



宏致電子股份有限公司

ACES GROUP

Investor Conference





Dec 22, 2017








ACES GROUP





	宏致總公司 Headquarter	精工中心 PEC	東莞宏致 DG Plant	昆山宏致 KS Plant(x2)	加利斯金屬工藝 JLS Plating
外觀 Outlook					
機能 Function	Marketing Sales Product Design	Tooling Stamping Molding Assembly	Sales Tooling Molding Stamping Assembly	Sales Product Design Tooling Molding Stamping Assembly Electroplating	Plating
員工數 Employees	400		1500	3000	123



	<p>龍翰科技 MEC IMEX Inc.</p>	<p>奇翰電子 MEC Homepride Tech. Inc.</p>	<p>蘇州瀚騰 SUZHOU Hanteng Electronics Tech. Co., Ltd.</p>	<p>龍翰菲律賓 MEC Electronics (Philippines) Corp.</p>
<p>外觀 Outlook</p>				
<p>機能 Function</p>	<p>Marketing Sales Product Design</p>	<p>Dongle Cable, Data Cable (USB, HDMI, VGA, Mini DIN), Appliance Cable</p>	<p>Micro Coaxial Cable LVDS Cable Wire Harness</p>	<p>Automotive Cable, AC/DC Power Cord, Appliance Cable, PC/ Notebook Cable, Wire Harness, Industrial Cable</p>
<p>員工數 Employees</p>	<p>60</p>	<p>300</p>	<p>1600</p>	<p>900</p>

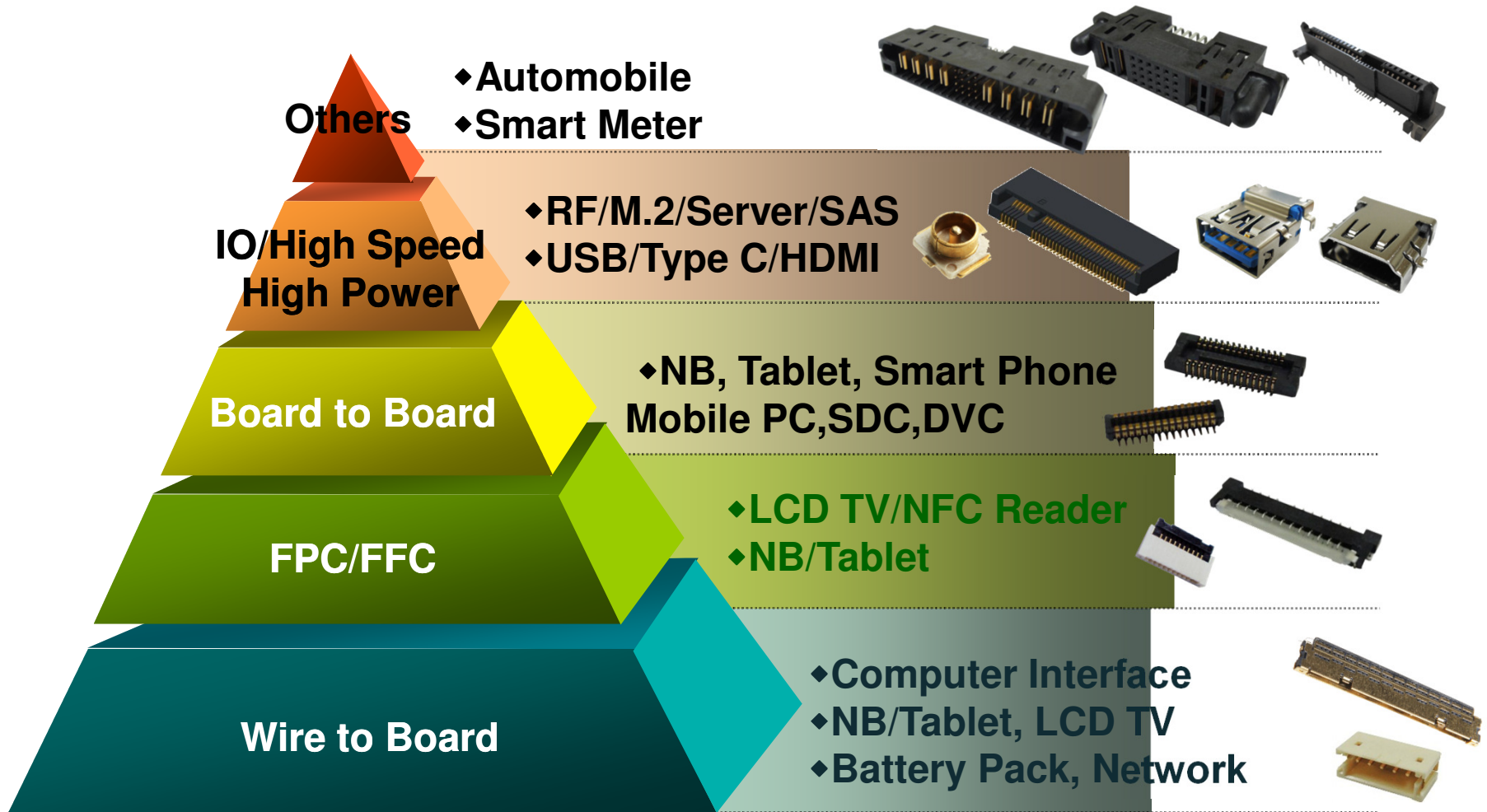


	志展實業股份有限公司 (弼聖科技股份有限公司)	德國志展 CPC GM	越南垵旺 Micon VN
外觀 Outlook			
地點 Location	Taiwan / Taipei	Germany	Vietnam / Hai Duong
機能 Function	Sales Logistic Engineering	Sales Logistic	RF Connector Assembly RF Cable Assembly Zinc Die Casting Aluminum Die Casting Barrel Plating Hanging Plating Lathe / CNC
員工人數 Employees	60	10	180



ACES' Customers & Products

ACES' S Product by Industry



Main Customers





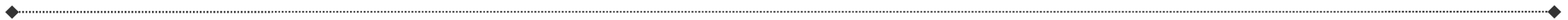
Achieve Your Ideas.

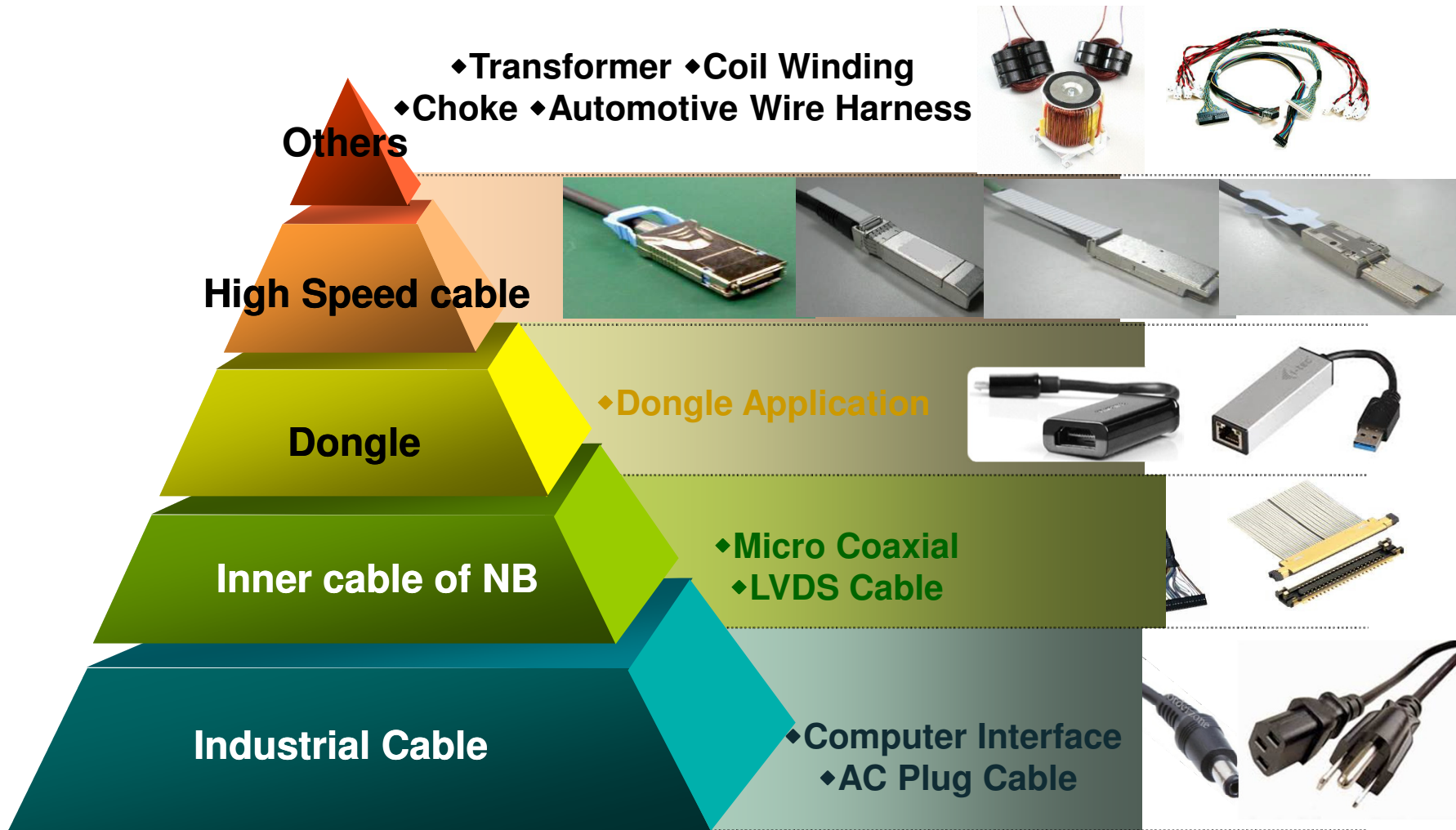
ACES offers extensive design, engineering and manufacturing to serve select products in industries that include consumer, computer equipment, business equipment, home entertainment and telecommunications.



MEC's Customers & Products

**MEC became one of
ACES Group on Oct 2015**







Achieve Your Ideas.

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MEC' S Product by Industry





Strategic Planning for main market category

4 market categories



NB/PC



Tablet



Mobile



Sever/UPS



Automobile



EV



Game consoles

**ACES Group
Product's
Applications**

**I - Industrial
IPC / UPS / E-Pay**

C - Cloud/Server

A -Automotive electronics

**N-Note Book / Consumer
electronics**



Achieve Your Ideas.

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Financial Results





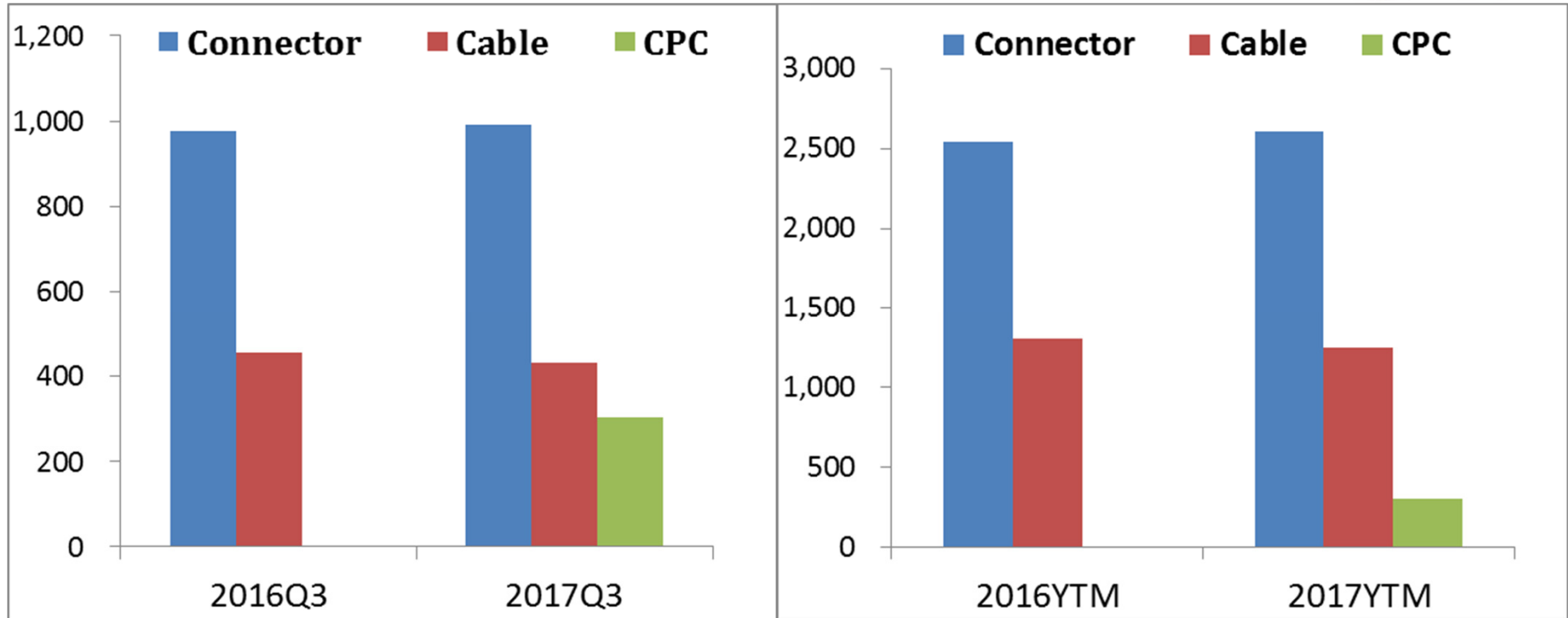
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Revenue of FY 2017



Unit : NT\$ Million



	Connector	Cable	CPC	Total
2017Q3 YOY	2%	-6%	NT\$303M	21%
2017YTM	3%	-4%	NT\$303M	8%

Consolidated Income Statement

Unit: NT\$ Thousand (Except Per Share Data)

	September 30, 2016 (Unaudited)		September 30, 2017 (Unaudited)		YoY Change %
Sales Revenue ^(a)	3,808,537	100.0%	4,107,868	100.0%	7.9%
Cost of Goods Sold	2,907,838	76.4%	3,280,454	79.9%	12.8%
Gross Profit	900,699	23.6%	827,414	20.1%	(8.1%)
Operating Expenses	802,393	21.1%	778,543	19.0%	(3.0%)
Operating Income (Loss)	98,306	2.6%	48,871	1.2%	(50.3%)
Net Non-operating Income	48,304	1.3%	46,796	1.1%	(3.1%)
Income (Loss) before Tax	146,610	3.8%	95,667	2.3%	(34.7%)
Income Tax Expense (Benefit)	47,366	1.2%	19,836	0.5%	(58.1%)
Net Income (Loss)	99,244	2.6%	75,831	1.8%	(23.6%)
Minority interest income	4,727		-6,261		
Consolidated Net Income Attributed to Stockholders of the Company	94,517		82,092		
EPS (NT\$)	NT\$0.77		NT\$0.67		
Depreciation & Amortization	291,284	7.6%	298,762	7.3%	
Revenue from sale of scraps	106,562	2.8%	131,871	3.2%	
EBITDA (Operating Income + D&A)	389,590	10.2%	347,633	8.5%	

(a) Sales Revenue includes both shipping revenue and revenue from sale of scraps.

(b) Accounting Firm: KPMG Certified Public Accountants



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Thank You.