

Equiniti Share Plan Trustees Limited

Form of direction to the Trustees of The British Land Share Incentive Plan

This form of direction card is solely for the use of British Land employees participating in The British Land Share Incentive Plan (the Plan). You are not entitled to vote in respect of the shares held in trust under the Plan at the Annual General Meeting of The British Land Company PLC (the Company), to be held on Tuesday 12 July 2022 at 9.30am (the AGM). However, you can instruct Equiniti Share Plan Trustees Limited (the Trustees) to vote on your behalf in respect of these shares by either:

- using the form of direction on the opposite page and posting it back to Equiniti; or
- lodging your instructions electronically by using one of the two Equiniti websites detailed below.

Postal method:

The form of direction opposite must be signed and sent to the Plan Administrator: Equiniti, Aspect House, Spencer Road, Lancing BN99 6DA (or by returning the form in the FREEPOST envelope provided), to arrive not later than 9.30am on 7 July 2022. Please detach and keep this portion of the form before sending.

Electronic method:

You can instruct the Trustees to vote on your behalf by logging onto one of the following Equiniti websites:

www.sharevote.co.uk: use this website if you have not already registered on Equiniti's Shareview website (see below). To use Sharevote you will need the Voting ID, Task ID and Participant Reference Number shown opposite.

www.shareview.co.uk: if you have already registered with this website (in order to view your portfolio online), you can log-on and click on the link to vote.

Instructions on how to lodge your vote are available on both websites.

Your electronic instructions must be submitted to the Plan Administrator, Equiniti, not later than 9.30am on 7 July 2022.



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Form of direction

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1430-0190

Voting ID

Task ID

Participant Reference Number

I, the undersigned, being a participant in The British Land Share Incentive Plan, hereby direct Equiniti Share Plan Trustees Limited (the Trustees) to vote on my behalf at the Annual General Meeting of The British Land Company PLC (the Company), to be held as a hybrid meeting electronically and at 100 Liverpool Street, London EC2M 2RH on Tuesday 12 July 2022 at 9.30am and at any adjournment thereof.

Please indicate how you wish to direct the Trustees to vote by marking the appropriate boxes in black ink like this: ☒ X
In the absence of any such directions the Trustees will not vote your shares.

Resolutions 1 to 20 are proposed as ordinary resolutions. Resolutions 21 to 24 are proposed as special resolutions.

Resolutions	Vote			Resolutions	Vote		
	For	Against	Withheld		For	Against	Withheld
1 To receive the Annual Report and audited financial statements for the year ended 31 March 2022.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	16 To authorise the Audit Committee to agree the auditor's remuneration.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2 To approve the Directors' Remuneration Report for the year ended 31 March 2022.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	17 To authorise the Company to make political donations and political expenditure of not more than £20,000 in total.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3 To approve the Directors' Remuneration Policy.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	18 To authorise the Directors to pay dividends as shares (SCRIP dividends).	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4 To declare a final dividend of 11.60p per ordinary share for the year ended 31 March 2022.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	19 Renewal of the British Land Share Incentive Plan.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5 To elect Mark Aedy as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	20 To authorise the Directors to allot shares, up to a specified amount.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6 To re-elect Simon Carter as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	21 To empower the Directors to allot shares for cash, without making a pre-emptive offer to shareholders, up to the specified amount.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7 To re-elect Lynn Gladden as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	22 To empower the Directors to allot additional shares for cash, without making a pre-emptive offer to shareholders, up to the specified amount for use in connection with an acquisition or capital investment.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8 To re-elect Irvinde Goodhew as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	23 To authorise the Company to purchase its own shares, up to the specified limit.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9 To re-elect Alastair Hughes as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	24 To authorise the calling of general meetings (other than an annual general meeting) on not less than 14 clear days' notice.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10 To elect Bhavesh Mistry as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
11 To re-elect Preben Prebensen as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
12 To re-elect Tim Score as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
13 To re-elect Laura Wade-Gery as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
14 To re-elect Loraine Woodhouse as a Director.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
15 To re-appoint PricewaterhouseCoopers LLP as auditor of the Company.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				

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Date

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Signature



Business Reply Plus
Licence Number
RTAK-JHGZ-TBXY



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Aspect House
Spencer Road
LANCING
BN99 8DU