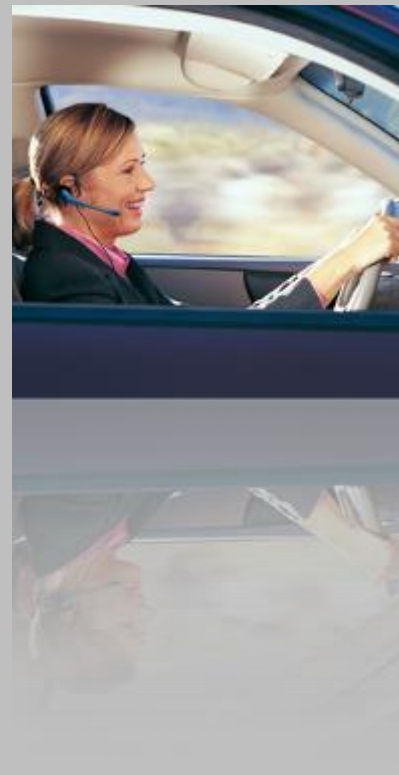




FIC Group

2017 Q3 Investor Conference



Disclaimer

- This presentation contains forward-looking statements and these forward-looking statements are subject to risks, uncertainties and assumptions. The unexpected circumstances arise may cause the differences between the actual results and the company's expectations.
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Company Brief

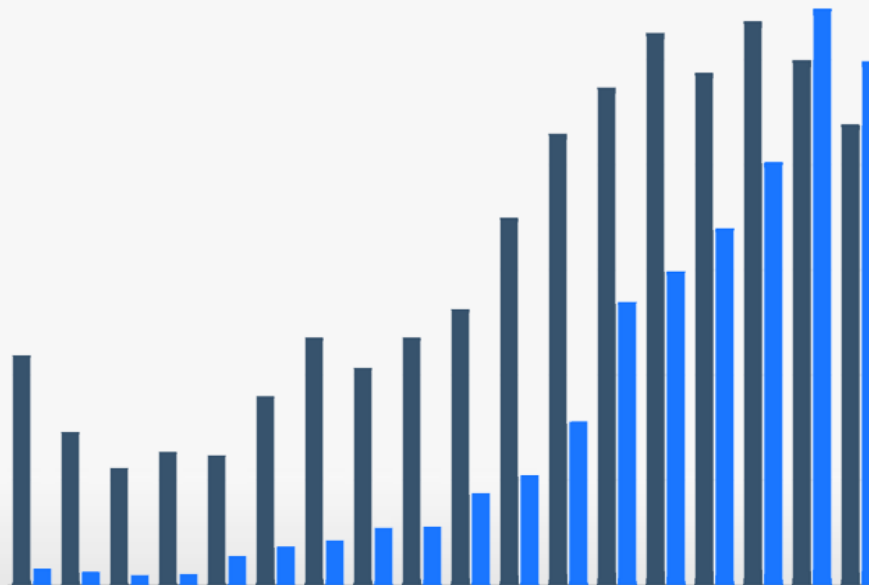


About FICG

- Establishment : 2004. 8
- Capital : USD\$125M
- Chairman : M. R. Chien
- President : M. Z. Chien
- Stock code : 3701
- HQ : Taipei Neihu Science Park
- Employees: 5, 000



Financial Performance



Balance Sheet Highlights

Unit : NTD\$K

	2017.9.30	%	2016.9.30	%
Cash and Cash Equivalents	1,113,266	13.3	1,088,807	11.7
Inventory	1,627,567	19.5	1,512,264	16.3
Funds and Investments	271,320	3.2	256,392	2.8
Property, Plant and Equipment	915,166	11.0	1,363,799	14.7
Investment Properties	1,077,170	12.9	1,730,360	18.6
Total Assets	8,352,857	100.0	9,285,478	100.0
Total Liabilities	4,750,012	56.9	6,197,072	66.7
Stockholders' Equity	3,602,845	43.1	3,088,406	33.3



Statements of Comprehensive Income

Unit : NTD\$K

	2017Q1~Q3	%	2016Q1~Q3	%
Net Operating Revenues	5,922,781	100.0	8,134,445	100.0
Cost of Goods Sold	(5,313,212)	(89.7)	(7,000,750)	(86.1)
Gross Profit	609,569	10.3	1,133,695	13.9
Operating Expenses	(905,858)	(15.3)	(1,094,654)	(13.5)
Operating Income (Loss)	(296,289)	(5.0)	39,041	0.5
Net Non-operating Income and Expenses	431,242	7.3	194,456	2.4
Income Tax Expense	(15,832)	(0.3)	(70,894)	(0.9)
Net Income	119,121	2.0	162,603	2.0
Net Income Attributable to Stockholders of the Parent	149,238	2.5	89,959	1.1
EPS (NTD)	0.39		0.28	



Product&Strategy



FIC整體服務專案

電子整體設計製造服務: 車載電子 / 醫療電子 / 工控電子 / 通信電子



01/
設計



02/
打樣



03/
試產



04/
量產



05/
品質檢驗

基本服務

- 優良的研發設計服務
- 價格與制程優化管理
- 供應鏈管理系統與機制
- 元器件/成品/半成品
- 物流管理
- PCBA/FPCBA 生產製造
- 整機組裝/系統組裝
- 系統整合 (依客戶需求)
- 測試與驗證



完整產品開發能力

• 將一顆晶片設計為完整解決方案

- Linux: 3.0.35 - 3.14.52
- Android: 2.3/3.0/4.3/4.4/6.0
- QNX: Auto
- CRANK: Storyboard for UI

• 專業行業：

- 車載
- 醫療
- 工控

• 出貨經驗：

- 杭州駕校 9000 輛車
- 某日本品牌車廠導航機
- 某日本品牌車廠全液晶儀錶
- 某中國車廠電動車全液晶儀錶
- 某德國車廠重卡車管理維護系統
- 智能樓控，智能店面，智慧工廠
- 銀行POS, Kiosk
- 遠端醫療設備



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產品發展藍圖

- 車用電子
 - ADAS 系統 (Sensor Fusion)
 - Smart T-Box (Connected Car)
 - 駕駛人行為 (CAN; ADAS; Driver Sensor)
- 工控電子
 - 由樓控轉進中小型商業場域
 - 大數據分析
- 醫療電子
 - 以心電圖為基礎之生物感測
 - ECG; HRV

技術發展藍圖

- 整體:
 - 硬體加上軟體
 - Pizza Box to Service
- 車用電子
 - 以自駕零部件模組為核心
 - 由演算法進入人工智慧
- 工控電子
 - From Batch to Real Time
 - 蒐集-統計-分析-方案建議
- 醫療電子
 - 從診斷進入預測進而做到預防

Q&A

