



# 2012 Q4 Investor Conference

Feb. 26, 2013



# 12Q4 IS Highlights

- Net Sales: 20% decrease on a QoQ basis
  - Weak global economy impact on DSC sales
- Gross Profit %: 7.2%, slightly down 0.1% from last quarter
  - Shipment declined
- OPEX: 6.9%
  - Mainly for RD expense
- EPS: 12Q4 NT\$0.06, Full-Year NT\$0.75

Note: The 12Q4 figures are un-audited.





# Consolidated Income Statements

Unit: NT\$ millions (Except EPS: NT\$), %

| Year                         | 12Q4        |        | 12Q3        |        | QoQ    |
|------------------------------|-------------|--------|-------------|--------|--------|
| Item                         | Amount      | %      | Amount      | %      | %      |
| Net Sales                    | 4,945       | 100.0  | 6,210       | 100.0  | (20.4) |
| Cost of goods sold           | (4,589)     | (92.8) | (5,755)     | (92.7) | (20.3) |
| Gross Profit                 | 356         | 7.2    | 455         | 7.3    | (21.6) |
| Operating expense            | (342)       | (6.9)  | (399)       | (6.4)  | (14.2) |
| Operating Profit             | 14          | 0.3    | 56          | 0.9    | (75.3) |
| Net non-operating gain       | 31          | 0.6    | 48          | 0.8    | (34.8) |
| Net non-operating loss       | (19)        | (0.4)  | (8)         | (0.1)  | 153.0  |
| Income before Income tax     | 26          | 0.5    | 96          | 1.6    | (73.1) |
| Income tax expense           | (3)         | (0.0)  | (12)        | (0.2)  | (78.1) |
| Net income                   | 23          | 0.5    | 84          | 1.4    | (72.4) |
| <b>Basic EPS (after tax)</b> | <b>0.06</b> |        | <b>0.22</b> |        |        |

Note: 1. Weighted-average outstanding common shares of 12.12.31 were 375,690,553 shares

2. Amount and percentage numbers were calculated on the NT\$ thousand basis from un-audited financial statements



# Consolidated Income Statements

Unit: NT\$ millions (Except EPS: NT\$), %

| Year                         | 101.01.01~101.12.31 |        | 100.01.01~100.12.31 |        | YoY     |
|------------------------------|---------------------|--------|---------------------|--------|---------|
| Item                         | Amount              | %      | Amount              | %      | %       |
| Net Sales                    | 24,575              | 100.0  | 27,861              | 100.0  | (11.8)  |
| Cost of goods sold           | (22,809)            | (92.8) | (25,611)            | (91.9) | (10.9)  |
| Gross Profit                 | 1,767               | 7.2    | 2,251               | 8.1    | (21.5)  |
| Operating expense            | (1,583)             | (6.4)  | (2,390)             | (8.6)  | (33.8)  |
| Operating Profit             | 184                 | 0.8    | (139)               | (0.5)  | (231.6) |
| Net non-operating gain       | 183                 | 0.7    | 270                 | 1.0    | (32.1)  |
| Net non-operating loss       | (38)                | (0.2)  | (8)                 | (0.0)  | 396.7   |
| Income before Income tax     | 329                 | 1.3    | 123                 | 0.5    | 167.5   |
| Income tax expense           | (49)                | (0.2)  | 69                  | 0.2    | (171.7) |
| Net income                   | 280                 | 1.1    | 192                 | 0.7    | 46.0    |
| <b>Basic EPS (after tax)</b> | <b>0.75</b>         |        | <b>0.51</b>         |        |         |

Note: 1. Weighted-average outstanding common shares of 12.12.31 were 375,690,553 shares

2. Weighted-average outstanding common shares of 11.12.31 were 379,029,396 shares

3. Amount and percentage numbers were calculated on the NT\$ thousand basis from un-audited financial statements



## 12.12.31 BS & CF Highlights

- Cash & Cash Equivalents, ST Investments: NT\$ 5,127M
- Debt Ratio: 38%, Current Ratio: 189%
- Notes & AR / Notes & AP : NT\$ 2,884M / NT\$ 3,145M
- Inventories: NT\$ 1,715M
- Full-year CapEx: NT\$ 472M
- BPS: NT\$ 27.07





# Consolidated BS & CF Highlights

Unit: NT\$ millions, %

| Year                                            | 12.12.31          |              | 12.09.30          |              |
|-------------------------------------------------|-------------------|--------------|-------------------|--------------|
| Item                                            | Amount            | %            | Amount            | %            |
| Cash & cash equivalents, short-term investments | 5,127             | 31.3         | 5,795             | 31.4         |
| Notes & accounts receivables, net               | 2,884             | 17.6         | 3,651             | 19.8         |
| Inventories                                     | 1,715             | 10.5         | 2,321             | 12.6         |
| Fixed Assets                                    | 3,826             | 23.4         | 3,778             | 20.5         |
| <b>TOTAL ASSETS</b>                             | <b>16,373</b>     | <b>100.0</b> | <b>18,430</b>     | <b>100.0</b> |
| Bank loan                                       | 0                 | 0.0          | 520               | 2.8          |
| Notes & accounts payable                        | 3,145             | 19.2         | 4,531             | 24.6         |
| <b>TOTAL LIABILITIES</b>                        | <b>6,204</b>      | <b>37.9</b>  | <b>8,220</b>      | <b>44.6</b>  |
| Common Stock                                    | 3,961             | 24.2         | 3,961             | 21.5         |
| Retain Earnings                                 | 4,775             | 29.2         | 4,761             | 25.8         |
| <b>TOTAL EQUITY</b>                             | <b>10,170</b>     | <b>62.1</b>  | <b>10,210</b>     | <b>55.4</b>  |
| Year                                            | 12.01.01~12.12.31 |              | 12.01.01~12.09.30 |              |
| Item                                            | Amount            | %            | Amount            | %            |
| Net Cash Provided by Operating Activities       | (232)             |              | (58)              |              |
| CAPEX                                           | (472)             |              | (379)             |              |

Note: Amount and percentage numbers were calculated on the NT\$ thousand basis from un-audited financial statements

