

The Executive Board of DataWalk S.A., with its registered seat in Wrocław, Poland (“Company”, “Issuer”), reports estimated selected financial data for the Data Walk Capital Group (“Group”) for 2025, together with comparable data.

Selected consolidated financial data for 2025 and the comparable period (in thousands of PLN).

	2025	2024	Change	Change
Revenue	37 783	24 632	13 151	53%
Cost of revenue	7 810	8 672	-862	-10%
Gross profit (loss) from sales	29 973	15 960	14 013	88%
Operating profit (loss) / EBIT	-72 537	-52 717	-19 821	38%
EBIT adjustment for significant non-cash items, including:	56 462	32 893	23 568	72%
- <i>depreciation</i>	4 219	3 664	554	15%
- <i>incentive program</i>	50 837	24 238	26 599	110%
- <i>impairment losses on assets</i>	1 407	4 991	-3 585	-72%
EBITDA adjusted	-16 075	-19 823	3 748	-19%

The Executive Board decided to present an additional financial metric - EBITDA adjusted for the costs of the incentive program and the change in asset impairment allowances when presenting estimated data, due to the fact that these items are non-cash in nature and do not affect the current financial position (in particular, liquidity) of the Issuer and the Group.

The most significant impact on the change in the Group’s consolidated EBITDA adjusted in 2025 was driven by:

1. an increase in revenue of PLN 13,151 thousand, i.e., by 53% compared to the prior-year period;
2. an increase in operating expenses of PLN 4,533 thousand following the cessation of capitalisation of R&D expenditures, resulting from the commercialisation of DataWalk 5.0.0 software and the application of IAS 38 guidelines;
3. an increase in sales and marketing costs correlated with the revenue growth in the amount of PLN 1,522 thousand, i.e., by 105% compared to the comparable period;
4. adoption of salaries and the purchase of services to the scale of operations and prevailing macroeconomic conditions, resulting in an increase in operating costs of PLN 3,316 thousand, i.e., by 8% compared to the comparable period.