



ALLIED SUPREME CORP.
(4770.TW)

2023Q4 Investor Conference

Dec 7th, 2023

*We are the company which can offer you
complete solution in Fluoropolymer*

<https://www.alliedsupreme.com/>

Safe Harbor Notice

Except for historical information contained herein, the matters set forth in this presentation are forward looking statements subject to significant risks and uncertainties that could cause actual results to differ materially, including the impact of competitive products and pricing strategies, whether the design is accepted by our customers timely, the prompt introduction of new technologies, the capability for mass production of new products, the risk of excess capacity, the availability of production capacity, the financial stability in terminal markets or other risks, and so on.

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01 Company Overview

About ASC



ASC Product Chain and Industry Overview

Raw material supply

Fluoropolymer
Raw Material Provider



ASC Product Lines

Semi-Finished
Products



Final Products



ASC Customer

IC Industry

EL Chemical Industry

LCD Industry

Petrochem

Applications **TEFPASS®** is a key success factor in maintaining stable quality for high-purity chemicals.

High-purity electronic chemicals are crucial for semiconductor process yield.



氧化擴散
薄膜沉積 / Deposition

High Purity Chemical

High Yield Rate

Stable quality of IC chips

Green & circular economy

清洗 / Wet cleaning

H₂O₂雙氧水 + NH₄OH氨水 + H₂O (APM)
H₂O₂雙氧水 + HCL鹽酸 + H₂O (HPM)
H₂O₂雙氧水 + H₂SO₄硫酸 + H₂O (SPM)
HF氫氟酸 + H₂O (DHF)
NH₄OH氨水 + HF氫氟酸 + H₂O (BHF)
NH₄F + HF氫氟酸 (BOE/BHF)
H₃PO₄磷酸, IPA異丙醇

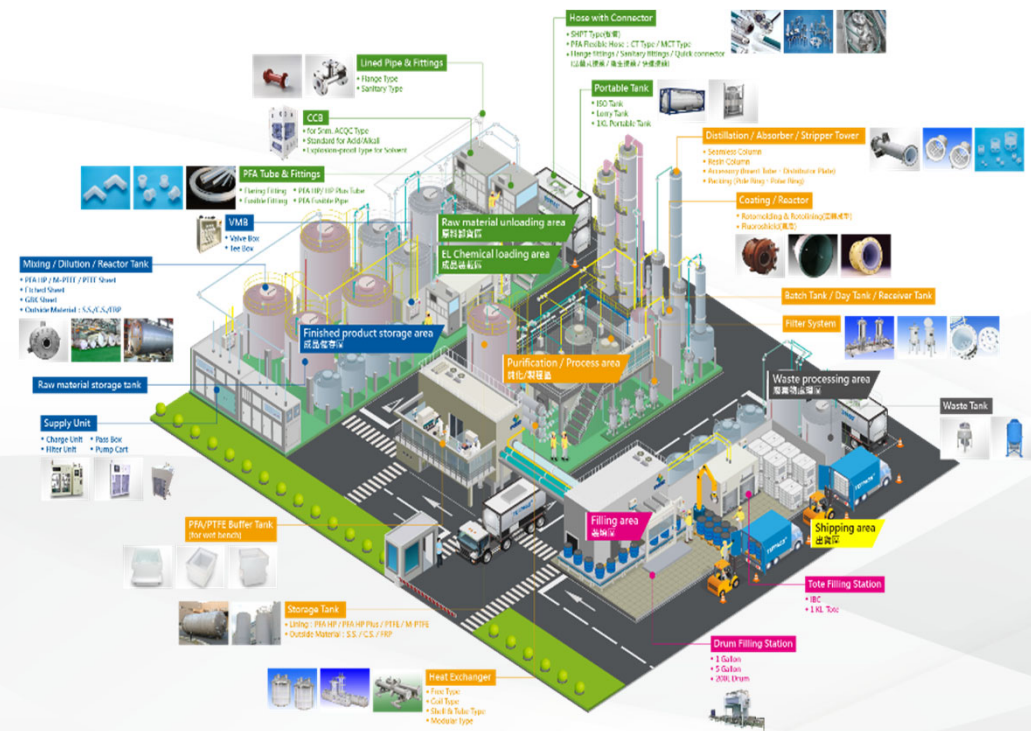
蝕刻/去光阻 / Etching

HF氫氟酸, H₂SO₄硫酸, H₃PO₄磷酸, Stripper剝離液, BOE, Al- Etching, Cu-Etching, Thinner光阻稀釋液 (PGMEA, PGME)

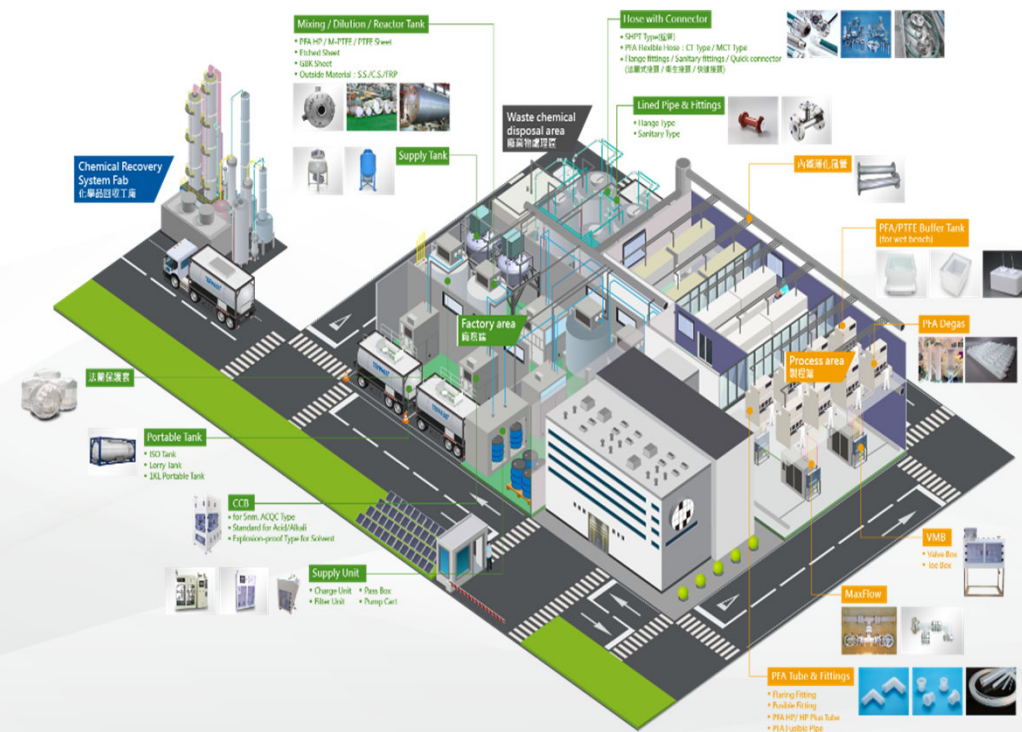
離子植入 / Ion implantation
拋光研磨 / CMP
檢測產出

Applications from Electronic Grade Chemical Plants to Semiconductor Fabs

Electronic Grade Chemical Plants



Semiconductor and Panel Fabs



Core Value



Product Line	ASC	Competitor
Raw material	X	X
Semi Product	V	X
Final Lined Equipment	V	V
Engineering service	V	X

We can provide key equipment to global manufacturers of electronic chemicals and their local customers in order to facilitate localization.



02

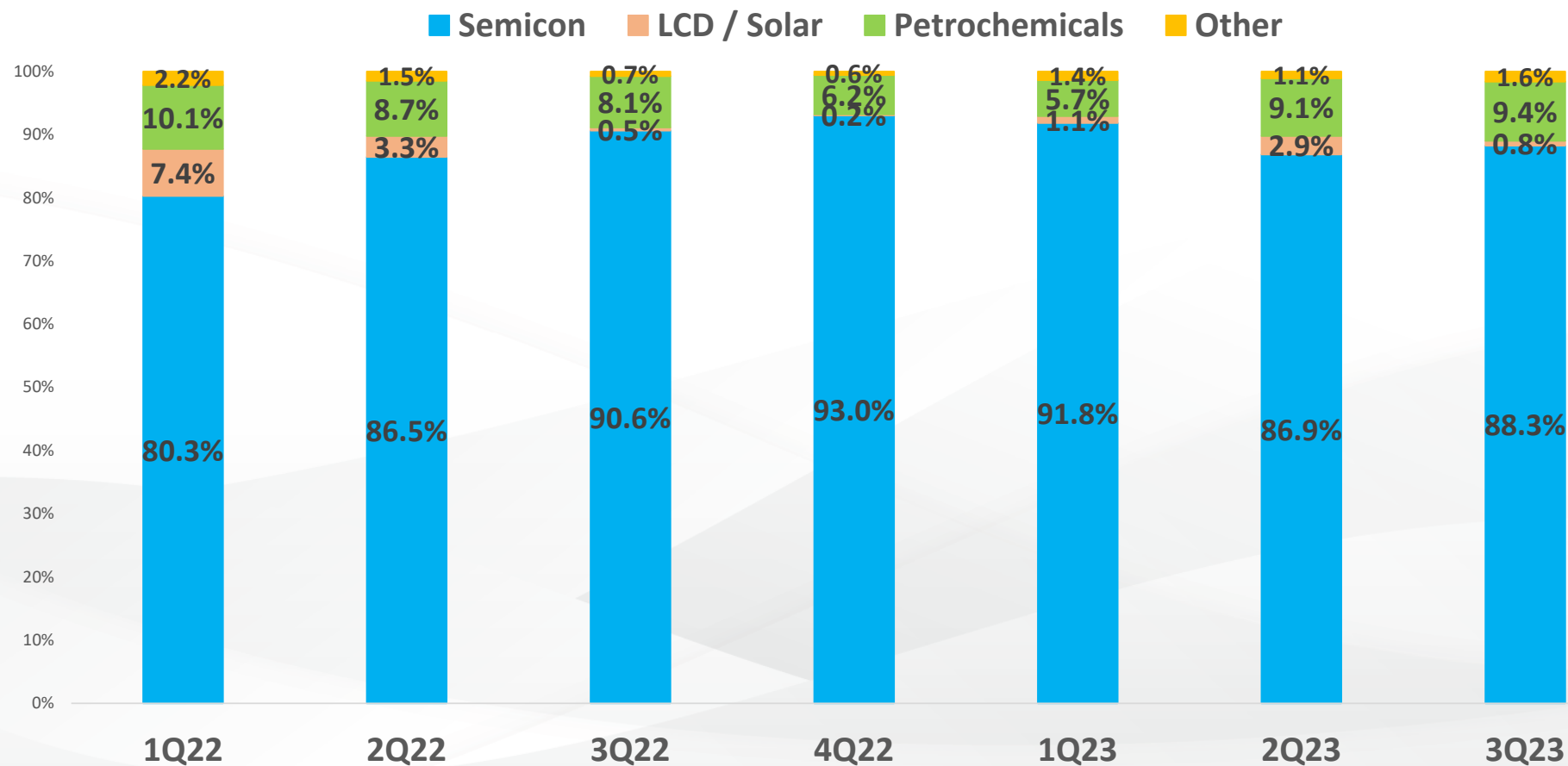
Operating Performance

Consolidated Income Statement 綜合損益表

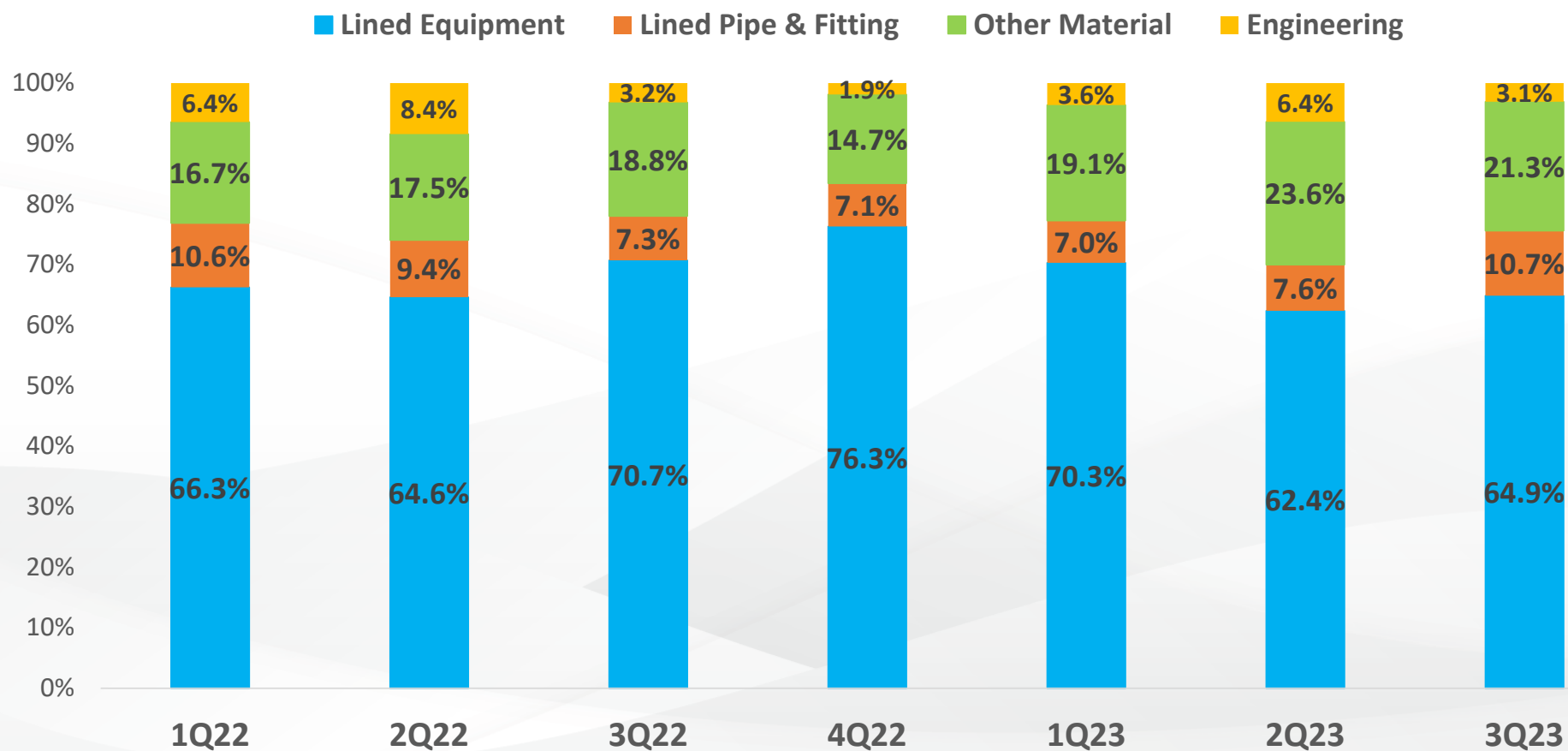
In NT\$ thousands

(In NT\$ thousands)	End of Sep, 23	End of Sep, 22	YoY	3Q23	2Q23	QoQ
Net sales	4,403,897	4,507,418	-2%	1,234,905	1,464,950	-16%
Gross profit	2,008,748	2,001,628	0%	573,912	645,562	-11%
Operating exp.	481,350	468,075	3%	165,474	161,462	2%
Operating profit	1,527,398	1,533,553	0%	408,438	484,100	-16%
Non-ope items	76,274	50,591	51%	49,408	9,461	422%
Pre-tax profit	1,603,672	1,584,144	1%	457,846	493,561	-7%
Tax exp.	306,352	313,486	-2%	74,384	117,920	-37%
Net profit	1,297,320	1,270,658	2%	383,462	375,641	2%
EPS	16.38	16.15	0.23	4.82	4.75	0.07
Margins %	End of Sep, 23	End of Sep, 22	YoY	3Q23	2Q23	QoQ
Gross profit	45.6%	44.4%	1.2%	46.5%	44.1%	2.4%
Ope exp.	10.9%	10.4%	0.5%	13.4%	11.0%	2.4%
Ope profit	34.7%	34.0%	0.7%	33.1%	33.0%	0.0%
Pre-tax profit	36.4%	35.1%	1.3%	37.1%	33.7%	3.4%
Tax exp.	7.0%	7.0%	0.0%	6.0%	8.0%	-2.0%
Net Profit	29.5%	28.2%	1.3%	31.1%	25.6%	5.4%

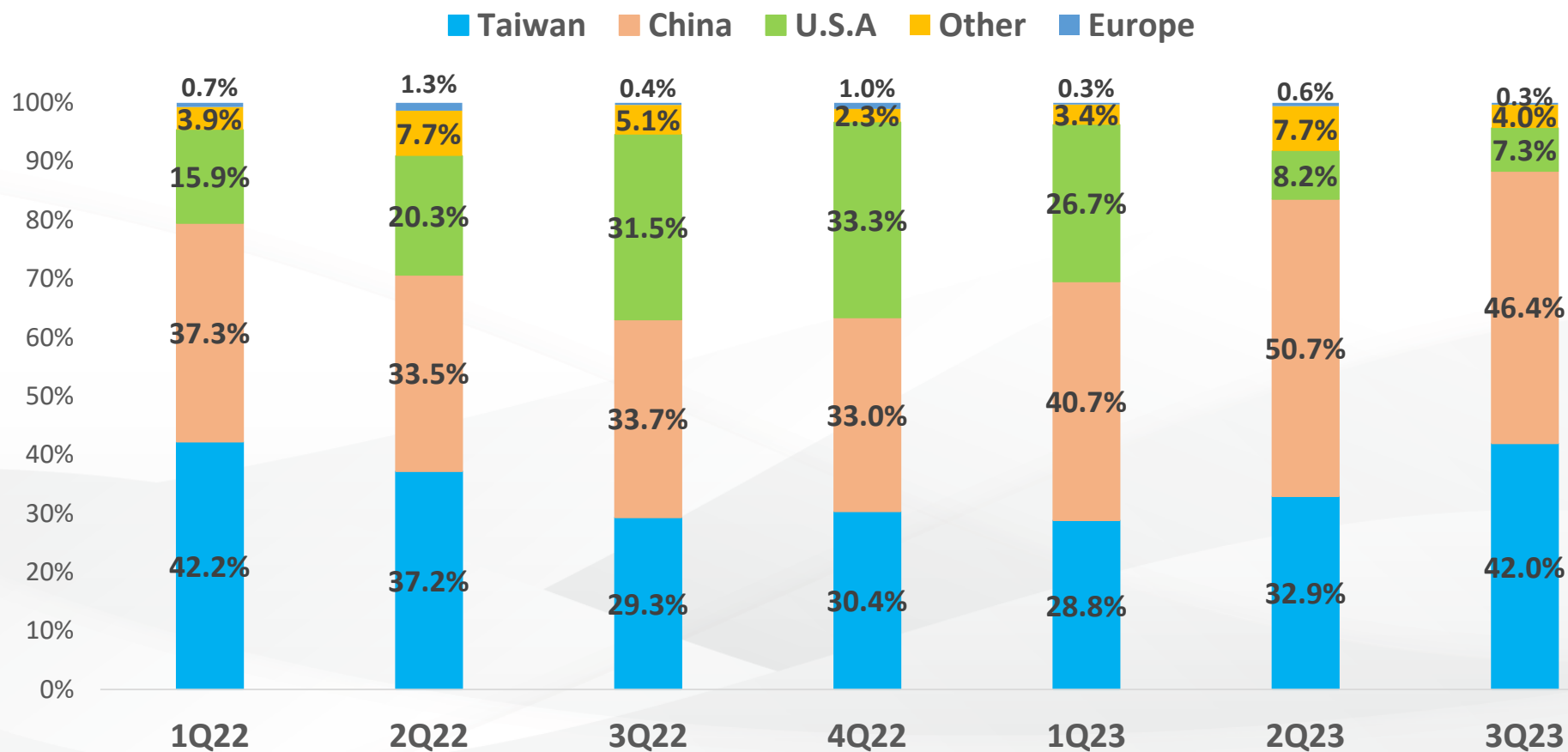
2023 Sales revenue % by Industries (産業別)



2023 Sales revenue % by Products (產品別)



2023 Sales revenue % by Customer's Location (地區別)



Dividend payout ratio over past 5 years

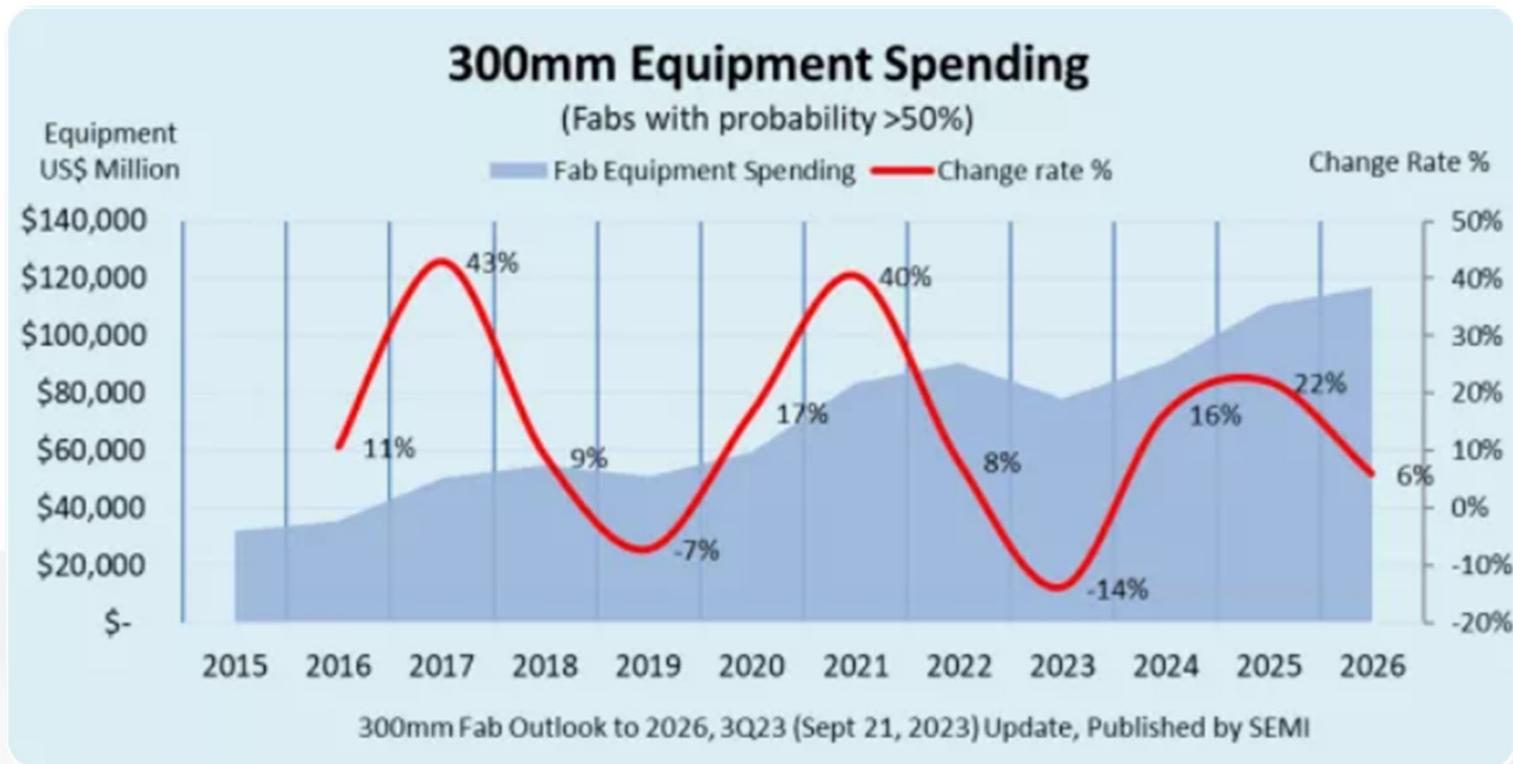
FY	2018	2019	2020	2021	2022
EPS	7.33	7.3	7.65	13.94	22.54
Dividend	4	4	4.3	8	12
Payout ratio	55%	55%	56%	57%	53%



03

Business Outlook

300MM FAB OUTLOOK TO 2026



Period 2015 to 2026: Worldwide 300mm semiconductor fab activities for Memory, Logic and Foundry, Analog, and Power. Highlighting new fab investment driven by surging demand for 5G, AI, high-performance computing, and automotive semiconductors.

[300mm Fab Outlook to 2026](#) | SEMI

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Business outlook

Market outlook

- Taiwan Market: Demand for expanding advanced manufacturing processes is initiating, and overall visibility is expected to be better than this year.
- U.S. Market: Deferred orders from U.S. clients will resume, triggering a restart in shipments; development of new customers and new chemical plant projects.
- Japan Market: There is an increase in demand for semiconductor expansion, but competition in Japan is more intense; efforts are ongoing to continuously strengthen market penetration.
- China Market: With support from policies and funding subsidies, the momentum for construction and planning in the semiconductor and chemical industries continues; actively promoting the direction of domestic production.
- European Market: The European chemical supply chain is still incomplete, making it a market to watch for in the future

Production utilization

- Taiwan Factory: With the economic recovery in Taiwan and the U.S., capacity utilization is expected to gradually increase.
- Jiaxing Factory: Capacity utilization will continue to approach full load.



04

Q & A



Thank you

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