Primax Electronics Ltd.
(4915 TT)

1Q 2015 Earnings Conference Call

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1Q15 Result

Amount ： NTD M	Q1 15	Q4 14	Q1 14	QoQ	YoY
Net Sales	12,958	13,435	11,603	-3.6%	11.7%
COGS	11,526	11,849	10,178		
Gross Profit	1,432	1,586	1,425		
Gross Margin	11.1%	11.8%	12.3%	-0.8%	-1.2%
Operating Expense	1,059	1,263	927		
Operating Expense %	8.2%	9.4%	8.0%	-1.2%	0.2%
Operating Income	373	323	497	15.5%	-24.9%
Operating Margin	2.9%	2.4%	4.3%	0.5%	-1.4%
Non-operating Items	118	102	(51)		
Income before Tax	492	425	446	15.6%	10.1%
Income Tax	114	85	101		
Net Income	378	340	345	11.1%	9.5%
Net Margin	2.9%	2.5%	3.0%	0.4%	-0.1%
Net income attributed to Primax	368	332	323		
EPS (NT$)	0.85	0.76	0.75		

1Q15 Statement of Financial Position

Selected items from Balance Sheet	1Q15		1Q14	
(Amount：NTD M)	Amt	%	Amt	%
Cash	6,864	20%	6,264	24%
Accounts receivable	10,299	30%	7,682	29%
Inventory	5,534	16%	4,413	17%
Total Current Assets	24,201	71%	19,272	73%
Fixed Assets	5,016	15%	3,479	13%
Total Assets	33,919	100%	26,546	100%
Accounts Payable	11,707	35%	9,687	37%
S-T Borrowings	4,209	12%	2,926	11%
CPLTD	604	2%	600	2%
Total Current Liabilities	19,933	59%	15,990	60%
L-T Borrowings	1,328	4%	1,200	5%
Total Liabilities	21,984	65%	17,514	66%
Total Equity	11,935	35%	9,032	34%

Key Indices	1Q15	1Q14
AR Turnover (days)	63	56
AP Turnover (days)	85	80
Inventory Turnover (days)	39	38
Cash Conversion Cycle (days)	18	14
Current Ratio (%)	121.4	120.5
Total Liabilities -to-Assets Ratio (%)	64.8	66.0
Book Value Per Share (NT$)	21.64	18.27

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1Q15 Statement of Cash Flows

Amount：NTD M	1Q15	1Q14
From Operation	(1,149)	342
- Income before tax	492	446
- Depreciation and amortization	340	295
- Notes and Account receivable	759	1,399
- Notes and Account payable	(1,307)	(1,973)
- Inventory	(310)	601
- Other Operating Sources / (Uses)	(1,123)	(427)
From Investment	(580)	(2,474)
- Fixed Assets	(540)	(142)
- Acquisition of Tymphany's 70% shareholding	(39)	(2,330)
- Other Investing Sources / (Uses)	(1)	(2)
From Financing	1,803	3,579
- Exercise of ESOP	14	1
- S-T Borrowings	1,754	1,861
- L-T Borrowings	(7)	1,720
- Other Financing Sources / (Uses)	41	(2)
Net Cash Position Change	73	1,447
Effect of foreign currency exchange translation	(16)	(3)
Cash at beginning of year	6,814	4,787
Ending Cash Balance	6,871	6,230

Thank you!

Safe Harbor Notice

- We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us
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