



ENNOSTAR Inc.(3714.TW)

First Quarter 2022 Results

Investor Conference

May 6, 2022

Safe Harbor Notice

This presentation may contain forward-looking statements. These forward-looking are subject to risks, uncertainties and other factors. Consequently, actual results could differ materially from those reflected in these forward-looking statements.

The factors include the impact of competitive products and pricing, timely acceptance of products design by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry wide shifts in supply and demand, market oversupply, availability of manufacturing capacity, financial stability in end markets, potential difficulties in talents retention, unexpected costs and expenses, any merger and acquisition associated uncertainties such as obtaining of regulatory approval or integration delay, loss of significant customers, involvement in legal or administrative proceedings, new regulations that may impact our business operation, fluctuations in foreign exchange rates, global economic conditions or non-economic conditions and any other risks factors.

Except as imposed by law, we undertake no obligation to publicly revise or update these forward-looking statements, whether as a result of new information, future events or otherwise.

Consolidated Statements of Comprehensive Income

in NT\$ millions	1Q22	4Q21	1Q21	QoQ	YoY
Net Revenue*	8,546	9,852	6,879	-13.3%	+24.2%
EPISTAR	6,206	6,517	4,563	-4.8%	+36.0%
LEXTAR*	2,339	3,335	2,316	-29.9%	+1.0%
Gross Margin	21.8%	20.2%	13.7%	+1.6%	+8.1%
Operating Expenses	1,358	1,282	1,323	+5.9%	+2.7%
Operating Margin	6.2%	7.6%	(4.8%)	-1.4%	+11.0%
Net Non-Operating Items	174	5	(15)	-	-
Tax Expenses	60	344	22	-	-
Net Income Attributable to					
Parent Company	759	442	(260)	+71.8%	-
Net Profit Margin	8.9%	4.5%	(3.8%)	+4.4%	+12.7%
Basic EPS (NT Dollar)	1.11	0.65	(0.38)	0.46	1.49
EBITDA%**	21.6%	21.2%	13.6%	+0.4%	+8.0%

* LEADSTAR has not been consolidated since 1Q22. After adjustment for the same basis, the 1Q22 net revenue declined by 7.5% QoQ and LEXTAR's 1Q22 revenue declined by 14.0% QoQ.

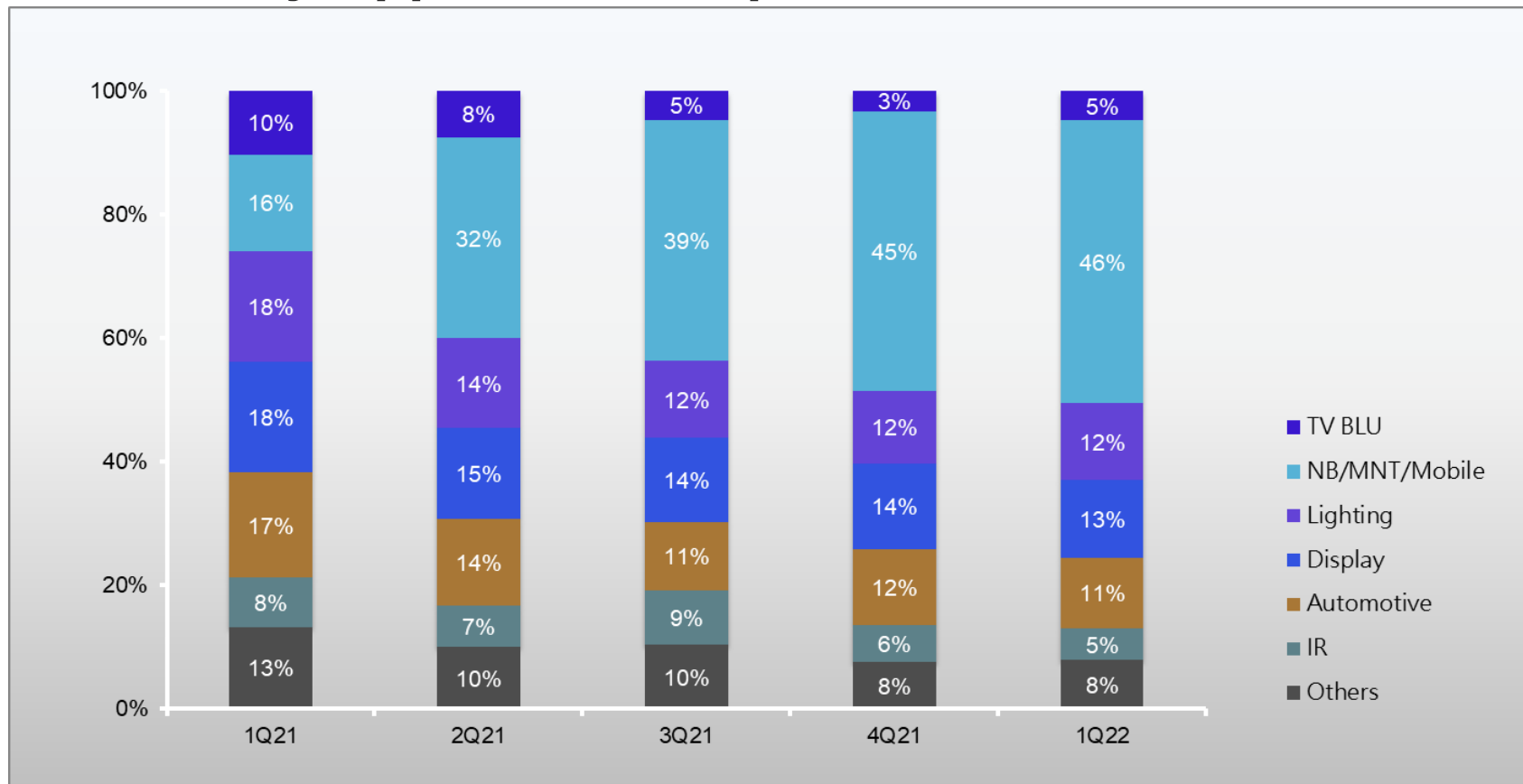
**EBITDA% is calculated as the operating income plus depreciation and amortization divided by revenue.

Statements of Comprehensive Income – Epistar

in NT\$ millions	1Q22	4Q21	1Q21	QoQ	YoY
Net Revenue	6,206	6,517	4,563	-4.8%	+36.0%
Gross Margin	22.9%	22.5%	12.6%	+0.4%	+10.3%
Operating Expenses	874	887	899	-1.4%	-2.8%
Operating Margin	9.3%	9.6%	(5.9%)	-0.3%	+15.2%
EBITDA%*	28.3%	28.2%	18.1%	+0.1%	+10.2%

* EBITDA% is calculated as the operating income plus depreciation and amortization divided by revenue.

Revenue by Application – Epistar



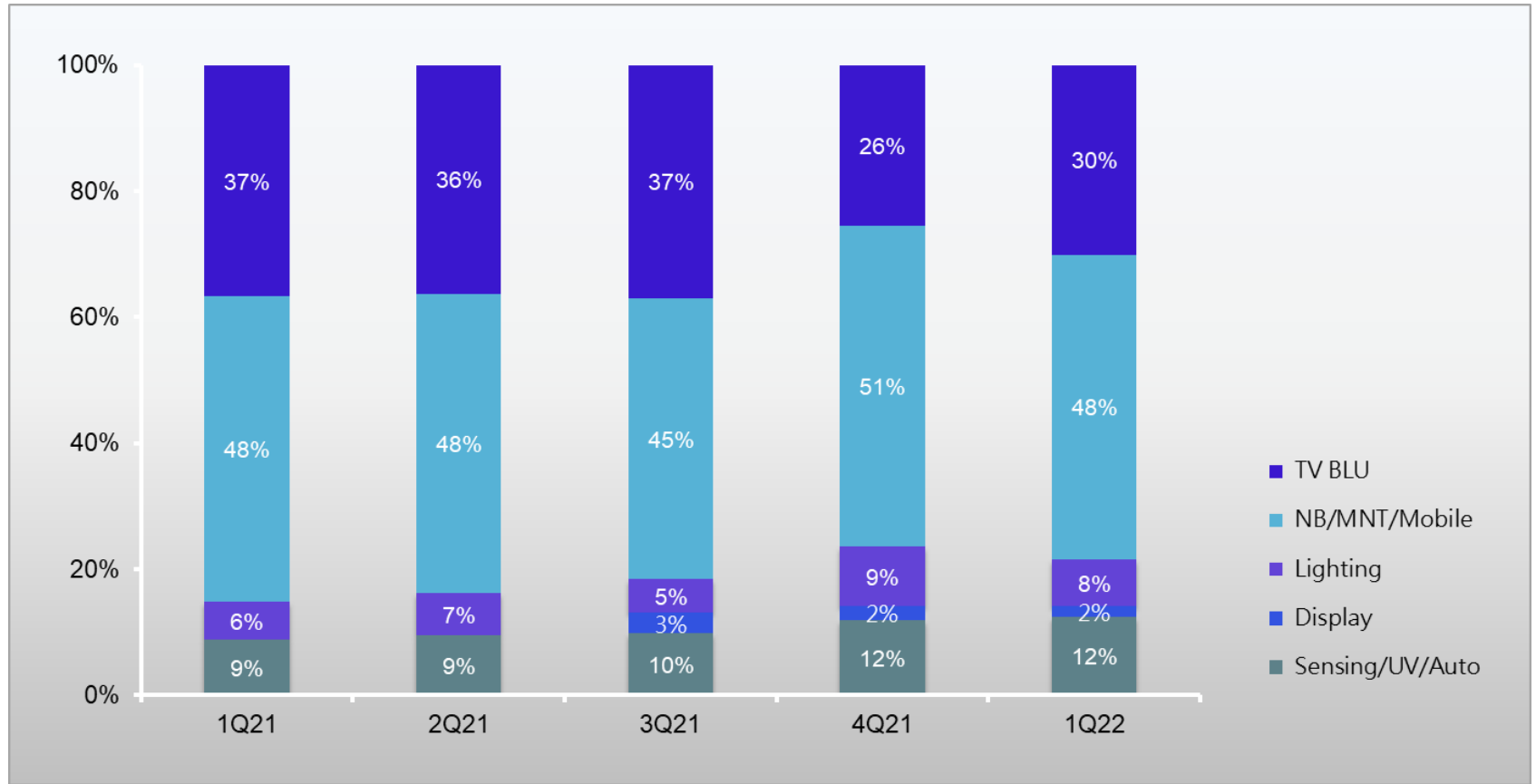
Statements of Comprehensive Income – Lextar

in NT\$ millions	1Q22	4Q21	1Q21	QoQ	YoY
Net Revenue*	2,339	3,335	2,316	-29.9%	+1.0%
Gross Margin	19.2%	15.7%	15.8%	+3.5%	+3.4%
Operating Expenses	437	549	407	-20.4%	+7.3%
Operating Margin	0.6%	(0.8%)	(1.8%)	+1.4%	+2.4%
EBITDA%**	7.1%	4.3%	7.0%	+2.8%	+0.1%

* LEADSTAR has not been consolidated since 1Q22. After adjustment for the same basis, LEXTAR's 1Q22 revenue declined by 14.0% QoQ.

**EBITDA% is calculated as the operating income plus depreciation and amortization divided by revenue.

Revenue by Application – Lextar



Consolidated Balance Sheets & Key Indices

in NT\$ millions	1Q22		4Q21		1Q21	
	Amount	%	Amount	%	Amount	%
Cash & Cash Equivalent	12,733	16.7%	12,336	16.0%	7,100	9.9%
Accounts Receivable	13,563	17.8%	14,351	18.7%	10,584	14.8%
Inventories	5,831	7.7%	5,688	7.4%	5,692	7.9%
Long-term Investments	3,976	5.2%	3,272	4.3%	1,939	2.7%
Net PP&E	23,233	30.6%	24,299	31.6%	25,600	35.7%
Total Assets	76,023	100.0%	76,889	100.0%	71,703	100.0%
Short-term Debt	2,872	3.8%	3,611	4.7%	2,200	3.1%
Long-term Debt	3,915	5.2%	4,007	5.2%	3,629	5.1%
Total Liabilities	21,989	28.9%	22,284	29.0%	20,113	28.1%
Total Equity	54,034	71.1%	54,605	71.0%	51,590	71.9%
Inventory Turnover Days	79		67		70	
Current Ratio	2.2		2.2		2.0	
Net Cash	5,946		4,718		1,271	

Consolidated Cash Flows

in NT\$ millions	1Q22	4Q21	1Q21
From Operating Activities	1,732	3,116	(632)
Profit before Tax	704	754	(344)
Depreciation & Amortization	1,313	1,342	1,262
Net Change in Working Capital	(309)	934	(1,574)
From Investing Activities	(1,324)	(579)	(2,672)
Capital Expenditure	(933)	(1,016)	(1,736)
From Financing Activities	(38)	(1,075)	1,243
Net Change in Loans	(594)	(1,217)	957
Net Change in Cash	397	1,004	(1,892)
Ending Balance	12,733	12,336	7,100

* The data of 2021 above excludes the effect of initial consolidation of subsidiaries, which is NT\$ 3,764 million.

Q&A



Thank You

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