



WT MICROELECTRONICS

Facilitate A Smarter World

March 2022



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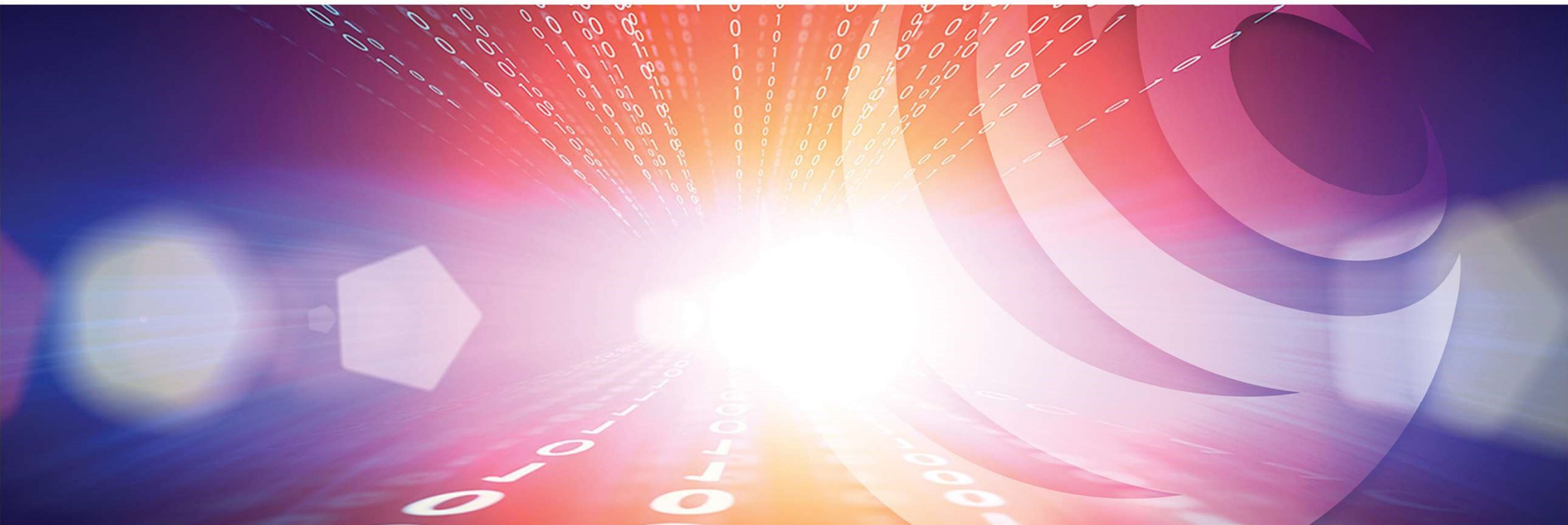
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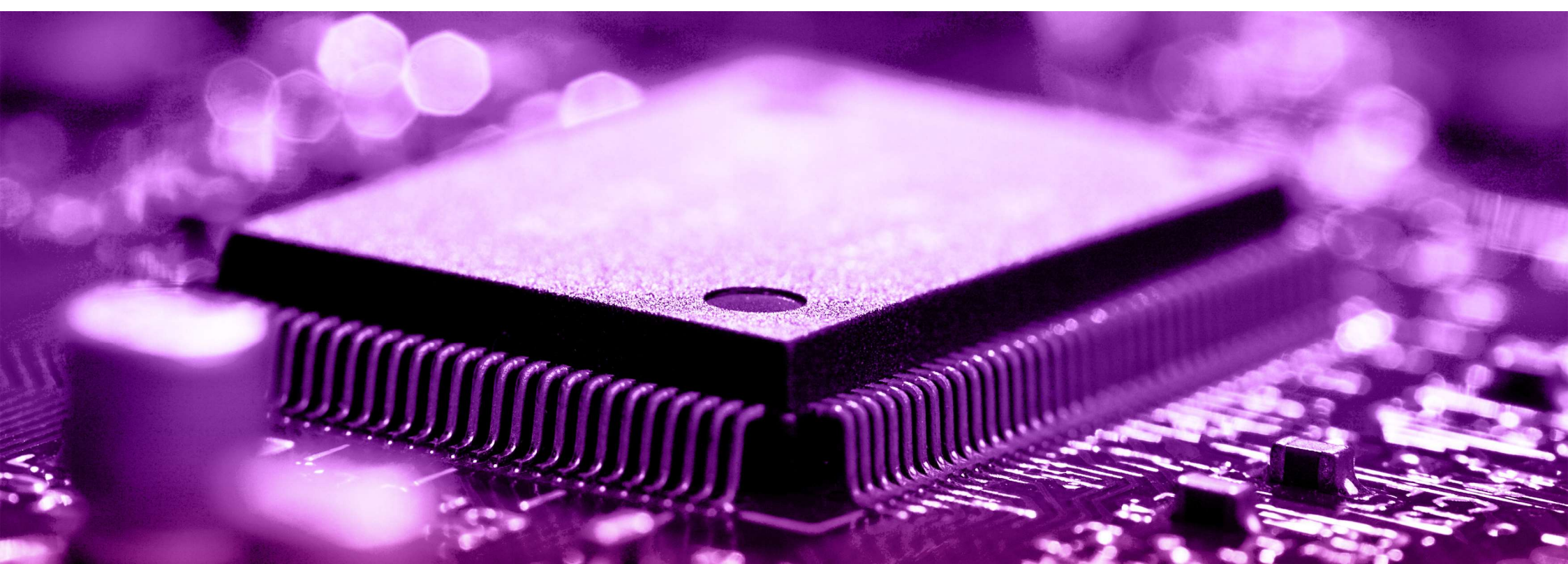
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Introducing WT Microelectronics:

A Premier Semiconductor Component Distributor





MISSION

**Deliver compelling services to enable the
success of our partners and hold ourselves
accountable to our shareholders**

Business Highlights in Numbers



Top 2

APAC Ranking^(1,2)



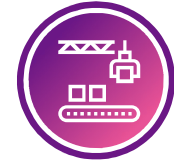
7.6%

Global Market Share^(1,2)



NT\$448bn

2021 Revenue



50,000+

Types of Components

Top 4

Global Ranking^(1,2)

3.7%

Share Gain
in Last 5 Years^(1,2)
Fastest among Peers⁽³⁾

2.3x

Growth against Industry⁽⁴⁾



80

Vendors



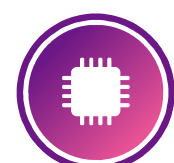
8,000+

Customers



~2,500

Employees in Asia



~29bn

Units Delivered
Annually

45

Offices

Note: Charts and graphics created by WT Microelectronics. The Gartner content described herein (the "Gartner Content" represent(s) research opinion or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ("Gartner"), and are not representations of fact. Gartner Content speaks as of its original publication date (and not as of the date of this non-deal roadshow), and the opinions expressed in the Gartner Content are subject to change without notice. (1) By Revenue in 2021. (2) Data as of Mar 2022. Source: Gartner Market Share: Semiconductor Distributors, Worldwide, 2021. (3) Benchmarked among global top 4 semiconductor distribution players: Arrow, Avnet, WPG and WT. (4) 2016 - 2021 CAGR of company is 25.5%, as per company filings; while 2016 - 2021 CAGR of global semiconductor industry is 11.0% as per Gartner, data as of Dec 2021. Source: Gartner Semiconductor Forecast Database, Worldwide, 4Q21 Update.



WT MICROELECTRONICS

Our Journey

Robust Organic Growth

Delivered outsized growth relative to the industry
with 2016 - 2021 revenue CAGR of 25.5%



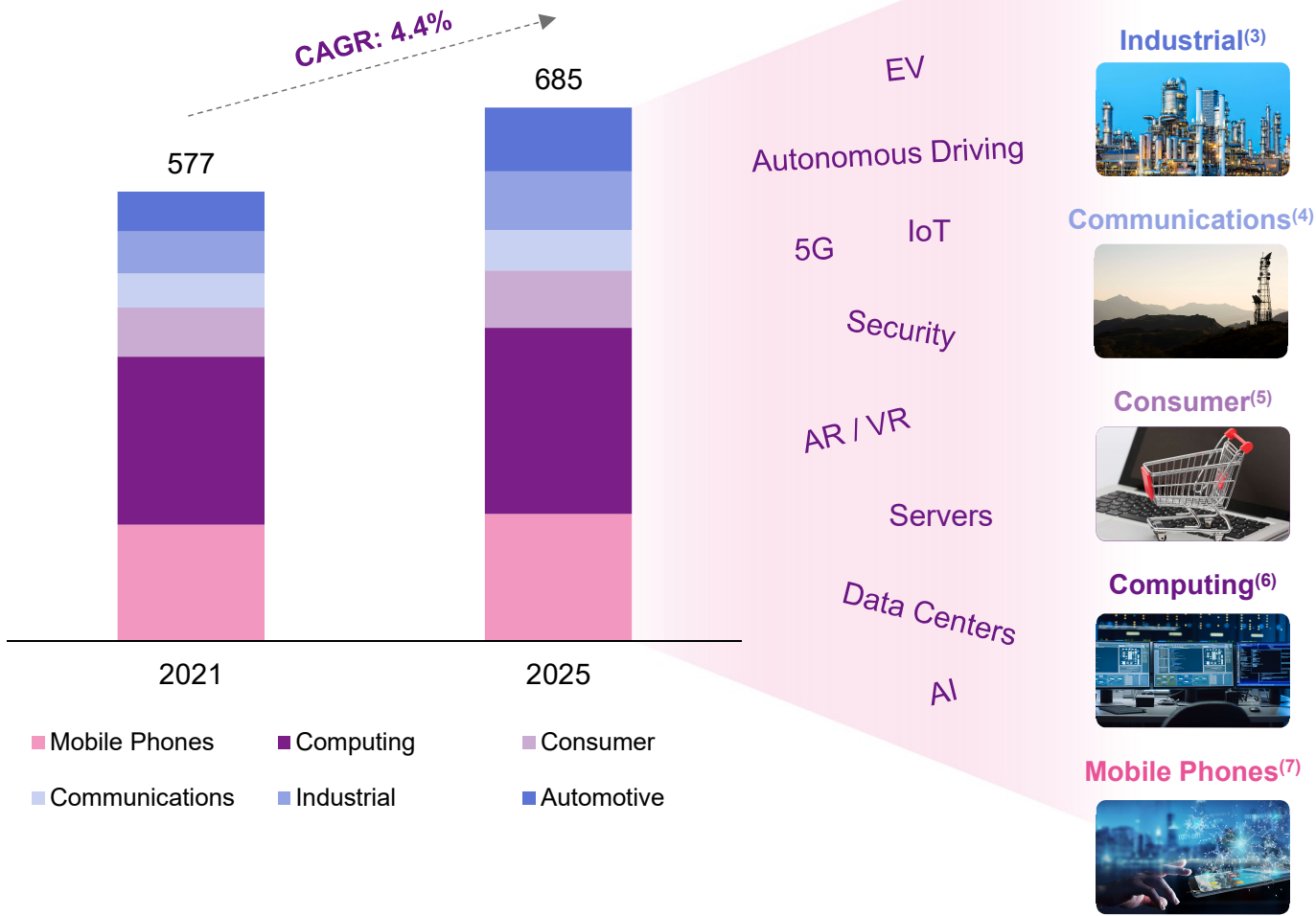
Successful Strategic Acquisitions

US\$1.1 billion net revenue acquired from
successful M&As in the past 15 years

Note: (1) Data as of Mar 2022. Ranking by revenue. Charts and graphics created by WT Microelectronics. Source: Gartner Market Share: Semiconductor Distributors, Worldwide, 2021. The Gartner content described herein (the "Gartner Content") represent(s) research opinion or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ("Gartner"), and are not representations of fact. Gartner Content speaks as of its original publication date (and not as of the date of this non-deal roadshow), and the opinions expressed in the Gartner Content are subject to change without notice.

Addressing a Massive US\$700 Billion Market Opportunity Globally

Global Semiconductor Market Forecast by Sector⁽¹⁾
(US\$bn)



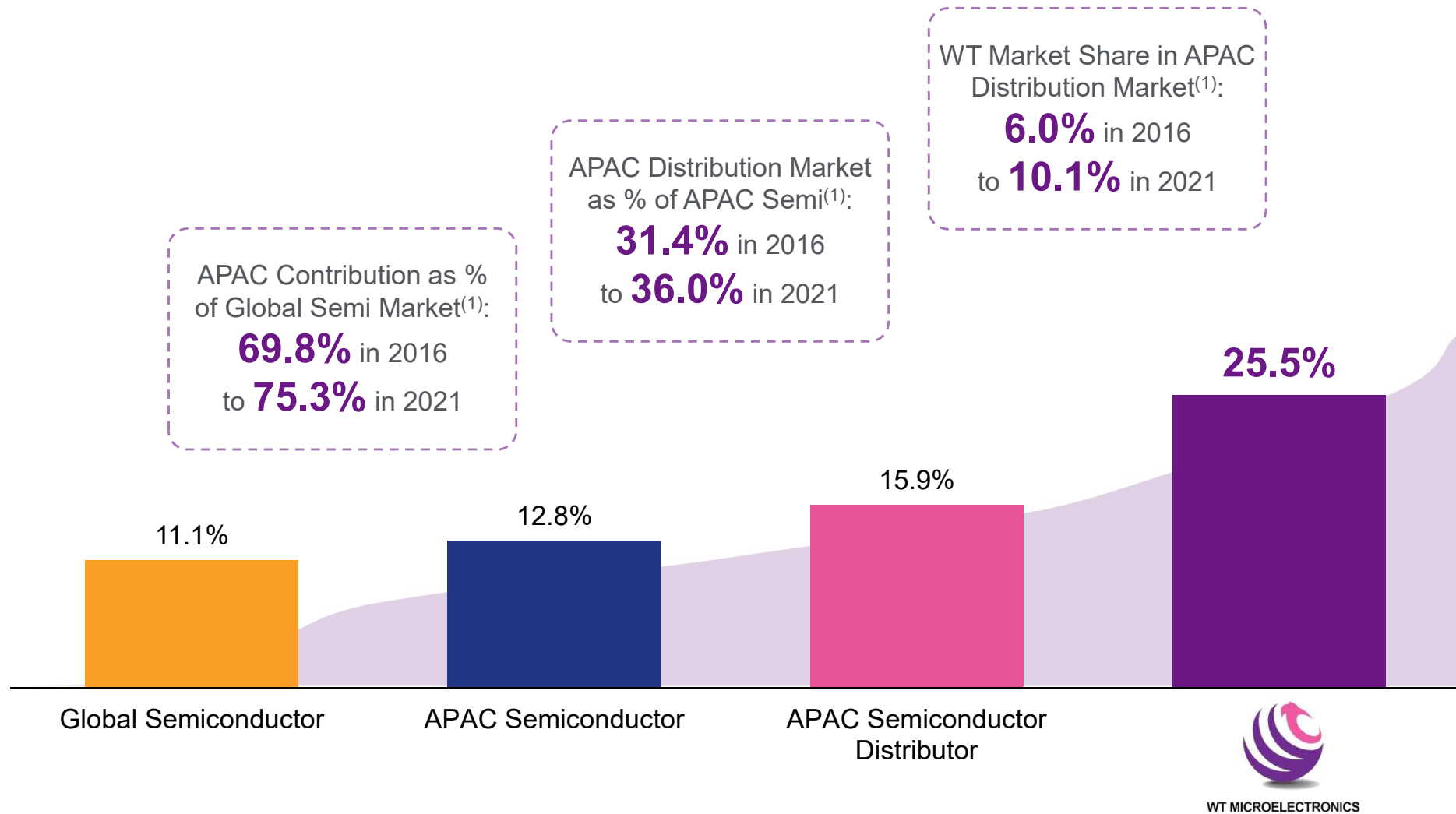
2025 TAM	2021–25 CAGR
\$82bn	12.5%
\$75bn	8.3%
\$52bn	4.4%
\$74bn	4.0%
\$239bn	2.6%
\$163bn	2.3%

Note: Charts and graphics created by WT Microelectronics. Data as of Dec 2021. Source: Gartner Semiconductor Forecast Database, Worldwide, 4Q21 Update. The Gartner content described herein (the "Gartner Content") represent(s) research opinion or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ("Gartner"), and are not representations of fact. Gartner Content speaks as of its original publication date (and not as of the date of this non-deal roadshow), and the opinions expressed in the Gartner Content are subject to change without notice.

(1) Excluding semiconductors for military and aerospace electronics. (2) Automotive includes semiconductors for auto, ADAS and aftermarket. (3) Industrial includes semiconductors for industrial electronics and excludes semiconductors for military and aerospace electronics. (4) Communications include semiconductors for wired communication and wireless communication electronics (mobile infrastructure, wireless LAN infrastructure, etc.). (5) Consumer includes semiconductors for consumer electronics (TV, wearables, video games, etc.). (6) Computing includes semiconductors for compute electronics (PC and peripherals) and storage electronics. (7) Mobile Phones include semiconductors for smart phones and traditional phones.

Delivering Stellar Growth on Top of Industry Tailwind

2016 - 2021 CAGR of Market Size and WT's Revenue



Note: Charts and graphics created by WT Microelectronics. APAC refers to Asia Pacific excluding Japan. Data as of Mar 2022. Source: Gartner Market Share: Semiconductor Distributors, Worldwide, 2021. The Gartner content described herein (the "Gartner Content") represent(s) research opinion or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ("Gartner"), and are not representations of fact. Gartner Content speaks as of its original publication date (and not as of the date of this non-deal roadshow), and the opinions expressed in the Gartner Content are subject to change without notice. (1) Market size and market share by revenue.

WT: A Global Leading Semiconductor Distributor with Fastest Share Gain



Targeting faster growth and higher margin sectors



Successful M&As and integration

Top 2

APAC Ranking^(1,2)

10.1%

APAC Market Share^(1,2)

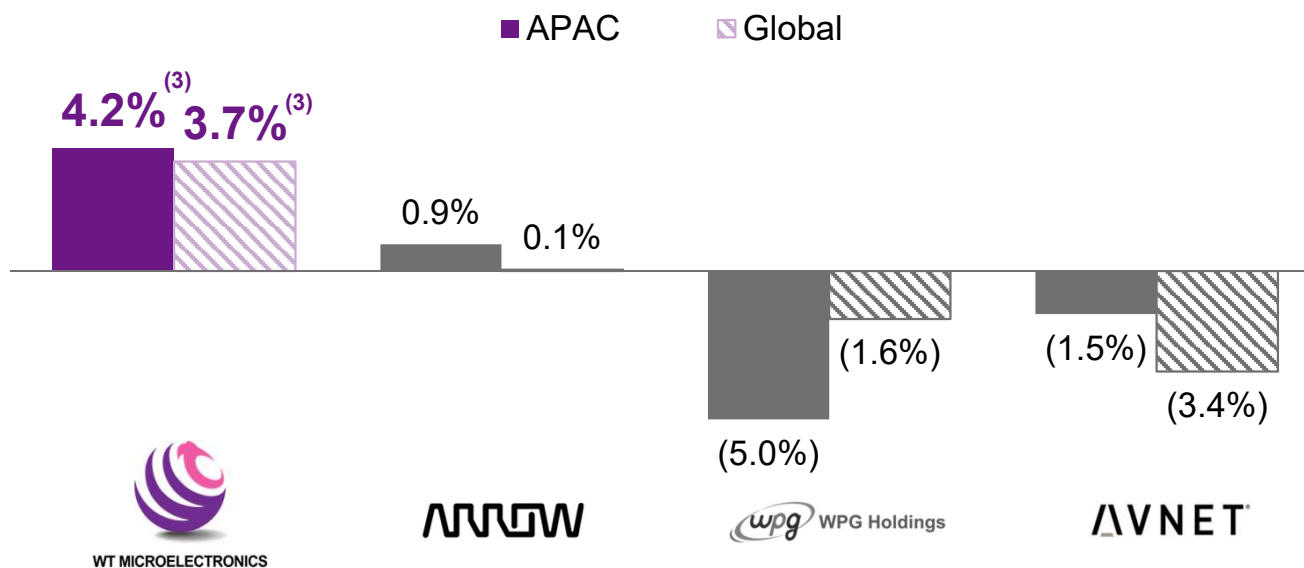
Top 4

Global Ranking^(1,2)

7.6%

Global Market Share^(1,2)

Fastest Market Share Gain Among Peers (2016 to 2021)⁽²⁾



Note: (1) By Revenue in 2021. (2) Charts and graphics created by WT Microelectronics. Data as of Mar 2022. Source: Gartner Market Share: Semiconductor Distributors, Worldwide, 2021. The Gartner content described herein (the "Gartner Content" represent(s) research opinion or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ("Gartner"), and are not representations of fact. Gartner Content speaks as of its original publication date (and not as of the date of this non-deal roadshow), and the opinions expressed in the Gartner Content are subject to change without notice. (3) Numbers may not completely match because of rounding.



WT MICROELECTRONICS

Longstanding and Trusted Relationship with Leading Semi Suppliers

Average of **10+ years** of relationships with major suppliers^(1,2)



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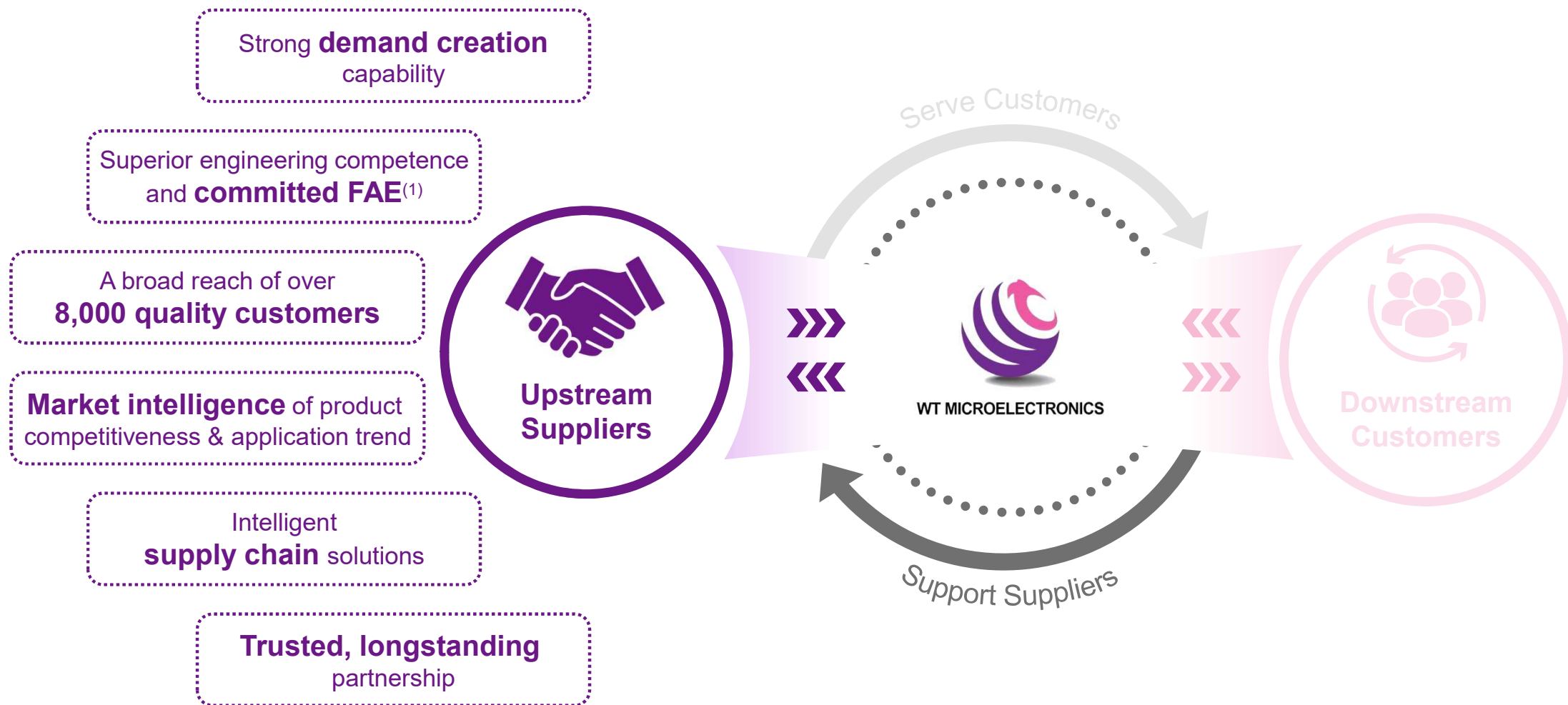
80 Vendors

Note: (1) Major suppliers include companies listed above. (2) Some suppliers were achieved via acquisition. When calculating average years of relationship, only took into account the years of relationship with WT.



WT MICROELECTRONICS

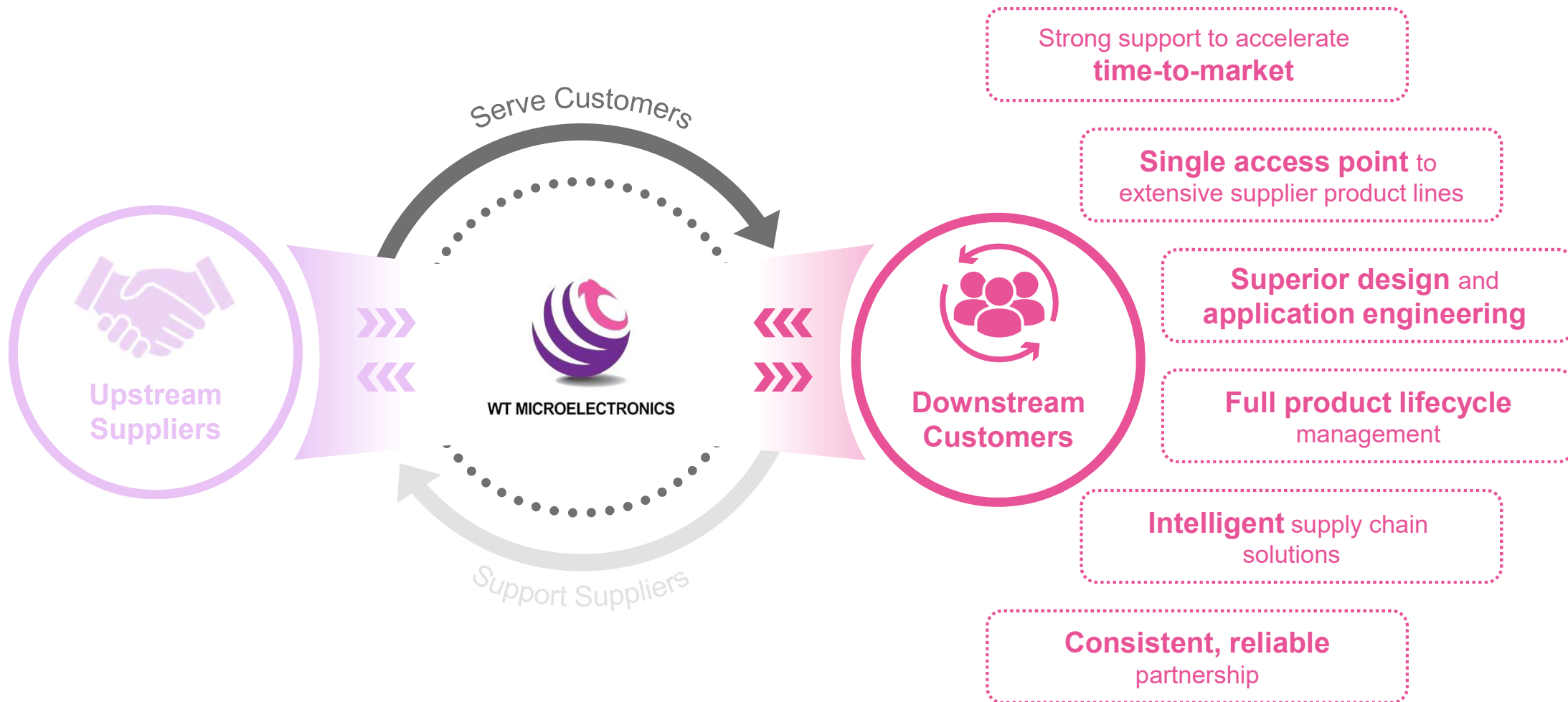
With Seamless Integration and Deep Partnership



○ ○ Value-Added Services

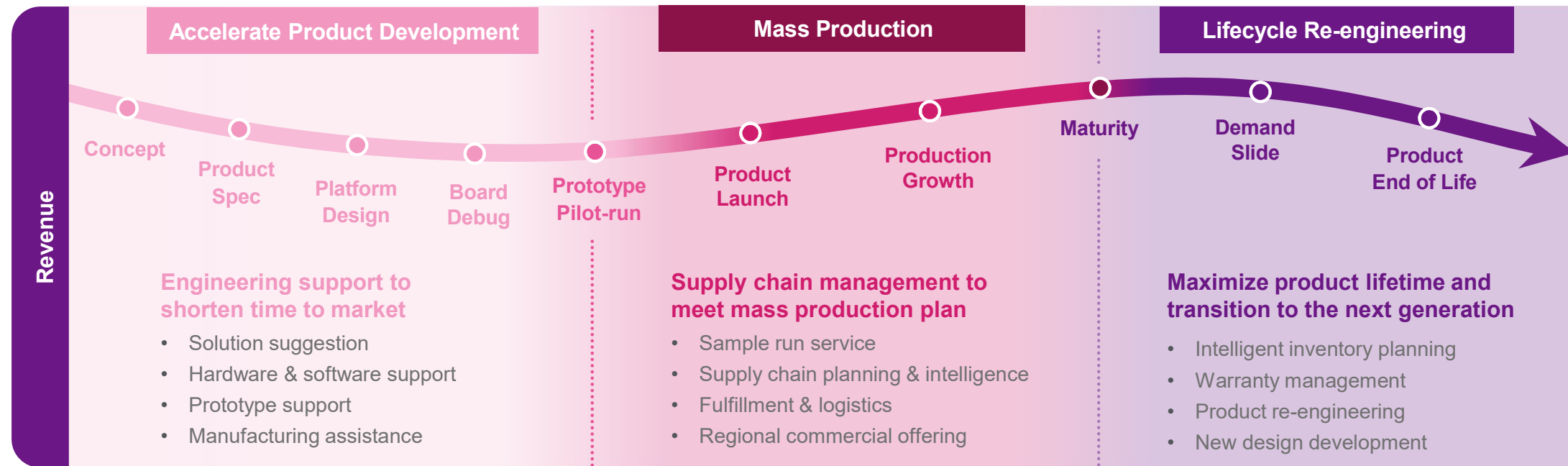
Note: (1) FAE stands for Field Application Engineer.

Comprehensive Solutions Differentiated by Technical Expertise

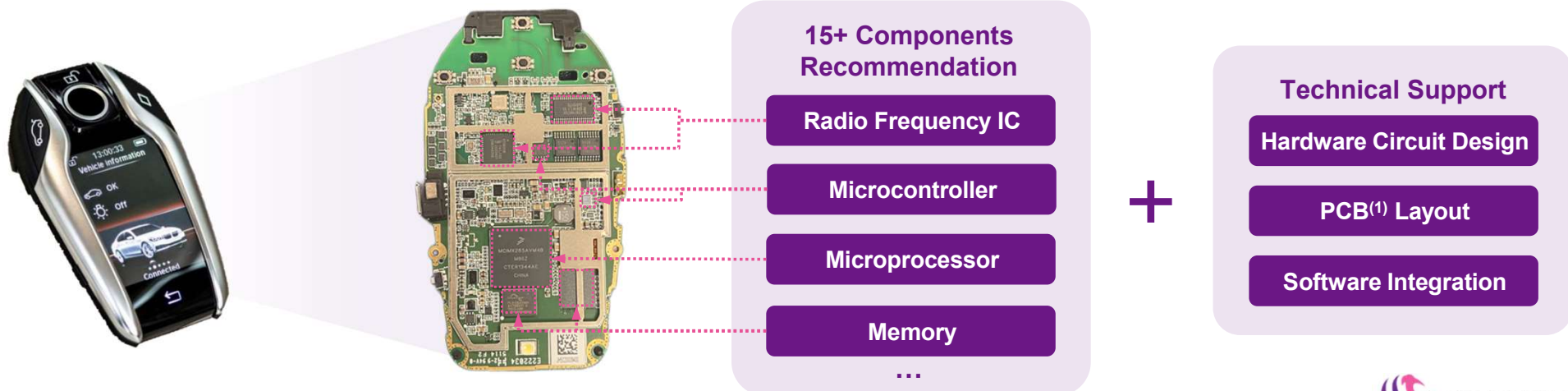


End-to-end Services throughout Product Lifecycle

Delivering Engineering and Supply Chain Solutions throughout A Product's Lifecycle and beyond



Case Study: Providing Design Service of Smart Key to an ODM Customer



Note: (1) Printed circuit board.

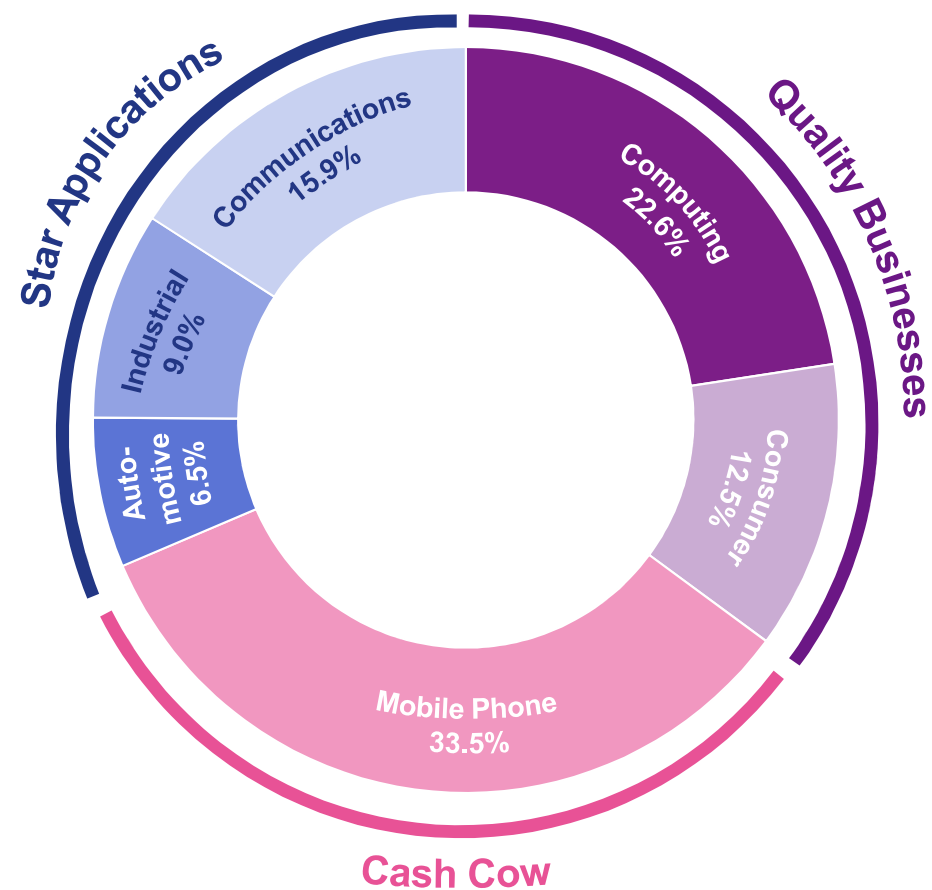
Favorable Product Mix Targeting Emerging and High Margin Applications

Capture future technology trends in emerging business

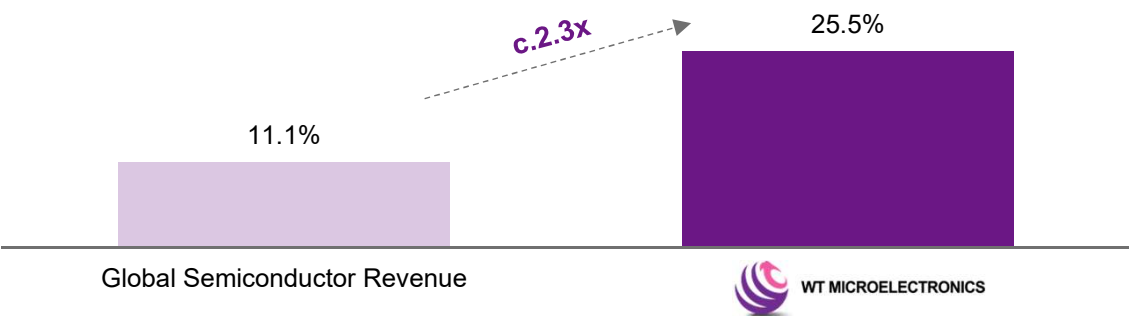
Deliver outsized growth relative to the industry

Balance higher profit potential with volume driven segments

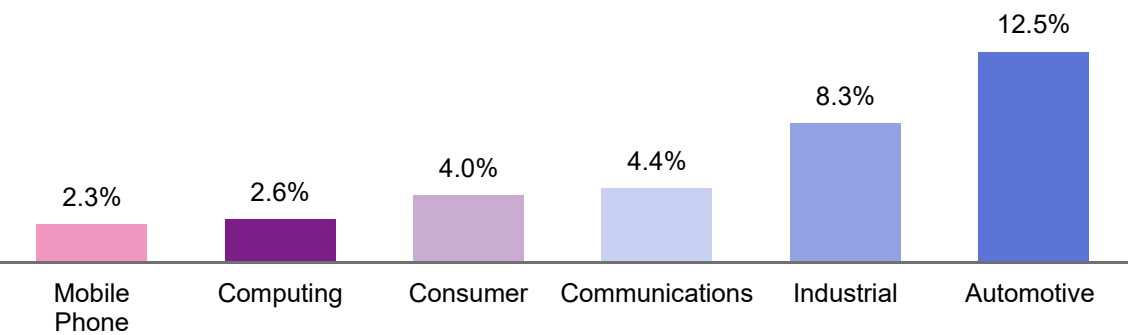
WT Revenue by Application⁽¹⁾



Delivering Outsized Growth Relative to the Industry
2016 - 2021 Revenue CAGR⁽²⁾



2021 - 2025 Worldwide Semiconductor Revenue CAGR⁽³⁾



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Driving Efficiency and Economies of Scale through Digitization



Better Customer Services

- Expand B2B EDI services to customers
- Timely fulfillment of customer demand & technical support

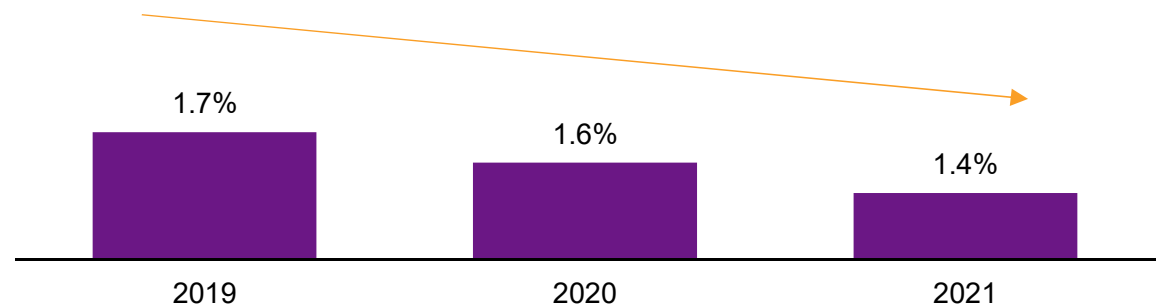
Improve Operational Efficiencies

- Automation tools and robotic processes to eliminate manual tasks and reduce errors

Support Business Decisions

- Big data analytics on business and industry trends to enable data-driven decisions
- Visualize data into dashboard & reports for better visibility

Leveraging Digital Technology to Optimize Operations and Improve Opex Ratio⁽¹⁾



Note: (1) Opex Ratio equals to operating expense divided by revenue.

Strive for Excellence and Social Responsibility



Environmental

- Environment commitment – **reducing 1% greenhouse gas emissions** per year
- **Circular economy** – reduced **3.15 million** sheets of paper, **1.2 million** sustainable packaging since 2015
- **Eco-Design** – encouraging usage of low power module and eco-design electronic products



Social

- **Taiwan High Salary 100 Index** – value employees' health, safety, salary and benefit
- **Diversity** in gender, experience, and expertise – **40% female employees** and **43% female board members**
- Proactive measures during pandemic and donation for the community
- Empowering a better future – **NT\$47 million** cumulative donations & activities expense via **WT Education Foundation** since 2014



Governance

- Awarded **top 5% in governance ranking by Taiwan Stock Exchange** for 2020
- **3 Independent directors** – among the 7 board of directors members
- Established **risk management committee** to enforce WT's risk management mechanisms

Rank No.4 among 416 Taiwan-listed companies in **ESG Risk Rating** by Sustainalytics

Visionary Leadership Team with Strong Execution Capability



ERIC CHENG

Chairman &
Chief Executive Officer



KERRY HSU

Senior Vice President



JACK YANG

Chief Sales Officer



JAMES WEN

Chief Marketing Officer



WILLIE SUN

Chief Application Officer



CHERYL YANG

Chief Financial Officer



Extensive Sector Knowledge

Senior management
with 20+ years of industry
experience on average



Long-Term Tenure

Stable workforce
and low turnover



Strong Technical Foundation

46% employees with
engineering background,
and 15% with PhD or
Master degrees



Collaborative Culture

Founder-led business
that values teamwork,
trust and transparency



WT MICROELECTRONICS

Well Positioned for Long Term Value Creation

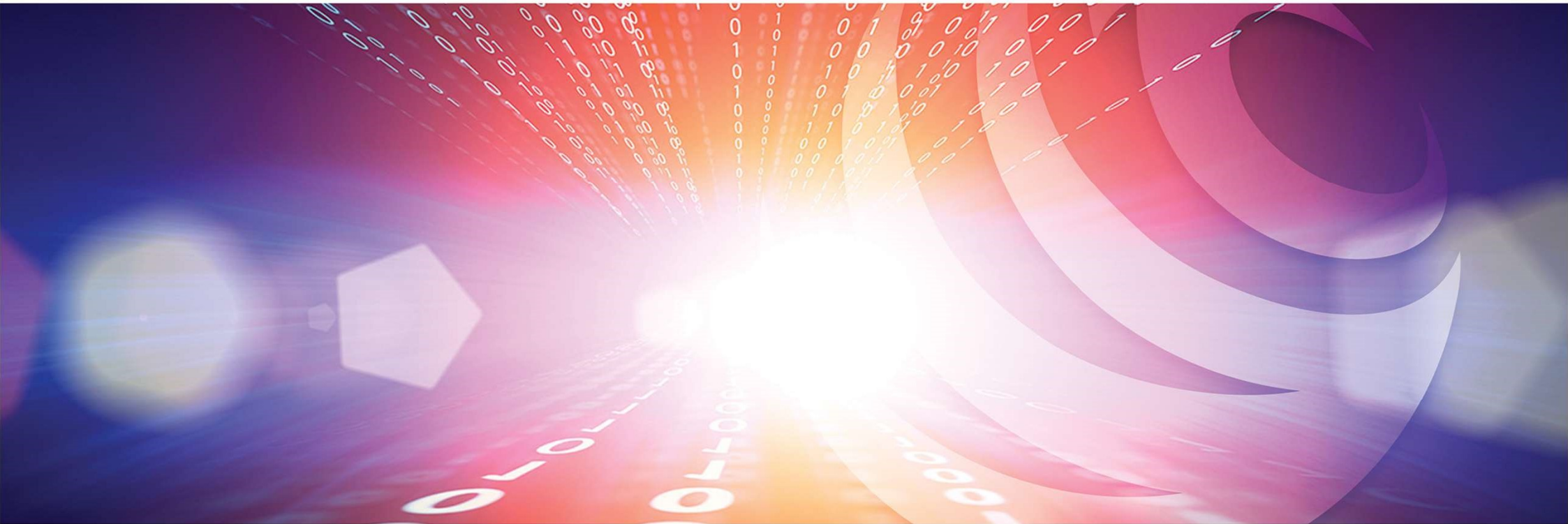


WT MICROELECTRONICS



WT MICROELECTRONICS

Financial Performance



Financial Highlights

FY2021



NT\$448bn

Revenue

26.8%

YoY Growth



NT\$10.6bn

Operating Profit

2.4% Margin



NT\$7.9bn

Net Profit

1.8% Margin



NT\$9.8

Pro Forma EPS⁽¹⁾



15.9%

ROE



50 Days

Cash Conversion Cycle

Note: (1) Net income attribute to owners of the parent divided by outstanding shares as of period end.

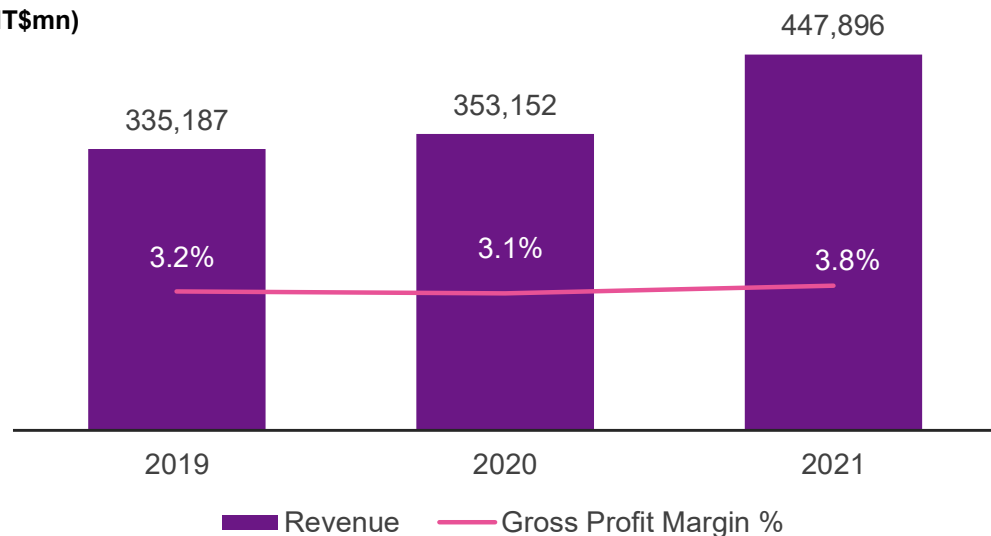


WT MICROELECTRONICS

Strong Revenue Growth with Improving Margins

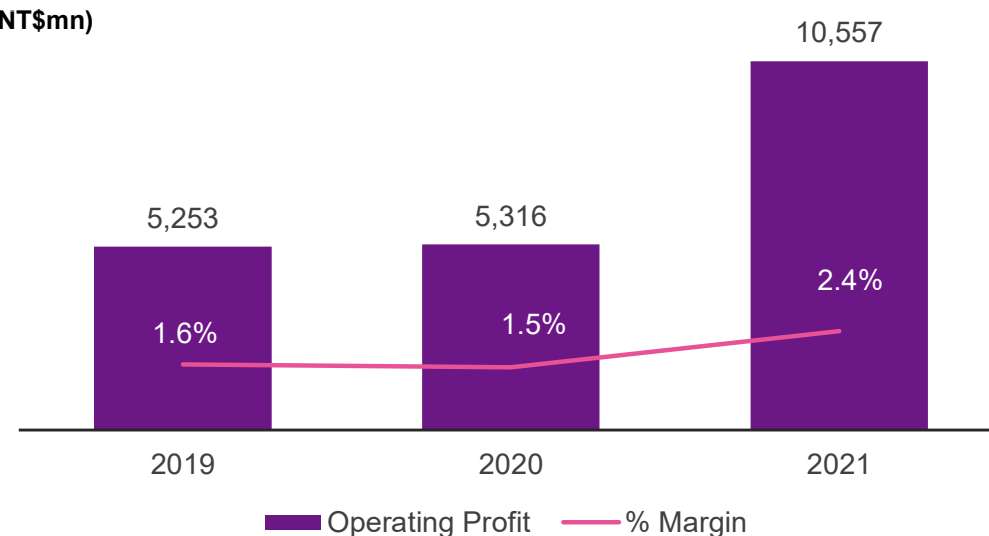
Revenue & Gross Profit Margin

(NT\$mn)



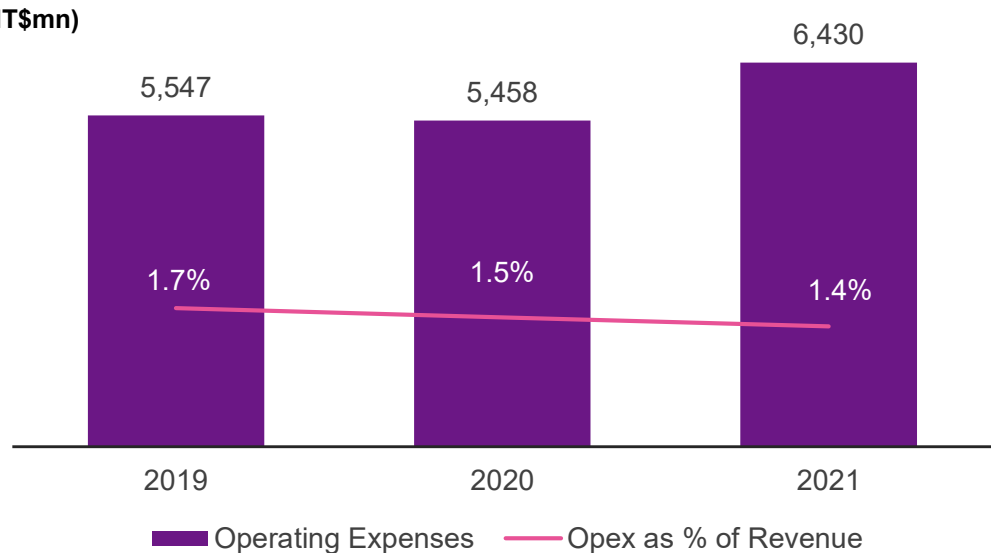
Operating Profit & Margin

(NT\$mn)



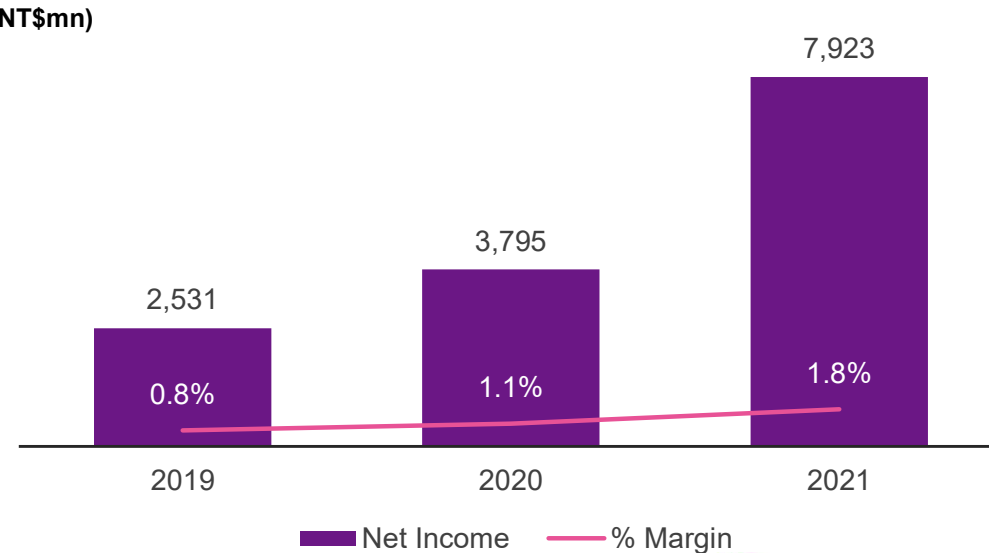
Opex & Opex as % of Revenue

(NT\$mn)



Net Income & Net Margin

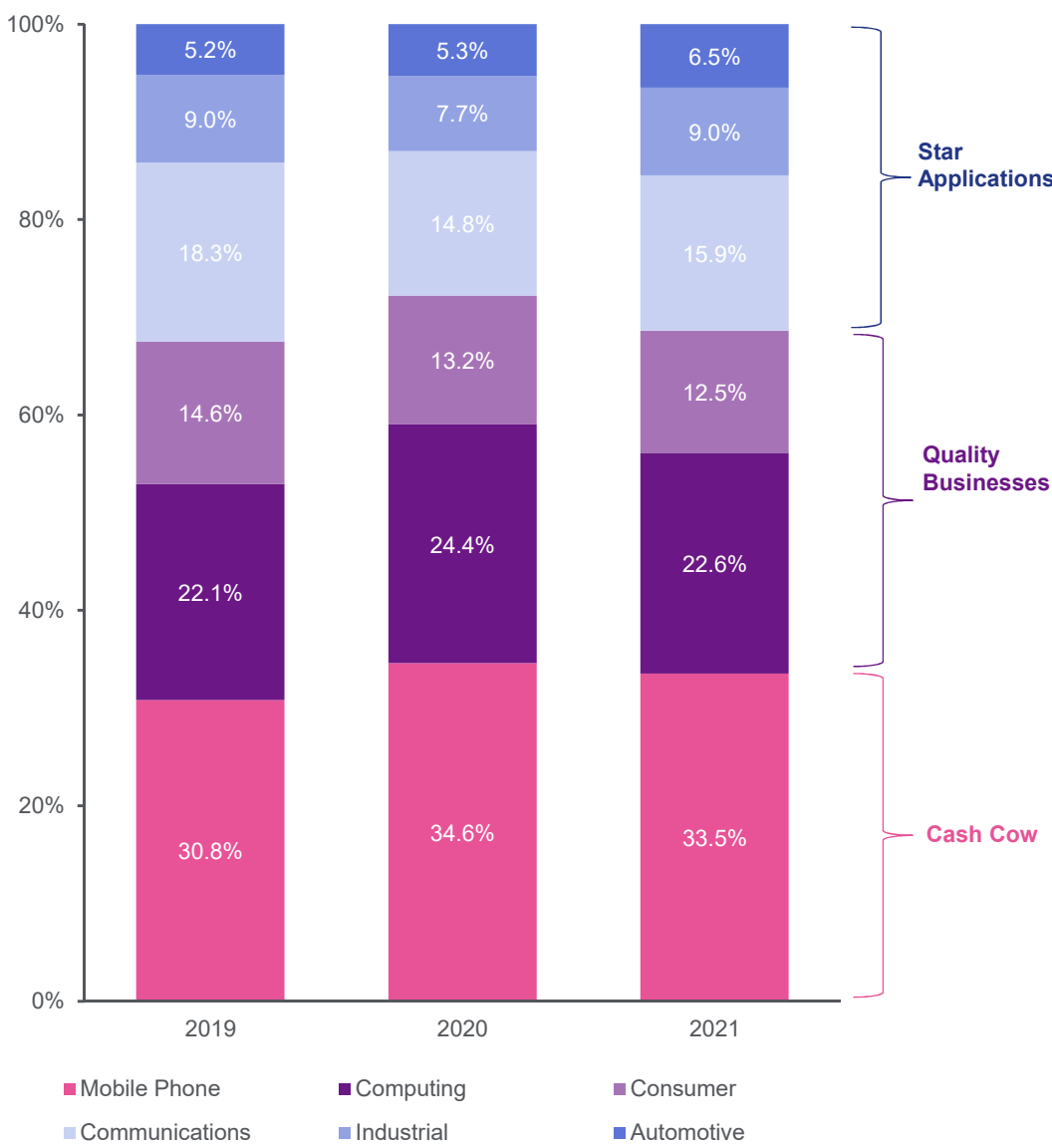
(NT\$mn)



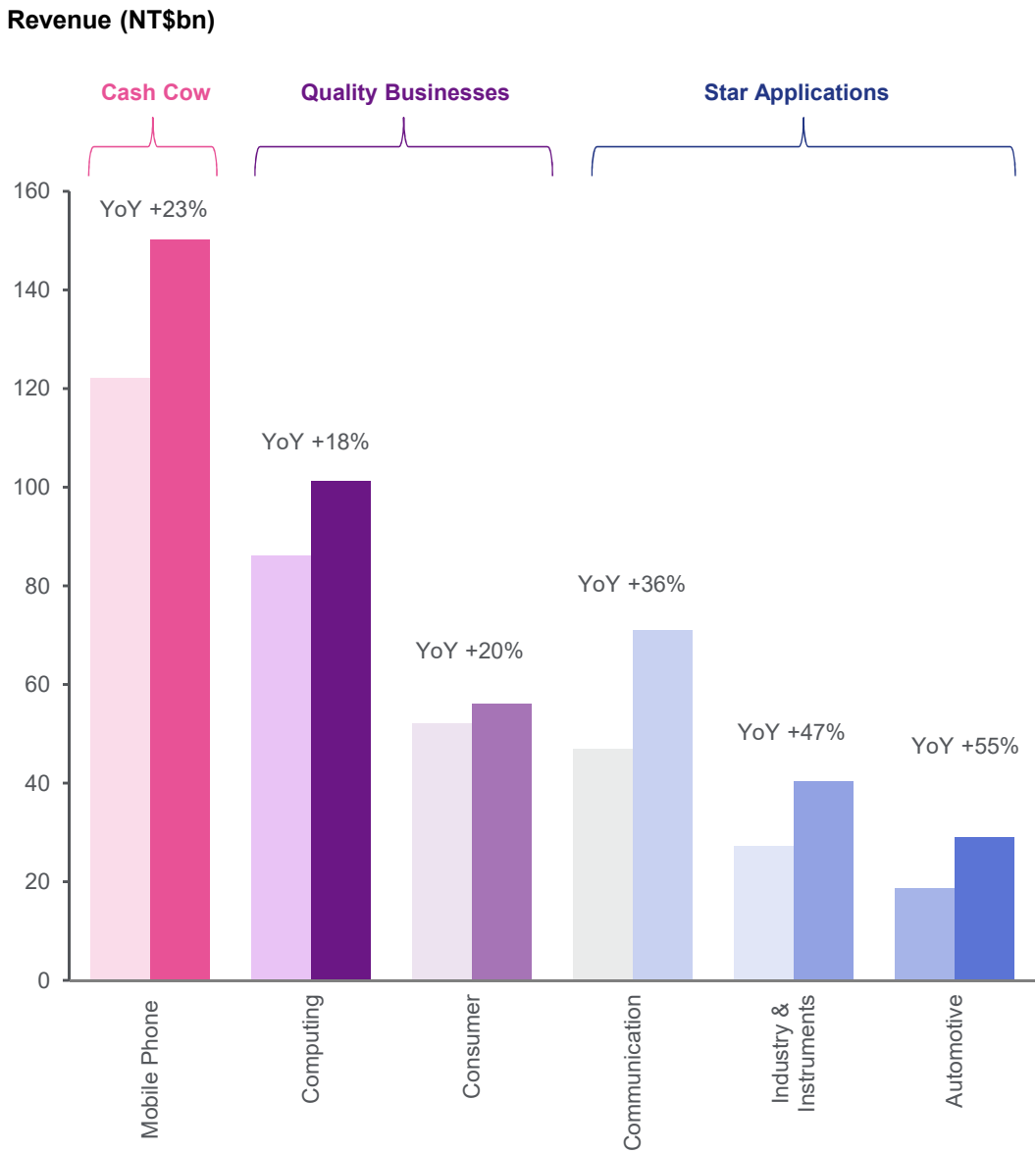
WT MICROELECTRONICS

Focusing on High-growth and High-margin End Markets

Revenue Breakdown



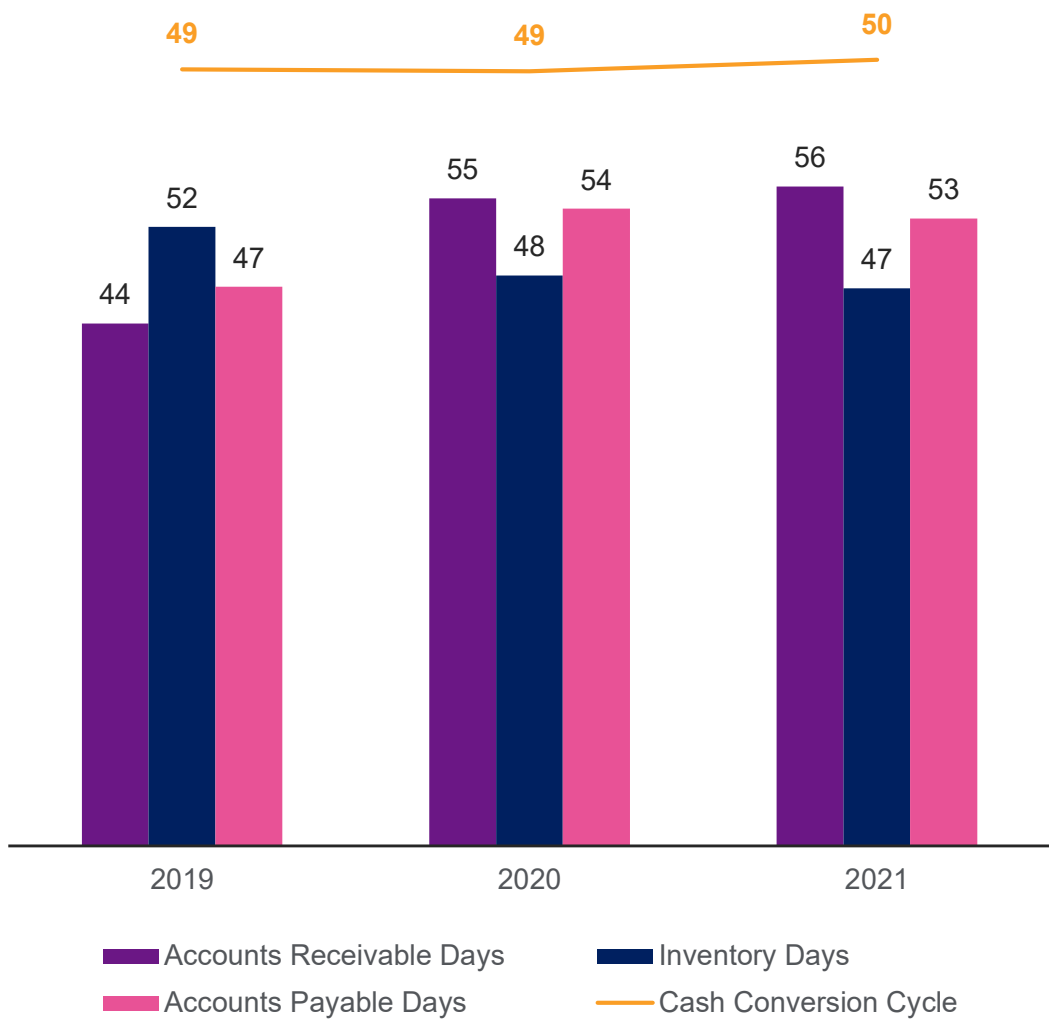
YoY Comparison – FY20 (LHS) vs. FY21 (RHS)



Disciplined Working Capital and Robust Return to Shareholders

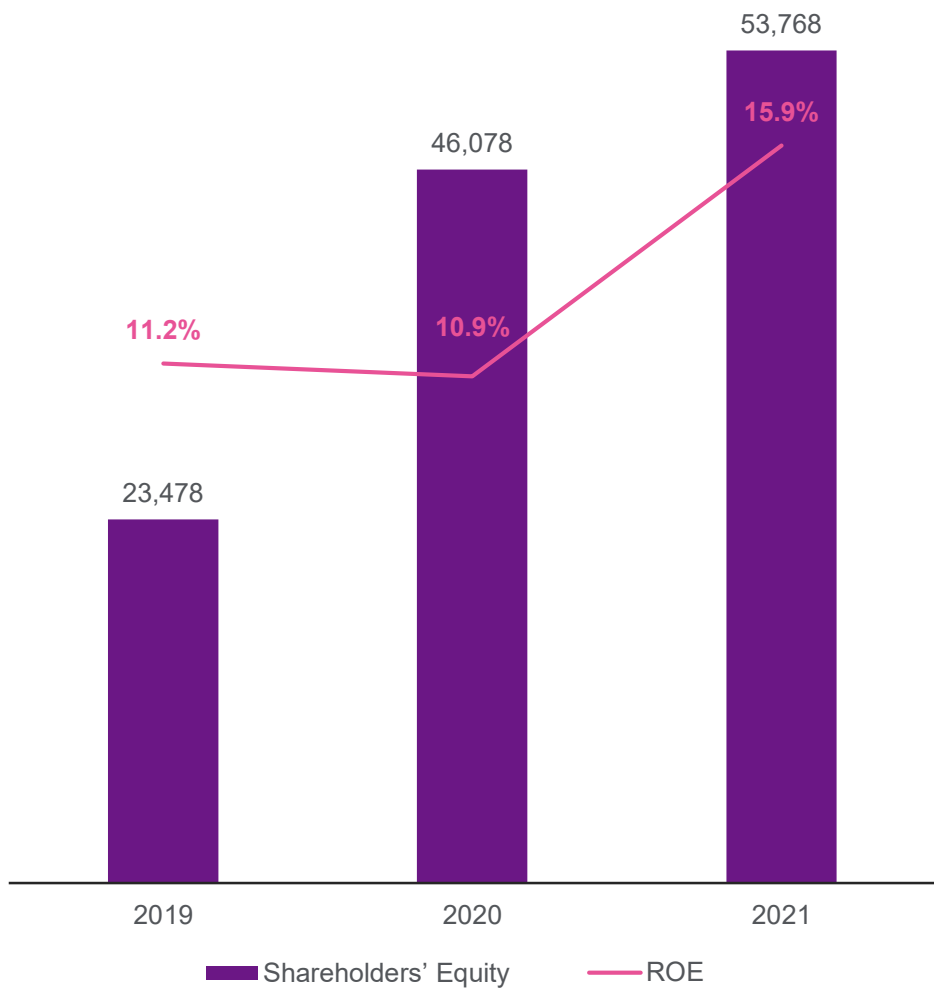
Cash Conversion Cycle

(Days)



ROE vs. Shareholders' Equity

(NT\$mn)



Our Outlook

2022 Q1

NT\$115 – 121bn

22Q1 Revenue Forecast



3.75 – 3.95%

Gross Margin

21% YoY Growth

Mid-Point of Revenue Guidance

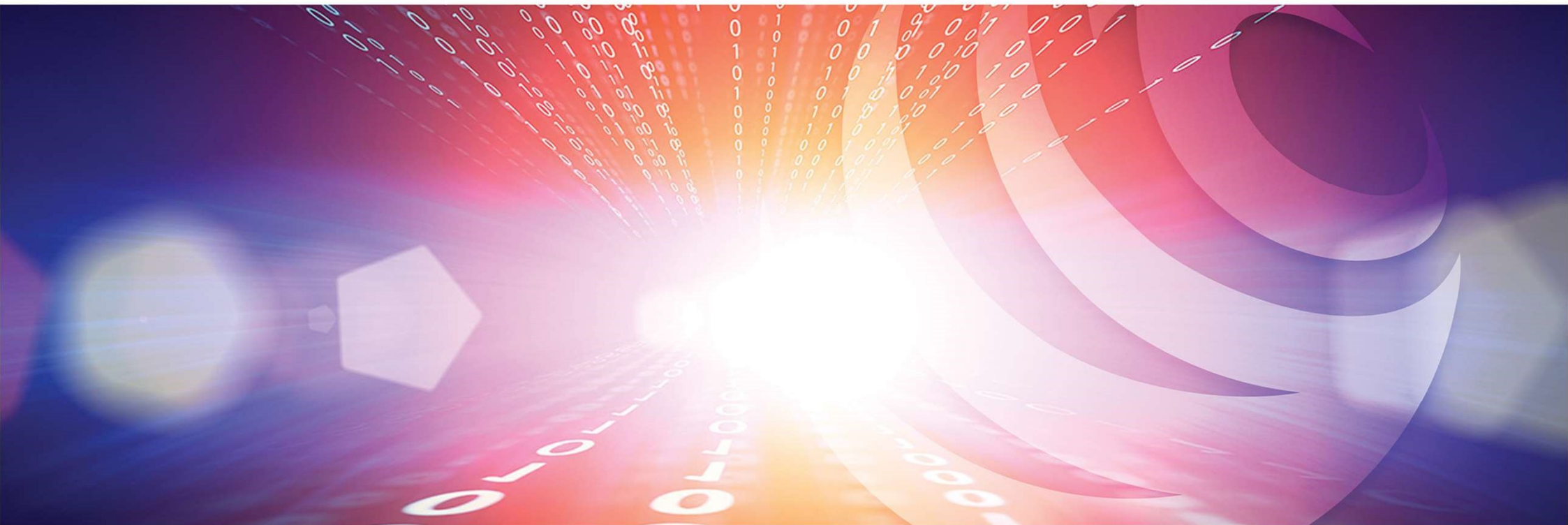


2.25 – 2.45%

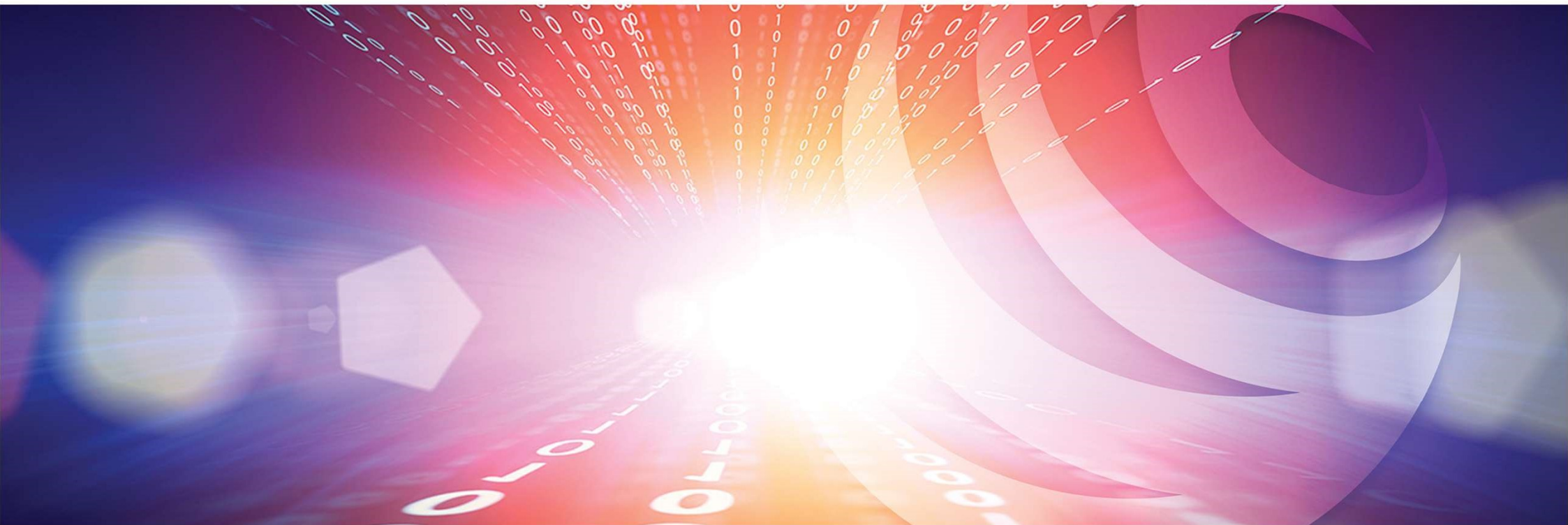
Operating Margin

Note: (1) Revenue at a forecast exchange rate of 27.8 NT\$ to 1 US\$.

Q&A



Appendix



Historical Income Statement

(NT\$m, except NT\$ for per share data)

For the Year Ended December 31,

	2019	2020	2021
Revenue	335,187	353,152	447,896
YoY Growth (%)	22.6%	5.4%	26.8%
Cost of goods sold	(324,387)	(342,378)	(430,909)
Gross profit	10,800	10,774	16,987
Margin (%)	3.2%	3.1%	3.8%
Selling expenses	(4,150)	(4,070)	(4,522)
General and administrative expenses	(988)	(979)	(1,296)
Research and development expenses	(407)	(386)	(609)
Impairment loss	(3)	(24)	(3)
Total operating expenses	(5,547)	(5,458)	(6,430)
Operating income	5,253	5,316	10,557
Margin (%)	1.6%	1.5%	2.4%
Interest income	22	16	6
Other income	52	210	339
Other gains and losses	21	278	(2)
Finance costs	(1,953)	(991)	(715)
Share of loss of associates and joint ventures	(86)	(31)	(6)
Total non-operating income and expenses	(1,944)	(517)	(377)
Profit before income tax	3,309	4,799	10,180
Income tax expense	(778)	(1,004)	(2,325)
Net income to owners of the parent	2,531	3,795	7,923
Margin (%)	0.8%	1.1%	1.8%
EPS	4.32	5.22	9.96
Pro Forma EPS	4.28	4.81	9.80

Historical Balance Sheet

(NT\$m)	As of December 31,		
	2019	2020	2021
Cash and cash equivalents	3,107	3,627	4,680
Total receivable	46,249	61,926	76,994
Inventories	45,795	44,314	66,524
Total Property, Plant and Equipment	1,010	1,003	1,004
Other assets	5,026	20,139	24,147
Total assets	101,367	131,010	173,349
Short-term debts	26,460	24,062	35,547
Total payable	47,493	56,669	71,993
Long-term debts	0	800	7,750
Other liabilities	3,935	3,362	4,198
Total liabilities	77,888	84,893	119,489
Shareholders' equity	23,478	46,078	53,768
Non-controlling interest	1	38	92
Total equity	23,479	46,116	53,860

Historical Cash Flow Statement

(NT\$mn)	For the Year Ended December 31,		
	2019	2020	2021
Profit before income tax	3,309	4,799	10,180
Change in accounts receivable	(9,660)	(18,889)	(16,266)
Change in inventories	115	(1,367)	(23,574)
Change in accounts payable	9,357	14,122	17,383
Others	(254)	(321)	(703)
Net cash flow from operating activities	2,867	(1,656)	(12,980)
Capital expenditure	(110)	(106)	(171)
Others	68	(152)	(822)
Net cash flow from investing activities	(42)	(258)	(993)
Change in short-term debts	(1,386)	(2,371)	11,527
Change in long-term debts	280	680	6,950
Proceeds from issuance of preferred shares	0	6,750	0
Cash dividends paid	(1,388)	(1,645)	(2,590)
Others	(158)	(139)	(288)
Net cash flow from financing activities	(2,653)	3,274	15,600
Effect of exchange rate changes	(401)	(839)	(575)
Net change in cash and cash equivalents	(229)	520	1,052
Cash and cash equivalents at beginning of period	3,335	3,107	3,627
Cash and cash equivalents at end of period	3,107	3,627	4,680