

Stock code **8367**

Investor Conference

Company Profile

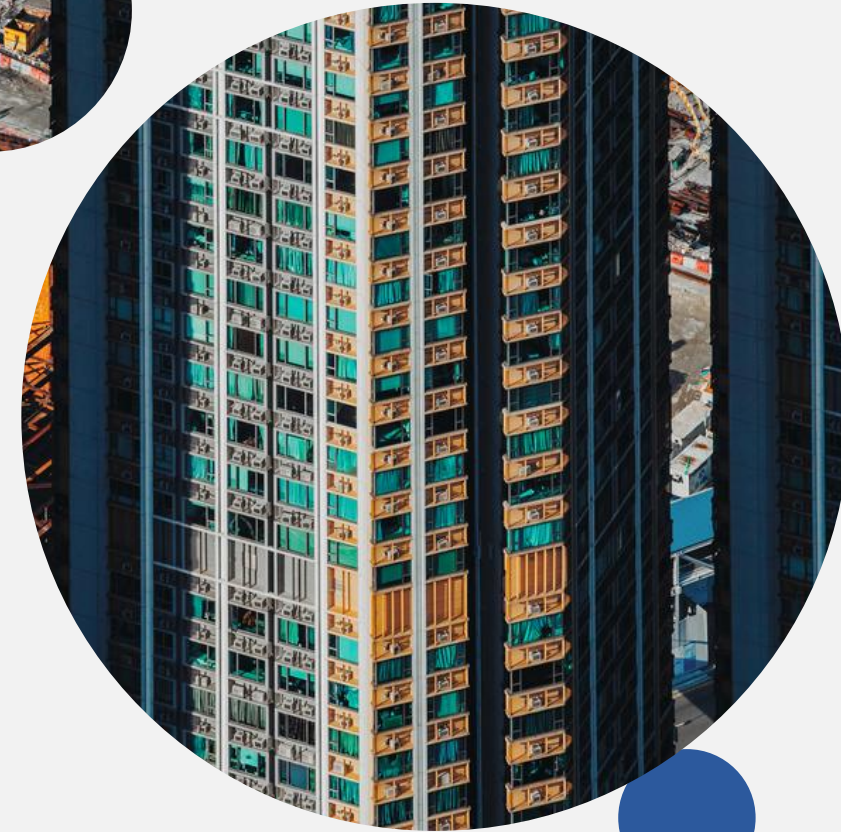
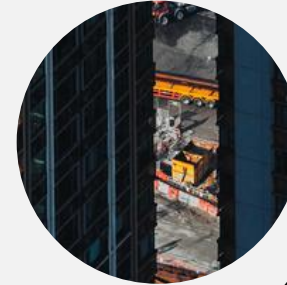


www.chienshing.com.tw

2026.04.16

Legal Disclaimer

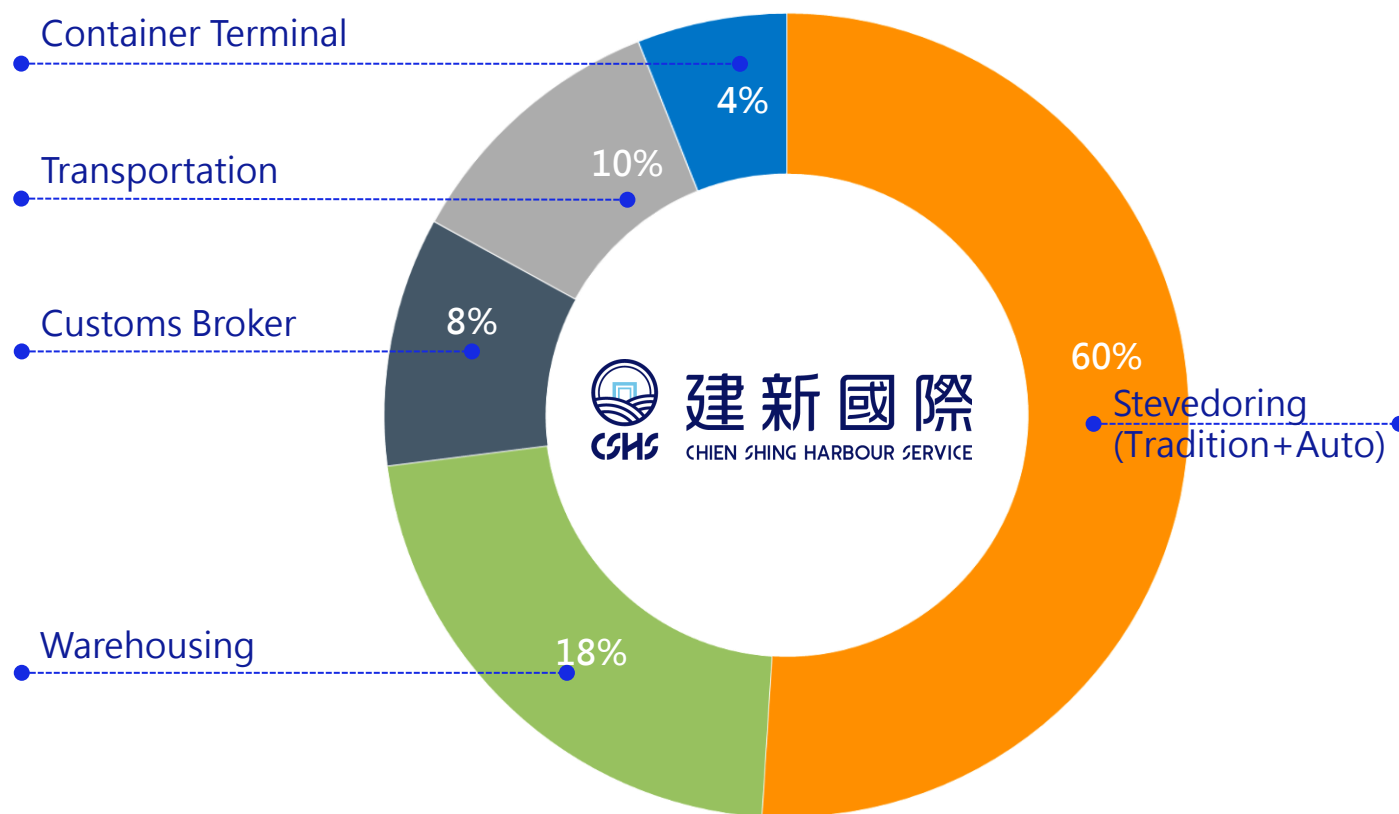
- ◆ This presentation and the related information released simultaneously include the forecast information acquired internally within Chien Shing Harbour Service Co. Ltd.(the “Company”) and external sources
- ◆ The operation, financial, and business prospects of the Company made by this presentation may differ from actual future results which could be resulted by those risks the Company cannot control.
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Company Profile

Largest integrated logistics provider at Taichung Port

- Source – Taiwan Stock Exchange Corporation (TWSE)



Company Name	CHIEN SHING HARBOUR SERVICE CO., LTD
Chairman	Albert Chen
President	John Ko
Spokesperson	John Ko
Established	1976
Capital	US\$ 29.6 million
Annual revenue	US\$ 129 million
Business domain	Total Logistics Service/ Solution Provider
Stock code	8367. TW
Website	www.chienshing.com.tw

Restricted port area license and Free Trade Zone qualification represents a unique business model

The port area's logistics sector is not a free market, but rather a highly regulated "entry-barrier industry."

The key to Chien Shing's ability to provide one-stop services in the port area lies in its simultaneous holding of multiple government-issued business licenses and qualifications that are difficult to obtain.

Highly regulated industries in the port area

Newcomers are barely able to obtain a license.



Port Area Operation

- Port Area Loading/ Unloading Operation Permit
- Wharf/Port Area Operation Qualification
- Approval of Port Area Dedicated Loading and Unloading Equipment

Free Trade Zone License

- Free Trade Zone business certificate
- Permitted Operations: Free Trade Warehouse/ Bonded Warehouse/ Transshipment/Simple Processing/ Restructuring

Customs-approved self-management qualification

- Customs-approved self-managed warehousing operators
- AEO Certificate.

Dangerous/Special Goods Transportation Qualification

- Hazardous goods delivery certificate
- Toxic Chemical Substances Management Specialist
- ISO 9001 / ISO 45001

High barriers to entry, high customer loyalty, and stable long-term dividends cash flow.

Four Major Advantages

1. Our services are classified as franchised industries.
2. Automatic coal unloading and indoor warehousing service benefit from ESG trend.
3. The only smart cold chain park in the port area, providing logistics services for high-tech materials such as AI and medical supplies.
4. Benefiting from energy policies: natural gas pipeline upgrades.

2025.02
**First batch of natural gas
pipelines unloaded**

2026.Q2
**Innotech Logistics
Phase I officially
start operation**

2026.Q3
**Innotech Logistics
Phase II officially
start operation**

Organization



The only integrated group providing customs clearance, transportation, warehousing, and cargo handling services.

CTSPL



- Capital: NTD 300 million
- Share owned: 62.66 %
- Warehousing service at Central Taiwan Science Park & Songshan Airport.
- Stock code: 7863

Ancora



- Capital: NTD 900 million
- Share owned: 85.44 %
- Automatic unloading and smart indoor warehousing service at Taichung Port

CTHS



- Capital: NTD 700 million
- CHS owns 40.11 % shares
- Ancora owns 2.02 % shares
- Automatic unloading and smart indoor warehousing service at Kaohsiung Port

Innotech



- Capital: NTD 1 billion
- CHS owns 52.93 % shares
- CTSPL owns 17.33 % shares
- First smart multi-floor warehouse at logistics park at Taipei Port

Major industrial customers

- ✓ Maintains a top-three market share position among customs brokerage firms in Taiwan
- ✓ with over 80% of its business derived from an integrated one-stop service model



Established a strategic presence across key ports and science parks in Taiwan, creating a differentiated and scarce logistics asset advantage

Main Ports in Taiwan: The only player in the industry with a presence across all five major free trade ports in Taiwan

- Keelung, Taipei, Taichung, Anping, Kaohsiung

Warehouses:

- **Largest Warehousing Footprint in Taichung – Core Logistics Hub**

Taichung Port Logistics Park, Pier 23~25, Pier 42~43, 10C FTZ, Related Industrial Park(Wuqi/Longjing), C5 at Industrial Park of MOEA, Pier 104, Industrial Specialized Zone II, Grey Pond area.

- **Only Warehouse Operator in Central Taiwan Science Park – Technology Sector**

Central Taiwan Science Park Logistics, Songshan Airport.

- **Strategic Energy and Bulk Logistics Hub in Kaohsiung Port – Energy / Bulk Cargo**

Kaohsiung Port Pier S19, Kaohsiung Port Pier 118-119

CHEN TERMINAL, Keelung Port



One-stop Logistics Service

Customs Broker

- **AEO Certificate.**
- B2B Cloud Service.
- EDI Integration.
- Import and export customs clearance and data exchange operations



Transportation

- **ISO-9001 / 45001 certified**
- Designated FTZ transportation.
- GPS and radio transmission.
- Container transportation, flatbed transportation, and dump truck



Warehousing

- FTZ, Bonded, General warehouse.
- Highest warehouse market share in Port of Taichung.
- All supply chain service network.



建新國際
CHIEN SHING HARBOUR SERVICE



Ship Stevedoring

- The best stevedoring company in port of Taichung.
- 24hrs Operation.
- Excellent capacity, safety and efficiency.



Container Terminal

- Inland container terminal.
- Full chain service in FTZ, bonded.
- CFS cargo handling, distribution.

Vertical Integration Advantages

- ✓ Enhanced operational efficiency and margin optimization
- ✓ Expanded project execution capacity and new client acquisition
- ✓ Ensured consistency in service quality
- ✓ Integrated resources with flexible allocation to meet customer needs
- ✓ Reduced supplier management costs for clients
- ✓ Strengthened competitive moat through differentiated strategy

Vertical integration × group synergies enhance peak-season order intake and operational flexibility



① 高彈性倉儲調度

- 集團內部倉儲資源共享
- 可快速進行儲位與空間調整
- 即時滿足大型客戶突發性需求

提升接單成功率與
大型訂單承接能力



② 集團整合行銷 與轉介

- 各單位業務資訊即時共享
- 客戶需求可跨事業體快速轉介
- 形成整合集團的接單平台

擴大案源來源並提
升整體接單效率



③ 一條龍服務帶動 交叉銷售

- 單一需求可延伸至報關、運輸、裝卸等服務
- 各部門具備整合服務意識
- 提升單一客戶貢獻度

由單點服務升級為
整合型解決方案



④ 旺季承載能力 顯著提升

- 透過資源整合與內部調度
- 有效應對物流旺季高峰需求
- 降低產能瓶頸風險

在需求高峰期維持
營運效率與收入穩定



⑤ 高透明度與 快速決策

- 資源配置與資訊共享透明化
- 決策反應速度快
- 提升整體營運效率與服務品質

優化整體營運效率
與服務品質

Tariff restructuring and AI-driven growth are fueling both cross-border and domestic logistics demand.

Amid global supply chain reconfiguration and accelerating AI trends, the Company is well positioned to directly benefit from expanding logistics demand, supported by its strategic locations and vertically integrated capabilities.

Global Supply Chain Reconfiguration Drives Logistics Demand

- Tariff policies and geopolitical dynamics are reshaping supply chain configurations
- Reshoring and regionalized production trends are accelerating
- Driving growth in import/export activity and port logistics demand

AI Industry Expansion Drives Logistics Volume Growth

- Taiwan's strategic role in the AI and semiconductor supply chain continues to strengthen
- Rising demand for imports and exports of raw materials, semi-finished, and finished goods
- Driving concurrent growth in sea freight, air cargo, and inland logistics

Rapid Growth in Logistics Demand Within Industrial Parks

- Increasing transportation demand between science parks and industrial zones
- Frequent movement of components and semi-finished goods across production processes
- Concurrent rise in warehousing demand



Chien Shing Positioned at Core Demand Nodes

- Established presence in port logistics and warehousing resources
- Strategic deployment across science parks and key industrial zones
- Located at the most concentrated logistics demand nodes

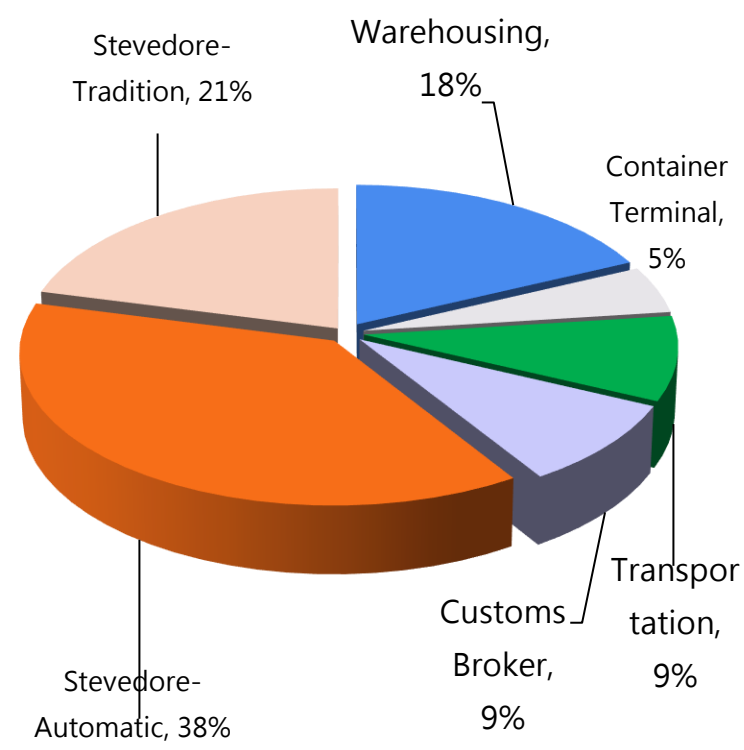
One-Stop Integrated Service Advantage

- Cross-regional service capabilities across Northern, Central, and Southern Taiwan
- Standardized and consistent logistics service quality
- Single point of contact for integrated customer solutions

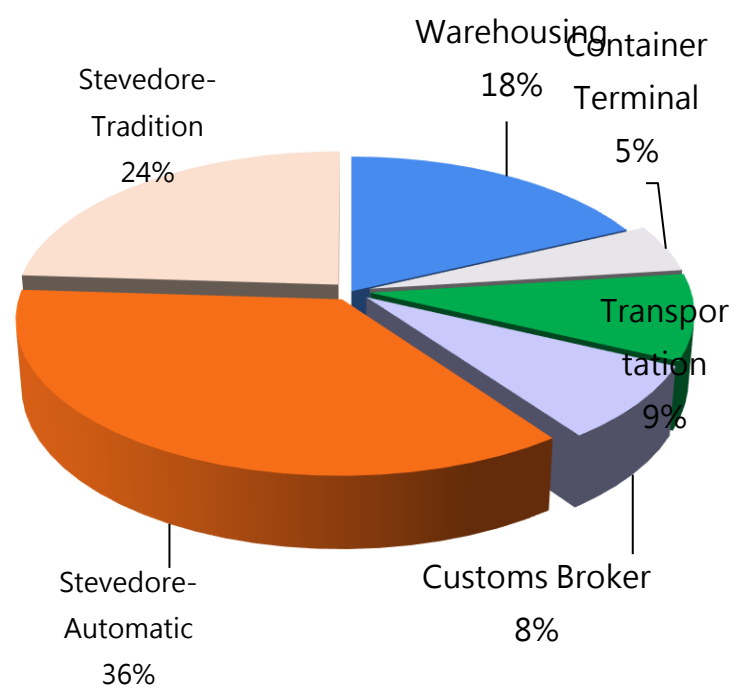
Financial Results

The Proportion of Consolidated Operating Revenue (%)

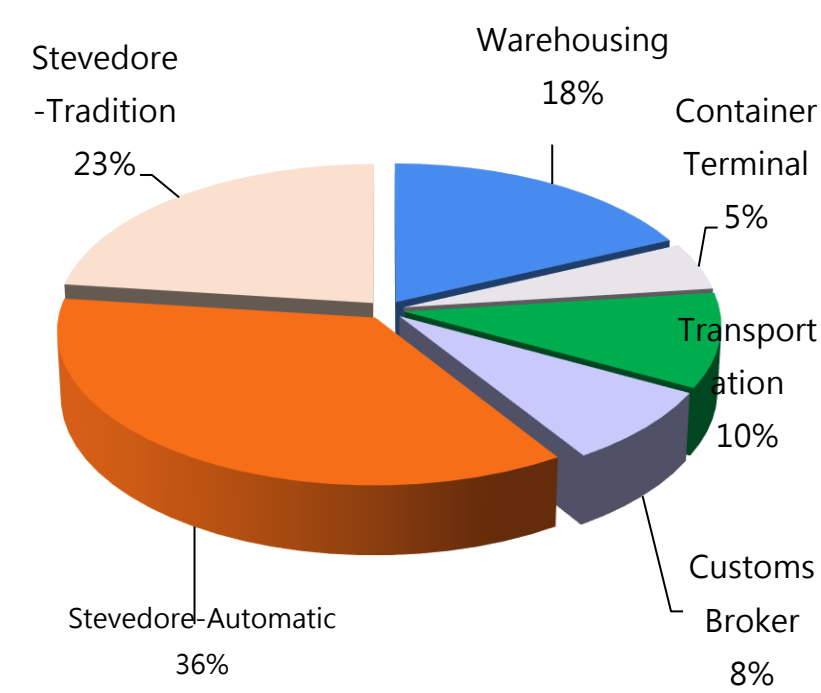
2024



2025

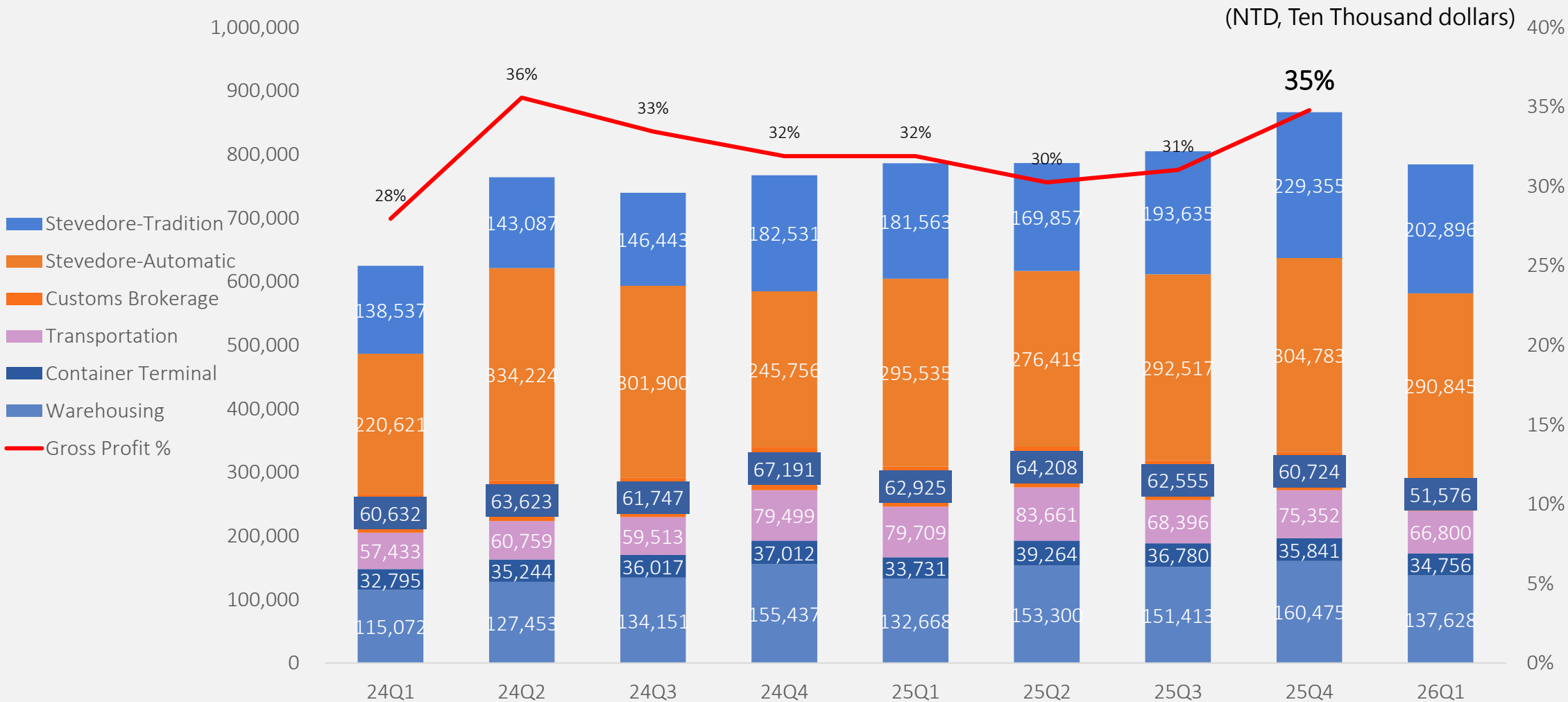


2026 Q1



The Proportion of Consolidated Operating Revenue

Business scale expansion, coupled with the recognition of a long-term natural gas unloading and storage contract starting from 2Q25, is expected to support margin enhancement



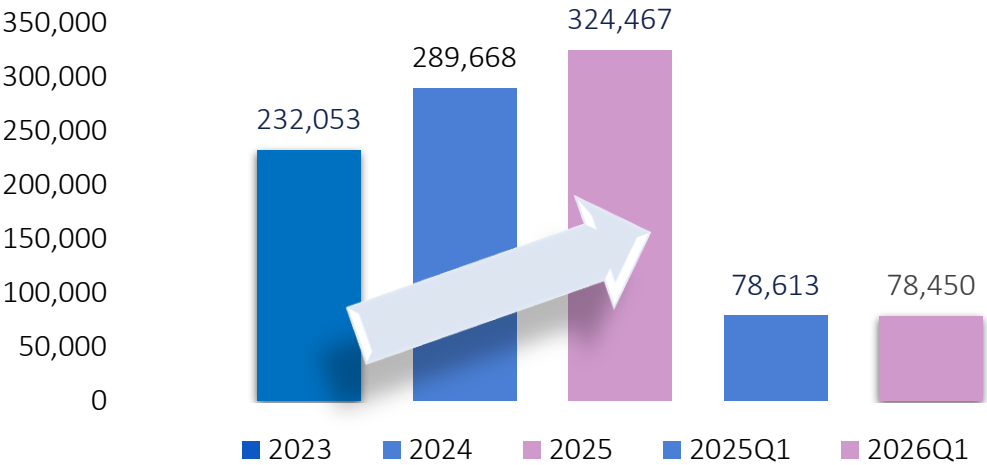
Overview of Financial info

Part I

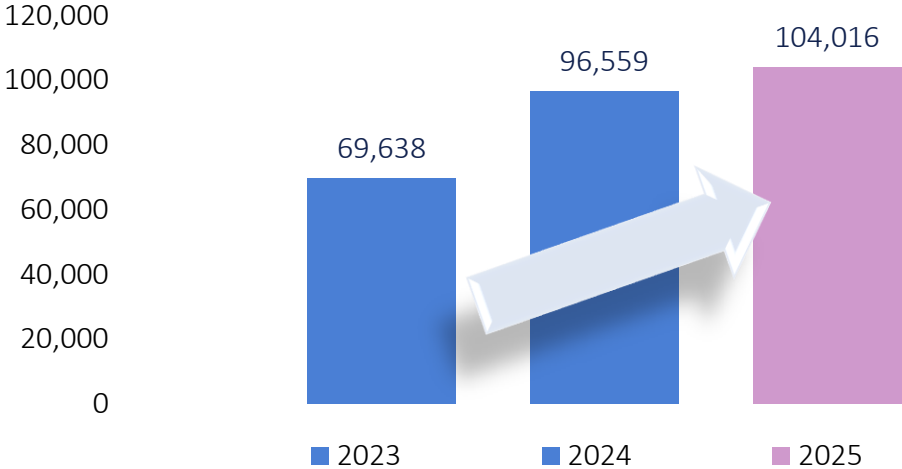
Expansion of the integrated one-stop service model has driven steady operational growth over the past three years

(NTD, Ten Thousand dollars)

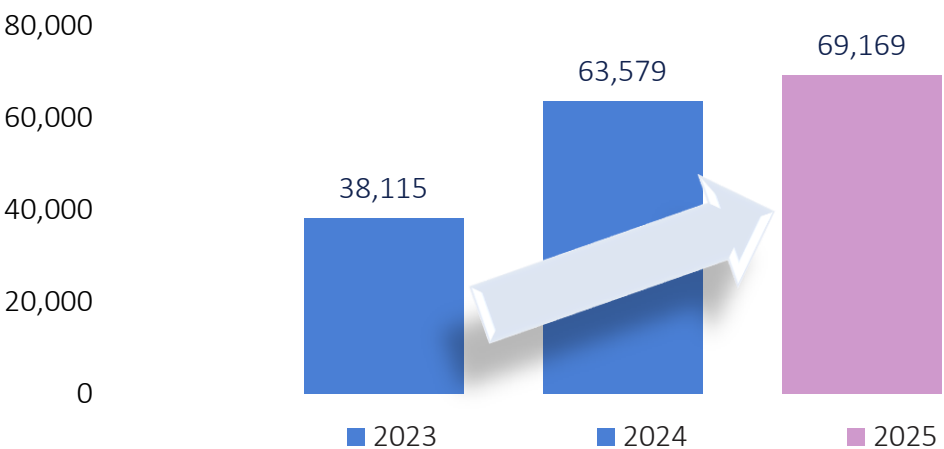
Operating Revenue



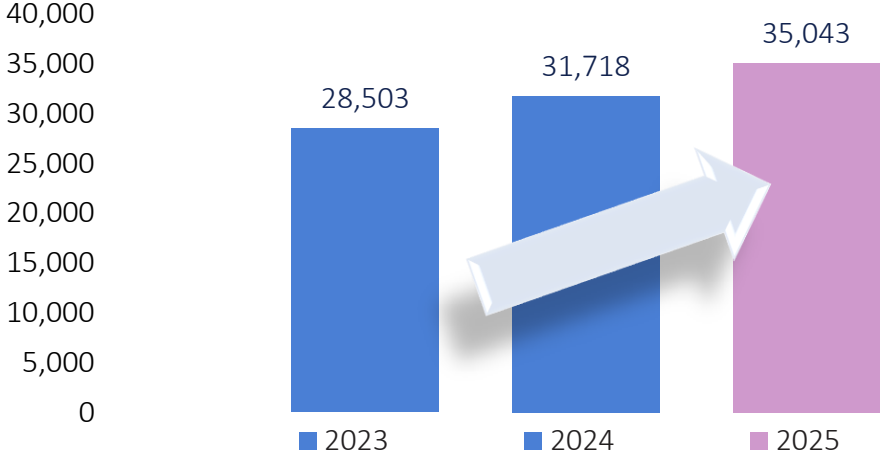
Gross Profit



Profit From Operations

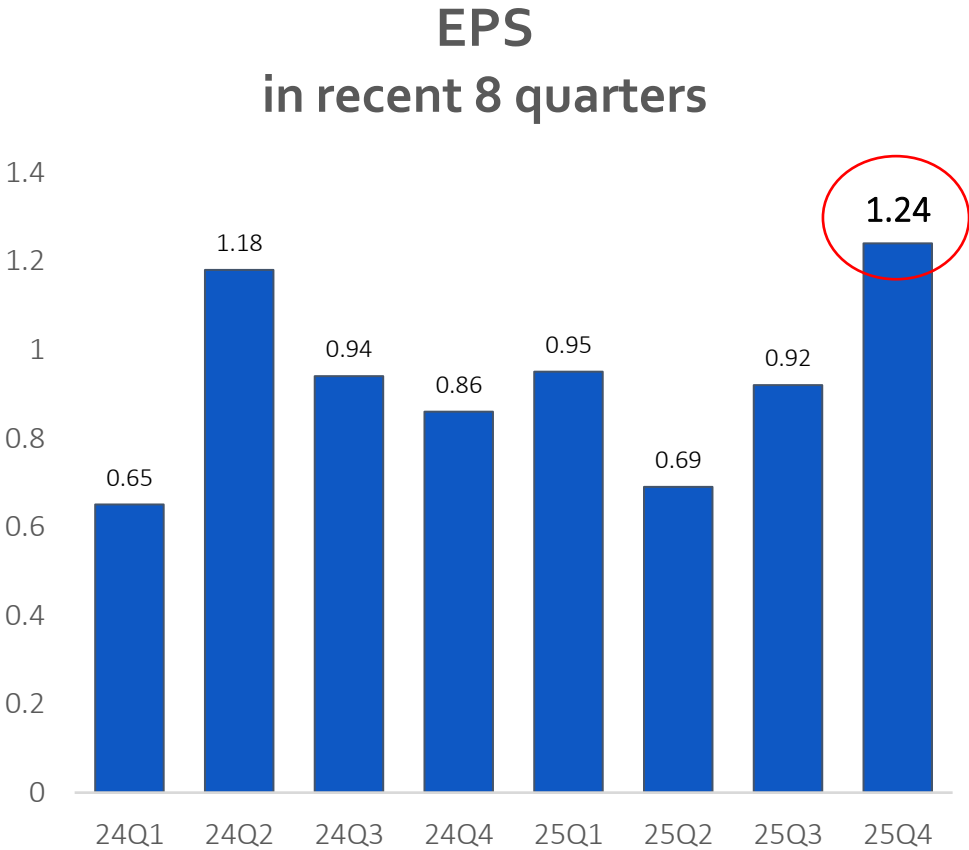
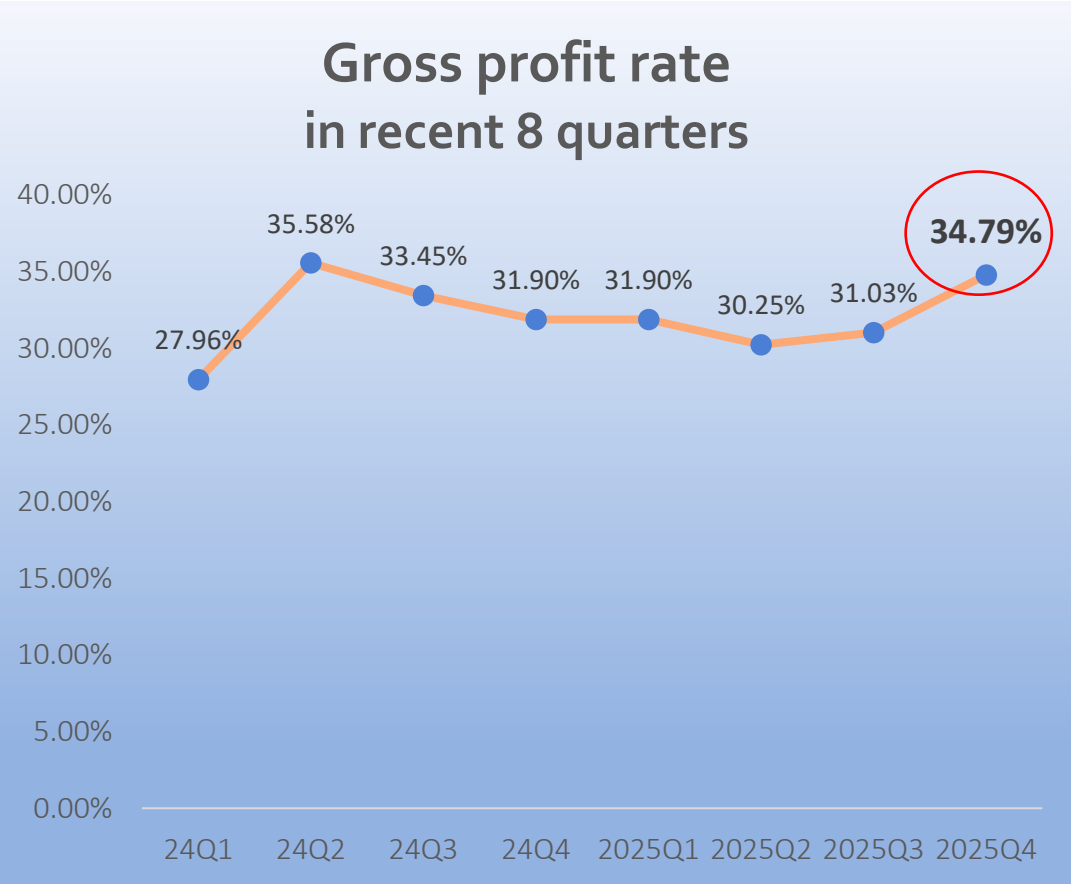


Profit Attributable to Owners of the Company



Overview of Financial info

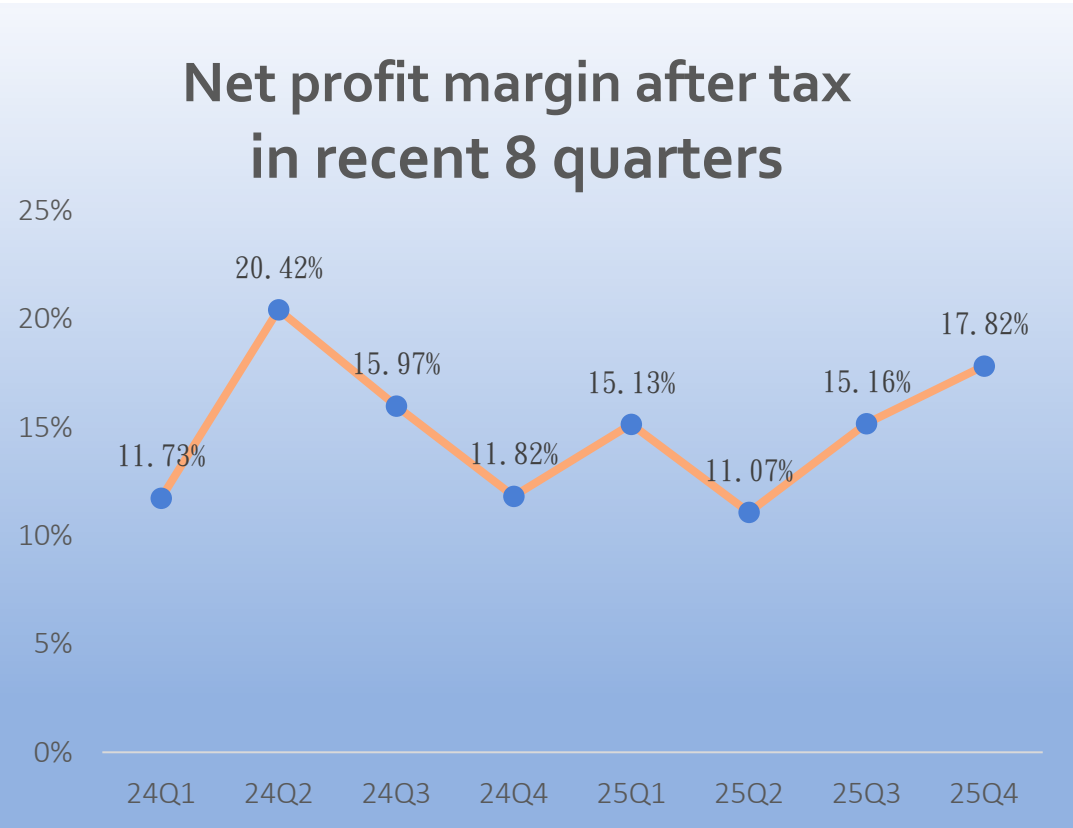
Part II



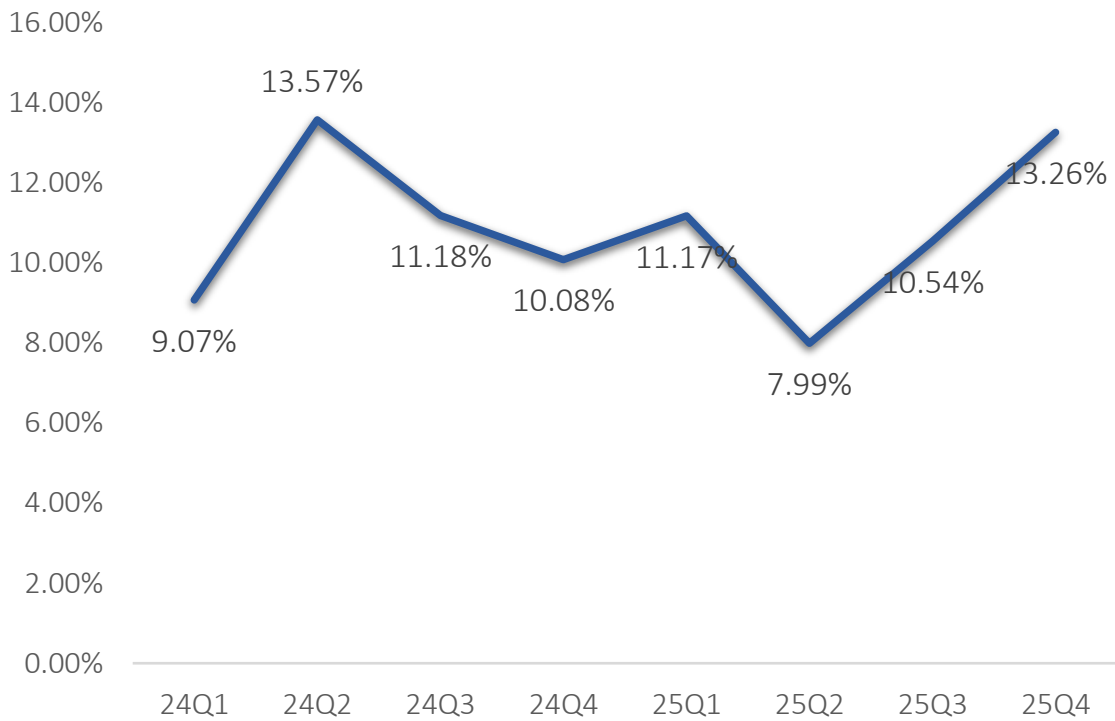
Overview of Financial info

Part III

Net profit margin after tax
in recent 8 quarters

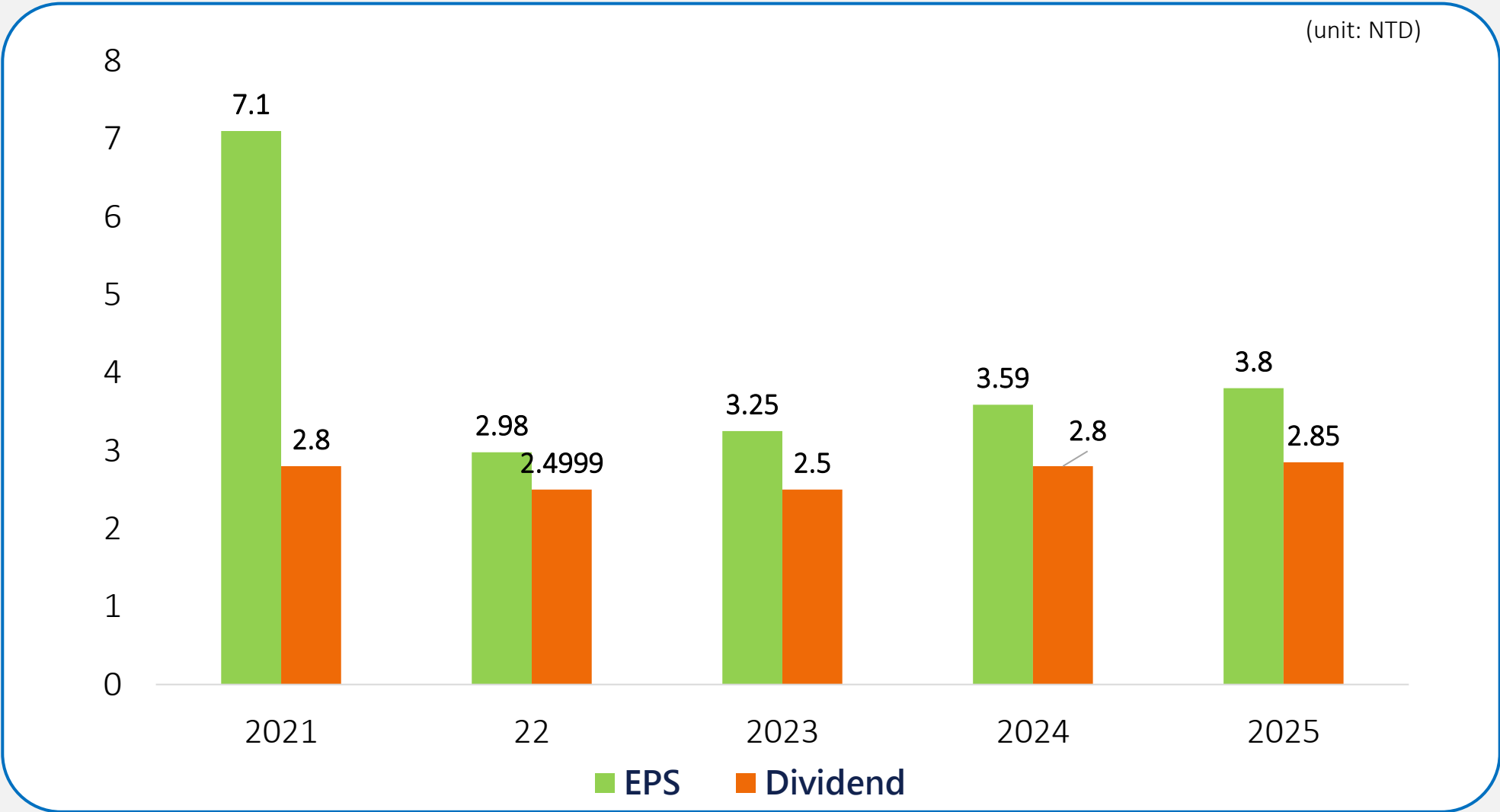


Net profit margin attributable to the parent
company after tax in recent 8 quarters



EPS and Cash Dividend for last 5 years

Maintained a stable dividend distribution policy, with a payout ratio exceeding 70% over the past four years



Future Outlook Business Strategy

Driven by industry trends – A promising future growth

Benefiting from favorable tariff and trade policies

- Tariff policies and supply chain reconfiguration are driving trade flows
- Reshoring and regionalized production trends are accelerating
- Supporting growth in demand for customs brokerage, warehousing, and cargo handling services

E-commerce and technology exports are driving order momentum

- E-commerce and technology product exports continue to grow
- Semiconductor and AI-related industries are driving logistics volumes
- Supporting an expansion in order scale across all business segments

Innotech Logistics Co. Ltd.

- Developing Multi-Temperature Smart Warehousing Solutions
- Designed to support sea-air transshipment, smart warehousing logistics, e-commerce fulfillment centers, cold chain temperature control, and high-tech manufacturing facilities
- Expanding service capabilities across the technology sector while diversifying into broader industry verticals

Outlook

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- 
1. Chien Shing: New copper clay business, natural gas pipeline loading and unloading (CPC, Taipower)
 2. CT SPL: Listing on the Emerging Stock Market, evaluating business locations in southern Taiwan
 3. Ancora: Non-coal cargo storage and transfer
 4. Chien Tung: Non-coal cargo storage and transfer at Kaohsiung Port and Anping Port
 5. Innotech: Phase 1 officially operate, Phase 2 will be operated in Q3~Q4 2026

Innotech Logistics Co. Ltd.

First smart logistics center in Port of Taipei

Logistics and Warehousing Zone @Taipei Port



- Port of Taipei as marine hub
- Traffic connection : No. 64 & 61 Expressway, connect with Taoyuan, Taipei and Tamsui metropolitan area
- Located between Keelung Port and Taoyuan Int'l Airport as the pivot for Sea & Air logistics



Innotech Logistics Co. Ltd.

Warehousing Services



Multifunctional Warehouse

- 1st Phase: B1~8F with ramp-up truck driveway.
- Ground floor area 60,000+ m²
- Multi-temp. cold chain facilities: 15,000+ m²
- FTZ, Bonded, General Warehouses, and Distribution center etc.



Service Advantages

- Free Trade Zone: Fast Customs clearance
- Duty-paid goods storage and value-added logistics service center
- Self-managed Warehouse supervised by the Customs
- Customized One-stop Logistics distribution service



Phase I Warehouses - Aerial View

THANK YOU FOR
WATCHING !!

www.chienshing.com.tw

