

# Star Comgistic Capital Co.,Ltd.

## 2018Q2

## Investor Conference

(Stock Code : 4930)



2018/10/25

## Agenda

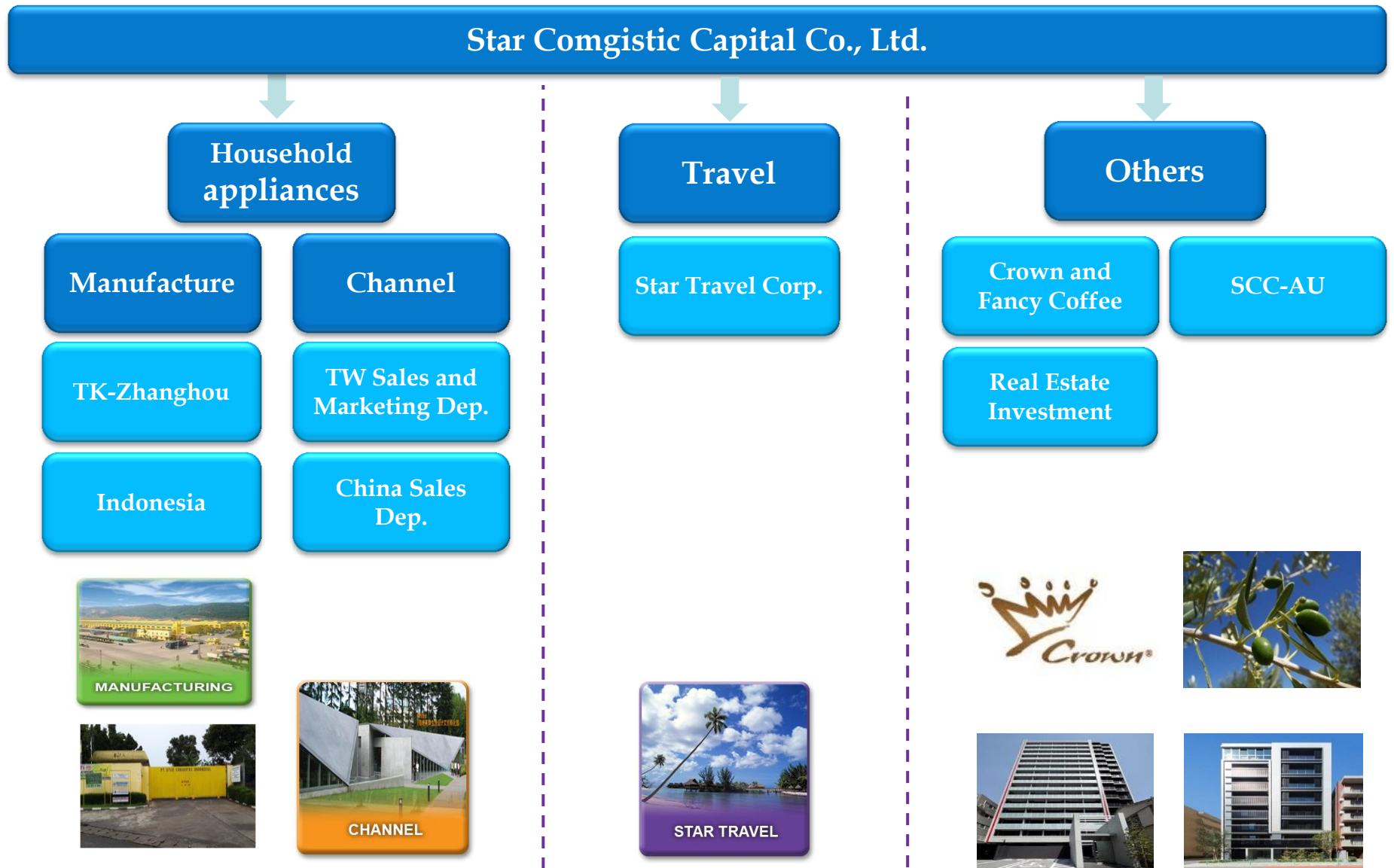
---

- Milestone and Company Organization
- 2018H1 Financial Results
- Business Outlook and Vision
- Q&A

## Milestone

Nov. 2009	Star Comgistic Capital Co., Ltd established due to corporate spin-off
Jan. 2010	Approved public offering
Jun. 2010	Capital increase by cash, raising NTD 260 millions Listed in TWSE
Feb. 2012	Subsidiary Star Travel Corp. Listed in OTC
Oct. 2012	Purchased stock of Crown Fancy Coffee
Nov. 2012	Capital increase by cash, raising NTD 500 millions
Oct. 2014	Reduction of Capital, refunding share holders NTD 1,343 millions
Jan. 2016	Acquired control of Crown Fancy Coffee

# Company Organization



# 2018H1 Financial Result—Balance Sheet

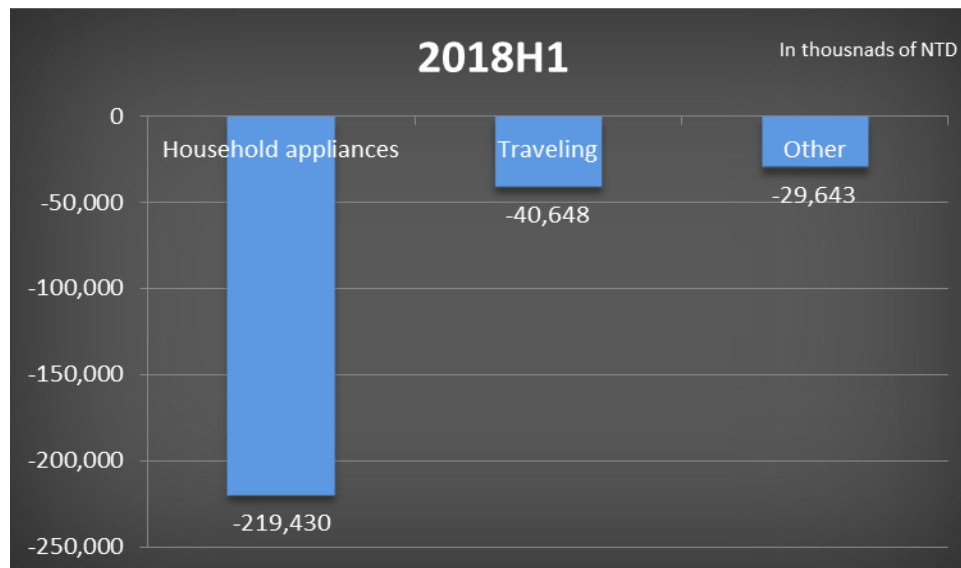
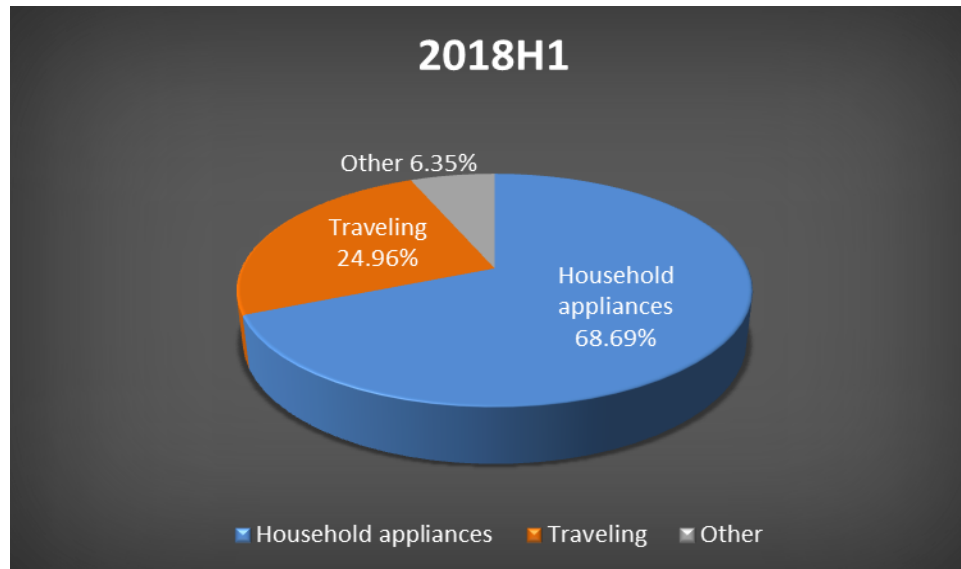
創新 | 商品 | 通路

	In thousands of NTD					
	Jun. 30, 2018		Dec. 31, 2017		Jun. 30, 2017	
	Amount	%	Amount	%	Amount	%
Cash and Financial Instrument	\$ 5,407,071	48	\$ 5,849,805	49	\$ 5,423,632	47
Receivabe	1,212,576	11	1,493,613	13	1,359,349	12
Inventories	1,106,206	10	980,136	8	916,561	8
Property, Plant and Equipment	1,142,437	10	1,333,094	11	1,496,696	13
Investment property	1,281,366	12	1,129,390	10	1,195,696	10
Other	1,020,461	9	1,044,263	9	1,104,494	10
<b>Total</b>	<b>\$ 11,170,117</b>	<b>100</b>	<b>\$ 11,830,301</b>	<b>100</b>	<b>\$ 11,496,428</b>	<b>100</b>
Current Liabilities	\$ 4,000,229	36	\$ 4,488,130	38	\$ 4,441,024	39
Noncurrent Liabilities	1,141,767	10	1,169,929	10	971,793	8
<b>Total liabilities</b>	<b>5,141,996</b>	<b>46</b>	<b>5,658,059</b>	<b>48</b>	<b>5,412,817</b>	<b>47</b>
Equity attributable to shareholders of the parent	3,950,754	35	4,087,960	34	4,124,838	36
Non-controlling interests	2,077,367	19	2,084,282	18	1,958,773	17
<b>Total equity</b>	<b>6,028,121</b>	<b>54</b>	<b>6,172,242</b>	<b>52</b>	<b>6,083,611</b>	<b>53</b>
<b>Total</b>	<b>\$ 11,170,117</b>	<b>100</b>	<b>\$ 11,830,301</b>	<b>100</b>	<b>\$ 11,496,428</b>	<b>100</b>

# 2018H1 Financial Result— Consolidated statements of Income

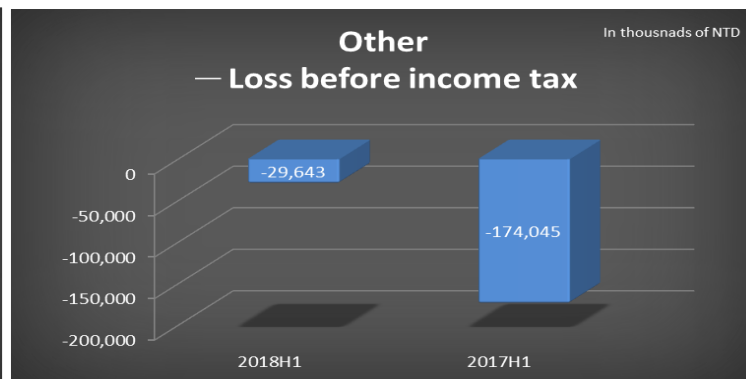
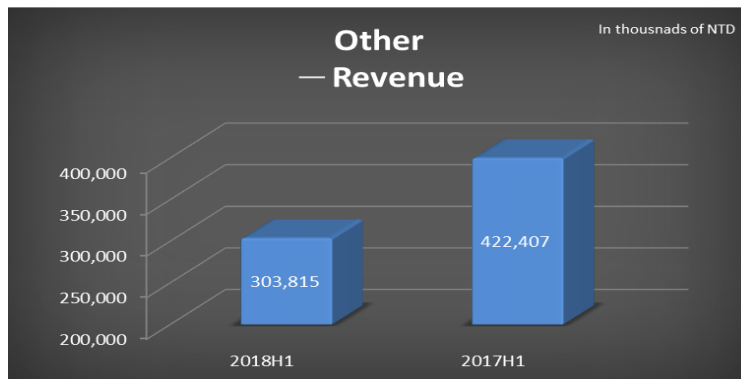
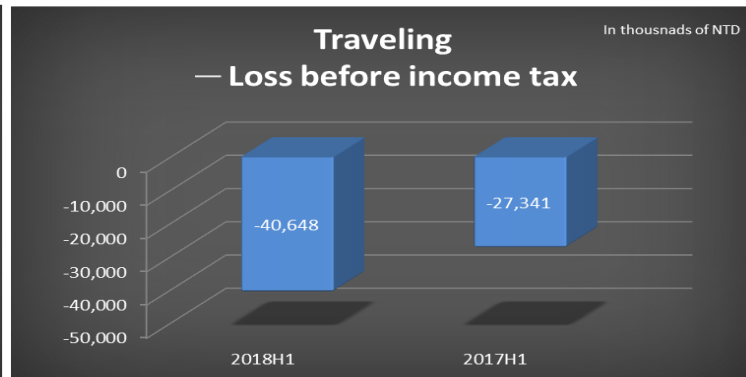
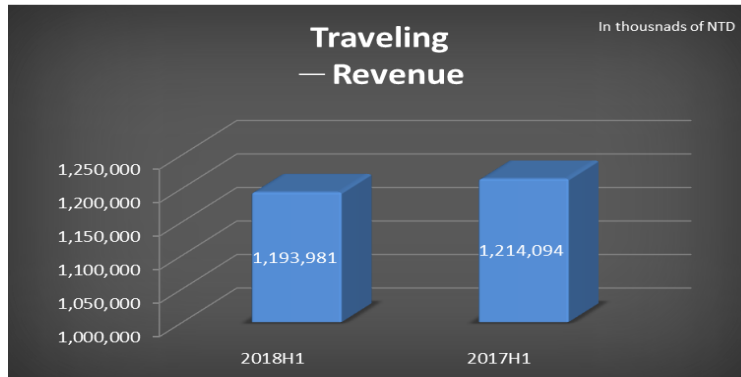
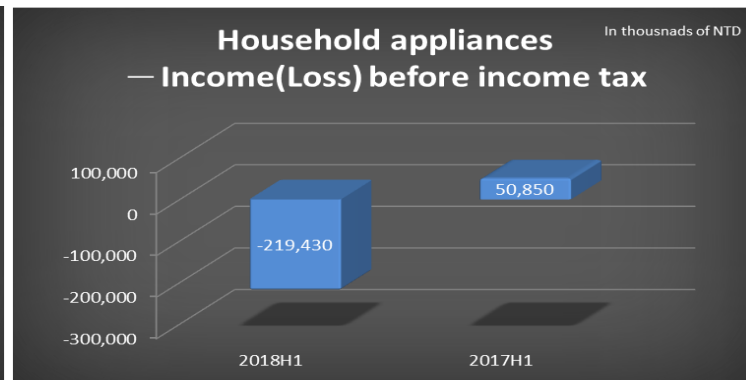
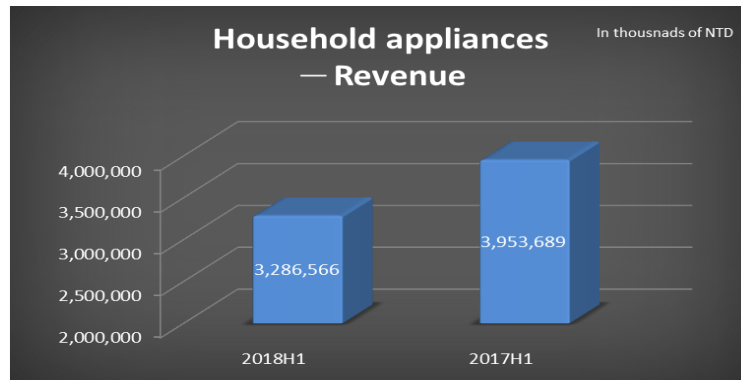
	In thousands of NTD			
	For the Six Months Ended Jun. 30, 2018		For the Six Months Ended Jun. 30, 2017	
	Amonnt	%	Amonnt	%
Net revenue	\$ 4,784,362	100	\$ 5,590,190	100
Cost of	( 4,233,713)	( 88)	( 4,694,520)	( 84)
Gross profit	550,649	12	895,670	16
Operatin expenses	( 896,347)	( 19)	( 991,301)	( 18)
Loss from operations	( 345,698)	( 7)	( 95,631)	( 2)
Non-operating income and expenses	55,977	1	( 54,905)	( 1)
Loss before income tax	( 289,721)	( 6)	( 150,536)	( 3)
Income tax expense	( 1,261)	-	( 24,721)	-
<b>Net loss</b>	<b>( 290,982)</b>	<b>( 6)</b>	<b>( 175,257)</b>	<b>( 3)</b>
Net loss attributabe to :				
Shareholders of the parent	(\$ 181,601)	( 4)	(\$ 100,433)	( 2)
Non-controlling interests	( 109,381)	( 2)	( 74,824)	( 1)
	<b>(\$ 290,982)</b>	<b>( 6)</b>	<b>(\$ 175,257)</b>	<b>( 3)</b>
Loss per share	<b>(\$ 1.35)</b>		<b>(\$ 0.75)</b>	

# 2018H1 Financial Result – Main Sectors



# 2018H1 Financial Result – Main Sectors

創新 | 商品 | 通路



## Business Outlook and Vision

---

### Household appliances

- US-China trade war
- Move some production lines to Indonesian factory
- Strengthen Supplier Management

### Traveling

- Improve consumer experience on mobile devices

### Other

- Improve coffee taste and customer experience
- Develop O2O and B2B

Thank you!

Q&A