



禾伸堂企業股份有限公司
Holy Stone Enterprise Co., Ltd.

Investor Conference held by Cathay Securities Corp.

2021/05/20



Safe Harbor Notice

- The presentation and discussion contain certain forward-looking statements with respect to the results of operation, financial condition and current expectation.
- The forward-looking statements are subject to known and unknown uncertainties and risks that could cause actual results to differ materially from those expressed or implied by such statements.

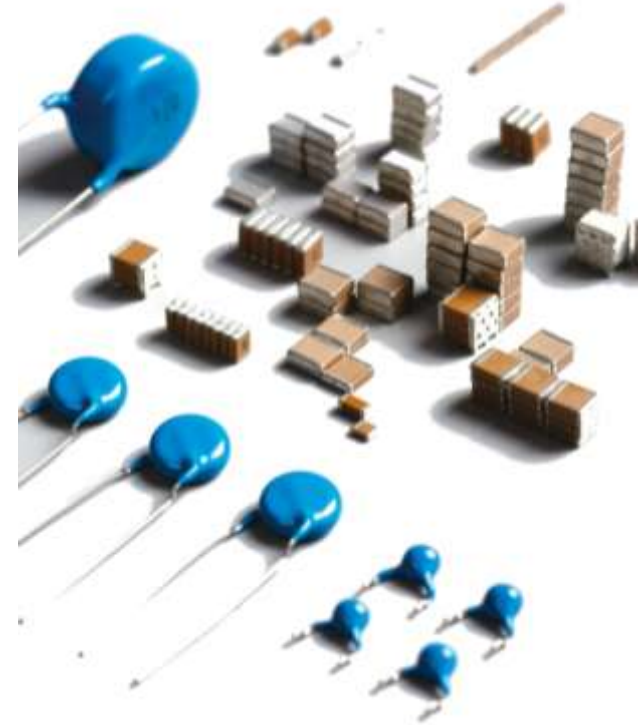
Meeting Agenda

- Company Snapshot
- Recent Operating Result
- Q & A



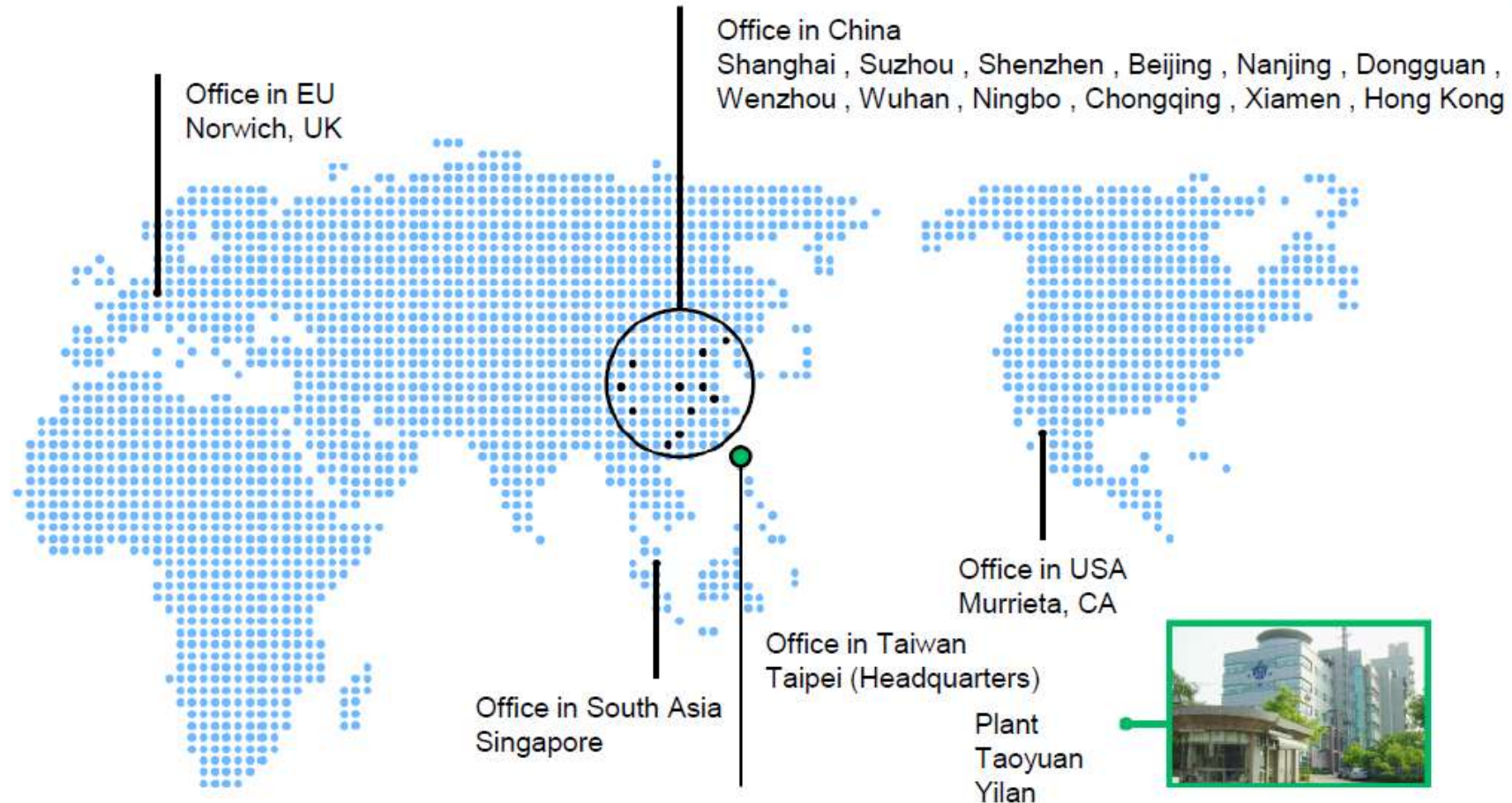
Company Snapshot

- ❑ Capital Stock: NT\$1,580 million
- ❑ Headquarter: Taipei, Taiwan
- ❑ Factory Site: Longtan and Yilan, Taiwan
- ❑ Employee Number: 966 for Parent Company (2020.12.31)
- ❑ Product Line: Passive Components, Active Components, System & Module, and Others (peripherals)



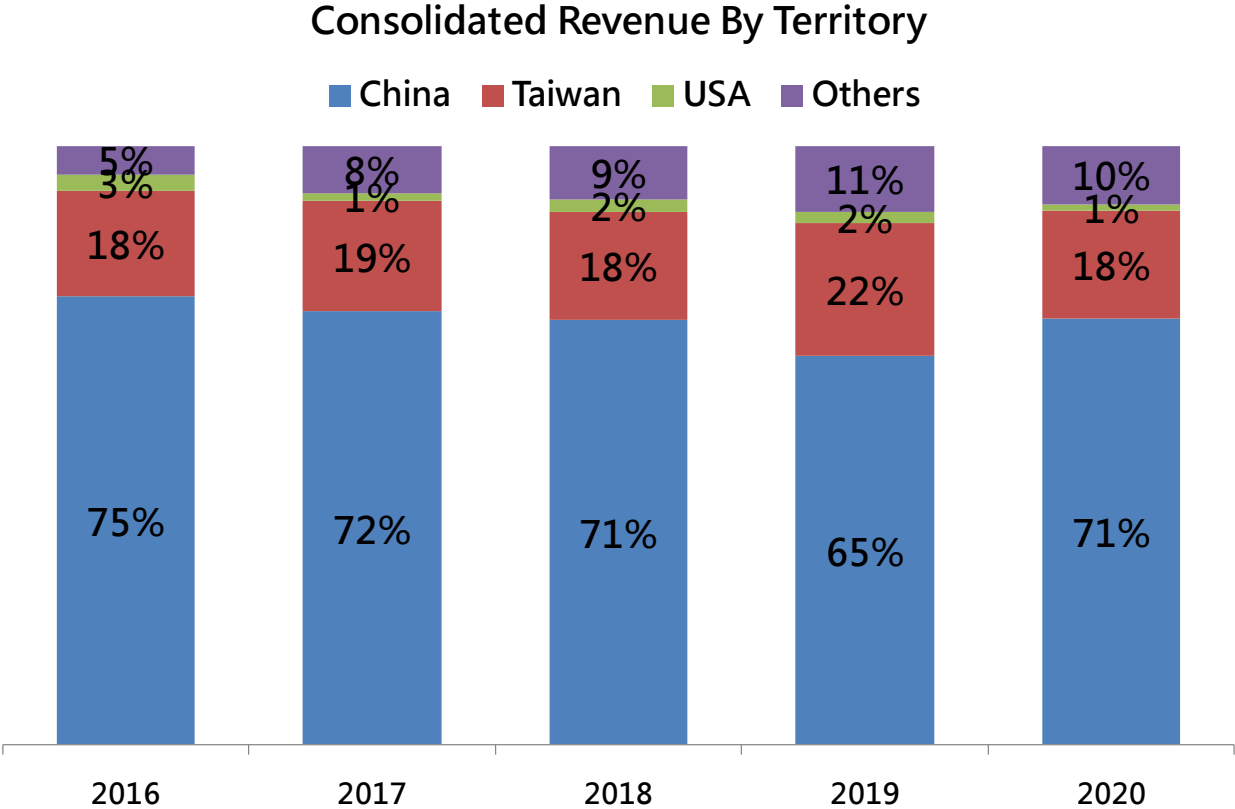
Company Snapshot

❏ Holy Stone Worldwide



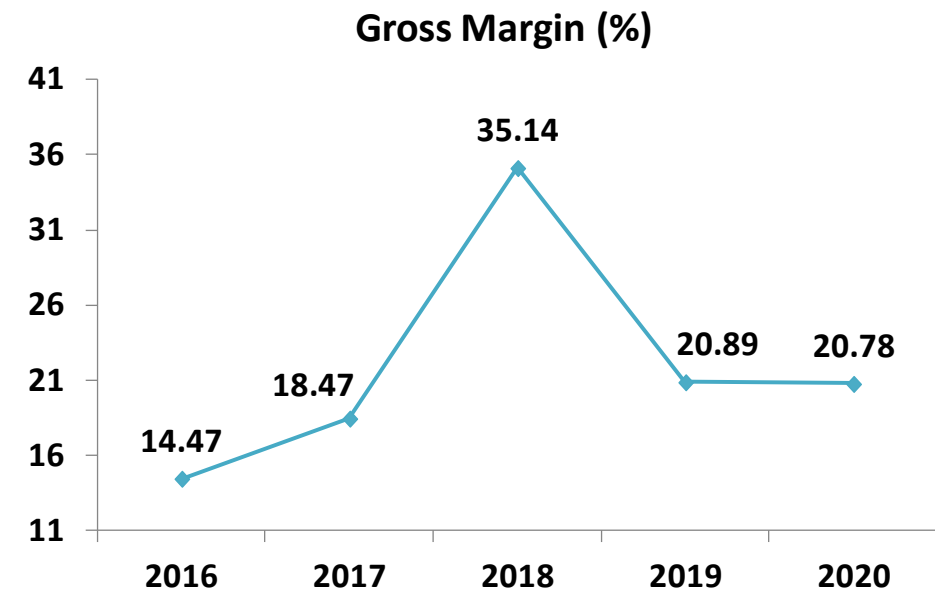
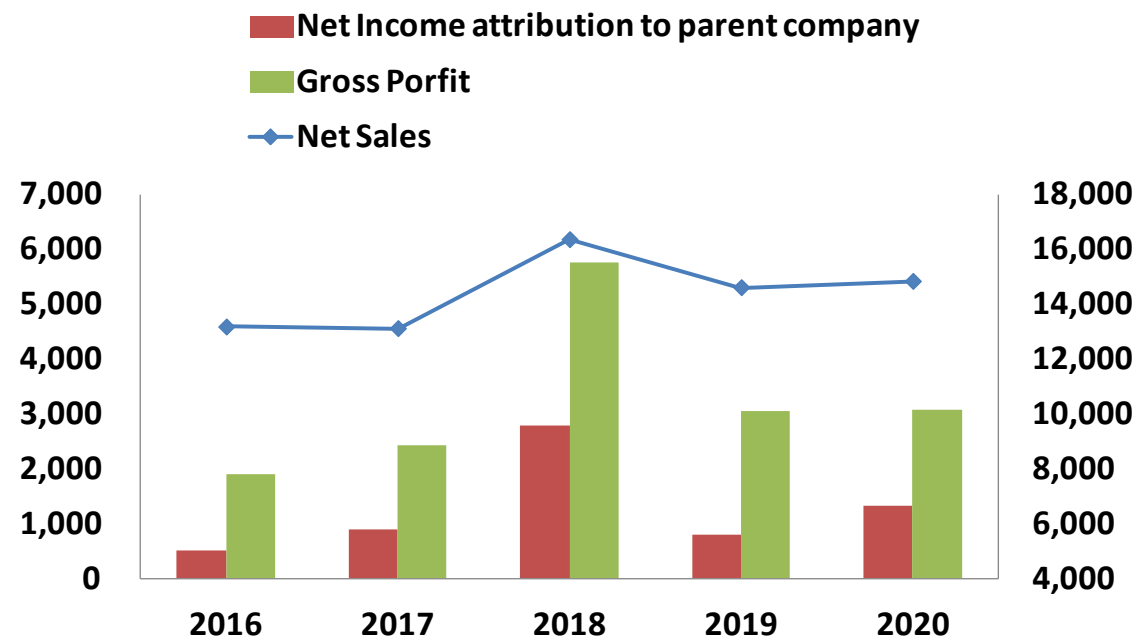
Operating Result

Consolidated Revenue By Territory



Operating Result

Historical Trends



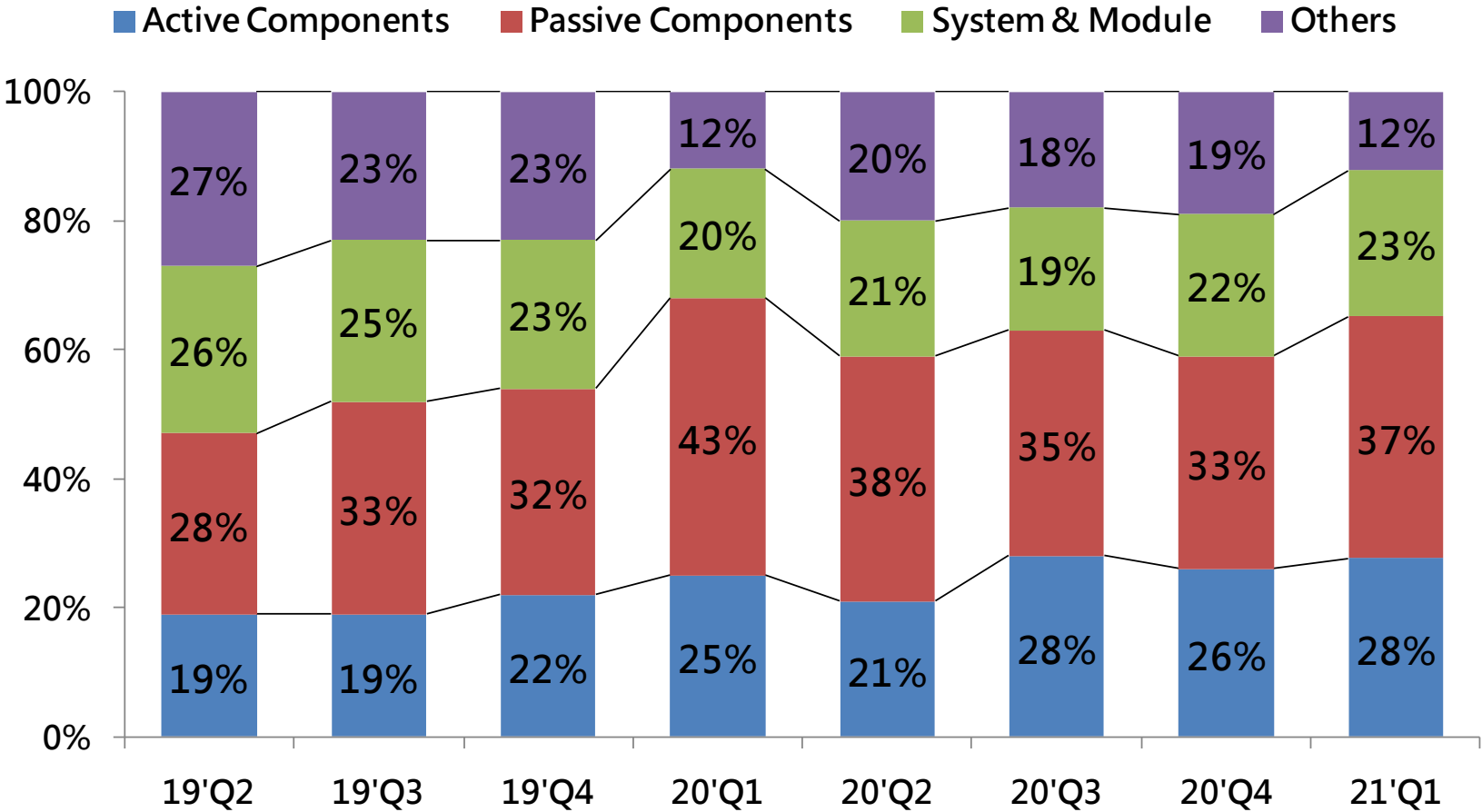
Earnings Performance

Consolidated Income Statement (by Quarter)

(In NT\$ Millions)	2021 Q1	2020 Q4	2020 Q1	QoQ	YoY
Net Sales	\$ 4,408	\$ 3,869	\$ 3,166	14%	39%
Gross Margin	22.7%	18.1%	23.7%	25%	-4%
Operating Expenses	432	426	373	1%	16%
Operating Income	569	273	376	108%	51%
Operating Margin	12.9%	7.1%	11.9%	83%	9%
Non-operating Items	6	27	(20)	-77%	132%
Net Income to Parent Company	545	252	306	117%	78%
EPS (NTD)	3.45	1.60	1.94		

Sales by Product

Quarterly Trend



Earnings Performance

❏ Consolidated Balance Sheet

Selected items from Balance Sheet

(In NT\$ Millions)

Cash and Cash Equivalents
Accounts Receivable
Inventory
TOTAL ASSETS
Short-term Debt
Long-term Debt
TOTAL LIABILITIES
TOTAL EQUITY

2021.03.31	
Amount	%
\$ 4,830	31%
3,673	24%
2,040	13%
15,514	100%
2,167	14%
660	4%
6,745	42%
8,770	58%

2020.12.31		2020.03.31	
Amount	%	Amount	%
\$ 4,460	30%	\$ 4,904	34%
3,109	21%	2,566	18%
2,281	16%	2,288	16%
14,630	100%	14,289	100%
2,146	15%	1,362	10%
441	3%	331	2%
5,086	34%	5,518	39%
9,544	66%	8,770	61%

Earnings Performance

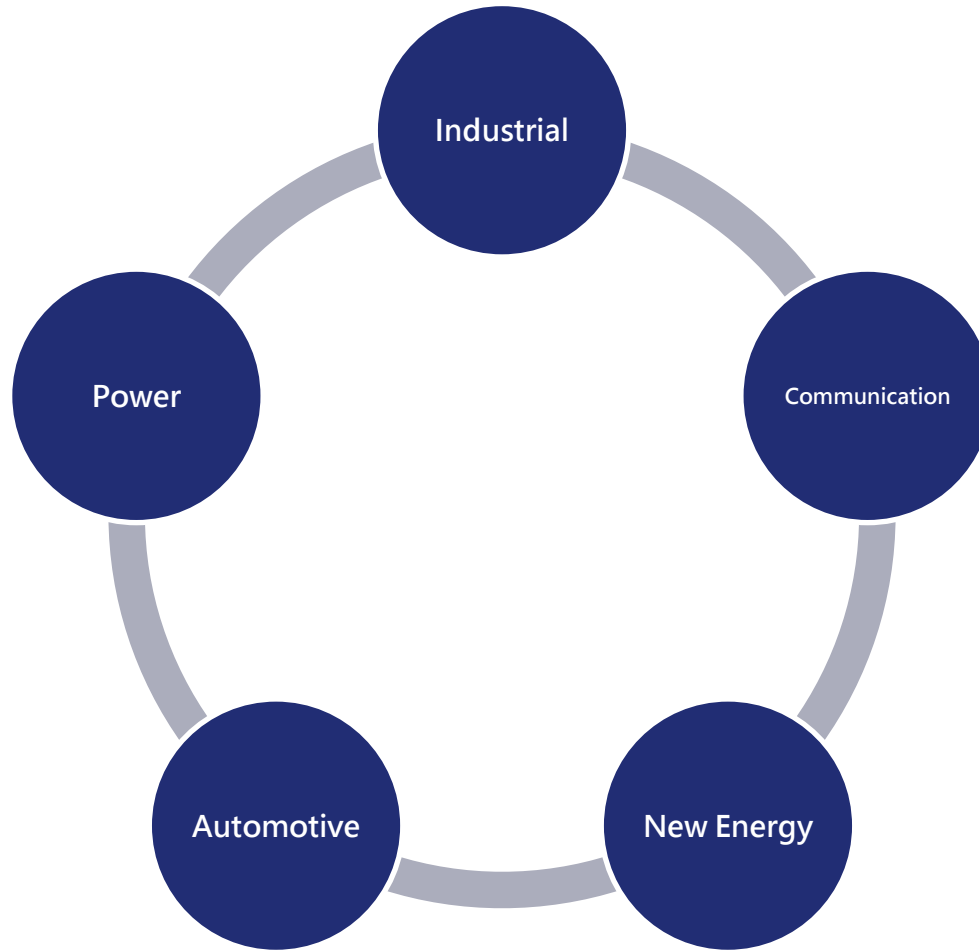
❏ Consolidated Cash Flow Statement

(In NT\$ Millions)

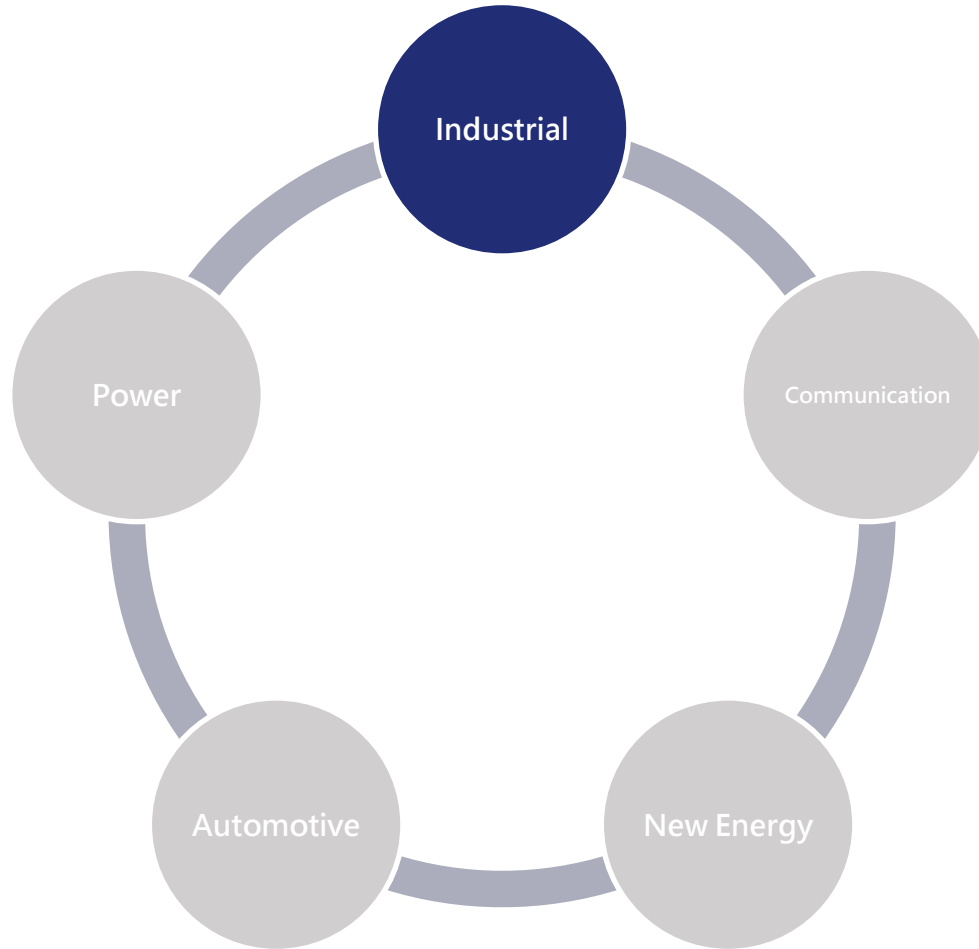
Income before Income Tax
Net cash generated from operating activities
Net cash generated from (used in) investing activities
Additions to property, plant and equipment
Net cash generated from (used in) financing activities
Net increase in cash and cash equivalents
Free Cash Flow
Net Cash Flow

2021 Q1		2020 Q1	
\$	575	\$	356
	480		309
	(337)		(99)
	(254)		(99)
	242		122
	371		328
	142		210
	385		332

Application (Product Portfolio for Passive Components)



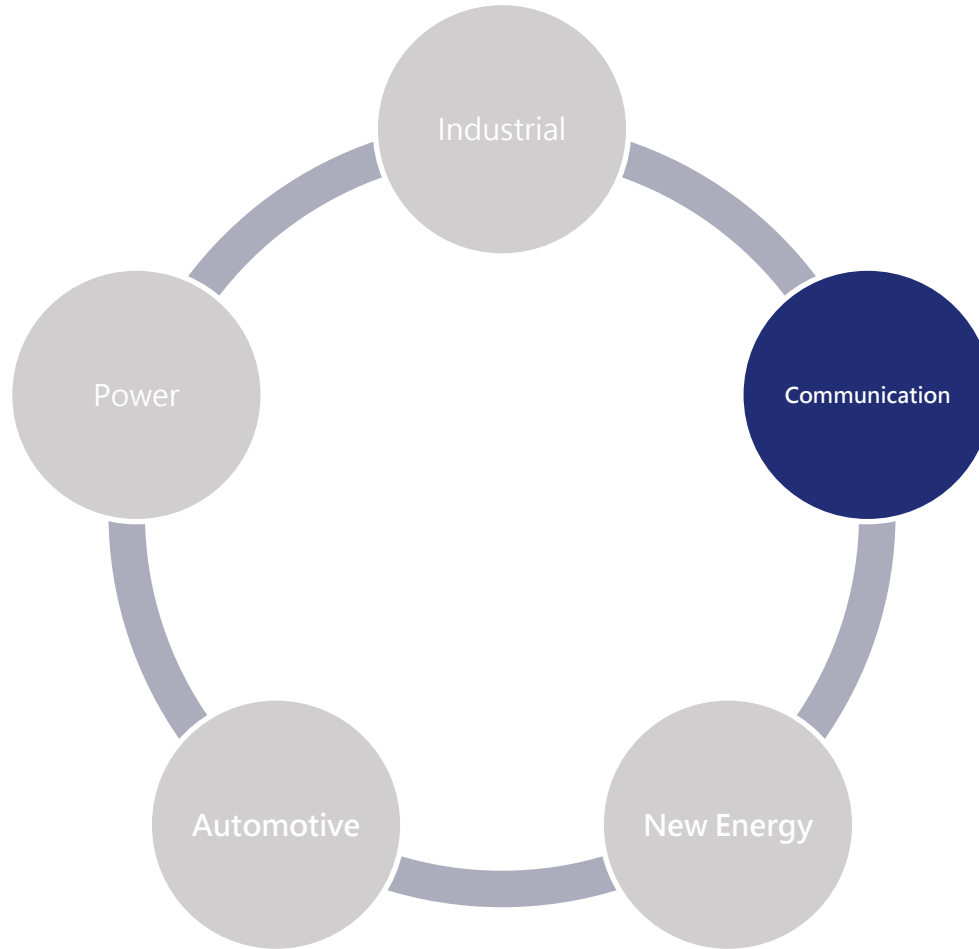
Application (Passive Components)



Related Products :

- Programmable Logic Controller, PLC ;
- Automation Machine ;
- IOT ◦

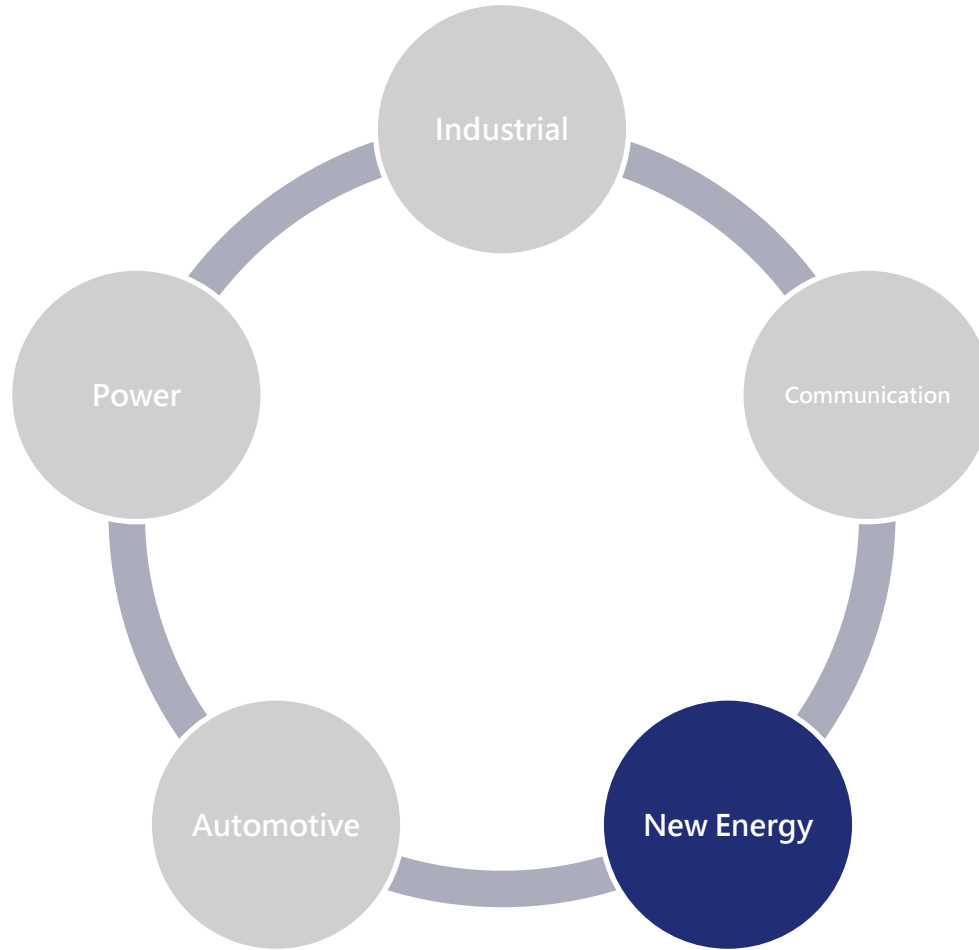
Application (Passive Components)



Related Products :

- Base Station ;
- Set-top box ;
- Router ;
- Switch °

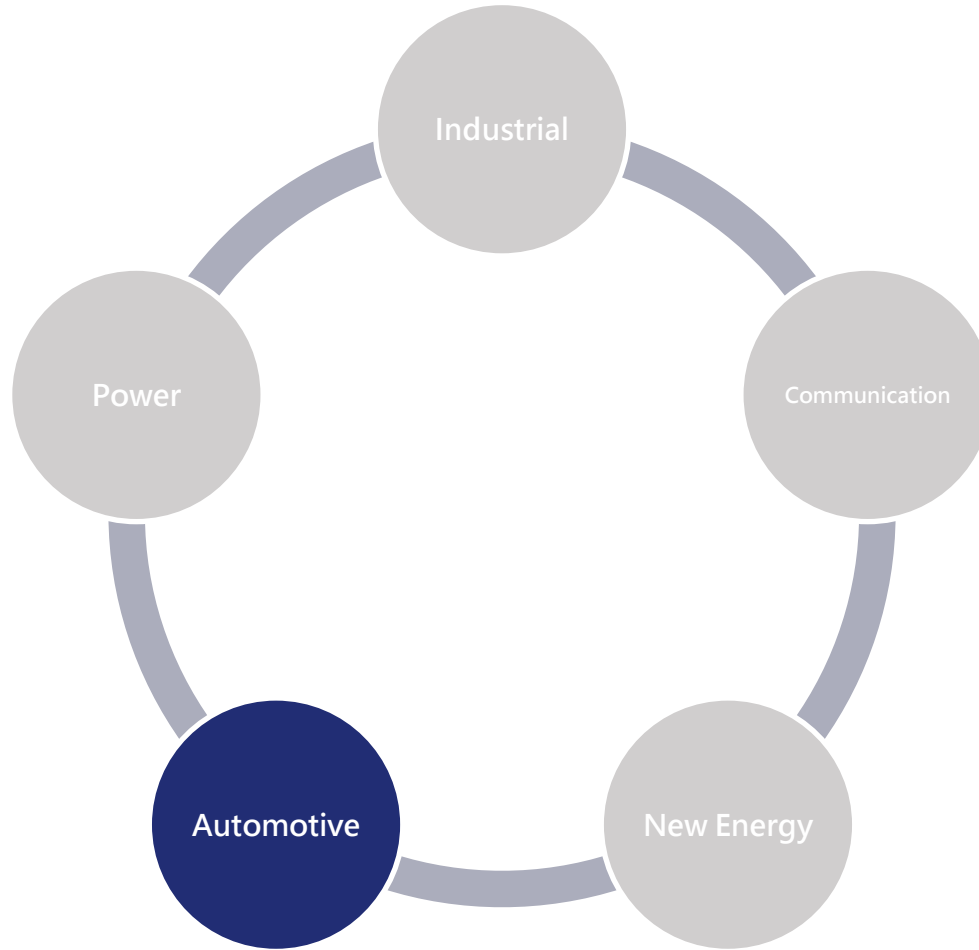
Application (Passive Components)



Related Products :

- LED Lighting ;
- Solar System ◦

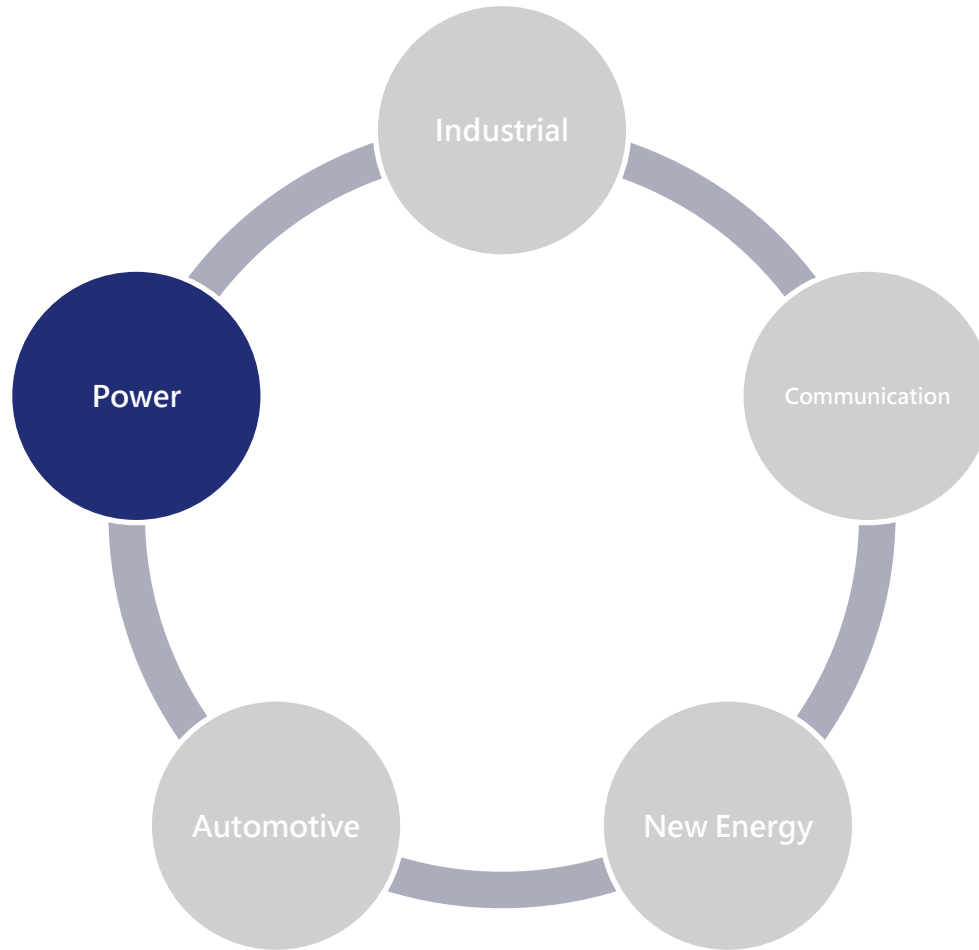
Application (Passive Components)



Related Products :

- Battery Management System, BMS ;
- On-Board Charger ;
- Charging Station ;
- Headlamps & Interior Lighting °

Application (Passive Components)



Related Products :

- Fast Charger(GaN) ;
- Power supply for :
 - ✓ NB 、 PC ;
 - ✓ Server ;
 - ✓ IPC ;
 - ✓ Telecom 。

Recent Operating Events

- ❑ New Plant located in Longtan is still under construction, expect to start operate gradually in 2021 Q3 .
- ❑ 2021 shareholders meeting will be held in Taipei on June 7th, 2021.
The resolution of distributing NT\$8.0 cash per share for 2020 will be reported during the meeting.
- ❑ Benefited by continued high demand from long-distance business opportunities, communications and power related products, passive components current visibility of orders has reached to the third quarter. While global semiconductor supply are having shortages recently, and pandemic still exists, Holy Stone will continue to pay close attention and respond appropriately to the influence that might affect operations.



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Q&A

Thank you for listening!

If you have any questions, Please drop us an e-mail at
IR@holystone.com.tw, and we will get back to you shortly.

