

ONE DAY OR

DAY  ONE

信邦電子法人說明會

SINBON INVESTORS CONFERENCE



AGENDA

Corporate
Strategy

Financial
Performance

New Market
Applications

CSR Initiatives

Performance
Highlights

Q&A

FORGING AHEAD: 2022 CORPORATE STRATEGY



KEEP GOING



282 Billion

2022 Jan-Nov Revenue
28.2 Billion NTD
20% increase over
the same period last year



46 %

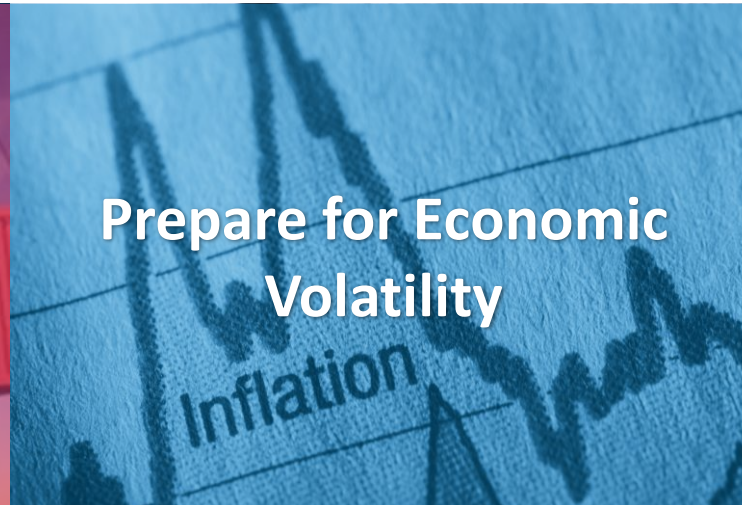
2022 Jan-Nov
Sustainable Revenue
accounts for 46%
of the group's revenue

CORPORATE CHALLENGES



Respond to Geopolitics

- U.S.-China trade war, CHIPS Act
- Russia-Ukraine war
- Lockdown in China



Prepare for Economic Volatility

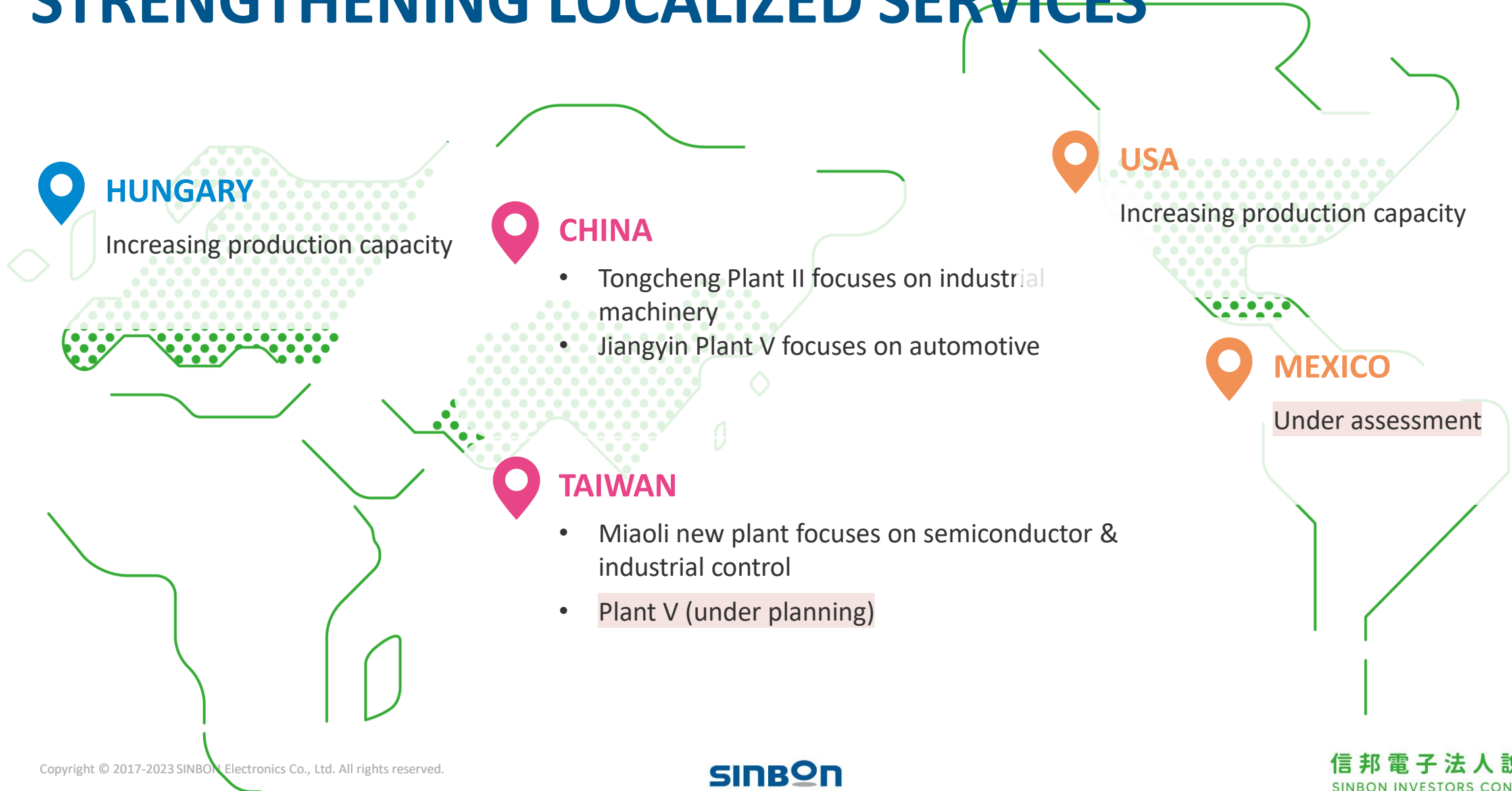
- Inflation
- Labor shortage and rising labor costs
- Material shortage



Ready for Net Zero Carbon Emission

- Increased climate change
- Active involvement in green industry development

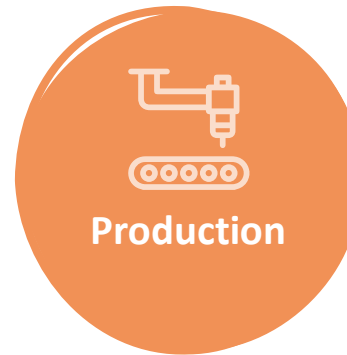
STRENGTHENING LOCALIZED SERVICES



FLEXIBLE & STABLE DELIVERY AT ALL TIMES



Maintain a **friendly partnership** with suppliers and develop a **Supplier Code of Conduct** to establish a common language for ESG cooperation with suppliers.



The proportions of automation and semi-automation are increased to cope with labor shortage and rising labor cost.



Maintain flexibility in material management, logistics, and production, conduct **closed-loop production** during Shanghai, Jiangyin Plant, and Beijing Plant lockdown.

COMPLETE THE CARBON INVENTORY OF 100% SHAREHOLDING SITES

In 2021, SINBON adopted ISO 14064-1:2018 standard for greenhouse gas inventory and followed the principles of the Scientific Based Targets (SBT) for energy use and pollution emissions.

SINBON commits to the challenge of carbon reduction

by 40% by 2030.

Note : Scope 1 and 2 carbon emissions compared to 2021.

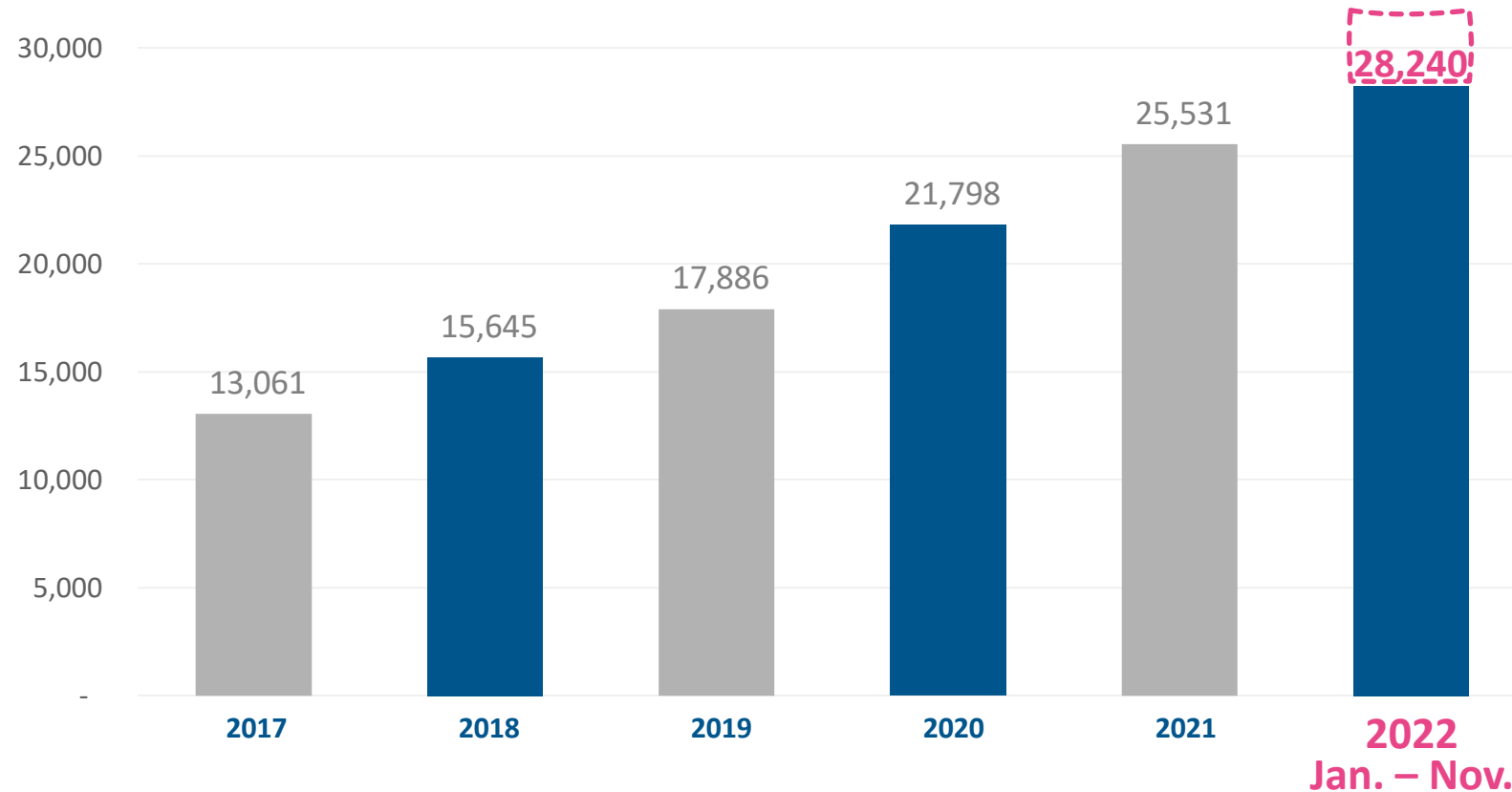


POWER OF BREAKTHROUGH : 2022 FINANCIAL PERFORMANCE



REVENUE 2017 – 2022 Nov.

NTD Million

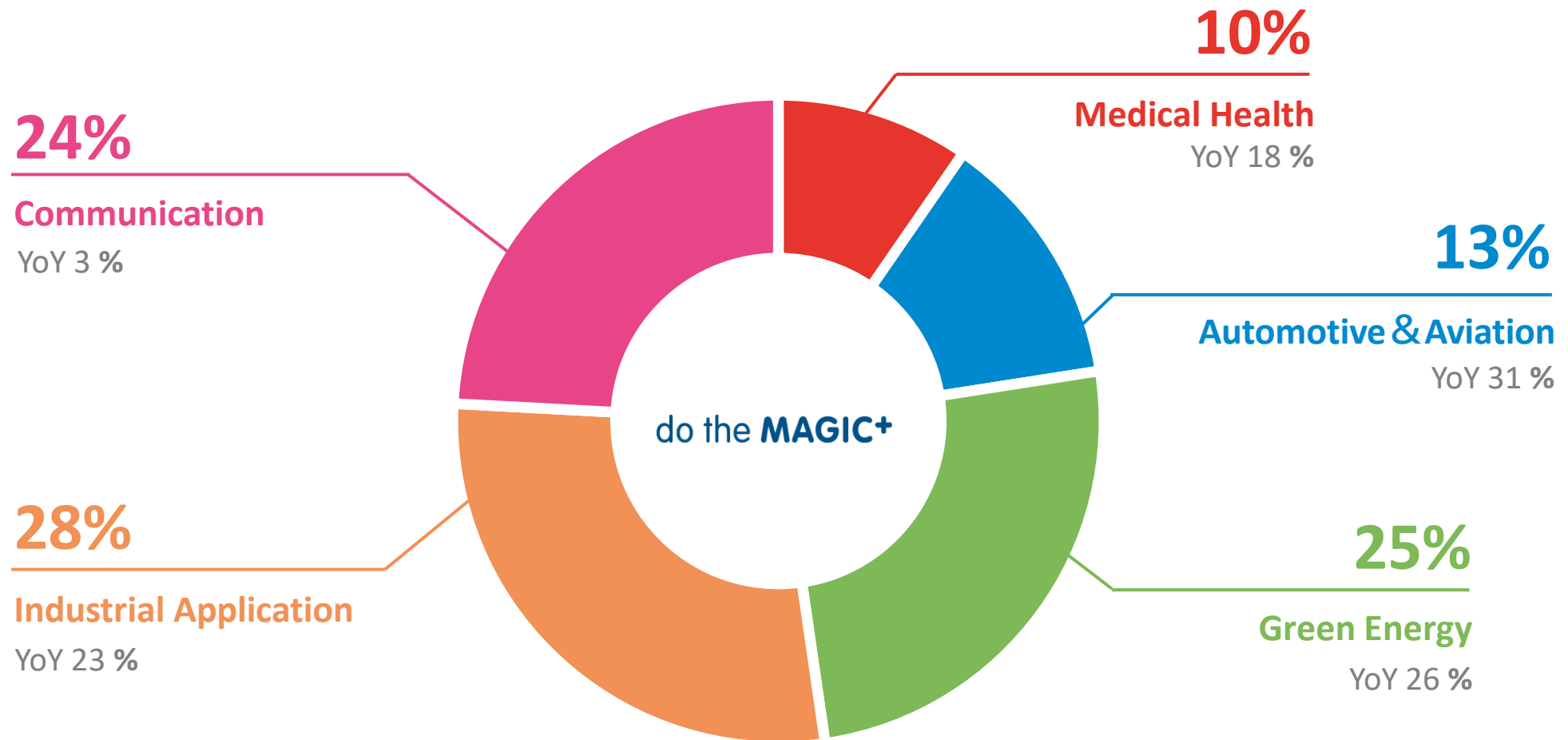


2017 - 2021
CSGR

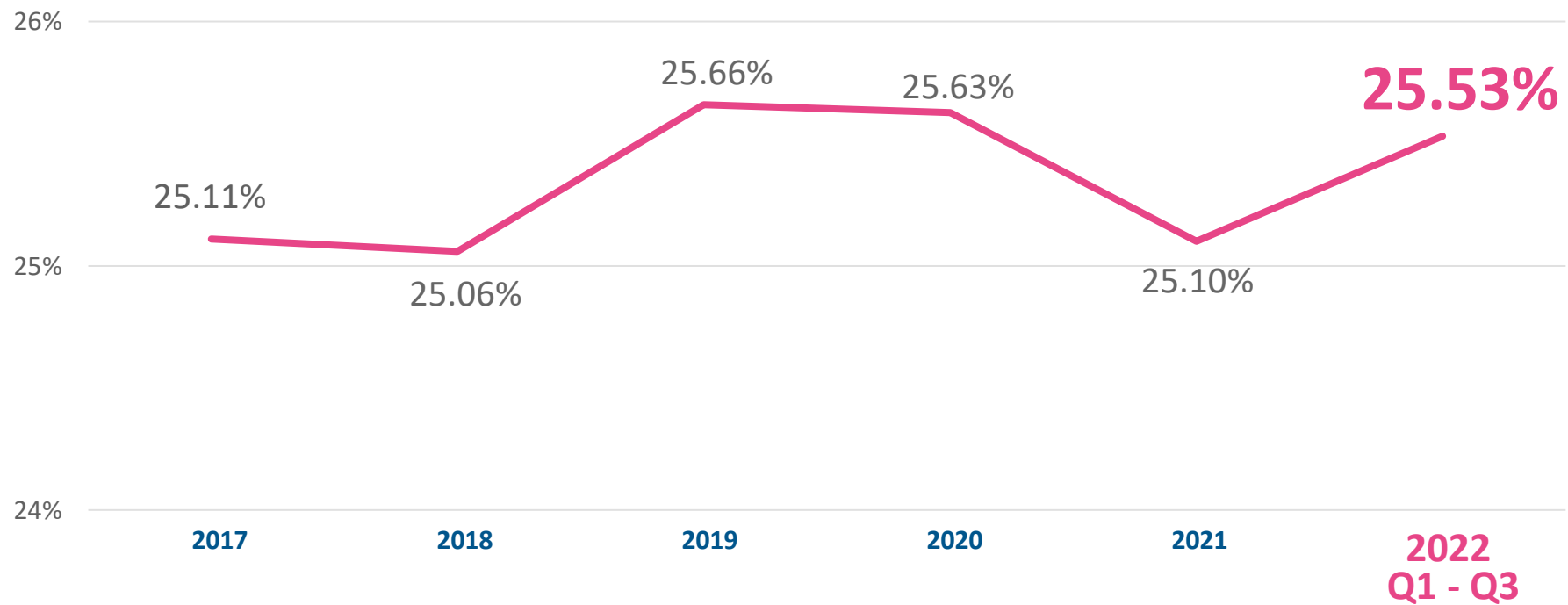
15.2%

13 consecutive years of revenue
and profit growth since 2009

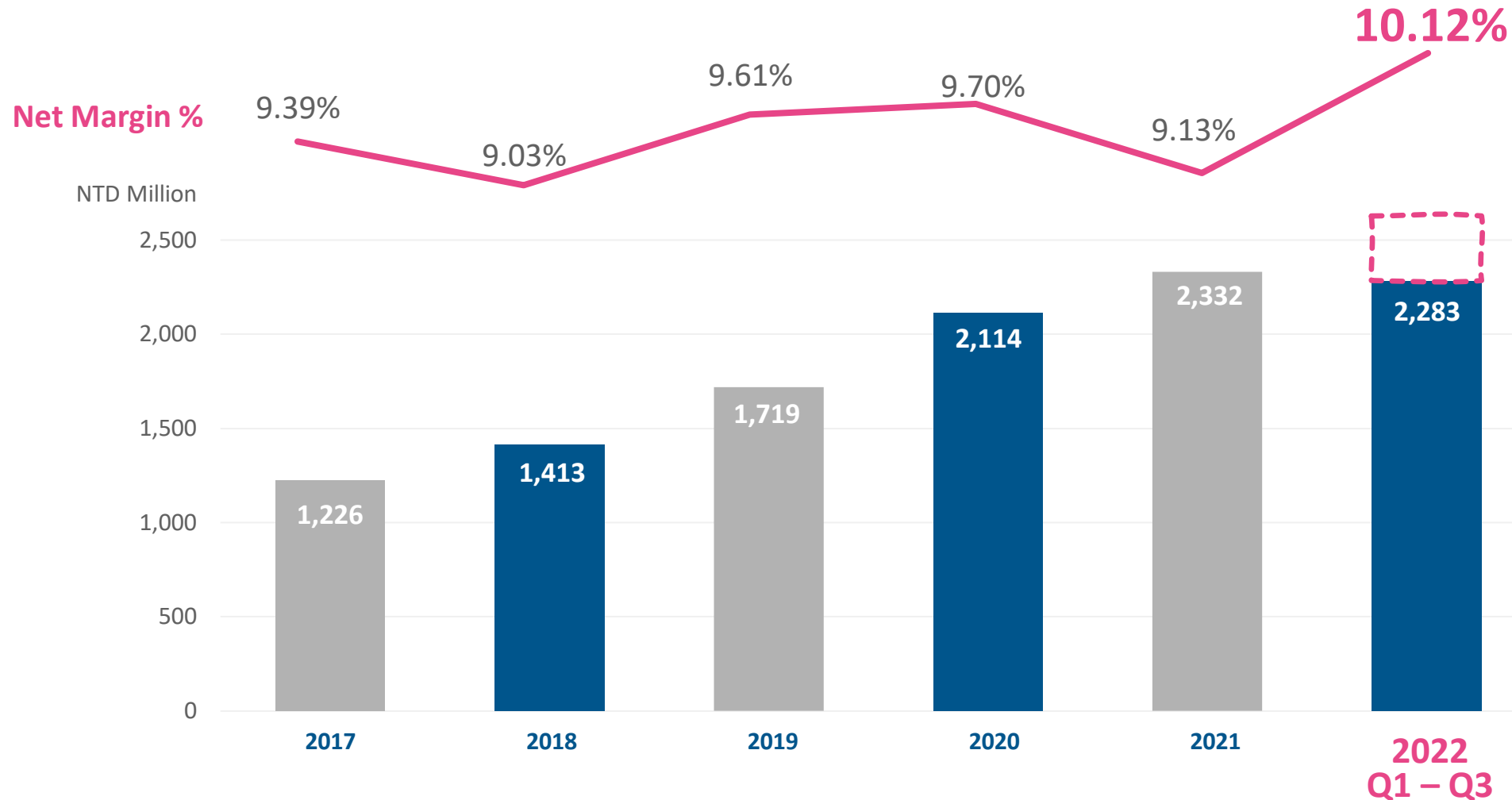
MAGIC 5 BUSINESS SEGMENTS SHARE 2022 Q1 - Q3



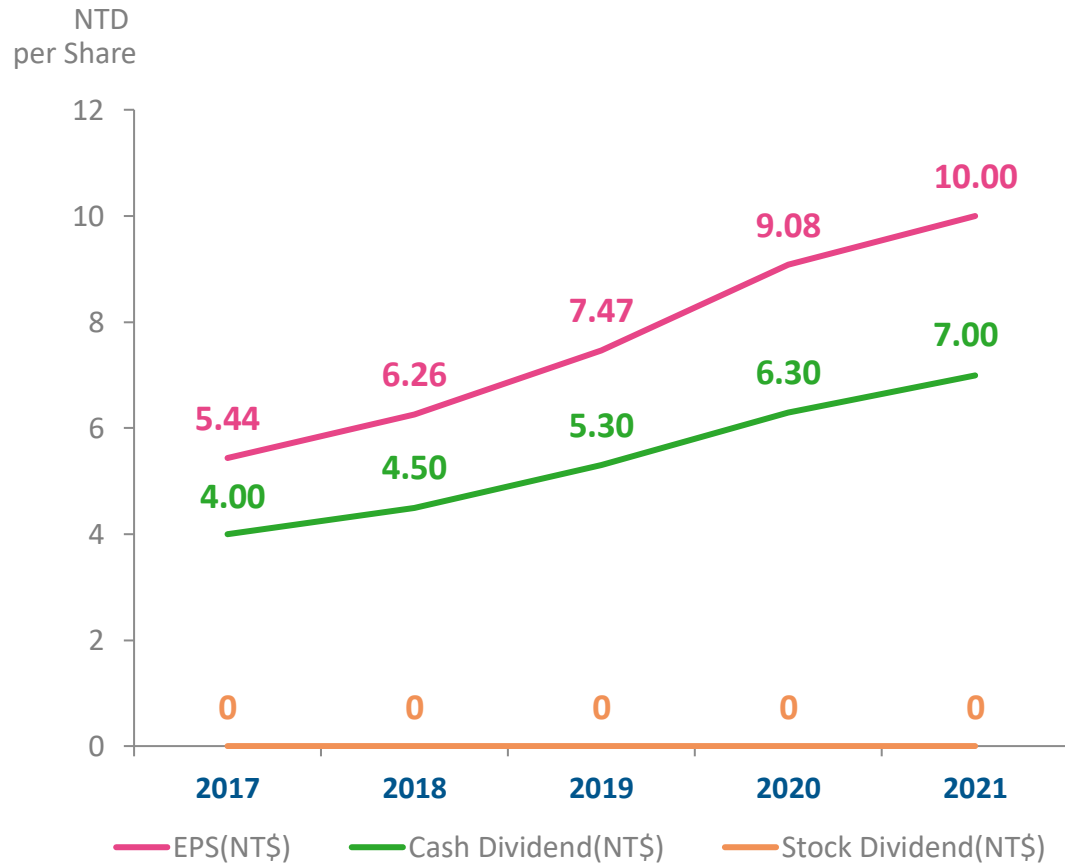
GROSS PROFIT 2017 - 2022 Q3



NET INCOME & NET MARGIN % 2017 - 2022 Q3



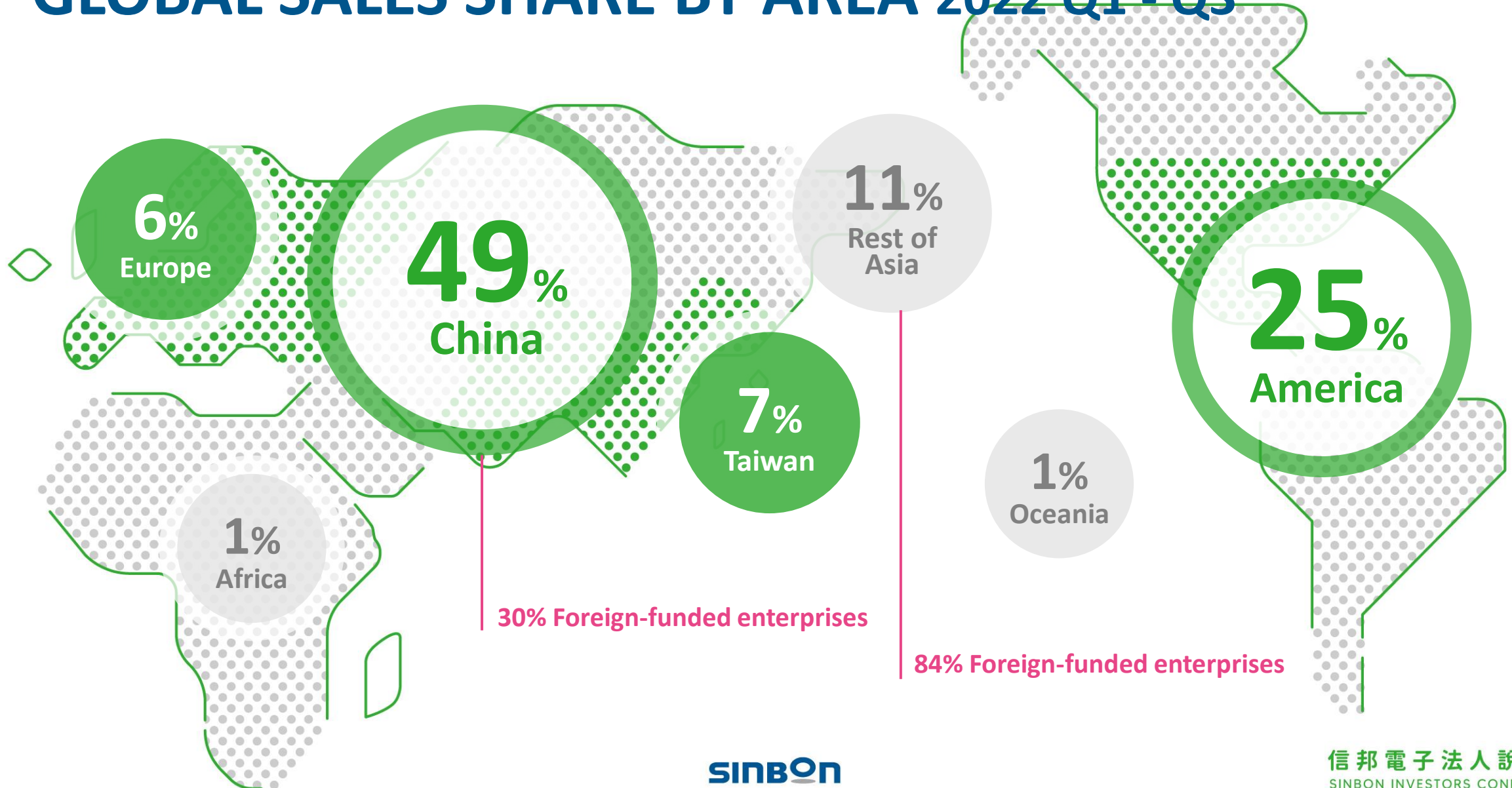
DIVIDEND POLICY 2017 - 2021



	2017	2018	2019	2020	2021
EPS(NT\$)	5.44	6.26	7.47	9.08	10.00
Cash Dividend(NT\$)	4.00	4.50	5.30	6.30	7.00
Stock Dividend(NT\$)	-	-	-	-	-
SUM	4.00	4.50	5.30	6.30	7.00
Payout Ratio	74%	72%	71%	69%	70%
Year-end Stock Price	86.3	82.8	124.0	216.0	284.0
Yield Rate	4.63%	5.43%	4.27%	2.92%	2.46%

(Base on average price)

GLOBAL SALES SHARE BY AREA 2022 Q1 - Q3



DISPERSION OF TOP 20 CUSTOMERS 2022 Q1 - Q3

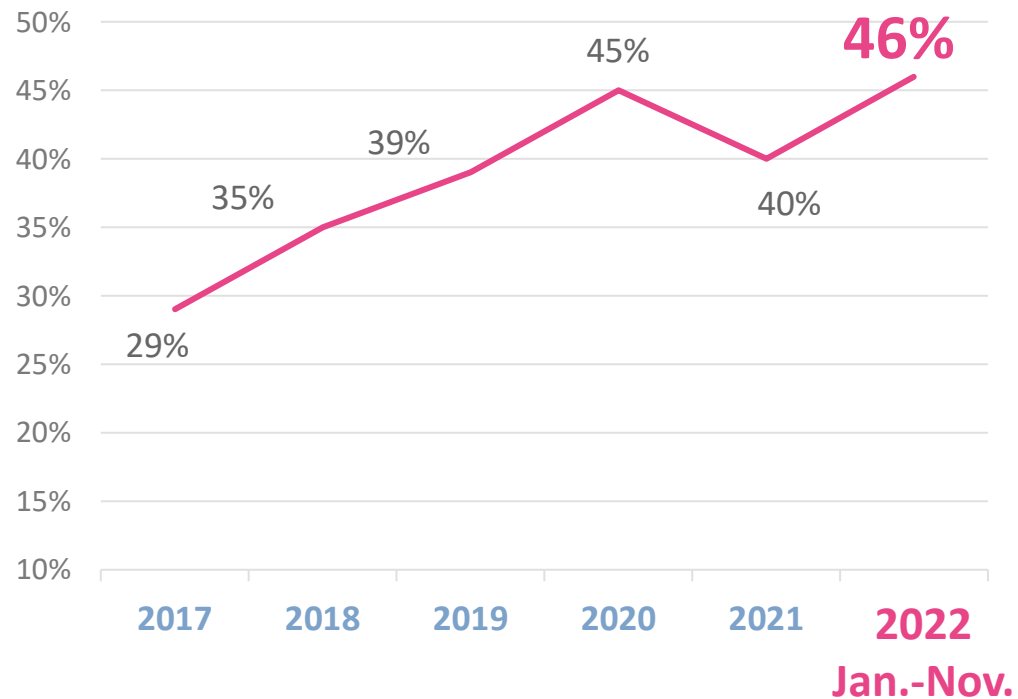
2022 Top 20 customers account for 52.52% of total revenue

Rank	Industry	Customer	Sales % of SINBON
1	G	E*****	13.42%
2	G & M	G*	3.77%
3	C	G*****	3.36%
4	I	A*****	3.14%
5	I	T*****	3.05%
6	M	N*****	2.35%
7	I	Z****	2.25%
8	A	N**	2.23%
9	C	L*****	2.22%
10	I	S*****	2.01%

Rank	Industry	Customer	Sales % of SINBON
11	I	A***	1.99%
12	M	U**	1.88%
13	I	D****	1.65%
14	G	G*****	1.58%
15	G	V*****	1.58%
16	C	V*****	1.55%
17	A	H**	1.25%
18	A	C*****	1.23%
19	A	M*****	1.04%
20	C	P*****	0.97%

SUSTAINABLE REVENUE 2017 - 2022 NOV

Sustainable Revenue Share of Overall Revenue (%)



Sustainable Revenue

In NTD Million	2017	2018	2019	2020	2021	2022 Jan-Nov
Sustainable Revenue	3,800	5,488	7,042	9,872	10,274	13,058
Group Revenue	13,061	15,645	17,886	21,798	25,531	28,240
Share	29%	35%	39%	45%	40%	46%

ADVANCING WITH TIME: APPROACH NEW MARKET APPLICATIONS



FULL ELECTRIFICATION OF VEHICLES

Application in Transportation

SINBON provides cable harness applications for E-Bike / E-Scooter, electric motorcycles, electric vehicles, and electric bus to help implementing the motorized transportation and carbon reduction trend.

SINBON Solution

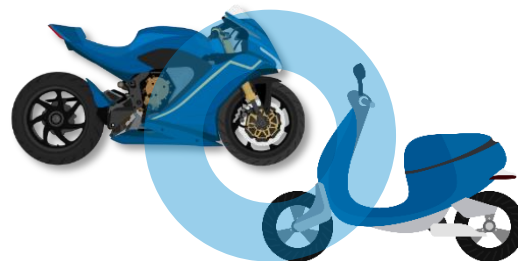
E-Bike / E-Scooter

Cable
Control system integration



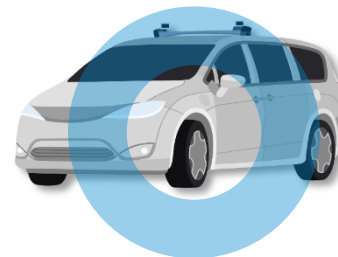
Electric motorcycle

Charging module
Cable for swappable batteries



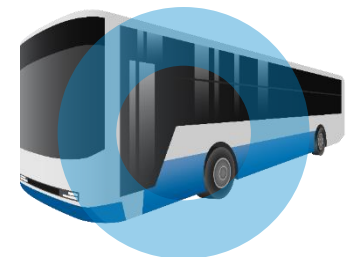
Electric vehicle

AC / DC charging cable, inlet
High voltage cable



Electric bus

High voltage cable harness



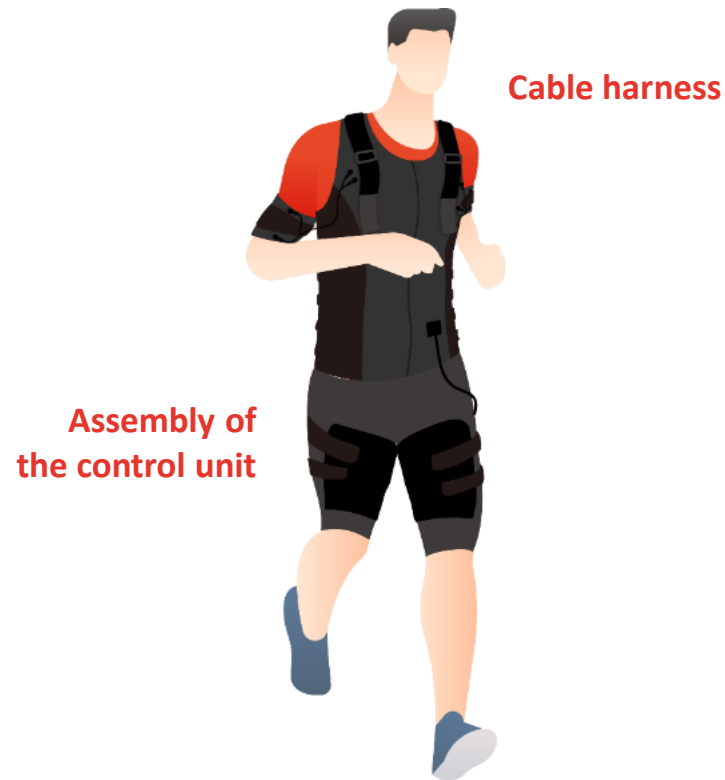
A NEW APPROACH TO HIGH EFFICIENCY FITNESS

Electrical Muscle Stimulation (EMS) Suit

Apply electric current to stimulate muscle contraction and relaxation and enhance exercise performance. Shorten the exercise time and improve the efficiency.

SINBON Solution

Training suit and cable harness integration solutions



EXPERTS IN WIND POWER

Durable Wind Turbine-related Parts and Components

Wind power stations face unique environmental challenges, from nacelles and towers to system cabinets, all of which are subjected to stringent quality tests to ensure stable operation in harsh environments.

SINBON Solution



Medium voltage cable



High-load and durable connection cable



Inclination sensor



Acceleration sensor



Pitch control cabinet



Transformer cabinet

EARLY INVOLVE IN SMART & UNMANNED LOGISTICS BUSINESS OPPORTUNITIES

Fully Automated Services from Warehousing, Transportation to Retail

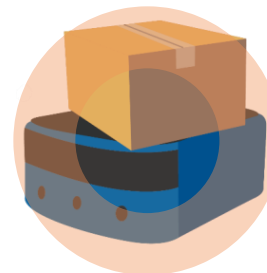
The epidemic has increased the growth of e-commerce, and the increasingly diverse orders have facilitated the changes in logistics and warehousing. Warehousing robots, delivery robots, unmanned aerial vehicles and unmanned stores have emerged as a result.

SINBON Solution

Warehousing

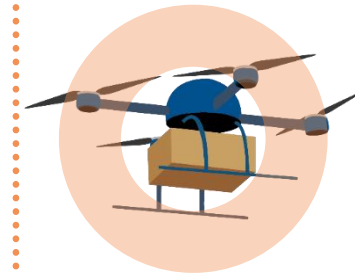


Cables for the safety vest of operators

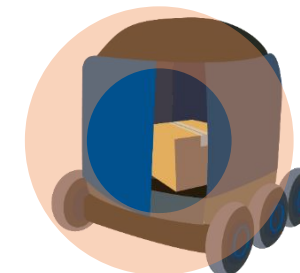


Cables for warehouse robots

Logistics & Retail



Cables for aerial vehicles



Cables for delivery robots

SMART NEW LIFE

SINBON Solution

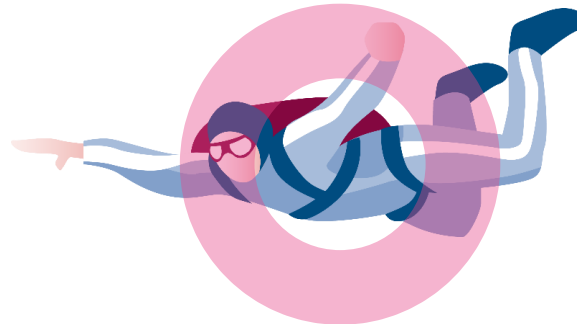
Metaverse Business Opportunity: VR Wearable Device

SINBON provides **HIROSE connectors** for mainboard and lens for major U.S. brand and Chinese start-ups.



Outdoor Extreme Sports: High-end Action Camera

With outdoor sports & social media booming, high-end action cameras and panoramic camera demand have a bright figure.



Smart Home: Home Automation System

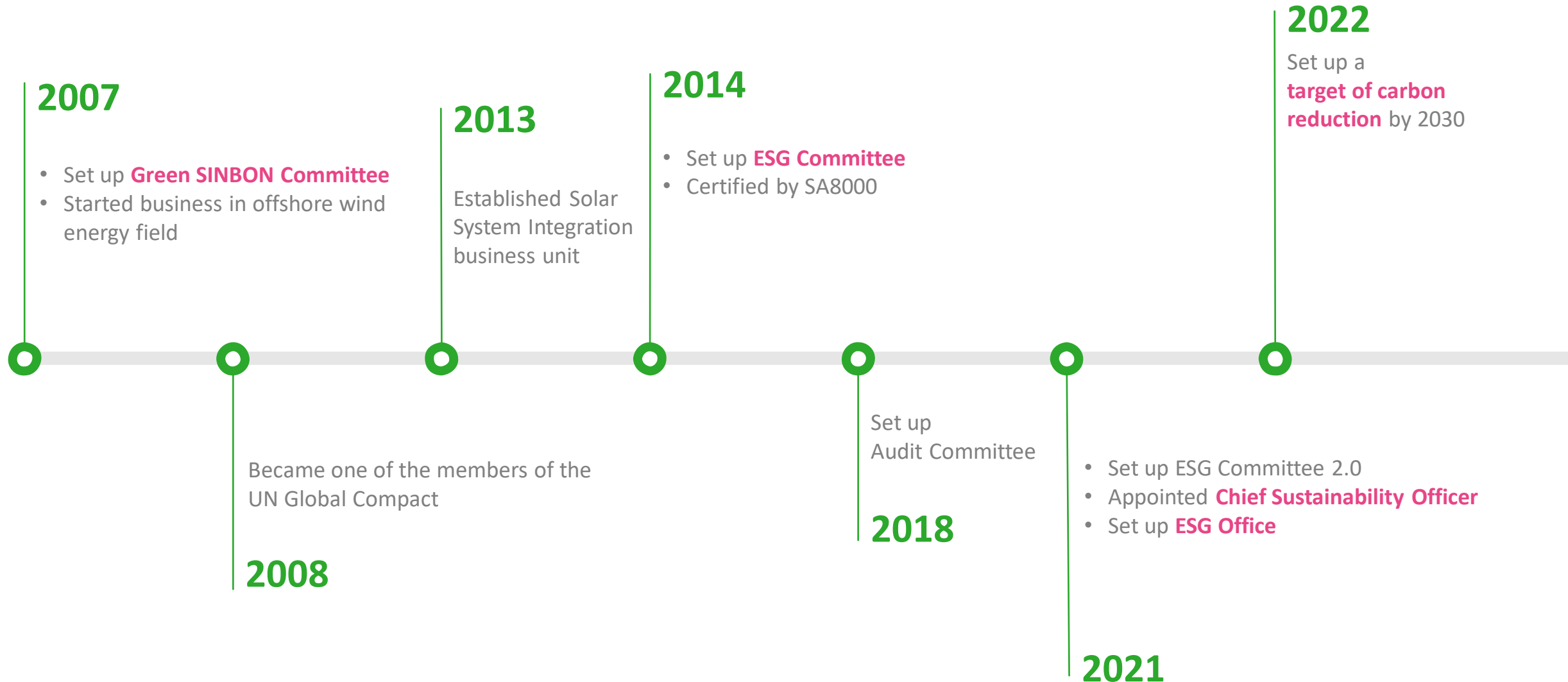
SINBON's solutions allow customers to switch between different wireless communication technologies through firmware upgrades without changing the hardware design.



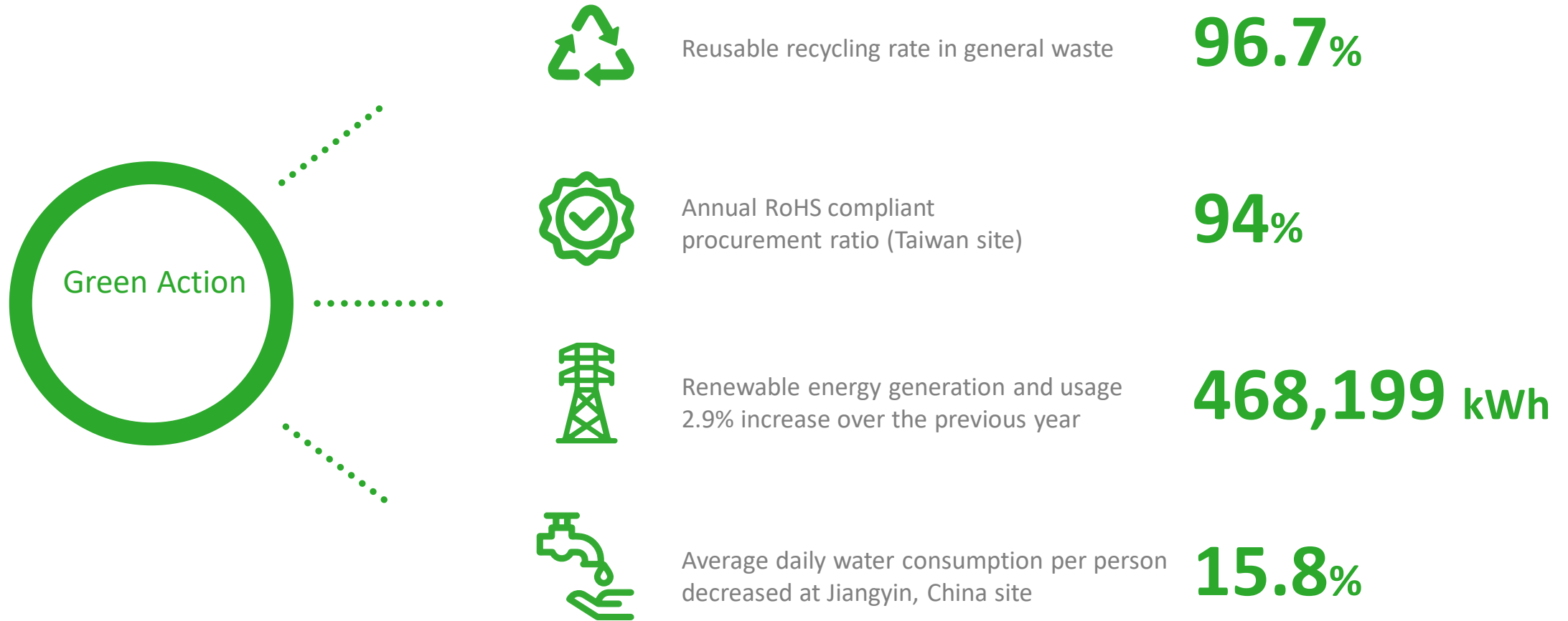
SUSTAINABILITY : 2021~2022 CSR INITIATIVES



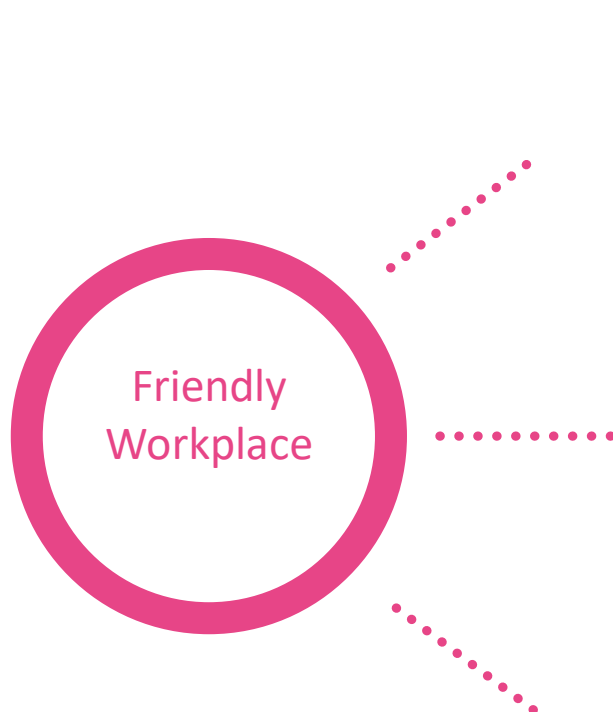
ESG MILESTONE



ENVIRONMENTAL 2021



SOCIAL 2021



The ratio of female supervisors in the group

46%



Newcomers who have passed the first two phases training since 2021

74%



Children received the compensation

880+



Investment in creating a better society:
NTD 9.84 Million

9.84 Million

GOVERNANCE 2021



Number of patents
Annual growth rate was 22.5%, compared with previous year

114



R&D funding of NTD 849.02 million accounted for 3.32% of total revenue, 12% growth over previous year
R&D personnel account for 10% of the company's personnel

+ 12%



No social or economic-related violations were punished by the competent authorities

0



People who have completed training courses on professional ethics and legal compliance

1,811

WORTHY OF RECOGNITION : SINBON PERFORMANCE HIGHLIGHTS



SBMC SELECTED SINBON AS CHARGING SOLUTION PROVIDER

What is SBMC?

In Sep. 2021, KTM, Honda, Piaggio and YAMAHA formed **Swappable Batteries Motorcycle Consortium (SBMC)**.

Goals for SBMC

Dedicated to the establishment of general technical specifications for battery systems for light electric vehicles.

The interface standard designed by SINBON has been selected by SBMC and is under verification.



2022 AWARD RECORD

THANKS FOR THE RECOGNITION

Ranked among the top 10 EV solutions providers in Asia pacific

Won the silver award in the 2022 TSAA Taiwan Corporate Sustainability Awards

Awarded the best distributor of the year and excellent salesperson by strategic partner HIROSE

Joseph Wang, Chairman of SINBON Electronics, ranked 23rd among the top 100 CEOs in Taiwan



SINBON: One-Stop Shop for EV Charging Cable Assemblies



Jesse Huang, VP of Sales

Electric vehicles (EVs) are set to power the future of the automotive industry. As the nascent EV market is poised to surge ahead, the rapid development of EV supply equipment demands innovative high speed charging solutions. This compels the need for a sound technology

They are also highly protected against leakages, lightning, short circuits, and communication faults.

Being a value-added service provider of custom cable assembly manufacturing, SINBON delivers best-in-class engineering with its design-for-service (DFS) strategy. The firm's industry-specific engineers take the product from initial design concept to engineering validation testing (EVT), design validation testing (DVT), and production validation testing (PVT) stages. They process individual orders faster and accelerate order-to-delivery timelines for a high production experience for products large and small.

SINBON's value-added services do not stop there. It maintains high-quality service and flexibility to exceed customer needs and reduce design and development costs. The highlights of SINBON's value proposition are its engineers and associates, providing immediate customer service and technical support throughout the entire manufacturing process, which ensures a stable supply of charging solutions. The passionate and dedicated SINBON engineers are instrumental in transforming the company from a component



One Day or Day One. Today is DAY ONE! Get started now!

No matter how the future changes, SINBON will maintain a sincere attitude, be flexible, respond to stakeholder expectations and grow steadily.

THANK YOU

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