



圓展科技股份有限公司(3669)

AVer Information Inc., (3669)

2026.05.12 法說會

May 12, 2026 | AVer Information Inc. | www.aver.com



免責聲明 Safe Harbor Statement

- 本簡報包含對於未來展望的表述，該項表述是基於對現況的預期，未來受限於已知、未知風險或不確定因素的影響，因此實際結果可能與表述內容有所差異。這些未來展望的表述，反應本公司目前對於未來的看法，本公司並不負責隨時提醒或更新。
- This presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ significantly from those contained in the forward-looking statements. The forward-looking statements should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.



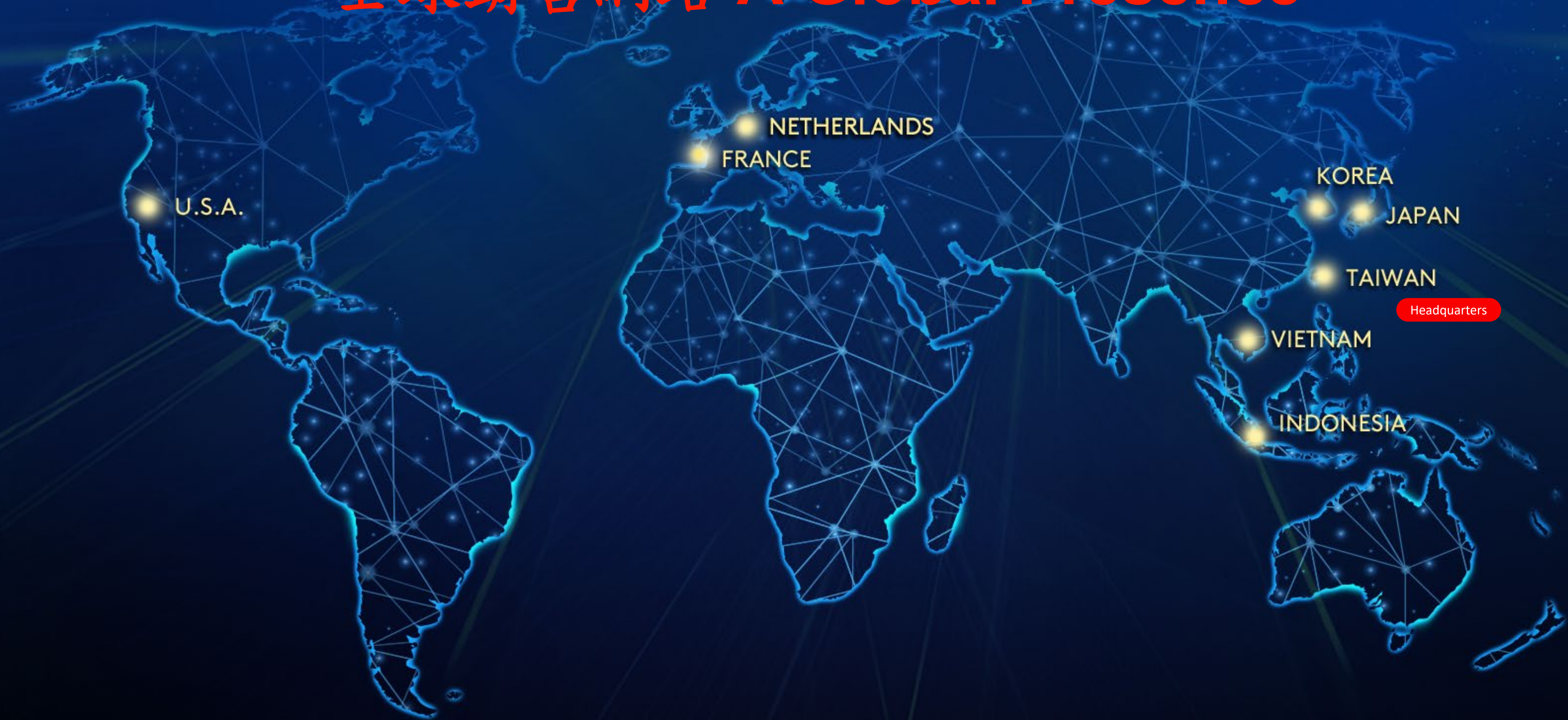
AI 音視協作解決方案開發、製造領導廠商

A leading developer and manufacturer of AI audiovisual collaboration solutions

Founded	2008年一月	January 2008
Capital	NT\$9.29億元	US\$32 Million
Headquarters	台灣新北市	New Taipei City, Taiwan
Employees	全球 621人/ R&D約4成	621 worldwide/ R&D staffs about 40%
Patent	全球超過393項 專利	Over 393 patents worldwide



全球銷售網路 A Global Presence



台灣總公司

Taiwan Headquarters

7

子公司/分公司/聯絡辦事處
Subsidiaries/Branches/Liaison Office

+100

銷售及服務國家
Countries with Sales & Services



創新獲獎 Recognition of Innovations



AVer TR535(N)



AVer TR615



AVer M11WB



AVer FONE700



AVer VB370A



MED Solutions



Pro AV & EDU

VC & MED

嚴格品質管制 AVer Quality Control

圓展工廠座落於新北市土城工業區，累積紮實的影像、鏡頭、影音科技產品研發、製造經驗，提供世界級的品質和服務。

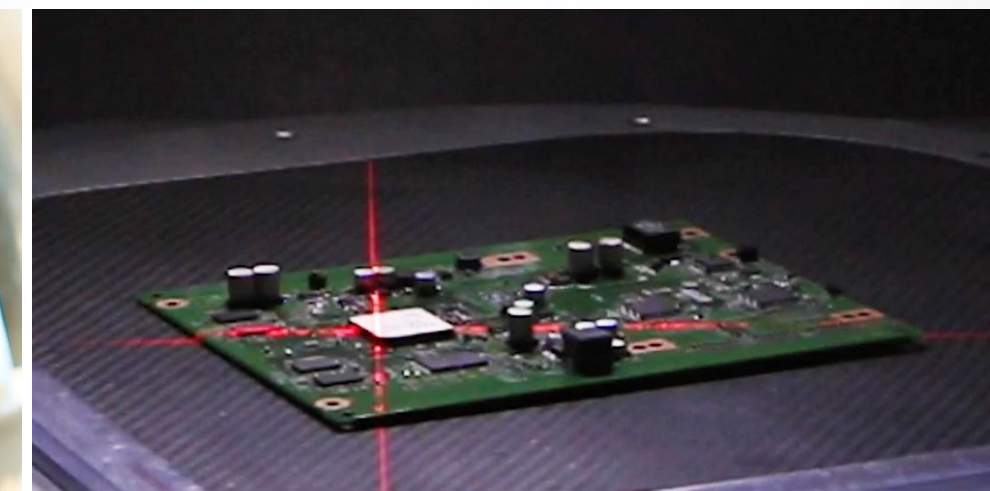
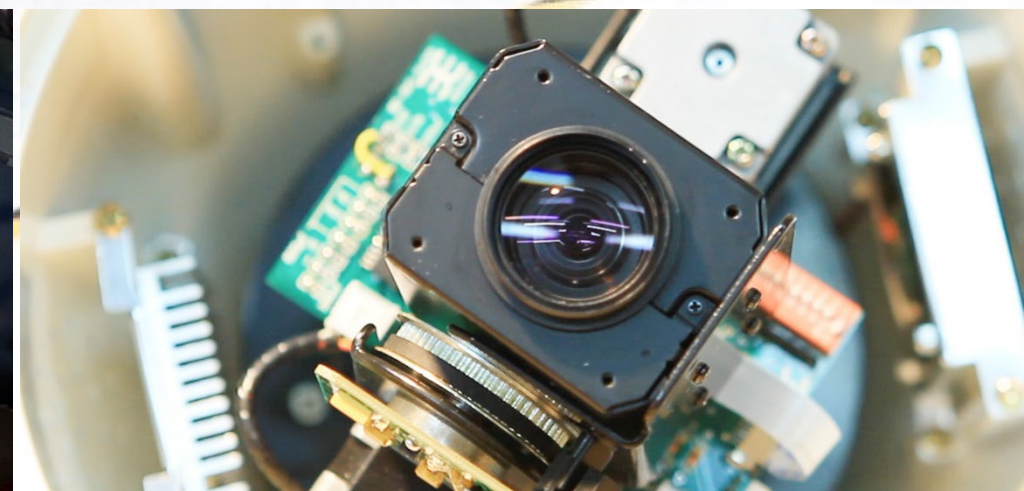
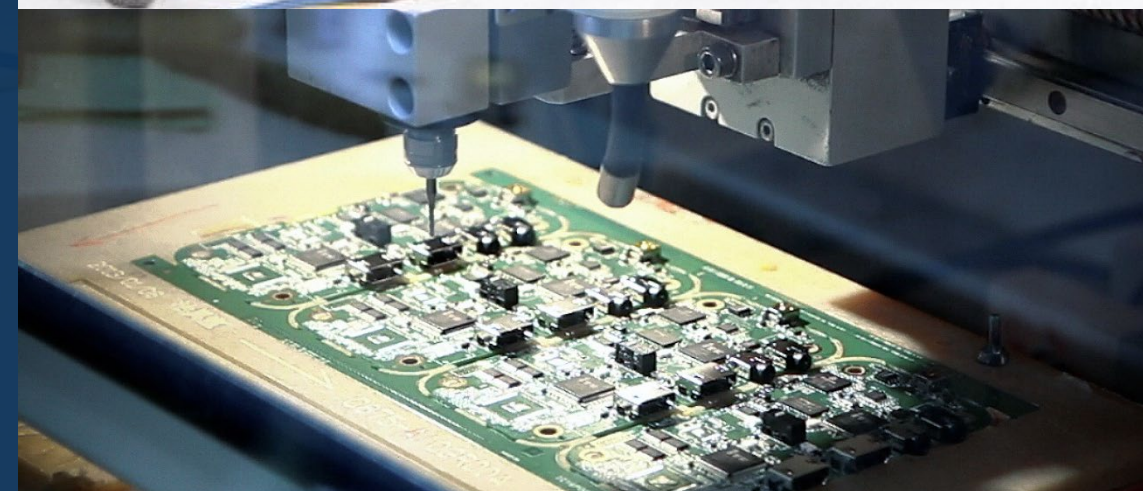
With our in-house factory situated in New Taipei City, Taiwan, we have accumulated years of manufacturing experiences to deliver top-quality products and services:

- In-house factory
- Made in Taiwan Quality
- Non-toxic/lead-free
- Certified by:

ISO 9001 ISO 14001 ISO 13485 ISO 45001

ISO 27001 ISO 14064-1 IECQ QC 080000

RoHS & REACH WEEE



永續經營 Corporate Sustainability

追求企業成長與獲利，注重環境、社會及公司治理相關議題的改善，實現永續經營的目標。

圓展積極面對減碳議題，長期投入社會服務活動，並打造以人為本的友善職場。

AVer pursues business growth and profitability, and focus on improving issues related to environmental, social, and corporate governance (ESG) to achieve the goal of corporate sustainability .

We actively face the issue of carbon reduction, consistently engages in social service activities, and creates a people-oriented workplace.



2024 永續報告書
2024 Corporate Sustainability Report



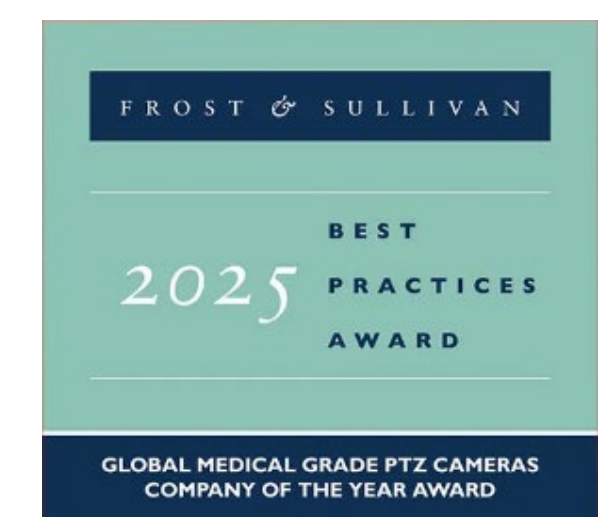
臺灣證交所公司治理評鑑
圓展名列2024年上市公司前21~35%
Top 21% to 35% for Corporate
Governance Taiwan Stock
Exchange - 2024



美國子公司獲2025最佳工作場所殊榮
US branch office earns
prestigious recognition as a
2025 Best Place to Work



有害物質流程管理系統證書
IECQ QC 080000 Certified



榮獲2025年度最佳公司
2025 Company of the Year
by Frost & Sullivan



重要財務數字 Key Figures

2026 第一季 2026 Q1

- 營收 / Revenue: TWD\$ 6.89 億元 (US\$ 21.78 Million)
- 毛利率 / Gross Profit Rate: 61%
- 稅後淨利 / Net Profit : TWD\$ 0.65 億元 (US\$ 2.06 Million)
- 每股盈餘 / EPS: TWD\$ 0.7 元

綜合損益表 Consolidated Income Statement



單位：新台幣千元 (Unit: K-TWD)	Q1 2026	%	Q4 2025	%	Q1 2025	%	QoQ%	YoY%
營業收入淨額 (Net Sales Revenue)	689,061	100	652,686	100	557,953	100	6%	23%
營業毛利 (Gross Profit)	417,675	61	369,819	57	347,435	62	13%	20%
營業費用 (Total Operating Expenses)	352,587	51	321,393	49	362,180	65	10%	-3%
銷售費用 (Selling Expenses)	204,035	29	193,894	30	217,973	39	5%	-6%
管理費用 (G & A Expenses)	28,835	4	25,061	4	23,912	4	15%	21%
研發費用 (R&D Expenses)	119,717	18	102,438	16	120,295	22	17%	-0.5%
營業淨利(損) (Net Operating Income)	65,088	10	48,426	7	-14,745	-3	34%	N/A
營業外淨益 (Non-Operating Gain)	7,867	1	30,299	5	36,980	7	-74%	-79%
稅前淨利 (Net Income before Tax)	72,955	11	78,725	12	22,235	4	-7%	228%
所得稅費用(利益) (Income Tax Expense)	7,950	1	-1,288	-0.2	20,919	4	N/A	-62%
本期淨利 (Consolidated Net Income)	65,005	10	80,013	12	1,316	0	-19%	4,840%
基本每股盈餘(新台幣元) (Basic EPS, TWD Dollar)	\$0.70		\$0.86		\$0.01			

綜合損益表 Consolidated Income Statement



單位：新台幣千元 (Unit: K-TWD)	2026Q1	%	2025 Q1	%	YoY%
營業收入淨額 (Net Sales Revenue)	689,061	100	557,953	100	23%
營業毛利 (Gross Profit)	417,675	61	347,435	62	20%
營業費用 (Total Operating Expenses)	352,587	51	362,180	65	-3%
銷售費用 (Selling Expenses)	204,035	29	217,973	39	-6%
管理費用 (G & A Expenses)	28,835	4	23,912	4	21%
研發費用 (R&D Expenses)	119,717	18	120,295	22	-0.5%
營業淨利(損) (Net Operating Income)	65,088	10	-14,745	-3	N/A
營業外淨 (Non-Operating Gain and Loss)	7,867	1	36,980	7	-79%
稅前淨利 (Net Income before Tax)	72,955	11	22,235	4	228%
所得稅費用 (Income Tax Expense)	7,950	1	20,919	4	-62%
本期淨利 (Consolidated Net Income)	65,005	10	1,316	0	4,840%
基本每股盈餘(新台幣元) (Basic EPS, TWD Dollar)	\$0.70		\$0.01		



資產負債表 Balance Sheet



單位：新台幣千元 (Unit: K-TWD)	Q1 2026		Q4 2025		Q1 2025	
	金額	%	金額	%	金額	%
現金及約當現金 (Cash & Equivalents)	1,139,329	26	1,306,885	29	1,513,282	33
應收款項 (Receivables)	490,637	11	390,685	9	319,416	7
存 貨 (Inventory)	470,760	10	380,375	9	371,338	8
不動產、廠房及設備 (Property & Equipment)	1,101,368	25	1,101,536	25	1,134,454	25
資產總計 (Total Assets)	4,418,592	100	4,492,111	100	4,584,576	100
流動負債 (Current Liabilities)	1,070,349	24	1,056,900	23	1,028,519	23
非流動負債 (Non-Current Liabilities)	120,171	3	123,194	3	149,618	3
負債總計 (Total Liabilities)	1,190,520	27	1,180,094	26	1,178,137	26
權益總計 (Total Stockholder' Equity)	3,228,072	73	3,312,017	74	3,406,439	74
流動比率 (Current Ratio)	203%		203%		224%	
速動比率 (Quick Ratio)	152%		161%		180%	
負債比率 (Debt Ratio)	27%		26%		26%	

營運展望

Business Prospects





事業範疇 Business Scope

Video
視訊

AI
人工智慧

Audio
音訊

AI Camera Application



教育科技
Integrated Presentation
& Education

Our solutions enable and simplify distance learning, interactive mobile teaching, livestreaming, and broadcasting.



視訊溝通與協作
Video Conferencing

We tear down geographic barriers by providing the tools that help organizations communicate and collaborate.



專業影音
Pro AV Solutions

Our products feature Auto Tracking capabilities, perfect for recording, livestreaming, and broadcasting performances with ease.



智聯健康
Connected Health
Solutions

We're dedicated to offering top-of-the-line cameras for telehealth, telemedicine, tele-ICU, and OR live surgery broadcasting.



OEM/ODM服務
OEM/ODM Services

We have a dedicated team to provide professional product design and development service to strategic customers, offering high-quality OEM & ODM services.

OEM / ODM 合作夥伴的戰略價值



MIT 高品質製造與資安合規



極致的 AI 影音與光學技術積累



模組化方案供應的技術彈性

OEM / ODM重點展望與計畫

- 既有客戶放量成長，2026年營運貢獻可期
- 日本新專案準時Q2量產，逐步貢獻營收
- 持續深耕日本市場客戶，新專案預計下半年進入定案階段

視訊會議與專業影音 Video Conferencing & Pro AV

AVer

- AI技術變現，高階機種占比提升
- 取得 Microsoft 與 Zoom 雙龍頭認證，打入全球 500 強企業
- 轉型為「解決方案平台」，增加客戶黏著度

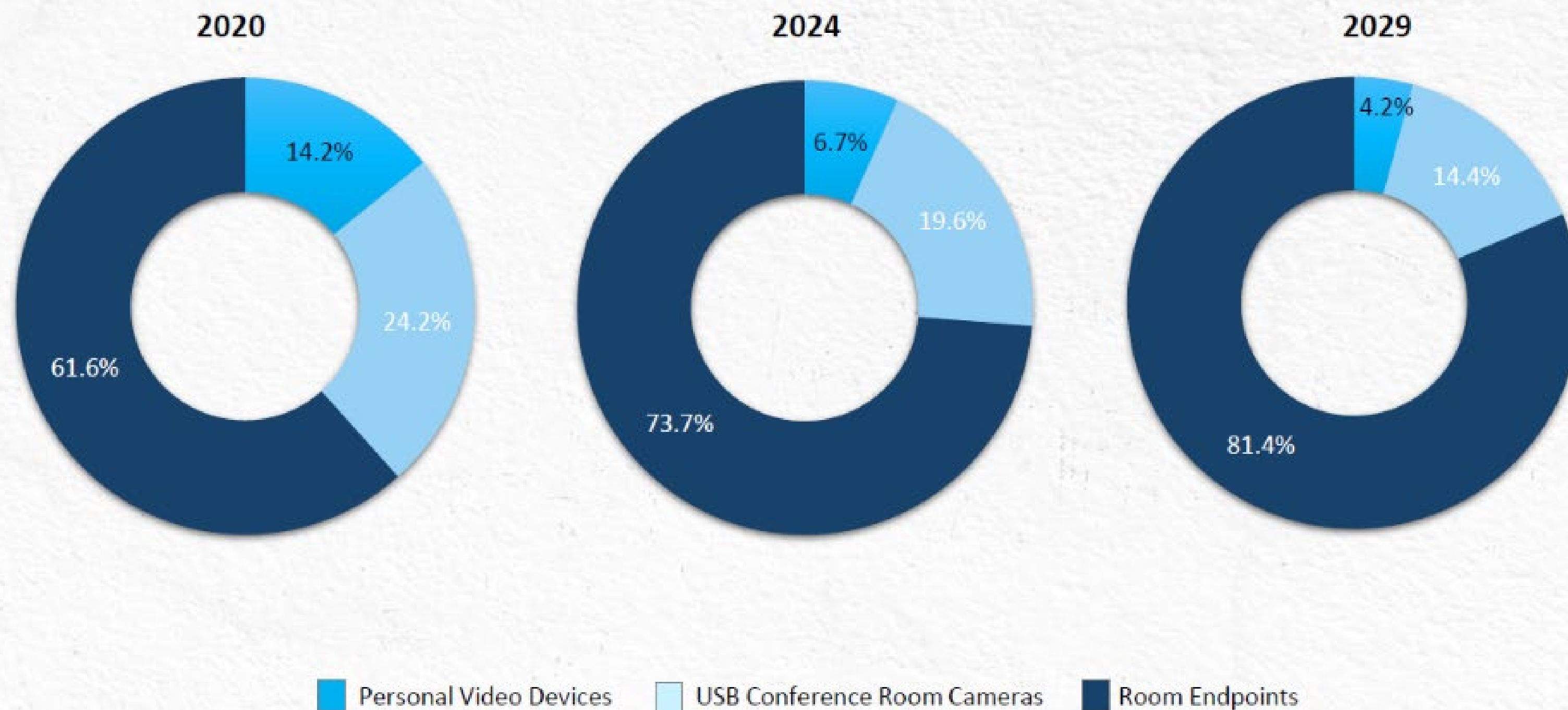


視訊會議與專業影音 Video Conferencing & Pro AV

Percent of Revenue by Device Type

Key Takeaway: Robust demand for all-in-one collaboration bars and integrated room kits, combined with higher prices for room endpoints, have shifted the revenue opportunity.

Video Conferencing Devices Market: Percent of Revenue by Device Type, Global, 2020, 2024 and 2029



智聯健康 Connected Health

AVer

主動擴大全球版圖，強化品牌與通路影響力

榮獲 **英國 Global Health & Pharma**
2026 遠距醫療通訊技術大獎



布局國際標竿醫療展會

- **HIMSS(美國)**：
建立國際方案商夥伴關係
- **DMEA(德國)**：
對接歐洲醫院數位轉型
- **Exposanita(義大利)**：
開拓南歐醫療通路
- **Medical Fair Asia(新加坡)**：
擴展東南亞與新興市場布局



臨床驅動布局，從核心醫院向全場域照護延伸

AVer

臨床共創
新產品
Q2上市

MD331UI

MD330U

MD330UI

MD120UI

MD720UIS



Expansion

- Home RPM
- Insurance-Driven Care

Adjacent

- Nursing Homes
- Sub-Acute Wards
- Virtual Wards

ICU / Acute Care
Hospital

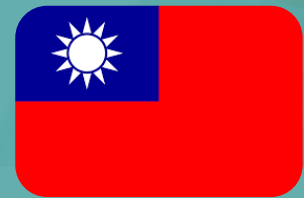
「臨床顧問與現場共創機制」 Clinical Advisory & Workflow Co-Creation Program

- 與指標性醫院協作，向外拓展更多應用
- 由醫院流程、臨床痛點驅動的新產品設計

擴大研發投資—
產品進入照護場域
Coming Soon



國家級投資政策驅動，遠距醫療進入長期成長軌道



健康台灣深耕計畫

• 期程：2025–2029，總投資：NT\$500億

• 目標：打造台灣成為亞太最具醫療發展力國家

• 核心方向之一：「導入智慧科技醫療」

- 推動 **Telehealth**、**AI**、數位醫療基礎建設
- 與智慧醫療生態系廠商（**ISV / SI / 設備商**）合作

「智慧醫療精準化，健康照護更給力！」

目標

- AI科技協助臨床醫療
- 引進國際接軌的醫療科技及技術
- 優化醫療照護流程和效率
- 醫療數據共享和安全
- 朝智慧醫院發展

範疇三
導入智慧
科技醫療

衛生福利部_健康台灣深耕計畫



偏鄉醫療轉型計畫

• 期程：2026–2031，總投資：US\$500億

• 由聯邦政府推動的重大醫療基礎建設計畫

• 目標：

- 提升醫療近用(**Access**)、改善照護品質(**Quality**)、醫療體系永續
- 大規模導入 **Telehealth** 與遠距病患監測 (**RPM**)

The Five Strategic Goals



Make Rural America Healthy Again

Support rural health innovations and new access points to promote preventative health and address root causes of diseases.



Sustainable Access

Help rural providers become long-term access points for care by improving efficiency and sustainability.



Workforce Development

Attract and retain a high-skilled health care workforce by strengthening recruitment and retention in rural communities.



Innovative Care

Spark the growth of innovative care models to improve health outcomes, coordinate care, and promote flexible care arrangements.



Tech Innovation

Foster use of innovative technologies that promote efficient care delivery, data security, and access to digital health tools by rural facilities, providers, and patients.

[CMS.gov Rural Health Transformation Program](https://www.cms.gov/rural-health-transformation-program)

遠距醫療升級為政府主導的醫療基礎建設，市場具備高度成長性與長期發展潛力

Thank You!

We Create Things | AVer Information

For Questions and Queries, please contact

Allen Chang/ 張明益

Allen.Chang@aver.com

+886-2-2269-8535 Ext. 8990



Q & A