



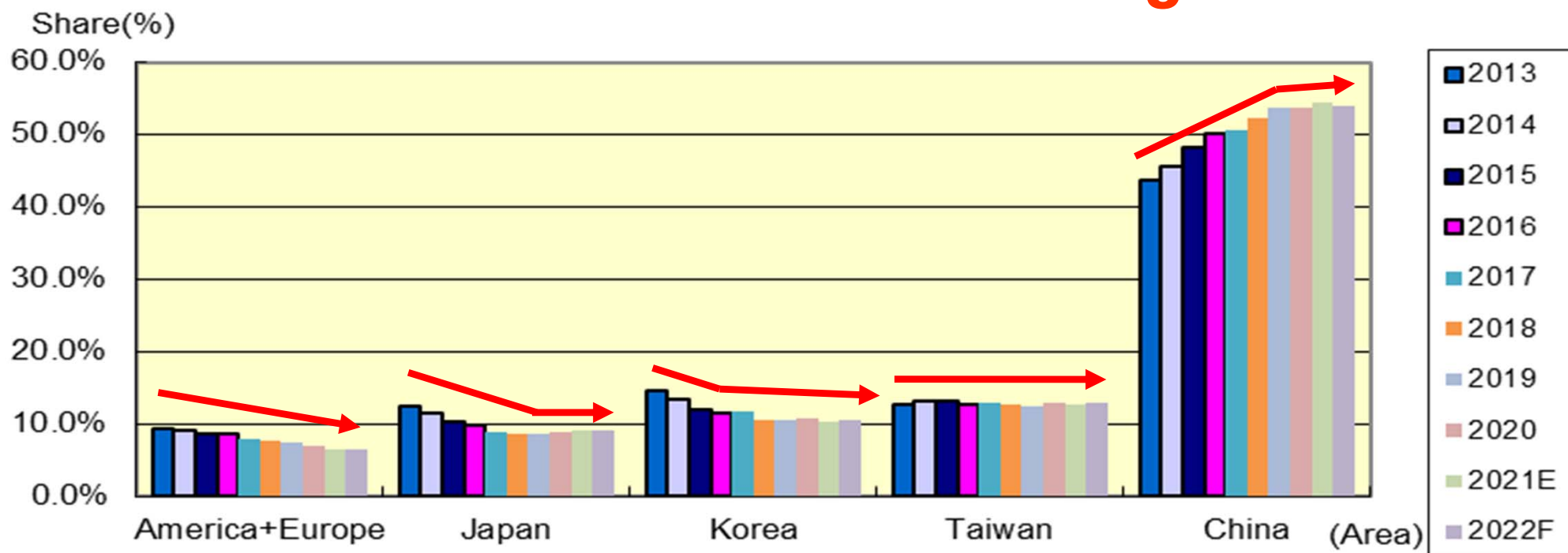
# TRIPOD

TRIPOD TECHNOLOGY CORPORATION

## Presentation

**December 2022**

# Worldwide PCB Production Region Value



| M USD | America+Europe | Japan | Korea | Taiwan | China  | China Growth | Worldwide TOTAL | Worldwide Growth | China's Share |
|-------|----------------|-------|-------|--------|--------|--------------|-----------------|------------------|---------------|
| 2013  | 5,234          | 6,995 | 8,123 | 7,107  | 24,560 | 7.1%         | 56,152          | 0.9%             | 43.7%         |
| 2014  | 5,197          | 6,530 | 7,645 | 7,586  | 26,203 | 6.7%         | 57,437          | 2.3%             | 45.6%         |
| 2015  | 4,709          | 5,655 | 6,652 | 7,204  | 26,729 | 2.0%         | 55,325          | -3.7%            | 48.3%         |
| 2016  | 4,662          | 5,253 | 6,232 | 6,922  | 27,123 | 1.5%         | 54,207          | -2.0%            | 50.0%         |
| 2017  | 4,705          | 5,256 | 6,860 | 7,536  | 29,732 | 9.6%         | 58,843          | 8.6%             | 50.5%         |
| 2018  | 4,833          | 5,439 | 6,550 | 7,842  | 32,702 | 10.0%        | 62,396          | 6.0%             | 52.4%         |
| 2019  | 4,583          | 5,288 | 6,439 | 7,676  | 32,942 | 0.7%         | 61,311          | -1.7%            | 53.7%         |
| 2020  | 4,556          | 5,771 | 6,996 | 8,445  | 35,009 | 6.3%         | 65,219          | 6.4%             | 53.7%         |
| 2021E | 5,248          | 7,310 | 8,265 | 10,187 | 44,144 | 26.1%        | 80,920          | 24.1%            | 54.6%         |
| 2022F | 5,392          | 7,734 | 8,786 | 10,971 | 45,469 | 3.0%         | 84,341          | 4.2%             | 53.9%         |

Source : Prismark (Jun. 2022)

# 2021 Global Top 20 PCB Makers Unit: Million USD

| Rank      | Makers                                | HQ      | 2015      | 2016     | 2017      | 2018      | 2019      | 2020      | 2021      | 21/20 |
|-----------|---------------------------------------|---------|-----------|----------|-----------|-----------|-----------|-----------|-----------|-------|
| <u>1</u>  | Zhen Ding*                            | Taiwan  | 2703 (2)  | 2557 (2) | 3588 (1)  | 3908 (1)  | 3889 (1)  | 4442 (1)  | 5534 (1)  | 24.6% |
| <u>2</u>  | Unimicron                             | Taiwan  | 2113 (4)  | 2036 (4) | 2240 (4)  | 2620 (4)  | 2781 (2)  | 3117 (2)  | 3920 (2)  | 25.8% |
| <u>3</u>  | Dongshan Precision (M-Flex* & Multek) | China   | 1364 (8)  | 1222 (7) | 1403 (8)  | 1789 (5)  | 2140 (5)  | 2735 (3)  | 3181 (3)  | 16.3% |
| <u>4</u>  | Nippon Mektron*                       | Japan   | 3591 (1)  | 3212 (1) | 3323 (2)  | 2856 (2)  | 2555 (4)  | 2594 (4)  | 2795 (4)  | 7.7%  |
| <u>5</u>  | Compeq                                | Taiwan  | 1395 (6)  | 1415 (5) | 1778 (5)  | 1681 (7)  | 1820 (6)  | 2063 (6)  | 2260 (5)  | 9.5%  |
| <u>6</u>  | Tripod                                | Taiwan  | 1368 (7)  | 1351 (6) | 1510 (7)  | 1727 (6)  | 1763 (7)  | 1891 (7)  | 2257 (6)  | 19.3% |
| <u>7</u>  | TTM**                                 | USA     | 2525 (3)  | 2533 (3) | 2658 (3)  | 2847 (3)  | 2689 (3)  | 2105 (5)  | 2249 (7)  | 6.8%  |
| <u>8</u>  | Shennan                               | China   | 566 (30)  | 693 (23) | 842 (21)  | 1145 (14) | 1522 (8)  | 1679 (8)  | 2163 (8)  | 28.8% |
| <u>9</u>  | Ibiden                                | Japan   | 1297 (10) | 951 (12) | 973 (15)  | 1083 (15) | 1156 (14) | 1444 (11) | 2055 (9)  | 42.3% |
| <u>10</u> | PSA Group                             | Taiwan  | 825 (16)  | 828 (15) | 1304 (9)  | 1480 (8)  | 1396 (9)  | 1557 (9)  | 2042 (10) | 31.2% |
| <u>11</u> | Nanya PCB                             | Taiwan  | 944 (12)  | 905 (13) | 876 (18)  | 955 (18)  | 1007 (17) | 1312 (14) | 1871 (11) | 42.6% |
| <u>12</u> | Kingboard PCB Group                   | China   | 930 (13)  | 980 (11) | 1051 (14) | 1245 (10) | 1235 (12) | 1356 (13) | 1750 (12) | 29.1% |
| <u>13</u> | SEMCO                                 | Korea   | 1344 (9)  | 1140 (9) | 1284 (10) | 1346 (9)  | 1383 (10) | 1504 (10) | 1719 (13) | 14.4% |
| <u>14</u> | AT&S                                  | Austria | 844 (15)  | 876 (14) | 1093 (13) | 1202 (12) | 1110 (15) | 1290 (15) | 1712 (14) | 32.7% |
| <u>15</u> | Young Poong Group (KCC, Interflex*)   | Korea   | 1295 (11) | 1201 (8) | 1777 (6)  | 1217 (11) | 1303 (11) | 1408 (12) | 1574 (15) | 11.8% |
| <u>16</u> | Shinko                                | Japan   | 603 (28)  | 580 (29) | 740 (26)  | 755 (27)  | 809 (23)  | 1085 (17) | 1531 (16) | 41.1% |
| <u>17</u> | Kinwong                               | China   | 566 (NA)  | 495 (NA) | 621 (30)  | 752 (28)  | 915 (20)  | 1027 (22) | 1479 (17) | 43.9% |
| <u>18</u> | Wus Group                             | Taiwan  | 737 (20)  | 723 (20) | 847 (20)  | 1012 (17) | 1195 (13) | 1244 (16) | 1342 (18) | 7.9%  |
| <u>19</u> | Meiko                                 | Japan   | 788 (18)  | 869 (15) | 947 (16)  | 1074 (16) | 1075 (16) | 1045 (18) | 1307 (19) | 25.0% |
| <u>20</u> | Kinsus                                | Taiwan  | 726 (21)  | 720 (19) | 735 (25)  | 787 (24)  | 723 (27)  | 913 (20)  | 1278 (20) | 40.0% |
|           | Top 20 PCB Makers                     |         |           |          |           |           |           | 35811     | 44019     | 22.9% |

\* FPCB Makers Include FPCB Assembly Value

\*\* TTM sold its Mobility Business to AKM Meadville in 2020

Source : Prismark

# Consolidated Income Statement

| Unit : Million NTD             | 2019    |        | 2020    |        | 2021    |        | 2021 1-3Q |        | 2022 1-3Q |        |
|--------------------------------|---------|--------|---------|--------|---------|--------|-----------|--------|-----------|--------|
|                                | AMT     | %      | AMT     | %      | AMT     | %      | AMT       | %      | AMT       | %      |
| Net Sales                      | 54,451  | 100.0% | 55,548  | 100.0% | 63,000  | 100.0% | 46,314    | 100.0% | 51,122    | 100.0% |
| COGS                           | 43,185  | 79.3%  | 44,397  | 79.9%  | 51,101  | 81.1%  | 37,632    | 81.3%  | 42,098    | 82.3%  |
| Gross Profit                   | 11,266  | 20.7%  | 11,150  | 20.1%  | 11,899  | 18.9%  | 8,682     | 18.7%  | 9,024     | 17.7%  |
| Operating Exp.                 | 4,393   | 8.1%   | 4,576   | 8.2%   | 5,286   | 8.4%   | 3,832     | 8.3%   | 3,973     | 7.8%   |
| Other Expense                  | 103     | 0.2%   | 0       | 0.0%   | 0       | 0.0%   | 0         | 0.0%   | 0         | 0.0%   |
| Operating Income               | 6,771   | 12.4%  | 6,574   | 11.8%  | 6,613   | 10.5%  | 4,851     | 10.5%  | 5,051     | 9.9%   |
| Non-Op. Income                 | 1,028   | 1.9%   | 1,182   | 2.1%   | 885     | 1.4%   | 701       | 1.5%   | 685       | 1.3%   |
| Pretax Income                  | 7,798   | 14.3%  | 7,757   | 14.0%  | 7,498   | 11.9%  | 5,552     | 12.0%  | 5,736     | 11.2%  |
| Income Tax                     | 1,761   | 3.2%   | 1,631   | 2.9%   | 1,639   | 2.6%   | 1,217     | 2.6%   | 1,197     | 2.3%   |
| Net Income                     | 6,037   | 11.1%  | 6,125   | 11.0%  | 5,858   | 9.3%   | 4,335     | 9.4%   | 4,539     | 8.9%   |
| Attributable to:<br>the Parent | 6,037   | 11.1%  | 6,126   | 11.0%  | 5,858   | 9.3%   | 4,335     | 9.4%   | 4,538     | 8.9%   |
| Basic EPS                      | \$11.49 |        | \$11.65 |        | \$11.15 |        | \$8.25    |        | \$8.63    |        |
| Dep.& Amort.                   | 3,301   | 6.1%   | 3,290   | 5.9%   | 4,052   | 6.4%   | 2,894     | 6.2%   | 3,738     | 7.3%   |

# Consolidated Quarterly Income Statement

| Unit : Million NTD | 2021 Q3 |        | 2021 Q4 |        | 2022 Q1 |        | 2022 Q2 |        | 2022 Q3 |        |
|--------------------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|
|                    | AMT     | %      | AMT     | %      | AMT     | %      | AMT     | %      | AMT     | %      |
| Net Sales          | 16,170  | 100.0% | 16,686  | 100.0% | 17,360  | 100.0% | 16,571  | 100.0% | 17,190  | 100.0% |
| COGS               | 13,029  | 80.6%  | 13,469  | 80.7%  | 14,394  | 82.9%  | 13,641  | 82.3%  | 14,062  | 81.8%  |
| Gross Profit       | 3,141   | 19.4%  | 3,217   | 19.3%  | 2,966   | 17.1%  | 2,930   | 17.7%  | 3,129   | 18.2%  |
| Operating Exp.     | 1,365   | 8.4%   | 1,454   | 8.7%   | 1,433   | 8.3%   | 1,305   | 7.9%   | 1,235   | 7.2%   |
| Other Expense      | 0       | 0.0%   | 0       | 0.0%   | 0       | 0.0%   | 0       | 0.0%   | 0       | 0.0%   |
| Operating Income   | 1,776   | 11.0%  | 1,762   | 10.6%  | 1,533   | 8.8%   | 1,625   | 9.8%   | 1,893   | 11.0%  |
| Non-Op. Income     | 272     | 1.7%   | 183     | 1.1%   | 252     | 1.4%   | 235     | 1.4%   | 198     | 1.2%   |
| Pretax Income      | 2,048   | 12.7%  | 1,946   | 11.7%  | 1,784   | 10.3%  | 1,860   | 11.2%  | 2,091   | 12.2%  |
| Income Tax         | 452     | 2.8%   | 422     | 2.5%   | 339     | 2.0%   | 393     | 2.4%   | 465     | 2.7%   |
| Net Income         | 1,596   | 9.9%   | 1,524   | 9.1%   | 1,445   | 8.3%   | 1,467   | 8.9%   | 1,627   | 9.5%   |
| Attributable to:   |         |        |         |        |         |        |         |        |         |        |
| the Parent         | 1,596   | 9.9%   | 1,524   | 9.1%   | 1,445   | 8.3%   | 1,467   | 8.9%   | 1,626   | 9.5%   |
| Basic EPS          | \$3.04  |        | \$2.90  |        | \$2.75  |        | \$2.79  |        | \$3.09  |        |
| Dep.& Amort.       | 1,024   | 6.3%   | 1,158   | 6.9%   | 1,205   | 6.9%   | 1,261   | 7.6%   | 1,272   | 7.4%   |

# Consolidated Balance Sheet

| Unit: Million NTD                     | 2019          |               | 2020          |               | 2021 1-3Q     |               | 2021          |               | 2022 1-3Q     |               |
|---------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
|                                       | AMT           | %             | AMT           | %             | AMT           | %             | AMT           | %             | AMT           | %             |
| Cash and Cash Equivalents             | 27,614        | 38.6%         | 26,033        | 34.6%         | 20,539        | 24.7%         | 18,864        | 22.2%         | 19,882        | 23.5%         |
| Other Current Assets                  | 25,048        | 35.0%         | 26,785        | 35.6%         | 32,188        | 38.8%         | 35,629        | 42.0%         | 35,711        | 42.2%         |
| Funds and Investments                 | 0             | 0.0%          | 0             | 0.0%          | 0             | 0.0%          | 0             | 0.0%          | 0             | 0.0%          |
| Fixed Assets                          | 15,988        | 22.3%         | 19,274        | 25.6%         | 24,467        | 29.5%         | 24,425        | 28.8%         | 23,497        | 27.8%         |
| Intangible and Other Assets           | 2,955         | 4.1%          | 3,158         | 4.2%          | 5,849         | 7.0%          | 5,869         | 6.9%          | 5,475         | 6.5%          |
| <b>Total Assets</b>                   | <b>71,605</b> | <b>100.0%</b> | <b>75,249</b> | <b>100.0%</b> | <b>83,042</b> | <b>100.0%</b> | <b>84,787</b> | <b>100.0%</b> | <b>84,565</b> | <b>100.0%</b> |
| Short-Term Loans                      | 14,411        | 20.1%         | 13,971        | 18.6%         | 17,287        | 20.8%         | 16,355        | 19.3%         | 16,384        | 19.4%         |
| Other Current Liabilities             | 20,261        | 28.3%         | 22,060        | 29.3%         | 25,691        | 30.9%         | 26,488        | 31.2%         | 23,277        | 27.5%         |
| Long-Term Borrowings                  | 0             | 0.0%          | 0             | 0.0%          | 0             | 0.0%          | 0             | 0.0%          | 0             | 0.0%          |
| Other Liabilities                     | 2,784         | 3.9%          | 3,158         | 4.2%          | 3,494         | 4.2%          | 3,624         | 4.3%          | 3,800         | 4.5%          |
| Shareholder's Equities                | 34,149        | 47.7%         | 36,060        | 47.9%         | 36,570        | 44.0%         | 38,320        | 45.2%         | 41,104        | 48.6%         |
| <b>Total Liabilities and Equities</b> | <b>71,605</b> | <b>100.0%</b> | <b>75,249</b> | <b>100.0%</b> | <b>83,042</b> | <b>100.0%</b> | <b>84,787</b> | <b>100.0%</b> | <b>84,565</b> | <b>100.0%</b> |

|                             |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|
| Asset Turnover (x)          | 0.76  | 0.76  | 0.78  | 0.79  | 0.80  |
| Fixed Asset Turnover (x)    | 3.30  | 3.06  | 2.82  | 2.88  | 2.84  |
| ROA (%)                     | 8.4%  | 8.3%  | 7.3%  | 7.3%  | 7.1%  |
| ROE (%)                     | 18.1% | 17.9% | 15.9% | 15.8% | 15.2% |
| Current Ratio (%)           | 152%  | 147%  | 123%  | 127%  | 140%  |
| Debt / Asset Ratio (%)      | 52%   | 52%   | 56%   | 55%   | 51%   |
| Net Debt / Equity Ratio (%) | -39%  | -33%  | -9%   | -7%   | -9%   |
| Net Cash Per Share (NT\$)   | 25.1  | 22.9  | 6.2   | 4.8   | 6.7   |
| Book Value Per Share (NT\$) | 65.0  | 68.6  | 69.6  | 72.9  | 78.2  |

# Consolidated Statement of Cash flows

| Unit: Million NTD                  | 2018          | 2019          | 2020          | 2021           | 2021 1-3Q     | 2022 1-3Q     |
|------------------------------------|---------------|---------------|---------------|----------------|---------------|---------------|
| Income before Income Tax           | 6,525         | 7,798         | 7,757         | 7,498          | 5,552         | 5,736         |
| Depreciation & Amortization        | 2,969         | 3,301         | 3,290         | 4,052          | 2,894         | 3,738         |
| Others                             | -1,849        | -646          | -2,448        | -7,015         | -4,462        | -1,957        |
| <b>Cash Flow from Operations</b>   | <b>7,645</b>  | <b>10,454</b> | <b>8,598</b>  | <b>4,535</b>   | <b>3,984</b>  | <b>7,516</b>  |
| Acquisition of Fixed Assets        | -5,609        | -3,423        | -5,971        | -8,443         | -7,088        | -2,874        |
| Decrease (Increase) in Investments | 0             | 0             | 0             | 0              | 0             | 0             |
| Others                             | 125           | -24           | -16           | -2,247         | -2,234        | 216           |
| <b>Cash Flow from Investments</b>  | <b>-5,484</b> | <b>-3,447</b> | <b>-5,987</b> | <b>-10,690</b> | <b>-9,322</b> | <b>-2,657</b> |
| Increase (Decrease) in Loans       | -2,023        | -2,397        | 70            | 2,489          | 3,383         | -977          |
| Cash Dividends Paid                | -2,759        | -3,101        | -3,811        | -3,863         | -3,863        | -3,679        |
| Others                             | 41            | 17            | 110           | -145           | -120          | 16            |
| <b>Cash Flow from Financing</b>    | <b>-4,741</b> | <b>-5,481</b> | <b>-3,630</b> | <b>-1,519</b>  | <b>-600</b>   | <b>-4,640</b> |
| Foreign Exchange Translation       | -23           | -1,062        | -562          | 505            | 444           | 799           |
| Increase (Decrease) in Cash        | -2,603        | 464           | -1,581        | -7,169         | -5,494        | 1,018         |
| <b>Cash at the End of the Year</b> | <b>27,151</b> | <b>27,614</b> | <b>26,033</b> | <b>18,864</b>  | <b>20,539</b> | <b>19,882</b> |

# Appendix- PCB Facilities Location



JiangSu- WuXi Site I (2003~)



HuBei- XianTao (2013~)



Taiwan- PingJen (1998)



JiangSu- WuXi Site II (2007~)