



Global Unichip Corporation

2016 Fourth Quarter

Investor Conference

February 10, 2017



Agenda

- 4Q16 Financial Results
- Business Update

Safe Harbor Notice

- **GUC's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.**
- **Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.**

4Q16 Result Highlights

Unit: NT\$M

(Unit: NT\$M)

	4Q16	QoQ	3Q16	4Q15	YoY
Revenues	2,763	16%	2,389	1,992	39%
Net Income	155	15%	135	171	-9%
EPS (NT\$)	1.16	15%	1.01	1.28	-9%
ROE (%) ⁽¹⁾	4.33		3.91	4.96	

(1) Quarterly net income divided by average equity

Statements of Comprehensive Income

(Unit: NT\$M)	4Q16	QoQ	3Q16	4Q15	YoY
Revenues	2,763	16%	2,389	1,992	39%
NRE	556	-17%	668	440	26%
Turn Key	2,131	28%	1,663	1,489	43%
Others	76	31%	58	63	21%
Gross Margin	605	2%	593	623	-3%
%	21.9%		24.8%	31.3%	
SG&A Exp	(135)	-9%	(148)	(139)	-3%
R&D Exp	(308)	8%	(285)	(299)	3%
Operating Income	162	1%	160	185	-12%
%	5.9%		6.7%	9.3%	
Non-Operating Items	10		(1)	12	
Income Tax	(17)		(24)	(26)	
Net Income	155	15%	135	171	-9%
%	5.6%		5.7%	8.6%	
EPS (NT\$)	1.16		1.01	1.28	

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Statements of Comprehensive Income

(Unit: NT\$M)

	2013		2014		2015		2016	
	Amount	%	Amount	%	Amount	%	Amount	%
Revenues	6,177	-31% *	6,952	13% *	7,762	12% *	9,290	20% *
NRE	1,487	24%	1,773	26%	1,664	22%	2,529	27%
Turn Key	4,578	74%	4,941	71%	5,605	72%	6,564	71%
Others	112	2%	238	3%	493	6%	197	2%
Gross Margin	1,600	25.9%	1,885	27.1%	2,194	28.3%	2,390	25.7%
SG&A Exp	(456)	-7.4%	(457)	-6.6%	(507)	-6.6%	(571)	-6.1%
R&D Exp	(827)	-13.4%	(953)	-13.7%	(1,125)	-14.5%	(1,196)	-12.9%
Operating Income	317	5.1%	475	6.8%	562	7.2%	623	6.7%
Non-Operating Items	31	0.6%	38	0.6%	20	0.3%	11	0.1%
Income Tax	(59)	-1.0%	(75)	-1.1%	(88)	-1.1%	(83)	-0.9%
Net Income	289	4.7%	438	6.3%	494	6.4%	551	5.9%
EPS (NT\$)	2.16		3.27		3.69		4.11	

* YoY revenue growth rate

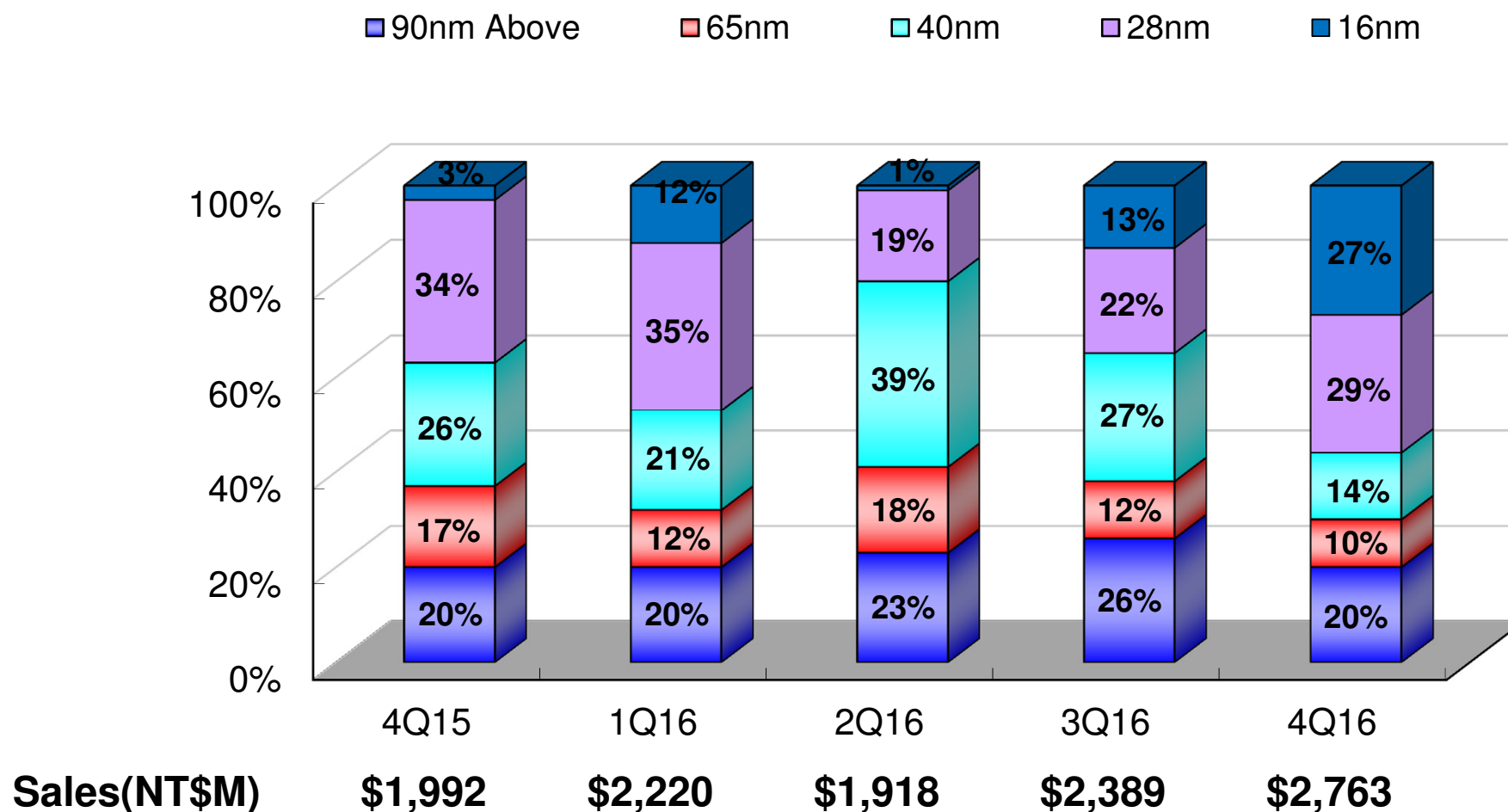
Daniel, 2/10//2017

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Business Update

Quarterly Sales Breakdown by Technology



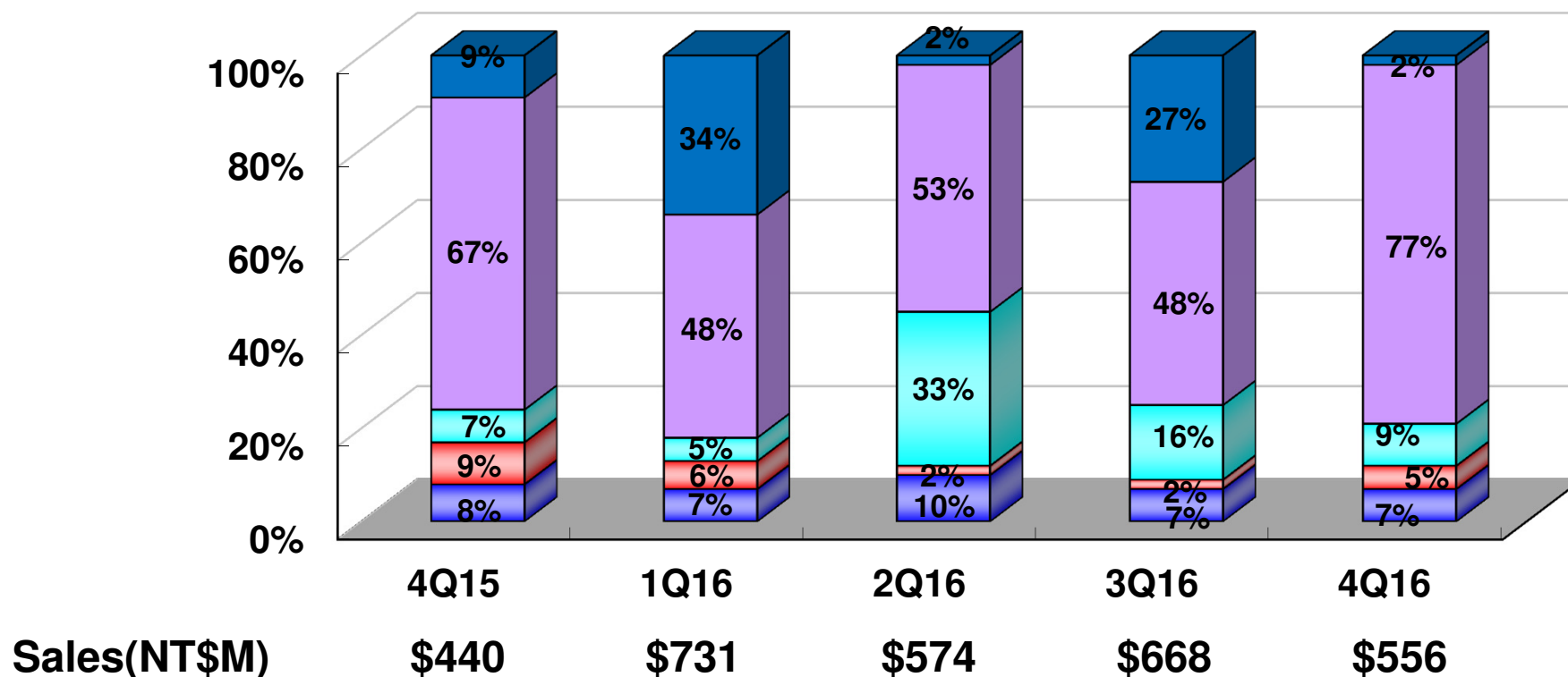
Ken, 2/10/2017

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Quarterly Sales Breakdown by Technology

NRE

90nm Above 65nm 40nm 28nm 16nm



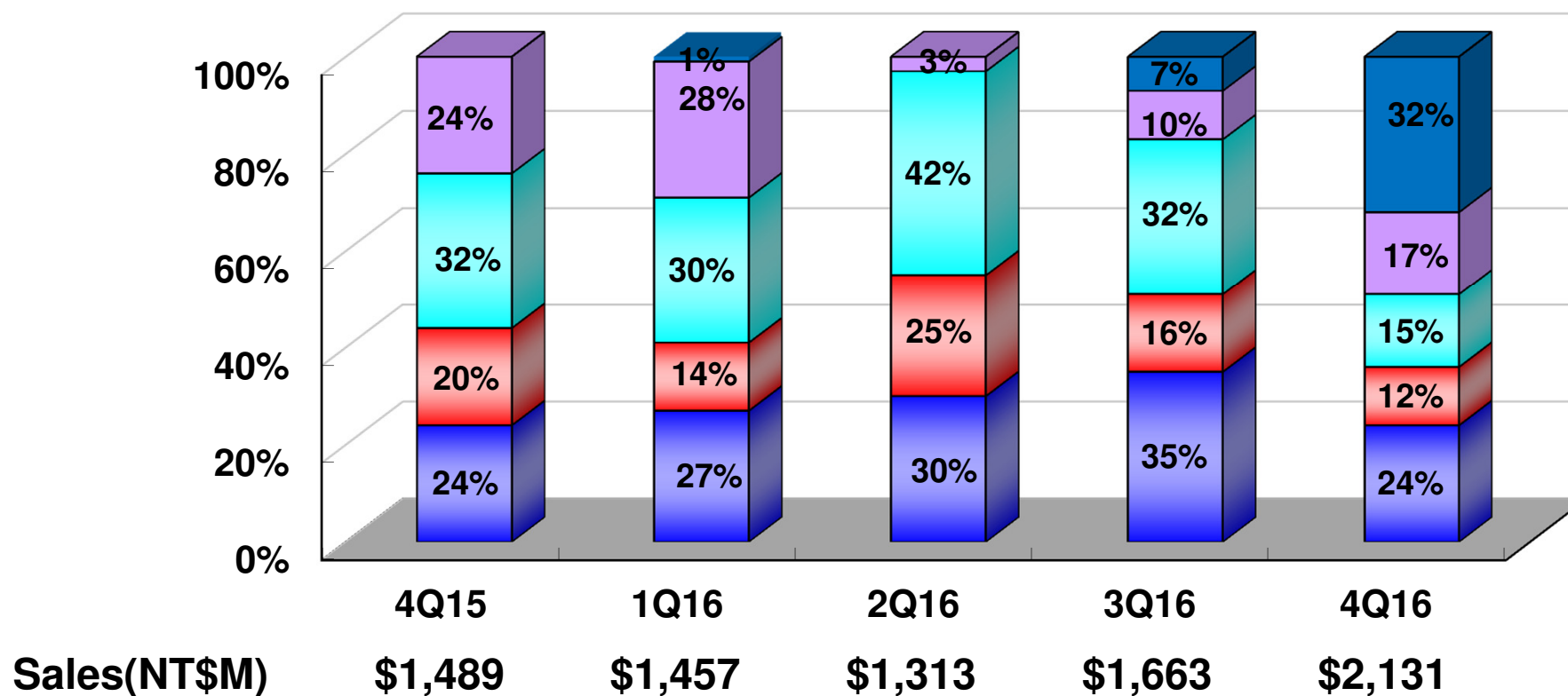
Ken, 2/10/2017

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Quarterly Sales Breakdown by Technology

Turnkey

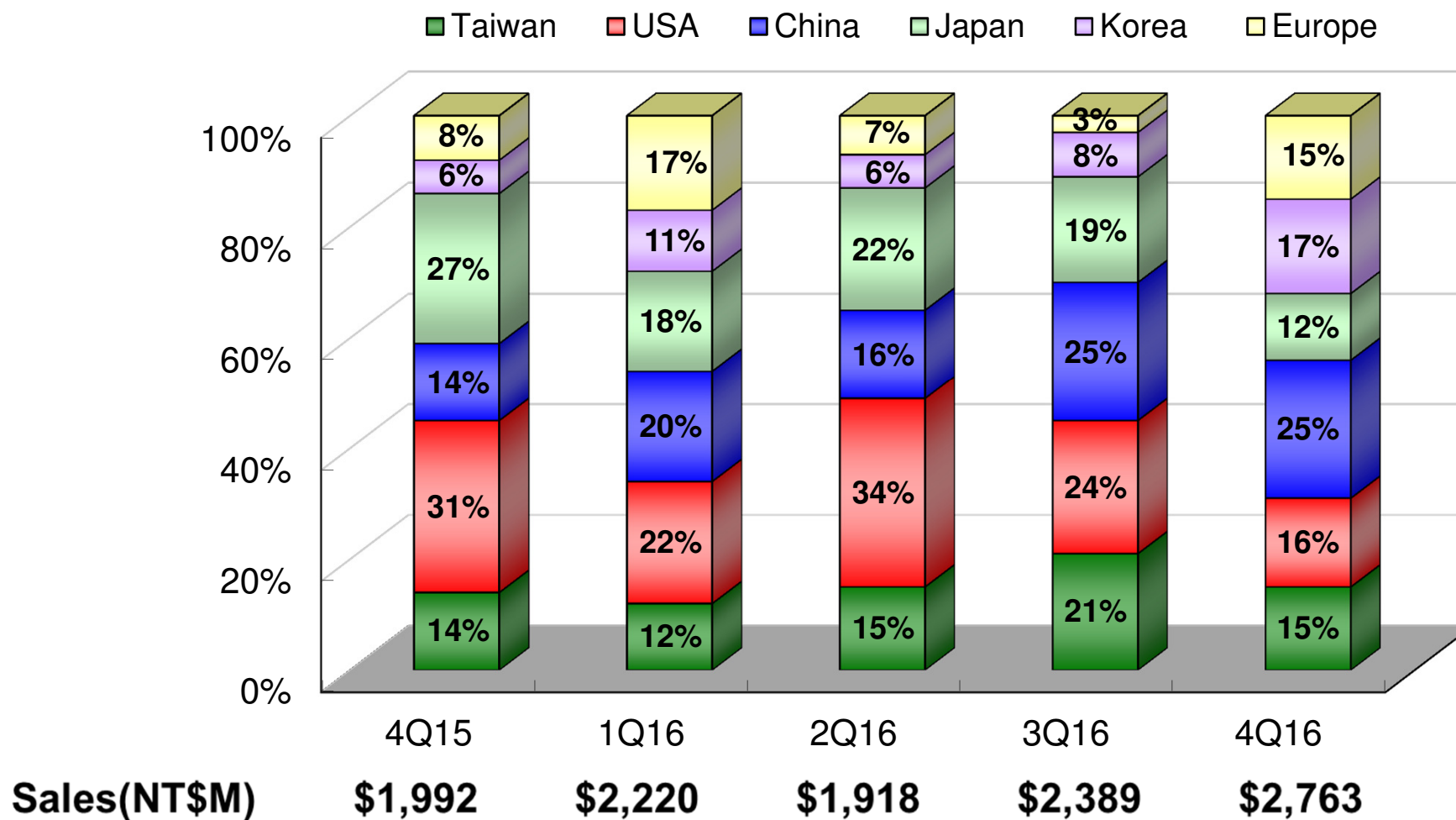
■ 90nm Above ■ 65nm ■ 40nm ■ 28nm ■ 16nm



Ken, 2/10/2017

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Quarterly Sales Breakdown by Region

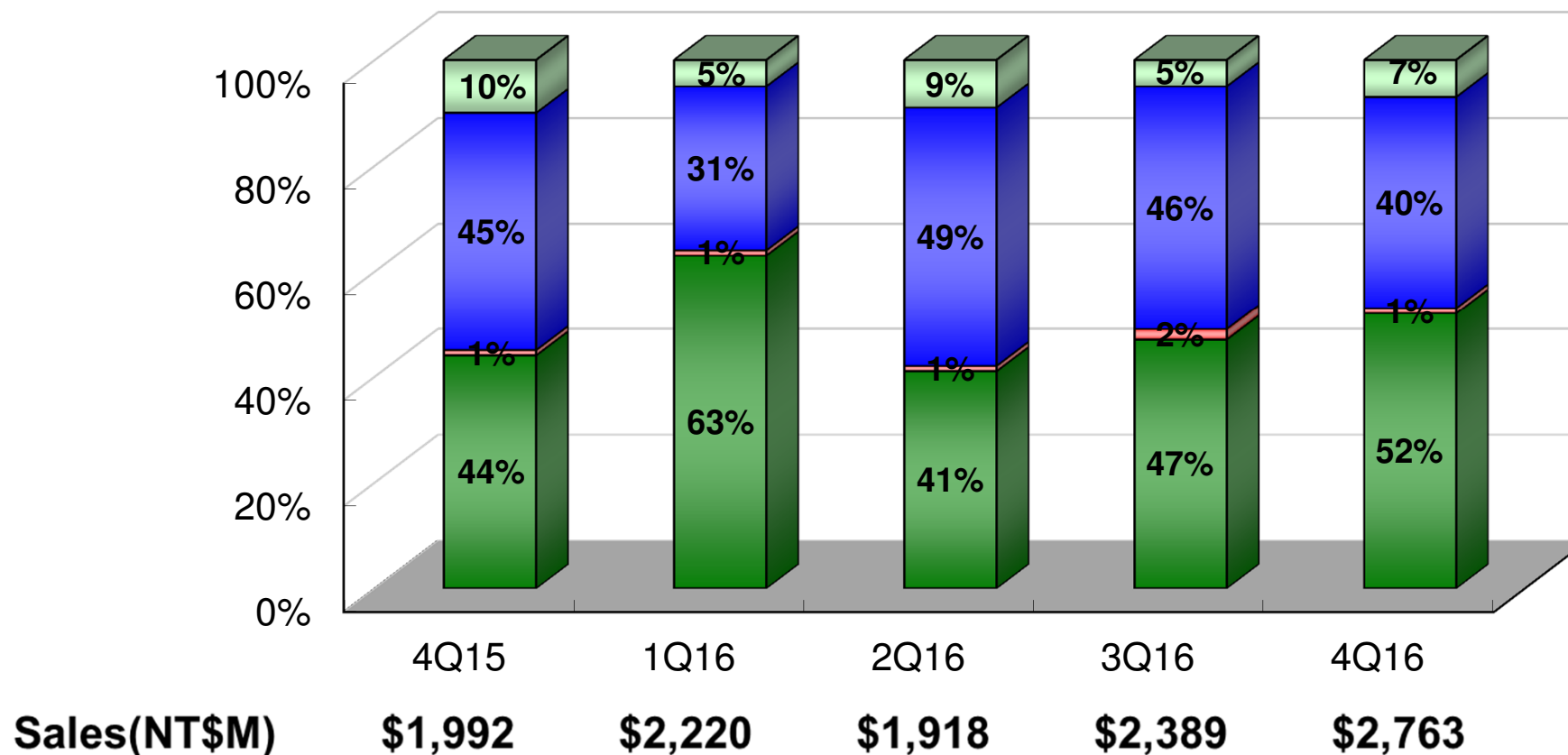


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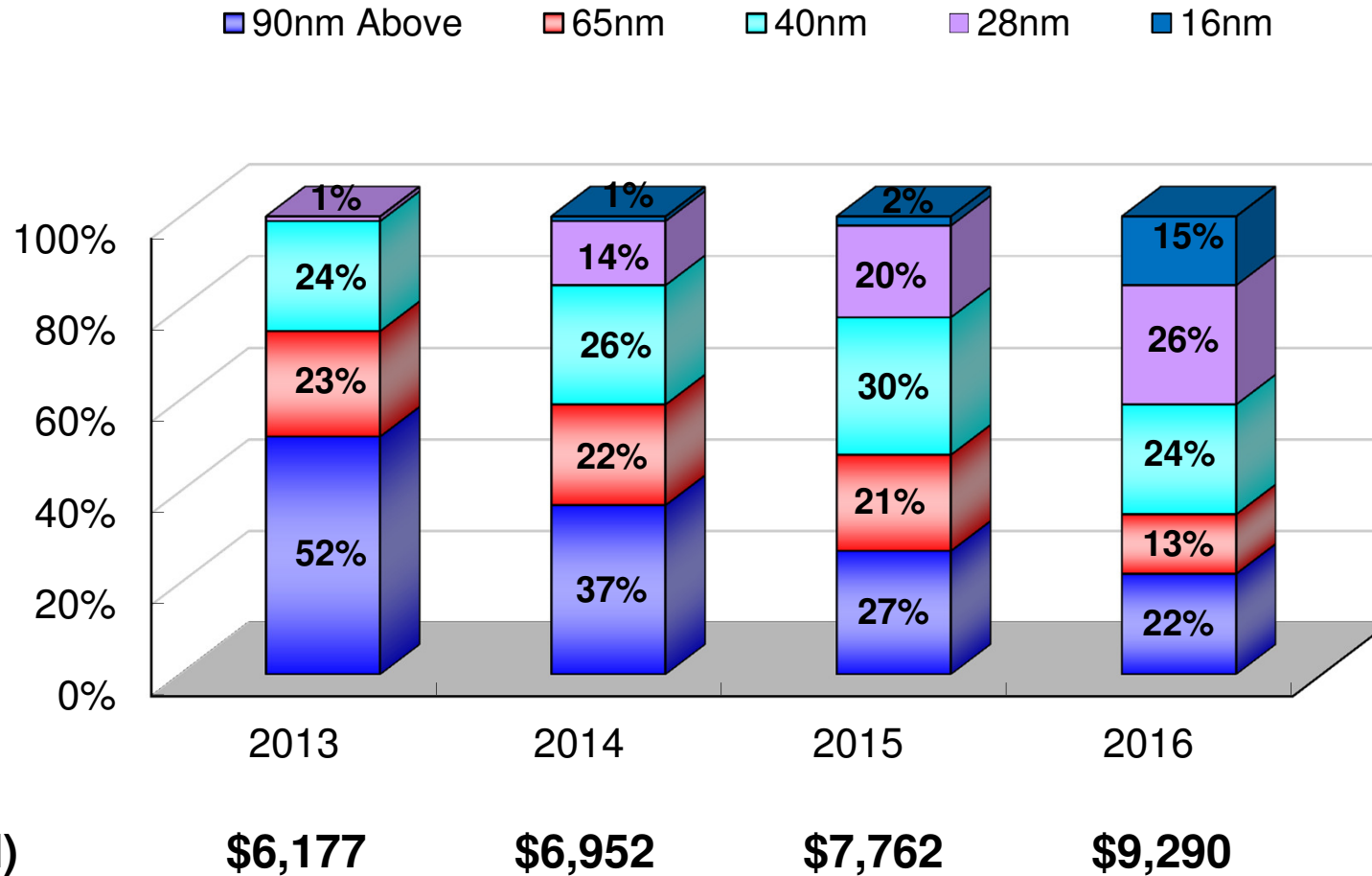
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Quarterly Sales Breakdown by Application

■ Communication ■ Computer ■ Consumer ■ Others



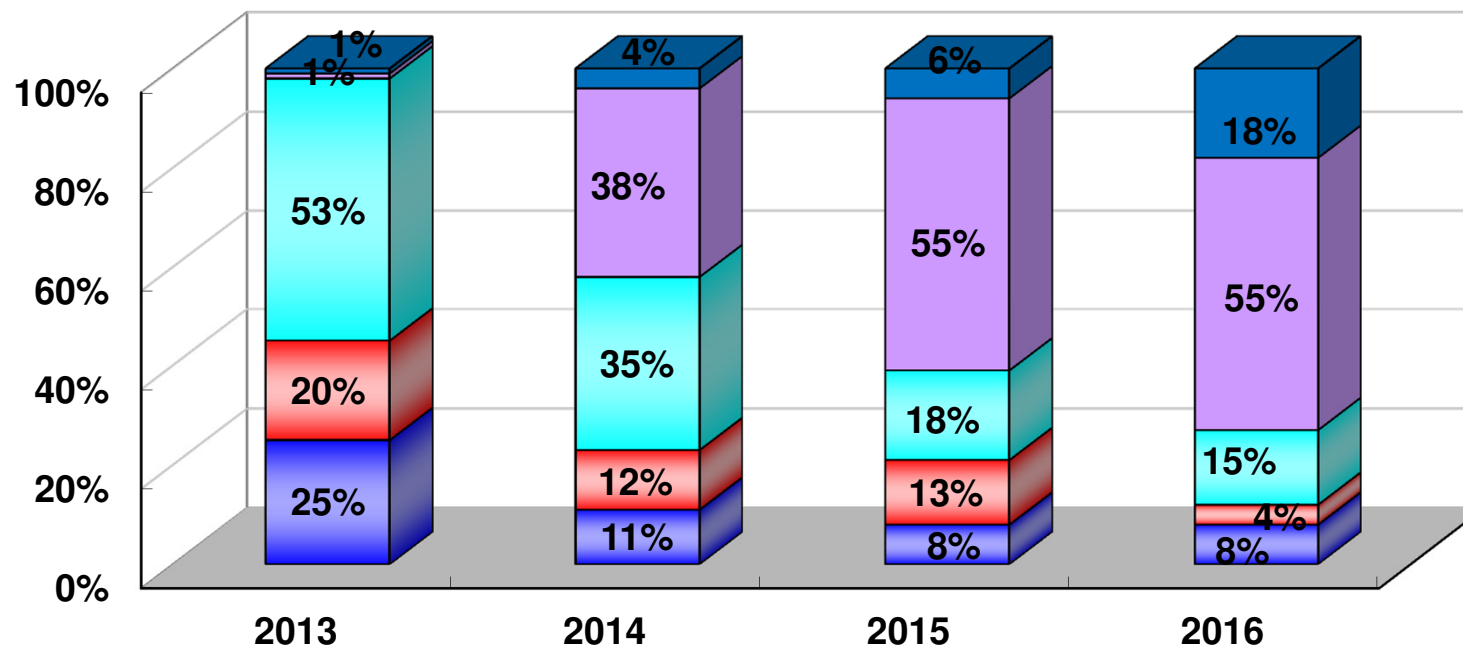
Yearly Sales Breakdown by Technology



Yearly Sales Breakdown by Technology

NRE

■ 90nm Above ■ 65nm ■ 40nm ■ 28nm ■ 16nm



Sales(NT\$M)

\$1,487

\$1,773

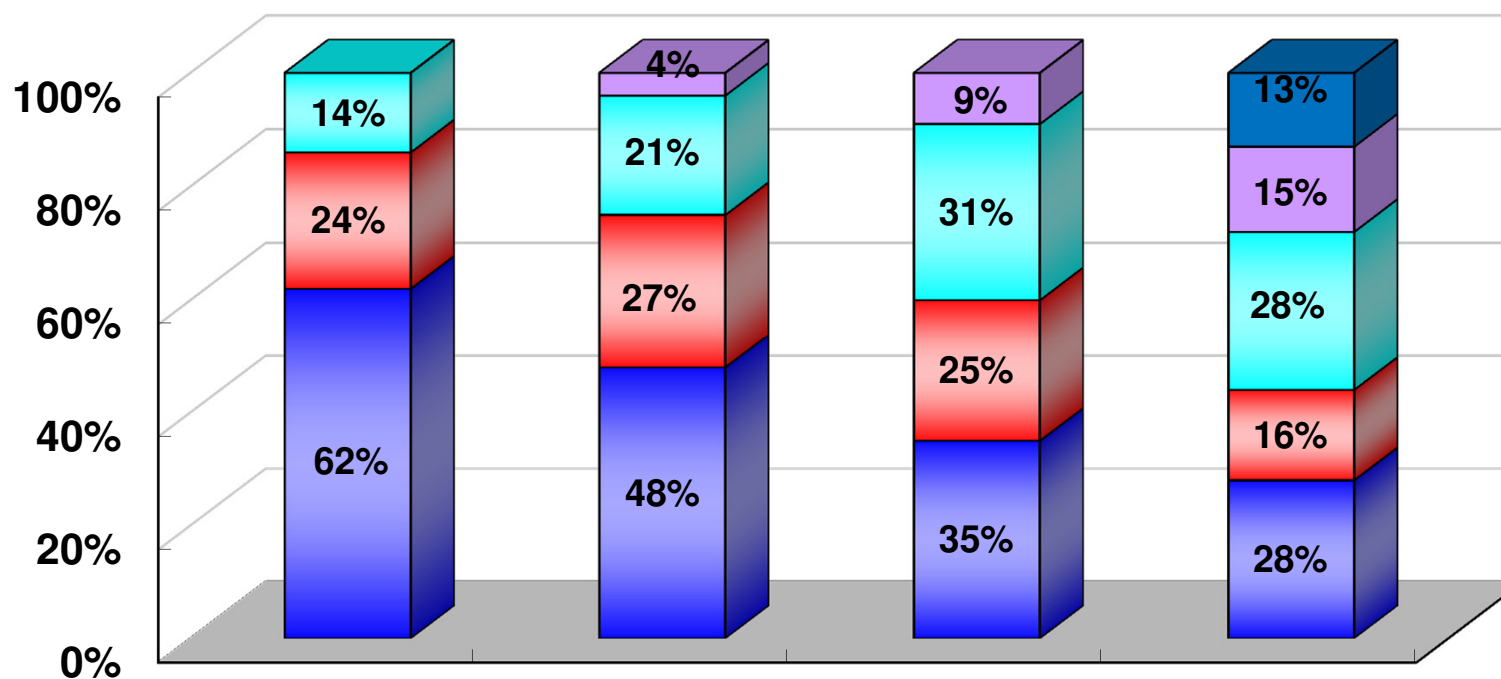
\$1,664

\$2,529

Yearly Sales Breakdown by Technology

Turnkey

■ 90nm Above ■ 65nm ■ 40nm ■ 28nm ■ 16nm



Sales(NT\$M)

2013

\$4,578

2014

\$4,941

2015

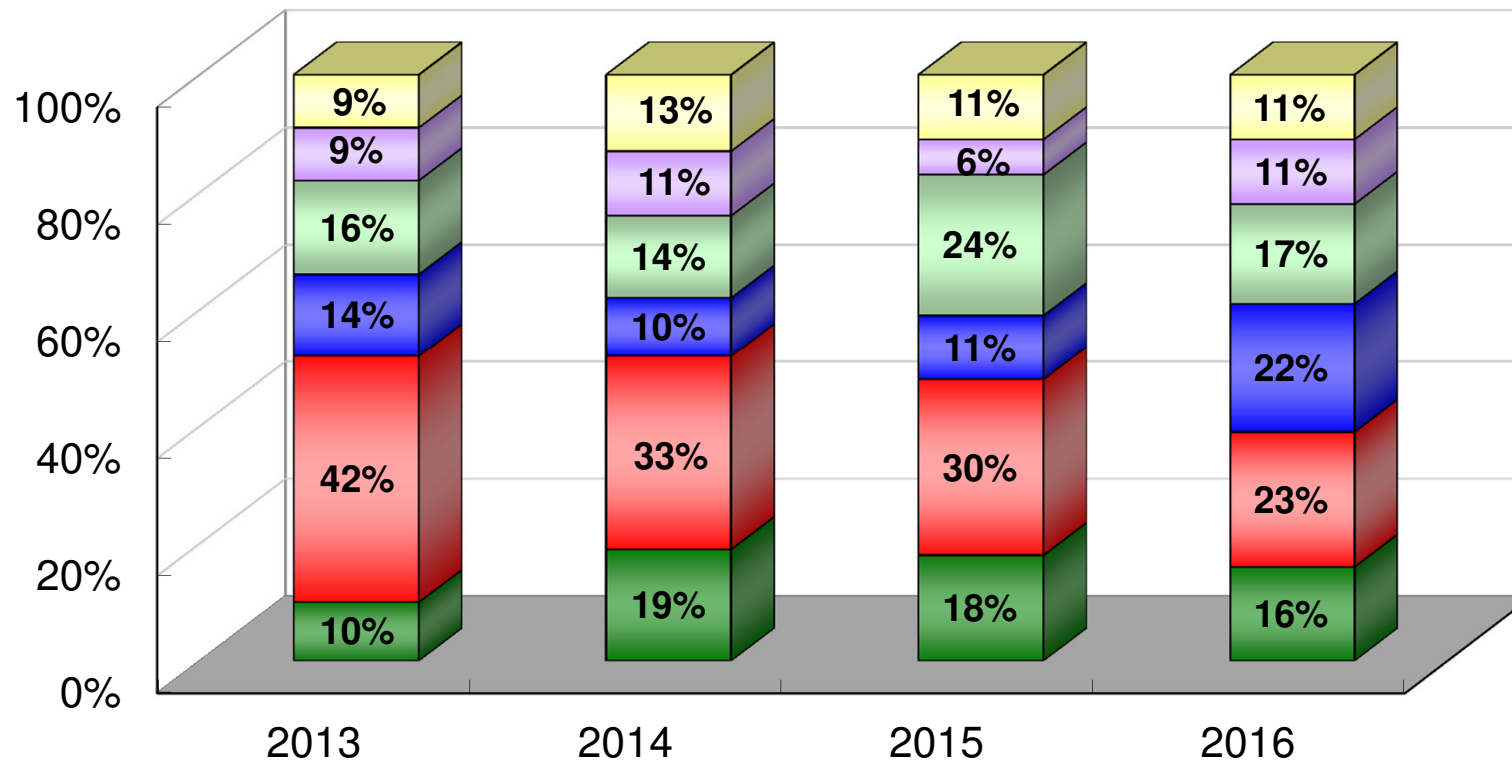
\$5,605

2016

\$6,564

Yearly Sales Breakdown by Region

Taiwan USA China Japan Korea Europe



Sales(NT\$M)

\$6,177

\$6,952

\$7,762

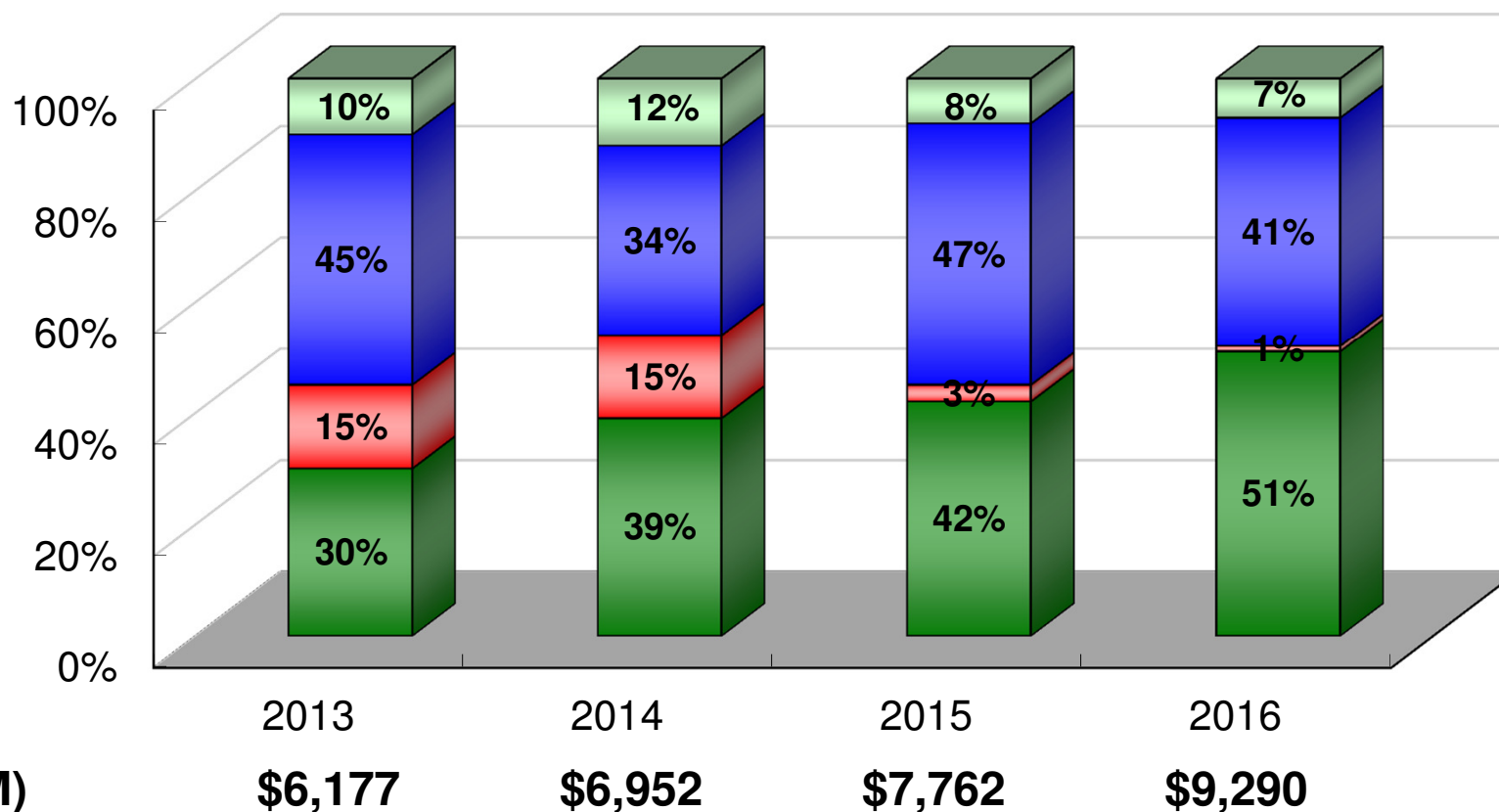
\$9,290

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Yearly Sales Breakdown by Application

■ Communication ■ Computer ■ Consumer ■ Others



Thank you !



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