2022 Investor Conference

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EDOM TECHNOLOGY CO., LTD.

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Agenda

- Overview
- Financial Update
- Q & A

Overview

Founded in 1996
Headquarters at Taipei

900+
Employees

33
Sales Offices

US$3.87 Billion
2021 Revenue

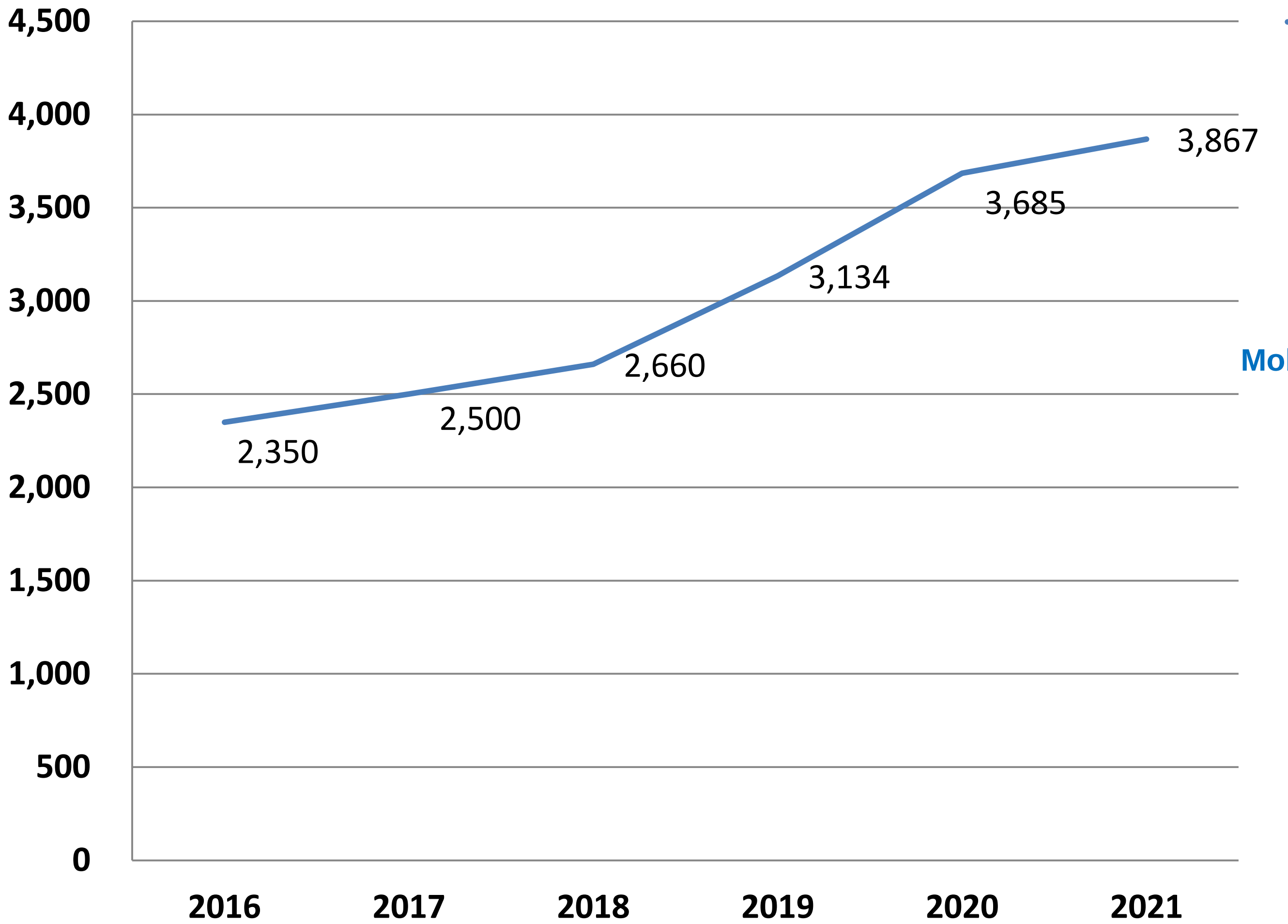
Main Principals

AMD	ams OSRAM	cxmt	LATTICE SEMICONDUCTOR	MARVELL	MPS	NVIDIA	ROHM SEMICONDUCTOR
SILICON LABS	SKYWORKS	SONY	ST life.augmented	synaptics	TDK InvenSense	THALES	Western Digital

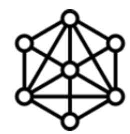
Overview

10^{th} Largest Semiconductor Distributor 《Gartner, Worldwide Ranking-2022》

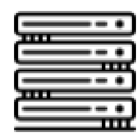
Taiwan Top 50 Business Groups 《CommonWealth Magazine-2020》



Mobile Phone/Tablet



IoT



Data Center

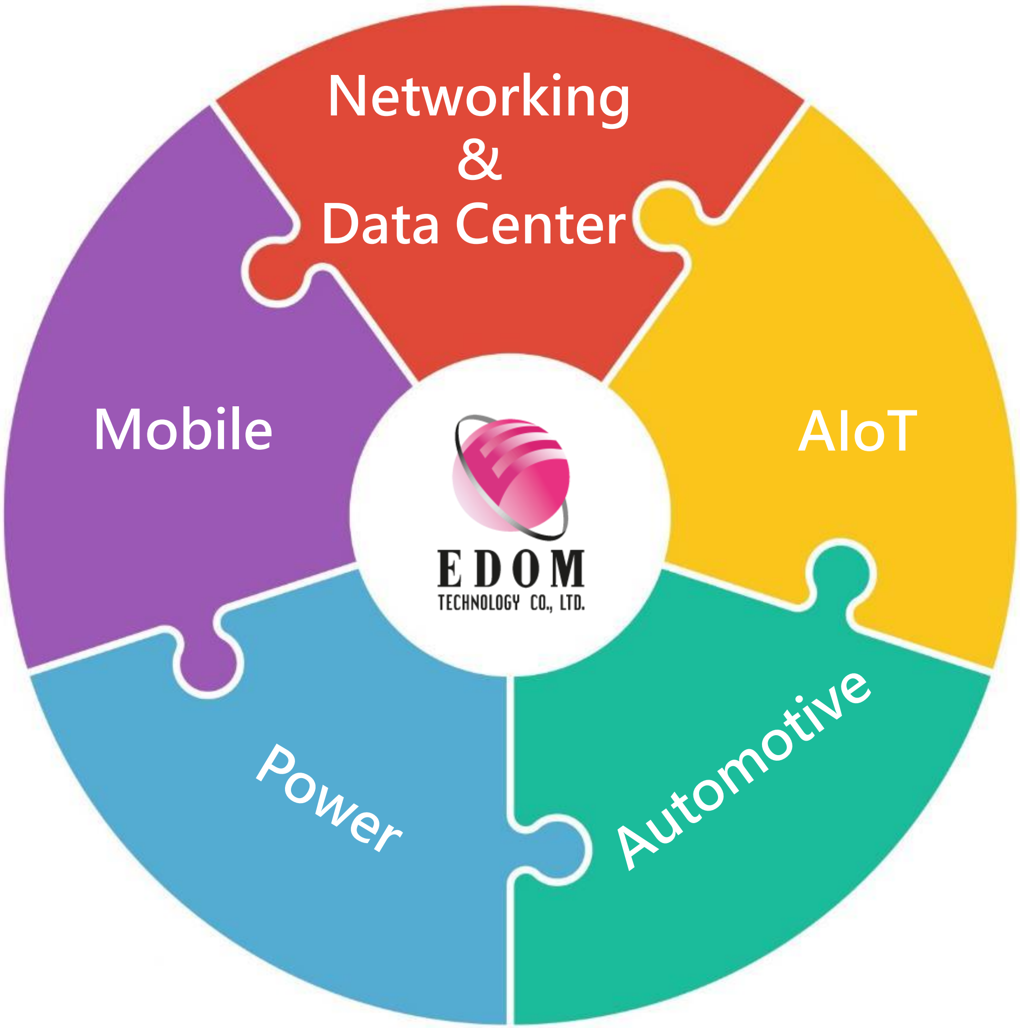
AI

Security

Automotive

Overview

- Addressing five platforms as a ‘ solution provider ’
- One-stop-shopping across multiple markets and applications
- Bringing new technologies to our customers

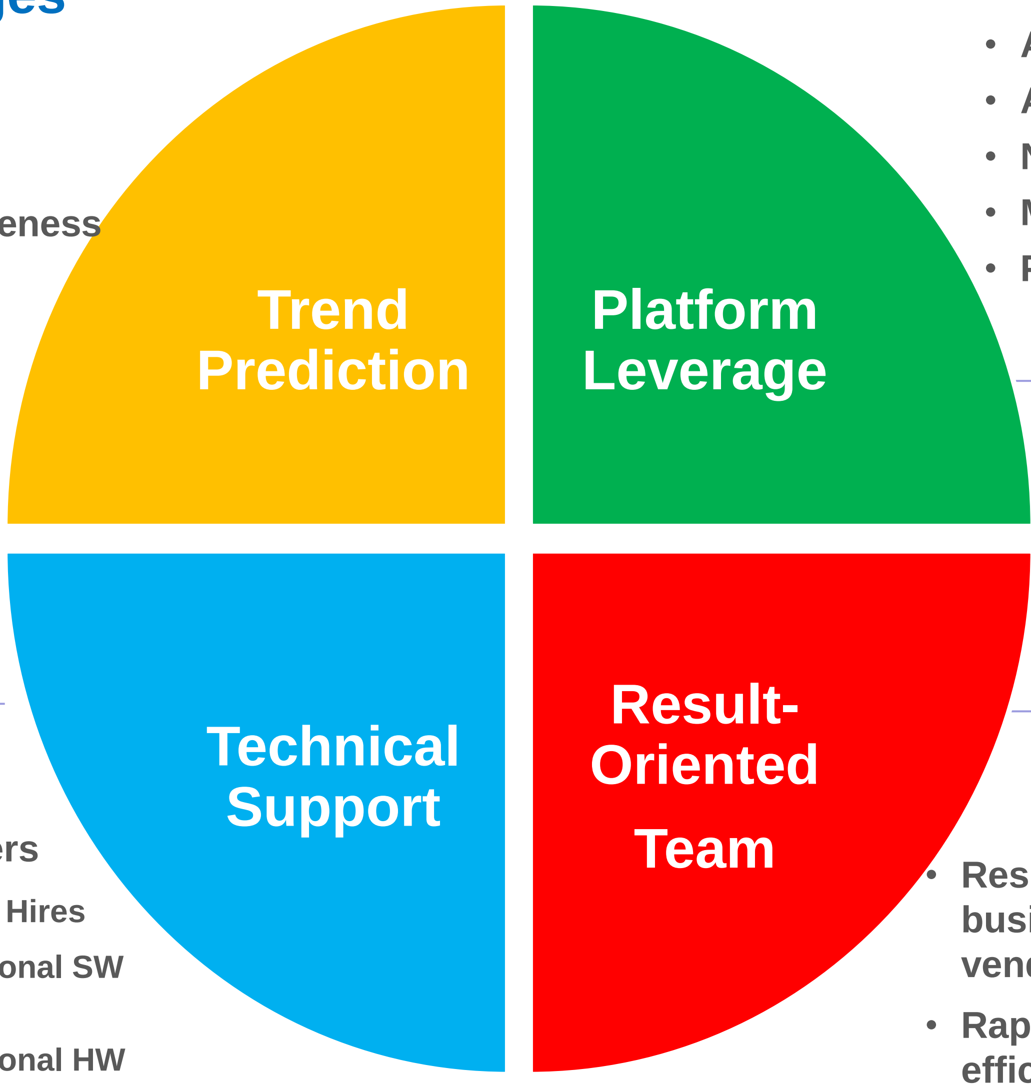


Overview

Our Advantages

- Precise prediction
- Early Involvement
- Cross-industry opportunities awareness

- Automotive
- AIoT
- Networking&Data Center
- Mobile
- Power



- Total 160+ Engineers
- FAE Support – New Hires
  - ➢ 60% professional SW engineers
  - ➢ 40% professional HW engineers

- Result-oriented team to drive business (by application / vendor)
- Rapid response and highly efficient customer service
- Experts at demand creation

Overview

Total 33 Sales Offices and 2 Warehouses **(Warehouse)**

Financial Update

Statement of Comprehensive Income

Unit：NT$K

	Quarterly					Yearly		
Item	**Q3 22**	**Q2 22**	**QoQ**	**Q3 21**	**YoY**	**3Q 22**	**3Q 21**	**YoY**
Operating revenue	31,761,137	27,448,291	15.7%	29,356,428	8.2%	88,271,923	77,306,022	14.2%
COGS	(30,732,628)	(26,434,579)	16.3%	(28,456,634)	8.0%	(85,275,673)	(74,802,739)	14.0%
Gross profit	1,028,509	1,013,712	1.5%	899,794	14.3%	2,996,250	2,503,283	19.7%
Gross profit%	3.2%	3.7%		3.1%		3.4%	3.2%	
Operating expenses	(581,687)	(570,430)	2.0%	(467,325)	24.5%	(1,691,138)	(1,342,482)	26.0%
Operating income	446,822	443,282	0.8%	432,469	3.3%	1,305,112	1,160,801	12.4%
Operating income%	1.4%	1.6%		1.5%		1.5%	1.5%	
Financial costs	(281,016)	(150,738)	86.4%	(60,421)	365.1%	(528,002)	(193,983)	172.2%
Others	76,972	55,993		8,706		206,559	41,691	
Profit before tax	242,778	348,537	(30.3%)	380,754	(36.2%)	983,669	1,008,509	(2.5%)
Income tax	(66,689)	(75,422)	(11.6%)	(82,650)	(19.3%)	(222,929)	(204,673)	8.9%
Profit after tax	176,089	273,115	(35.5%)	298,104	(40.9%)	760,740	803,836	(5.4%)
Net profit %	0.6%	1.0%		1.0%		0.9%	1.0%	
EPS (In dollar)	0.65	1.01		1.22		2.89	3.28	
Weighted average of outstanding shares	269,830	269,830		244,830		263,145	244,830	

Financial Update

Balance Sheet

Unit：NT$K

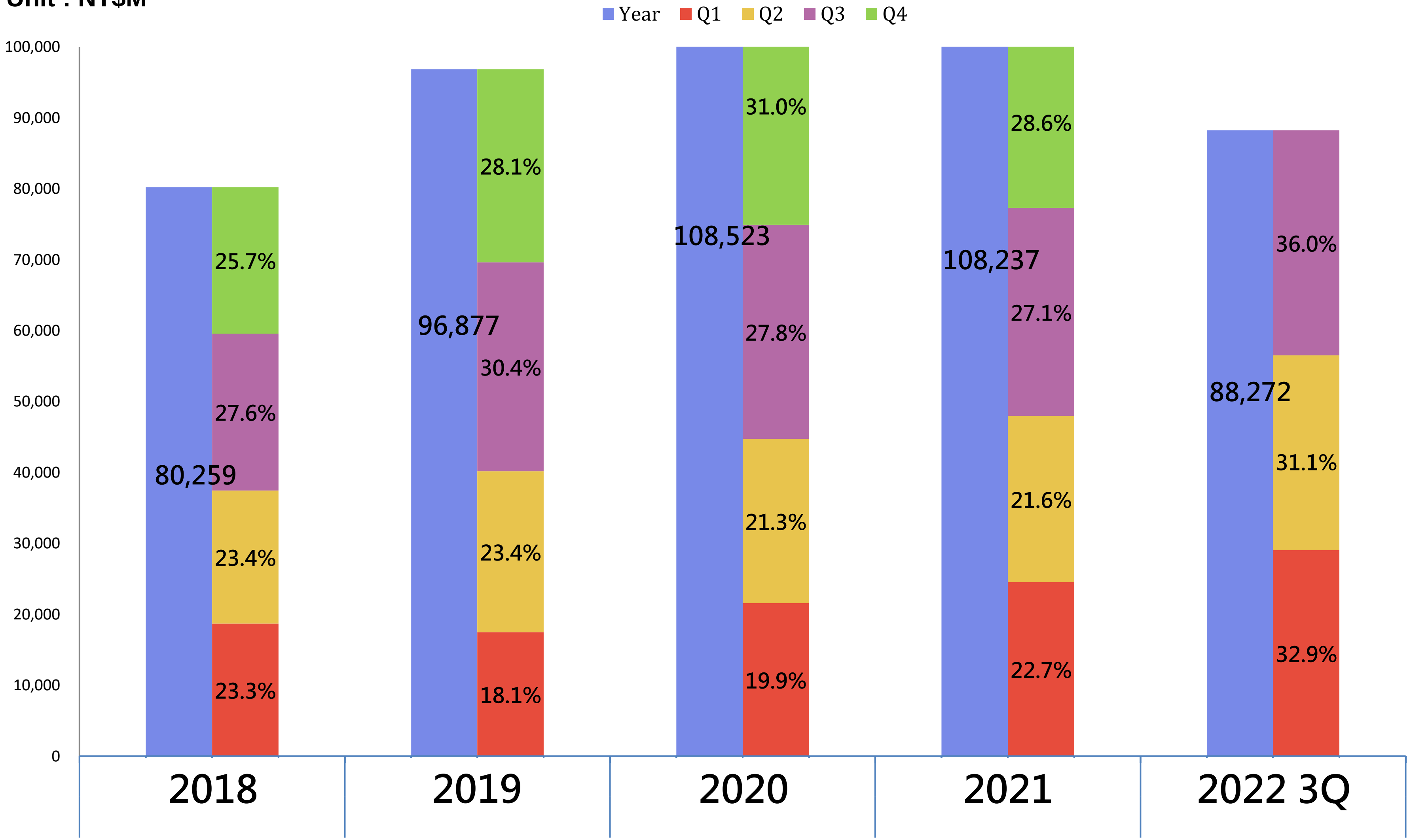
Item	2022/9/30		2022/6/30		2021/9/30	
	Amount	%	Amount	%	Amount	%
Cash and cash equivalents	1,745,063	5.0	1,934,619	6.6	1,455,907	6.1
Notes/Accounts receivable	4,705,446	13.4	4,525,449	15.4	5,996,512	25.1
Other receivables	5,886,388	16.7	4,136,313	14.0	3,285,427	13.8
Inventory	19,564,634	55.7	15,760,465	53.5	11,336,084	47.5
Other current assets	1,173,788	3.3	1,037,514	3.5	227,530	0.9
Non-current assets	2,079,029	5.9	2,068,785	7.0	1,582,433	6.6
Total Assets	35,154,348	100.0	29,463,145	100.0	23,883,893	100.0
Short-term borrowings	12,477,332	35.5	5,581,854	18.9	4,706,686	19.7
Notes/Account payable	13,578,193	38.6	14,606,850	49.6	12,023,165	50.3
Other current liabilities	2,325,904	6.6	3,342,243	11.3	2,209,439	9.4
Long-term borrowings	873,355	2.5	559,984	1.9	873,298	3.7
Others	264,445	0.8	222,674	0.8	80,929	0.3
Total Liabilities	29,519,229	84.0	24,313,605	82.5	19,893,517	83.3
Total Equity	5,635,119	16.0	5,149,540	17.5	3,990,376	16.7

Index	3Q22	1H22	3Q21
A/R turnover days	31	29	38
Inventory turnover days	51	47	35
A/P turnover days	41	45	46
Cash operating cycle days	41	31	27
Current ratio	117%	116%	118%
Return of assets	5.2%	5.6%	5.4%

Financial Update

Operating revenue

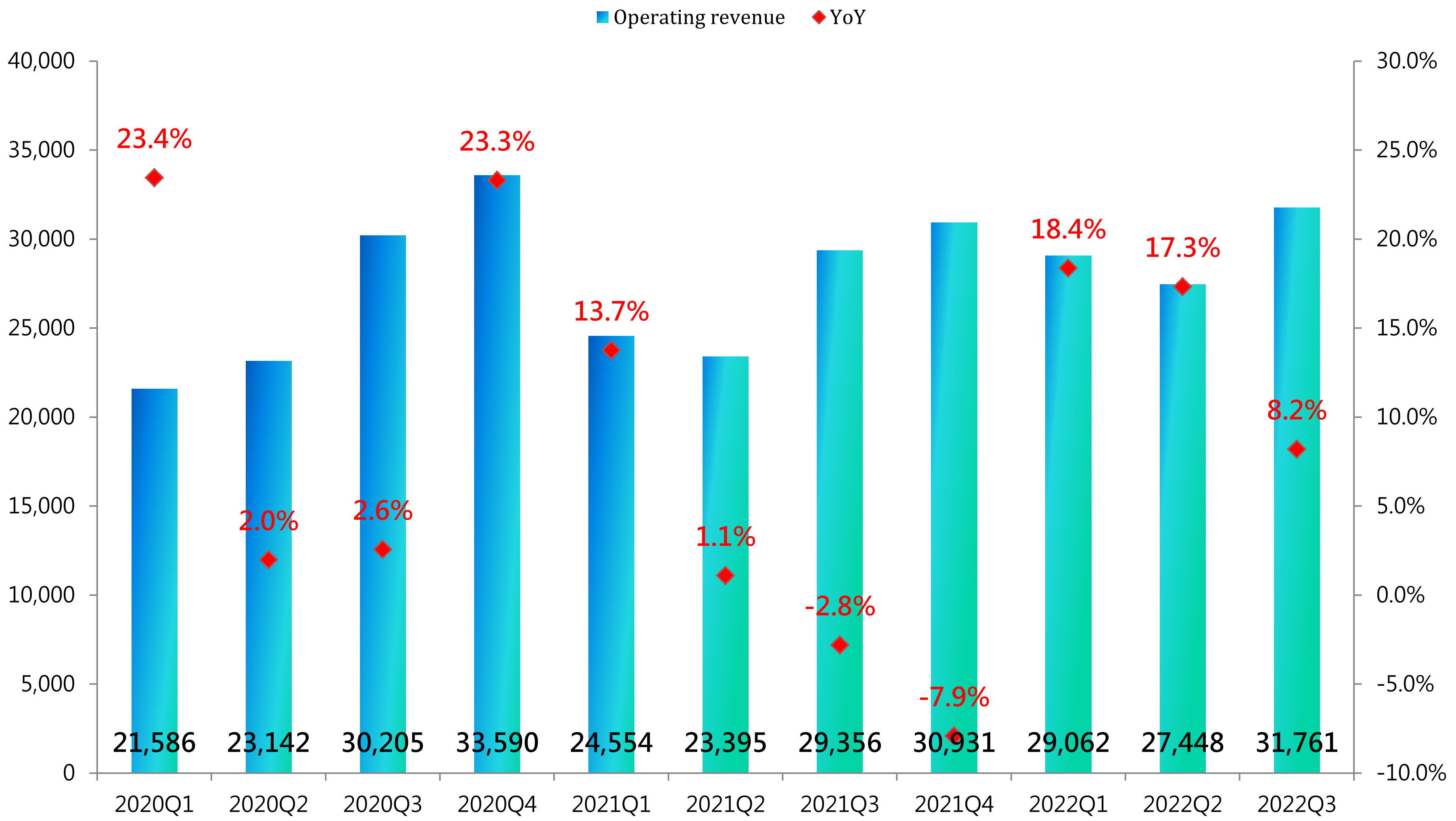
Unit : NT$M



Financial Update

Operating revenue & YoY

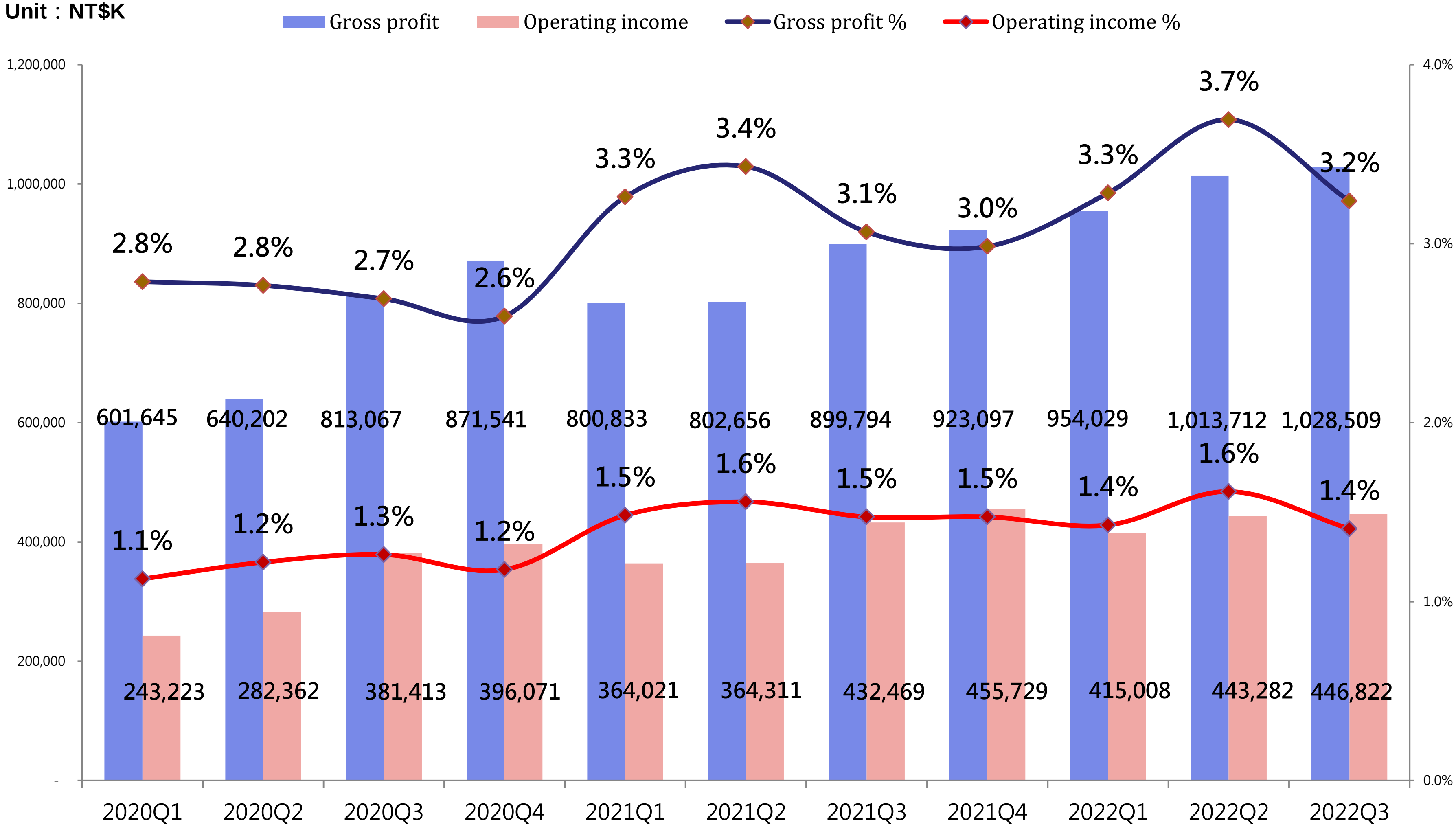
Unit : NT$M



Financial Update

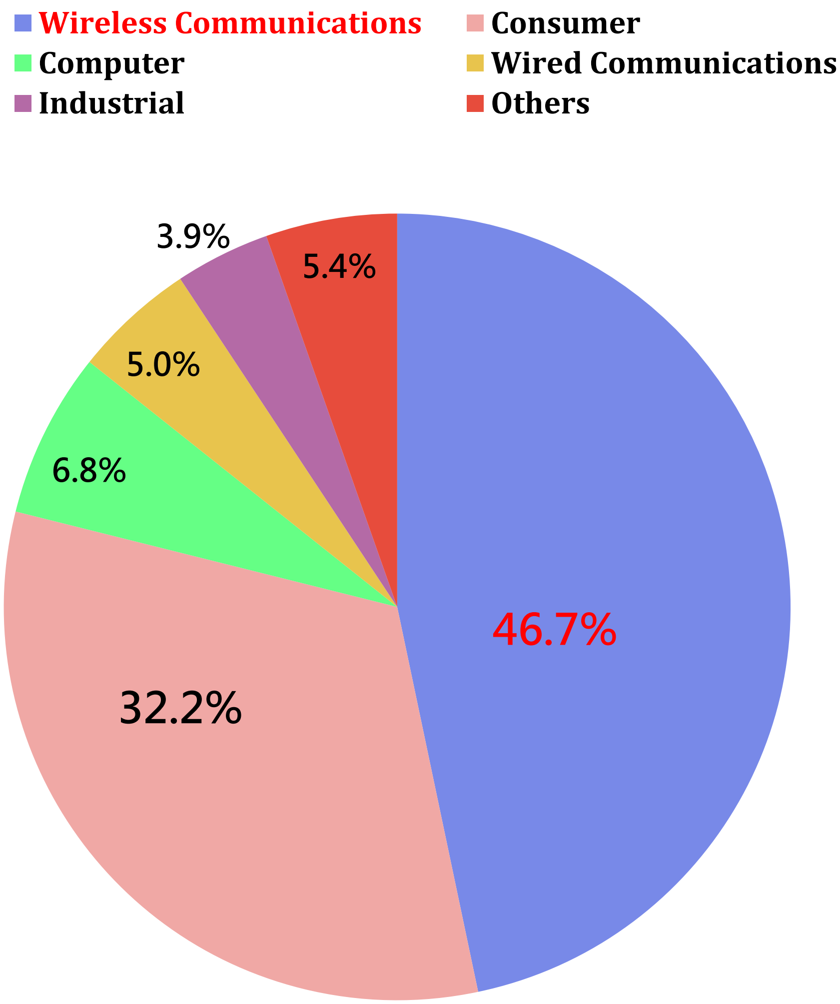
Gross profit & Operating income

Unit：NT$K

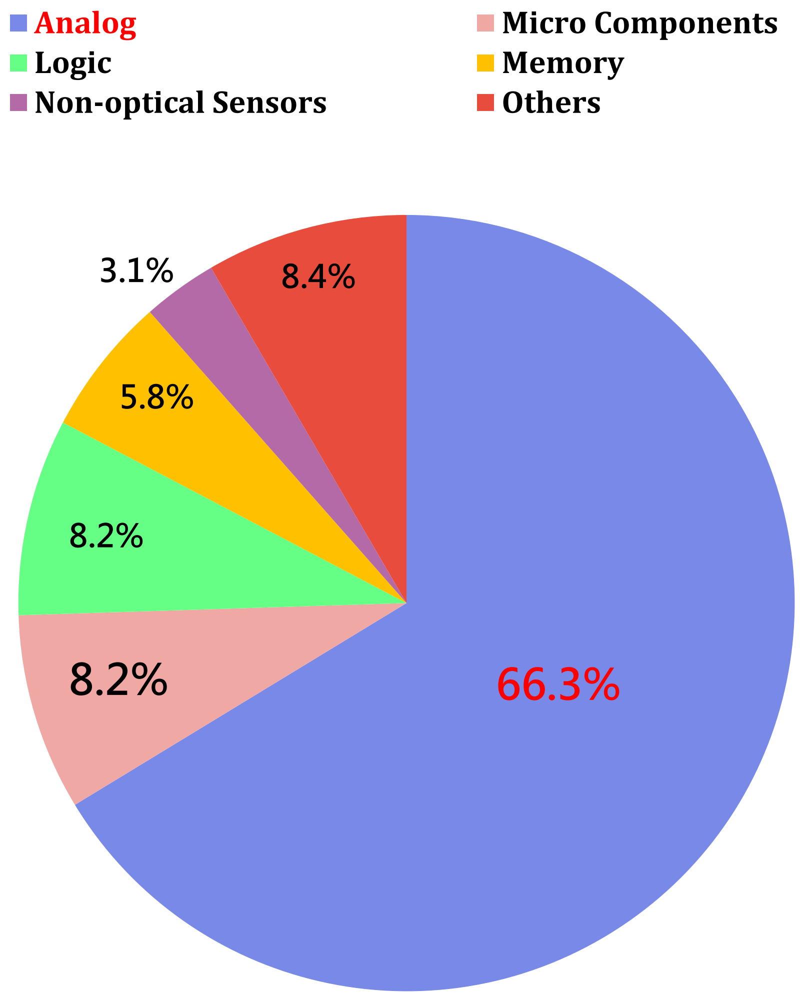


Financial Update

Year 2022 Q1~Q3 Application

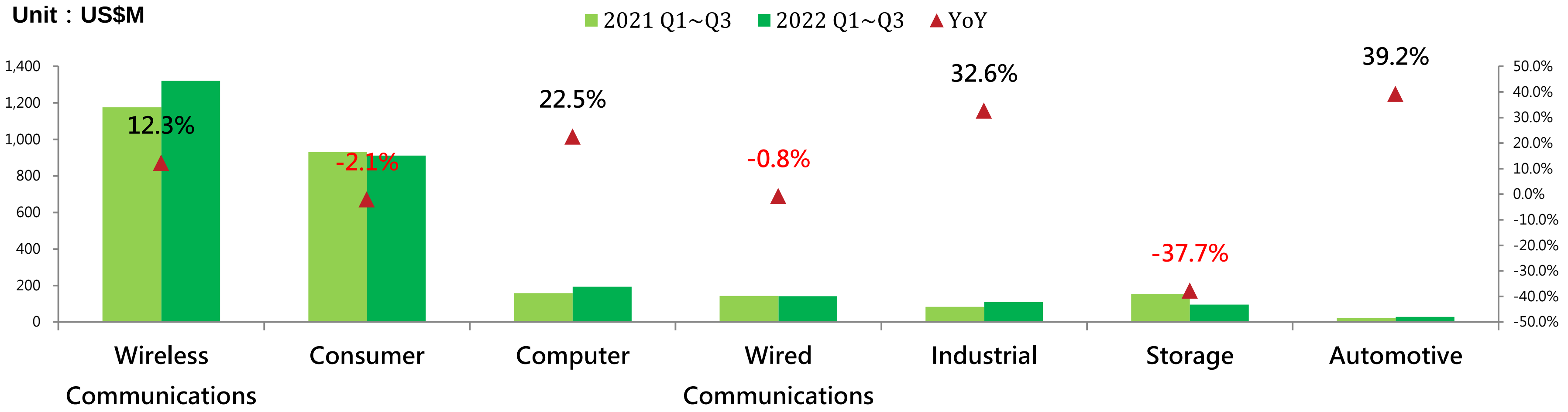


Year 2022 Q1~Q3 Category

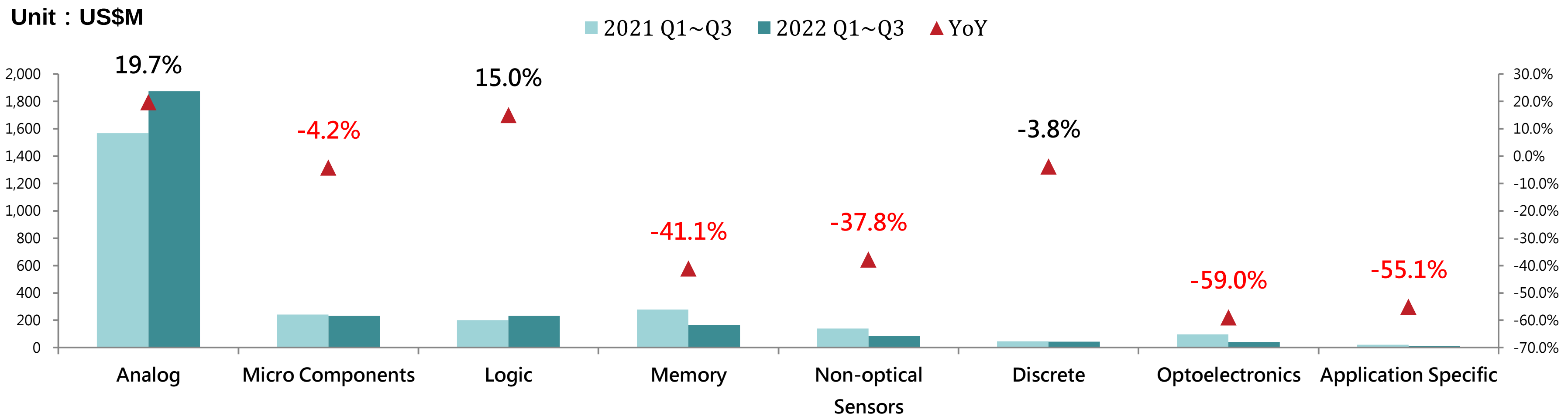


Financial Update

Application

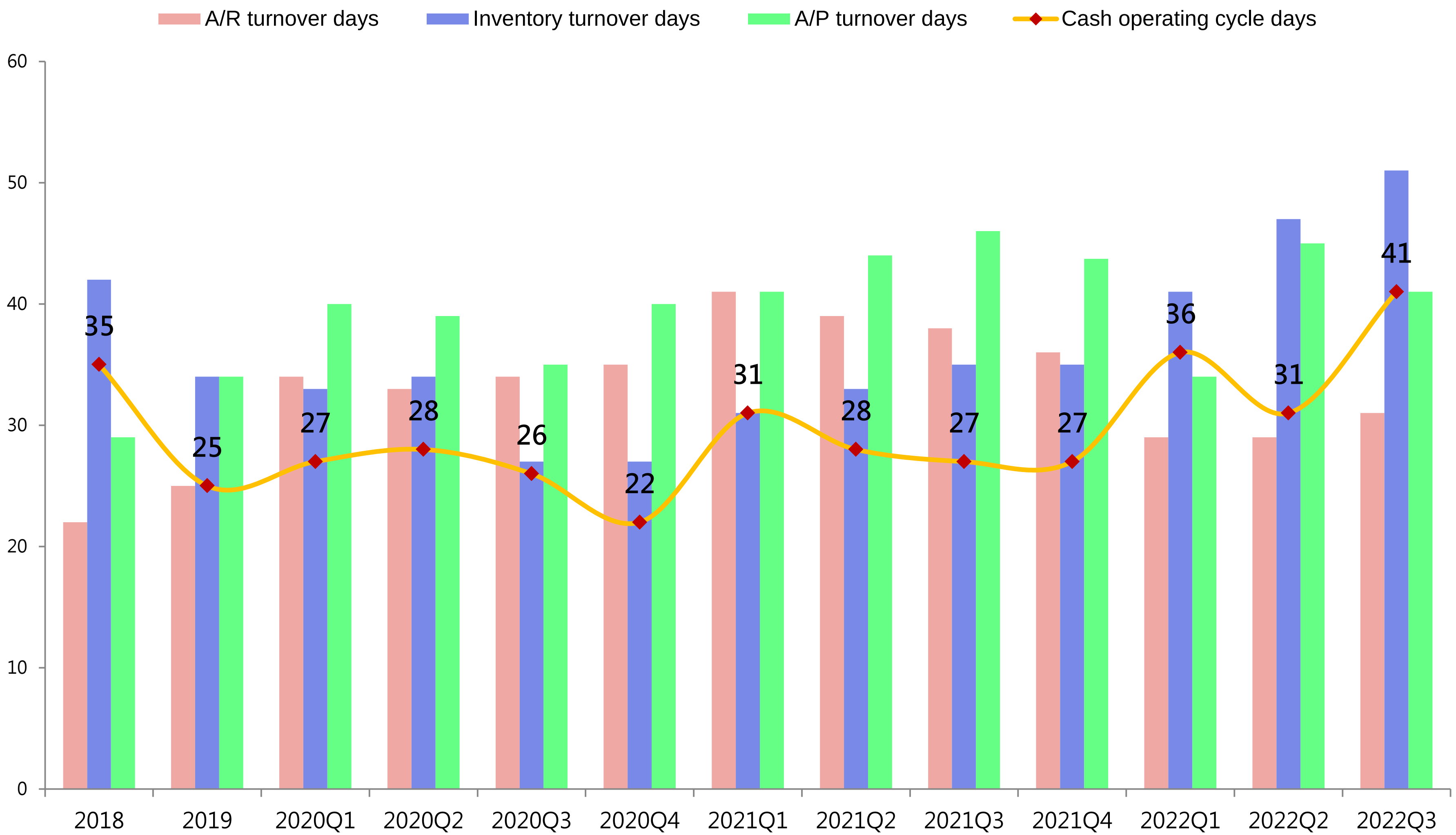


Category



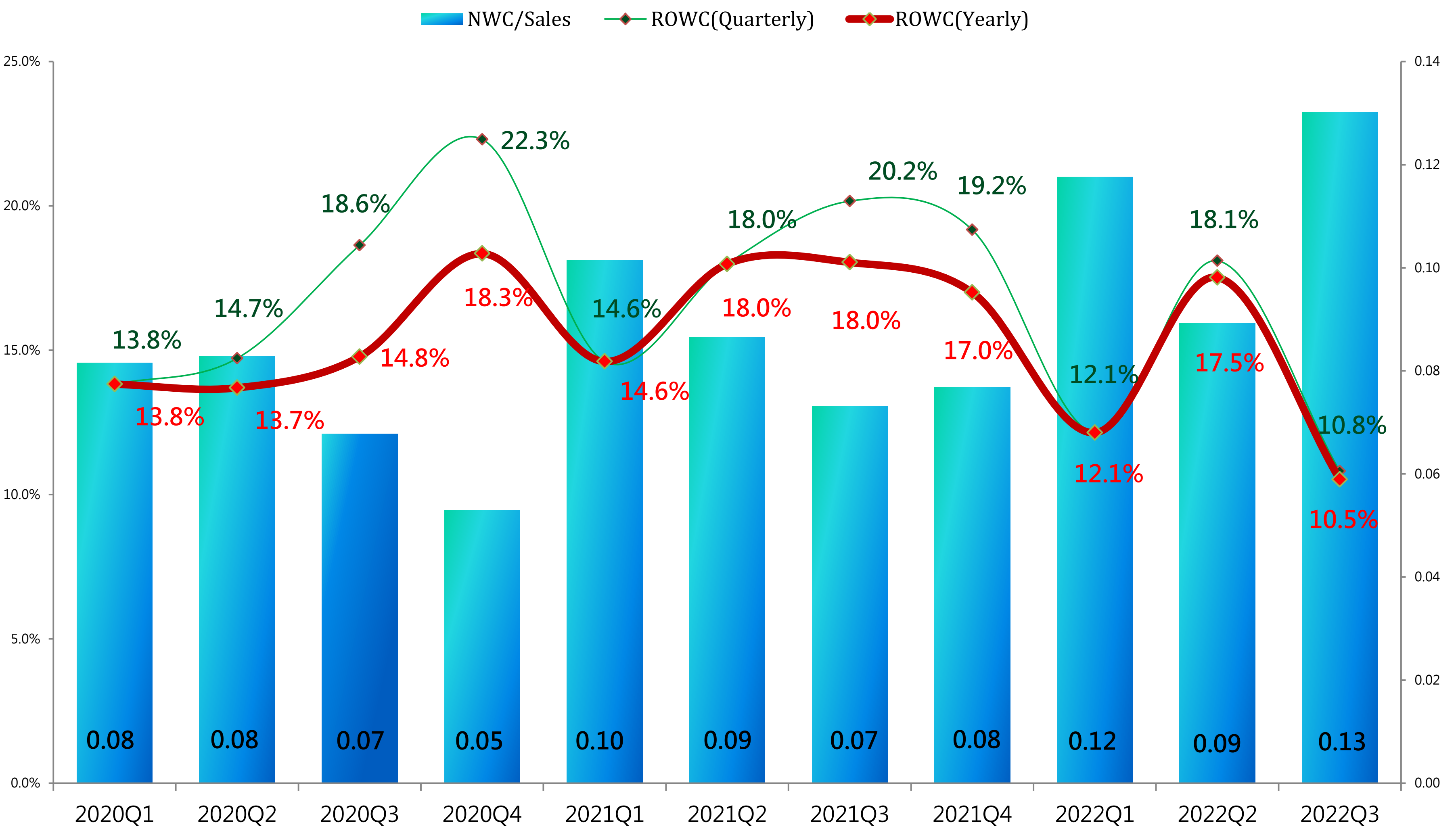
Financial Update

Cash operating cycle



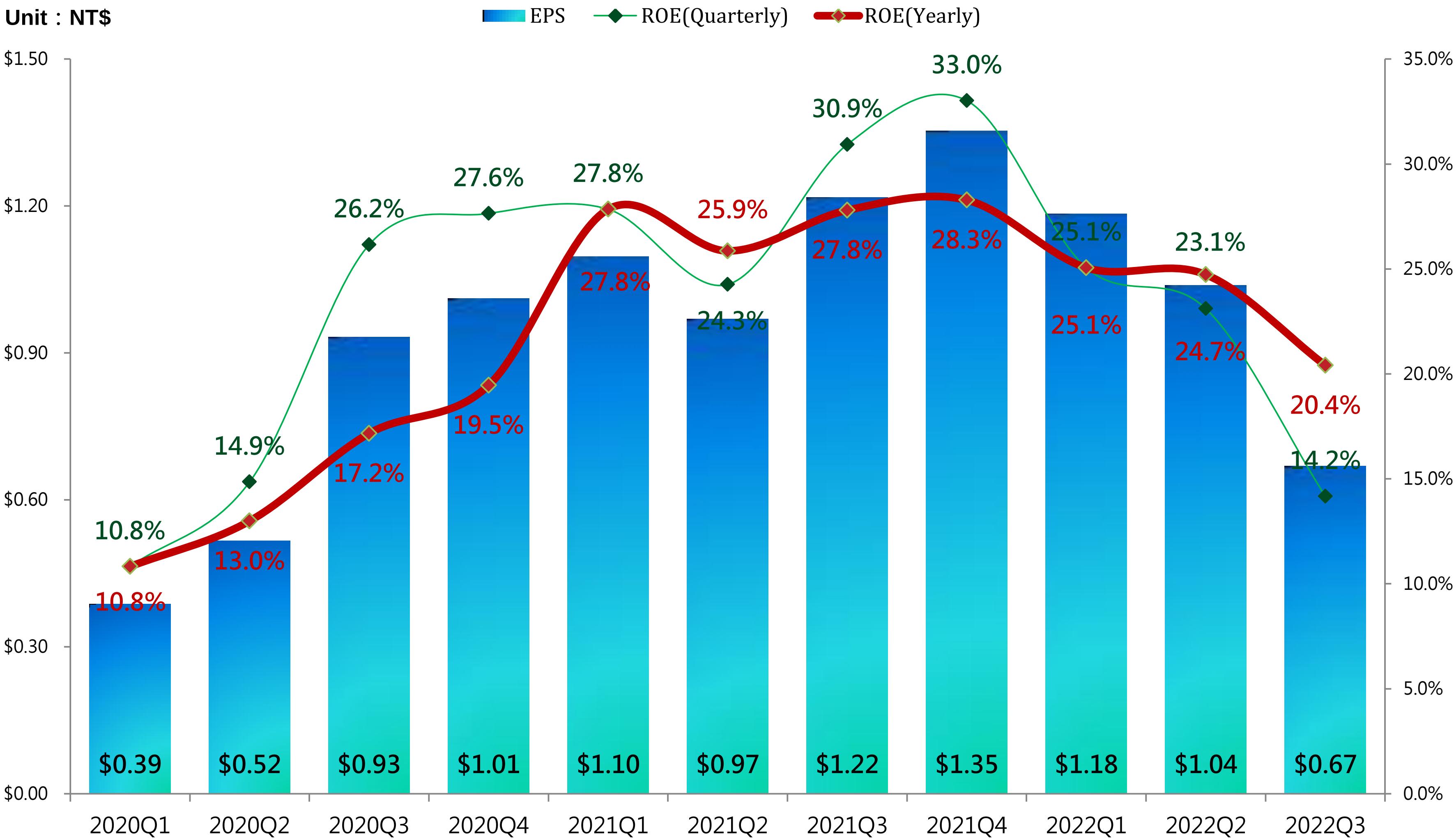
Financial Update

ROWC



Financial Update

EPS & ROE

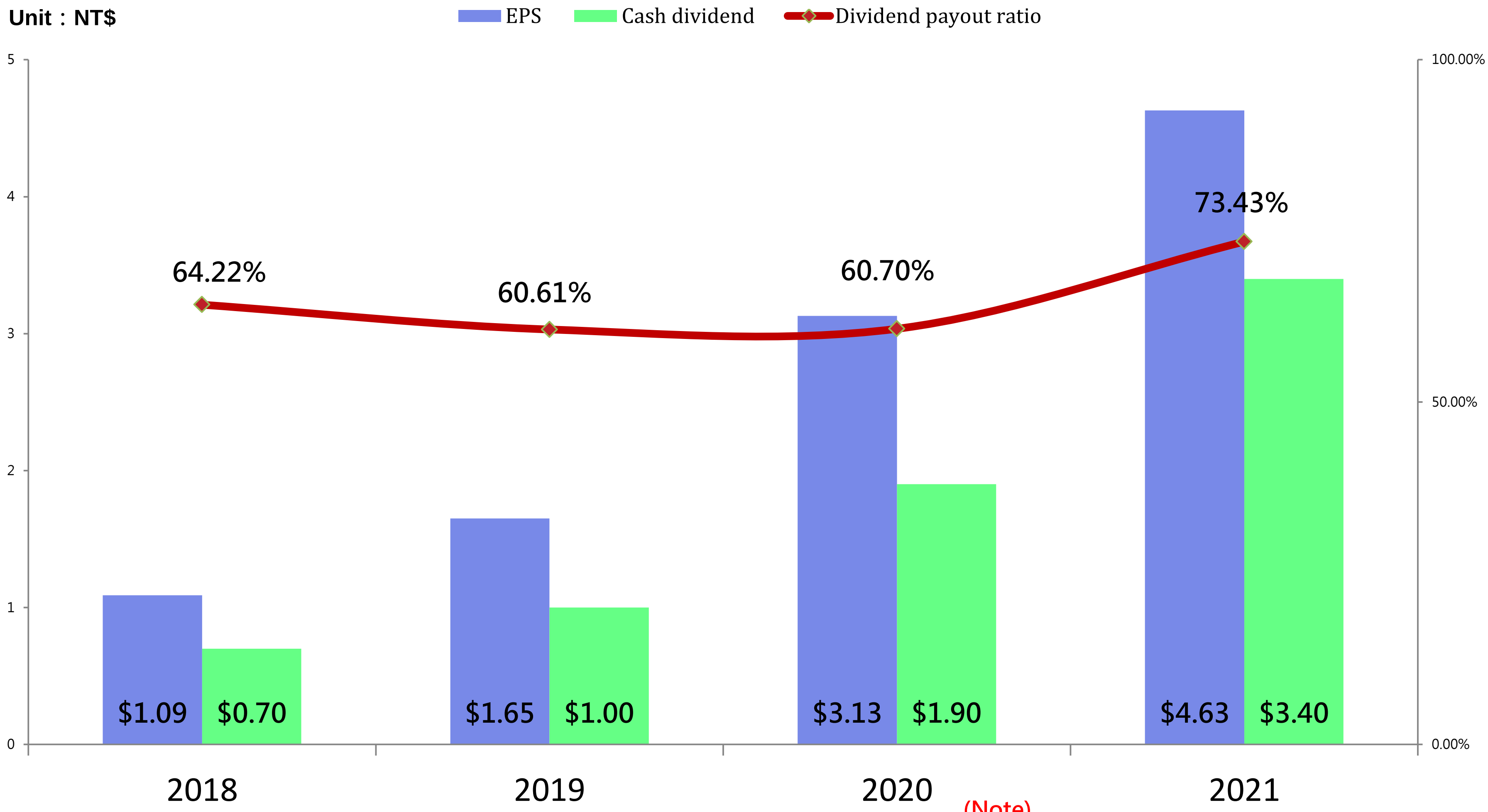


EPS: Based on weighted average of outstanding shares

Financial Update

EPS & Cash dividend

Unit：NT$



EPS: Based on each year weighted average of outstanding shares

Note: Cash dividend of NT$1.9 and stock dividend of NT$1 for 2020

Q&A

Thanks!