MOBOTIX AG Interim Report

1 July 2007 to 31 March 2008



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3-megapixel colors in the company with 960 lines resolution, integrated video rolCenter mage sensors have a resolution of 2048. Airport is an impressive demonstrate pixels and will be available in all MOBO excellence in video surveillance tech camera series from now on at an uncl o increase the net profit for the 6 sensor and long-term storage. The D22-Basic was designed specifically for use in indoor MOBOTIX areas. The camera includes a 90-degree wide-MOBOTIX technology has be twork cameras b angle lens, it is powered using Power-overbecause of its unmatched resolut AG, Ethernet (PoE) and costs only EUR 448 net_ ol center softwar storage requirements and the in addition, the new version 3.4 of the The weatherproof D22-IT and D22 goat booth C33 in h Continues to ports customercompared to other systems. The highlights of the system are unant object detection and face recognition, Thrive MxControlCenter is equipped with even BOTIX, MOBOTIX Sales Growth centralized command and control, missionly size and in any functions able to operate network ca ibly reduces the object delication object delic well as analog PTZ cameras made al, networknetwork and secure offsite storage. New phases Siemens and Bosch using a joyst still being implemented with greater d software is being used successfu hightion video Kaiserslautern soccer stadium sinc capabilities. y systems, ControlCenter is av Wor' Around the Globe nit d a total e East, United States - MOBOTIX other of 23.6 million EUR and an EBIT o the Stock Market BOTIX has presented its IP network application in Shanghai, at the end of BOTIX has present the Global Digital and at GITEX in Dubai, the third largest e almost simultaneously. For the Institution, BOTIX has presented its IP network the GDSF, the Global Digital at the largest exhibitions around the ent Supervisory Bonney, August and at GITEX in Duo. on EUR in the fiscal year of 2006/2007 As of today, MOBOTIX AG stocks are publicly Supervisory Board has e almost simultaneously. For the first time, chr ase in revenue corresponds to a 52% traded in the Entry Standard at Frankfurt Stock Tear Ann. Shew long Has III ared to the previous fiscal year. The near Autobahn A63 Exchange (Open Market) under the ISIN and Maine Na gin has increased to more than 18%. DE0005218309. MOBOTIX AG, a worldw leading manufacturer of digital, ... and network-based video security physical and network-based video security ph approximaral. any with 130+ employees at its rs in Kaiserslautern, Germany, sells



Letter to the Shareholders



Ladies and Gentlemen,

After having successfully entered the Entry Standard of the Frankfurt Stock Exchange in October 2007, MOBOTIX AG successfully completed the switch to the Prime Standard on March 31, 2008. We feel that we represent an especially attractive target for international investors not only because of MOBOTIX's consistently international orientation since its founding - we are also a highly profitable company with a solid business model.

Our switch to the Prime Standard denotes a significant step towards lastingly tapping these target investor groups; it has laid the foundation for sustainable, successful growth in our share price in the upcoming months and years. Relative to the previous year, the growth in our sales in the first nine months was around 46%, fully in line with the growth expectations of the board of directors.

In that time, the EBIT rose by around 102%, from EUR 2.077m to EUR 4.187m. In the first nine months of the fiscal year, the earnings per share managed to increase from 33 cents per share to 65 cents per share. Exports again played a major part in the positive growth in the turnover. The portion of the sales from exports succeeded in growing by 60%. This increase accompanied considerable growth in the number of employees, which increased from 133 employees at the beginning of the year to 183 employees as of the end of March.

In the past months, MOBOTIX has focused its technological development on its new, innovative Q22 product line (Hemispheric Camera 360°) and on enhancing its existing product lines with an internal data storage unit of up to 16 GB. Both developments constitute promising product innovations which should open up new areas of application for MOBOTIX AG, areas such as mobile security. We are confident that the company will continue pursuing its path to success in the upcoming months.

Dr. Ralf Hinkel • CEO MOBOTIX AG

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MOBOTIX close up ...

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www.mobotix.com



... or at a glance

9 months (1 July 2007- 31 March 2008)	2007/08	2006/07	Delta %
Earnings ratios	€ thousand	€ thousand	
Sales	23,760	16,279	46,0
of which export as %	59.6	52.9	
Earnings before interest, taxes, depreciation & amort. (EBITDA ¹)	5,075	2,691	88,6
EBITDA as % of sales	21.4	16.5	
Earnings before interest and taxes (EBIT ²)	4,187	2,077	101,6
EBIT as % of revenue	17.6	12.8	
Net profit after taxes	2,715	1,158	134,6
Earnings per share (in EUR)	0.65	0.33	
Balance sheet ratios	Mar. 31, 08	Jun. 30, 07	
Equity	17,839	6,876	
as % of the total assets	55.6	50.3	
Total assets	32,093	13,671	
Personnel			
Number of employees (reporting date)	183	129	

¹ EBITDA is defined as earnings before taxes, extraordinary expenses, interest expenses, depreciation and amortisation of property, plant and equipment, depreciation and amortisation expense as well as depreciation and amortisation of capitalised expenditures for the purposes of start-up and expansion.

 $^{^2}$ EBIT is defined as earnings before interest expenses, extraordinary expenses and income tax expenses.

M12D Secure: Outdoor Day&Night

The MOBOTIX Concept

was somewhat out of ordinary...

HiRes Video Innovations

The German company MOBOTIX AG is known as the leading pioneer in network camera technology since its founding in 1999, and its decentralized concept has made high-resolution video systems cost efficient. Whether in embassies, airports, railway stations, ports, gas stations, hotels or on highways - over hundred thousand MOBOTIX video systems have been in operation on every continent for years.

Technology leader of network cameras

In a short time, MOBOTIX has gained the second place in Europe and the fourth place worldwide in terms of market share. MOBOTIX has been producing solely megapixel cameras for years and, in this area, ranks as global market leader in high-resolution video systems with a market share of over 60%.

Why high-resolution systems?

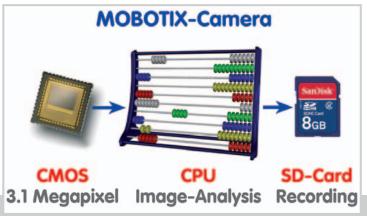
The higher the resolution, the more accurate

the detail in the image. With the old analog technology, a live image has no more than 0.4 megapixels and a recorded image generally 0.1 megapixels (CIF). One MOBOTIX camera with 3.1 megapixels, on the contrary, records around 30 times more

detail. As a result, larger image areas with up to 360° allround views are possible, thus reducing the number of cameras and therefore the costs. For example, four lanes of a gas station can be recorded with one MOBOTIX camera instead of four conventional cameras.

Disadvantages of old centralized solution

Usually cameras only supply the images while the processing and recording is done later on a central PC using video management software. This traditional centralised structure has many limitations, since it requires a high network bandwidth and the PC processing power is not enough for several cameras. A HDTV MPEG4 film already puts considerable strain on a PC, how can it be expected to process dozens of high-resolution live cameras? Traditional centralized systems are therefore less suitable and unprofitable than high-resolution systems due to the high number of PCs needed.



Network video

MOBOTIX has redefined video. Whether on the Internet, in traffic management, building surveillance or banking environment, the MOBOTIX camera is connected to the network like a printer and live and recorded images can then be retrieved from any PC without installing any software.



... is the benchmark today

The decentralized MOBOTIX concept

Unlike with other systems, with the decentralized MOBOTIX concept a high-speed computer and, if requested, digital memory (SD card) is built into every camera for long-term recording. The PC now serves purely for viewing, not for analysis or recording. As a result, MOBOTIX cameras can record in response to an event even without the PC being switched on and digitally store the videos with sound.

The benefits

MOBOTIX video solutions therefore require significantly:

- fewer cameras due to the more accurate detail of panoramic images with megapixel technology,
- fewer PCs/DVRs, because around 40 cameras can store high-resolution videos with sound efficiently on a single PC, or no PC at all when recording in the camera using digital memory (USB, SD card),
- lower network bandwidth, because everything is processed in the camera itself and the high-resolution images therefore

do not have to be constantly transported for analysis.

Robust and low-maintenance

MOBOTIX cameras have no mechanical motors for lenses or for movement. Without any moving parts, they are therefore so robust that maintenance is reduced to a minimum. The unique temperature range from -30°C to +60°C is achieved without heating or fan at only 3 watts. Since no PC hard disk is required for recording, there are no parts that wear out in the entire video system.

Software included - for life

There are no software and licensina costs with MOBOTIX, because the software is always supplied with the camera; for an unlimited number of cameras and users. The software package supplied with the camera also includes professional control room software, like that used in football stadiums for example. Updates are supplied free of charge on the website. The system price for a weatherproof camera including lens, query software and day-to-day recording on the SD card is under 1,000 euro.



Standardised network technology

The networking of cameras incl. power supply is encoded and occurs via a normal computer network and not via video cable. This has the advantage of connecting from anywhere in the world with glass, copper or even wireless access using affordable standard IT technology components.

MOBOTIX cameras

a success around the world ...

Jackson High School, Ohio, USA

The Jackson High School in Cleveland, Ohio, USA, has replaced its outdated analog video surveillance system with a new digital and high-resolution system based on MOBOTIX cameras, the **free MxControlCenter** and bidirectional VoIP communication. This has achieved substantial savings and offers unprecedented image quality for both live streams and recorded video.

"With our old system, we had great difficulty recognising particular students, or certain events clearly. The new MOBOTIX IP cameras record clips which are extremely detailed and represent an incredible improvement in image quality," comments Doug Winkler, Business Manager of the Jackson High School and continues, "the better we can keep an eye on our school, the better we can protect our students and teaching staff. So far we have had very positive feedback from parents. They welcome the fact that we have been able to improve the security of their children at school."



Parc des Princes - Stadium, Paris, France

At the football stadium in Paris, the new IP video surveillance system serves, in particular, to monitor the influx of spectators at the turnstiles of the stadium entrances.

Like at the World Cup stadium in Kaiserslautern, Germany, the MOBOTIX high-resolution



OTIX cameras at the football stadium "Pc

D12 and M12 network cameras are being used as cameras for perimeter surveillance during matches and to spot intruders when there are no events at the stadium. A storage system complying with the new French law on video surveillance has been installed in order to store large volumes of video data reliably. In addition, there are plans for a 3D face recognition system to control the admission of annual season-ticket holders at the stadium. This project is currently awaiting approval from the French data protection authorities.

National reference projects

Daimler AG, Deutsche Bahn Station & Service AG, EON Wasserkraft, Le Méridien Parkhotel Frankfurt, Lübecker Hafen-Gesellschaft mbH, MAN Logistics, Max Planck Institute for Chemical Ecology, Meteorological Institute of the University of Munich, etc.





... over 120.000 in operation

International Airport, Abu Dhabi, United **Arab Emirates**

The Abu Dhabi International Airport project is an impressive example of how outstanding solutions can be achieved with MOBOTIX IP video technology in the area of security. Crucial factors in favour of MOBOTIX, in addition to the high accuracy of image detail produced by the network cameras, were the low memory requirements and coverage of the areas to be monitored with a relatively small number of cameras.

Highlights of the system include automatic object and face recognition, central control, network-wide redundancy in case of failures as well as secure offsite recording.



Highway network, Germany



AOBOTIX cameras monitor stretches of the highw

Brand new to the service portfolio of the Fernmeldegruppe Wattenheim is the surveillance of critical stretches of the highway by means of high-resolution digital cameras from the leader of innovation and technology, MOBOTIX (www.mobotix.com) on the A6 highway in Germany. The head of the highway maintenance agency and its employees now have over eight camera images around the clock with astounding clarity and color throughout the day (in black and white at night). The video management software MxControlCenter displays an overview of the images on a screen and with one mouse click an interesting section can be viewed at full size. Well-founded decisions can be made on the basis of this reliable information. The Fernmeldegruppe Wattenheim has thus created a solution that has become a benchmark.

International reference projects

Coventry Airport (UK), German Antarctic Receiving Station (GARS) - O'Higgins (Antarctic), British Consulate (Madrid/Spain), Box-It (England), Republic Polytechnic (Singapore), South Florida Water Management (Florida/USA), Manly Beach (Australia), cargo port (Panama), etc.

The MOBOTIX success story

The MOBOTIX shares ...

MOBOTIX shares

The MOBOTIX stock has been listed on the Entry Standard of the Frankfurt Stock Exchange since its IPO on October 10, 2007. On March 31, 2008, the stock switched to the Prime Standard segment of the Deutsche Börse, as announced at the company's midyear press conference on February 13, 2008.

Key data on MOBOTIX shares

WKN	521830
ISIN	DE0005218309
Stock symbol	MBQ
Bloomberg	MBQ:GR
Reuters Instrument Code	MBQGn.DE
Stock exchange segment	Regulated market
(since March 31, 2008)	(Prime Standard)
Prime Segment	Technology
Industry Group	Electronic
	Components &
	Hardware
Exchange	Frankfurt
Authorized capital	EUR 4,423,814
Outstanding shares	4,423,814

Market Environment

In the reporting period, the situation on the stock markets worldwide was characterized by continuing high levels of insecurity resulting from the American mortgage crisis. There was a decline of the stock markets caused by the multiple billions in debts that the credit sector had to cope with because of uncollectible mortgage loans. The subprime crisis

reached an apparent peak when the American investment bank Bear Stearns nearly collapsed.

Stock prices and sales figures (Xetra) in the reporting quarter

High (Jan 10)	EUR 40.20
Low (Jan 22)	EUR 27.00
Close (reporting date)	EUR 30.20
Market capitalization	EUR 133.6 Mio.
(reporting date)	

Even in this volatile time on the market, the MOBOTIX stock proved again to be an very solid investment. It rose from 29.50 Euros to 30.20 Euros, thus increasing by 2.4% (Xetra) in the reporting quarter. It reached its high for the quarter on January 10, at 40.20 Euros and its low on January 22, at 27.00 Euros (both intraday).

Performance of the MOBOTIX shares in the reporting period

MOBOTIX Shares	+2.4 %
Entry Standard Index	-23.3%
TecDAX	-20.3%

Market capitalisation € 133.6m

Share price increase € 30.20 (+95%)



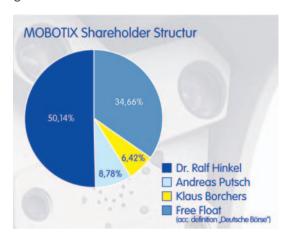
... most successful IPO of 2007

In the reporting period, both the Entry Standard Index and the TecDax experienced severe drops in value. The Entry Standard Index lost 23.3% in value, and the TecDax fell by 20.3%. Both indices thus performed far worse in this reporting period than the MOBOTIX stock did.

Shareholder structure

As of the end of the first nine months, MOBOTIX AG continues to have a very stable shareholder basis that supports long-term, sustainable growth. In the reporting quarter, the shareholder structure did not change relative to the IPO.

After switching stock exchange segments to the regulated market (Prime Standard) on March 31, 2008, and after the hard lock-up period for the shareholders expired on April 9, 2008, the shareholder structure has changed as follows:



The founder and CEO of the company, Dr. Ralf Hinkel, continues to hold 50.14% of the shares; Andreas Putsch holds 8.78%, and Klaus Borchers holds 6.42%. The free float as defined by the Deutsche Börse is 34.66%.

Investor Relations

Since MOBOTIX AG entered the market, its board of directors has maintained regular contact with investors, analysts and financial journalists. The board places particular emphasis here on maintaining a continuous flow of information. Up to its switch to the Prime Standard segment, the company had been exceeding the transparency obligations required by the Entry Standard. In addition to the preparation of extensive semi-annual reports, these obligations also include immediate publication of company announcements.



Founder's share 50.14%



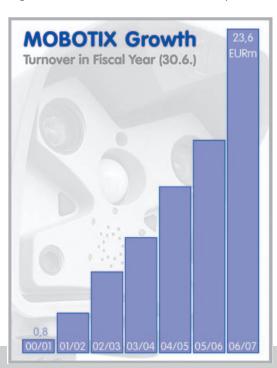
Consolidated Management Report

Positive business development ...

Technology

MOBOTIX is a European technology leader in the production of high-resolution digital, network-based video security systems, video management software and systems accessories. Its technology centers on its proprietary, internally manufactured, fully digital network cameras which, since the Company was established in 1999, have increased its revenue to €23.6 million (2006/2007 financial year).

One of MOBOTIX's key technological innovations is its decentralized solution, which involves transferring the intelligence of video systems' customary central control unit to the camera itself. This is made possible by the integration of software that is used to process



and analyze images, control events and manage the recording process. As far as it is aware, MOBOTIX is currently the only company to offer network camera systems with this type of software-based, decentralized systems architecture.

The technology used in conventional CCTV video security systems offers nowhere near the picture quality or image resolution of even the most basic digital cameras or cellphone cameras, which have an image resolution of three megapixels. The images recorded on most security cameras rarely offer more than 0.1 megapixels, which is only one-thirtieth of the picture quality of a basic digital camera. Calls for increasingly detailed images that can be used as evidence in a court of law – as documented for the first time by France's recent legislation on video surveillance enacted on October 1, 2006 – mean that the old analog technology is unsuitable because the resolution of its images is physically limited to no more than 0.4 megapixels.

However, calls for high-resolution equipment have not only an impact on the cameras themselves but also on the central video software component installed on the computer, as its performance is often pushed to its limits when using high-resolution cameras. The decentralized solution that MOBOTIX has



... and Business Condition

been using for many years now, which involves having the images processed and stored by the camera itself, has the great advantage that it significantly reduces the workload that the central computer has to handle. In order to even out the performance of these systems, the established camera manufacturers - who have traditionally not been involved in the software business must now produce software for cameras as well as for video management purposes. MOBOTIX has been offering such solutions for years and, by virtue of its high-resolution three-megapixel systems, is regarded as a technology leader in the network camera market.

Products

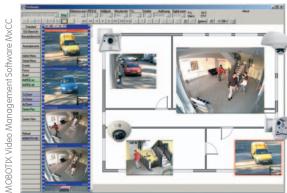
MOBOTIX's product portfolio includes its M12 (dual-night camera), M22 (allround camera), D12 (dual-dome camera), D22 (monodome camera) and V12 (vandalism camera) product lines.

In addition to its network cameras, its MxControlCenter offers an end-to-end video management solution as control center software, which can also integrate competitors' cameras into the video surveillance system. MOBOTIX provides its video management software free of charge. Its product range also includes various accessories. Due to their decentralized systems architecture. MOBOTIX's cameras offer a number of other advantages. The image-processing inside



Consolidated Management Report

Positive business development ...



the camera significantly reduces the amount of computing power required by central PCs and saves on bandwidth within **the network.** This significantly increases the number of recording cameras per computer installed in video security systems, in particular when high frame rates and high resolution are required. Furthermore, the fully digital technology used by MOBOTIX's cameras means that they transmit images in megapixel quality and provide event-controlled adjustments to the frame rate when movement is dected in the image, sound is heard or switched signals are triggered. They also offer further functions such as dual-camera technology including image-in-

image systems and 360° panoramas, day/night switillumination ching with adjustment, lip-synchronous audio transmission and alarm alerts using VoIP telephony. Because they do not contain any mechanically moving parts, they can operate in a wide range of temperatures and use very little electricity, MOBOTIX's cameras provide high-performance, resilient video surveillance systems that are relatively inexpensive.

Sales and distribution

In Germany, which is still MOBOTIX's most important market, its products are sold via MOBOTIX-certified secure partners, specialist IT retailers and, in particular, directly (for example via the webshop) to commercial and private customers. Most of MOBOTIX's international sales are made via distributors backed up by qualified systems integrators and resellers. The distributors are supported in this process by a number of locally-based business development managers who are employed directly by MOBOTIX AG.

More than 120,000 MOBOTIX cameras are being used around the world. Apart from many projects in Germany, the Company's products are used in international projects

> such as railroad crossings in Japan, downtown CCTV in Alaska, the campus of Singapore Polytechnic, pipelines in Saudi Arabia, gold mines in South Africa and post offices in Israel.

Market Share (EMEA) 2nd Place (16.3%)

Market Share (worldwide) 4th Place (6.6%)



... and Business Condition

In the United States the Company sells its products via its own subsidiary MOBOTIX CORP, while in Switzerland it uses an associate (MOBOTIX AG Schweiz) for this purpose.

Market and competitors

MOBOTIX operates in the market for video security systems, which is usually referred to as the CCTV market. The market for video security systems currently comprises analog video security systems, network camera systems, video management software and accessories. Combinations of analog and network camera systems are referred to as hybrid systems.

Market research company Frost & Sullivan published a survey (World Internet Protocol Surveillance Markets, 2006) which suggests that the total revenue generated by the global network camera market is set to grow by an annual average of around 40 percent between 2005 and 2012. In 2006, MOBOTIX had a 6.6 percent share of the global network camera market, making it the fourth-largest manufacturer in this segment (source: IMS Research, The World Market for CCTV & Video Surveillance Equipment 2007 Edition) after it had held a market share of 6.2 percent in 2005, putting it in fifth place. According to IMS, MOBOTIX was the second-largest manufacturer in Europe, the Middle East and

Africa (EMEA) in 2006. These surveys reveal that MOBOTIX occupies a significant share of the global market and is set to increase this further over the next few years.

In contrast to most of its global competitors, MOBOTIX AG has a number of advantages: apart from supplying products with important primary features and unique selling propositions, it also has the advantage that it is one of the few manufacturers of IP video products and can offer not only a camera but an entire surveillance system that includes accessories and proprietary video management software.

Consolidated Management Report

Solid Financial Performance ...

Financial performance

The MOBOTIX Group's strong revenue and earnings performance continued in the first three quarters of the current financial year. The positive trend of MOBOTIX AG has now been sustained without interruption since the second quarter of 2002 and, since then, has generated significant profits in each period.

In the first three quarters of the 2007/2008 financial year, the MOBOTIX Group's revenue grew by 46.0 percent to approximately €23.8 million (2006/2007: €16.3 million), while its profit before tax rose by 106.6 percent to €4.0 million. Earnings before interest, tax, depreciation and amortization (EBITDA) amounted to €5.1 million, which was roughly 20.0 percent of revenue. The profit for the period increased to €2.7 million.

A disproportionate amount of revenue growth was attributable to higher unit sales of dome cameras, with the new D22 product line continuing its success in the market. The cost of materials as a percentage of revenue rose from 28.1 percent to 30.2 percent.

Staff costs increased owing to the large number of newly hired employees and rose roughly in line with revenue. Revenue growth and, in particular, the disproportionately low increase in other operating expenses in the first nine months caused the profit for the pe-

riod to rise. However, other operating expenses were relatively high in the third quarter of the financial year owing to the Company's change of stock market segment and its activities at trade fairs and exhibitions (CeBIT).

Although the subsidiary MOBOTIX CORP raised its revenue by around 151 percent, it reported a loss of approximately US\$ 0.4 million for the period.

Exports accounted for 59.6 percent of revenue in the first nine months of the 2007/2008 financial year, with revenue outside Germany growing by some 64.2 percent.

Net assets

The volume of intangible assets increased by €539 thousand, or 225.2 percent, to €778 thousand since June 30, 2007, principally owing to the capitalization of development costs.

The total value of property, plant and equipment increased by €3.1 million, or 69.3 percent, to €7.6 million.

Capital expenditure on non-current assets during the reporting period amounted to €4.5 million, with property, plant and equipment accounting for €3.9 million of this figure. Capital spending on property, plant and equipment largely relates to advances paid

Sales **€ 23.8m (+46%)**

EBITDA € 5.1m (21.4%)



... and Financial Position

for construction work on the Company's new production site. Capital expenditure on plant and machinery essentially relates to investment in injection molding tools, stands at trade fairs and exhibitions, and IT equipment.

Inventories grew by €1.8 million, or 46.9 percent, to €5.5 million owing to the Company's plans to add a further product line (Q22) to its offering and due to the expansion of its business.

Trade receivables were reduced by €191 thousand during the reporting period compared with their level as of June 30, 2007.

The increase in other assets from €371 thousand to €1.2 million was largely attributable to the rise of €508 thousand in VAT receivables.

Cash and cash equivalents grew by €12.3 million, or 906.4 percent, as a result of the proceeds from the initial public offering (IPO) and the funds borrowed to cover the construction of the Company's new production site.

On the equity and liabilities side of the balance sheet, the increase of approximately €11.0 million in equity resulting from the proceeds of the IPO and the profit earned for the period raised MOBOTIX's equity ratio from 50.3 percent to 55.6 percent. The higher figure repor-

ted for provisions is mainly attributable to the provisions set aside for taxes owing to the Company's high profit for the period.

The increase in liabilities to banks was largely due to the low-interest subsidized loans of €4.3 million granted to MOBOTIX. Trade payables at the balance sheet date had risen by €2.7 million to €3.3 million owing to obligations relating to the construction work on the Company's new production site as well as liabilities arising from its change of stock market segment and the expansion of its business.

Owing to the factors mentioned above, the MOBOTIX Group's total assets as at March 31, 2008 had grown by €18.4 million, or 134.8 percent, to €32.1 million since June 30, 2007.

Financial position

In the first nine months of the 2007/2008 financial year the MOBOTIX Group generated net cash of approximately €4.5 million from operating activities, which was an increase of €2.3 million on the corresponding period of 2006/2007. The net cash used for investing activities rose by €2.9 million to €4.3 million. The net cash provided by financing activities grew by €11.9 million to €12.0 million as a result of the proceeds of the IPO and the borrowing of funds to cover the construction of the Company's new production site.

Consolidated Management Report

Research and Development ...

The various cash flows generated during the reporting period resulted in cash and cash equivalents of €13.6 million as of March 31, 2008. The Company had ample liquidity at all times during the period under review and, given its credit standing, has a number of financing options available.

Research and development

The Company continued to expand its development activities during the reporting period. The MOBOTIX Group employed 47 people in its development department as of March 31, 2008. As in previous years, its activities focused on developing new hardware and software products and components and on continuing to improve the quality of its products.

Almost all of its product development is done inhouse. Very few development activities are outsourced, and those that are merely concern the technical implementation of development results.

During the current financial year the Company plans to launch its **new Q22 360-degree camera product line**, which was premiered at the CeBIT 2008 exhibition in March.







Employees

Employees

As in previous years, the Company increased its headcount in virtually all of its business units in the first nine months of the 2007/ 2008 financial year.



The MOBOTIX Group employed 183 people as at March 31, 2008 compared with 133 employees at the beginning of the financial year. Over the next financial year the Company will continue to supplement its workforce, especially its international sales staff, and will also focus on strengthening its development capabilities.

Consolidated Management Report

Risk Report ...

Risk management

The MOBOTIX Group has put in place an adequate risk management system which ensures that risks are identified and mitigated at the earliest-possible opportunity. This risk management system is used to identify, control and manage the risks entered into by the Company. Apart from risks that could jeopardize the Company's continued existence as a going concern, this system captures any activities, events, developments or trends that could significantly affect the future performance of the Company's business.

The MOBOTIX Group has taken precautions to mitigate the typical business risks whose occurrence could have a material impact on its financial position and financial performance.

Based on the information currently available, the MOBOTIX Group is not at present faced with any dominant specific risks which, in themselves, are highly likely to jeopardize its continued existence as a going concern.

The Company continues to refine its internal structures in line with its growth and to adapt them to the scale of its business. To this end it plans to implement further measures to strengthen and improve its quality management, its internal control systems and its risk management.

Major opportunities and risks

Given their compact design and their ability to operate in extreme temperatures, MOBOTIX



AOBOTIX cameras monitore Coventry

products are now available not only in the purely public security market (railroad stations, airports, downtown security, prisons, ports, and freeways) but also in the mobile security market (police, railroad, buses, security transport, and logistics). Over the next few years, the Company plans to redouble its efforts to penetrate the **private** security market (home security, medical care, and consumers) by further simplifying its products. The management board expects the Company to continue its strong growth over the coming years by launching new product categories. External market surveys have confirmed its assumption that the market for digital IP video surveillance systems will continue to grow rapidly in future. The market environment is therefore seen as highly attractive. If the standards in the



... and Outlook

public security market segment are amended in favor of high-resolution systems, MOBOTIX – as a leading manufacturer of such systems – will benefit even more.



The Company does not believe that its competitive situation has deteriorated in recent months. It remains to be seen to what extent traditional providers of analog security systems switch their technology to digital systems or whether they simply withdraw from the market. Furthermore, MOBOTIX is already operating as a systems supplier that can offer not just a comprehensive hardware portfolio plus accessories but also video software for control centers. MOBOTIX is differentiating itself from its competitors by acting as a one-stop shop for projects while at the

same time putting pressure on pure-play

software providers by offering its own control

center software free of charge, thereby redu-

cing the overall project cost for customers.



The Company has started to build a new production site so that it can cope with the significant growth it expects to achieve in future. It has hired a syndicate of bidders to act as general contractor on the construction work. A large proportion of this work had been completed by the end of March 2008. The Company plans to move into its new premises at the end of the calendar year.

The management board believes that the Company will grow as planned and that it will continue to increase its earnings in line with its profitability to date. Given the considerable potential of the US market, it is possible that MOBOTIX CORP may incur further start-up losses, depending on economic trends.

MOBOTIX AG completed a successful initial public offering (IPO) on October 10, 2007, listing its shares in the Entry Standard segment of the Frankfurt Stock Exchange. This provided the Company with the resources needed to finance its future growth. The fact that it then switched from the Entry Standard to the Prime Standard segment on March 31, 2008

Consolidated Management Report

Outlook ...

bears testimony to the quality of its investor relations activities. By making this move, MOBOTIX aims to build a stable franchise with which to attract international investors.

The interim consolidated financial statements prepared for the period to March 31, 2008 show that revenue grew by approximately 46 percent to €23.8 million compared with €16.3 million in the first nine months of

any risks that might jeopardize its continued existence as a going concern or materially affect its future performance. Technological innovation and the continued expansion of the MOBOTIX Group's sales and distribution activities are key to its long-term success. No further events of any significance occurred after the balance sheet date.

As things stand, the Company is not aware of



the 2006/2007 financial year. The profit for the nine-month period to March 31, 2008 rose from €1.2 million to €2.7 million. We expect the Company to generate further revenue growth and strong profitability over the coming periods.



... Affirmation

Affirmation by the legally authorised representatives

To the best of our knowledge, we hereby affirm that, pursuant to the generally accepted accounting principles for interim reporting, the consolidated financial statements give a true and fair view of the net assets, financial position and the results of operations of the Group, that the Interim Report presents the development of the Group's business, including its performance and situation, in such a way that it is a true and fair reflection, and that it describes the major risks and opportunities inherent in the development of the Group during the remaining financial year.

Dr. Rali Hinkel • CEO MOBOTIX AG

Lutz Coeler • CFO MOBOTIX AG

Horet Diffi a CTO MOROTIV AG

Interim financial statements

Income statement ...

		9 mc	onths	3rd Q	uarter
EUR (thousand)	Note	Jul. 1, 07 to Mar. 31, 08	Jul. 1, 06 to Mar. 31, 07	Jan 1, 08 to Mar. 31, 08	Jan. 1, 07 to Mar. 31, 07
Revenue		23,760	16,279	8,442	6,235
Increase in inventories of finished goods and work in progress		953	502	284	238
Other own work capitalized	(1)	606	0	268	0
Total output		25,318	16,781	8,994	6,472
Cost of materials	(2)	-7,645	-4,708	-2,404	-1,654
Gross profit		17,673	12,074	6,590	4,818
Staff costs	(3)	-7,264	-4,832	-2,614	-1,743
Depreciation, amortization & impairment	(4)	-887	-614	-267	-226
Other operating income	(5)	241	81	59	25
Other operating expenses	(6)	-5,789	-4,650	-2,451	-1,612
Profit from operations		3,974	2,059	1,317	1,262
Profit or loss from equity-accounted investments	(7)	18	3	-7	1
Other interest and similar income	(8)	195	16	94	9
Interest expense and similar charges	(9)	-150	-123	-59	-39
Profit before tax		4,037	1,954	1,346	1,233
Income taxes	(10)	-1322	-796	-449	-495
Profit for the period		2,715	1,158	897	737
Earnings per share (basic / diluted)	(11)	0.65	0.33	0.20	0.19



... Balance Sheet

EUR (thousand) Note	Mar. 31, 08	Jun. 30, 07
Intangible assets (12)	778	239
Property, plant and equipment (13)	7,558	4,463
Equity-accounted investments (14)	43	25
Prepaid expenses	151	0
Deferred tax assets	78	113
Non-current assets	8,609	4,840
Inventories (15)	5,500	3,745
Trade receivables	2,788	2,979
Other assets (16)	1.234	371
Cash and cash equivalents	13,602	1,352
Prepaid expenses	362	385
Current assets	23,485	8,831
ASSETS	32,093	13,671
Subscribed capital	4,424	3,814
Capital reserves	9,665	1,249
Accumulated other comprehensive income	105	44
Profit or loss carried forward	930	-474
Profit for the period	2,715	2,243
Equity (17)	17,839	6,876
Liabilities to banks (20)	6,589	2,300
Deferred tax liabilities	209	63
Non-current liabilities	6,798	2,363
Tax provisions (18)	2,247	1,661
Other provisions (19)	220	161
Liabilities to banks (20)	573	955
Trade payables	3,271	620
Other liabilities	1,145	1,036
Current liabilities	7,457	4,432
EQUITY AND LIABILITIES	32,093	13,671

Total assets € 32.1m (+134.8%) **Fixed assets** € 8.6m (+77.9%)

Interim financial statements

Cash flow statement ...

EU	R (thousand)	Jul. 1, 07 to Mar. 31, 08	Jul. 1, 06 to Mar. 31, 07
Pro	ofit before tax	4,037	1,954
+	Net interest income or expense	-45	107
-	Profit or loss from equity-accounted investments	-18	-3
+	Depreciation, amortization and impairment of property, plant and equipment and intangible assets	887	614
+	Interest received	172	17
+	Increase in provisions	59	77
+	Loss on disposal of non-current assets	3	0
+	Other non-cash expenses	14	14
Pro	ofit from operations before changes in working capital	5,109	2,779
-	Increase in inventories, trade receivables and other assets not attributable to investing or financing activities	-2,062	-1,536
+	Decrease in trade payables and other liabilities not attributable to investing or financing activities	1,817	992
Ca	sh flow from operating activities before tax	4,864	2,236
_	Income tax paid	-340	-13
Ca	sh flow from operating activities	4,524	2,223
_	Cash paid for purchases of property, plant and equipment	-3,210	-1,296
_	Cash paid for purchases of intangible assets	-655	-73
-	Cash paid for the issuance of loans	-430	0
+	Cash received from disposals of property, plant and equipment	20	0
Ca	sh flow from investing activities	-4,276	-1,369
+	Cash received from additions to equity	9,455	525
-	Cost of capital increase	-631	-4
-	Dividends paid	-839	0
-	Cash paid for the redemption of loans	-155	-309
+	Cash received from borrowings	4,320	0
-	Interest paid	-146	-123
Ca	sh flow from financing activities	12,004	89
	Effect of exchange rate and other changes on cash and cash equivalents	-1	-1
	Cash and cash equivalents at the beginning of the reporting period	1,352	1,225
	Cash and cash equivalents at the end of the reporting period	13,602	2,167

CF from op. activities € 4.5m (+103.6%)

Cash an Cash Equiv. € 13.6m



... changes in Equity

EUR (thousand)	Sub- scribed capital	Capital reserves	Accumulated other comprehensive income	Profit or loss carried forward	Profit for the period	Total
BALANCE as at Jul. 1, 06	1,382	3,333	10	-647	0	4,078
Issuance of shares	525					525
Capital increase from the Company's own funds	1,907	-1,907				0
Cost of capital increase		-4				-4
Withdrawal from capital reserves		-173		173		
Currency translation			28			28
Profit for the period					1.158	1.158
BALANCE as at Mar. 31, 06	3,814	1,249	38	-474	1.158	5,785
Currency translation			6			6
Profit for the period					1,085	1,085
BALANCE as at Jun. 30, 07	3,814	1,249	44	-474	2,243	6,876
BALANCE as at Jul. 1, 07	3,814	1,249	44	1,769	0	6,876
Issuance of shares	610	8,845				9,455
Cost of capital increase		-429				-429
Dividend paid				-839		-839
Currency translation			61			61
Profit for the period					2,715	2,715
BALANCE as at Mar. 31, 08	4,424	9,665	105	930	2,715	17,839

Equity € 17.8m (55.6%)

Interim financial statements

condensed Notes ...

1. Miscellaneous

MOBOTIX AG was established on June 21, 1999. Its has been headquartered in Kaiserslautern since June 16, 2001.

MOBOTIX AG is a European technology leader in the production of high-resolution digital, network-based video security systems, video management software and systems accessories. Its technology centers on its proprietary, internally manufactured, fully digital network cameras.

Most of MOBOTIX's products are sold worldwide via distributors, qualified systems integrators and specialist retailers.

The Company's financial year begins on July 1 and ends on June 30 of the following year.

2. Basis of presentation

The consolidated financial statements of MOBOTIX AG for the period ended March 31, 2008 have been prepared in accordance with all International Financial Reporting Standards (IFRSs), International Accounting Standards (IASs) and interpretations of the International Financial Reporting Interpretations Committee and the Standing Interpretations Committee (IFRIC / SIC) that have been adopted by the European Union and are applicable to the 2007/2008 financial year.

The accounting policies applied in the interim consolidated financial statements for the period ended March 31, 2008, which have been prepared on the basis of IAS 34 "Interim financial reporting", are essentially the same as those used in the consolidated financial statements for the 2006/2007 financial year. The group's interim condensed consolidated financial statements have been reviewed by the group auditors, KPMG Deutsche Treuhand-Gesellschaft, Aktiengesellschaft, Wirtschaftsprüfungsgesellschaft. This interim report is also consistent with German accounting standard no. 6 on interim financial reporting (GAS 6) issued by the German Accounting Standards Committee (GASC).

IAS 38 "Intangible assets" states that research costs are not allowed to be capitalized. Development costs may only be capitalized if certain precisely defined preconditions are met. Consequently, such costs must always be capitalized if the development activity is sufficiently likely to generate future cash flows that cover the relevant development costs as well as the usual costs. In addition, the development project or the product or process being developed must cumulatively meet various criteria. Some of MOBOTIX AG's development projects have met these preconditions since July 1, 2007. Development costs for products developed in the field of



camera housings, electronics and software are capitalized at cost if the relevant expenses can be clearly attributed and it is certain that the products are technically feasible and can be successfully marketed. The capitalized development costs cover all costs directly attributable to the development process. Capitalized development costs are amortized over the product's anticipated life cycle – usually three years – from the start of production.

Further information on the accounting policies applied is contained in MOBOTIX AG's consolidated financial statements for the year ended June 30, 2007.

Unless stated otherwise, all figures in these notes are given in thousands of euros (€ thousand). The translation of euros into thousands of euros may give rise to rounding differences of plus or minus one unit (euro or percent).

Basis of consolidation

The basis of consolidation used by MOBOTIX AG for the period ended March 31, 2008 is the same as that used in the consolidated financial statements for the year ended June 30, 2007 and in the corresponding quarter of 2007. MOBOTIX Corp. has been retroactively included in the consolidated financial statements of MOBOTIX AG

from the date in 2003 when MOBOTIX Corp. was established. In addition, MOBOTIX AG Schweiz has been consolidated under the equity method because it is an associate.

New accounting principles

The following accounting principles have been adopted for the first time:

- IFRIC 10 "Interim financial reporting and impairment"
- IFRIC 11 "IFRS 2 Group and treasury share transactions".

These newly adopted accounting principles have not materially affected the financial position or the financial performance of the MOBOTIX Group.

The MOBOTIX Group's development costs were capitalized for the first time in the 2007/2008 financial year.

Interim financial statements

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3. Notes to the income statement

(1) Other own work capitalized

Other own work capitalized in the first nine months of the 2007/2008 financial year includes for the first time capitalized development costs of €535 thousand. This item also includes internally produced testing equipment and production facilities.

(2) Cost of materials

The cost of materials includes all materials used to produce the cameras. To a small extent it also includes the cost of services rendered, such as the cost of outsourced production and development activities.

EUR (thousand)	Jul. 1, 07 to Mar. 31, 08	Jul. 1, 06 to Mar. 31, 07
Cost of materials and supplies and of merchandise purchased for resale	7,625	4,630
Cost of services rendered	20	78
Total	7,645	4,708

(3) Staff costs

The rise in staff costs was due to the increase in the workforce. The MOBOTIX Group employed 183 people at the balance sheet date (June 30, 2007: 133 people).

EUR (thousand)	•	Jul. 1, 06 to Mar. 31, 07
Wages & salaries	6,335	4,143
Social security contributions	929	688
Total	7,264	4,832

(4) Depreciation, amortization and impairment

Amortization of development costs for the nine months to March 31, 2008 amounted to €10 thousand because the first two projects for which development costs had been capitalized went into production at the beginning of January.

(5) Other operating income

Other operating income comprises income from receivables written off, income from exchange differences and amounts reimbursed by employees for their private use of company cars.

(6) Other operating expenses

The other operating expenses comprise all expenses not allocated to the other items.



They include the cost of marketing, office supplies, communications, legal and other advice, premises, maintenance, trade fairs and exhibitions.

The increase of €1.139 million, or 24.5 percent, to €5.789 million compared with the corresponding quarter of 2007 was largely attributable to the rise in legal and other advisory costs in connection with the initial public offering (IPO) and the change of market segment and to higher operating costs as a result of the growth in business volumes.

(7) Profit or loss from equity-accounted investments

The profit of €18 thousand (2006/2007: €3 thousand) from equity-accounted investments comprises the pro rata profit of the associate MOBOTIX AG, Freienbach, Switzerland.

(8) Other interest and similar income

Other interest and similar income essentially comprises interest income from short-term and demand deposits held with banks as well as the income from the loan granted.

(9) Interest expense and similar charges Interest expense and similar charges mainly comprise the interest paid on bank loans.

(10) Income taxes

The table below gives a breakdown of income taxes.

EUR (thousand)	•	Jul. 1, 06 to Mar. 31, 07
Current taxes	1,327	751
Deferred taxes	-5	45
Total	1,322	796

The tax rate applicable as at March 31, 2008 was 32.8 percent (2006/2007: 40.7 percent). The tax rate applicable for the first nine months of the 2007/2008 financial year incorporates for the first time the effects of the 2008 legislation reforming German corporate tax, which was passed by the Bundesrat (second chamber of the German parliament) on July 6, 2007.

(11) Earnings per share

Earnings per share is calculated by dividing the MOBOTIX Group's profit for the period attributable to the shareholders of MOBOTIX AG by the weighted average number of shares outstanding.

In the third quarter of the fiscal year 2007/08 the earnings per share amounted to 0.20 Euro (based on 4,423,814 shares) compared to 0.19 Euro (based on 3,813,814 shares) in the previous year. Related to the current number of shares of 4,423,814 earnings per share

Interim financial statements

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in the 3rd quarter of the previous year would have been 0.167 Euro. In the first nine months of the fiscal year 2007/08 earnings per share reached 0.65 Euro (based on 4,198,960 shares) compared to 0.33 Euro per share (based on 3,471,448 shares) in the previous year.

This had no dilutive effect on MOBOTIX AG's profit for the period.

4. Notes to the balance sheet

(12) Intangible assets

The cost of developing camera housings, electronics and software projects was capitalized at cost for the first time in the 2007/ 2008 financial year. The capitalized development costs of €535 thousand cover all costs directly attributable to the development process. Two of the eight development projects that meet the criteria of IAS 38 "Intangible assets" were completed at the end of December 2007 and have been in production since the beginning of January 2008, since when they have been amortized on a straight-line basis over a period of three years. Consequently, amortization expense of €10 thousand has been recognized for the period to March 31, 2008.

(13) Property, plant and equipment

The additions to property, plant and equipment essentially relate to the construction of the new production building. This project entails total capital expenditure of roughly €10.700 million and is due to be completed in December 2008. The figure for depreciation and impairment includes an impairment loss of €105 thousand (2006/2007: €0) on prototypes and tools owing to the discontinuation of a development project.



(14) Equity-Accounted Investments

The equity-accounted investments of €43 thousand (June 30, 2007: €25 thousand) relate to the shareholding in the associate MOBOTIX AG, Freienbach, Switzerland.

(15) Inventories

The table below gives a breakdown of inventories.

EUR (thousand)	Mar. 31, 08	Mar. 31, 07
Row materials and supplies	2,574	1,860
Finished goods	1,803	1,151
Work in progress	1,101	721
Advanced payments	22	13
Total	5,500	3,745

(16) Other assets

The table below gives a breakdown of other assets.

EUR (thousand)	Mar. 31, 08	Mar. 31, 07
VAT receivables	608	100
Loans granted	430	0
Receivables from employees	75	58
Accounts payable with a debit balance	58	23
Rent deposits	28	23
Deferred cost of the IPO	0	161
Other items	35	7
Total	1,234	371

(17) Equity

Fluctuations in the level of the Company's equity over time are shown in the statement of changes in equity.

The subscribed capital corresponds to the share capital of MOBOTIX AG at the relevant balance sheet date. On October 10, 2007 MOBOTIX AG launched an initial public offering (IPO) to have its shares listed and traded in the Open Market. As part of this IPO, the Company issued a total of 950,981 shares, each with a par value of one euro, at a price of€15.50 each. 610,000 of these shares were

Interim financial statements

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used to carry out a capital increase. Consequently, MOBOTIX AG increased its share capital by €610 thousand. Its preference shares were exchanged for common shares in connection with the IPO.

At the balance sheet date the Company had issued 4,423,814 common shares (June 30, 2007: 3,330,178 shares) and had no preference shares (June 30, 2007: 483,636 shares). As in the 2006/2007 financial year, all shares have a par value of one euro. The Company's share capital has been fully paid-up.

The **capital reserves** consist of premiums from various past capital increases. A premium of €8.845 million was transferred to the capital reserves as part of the IPO on October 10, 2007. In return, the capital reserves were reduced by the cost of the capital increase amounting to €429 thousand.

The **accumulated other comprehensive income** includes the currency translation adjustment recognized directly in equity.

The **profit or loss carried forward** includes accrued, non-distributed profits. In previous years this item consisted of losses incurred during the start-up phase. A dividend of €839 thousand was paid in September 2007.

(18) Tax provisions

The tax provisions of €2,247 million (June 30, 2007: €1,661 million) include provisions for trade tax, corporation tax and the solidarity surcharge for 2006 and 2007.

(19) Other provisions

The other provisions include provisions for warranties, returned products, and litigation costs. The increase of €59 thousand in other provisions to €220 thousand was largely attributable to higher provisions for warranties and returned products owing to the growth in business volumes.

(20) Liabilities to banks

The MOBOTIX Group raised a total of three new loans in the first nine months of the 2007/2008 financial year. The loan granted by Sparkasse Donnersberg for €845 thousand runs for 20 years and is being used to purchase a plot of land for the Company's new site. An annual interest rate of 5.5 - percent is payable on this loan.

The loans granted by ISB (for €2,000 thousand) and the KfW (for €2,500 thousand) both run for ten years and are being used for the construction of the Company's new production building. These loans are subsidized and carry effective interest rates of 4.19 percent (ISB) and 4.55 percent (KfW). The loans were



discounted to a comparable interest rate of 5.5 percent so that their fair values could be calculated. The subsidy of €258 thousand contained in the loans was offset against the Company's property, plant and equipment.

Interim financial statements

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5. Segment reporting

The table below shows a subdivision of revenue by region.

EUR (thousand)	•	Jul. 1, 06 to Mar. 31, 07
Germany	9,608	7,660
Rest of Europe	8,923	6,049
Rest of the world	5,228	2,570
Total	23,760	16,279

The table below shows a subdivision of revenue by product category.

EUR (thousand)	•	Jul. 1, 06 to Mar. 31, 07
Fixed cams	14,941	11,755
Dome cams	7,320	3,436
Miscellaneous	1,499	1,089
Total	23,760	16,279

In the segment reporting as per IFRS 8 "Operating Segments" segments are subdivided according to their internal reporting structure. The reporting structures at MOBOTIX AG are primarily subdivided by region, but also by product category. The Company's strategic planning and allocation of resources are conducted on a regional basis.

The presentation of MOBOTIX AG's segment reporting has been aligned with the changes to its internal management structures since

its consolidated financial statements for the period to June 30, 2007 were prepared. These management structures are now based on product categories rather than individual product lines.

The Company's product categories are broken down as detailed below.

Fixed Cams

The fixed cams include the **M12**, **M22** and **V12** camera series.

The **M12** is usually equipped with **two image** sensors and a passive infrared sensor. This camera series also comes with a microphone and a speaker for audio communication. If



there is no DSL connection, the M12 can be easily connected to the internet via its integrated ISDN connection that can be used to transmit data over the internet and to forward voice messages and alarm alerts, for example, to telephones. IP telephony based



on the VoIP SIP standard is also available directly from the camera. Various camera modules can be used so that a wide-angle lens can be combined with a telephoto lens. The M12 Day/Night model is equipped with a light-sensitive black-and-white sensor for use at night and a color sensor that provides sharp color images in daylight. The technology it uses to switch automatically between the two sensors is purely electronic and nonmechanical. The M10 is the predecessor model to the M12.

The M22 is the mono version of the M12 and, with the exception of the passive infrared sensor and ISDN connection, features all the functionality of the M12. Audio communication is also available via the integrated microphone and speaker. All telephony functionality is based on the VoIP SIP standard.



The **V12 vandalism-protected** camera has been specially designed for use in locations with a high risk of being vandalized, such as prisons, and is encased in a housing made from 3mm-thick stainless steel. It is also protected by a 6mm-thick cover and is triangular in shape so that it can be mounted in the cor-

ner of a room and fixed in place using heavy-duty dowels. To illuminate the room when it is dark the V12 is equipped with integrated, remote-controlled IR lighting with 20 infrared LEDs.



The dome cams currently include the **D12** and **D22** camera series.

The **D12** is a **dome camera that features** two manually adjustable modules. It is based on the same hardware as the M12 although, unlike the M12, its camera modules can be individually positioned in any direction when mounted. This makes it possible, for example, to position a wide-angle lens in one direction and a telephoto lens in another direction. If super-wide-angle lenses each covering a 90-degree horizontal viewing angle are used in both camera modules, the camera can surveil a panorama of 180 degrees. The software integrated into the

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camera enables the two generated images either to be shown separately or to be combined into a single image.



The **D22** is a dome camera that features a manually adjustable module and offers all the software functionality of the other camera series. Although it is not equipped with an infrared sensor, microphone or speaker, these can be externally retrofitted. In locations with a high risk of being vandalized, the already robust D22 models can be given extra protection in the form of the **optional Vandalism Set**, which includes a 3mm-thick polycarbonate dome and an additional stainless steel cover.

Miscellaneous

MOBOTIX offers the appropriate accessories for all camera series to enable the cameras to be properly mounted and to protect their cables and leads. Various installation kits for mounting cameras on surfaces and walls or integrating them into suspended ceilings are



supplied for each model. MOBOTIX AG also generates a small amount of revenue from training seminars.

Internal reports are submitted to the management board. Only revenue is reported for each product category and region.

Intersegment revenue is not netted.

No single customer generates more than 10 percent of the MOBOTIX Group's revenue.



... further Information

Notifiable security holdings as per 31st of **March 2008**

Since the company's switch to the Prime Standard on 31 March 2008 no notifiable trades in shares have been made by the board of directors. Furthermore, there are no buying options for shares of MOBOTIX AG for the board of directors or employees according to the regulations of the German Public Stock Companies Act (Aktiengesetz, AktG) §160 AktG.

The share holdings of the board are as follows:

	No. of shares Mar. 31, 08	Interest in share Capital in %
Managing board		
Dr. Ralf Hinkel (CEO)	2,218,134	50.14
Lutz Coelen (CFO)	14,200	0.32
Horst Pfiffi (CTO)	16,210	0.37
Supervisory board		
Dr. Thomas Hoch (Chairman of the board)	1,000	0.02
Prof. Dr. Rainer Gerten	20,000	0.45
Ulrich Putsch	0	0

On 31 March 2008 MOBOTIX switched from the Entry Standard to the Prime Standard of the German stock exchange. Only since this date MOBOTIX AG and its shareholders are obliged to report about substantial shareholdings according to the German Securities Trading Act (Wertpapierhandelsgesetz, WpHG) §§21ff. In the third quarter of fiscal year 2007/08 (ending on30th of June) we have therefore not yet received any notifications according to section 21ff. German Securities Trading Act (WpHG)

After the end of the quarter we received the following notifications

- 1. Dr. Ralf Hinkel notified us by letter dated 1 April 2008 pursuant to Section 21 para 1a German Securities Trading Act (WpHG), that his share of the voting rights in MOBOTIX AG on 28 March 2008 amounted to 50.14% (corresponding to 2,218,134 shares with voting rights).
- 2. Mr. Andreas Putsch notified us by letter dated 1 April 2008 pursuant to Section 21 para 1a German Securities Trading Act (WpHG), that his share of the voting rights in MOBOTIX AG on 28 March 2008 amounted to 8.78% (corresponding to 388,340 shares with voting rights).
- 3. Mr. Klaus Borchers notified us by letter dated 1 April 2008 pursuant to Section 21 para la German Securities Trading Act (WpHG), that his share of the voting rights in MOBOTIX AG on 28 March 2008 amounted to 6.42% (corresponding to 283,960 shares with voting rights).

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- 4. Mr. Hilmar Orth notified us by letter dated 1 April 2008 pursuant to Section 21 para 1a German Securities Trading Act (WpHG), that his share of the voting rights in MOBOTIX AG on 28 March 2008 amounted to 3.21% (corresponding to 142,000 shares with voting rights).
- 5. VRP Venture Capital Rheinland-Pfalz GmbH & Co. KG, Mainz, Germany, notified us by letter dated 1 April 2008 pursuant to Section 21 para 1a German Securities Trading Act (WpHG), that its share of the voting rights in MOBOTIX AG on 28 March 2008 amounted to 3.94% (corresponding to 174,109 shares with voting rights).
- 6. Equinet Venture Partners AG, Frankfurt am Main, Germany, notified us by letter dated 1 April 2008 pursuant to Section 21 para 1a German Securities Trading Act (WpHG), that its share of the voting rights in MOBOTIX AG on 28 March 2008 amounted to 3.94% (corresponding to 174,109 shares with voting rights).
 - 3.94% (corresponding to 174,109 shares with voting rights) of these voting rights were attributable to it pursuant to Section 22 para 1 sentence 1 No. 1 German Securities Trading Act (WpHG) and were held by the following companies, which it controls

and which hold 3% or more of the voting rights in MOBOTIX AG:

 VRP Venture Capital Rheinland-Pfalz GmbH & Co. KG.

Related parties

The following important legal relationships exist between the company and its closely related parties. There has been a lease agreement between the Company and Dr. Ralf Hinkel, chairman of the management board (CEO) and shareholder, since July 30, 1999. The agreement relates to office and storage space in Höringen for an annual rent of €30 thousand with a three-month notice period. Dr. Hinkel's clearing account, which is reported under Other assets, has a positive balance of €21 thousand (June 30, 2007: €13 thousand). A loan to Dr. Hinkel of €430 thousand, which falls due on June 29, 2008, carries an annual interest rate of 5.3 percent.

Ulrich Putsch sits on the supervisory board of MOBOTIX AG and is also a shareholder in Putsch GmbH & Co. KG, which signed a lease via KEIPER GmbH & Co. KG concerning storage space in Kaiserslautern, Germany. The term of the lease commenced on January 1, 2007 and runs for twelve months in the first instance. It can be canceled with a notice period of one month to the end of a month. The annual gross rent, excluding ancillary costs,





... Disclaimer

is €33 thousand. Total revenue of €405 thousand (corresponding quarter of 2006/2007: €317 thousand) was generated from the sale of finished goods via the associate MOBOTIX AG, Freienbach, Switzerland. These transactions have given rise to receivables from MOBOTIX AG, Freienbach, Switzerland, of €116 thousand as at March 31, 2008 (June 30, 2007: €19 thousand).

Disclaimer

This financial report contains MOBOTIX AG statements and information which relate to future periods. Such future-oriented statements may be recognised from wording such as plan, expect, intend, endeavour, will, estimate, assume, aim at or similar such terms. Statements of this kind have been made on the basis of current circumstances and current expectations and may differ considerably from the actual development both to positive and negative effect. The following factors, amongst others, may give rise to uncertainties: changes to the overall economic situation both nationally and internationally, changes to the underlying political situation, the introduction of new products or technologies by other companies, changes to investment activities in the customer markets important to MOBOTIX AG, changes to exchange rates and interest rates, integration of acquired companies along with other factors. MOBOTIX AG does not accept any obligation over and above existing legal obligations to correct or update future-oriented statements.

This is an English translation of the German original. Only the German version is binding. The financial reports from MOBOTIX AG are available as pdf files on the homepage (www.mobotix.com).

Financial calendar and contact

Financial calendar

Announcement of the 9-months report and conference call 28 May 2008 SCC Small Cap Conference of DVFA 25-27 August 2008 Announcement of the annual report 30 September 2008 Press conf. regarding the announc. of the results of the business year 30 September 2008 Annual General Meeting of MOBOTIX AG 6 October 2008 Analysts' presentation, "Eigenkapitalforum" of "Deutsche Börse" 10-12 November 2008 12 November 2008 Announcement of the Three-Months Report 2008/09 SEQ Smart Equities Conference of DVFA 2-3 December 2008

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Security-Vision-Systems





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