

Integrity Innovation Commitment Partnership

TaiDoc Technology Corp

April 2016

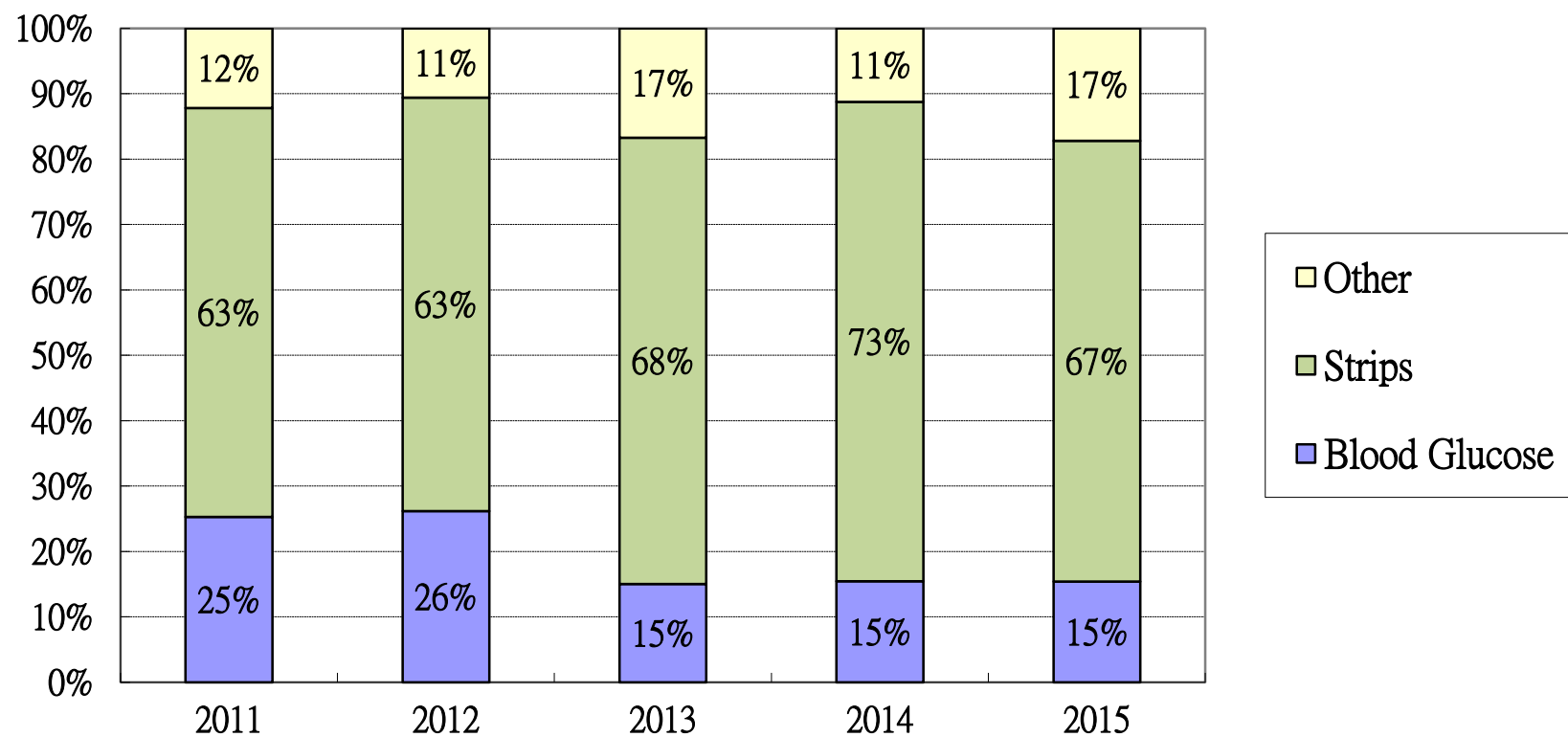


www.taidoc.com

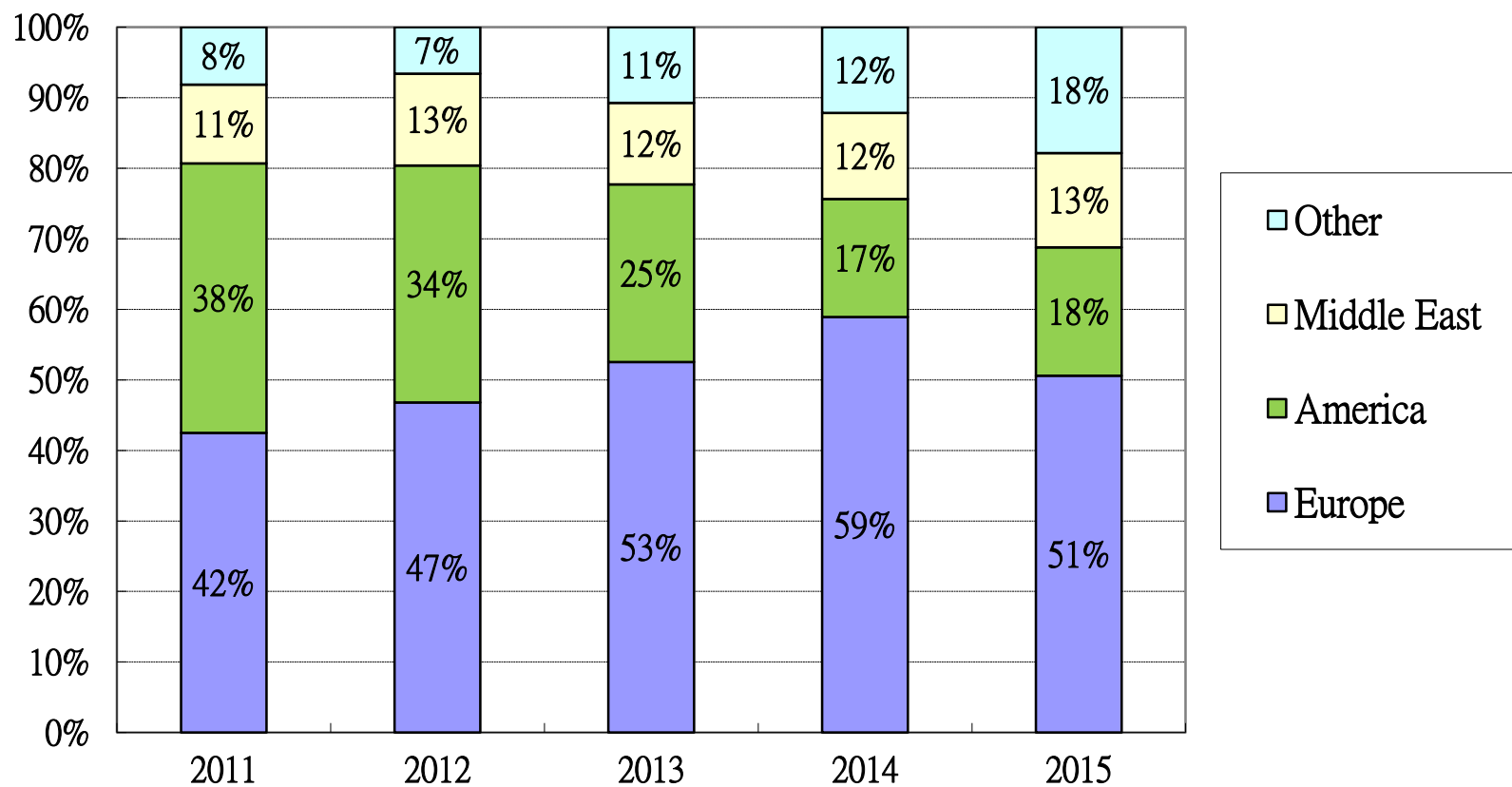
- ♥ **Product introduction**
- ♥ Corporate structure
- ♥ Strategy and roadmap
- ♥ Financial highlights



Sales Breakdown by Product



Sales Breakdown by Region



- ♥ Product introduction
- ♥ **Corporate structure**
- ♥ Strategy and roadmap
- ♥ Financial highlights



Company Basics

Founded Date:

May 11th, 1998

Contributed Capital :

NTD 710 Millions

Number of Employees (Worldwide):

800 (600/Taiwan; 200/Other countries)

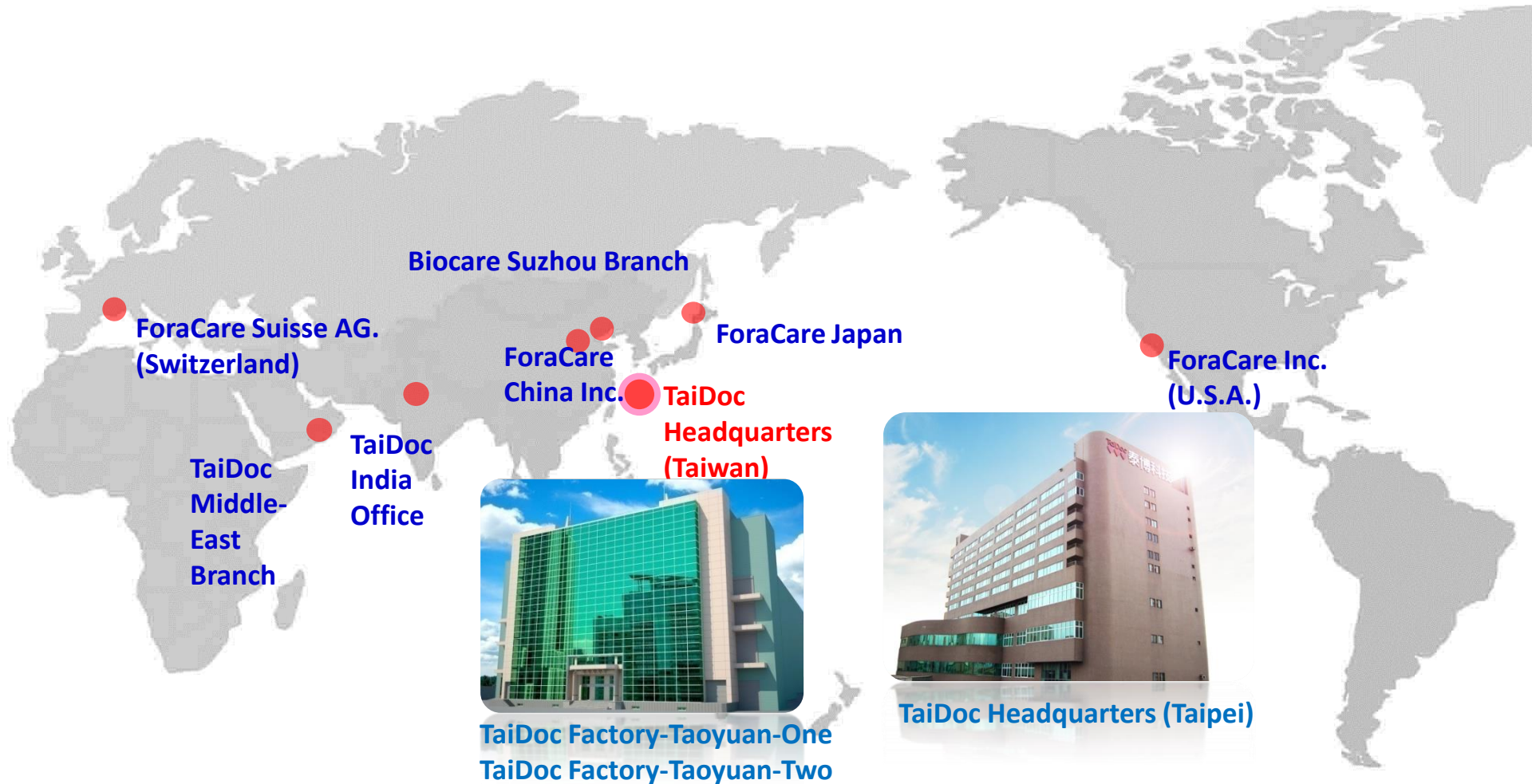
Business Area :

Research, Design, and Manufacturing of Medical Device

Own-Brand History

- ♥ 2006: Established TaiDoc's first brand company (Pu-Yang Technology Corp.) in Taiwan
- ♥ 2007: Established Fora Care Inc.(USA)
- ♥ 2009: Established Suzhou ForaCare Inc. (China)
 - Established ForaCare Japan
 - Established ForaCare Suisse A.G.
- ♥ 2013: Established ForaCare Global Corp.
- ♥ 2014: Established ASIA PACIFIC VISION CORP.
- ♥ 2014: Established a joint venture company : 鹽城華一(China)

Headquarter and Worldwide Locations



- ♥ Product introduction
- ♥ Corporate structure
- ♥ **Strategy and roadmap**
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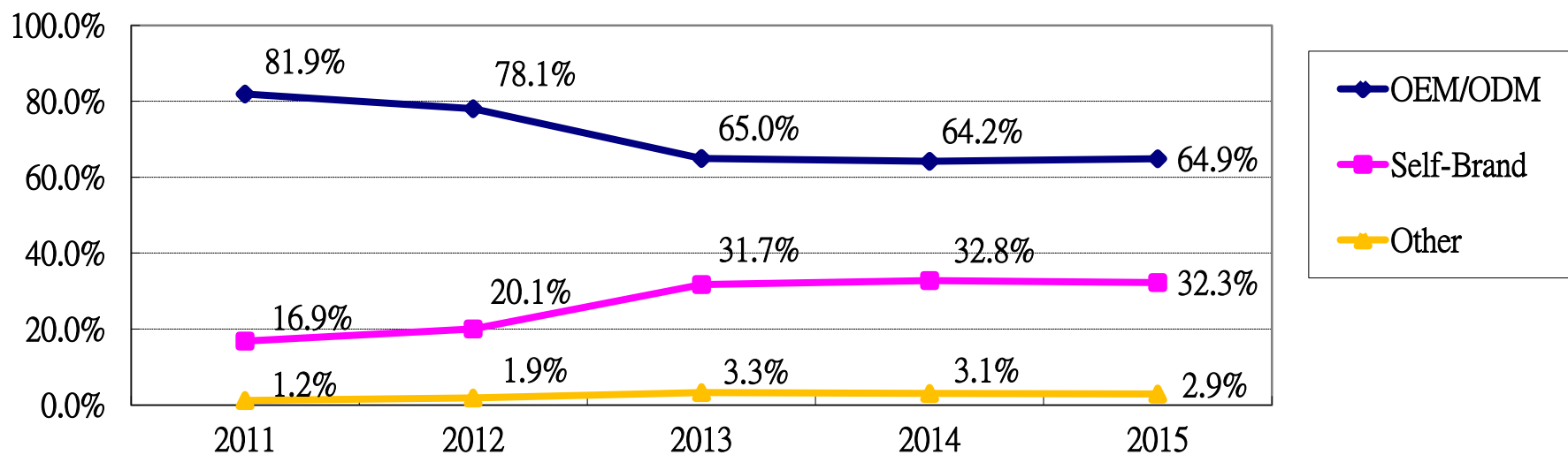
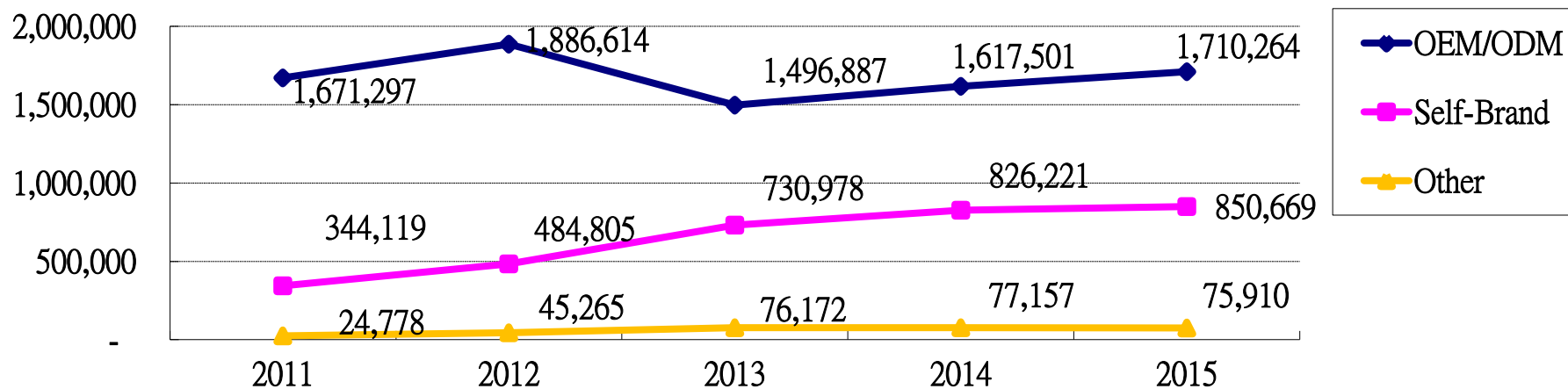


Vision

- ♥ To be a leading company in the global medical device industry with a world-class brand
- ♥ To be the top one blood glucose monitoring system (BGMS) manufacturer and supplier in Asia
- ♥ To be one of the top five BGMS manufacturer and supplier in the global diabetic care industry

Development of Own-Brand vs. OEM/ODM

單位：新台幣仟元

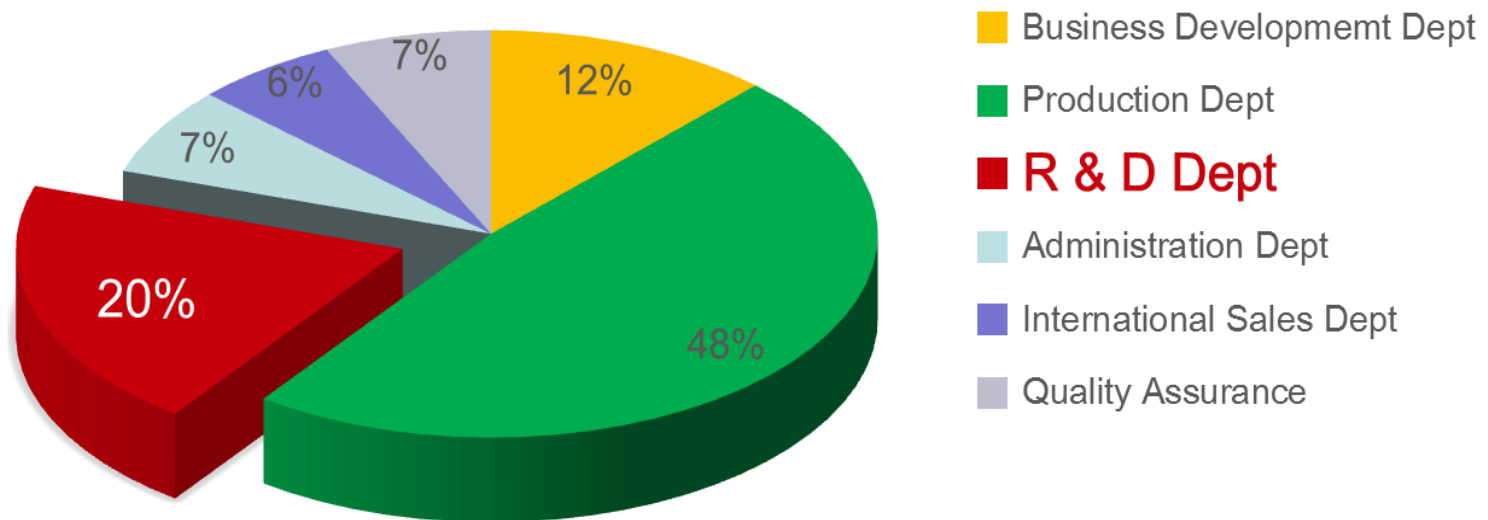


Product list

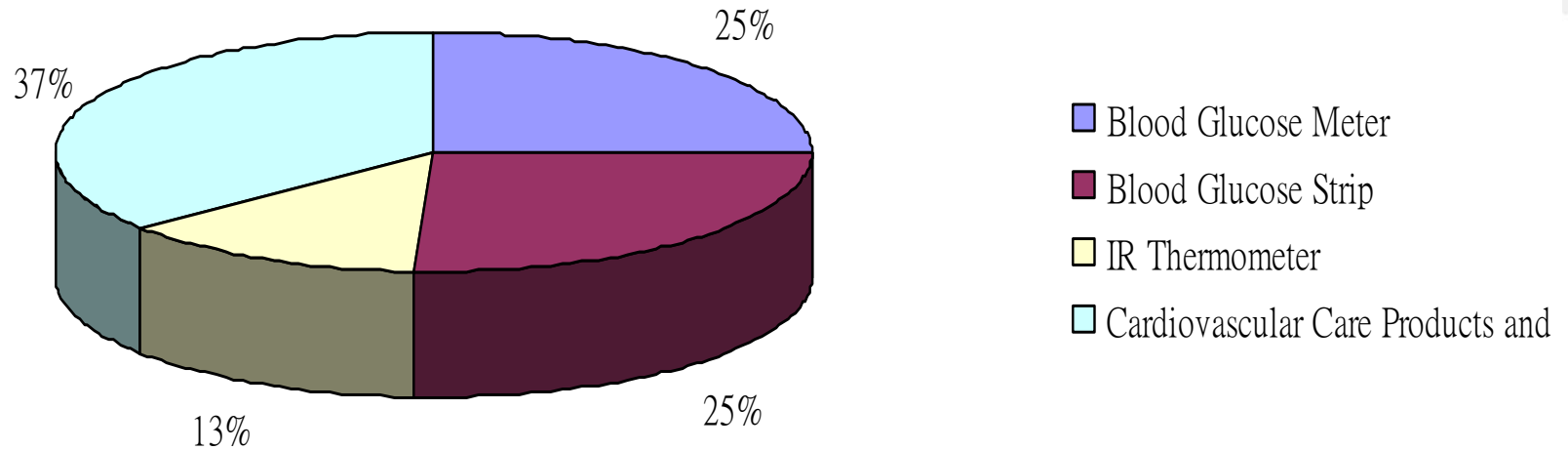
- ♥ Blood Glucose Test Strip, Hemoglobin A1c Analyzer
- ♥ Professional IR Thermometer, Forehead IR Thermometer with long distance detection (5~10 cm)
- ♥ Digital Pregnancy Test Device and Test Strips
- ♥ Digital Ovulation Test Device and Test Strips
- ♥ Pulse Oximeter
- ♥ Handheld Ultrasonic Nebulizer
- ♥ POCT Blood Glucose Test System
- ♥ ECG Monitor
- ♥ Vital Sign Monitor

R&D

TaiDoc invests over 20% of its total manpower and above 6% of its annual sales revenue in continuous research and development.



Patent Portfolio



- TaiDoc owns more than 100 patents in BGMS, IR Themometer, Nebulizer 、 Body-fat scale 、 Heart-beat ring and etc. in the US, Germany, China, and Taiwan

Quality Certificates

- Being a quality oriented company, TaiDoc offers a best-in-class, worldwide medical device quality management system that enables the Company to meet stringent quality and process controls.
- TaiDoc's Quality System Control Center was established in 2003, which is combined by 5 different sections: Document Control Center, Auditing Section, Medical System Section, Complaint Handling Unit, and Return Merchandise Authorization.

TaiDoc's Quality System Control Certificates

- ISO 9001: 2008
- ISO 13485: 2003
- GMP: 2003
- QSR Compliance: 2003
- CMDCAS: 2007
- IVD
- MDD



Approvals with international health authorities



CE Mark

- Blood Glucose Monitoring Systems
- 2-in-1 Blood Glucose plus Blood Pressure
- Monitoring Systems
- Blood Pressure Monitoring Systems
- Infrared Thermometers
- Test Strips
- Control Solution
- Lancing Device with Sterile Blood Lancet
- Ultrasonic nebulizer
- Heart Rate Monitor
- ECG recorder
- Vital Sign monitor
- Early Pregnancy Test



SFDA Approval

- Blood Glucose Monitoring Systems
- Blood Pressure Monitoring Systems
- Infrared Thermometers



JCQA Approval

- Test Strips

COSMOS Approval

- Infrared Thermometers



KFDA Approval

- Blood Glucose Monitoring Systems
- Test Strips
- Infrared Thermometers



DOH / TFDA Approval

- Blood Glucose Monitoring Systems
- 2-in-1 Blood Glucose plus Blood Pressure
- Monitoring Systems
- Blood Pressure Monitoring Systems
- Infrared Thermometers



FDA 510(K) Clearance

- Blood Glucose Monitoring Systems
- 2-in-1 Blood Glucose plus Blood Pressure Monitoring Systems
- Blood Pressure Monitoring Systems
- Infrared Thermometers
- Multi-Parameter Spot-Check Monitor



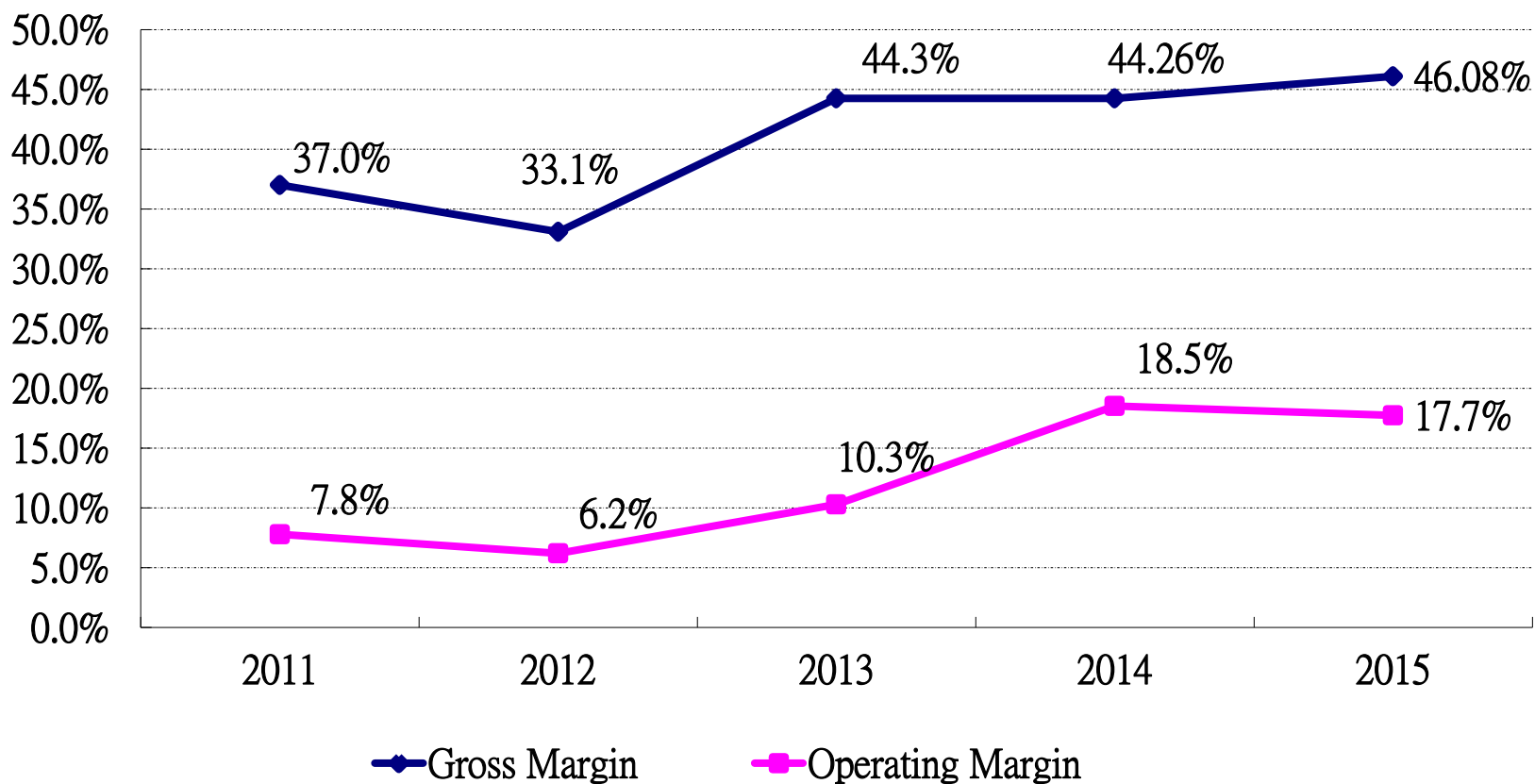
ANVISA Approval

- Blood Glucose Monitoring Systems
- Test Strips
- Infrared Thermometers

- ♥ Product introduction
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Margins



Dividend Policy

	2008	2009	2010	2011	2012	2013	2014	2015
EPS (NT\$)	8.74	9.22	3.62	3.4	2.56	5.42	6.61	6.45
Cash DPS (NT\$)	4.96	5	4	4	3	4.88	5.2	

Consolidated income statement highlights

NT\$ mn	2009	2010	2011	2012	2013	2014	2015
Revenue	2,117	2,103	2,040	2,417	2,304	2,520	2,637
Gross Profit	939	803	754	800	1,020	1,115	1,215
<i>Gross Margin (%)</i>	<i>44.3</i>	<i>38.2</i>	<i>37.0</i>	<i>33.1</i>	<i>44.3</i>	<i>44.3</i>	<i>46.08</i>
Operating Profit	427	241	159	150	237	475	467
<i>Operating Margin (%)</i>	<i>20.2</i>	<i>11.4</i>	<i>7.8</i>	<i>6.2</i>	<i>10.3</i>	<i>18.5</i>	<i>17.7</i>
Income before Tax	438	240	247	155	368	504	504
Net Income	400	208	217	162	321	413	437
<i>Net Margin (%)</i>	<i>17.9</i>	<i>9.4</i>	<i>9.1</i>	<i>5.8</i>	<i>13.9</i>	<i>16.4</i>	<i>16.6</i>
EPS (NT\$)	9.22	3.62	3.4	2.56	5.42	6.61	6.45

Consolidated sales revenue

NT\$ mn	2015	2016 Q1	2015 Q1	2016Q1較2015Q1 成長
Revenue	2,637	757	536	41.19%
Gross Profit	1,215			
<i>Gross Margin (%)</i>	<i>46.08</i>			
Operating Profit	467			
<i>Operating Margin (%)</i>	<i>17.7</i>			
Income before Tax	504			
Net Income	437			
<i>Net Margin (%)</i>	<i>16.6</i>			
EPS (NT\$)	6.45			

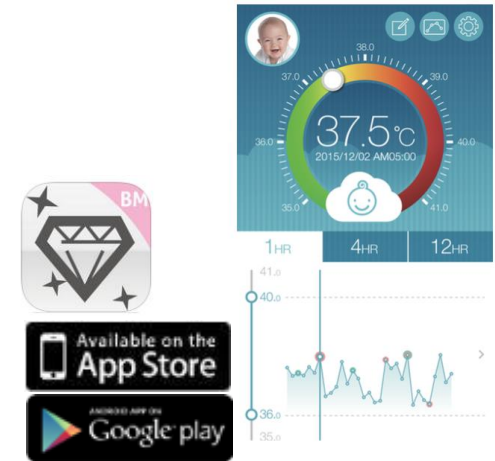
Innovative Products

Better product, better care

FORA Care

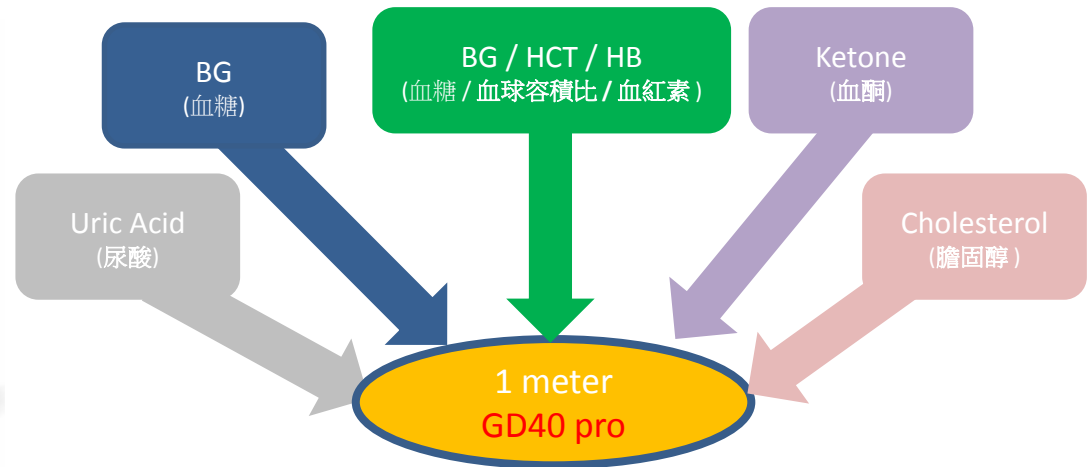
FORA TM10

穿戴式電子體溫計

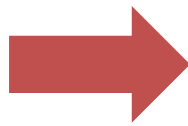


FORA GD40 pro

倍康專業型血糖測試系統



Measurement



Uploading



Data sharing



3G傳輸版



Service Center



3G傳輸版

FORA® 福爾

幾分甜健康諮詢教室

福爾-幾分甜健康諮詢教室開課囉！
為感謝大家平日對福爾的支持，福爾特別邀請專業醫師們加入團隊，來服務及回饋粉絲們！即日起，只要您對糖尿病、高血壓等相關的健康問題有疑問，都可以在【福爾FORA Taiwan】透過私訊、E-MAIL和雲端系統直接做詢問喔~健康照護是福爾追求的態度，讓福爾伴您一同邁向美好的未來。

諮詢E-MAIL: onlinedoctor@foracare.com
福爾雲端系統: <https://telehealth.foracare.com.tw>



- 1.王騰衛醫師- 北京大學醫學院畢業/加拿大醫師資格
 - 2.丁大元醫師- 台大醫學院畢業
 - 3.劉宇智醫師- 高雄醫學院畢業
 - 4.鄭孟伯醫師- 台大醫學院畢業
 - 5.呂炫堃醫師- 台北醫學院畢業
 - 6.呂劭倫醫師- 台北醫學院畢業
 - 7.郭昱廷醫師- 中國醫藥學院畢業
- 陸續還會再增加更多醫師團隊...

FORA TM10

穿戴式電子體溫計

Better product, better care, FORA Care



Bluetooth
SMART

FORA® 福爾 福爾穿戴式電子體溫計

FORA Wearable Temperature Monitor TM10



iFORA BM 可在 5 秒內
即時更新/監控體溫變化



可設定高/低溫鬧鈴警示



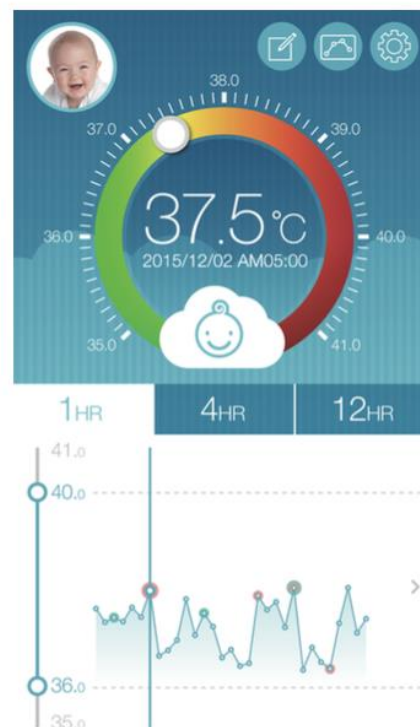
特殊臂帶材質
通過安全檢測



電池可連續測量 150 小時



★ 兩款可愛動物臂帶，可自由更換



FORA TM10

穿戴式電子體溫計

Better product, better care, FORA Care



STUDIO A春電展 穿戴式體溫計首亮相

2016春季電腦展將在4/14~4/18登場，Apple優質經銷商STUDIO A除了推出多款好康外，看準物聯網應用夯，現場也將展示榮獲2016 CES Las Gadget...

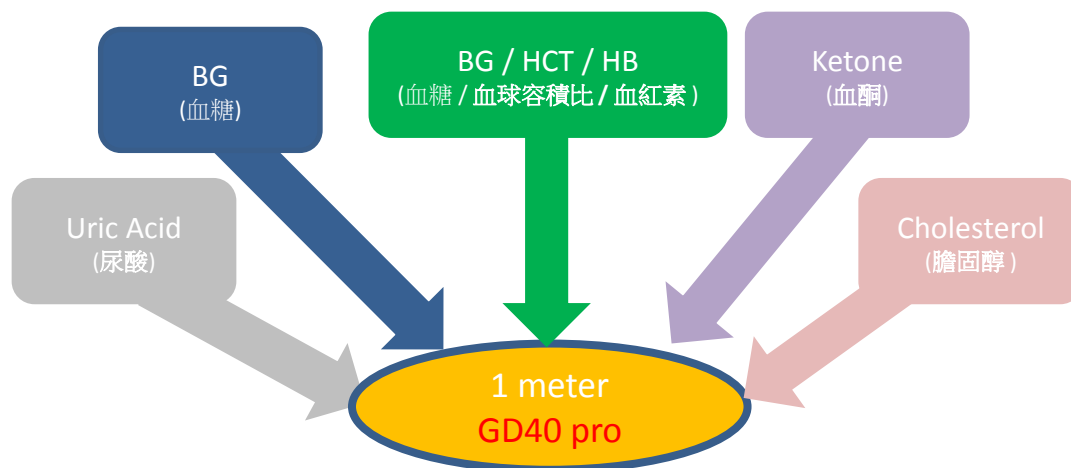
CHINATIMES.COM | 作者：中時電子報



FORA GD40 pro

倍康專業型血糖測試系統

Better product, better care, FORA Care



	Glucose	Glucose + Hematocrit + Hemoglobin	B-Ketone	Urine Acid	Cholesterol
GD40g Series					
	8.5mm 1.1uL Carbon	8.5 mm Carbon	8.5 mm Gold	8.5 mm Gold	8.5 mm Gold
FORA GOLD (or Trilogy) Series					
	7.5 mm 0.5uL Gold	7.5 mm Gold	7.5 mm Gold	7.5 mm Gold	7.5 mm Gold



Hematocrit and Hemoglobin

Hematocrit is the percentage(%) of red blood cells in blood.

Hemoglobin is the protein contained in red blood cells for oxygen delivery.

These two vital parameters relate to the capability of blood to deliver oxygen to our organs and tissue and also affect body fluid balance.



Normal range of hematocrit and hemoglobin is as below:

Hematocrit (HCT)



38~46%



42~54%



51~65%



33~36% Kidney dialysis patient

Hemoglobin(Hb)



12.0-16.0 g/dL



14.0-18.0 g/dL



14.0-24.0 g/dL

If your hematocrit or hemoglobin is abnormal.....

If your hematocrit or hemoglobin is abnormally low or high, it might mean the deficiency or abundance of red blood cells, or imbalance of body fluid.

People may have some symptoms during unusual hematocrit or hemoglobin level, including :

- Weakness or fatigue
- Lack of energy
- Fainting
- Paleness
- Shortness of breath

Unusual test result with symptoms left relates to some severe diseases:



- Hypertension
- Cardiovascular diseases
- Chronic obstructive pulmonary disease (COPD)

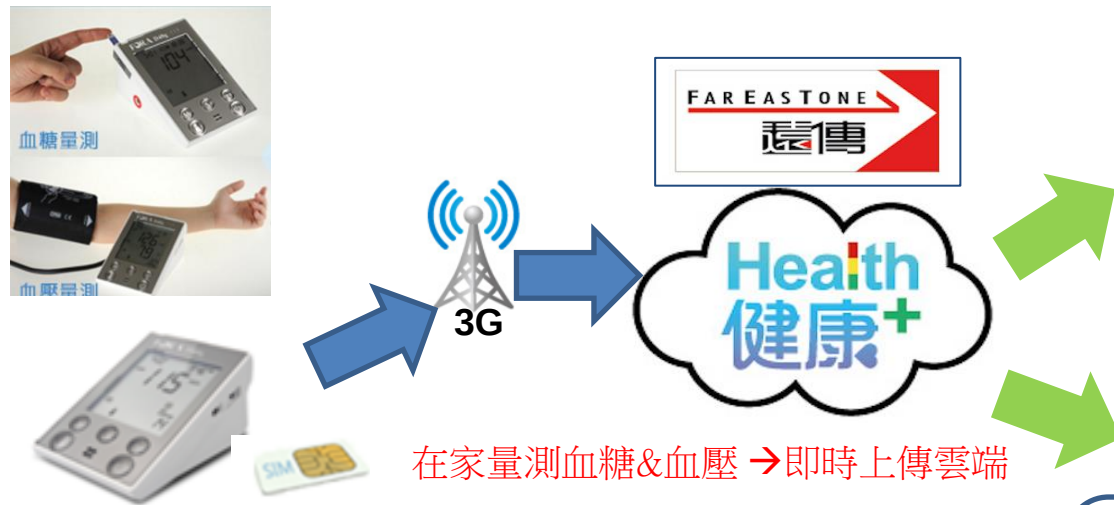


- Anemia
- Leukemia
- Chronic kidney disease and kidney failure

推廣 Health+ 健康大聯盟

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(泰博:醫材 + 遠傳:運營平台 + 惠生:藥店門市 + 彰基:專科團隊)



開啟App→追蹤個人(或家人)健康趨勢



彰基遠距血糖&血壓監測
(打造沒有圍牆的醫院)



前往社區健康服務站 (社區藥局)

*O2O 線下體驗店 (遠距服務體驗中心)

*藥師提供健康諮詢&病友衛教

***Thank you very much
for your attention!***