

奇偶科技股份有限公司

法人說明會簡報

Interim Report 2020 Q3

COMPANY PRESENTATION | 免責聲明Liability Disclaimer

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公司簡介 About GeoVision

COMPANY
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全方位安全監控產品 Comprehensive Product Lines



IP Cameras



Video Management Software



Surveillance Systems



Access Control



License Plate Recognition



Digital Signage



PoE Solution



IP Decoder / HD Video Encoder

> New Products



GV-VMS 18.1

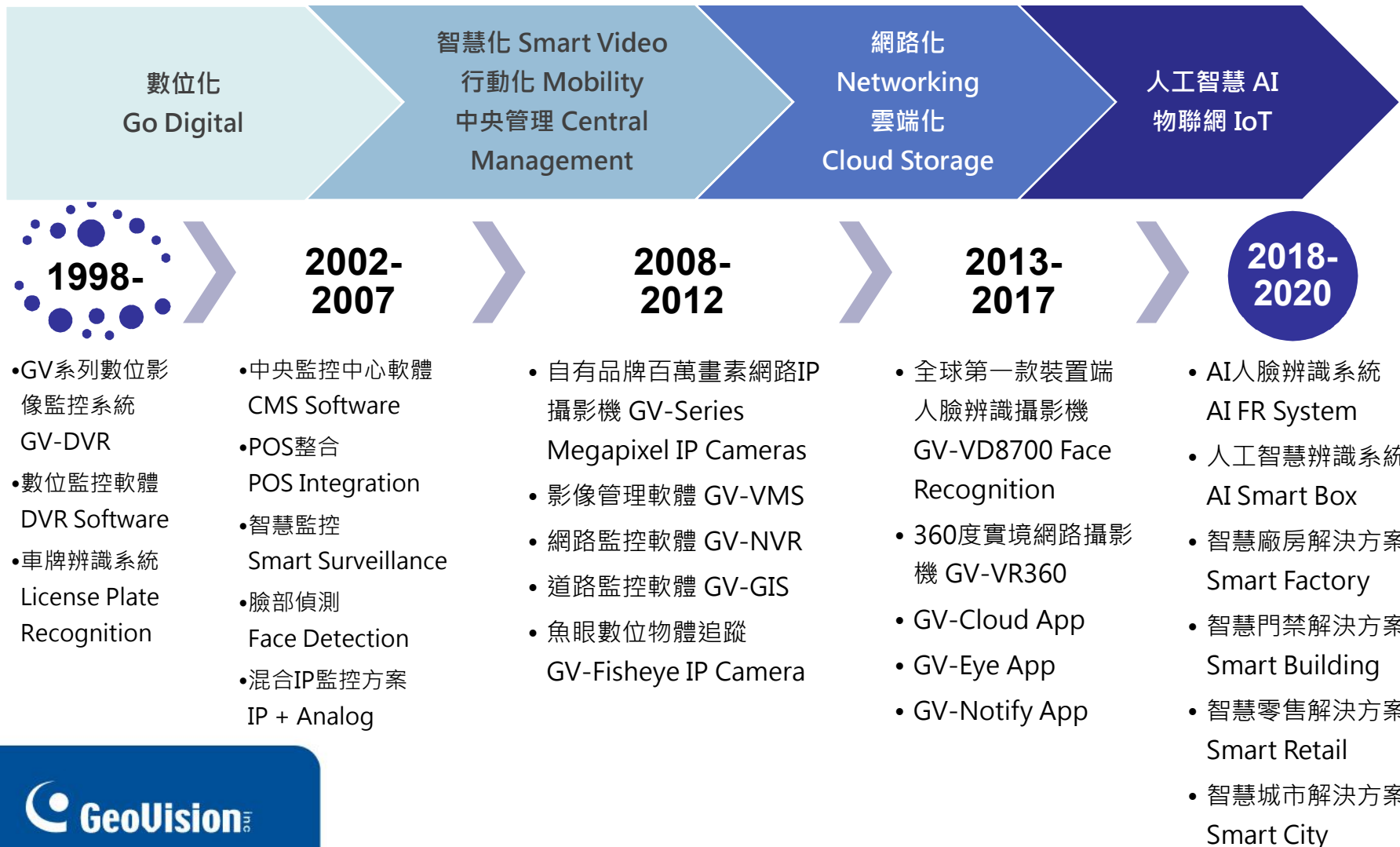
With deep learning algorithms, millions of faces can be sorted out in seconds.



> Go Cloud



深耕監控影像解決方案 Solutions in Depth



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人工智能解決方案 AI Solutions

GeoVision
The Vision of Future

GeoVision

Smart Building 智慧樓宇

建立效率管理

Smart Factory 智慧製造

產業轉型升級

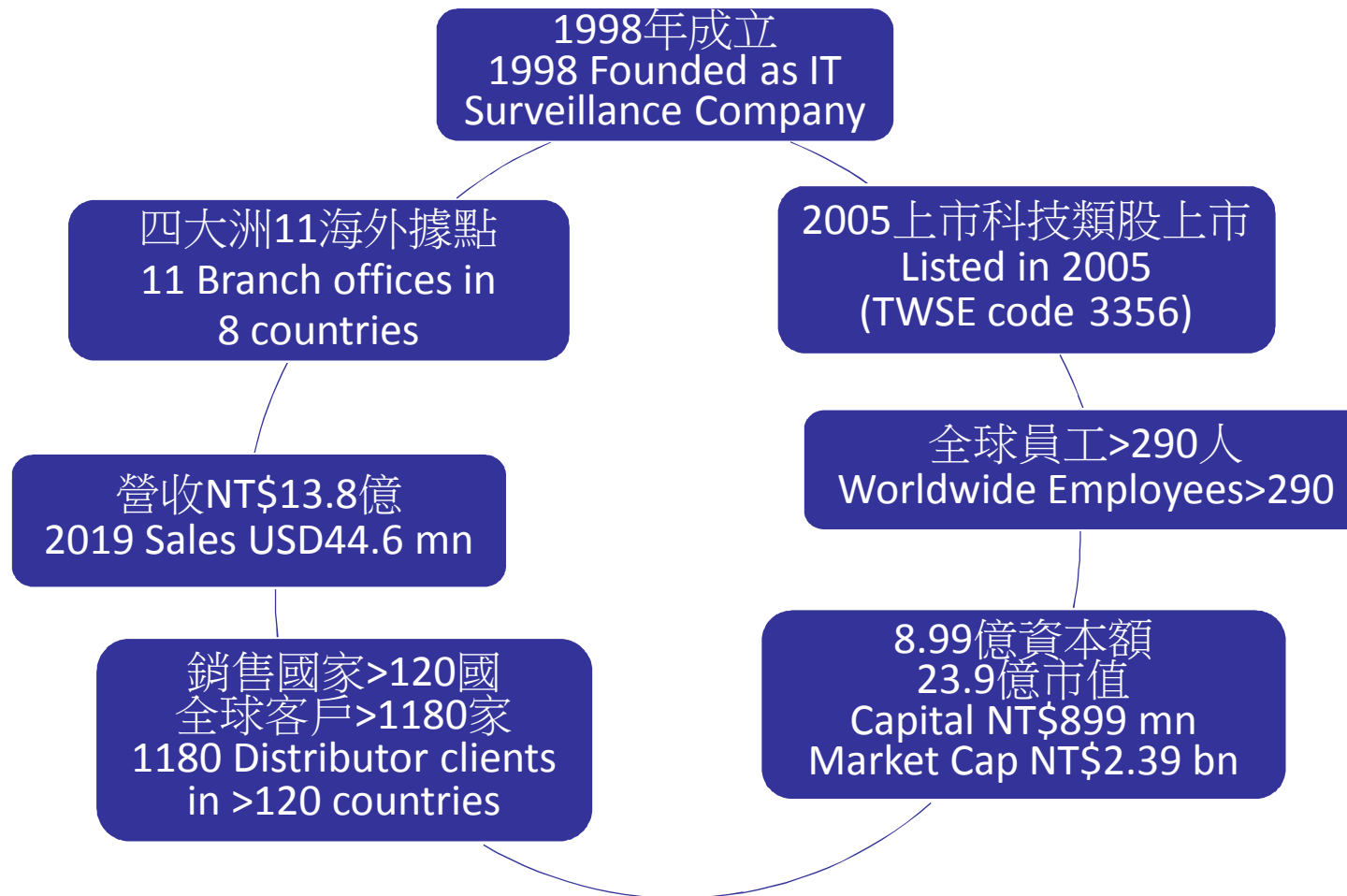
Smart Retail 智慧零售

預測消費趨勢

Smart City 智慧城市

城鄉發展藍圖

公司簡介 Company Overview



COMPANY
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全球佈局 Global Offices



營運績效 Financial Performance

COMPANY PRESENTATION | 營收損益
Income Statement

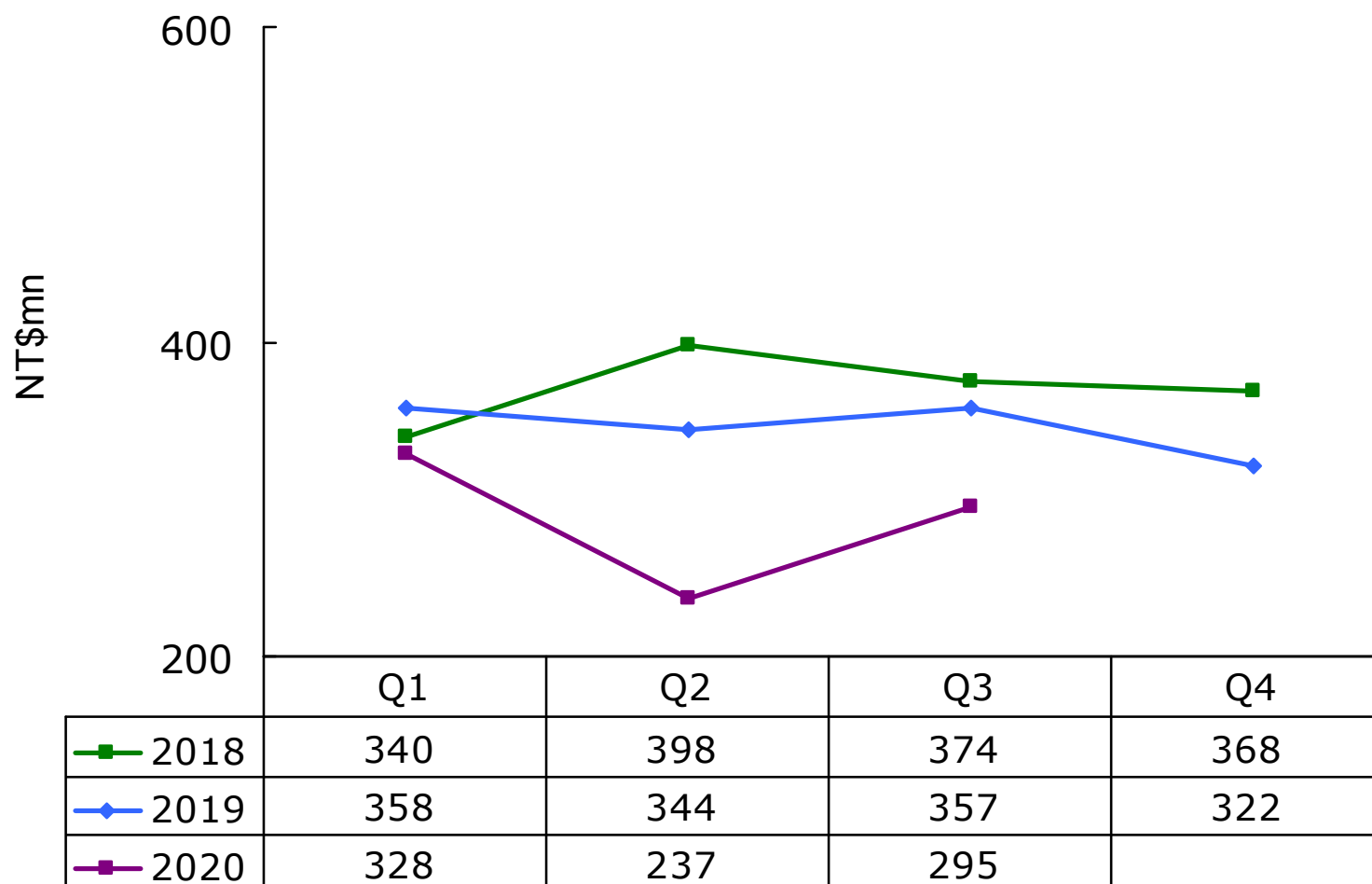


單位:仟元 NT\$

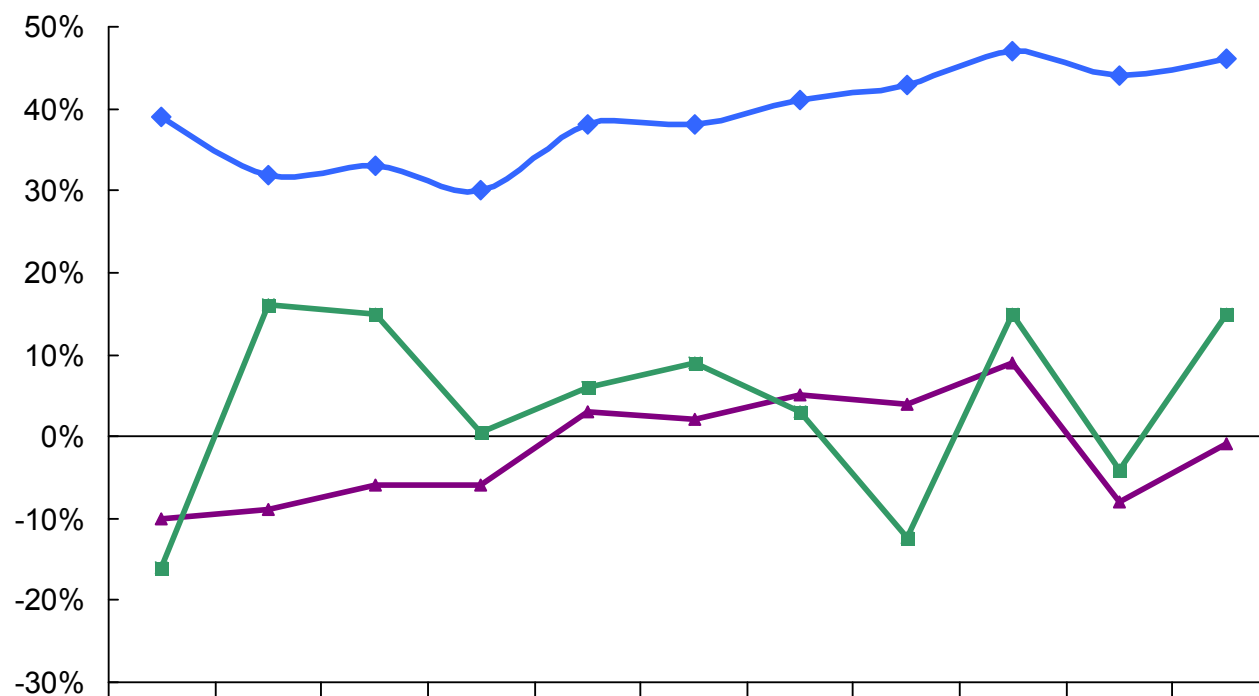
	Q1 2020	Q2 2020	Q3 2020	Q1-Q3 2020
營業收入 Net Sales	328,301	237,194	295,018	860,513
營業毛利 Sales Margin	152,932	103,768	136,984	393,684
營業費用 Operating Expense	(123,403)	(122,313)	(139,413)	(385,129)
營業利益 (損失) Operating Income (Loss)	29,529	(18,545)	(2,429)	8,555
營業外收入支出合計Non- Operating Income/Expense	24,010	2,206	54,293	80,509
稅前淨利 (損失) Pretax Income (Loss)	53,539	(16,339)	51,864	89,064
淨利(淨損)歸屬於母公司 Net Income (Loss)	47,878	(10,314)	42,926	80,490
每股盈餘 (虧損) (NT\$) EPS (Loss per share)	0.54	(0.12)	0.48	0.90

COMPANY PRESENTATION

各季營收 Quarterly Sales



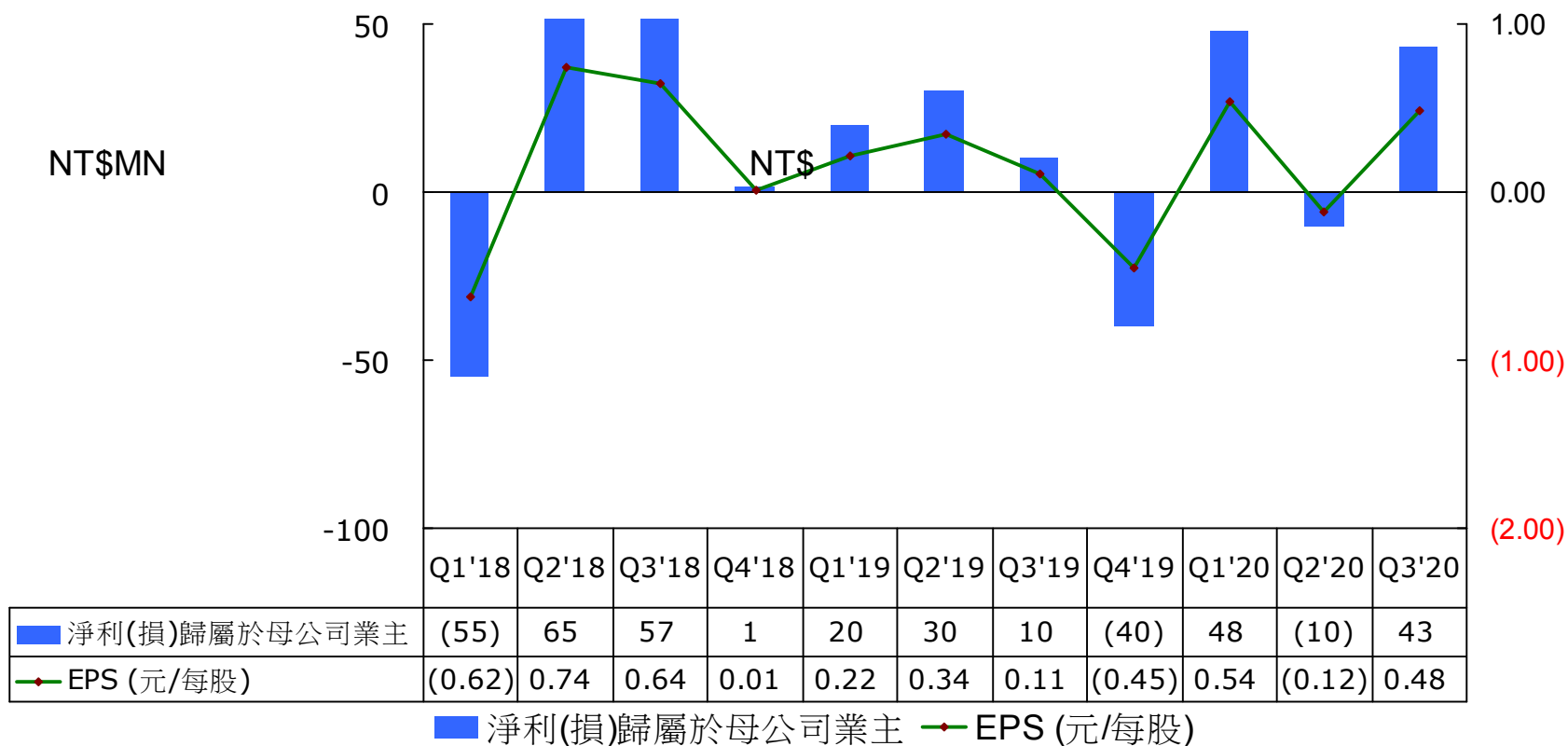
毛利率淨利率 Quarterly Margins



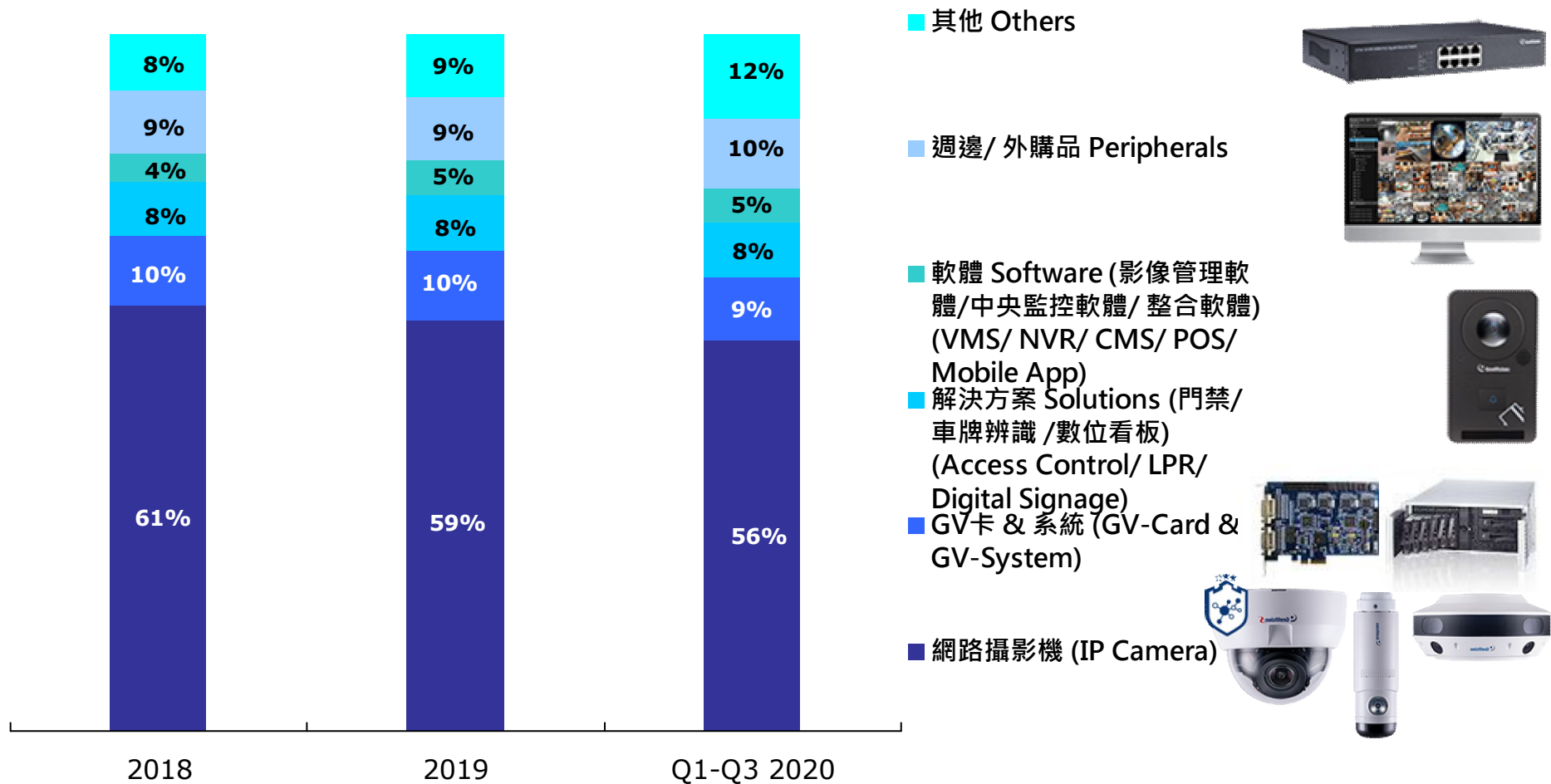
	Q1'18	Q2'18	Q3'18	Q4'18	Q1'19	Q2'19	Q3'19	Q4'19	Q1'20	Q2'20	Q3'20
◆ 毛利率 Gross Margin	39%	32%	33%	30%	38%	38%	41%	43%	47%	44%	46%
◆ 營業(利益)損失率 Operating Income (Loss) Margin	-10%	-9%	-6%	-6%	3%	2%	5%	4%	9%	-8%	-1%
◆ 淨利(損)率 Profit (Loss) Margin	-16%	16%	15%	0%	6%	9%	3%	-12%	15%	-4%	15%

◆ 毛利率 Gross Margin ◆ 營業(利益)損失率 Operating Income (Loss) Margin ◆ 淨利(損)率 Profit (Loss) Margin

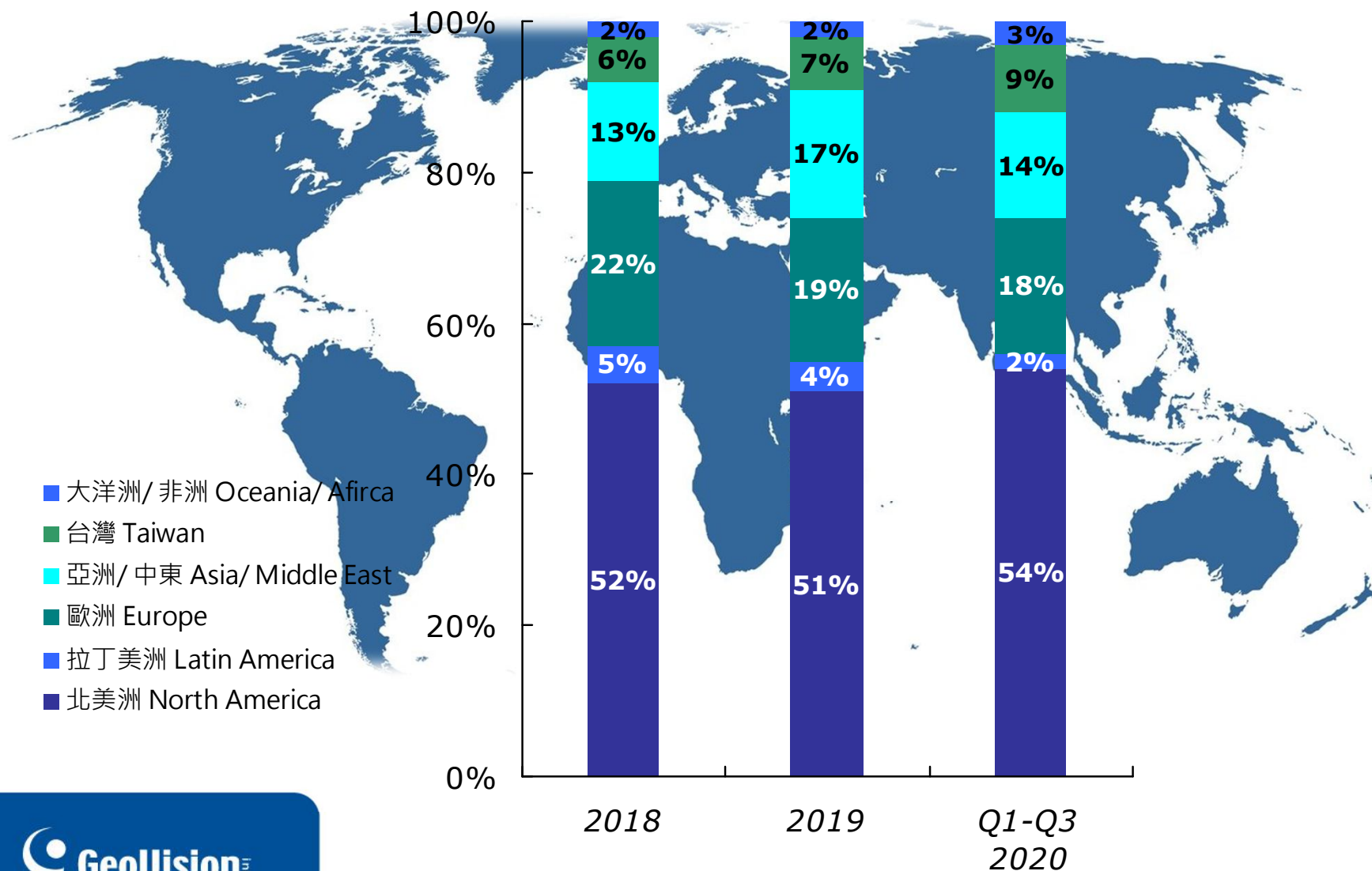
獲利表現 Quarterly Earnings



COMPANY PRESENTATION | 銷售產品比重
Sales by Product



銷售地區比重 Sales by Region



展望與經營策略 Prospects & Strategy

AI 核心架構 AI Framework



GV-AI
System



GV-AI
FR S/W



GV-AI
Box



AI影像應用領域 AI Application



車牌辨識 License
Plate Recognition

人臉辨識
Face Recognition

人臉偵測
Face Detection

年齡性別辨識
Age Gender
Recognition

工地工程帽偵測
Hard Hat Detection

面罩偵測
Mask Detection

人車偵測
People Vehicle
Detection (P.V.D)

人車屬性辨識
People Vehicle
Attribute
Recognition (P.V.A.)

行車違規／
行人翻牆偵測
Loitering Detection

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策略展望 Business Strategy

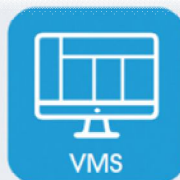


- Software in Priority
鞏固軟體實力: 聚焦影像監控軟體、AI人工智慧
影像辨識、門禁控制等解決方案
- Production Outsourcing
調整硬體策略: 遠離網路攝影機製造的低利紅海
減少自製產能，增加機種多樣性
- VMS Software Integration
強化VMS整合: 加速VMS影像管理軟體開發，與
各廠牌攝影機無縫整合

AI



IP攝影機



VMS



門禁管理



智能
交通管理



監控系統



車牌辨識



數位廣告機



智慧零售

智能全面進化

釋放影像的智能力量

Q&A