

Stock symbol : 3419.TW

Wha Yu Industrial Co., Ltd

Investor Conference

2020/12/01

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Outline

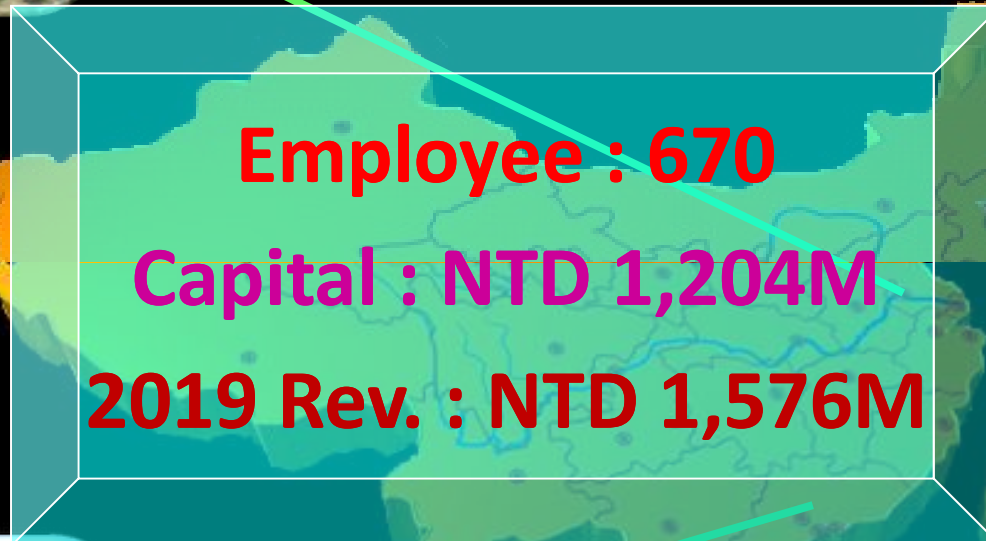
- ◆ Company Overview
- ◆ Product Introduction
- ◆ 2020 Q3 Financial Result
- ◆ Market overview and Strategies
- ◆ Future prospects and Growth
driving force
- ◆ Q & A



Dongguan Aeon
Suzhou office
Antenna FAE & sale.



WhaYu
Taiwan, Hsinchu
HQ & RD : 40

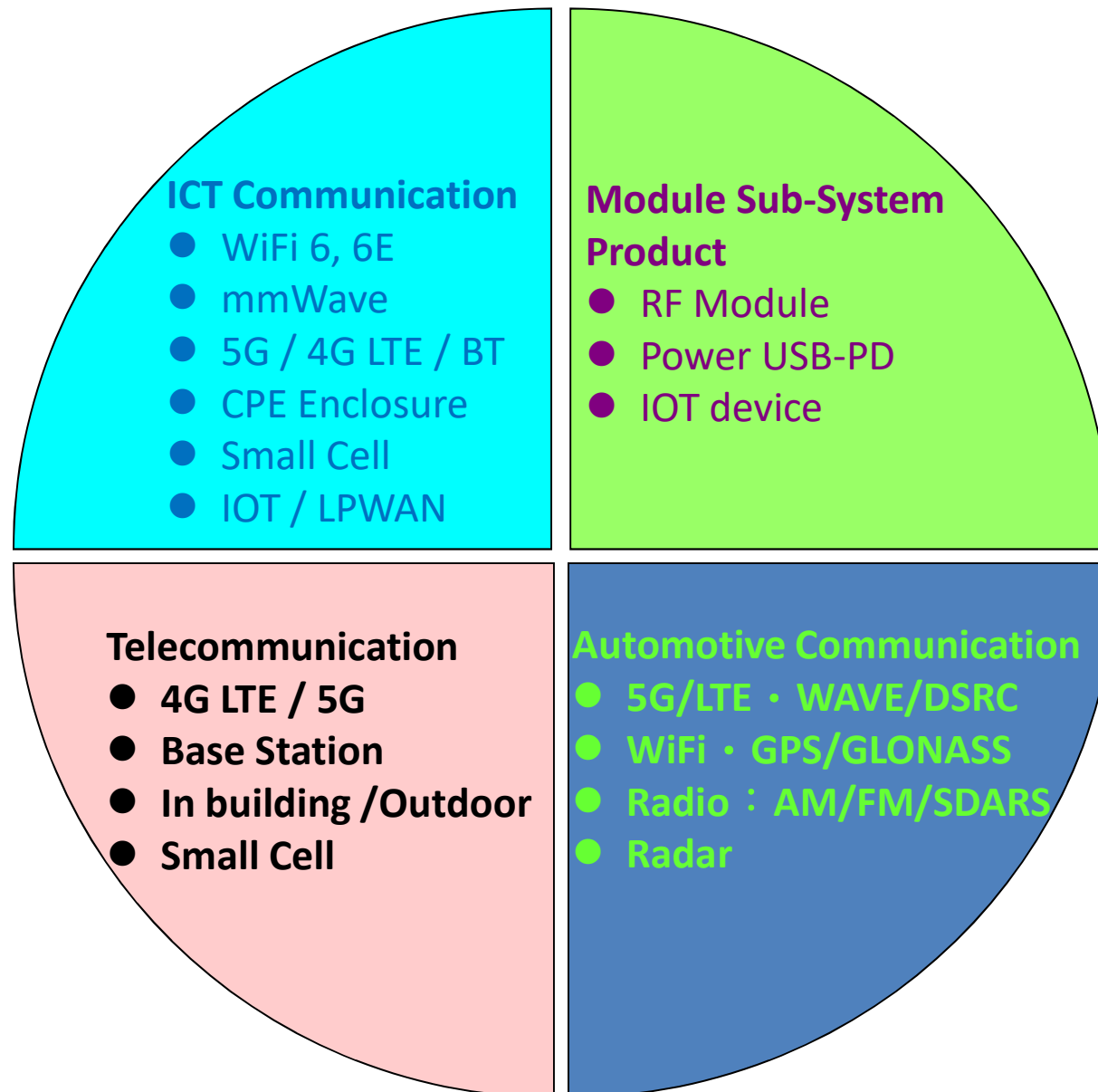


Dongguan AEON
Antenna RD & Mfg.
RD : 30



Taiwan Hsinchu
BTS Antenna Mfg.

WHAYU Future Product Portfolio



Products

- 5G Base Station Antenna
- Networking communication Antenna (WiFi6 、 small cell)
- IoT Sub-System and Module Product :
 - Wireless Smart Meter
 - Keyless Module
 - eSIM Module
 - BT Module
- Automotive Antenna :
 - All in one (5G 、 LTE 、 GPS 、 Radio 、 WiFi) Shark-fin Antenna

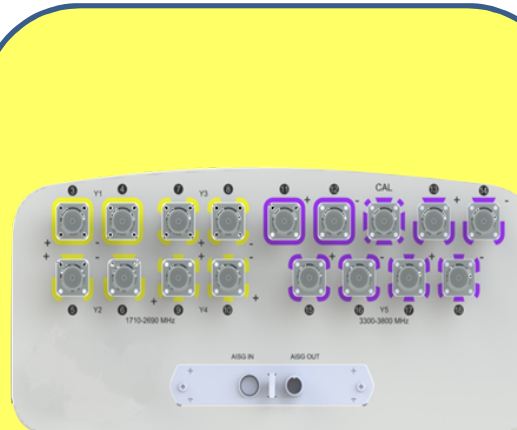
4G+5G Broadband BST



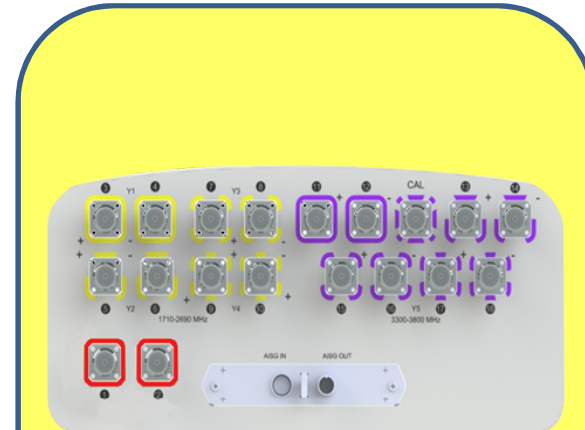
TDD Antenna



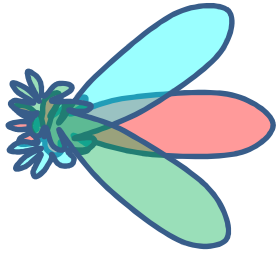
TDD, 3.5GHz



FDD, 4H
+
TDD, 3.5GHz



FDD, 1L4H
+
TDD, 3.5GHz



Triple-Beam Lens Antenna

Single Band



1710~2690 MHz

Single Band



3300~4200 MHz

Dual Band

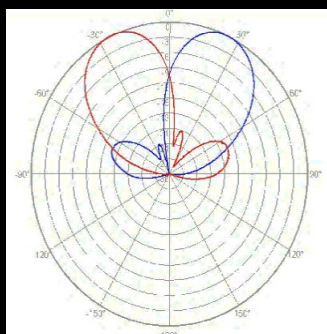


1710~4200 MHz



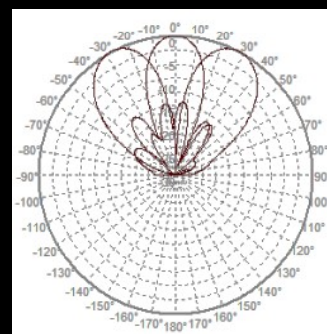
Multi-Beam Antenna

Twin Beam



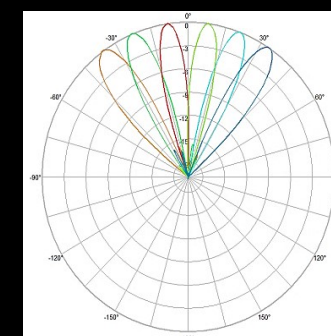
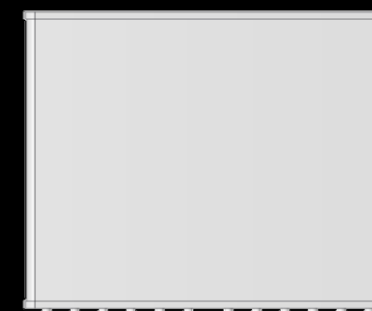
1L+2 Twin beam

Triple Beam



1L+2 Triple beam

Hexa Beam



Six beam



Network Communication Antenna



Antenna Solutions for IoT Applications



■ Vending Machine



■ Smart Meter

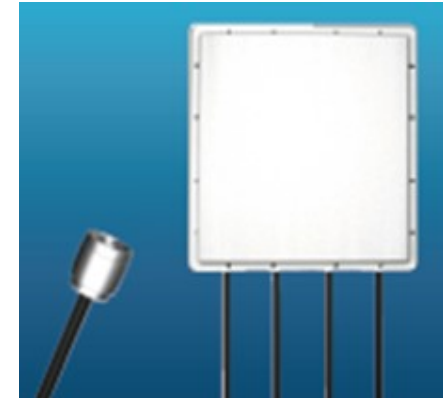


■ Smart Factory, Smart Logistics



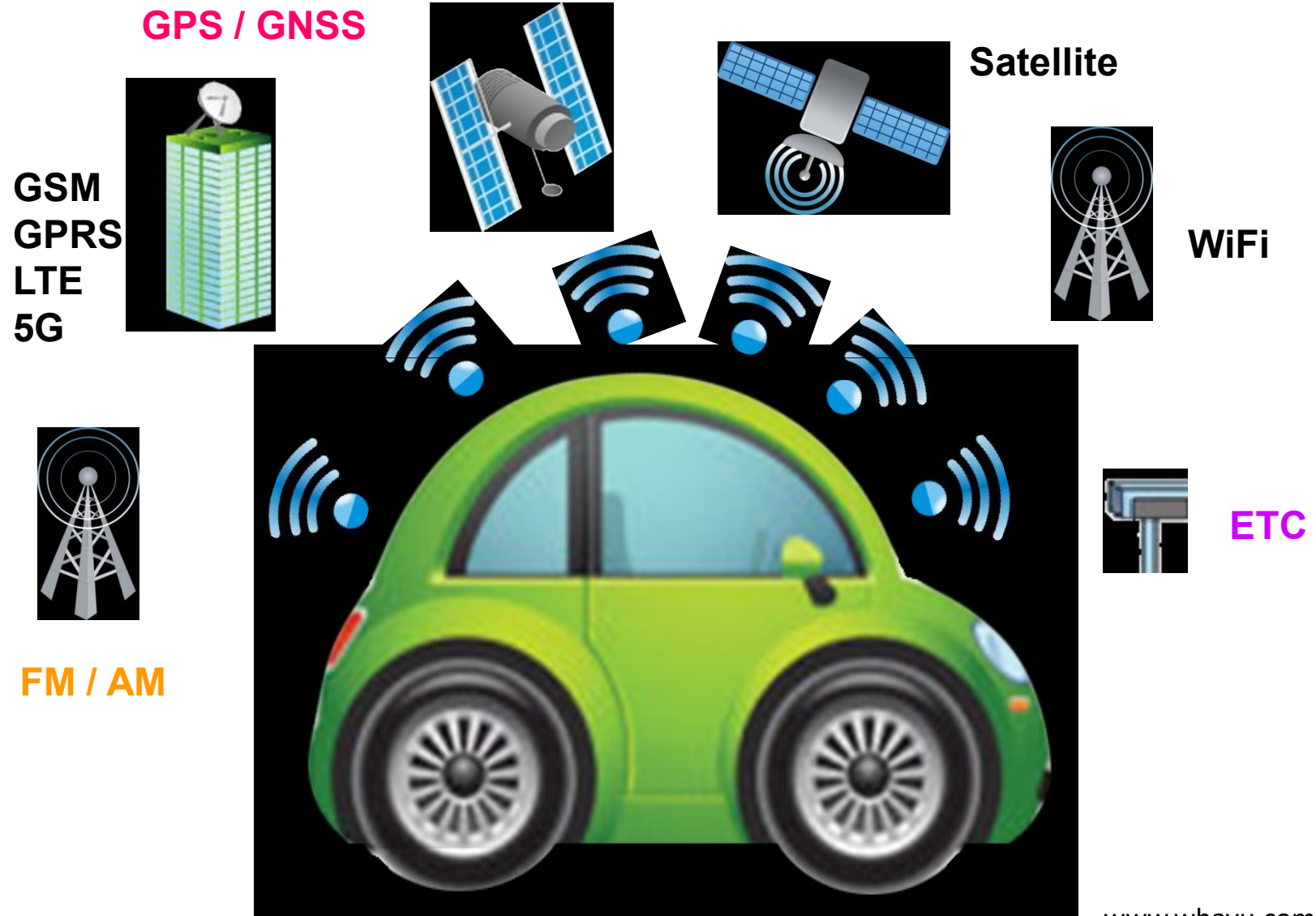
■ Smart Express Cabinet Antenna

CPE Antenna Enclosure

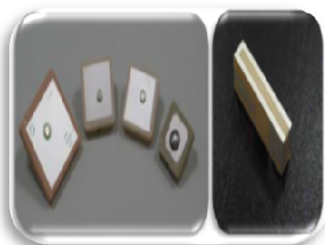


- 2 x waterproof RJ-45 Ports
- Gore-Tex vent
- IP67 Ingress Protection rating
- Durable plastic top cover
- Customized integrated MIMO
- High gain antenna (5G/ 4G LTE / WiFi)
- ※ 2 x 2 ; 3 x 3 ; 4 x 4 MIMO

Automotive Communication Application



Automotive Antenna



**Ceramics
Antenna**



**External GPS
Active Antenna**



**GPS/ LTE/ FM&AM
3 in 1 Antenna**



**GPS/ LTE/ Wi-Fi
5 in 1 Antenna**



**GPS/LTE
2 in 1 Antenna**



**GPS/ LTE/ Wi-Fi
3 in 1 Antenna**



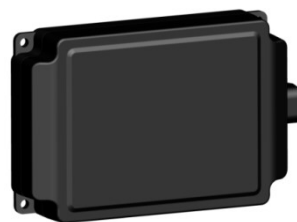
**GPS/ LTE/ Wi-Fi
3 in 1 Antenna**



**Max. 6 in 1
Twin Shark Fin
Antenna**



**GPS/LTE
2 in 1 Antenna**



24GHz Radar



**V 2 V / V 2 I/C-V2X
WAVE / DSRC**



**Satellite Radio
SDARS Antenna**
www.whayu.com

2020 Q3 Finance Report

單位：NTD (仟元)

Accounts	ACTUAL			
	Q3	%	1/1~9/30	%
Operating revenue	398,540	100.0%	1,025,919	100.0%
Operating costs	332,323	83.4%	775,258	75.6%
Gross profit	66,217	16.4%	250,661	15.9%
Operating expenses				
Selling and marketing	29,946	7.5%	82,597	8.1%
General and administrative	38,560	9.7%	91,572	8.9%
Research and development	23,471	5.9%	57,639	5.6%
Expected credit gain/(loss)	(1,215)	-0.3%	17,913	1.7%
Total operating expenses	90,762	22.8%	249,721	24.3%
OTHER OPERATING INCOME AND EXPENSES	(430)	-0.1%	457	0.0%
Profit (loss) from operations	(24,975)	-6.3%	1,397	0.1%
Total non-operating income and expenses	1,188	0.3%	9,502	0.9%
Profit (Loss) before income tax	(23,787)	-6.0%	10,899	1.1%
Income tax expense	0	0.0%	0	0.0%
NET PROFIT/(LOSS) FROM CONTINUING OPERATIONS	(23,787)	-6.0%	10,899	1.1%
NET PROFIT/(LOSS) FROM DISCONTINUED OPERATIONS	138,471	34.7%	56,680	5.5%
Net Profit (loss)	114,684	28.8%	67,579	6.6%
Net Profit (Loss) Attributable to:				
Non-controlling interests	(463)	-0.1%	(1,416)	-0.1%
Owners of the Company	115,147	28.9%	(68,995)	-6.7%
Basic earnings per share				
Basic earnings (loss) per share	0.96		0.57	

Taiwan New Factory



- Location : Hsinchu Fengshan Industrial Park
- Construction Plan
 - ▣ Land Size : 3,300 m²
 - ▣ Plant Size : 1,800 m² /F x 6F → Total 10,800 m² + B1 parking lot
- Schedule Plan
 - ▣ Plan to start operation in Q2 2021

Product plan : IoT Sub-System and Module 、
Base Station Antenna 、 Automotive Antenna 。

Operation Strategy

- Market : Keep working in USA, Japan & Europe 5G telecom market .
- Product portfolio : Base on RF antenna, we increase IoT Sub-System and Module & Power USB PD product lines to offer one stop shopping service.
- Supply chain integration : Integrate the material, quantity and quality to enhance competition capability.
- Smart factory : Integrate big data to construct the optimal decision support system to enhance management efficiency.

Driving force of future growth

- ◆ Telecom industry is still on an growth uptrend.
- ◆ 5G network need more small cell station, and will drive the deployment faster.
- ◆ With 3.5/4.5GHz outdoor base station' s poor in-building signal penetration ability, Wi-Fi 6 will be indoor network' s best solution.
- ◆ Smart meter' s market keeps growing.
- ◆ More and more Sub-System and Module products be ready that will enhance company growth driving force.

Q & A