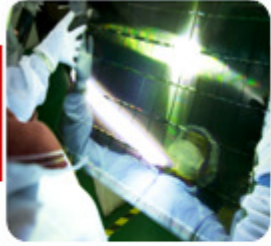




G-TECH Optoelectronics Corporation

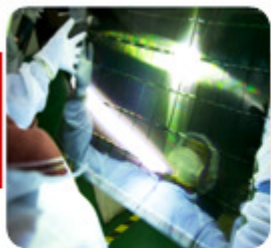
www.gtoe.com.tw



Disclaimer



- ❖ This presentation and release contain “forward-looking statements” which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources.
- ❖ Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to market demand, price fluctuations, competition, international economic conditions, supply chain issues, exchange rate fluctuations and other risks and factors beyond our control.
- ❖ The forward-looking statements in this release reflect the current belief of G-Tech as of the date of this release. G-Tech undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.



公司簡介



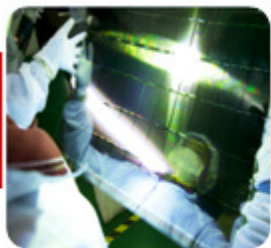
正達國際光電股份有限公司

- ❖ 1996年成立
- ❖ 資本額：新台幣26.5 億元
- ❖ 全球員工人數：7786人
- ❖ 董事長：鍾志明
- ❖ 總經理：江嘉斌



產品：

- 1) 薄化玻璃
- 2) 觸控感測玻璃
- 3) 鍍膜玻璃
- 4) 保護玻璃
- 5) 3D成型玻璃
- 6) 建築節能玻璃

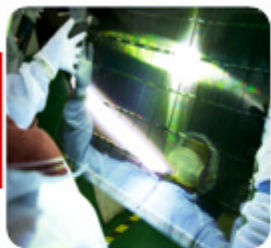


Worldwide Site Locations

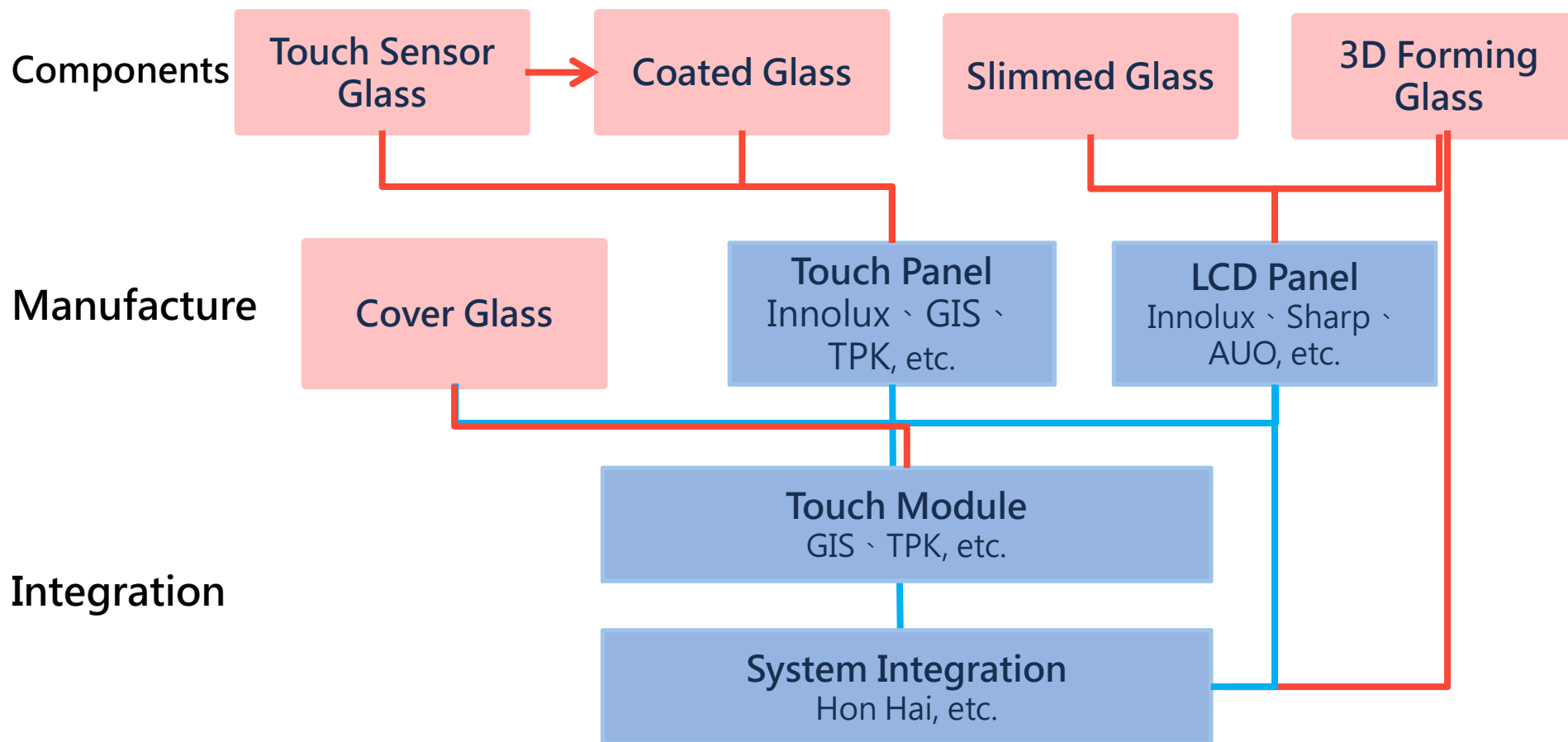


Employee numbers: Taiwan 1,943 + China 5,843 = 7,786. 全球員工人數(台灣1,943人・大陸約5,843人).

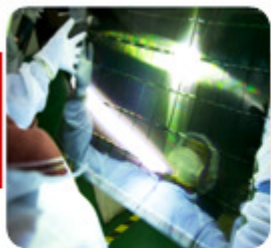




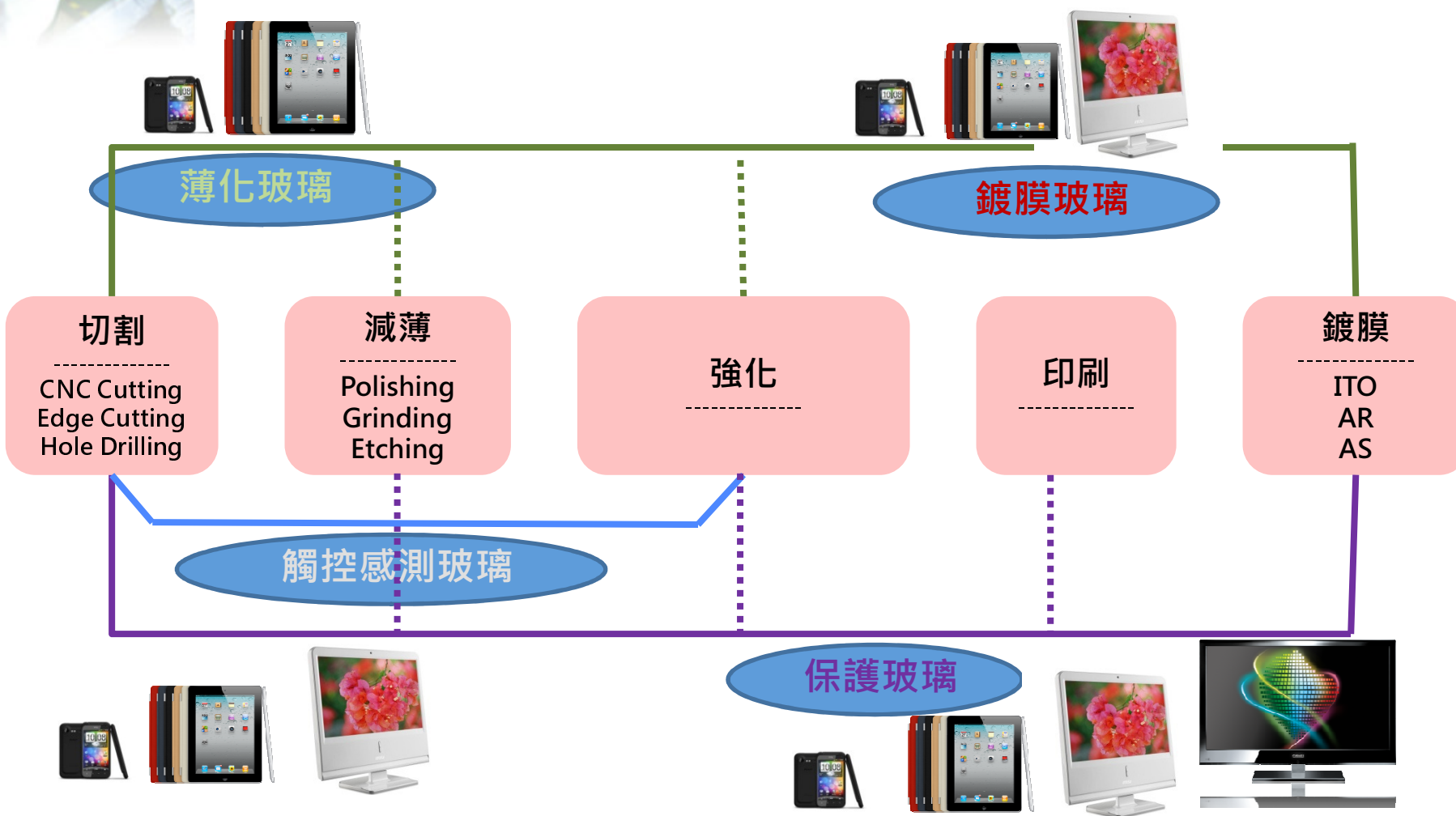
主要產品 & 應用

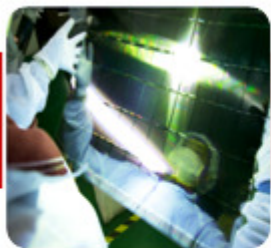


Gtoc Products



光電玻璃加工製程解決方案





3D成型玻璃(一)

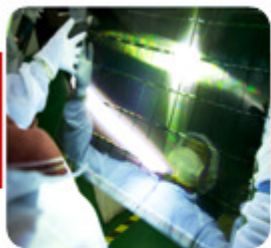


7吋平板電腦背蓋

厚度0.8mm

加工製程：3D成型、磨邊、鑽孔、印刷、防爆膜





3D成型玻璃(二)

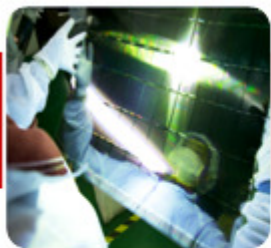


全球最大32吋3D成型玻璃(大瓶蓋)
從0度到90度直角、各種弧度彎曲

小尺寸超薄3D成型技術(小瓶蓋)
從0度到90度直角、各種弧度彎曲



Glass · Technologies · Optics · Components



建築玻璃供應鏈



玻璃
母板

AGC Europe

AGC Thailand

AGC Indonesia

AGC Malaysia

加工
及銷售

Interior Glass

Clearvision 超白玻璃

Lacobel 漆板玻璃

Matelac 霧面漆板玻璃

Matelux 霧面玻璃

MNGE 無銅無鉛鏡

AntiBacterial 抗菌玻璃

正達

Exterior Glass

SUNERGY 硬鍍膜Low-E節能玻璃

STOPSOL 硬鍍膜微反射玻璃

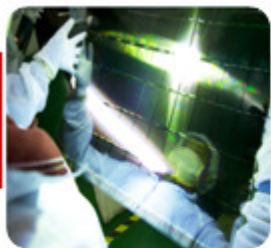
STOPRAY 軟鍍膜節能玻璃

客戶

室內設計/工程公司

建設公司/營造業者

建築師/玻璃加工廠



低輻射玻璃 Low-E Glass



Low-E在線鍍膜玻璃是以熱解CVD鍍膜，此種玻璃產品具有**高透光率**、**低反光率**、**隔熱效果極佳**等優點，是綠建築的最佳建材。

❖ 特性：

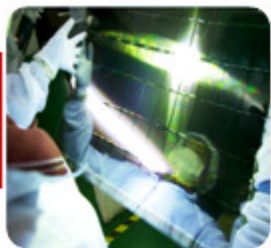
- 顏色接近玻璃原色
- 可視光透過率高，防眩目之光害
- 透視光自然，室內採光佳
- 紅外線反射率高，阻絕大量熱源
- 可單片使用或複層使用



夏天阻斷大量輻射能穿透



冬天具保暖效果



抗菌玻璃 AntiBacterial Glass



利用玻璃內的銀離子破壞細菌結構，
達到抗菌效果

可消除90%以上黴菌、99%以上有害細菌

適合使用地區

醫院、診所

餐廳、廚房

Spa、健身房

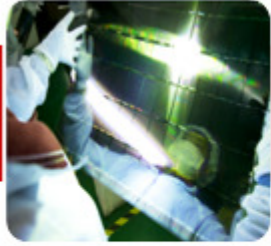
學校、托兒所中心

機場、火車站、捷運站



- 均勻玻璃表面
- 容易清潔
- 可使用清潔劑
- 防水
- 穩定
- 無吸收性
- 無毒
- 非可燃物
- 抗UV
- 耐撞擊(可使用安全鍍膜或夾層膠合)
- 持續性能(10 年保固)

創新產品



Our valued customers



Panel

Touch Sensor

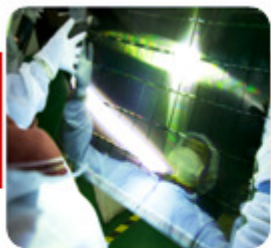
Brand

Innolux
AUO
Wintek
Tianma
HannStar
CPT

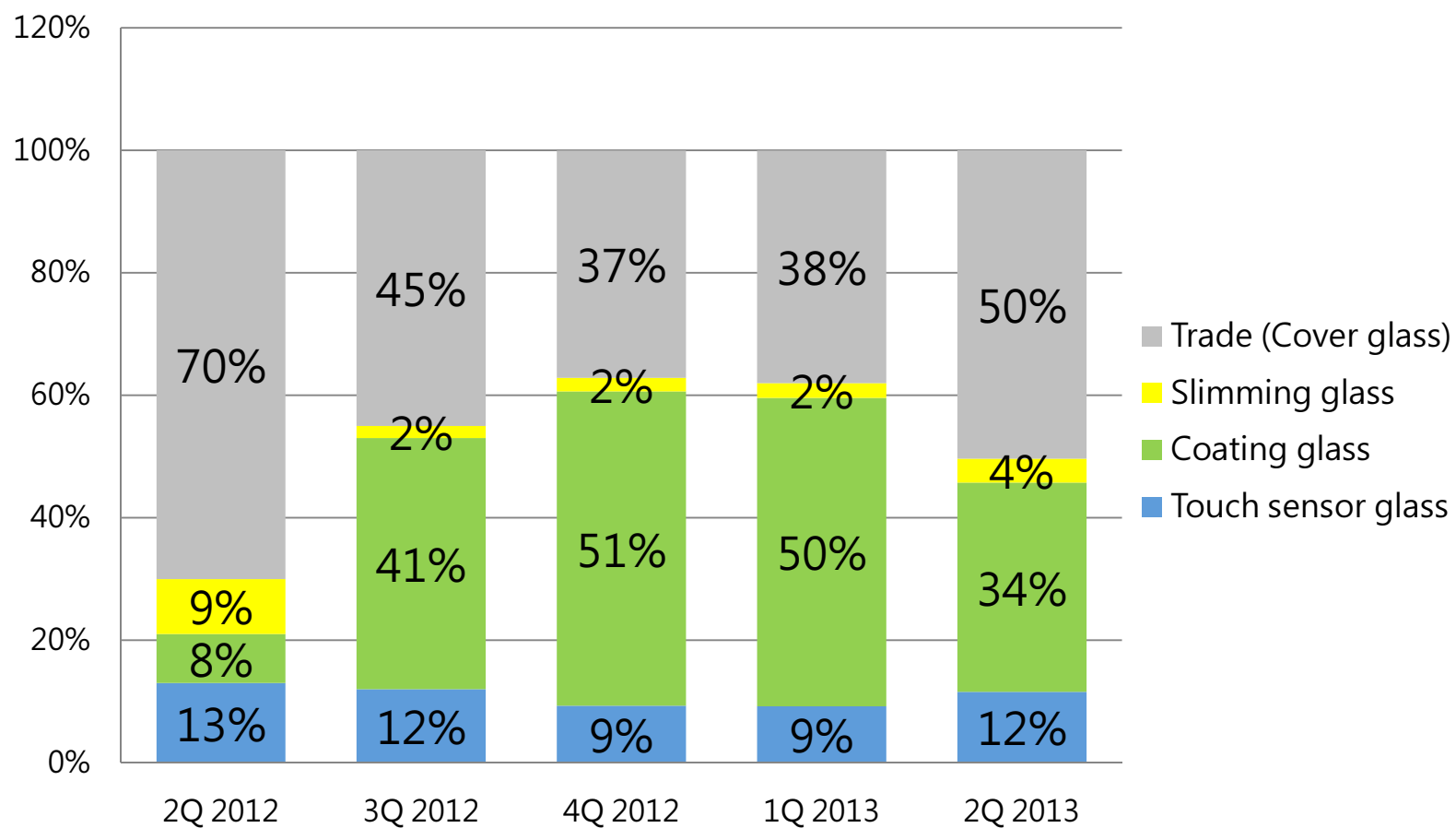
Innolux
GIS
TPK
Sintek
HannsTouch
O-film
Young Fast
Transtouch

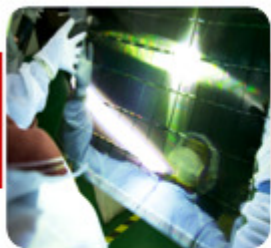
Apple
hTC
Nokia
Sony
Acer
LG
Lenovo
Audi
BMW





產品組合

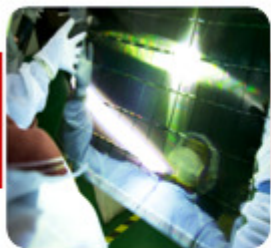




月產能



Product line	2Q' 13	1H' 14	Notes
Touch Sensor Glass	910K	1030K	Based on G4.5 Maximum Size G6
Coating Glass	400Km ²	547Km ²	Based on G4.5 Maximum Size G7.5
Slimming Glass	440K	440K	based on G2.5 Maximum Size G5
Cover Glass	2,900K	2,900K	M Sizes based on 10' ' L Sizes based on 20~30' '
3D Forming Glass	50K	50K	Based on small size(<7' ')

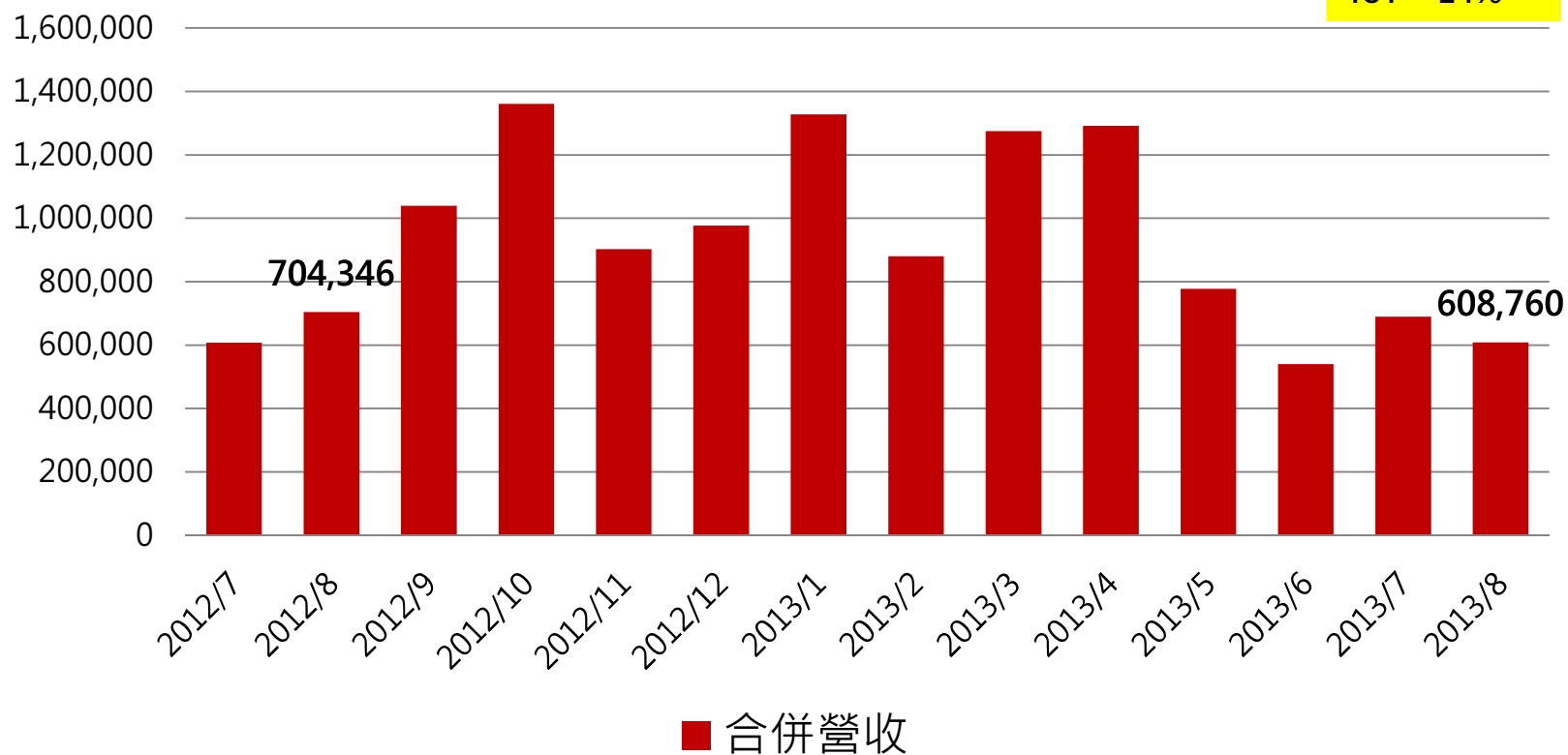


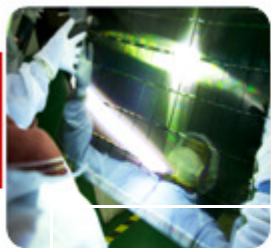
Monthly Consolidated Revenue **Gtoc**

(NTD/thousand)

合併營收

Aug. 2013
MoM = -12%
YoY = -14%





Financial Result



	1H' 13	2012	2011	2010
TWD Million				
Net revenues	6,100	9,374	7,341	2,774
Cost of good sold	5,735	7,444	5,695	1,928
Gross profit margin	6%	21%	22%	30%
Operating expenses / ratio	548 9%	1074 12%	658 9%	315 11%
Operating margin	-3%	9%	13%	19%
Net Profit	-341	662	842	477
Net after-tax profit margin	-6%	7%	11%	17%
EPS	-1.28	2.72	4.11	3.07

Note: IFRS applied from 2013.



Thank You



The Global Leading
Total-solution Optoelectronics Glass Processing Service Provider
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