



2013 Q3 Investor Conference

Nov. 6, 2013



13Q3 IS Highlights

- Net Sales: 30% increase from last quarter
 - Seasonal demand and new business contribution
- Gross Profit %: 5.6%, declined 0.8% on a QoQ basis
 - new business's lower gross margin in the early stage
- OPEX %: 4.7%, down 1.6% compared to Q2
 - Continuously control expenses.
- EPS: NT\$0.16

Note: The 13Q3 figures are audited.



Consolidated Income Statements

Unit: NT\$ millions (Except EPS: NT\$), %

Year	13Q3		13Q2		QoQ
Item	Amount	%	Amount	%	%
Net Sales	6,334	100.0	4,854	100.0	20.9
Cost of Goods Sold	(5,979)	(94.4)	(4,544)	(93.6)	21.2
Gross Profit	355	5.6	310	6.4	16.5
Operating Expenses	(297)	(4.7)	(305)	(6.3)	(6.6)
Operating Profit	58	0.9	5	0.1	(108.3)
Non-Operating Gain	9	0.1	12	0.2	(19.0)
Profit before Income Tax	67	1.1	17	0.3	(137.0)
Income Tax Expense	(5)	(0.1)	(1)	(0.0)	#DIV/0!
Net Profit	62	1.0	16	0.3	(135.9)
Basic EPS (after tax)	0.16		0.04		

Note: 1. Weighted-average outstanding common shares of 13Q3 were 375,854 thousand shares

2. Amount and percentage numbers were calculated on the NT\$ thousand basis from audited financial statements



Consolidated Income Statements(Cont.)

Unit: NT\$ millions (Except EPS: NT\$), %

Year	13Q1~Q3		12Q1~Q3		YoY
Item	Amount	%	Amount	%	%
Net Sales	15,201	100.0	19,630	100.0	(22.6)
Cost of Goods Sold	(14,271)	(93.9)	(18,220)	(92.8)	(21.7)
Gross Profit	930	6.1	1,410	7.2	(34.0)
Operating Expenses	(928)	(6.1)	(1,240)	(6.3)	(25.2)
Operating Profit	2	0.0	170	0.9	(98.8)
Non-Operating Gain	36	0.2	134	0.7	(73.1)
Profit before Income Tax	38	0.2	304	1.5	(87.5)
Income Tax Expense	(6)	(0.0)	(47)	(0.2)	(87.2)
Net Profit	32	0.2	257	1.3	(87.5)
Basic EPS (after tax)	0.08		0.68		



13.9.30 BS & CF Highlights

- Cash & Marketable Securities: NT\$ 3,693M
- Debt Ratio: 39.2%, Current Ratio: 175%
- Notes & AR / Notes & AP : NT\$ 4,313M / NT\$ 3,471M
- Inventories: NT\$ 1,566M
- BPS: NT\$ 26.9

Note: The 13Q3 figures are audited.





Consolidated BS & CF Highlights

Unit: NT\$ millions, %

Year	13.9.30		13.6.30	
Item	Amount	%	Amount	%
Cash & Marketable Securities	3,693	22	5,380	29
Notes & accounts receivables, net	4,313	26	3,612	19
Inventories	1,566	9	2,569	14
Property, Plant and Equipment	5,759	34	5,633	30
TOTAL ASSETS	16,703	100	18,715	100
Bank loan	600	4	450	2
Notes & accounts payable	3,471	21	5,057	27
TOTAL LIABILITIES	6,550	39	8,529	46
Common Stock	3,903	23	3,961	21
Retain Earnings	4,737	28	4,783	26
TOTAL EQUITY	10,153	61	10,186	54
Year	13Q3		13Q2	
Item	Amount		Amount	
Net Cash Provided by Operating Activities	(1,140)		(24)	

Note: 1. Outstanding common shares as of 13.9.30 were 377,015 thousand shares

2. Amount and percentage numbers were calculated on the NT\$ thousand basis from audited financial statements





Q&A Session





Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events in the conference might not occur and our actual results could differ materially from those anticipated in these forward-looking statements.

