

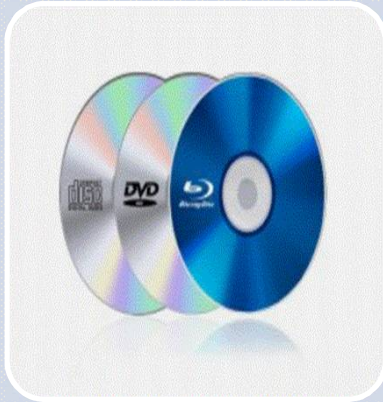
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U-Tech Media 2024 Earning Conference

2024/12/24



Business map



Pre-
recorded
Discs



Green
Energy

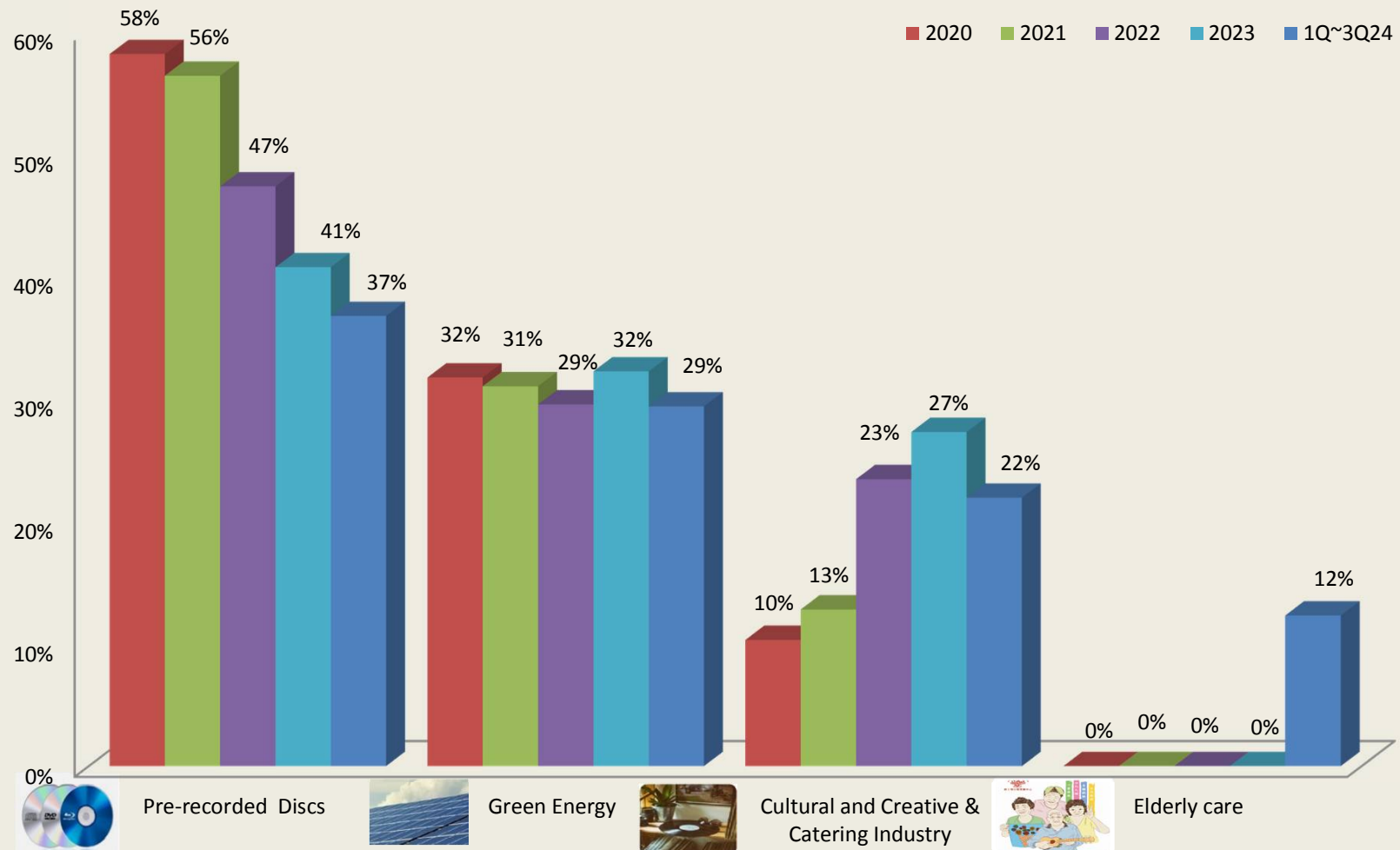


Cultural
and
Creative
&
Catering
Industry



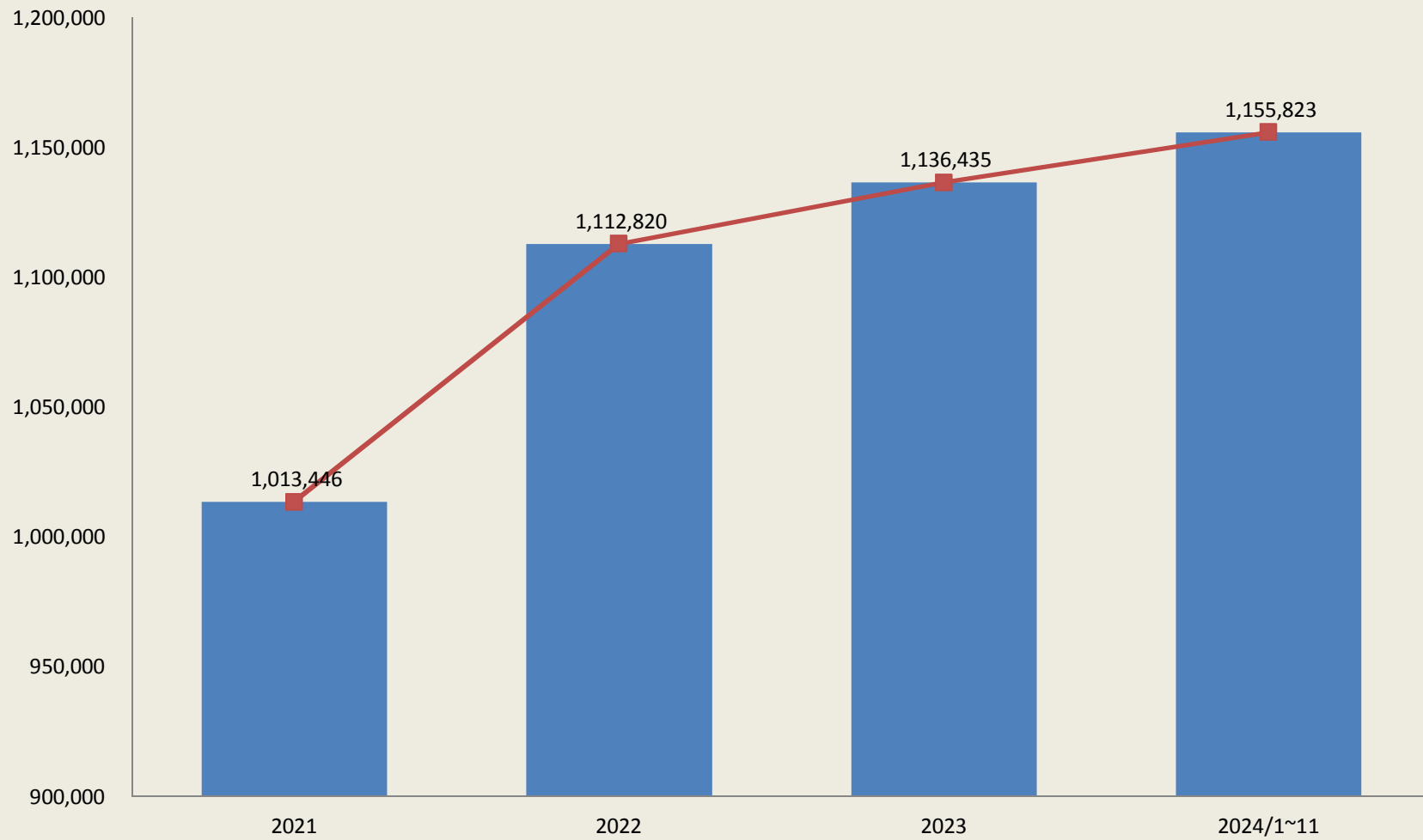
Elderly
care

Proportion of Revenue



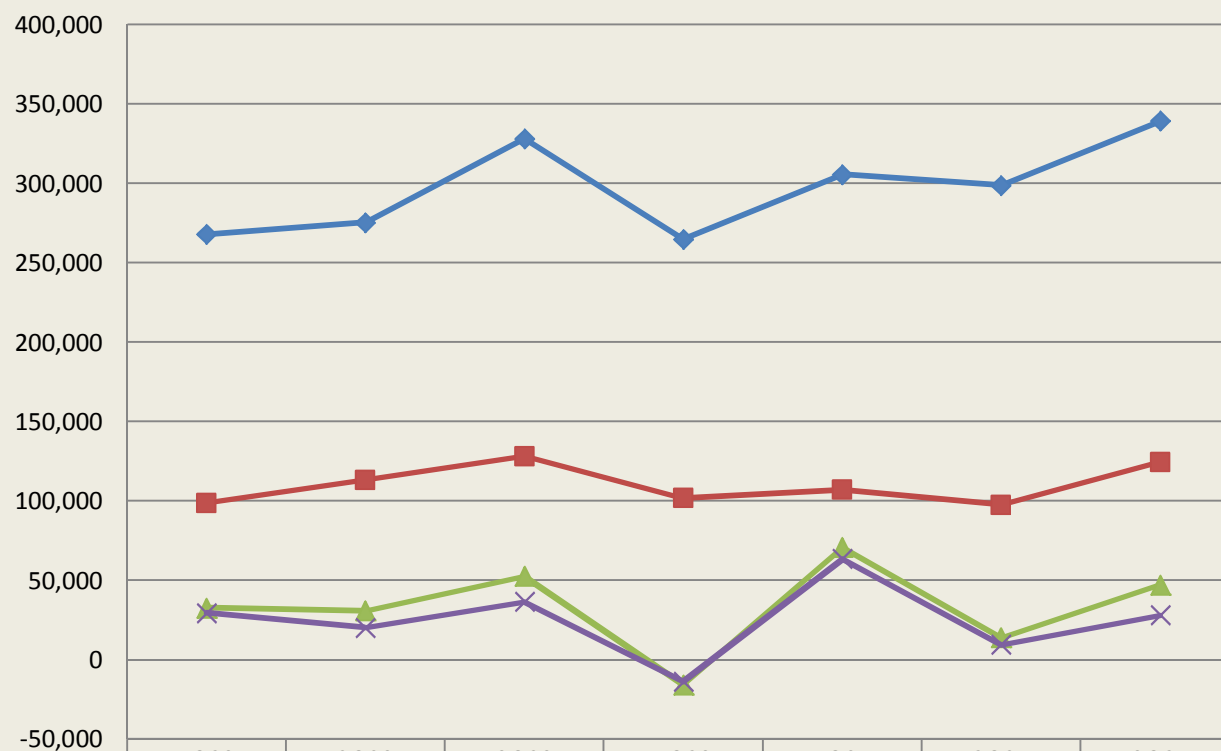
Operating revenue

Unit : Thousand



Revenue & Profit

Unit : Thousand



	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24
Operating revenue	267,966	275,385	328,162	264,922	305,731	298,811	339,254
Gross profit (loss) from operations	98,915	113,269	128,206	101,936	107,147	97,628	124,674
Income Before Income Tax	32,697	30,931	52,756	-15,664	70,892	13,939	47,186
Net income attributable to to sckholders of the parent	29,467	20,179	36,531	-13,681	63,550	9,543	28,029

Future Business Plan



Disc Replication

Competition slow down

- After COVID-19 pandemic, there is only one competitor left in Taiwan
- Changing for product ordering structure.
- Increasing for product gross margin

Product breadth and depth Expansion

- USB / Vinyl record/ Package Design
- Game product packaging and distribution service / RMA
- Magazine appendix product development

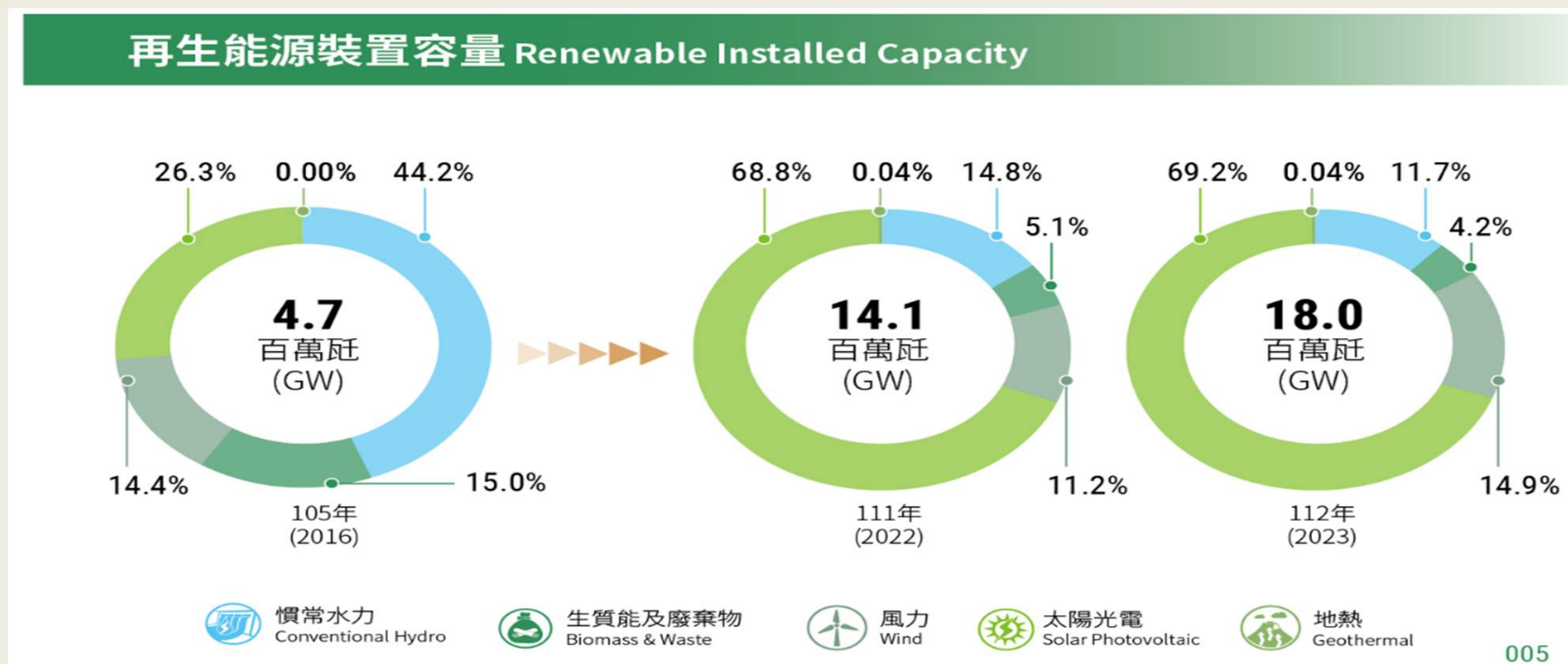
Renewable Energy Portfolio in Taiwan

Mainly solar photovoltaic

The renewable energy installed capacity in Taiwan as of year 2023 has been reached to 18GW.

The installed capacity of Solar photovoltaic was 12.46GW and 1.2GW as of August 2024 that was 13.6GW in total.

The installed capacity of wind energy was 2.68GW and 0.96GW as of August 2024 that was 3.64GW in total.



Source: Energy Administration, Ministry of Economic Affairs

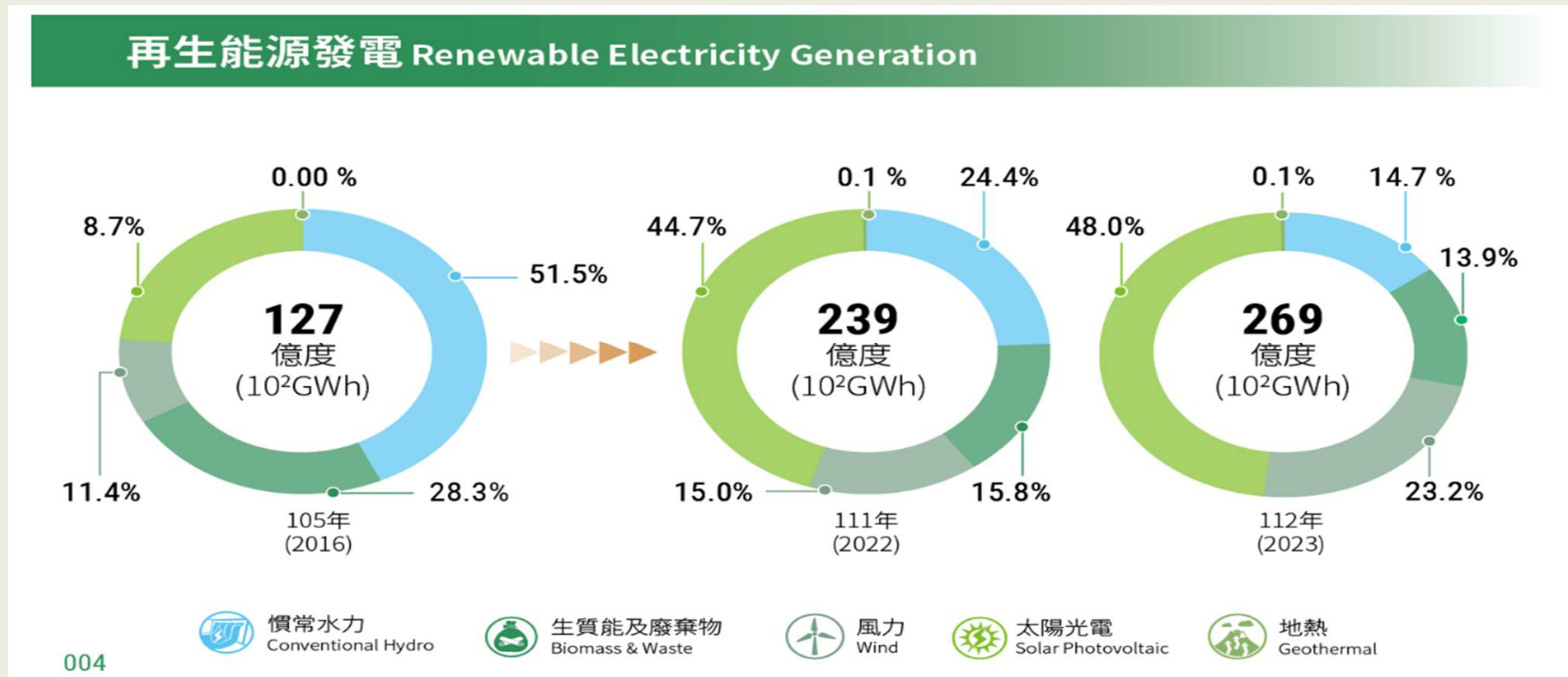
Renewable Energy Portfolio in Taiwan

The renewable energy power generation as of year 2023.

The cumulative capacity has reached to 26.9 billion kWh.

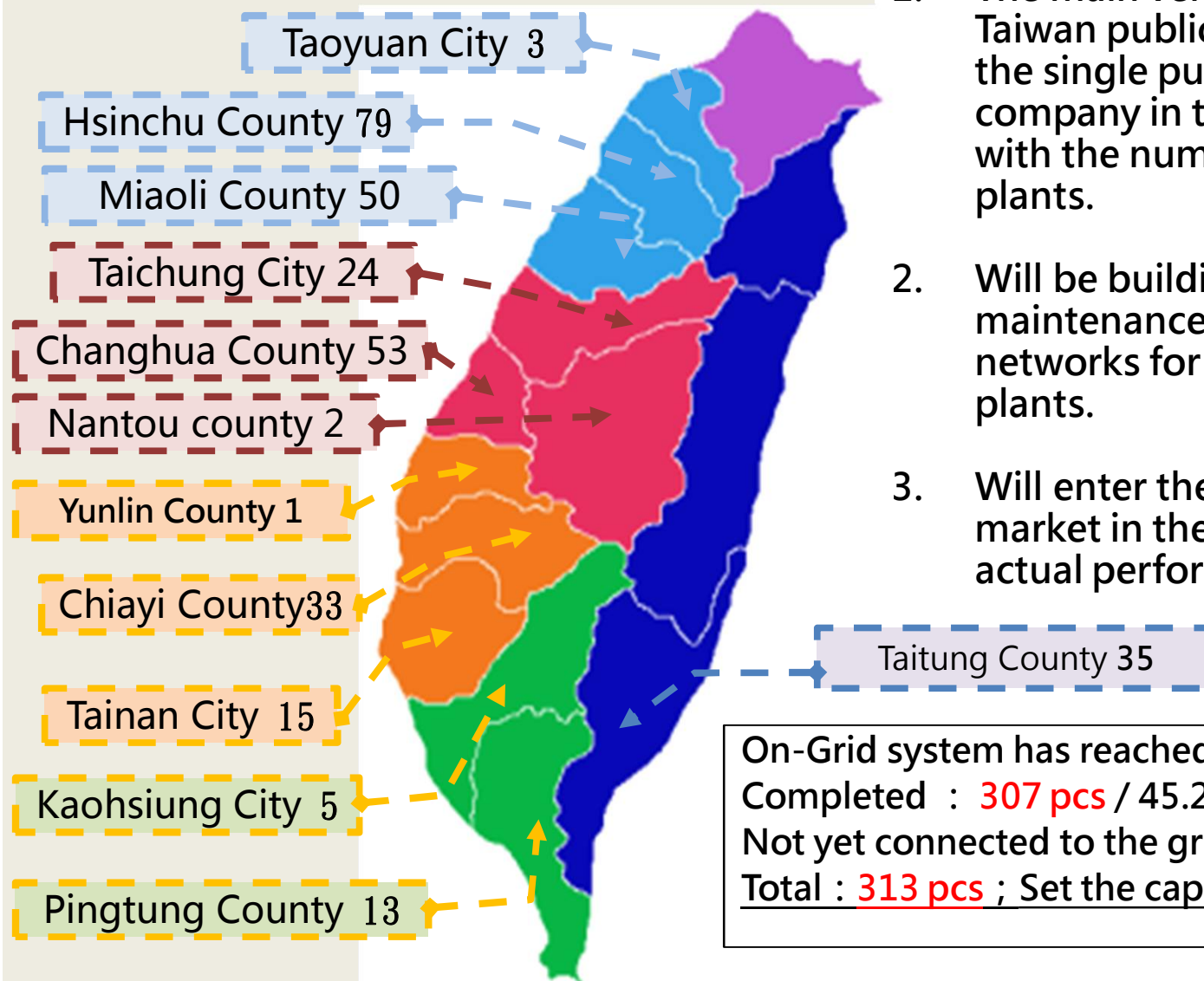
Solar photovoltaics has 48% and reached to 49.5% in Aug, 2024.

Wind energy has 23.2% and reached to 24.4% in Aug, 2024.



Source: Energy Administration, Ministry of Economic Affairs

FSEC Power plant layout



1. The main vendor involved in the Taiwan public housing case may be the single pure power plant company in the top ten in Taiwan with the number of public power plants.
2. Will be building regional maintenance and operation networks for the distributed power plants.
3. Will enter the large power plant market in the form of alliances by actual performance.

On-Grid system has reached Economies of scale:
Completed : 307 pcs / 45.23 MW
Not yet connected to the grid : 6 pcs/1.93 MW
Total : 313 pcs ; Set the capacity up to : 47.16 MW

Solar photovoltaic site

- Due to the demand increasing for industrial green power, will keep developing for private factory roofs continually.
- Purchasing for new site

Development for new business forms

- Engineering contracting business
- Module trade

Cultural and creative catering



Catering development and prospects

Customized

Implement a membership system and use data analysis to understand customer needs to enhance customer loyalty.

Deepen marketing in social media

Establish closer interactions with customers through effective marketing and campaigns.

Customer experience

Not only focus on the quality of the dishes, but also enhance on the overall dining experience.

06

05

04

03

02

01

Value employee training and development

In the face of a significant labor shortage in the restaurant industry, it is necessary to strengthen employee training and develop high-quality teams to improve employee satisfaction in term of enhancing service quality.

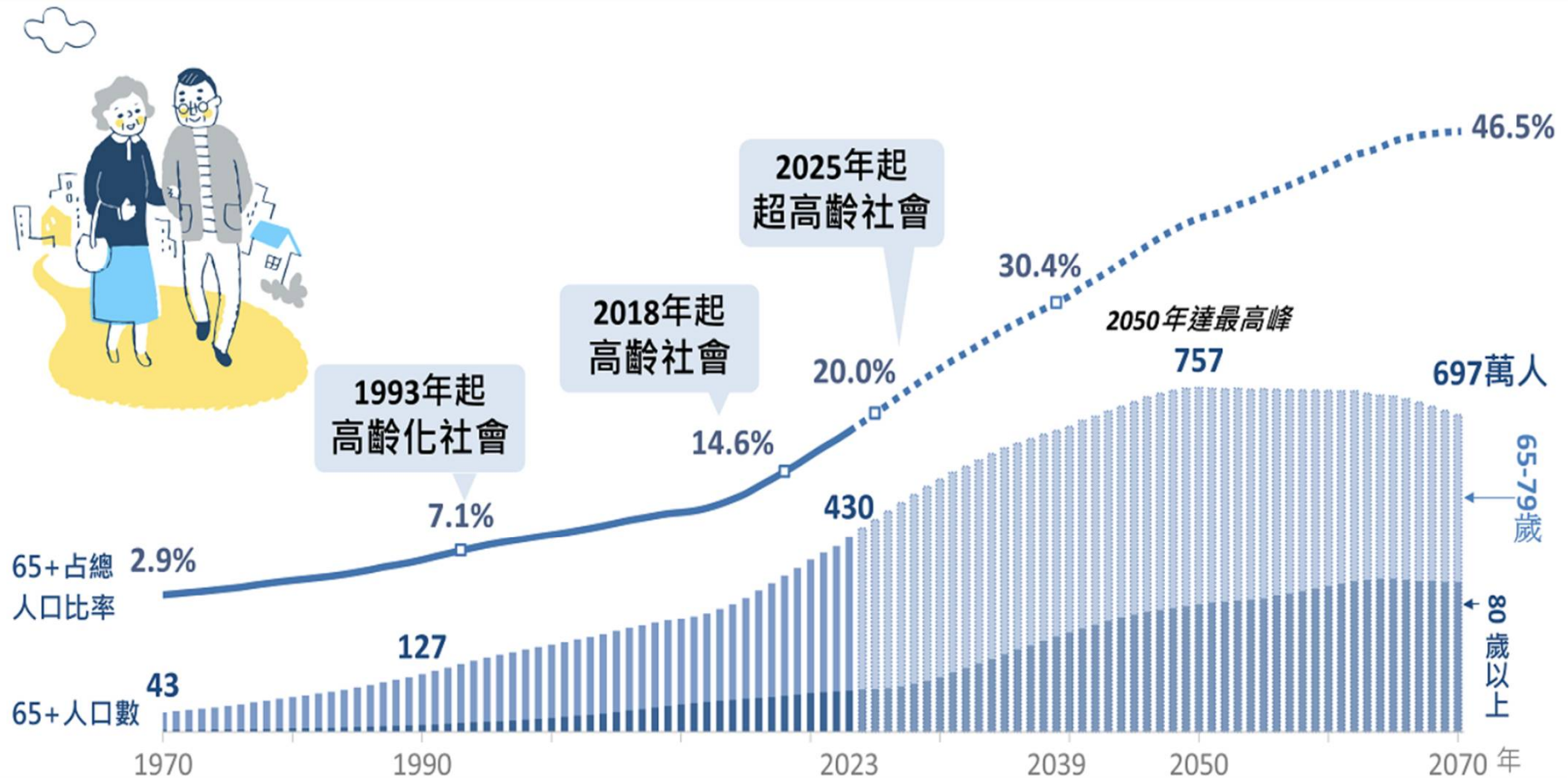
Flexible business model

In response to changes in market demand, we can adjust delivery and take-out dining models at any time.

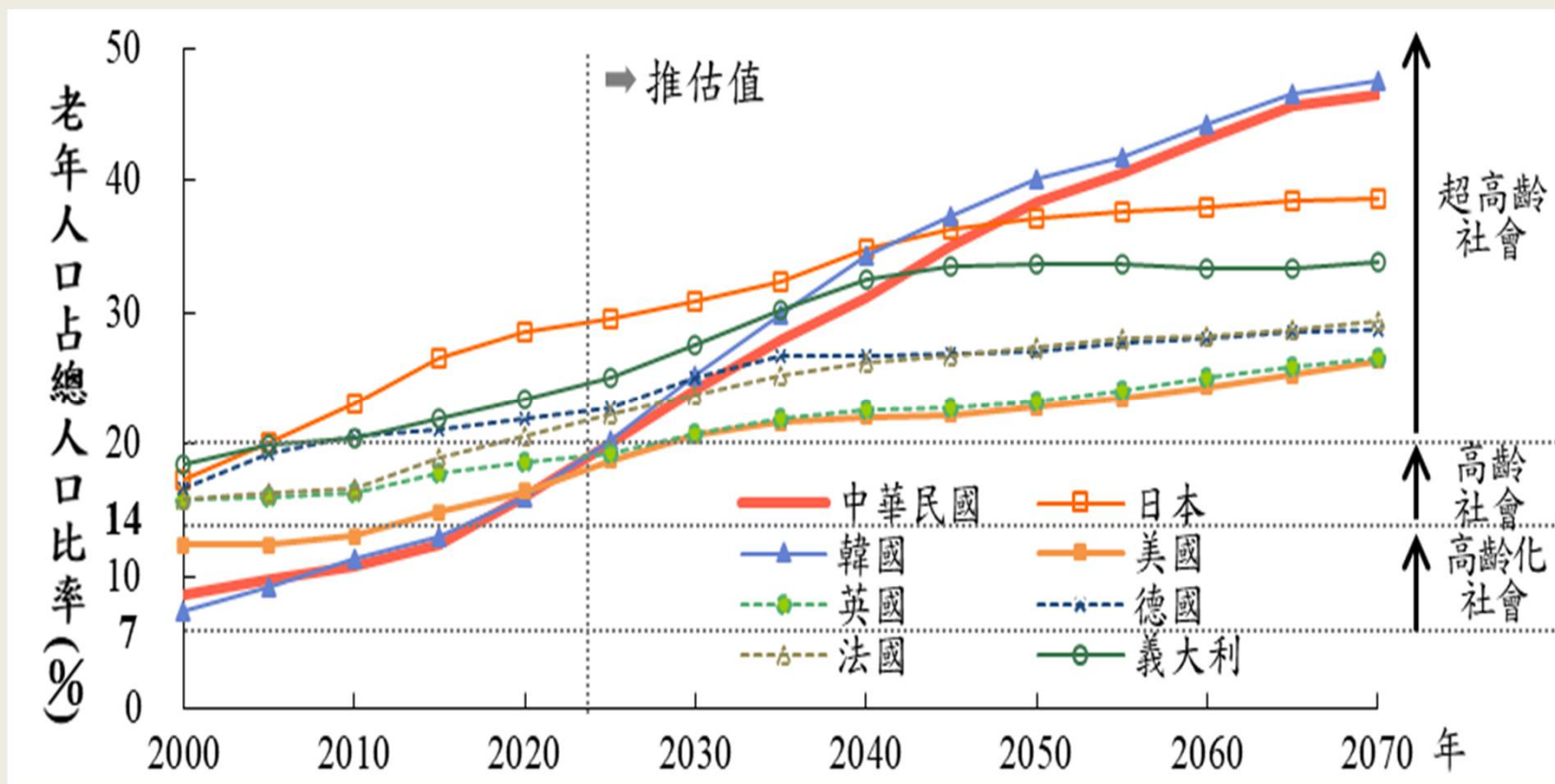
Digital transformation

Use advance technology to improve operational efficiency and digital tools to understand customer needs and optimize menus.

Taiwan population estimate



In 1993, 7% of the population in my country has become an aging society. In 2018, more than 14% of the population became a senior-aged society. It is estimated that the proportion of the elderly population will exceed 20% in 2025, leading to a super-aged society. The proportion of the elderly population in the total population will continue to increase, and is expected to exceed 30.4% in 2039 and will reach to 46.5% in 2070.



國家別	中華民國	日本	韓國	美國	英國	德國	法國	義大利
2022年	17.6	29.0	17.7	17.2	18.8	22.1	21.2	24.0
2070年	46.5	38.7	47.5	26.3	26.6	28.8	29.4	33.8

In 2022, the proportion of the elderly in Taiwan was 17.6%. The degree of aging is lower than other countries and only slightly higher than the United States. Subsequently, the proportion will show an upward trend. From 2047, the proportion will be higher than other major countries and only lower than South Korea, and will more than 40% in 2054.

Changzhao platform

6+15

6 day care centers
10 (TaiwanX6),
15 Information system
authorized franchise

4 day care centers + 600 beds

4 day care centers
Manpower dispatch agency logistics
management services

TAIWAN

Ricare



Japanese nursing technology
and service quality control

- In 2016, the “subtractive care” model of Japan’s Yumenoko Village (夢之湖) was introduced to encourage the elderly to make their own decisions and do things themselves, without depriving the elderly of their ability to take care of themselves. °
- In 2020, Ricare and Boyu had financial integration and became strategic investors in Taiwan and Japan.



社会福祉法人 博悠会

養護機構/養生村



Taiwan’s software and hardware
technology applications and
nursing manpower

Learn from Japan's long-term care experience

Through exchange the knowledge between Japan and Taiwan to educate and retain the talent.
To accelerate the learning process of Elderly care in Taiwan.

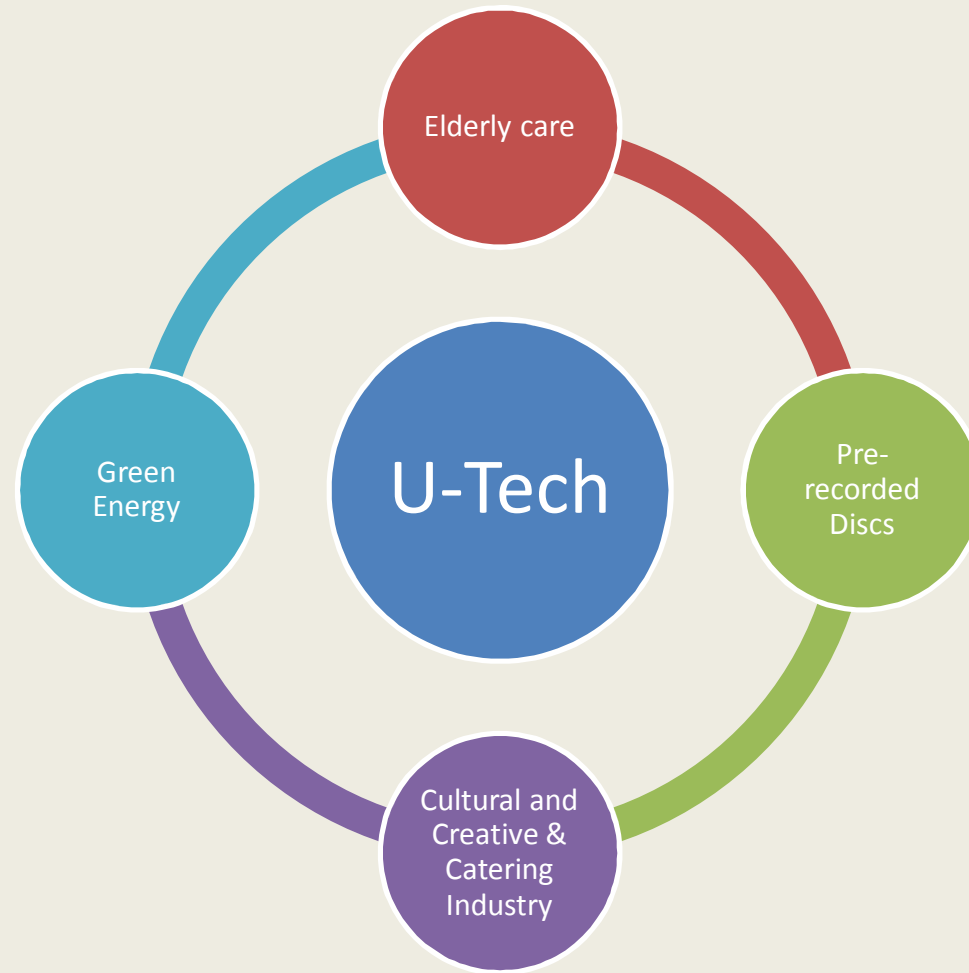
The only multinational Long Stay wellness village

Meet "local" care needs with "local" services

Subtractive care/the elderly enjoy the ability to take care of themselves

Provide safe care for children

Community Economy





Diversification

Develop
community
Economy

Corporation
Social
Responsibility

Sustainable
Development

END