

Tex Year Industries Inc.

Stock Code 4720

Reporter: Donald Hsiao (Chairman & CEO)

December 23th, 2020



Company Profile

Tex Year Industries Inc.

- Stock Code : 4720
- Established on: June 28, 1976
- Listed to Taiwan Share Market : June 24, 2015
- Founder : Shih-Kuang Lue 、 Chin-Tsung Hsiao
- Chairman & CEO : Donald Hsiao
- Capital: NTD \$ 893,857 thousands
- Address: No.9, Wuquan 6th Rd., New Taipei
- Industrial Park, New Taipei City 24889,Taiwan (R.O.C.)



Our Core Values

Eco-Friendly



Implementation
of Social Care

Promoting
Environmental
Protection

Trusted



International Certification
Recognition

Implementation of Green
Supply Chain

Innovative



Innovation and Customer
Values

Innovative Technical
Services

Our Vision

**Bonding Dedicated People
Gluing Sincere Corporates
Creating a Wonderful Life**

We Bond to Your Needs!

Our ESG Commitments And Actions

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Environmental, Social and Corporate Governance, ESG



Green Procurement

Providing non- SVHC materials
banned by REACH; complying with EU
RoHS



Corporate Governance

Building effective corporate governance
structure
Protecting shareholders' interest
Strengthening informational transparency
Respect interest parties' right



Employee Care

Free health check &
Recreational activities for
employees



Social Responsibilities

2020

Blood donation jointly held by TEX YEAR
Social Welfare Promotional Association &
New Taipei Industrial Park;
220bags of blood donated



Water Resource

2019
Recycling/Reuse Rate:
63%



ISO 9001 、 ISO 14001
ISO 45001 、 ISO 50001
ISO 13485



Jiangsu Plant
2-star Green Building Label



China Environmental
Labeling

Certificate of
Environmental Labeled
products in Chia



HQ
【CHR: Corporate Health
Responsibility】
2020 Declaration of Devotion

CSR Our Actions to Fight COVID

1

Donation for disease prevention campaign hosted by Huang Pu Dist. Taiwan business association .



2

Donation to Red cross for the disease prevention campaign hosted by Yili group.

伊利>
內蒙古和順包裝有限公司
河南和順包裝有限公司
深圳市大滿包裝有限公司
四川航瑞和紙品包裝有限公司
廣州市航瑞包裝有限公司
廣州德源順德化工有限公司
北京京港豐元貿易有限公司
烟台安德利果膠股份有限公司
保定市凱通紙業有限公司
肇東市凱通包裝有限公司

3

TY supported Hu Bei hospital health campaign by donating disease prevention necessities to Wu Han.



4

To Yilan Distillery for production of disease prevention necessities.



5

C&M worked overtime to produce the material for surgical mask production.



(原文链接：[全球伙伴齐“抗疫”·伊利公益战略联盟为坚守者送去营养关爱](#))

CSR Our Actions to Fight COVID

6

TYHQ donated epidemic prevention supplies to Bangladesh



7

WTY donated supplies to Republic of Serbia



8

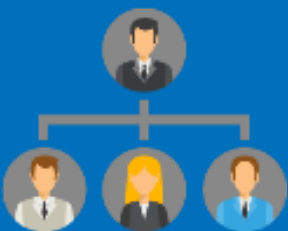
ETY donated supplies to Poland



CSR Our Actions to Fight COVID

9

Rapidly established
EPC project organization



10

Zero layoff and pay cut
Maintain annual salary
adjustment



11

MD BU was Invited
to present at Taiwan
excellence online
product launch
hosted by TAITRA



12

Optimize the planning
on
pandemic prevention
and healthcare
industries



Company Profile

Operating Performance

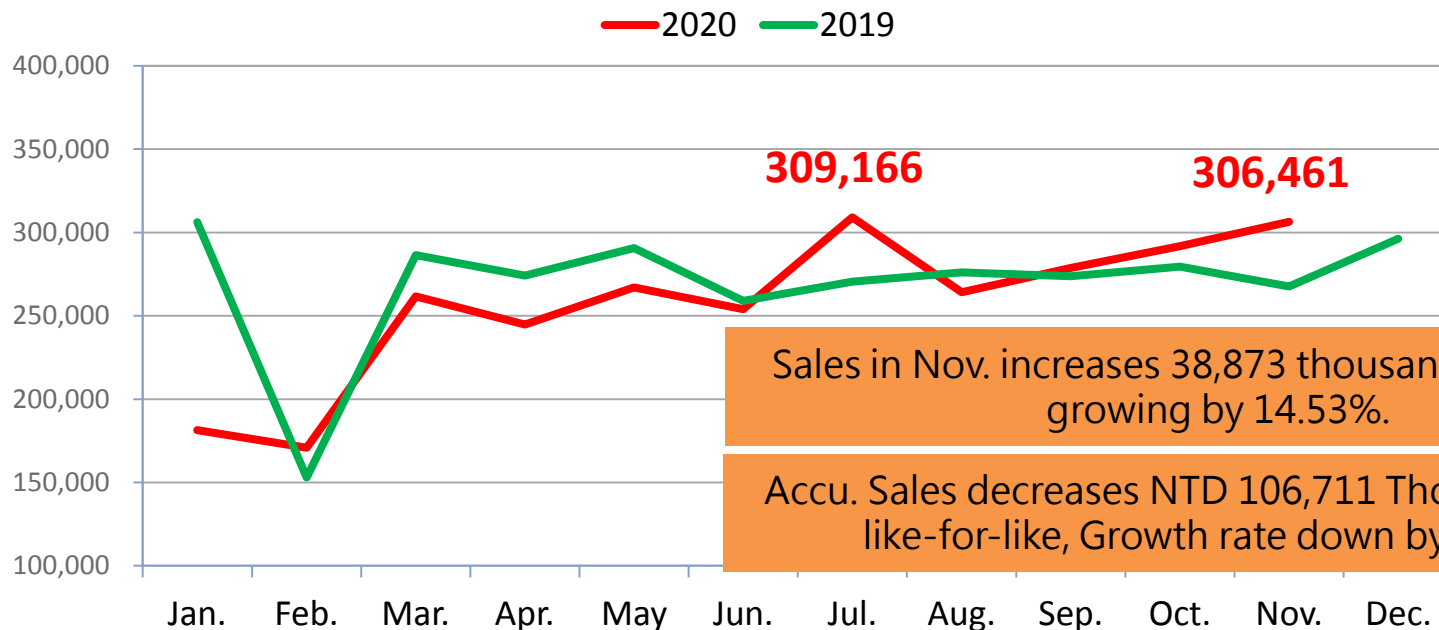
Global Market & Product Trend

Jan.-Nov., 2020

Consolidated Sales Analysis-By Month

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NTD thousand



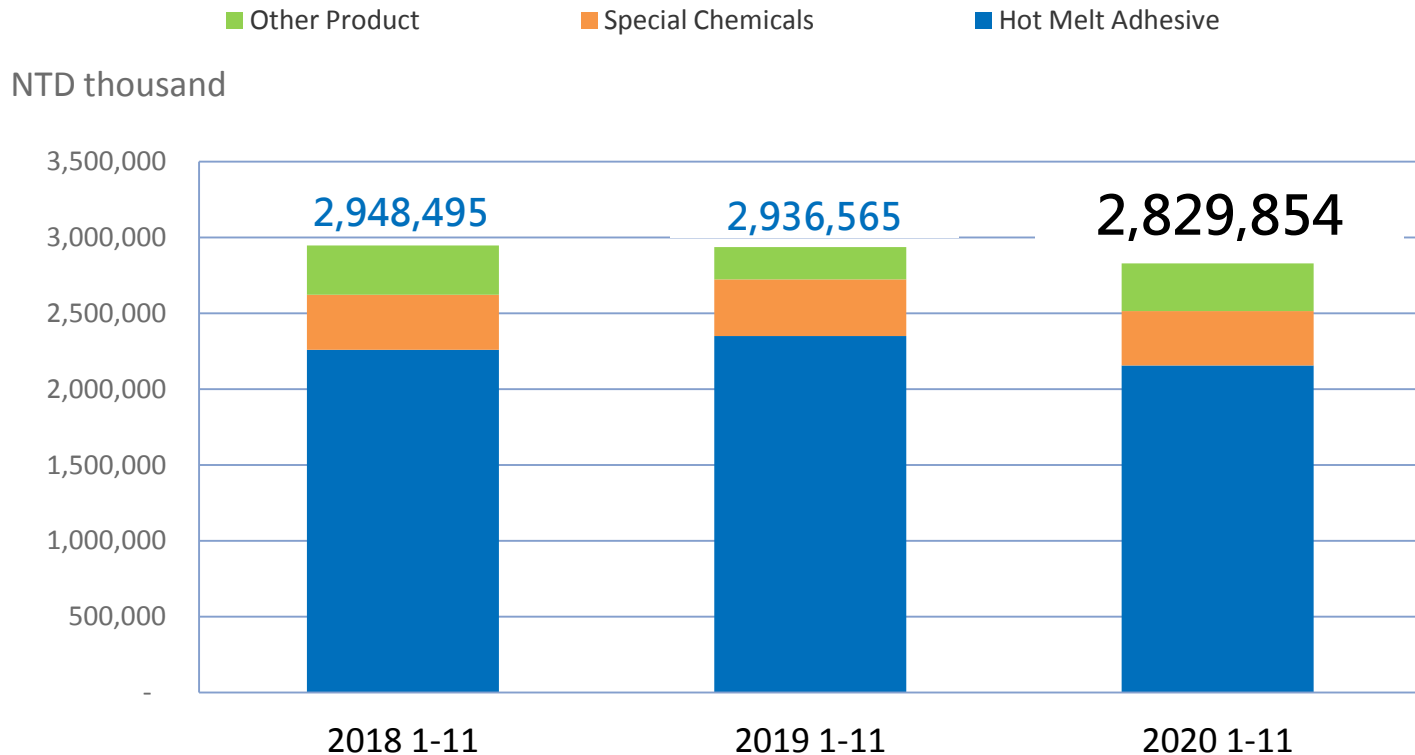
Sales in Nov. increases 38,873 thousand NTD MoM, growing by 14.53%.

Accu. Sales decreases NTD 106,711 Thousand dollar like-for-like, Growth rate down by -3.63%

Jan.-Nov., 2020

Consolidated Sales Analysis-By Year

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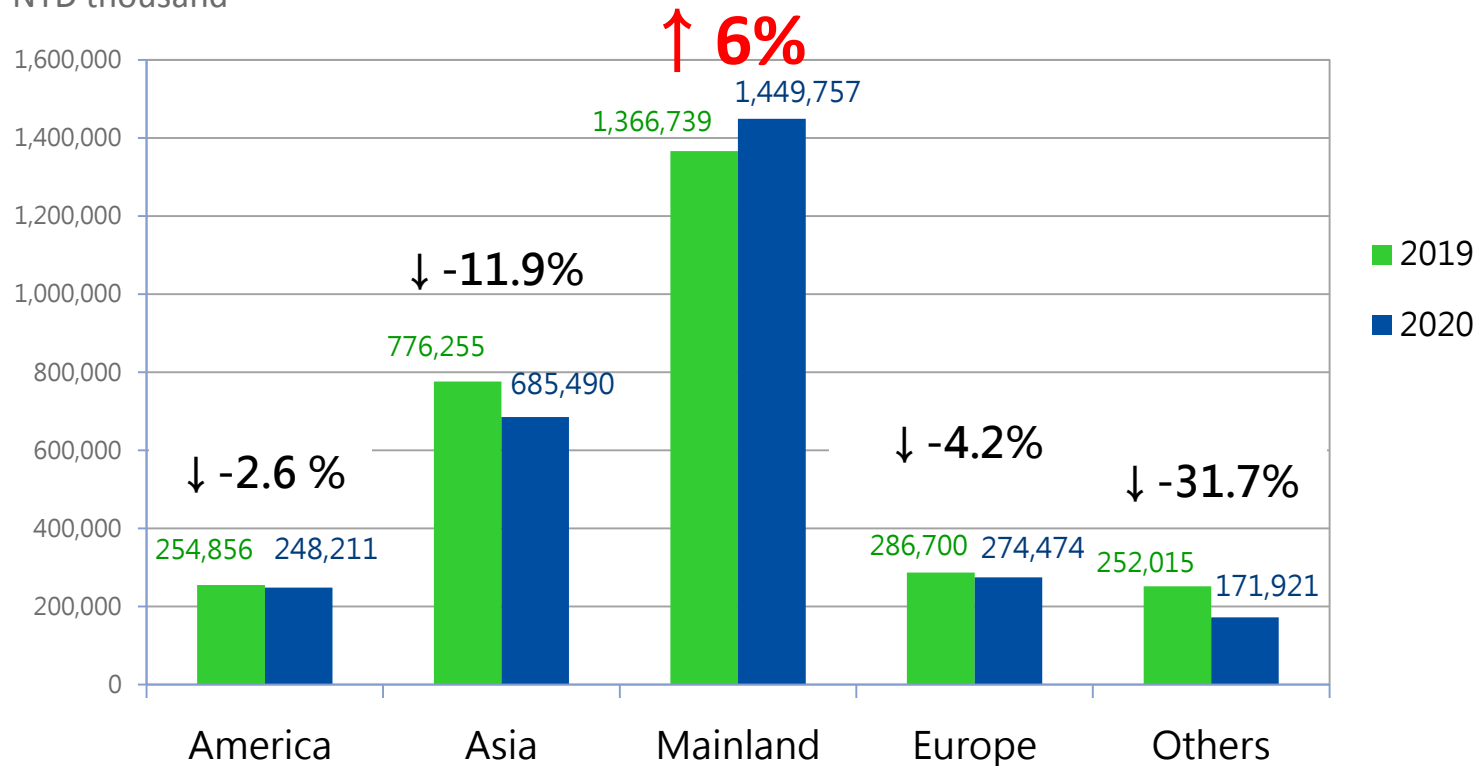


Jan.-Nov., 2020

Consolidated Sales Analysis-By Region

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NTD thousand



Jan.-Nov., 2020 Accumulated Consolidated Profit And Loss

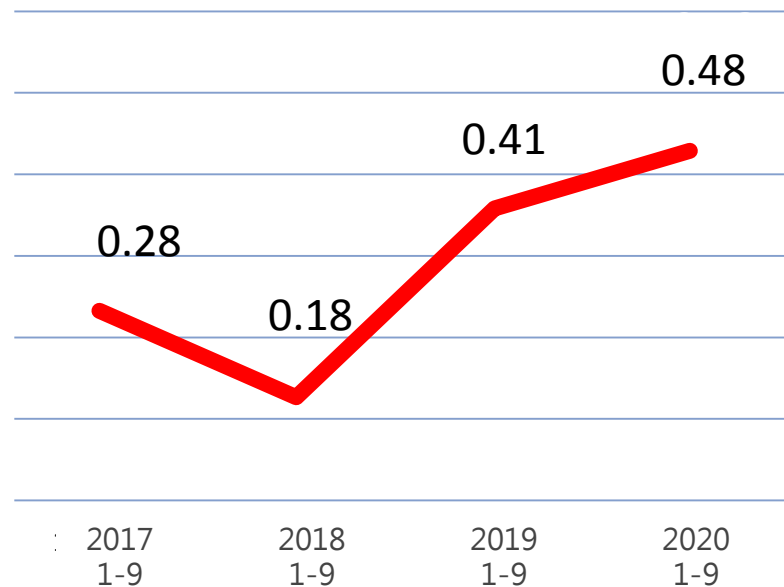
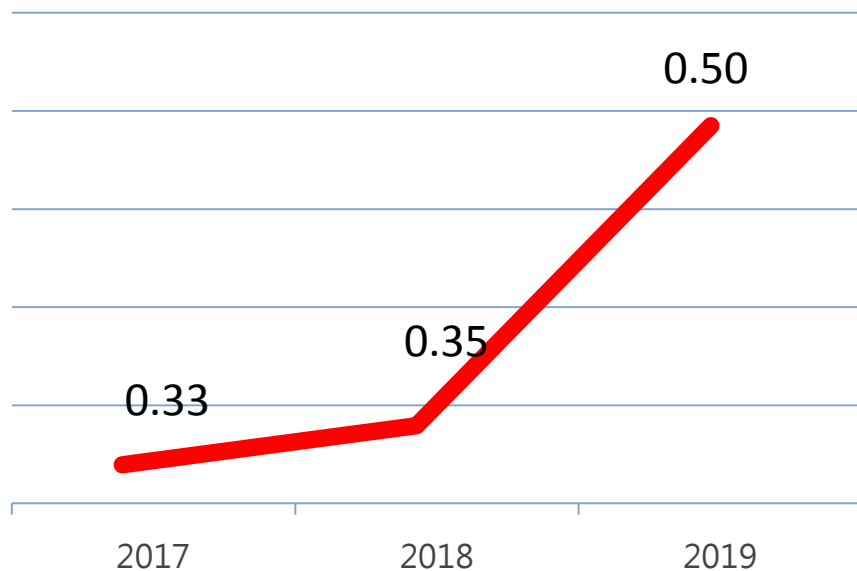
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NTD thousand except EPS

Item	2020 1-9	2019 1-9	Like-for-like Growth Rate
Consolidated Sales	2,244,437	2,401,490	-6%
Operating Profit	95,778	43,379	120%
Profit attributable to owners of parent	43,001	36,262	18%
EPS	0.48	0.41	17%

2017-2020 EPS

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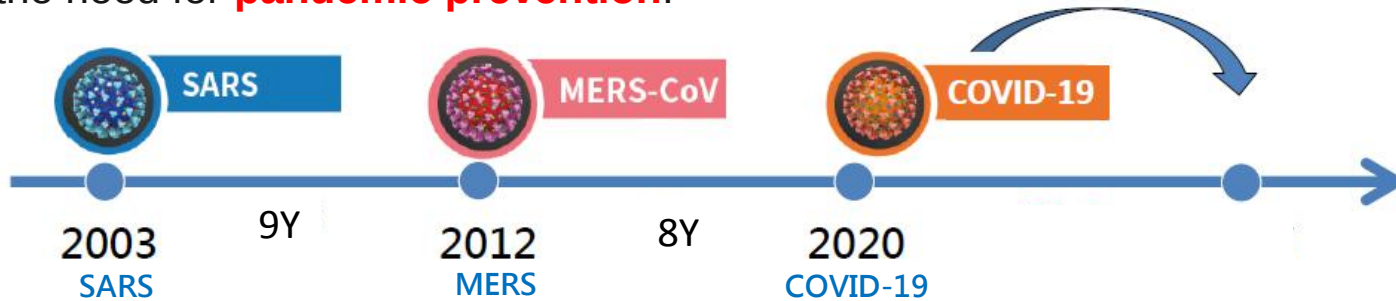
Company Profile

Operating Performance

Global Market & Product Trend

Impact of COVID-19

The frequency of re-emergence of the Global pandemic has shortened, which drives the need for **pandemic prevention**.



- The World Health Organization warned that the world is entering a new phase, and large-scale outbreaks of deadly diseases such as Ebola virus will be a "new norm."
- From SARS in 2003 to COVID-19 in 2020, the interval of infectious disease outbreak has gradually shortened. It is estimated that the time of next outbreak will come even more quickly. The world must take corresponding pandemic prevention measures to deal with the next unknown virus attack.

Stay-at-home Economy : North America Retail

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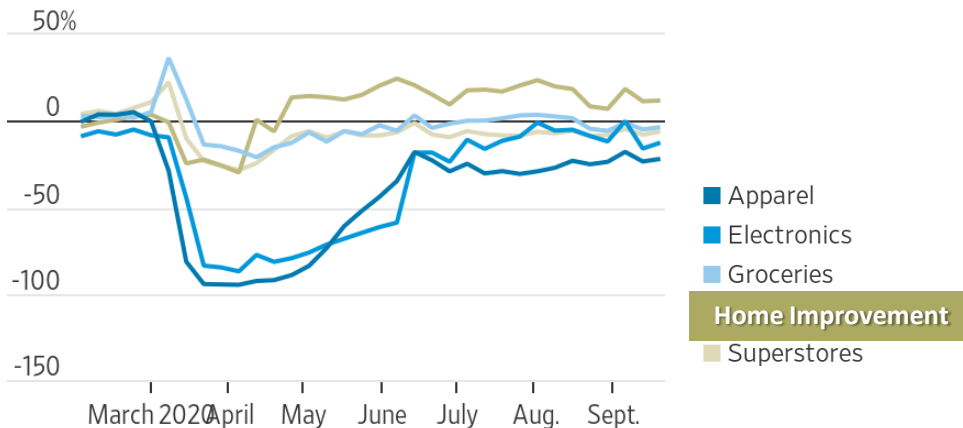
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Channel Revenue Growth

America DIY retail channel growth under the epidemic.

Oct. 6, 2020

How Coronavirus Changed the Retail Landscape



Source: Placer.ai, www.wsj.com

TEX YEAR's Major Retailer Customer

Walmart

DOLLAR TREE

amazon

JOANN

Office
DEPOT

Stay-at-home Economy : North America Retail Channel Revenue Growth

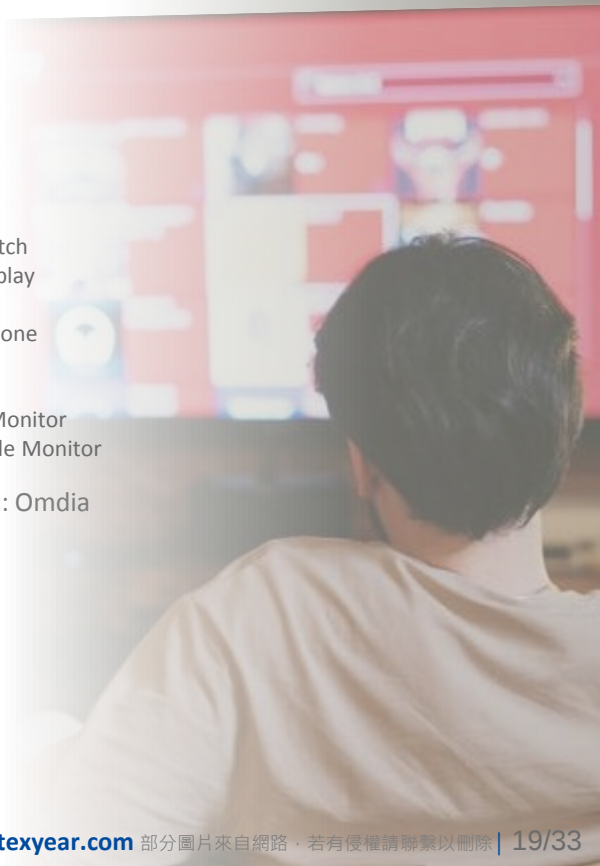
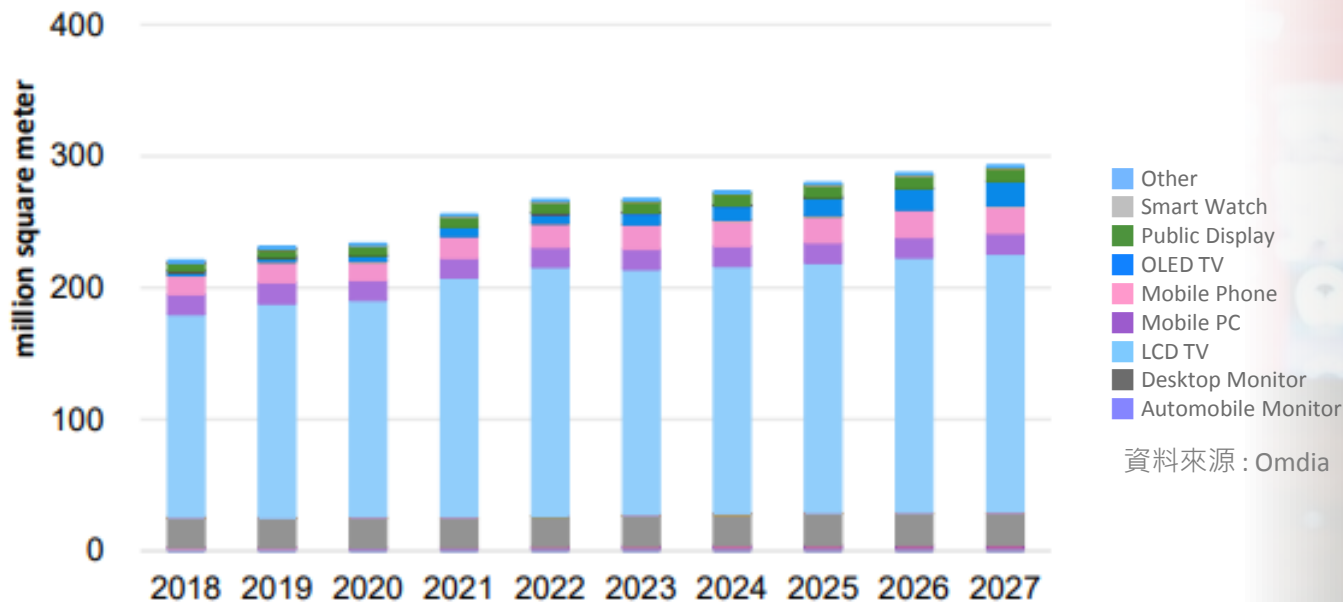
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Stay-at-home Economy : Global Capacity of Big Size LCD Panel Continuous growth

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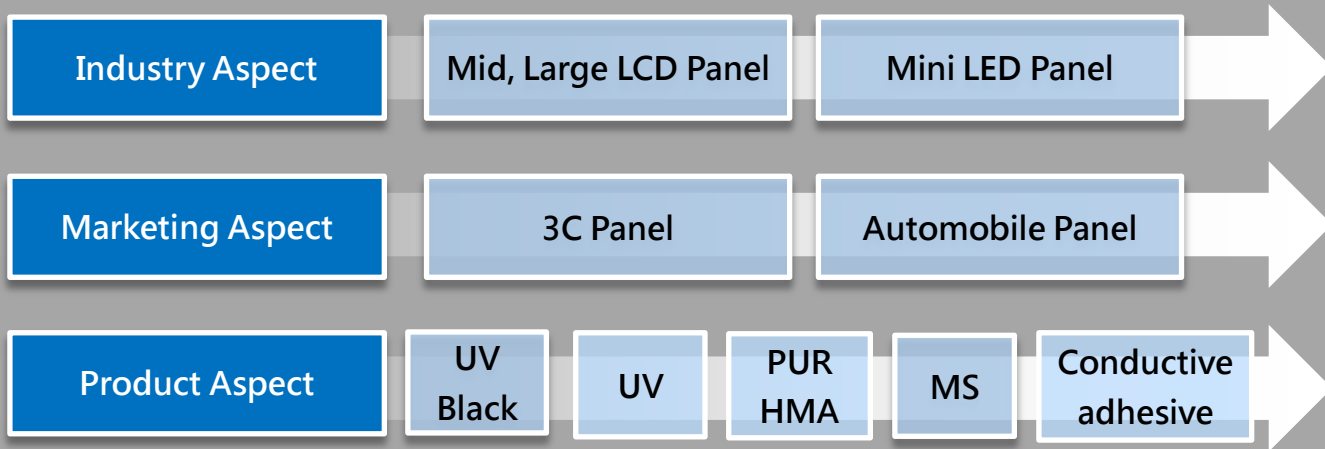


Digital Panel Evolution

Panel Evolution



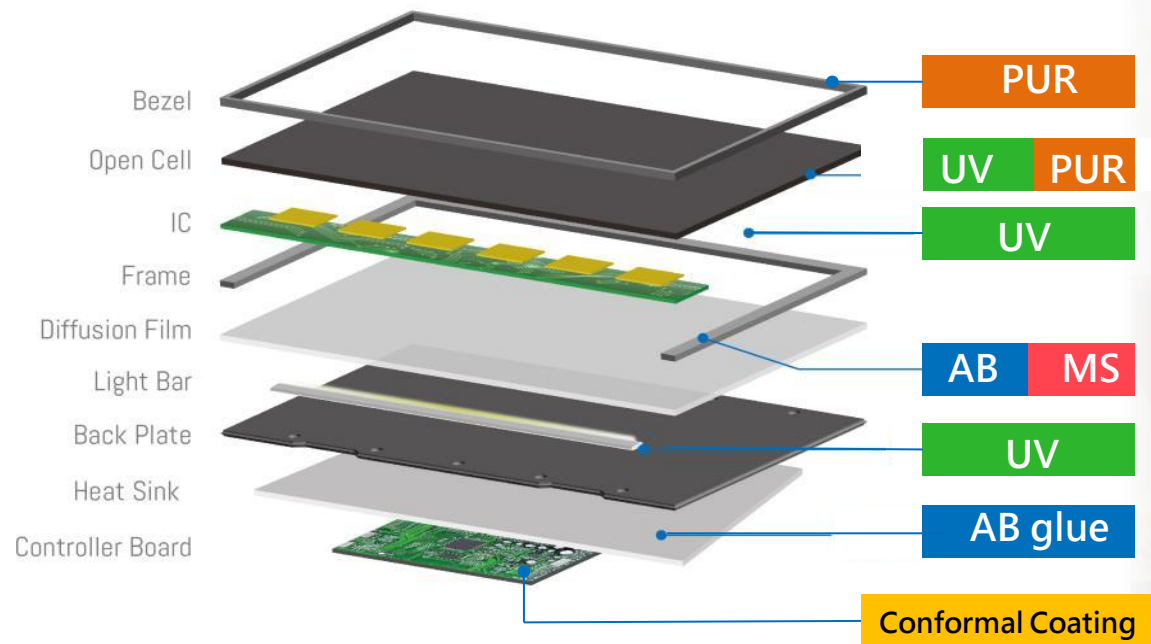
Display Industry Chain Bonding Solution



Digital Panel Tex Year Boning Solution

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The Industry that Tex Year has the largest market share in mainland China

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40%

Mattress Industry



30%

Dairy Industry

The Industry that Tex Year has the largest market share in mainland China

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Healthcare Industry Solutions

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Air Filter



High-efficiency vacuum cleaner



Air filter



Automobile air condition



Warm air and ventilation system



High-end mask protection

Adhesives & Specialty Chemicals



Medical panel glue



Protective clothes glue



Diaper glue



Adult Diaper glue



Feminine Hygiene glue



Packaging glue



Wet tissue cap glue

Infection Control



清潔

醫療器械清潔劑/
器械消毒劑



打包

醫療器械滅菌袋
(熱封式/自黏式)



滅菌

微電腦脈動式抽
真空滅菌鍋



確效

整合性化學指示片/
快速判斷生物指示劑



服務

滅菌鍋保養維修/
滅菌確效驗證服務



Filtration Material

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Applications for HEPA Meltblown Material

Our HEPA Filtration Material.

Many international branding companies in Europe and Japan have verified our product quality and become our partners.



1

Air filter



2

Automobile air condition



3

High-end mask protection



Filtration Material

Our Target Customer

Mask

P3/KF99



Mask

N99/N100



Reusable Respiratory



Air Purifier (HEPA)



Disinfection ≠ Sterilization

New Model

TEV-03

Flash Sterilizer

Big Capacity for Maximum 16 Handpieces
4 Times Sterilization Cycle Per Water Filling

Tiny Size 、 Flash Sterilization In 10 Minutes



New business opportunities under stricter environmental regulations

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Tex Year (Guangzhou)
has hazardous
chemical related
business license

Chemical regulations of
China get stricter.
Everyone can't find
loophole.

Tex Year operates
completely with the law,
instead it becomes a
opportunity for
compliance sales

Global Allocation

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6 R&D Centers

9 Factories

90+ Distributors in Over 90 Countries



Our Brands

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We Bond to Your Needs!



Website



LinkedIn



WeChat

