聯德電子股份有限公司

112年法人說明會

股票代號：3308

2023年12月28日

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公司簡介
Company Profile

公司基本資料
Company Profile

成立日期 Founded Date	1988年2月2日 Feb 02, 1988
創辦人 Founder	陳銘智先生 Mike Chen
總公司 Headquarters	桃園市 Taoyuan , TW
海外據點 Oversea Branch	洛杉磯 LA
生產據點 Manufacture Center	中國東莞 China, Dongguan
實收資本 Paid-in capital	新台幣7.01億元 NT$701,207,900

集團經營項目
Business Territory

- 電子業—電源供應器研發、生產與銷售 (Power Supply Manufacture & Sales)
- 生物科技業 (Biotechnology)
- 建築業 (Construction Business)

廠區介紹

營運總部：
聯德電子股份有限公司
地點：林口華亞科技園區

廠區介紹

生產基地：
東莞市萬霖電子有限公司
地點：廣東省東莞石碣

財報說明與未來展望
Financial Statements & Business Outlook

財報說明
Financial Statement

經營績效—合併綜合損益表
Consolidated Income Statement

單位:新台幣仟元

	2023/Q3(單季)		2023/Q2(單季)		2022/Q3(單季)		QoQ	YoY
	金額Amount	%	金額Amount	%	金額Amount	%	增(減)%	增(減)%
營業收入淨額 Net Revenues	143,862	100%	179,722	100%	62,682	100%	-20%	130%
銷貨成本 COGS	97,966	68%	121,330	68%	57,682	92%	-19%	70%
營業毛利 Gross Profit	45,896	32%	58,392	32%	5,000	8%	-21%	818%
營業費用 Operating Expense	11,764	8%	10,766	6%	10,254	16%	9%	15%
營業淨利 Operating Profit	34,132	24%	47,626	26%	(5,254)	-8%	-28%	750%
營業外收入及支出 Non-Operating Profit	26,406	18%	28,769	16%	23,281	37%	-8%	13%
稅前淨利 Profit Before Tax	60,538	42%	76,395	43%	18,027	29%	-21%	236%
所得稅費用 Income Tax Expense	11,696	8%	15,609	9%	1,230	2%	-25%	851%
稅後純益 Net Profit	48,842	34%	60,786	34%	16,797	27%	-20%	191%
每股盈餘 EPS(NTD)	0.77		0.86		0.26			

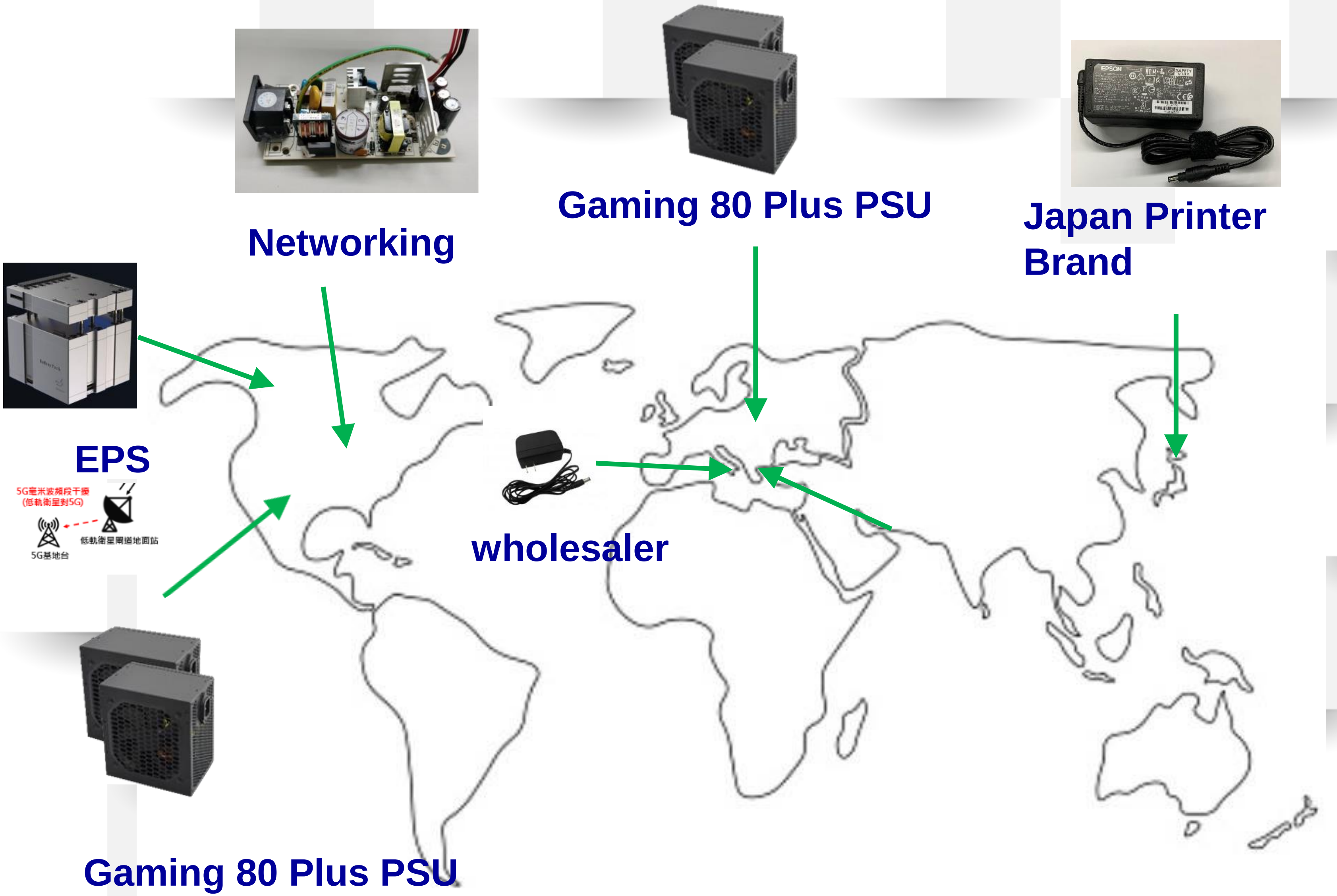
經營實績—合併資產負債表
Consolidated Balance Sheet

單位:新台幣仟元

	2023/Q3		2023/Q2		2022/Q3		QoQ	YoY
	金額Amount	%	金額Amount	%	金額Amount	%	金額Amount	金額Amount
現金及約當現金 Cash and cash equivalents	998,784	48%	939,344	45%	440,472	29%	59,440	558,312
應收帳款淨額 Accounts receivable	113,483	5%	131,398	6%	49,219	3%	(17,915)	64,264
存貨淨額 Inventories	25,626	1%	30,574	1%	8,195	1%	(4,948)	17,431
流動資產總計 Total Current assets	1,613,754	77%	1,592,731	76%	1,005,413	67%	21,023	608,341
不動產、廠房及設備 Property,plant and equipment	466,272	22%	466,833	22%	474,260	32%	(561)	(7,988)
總資產 Total assets	2,101,814	100%	2,082,605	100%	1,501,143	100%	19,209	600,671
短期借款 Short-term borrowings	204,000	10%	204,000	10%	184,000	12%	0	20,000
應付帳款 Accounts payable	133,832	6%	153,462	7%	21,813	1%	(19,630)	112,019
流動負債 Total current liablities	665,111	32%	728,397	35%	594,999	40%	(63,286)	70,112
長期借款 Long-term borrowings	216,532	10%	218,281	10%	225,926	15%	(1,749)	(9,394)
總負債 Total liablilties	908,987	43%	964,128	46%	830,863	55%	(55,141)	78,124
總股東權益 Total equity	1,192,827	57%	1,118,477	54%	670,280	45%	74,350	522,547

未來展望
Future Outlook

2024 Customer Map



a

產品開發佈局

Product Development

標準品
Standard product

- **NB / PD**

30W

- **PD/Type C**
- **IEC-62368-1/DOE VI COC Tier 2**
- **MP: Q3 / 2021**
- **UL/TUV/CCC/PSE**

45W

- **PD/Type C**
- **IEC-62368-1/DOE VI COC Tier 2**
- **MP: Q3 / 2021**
- **UL/TUV/CCC/PSE**

65W

- **PD/Type C**
- **IEC-62368-1/DOE VI COC Tier 2**
- **MP: Q3 / 2021**
- **UL/TUV/CCC/PSE**

標準品
Standard product

➢ **電競系列Video game competition series**

120/150W

- **DIM:135*66*22mm**
- **IEC-62368-1/DOE VI COC Tier 2**
- **MP: Q4 / 2021**
- **UL/CE/CCC/BSMI/PSB /PSE/KC/IRAM/BIS**

180W

- **DIM:145*75*23mm**
- **IEC-62368-1/DOE VI COC Tier 2**
- **MP: Q3 / 2021**
- **UL/CE/CCC/BSMI/PSB /PSE/KC/IRAM/BIS**

230W/240W

- **DIM:155*75*30mm**
- **IEC-62368-1/DOE VI COC Tier 2**
- **MP: Q3 / 2021**
- **UL/CE/CCC/BSMI/PSB /PSE/KC/IRAM/BIS**

標準品

➢ **電競系列 – 桌上型 PC**

650 / 750 / 850 / 1000 / 1250W	1000 / 1050 / 1200 / 1300W	1600W
*80 PLUS - Gold *MP Q3 / 2023 *CE / UL / BSMI	*80 PLUS - Platinum *MP Q3 / 2024 *CE / UL / BSMI	*80 PLUS - Titanium *MP Q4 / 2024 *CE / UL / BSMI

ATX 3.0 PC POWER SUPPLY(GOLD)

ATX 3.0 PC POWER SUPPLY (GOLD)				
Type (pc power supply)	Product Name	Output Wattage	architecture	Dimension(mm)
	XK651MGFG0_Gaming 650W GOLD	650w	主動PFC+全橋諧振+同步整流	140*150*86mm
	XK751MGFG0_Gaming 750W GOLD	750w	主動PFC+全橋諧振+同步整流	140*150*86mm
	XK851MGFG0_Gaming 850W GOLD	850w	主動PFC+全橋諧振+同步整流	140*150*86mm
	XK102MGFG0_Gaming 1000W GOLD	1000w	主動PFC+全橋諧振+同步整流	140*150*86mm
	XK12HMGFG0_Gaming 1250W GOLD	1250w	主動PFC+全橋諧振+同步整流	180*150*86mm

Open frame series

Type (Open Frame)	Product Name	Output Wattage	Output Voltage · Current	Dimension(inch)
	PE2005GE00	20W	5V 4A	4x2
	PE3005GE00	30W	5V 6A	4x2
	PE300AGE00	30W	12V 2.5A	4x2
	PE400AGE00	40W	12V 3.33A	4x2
	PE3005GE00	30W	5V 6A	50 * 105* 27 mm
	PG31BDYE00	31.2W	24V 1.3A	50 * 105* 27 mm

b

目標客戶與市場

Target Customer And Market

Gaming 市場展望

- **2023-2030年全球電競市場**

　在預測期內，全球電競市場預計將以18.6%的年複合成長率成長,推動市場成長的關鍵因素包括不斷增加的遊戲直播，不斷增加的觀眾人數，參與活動，以及聯賽的基礎設施。

遊戲市場數據分析公司Newzoo報告顯示，2022年全球電競收入達約13.8億美元，預計到2025年將有18.6億美元，年複合成長率將高達10.5%。且預計到了2025年，全球電競觀眾來到6.4億，也就是全球每11人就有1人會看電競賽事，電競觀眾年複合成長率將達8.1%, 2021-2030年全球電競PC產值年複合成長率達15.3 % 。

It is predicted that the global e-sports market is expected to grow at a compound annual growth rate of 18.6%. Key factors driving market growth include increasing game live broadcasts, increasing audience numbers, participation in events, and leading infrastructure.

A report from game market data analysis company Newzoo shows that global e-sports revenue will reach approximately US$1.38 billion in 2022 and is expected to reach US$1.86 billion by 2025, with a compound annual growth rate of as high as 10.5%. It is estimated that the global e-sports audience will reach 640 million in 2025. First of all, 1 out of every 11 people in the world will watch e-sports events. The annual compound growth rate of e-sports audiences will reach 8.1%. The global e-sports PC output value from 2021 to 2030 will be The compound growth rate reached 15.3%.

低軌衛星家戶端電源

Low orbit satellite home power supply

- 各國廠商展開低軌衛星布局競賽，可望帶起全球低軌衛星產業鏈蓬勃發展,低軌衛星家戶端接收裝置電源供應器。

全球產值預估	資策會MIC預估：2023年全球低軌衛星產值將達3,034億美元，2030年將達5,022億美元
台灣產值預估	• 國科會：2022年台灣太空產值約2,158億元，地面設備占比高達98.7%，2025年「地面設備」產值挑戰3,000億元 • 太空中心：看好整體太空科技（衛星製造、發射服務、地面設備、應用服務）產值在2029年衝上兆元

- Manufacturers from various countries are competing in the layout of low-orbit satellites, which is expected to lead to the vigorous development of the global low-orbit satellite industry chain. Low-orbit satellite home-side receiving device power supplies.
- Global production value forecast:MIC estimates that the global output value of low-orbit satellites will reach US$303.4 billion in 2023 and US$502.2 billion in 2030.
- Taiwan's output value forecast:The National Science Council estimates that Taiwan's space output value in 2022 will be approximately NTD215.8 billion. Ground equipment accounts for as high as 98.7%. The output value of ground equipment will challenge NTD 300 billion in 2025. The Space Center is optimistic that the overall space technology output value will reach one NTD trillion in 2029.

Q&A

Thank you