



德律科技股份有限公司

www.tri.com.tw

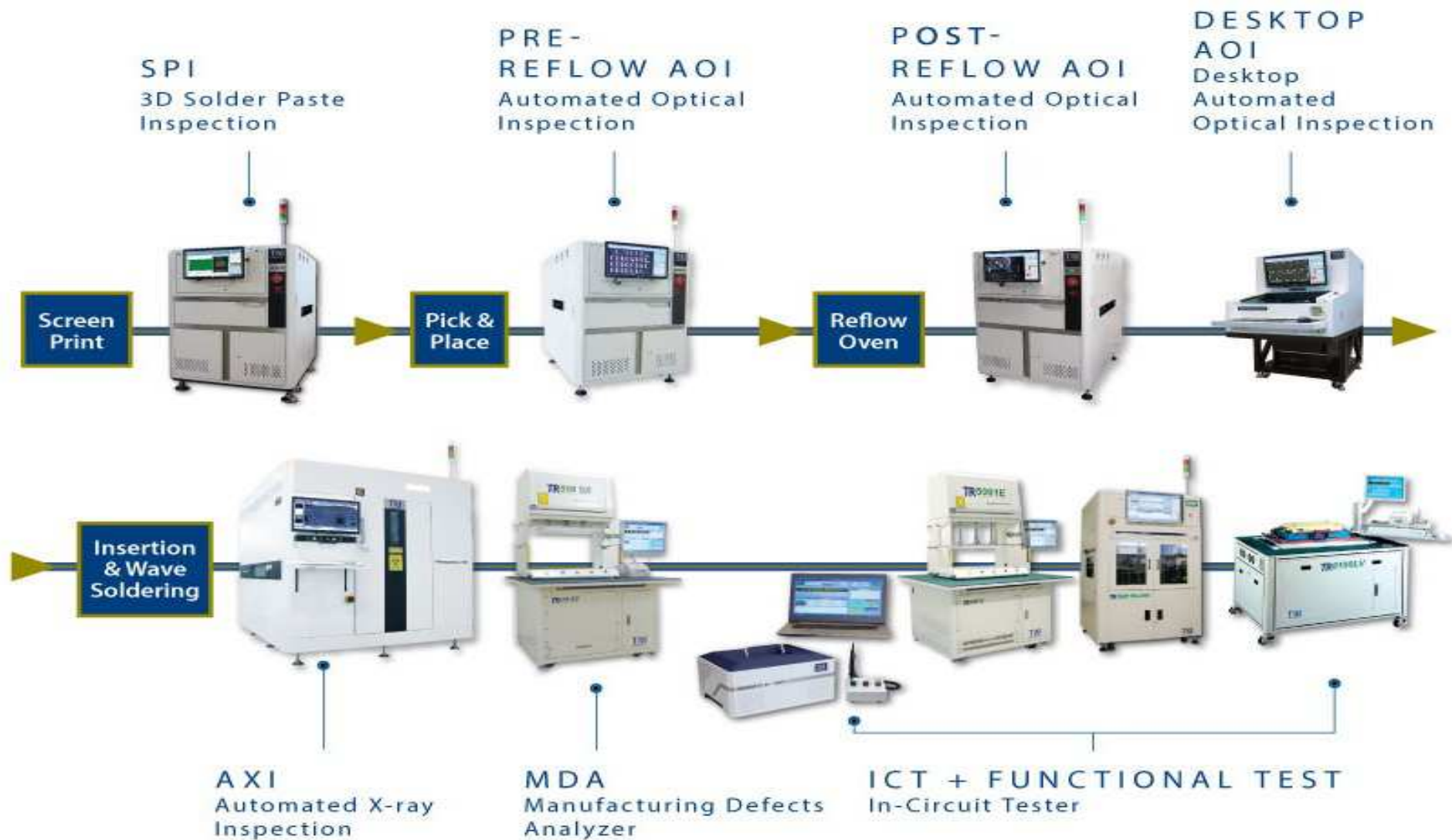


- 成立時間：1989年4月10日
- 創立人：陳玠源董事長
- 資本額：新台幣23.62億



全球唯一“一條龍”電路板組裝檢測設備廠

TRI
innovation



主力產品



電路板組裝檢測設備(佔營收95%以上)

☆ 自動光學檢測設備

- ☆ 錫膏自動光學影像檢測機
- ☆ 自動光學影像檢測機
- ☆ **X-ray**自動檢測機

☆ 電路測試機

- ☆ 組裝電路板測試機
- ☆ 全功能電路板自動測試機

主要競爭對手

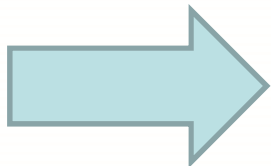
- 韓國: KohYoung/Parmi/Mirtec
- 日本: Omron
- 中國: Jutze
- 馬來西亞: Vitrox
- 美國: Agilent
- 德國: Viscom



競爭優勢

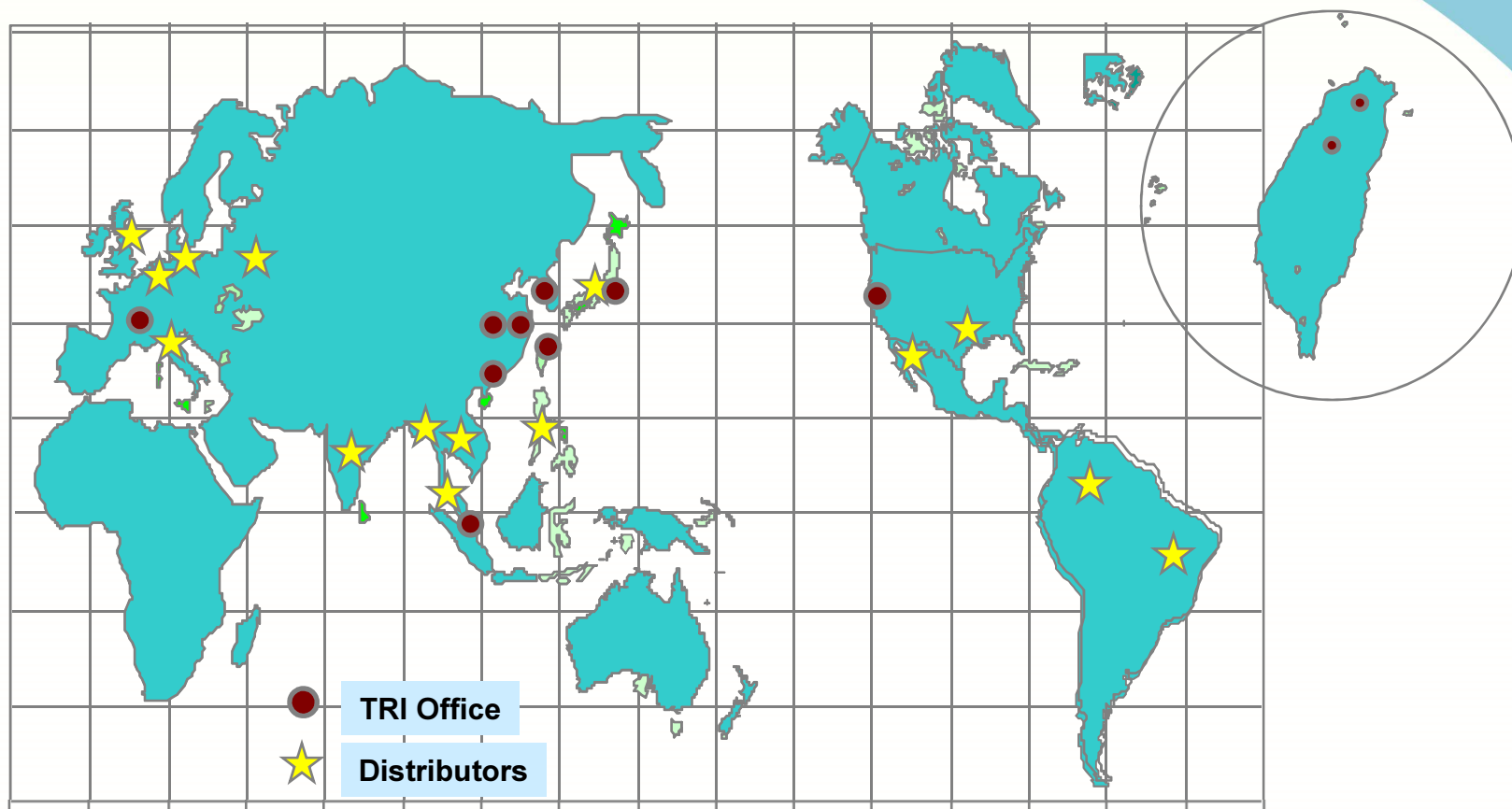


- **Right Time:** Perfect product roadmap to meet the right market timing. Fast changing components & processes creates many new test demands.
- **Right Place:** Located in the region of the World's largest factory **China**.
- **Right People:** **Talented and stable R&D people, resulted from a very focused product roadmap**, as well as same language, well trained and effective communication China local sales and FAE, and effective communication
- **Lower Cost:** Lower overhead in comparison to advanced countries.
- **Quick Response Capability:** Satisfy customers' needs by in-house R&D and providing on demand service.

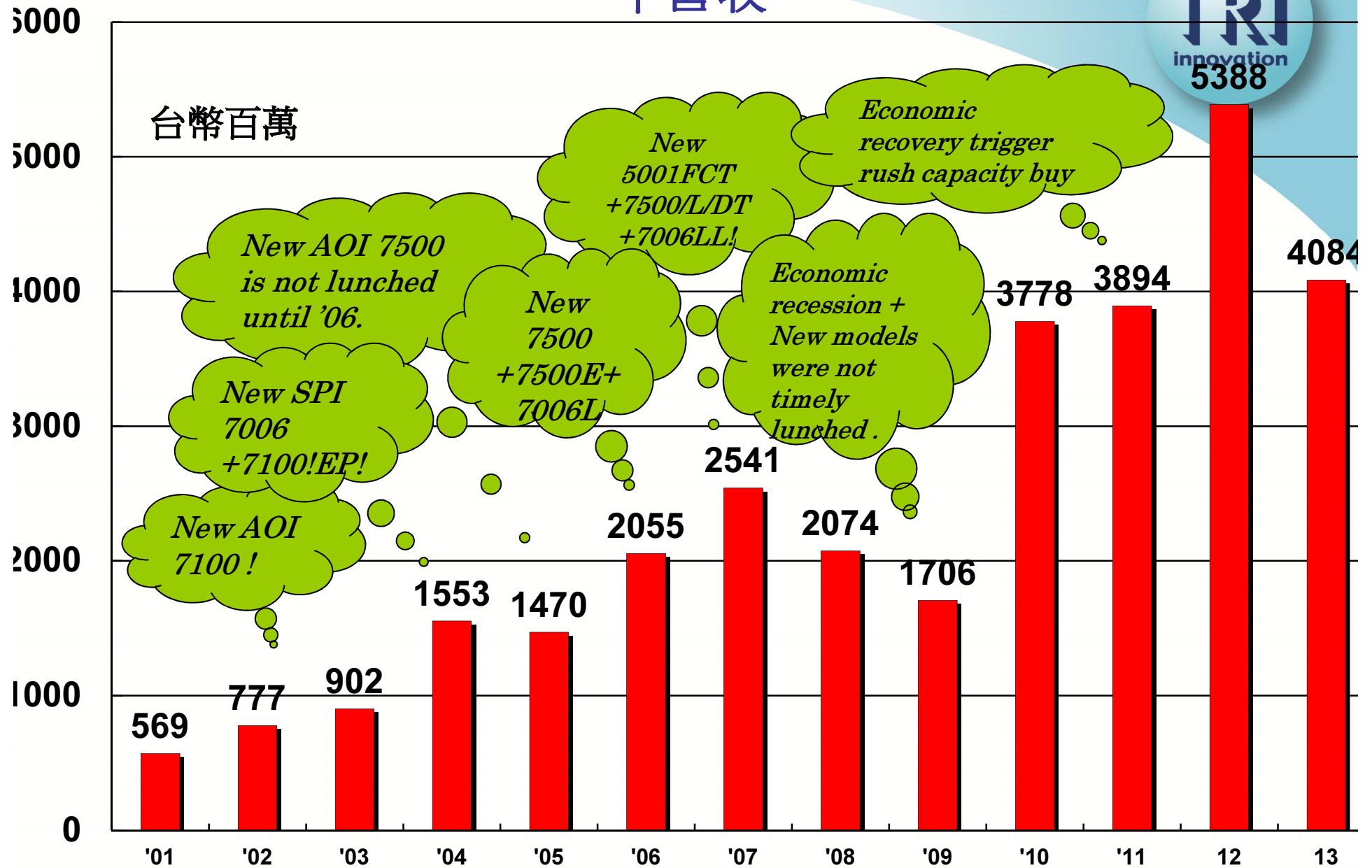


高性價比(Cost/Performance Ratio)

全球銷售服務網



年營收

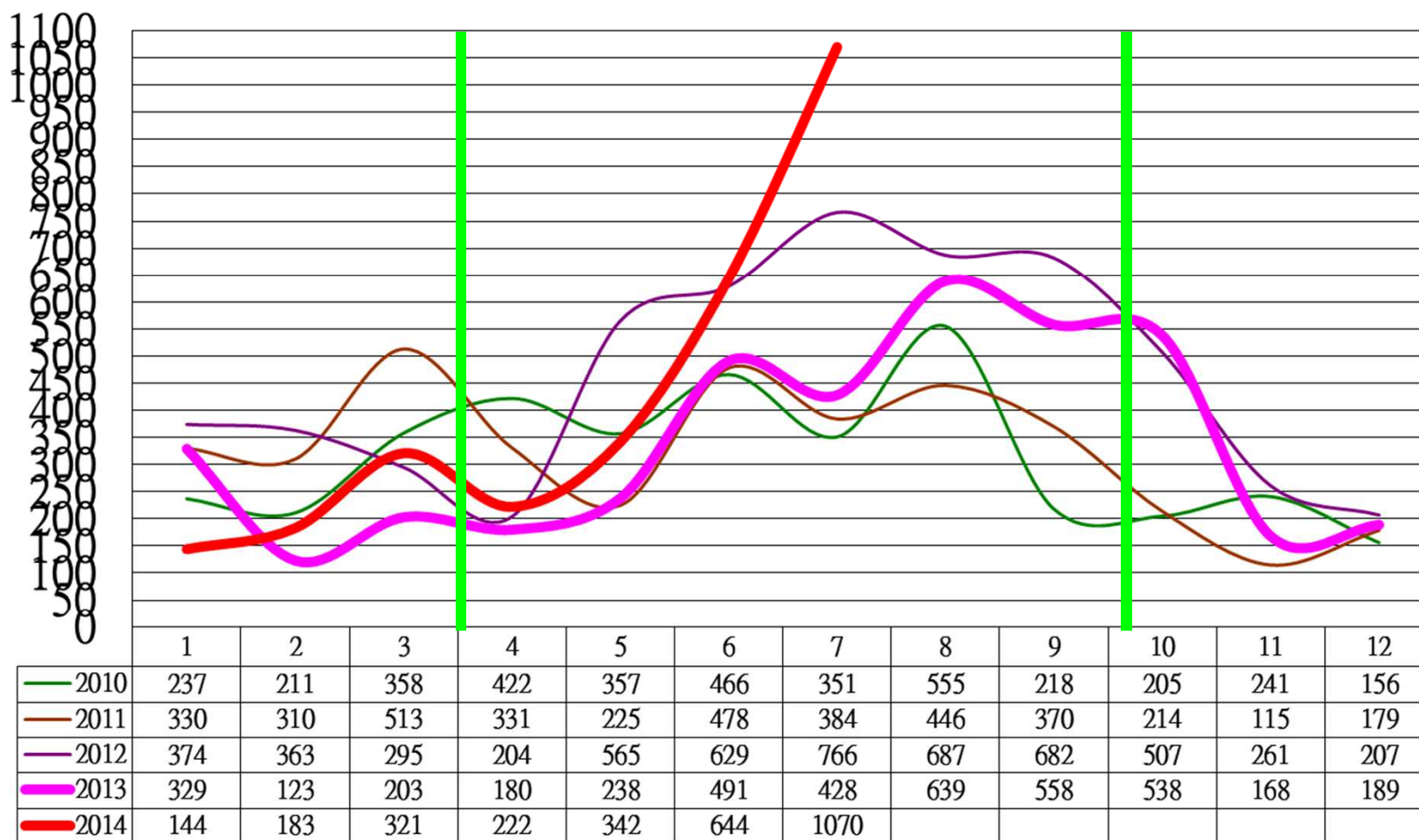




財務面

月營收

台幣百萬

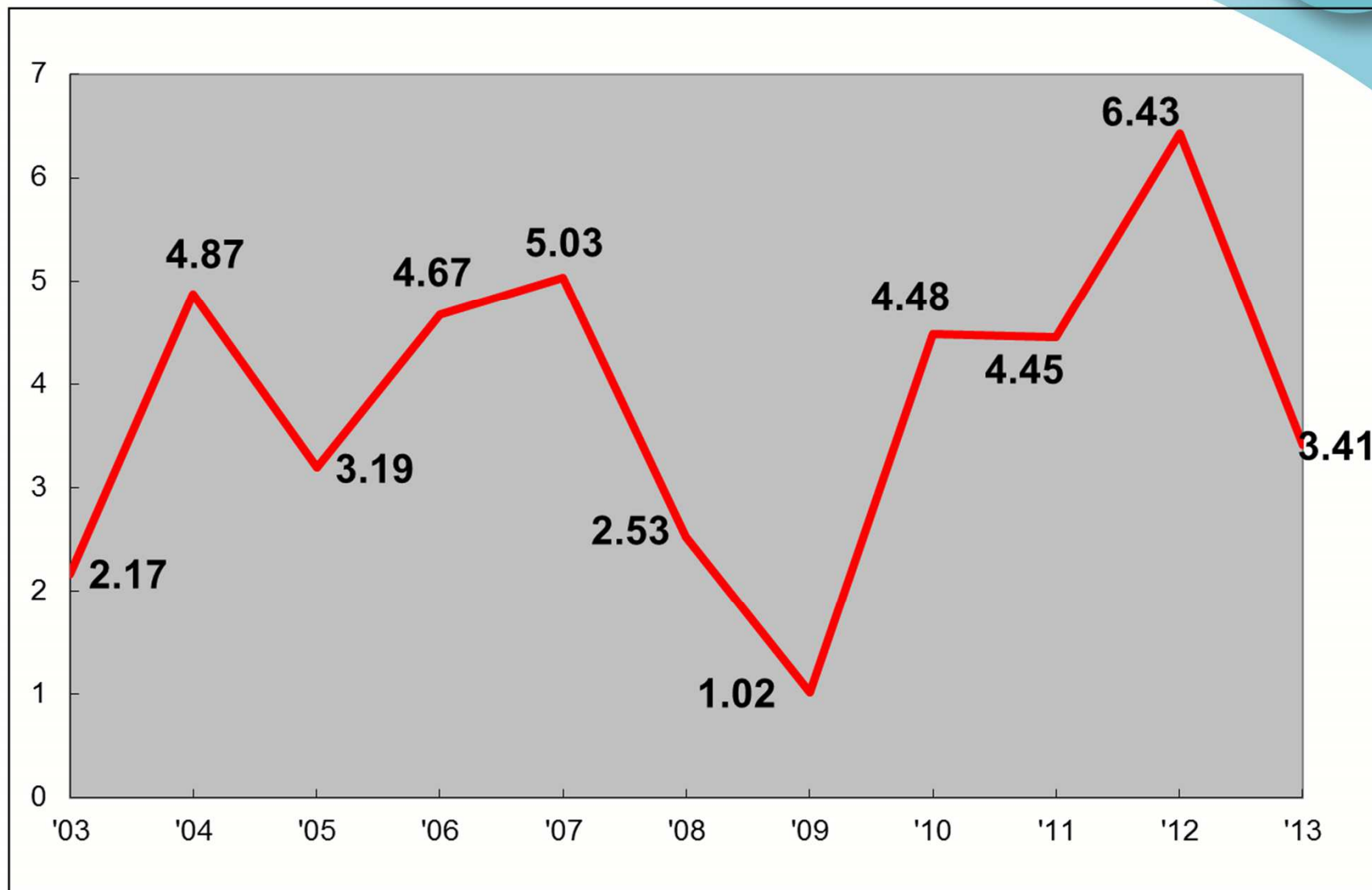


財務比率



	'09	'10	'11	'12	'13	'14 H1
Gross Margin %	54	55	54	55	50	48
Operating Income %	13	30	29	33	22	18
Net Income %	12	24	25	26	20	16
ROE	6	26	23	30	15	6
Accounts Receivable Days	120	79	86	84	117	126
Inventory Days	236	131	160	130	149	154
Liability Ratio(D/A)	17	14	14	20	16	29
Current Ratio	231	376	428	345	457	239

每股盈餘



Better Testing Better Quality



感謝

***For more information about
Test Research, Inc.***



Please visit:

www.tri.com.tw

