

**CONVENIENCE TRANSLATION INTO ENGLISH OF  
CONSOLIDATED FINANCIAL STATEMENTS  
ORIGINALLY ISSUED IN TURKISH**

**ANADOLU EFES BİRACILIK VE  
MALT SANAYİİ ANONİM ŞİRKETİ AND ITS SUBSIDIARIES**

**CONDENSED CONSOLIDATED INTERIM  
FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2020**

**CONDENSED CONSOLIDATED INTERIM  
FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2020**

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**CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION  
AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

|                                                            |       | Unaudited          | Audited           |
|------------------------------------------------------------|-------|--------------------|-------------------|
|                                                            | Notes | September 30, 2020 | December 31, 2019 |
| <b>ASSETS</b>                                              |       |                    |                   |
| Cash and Cash Equivalents                                  | 5     | 8.391.630          | 5.814.721         |
| Financial Investments                                      | 6     | 222.112            | 380.280           |
| Trade Receivables                                          |       | 3.561.098          | 2.727.201         |
| - Trade Receivables Due from Related Parties               | 26    | 409.724            | 290.784           |
| - Trade Receivables Due from Third Parties                 |       | 3.151.374          | 2.436.417         |
| Other Receivables                                          | 9     | 204.000            | 165.655           |
| - Other Receivables from Related Parties                   | 26    | 125.004            | 102.678           |
| - Other Receivables from Third Parties                     |       | 78.996             | 62.977            |
| Derivative Financial Assets                                | 8     | 227.295            | 3.492             |
| Inventories                                                |       | 2.793.642          | 2.257.493         |
| Prepaid Expenses                                           | 17    | 610.076            | 639.946           |
| Current Tax Assets                                         |       | 244.080            | 229.259           |
| Other Current Assets                                       | 18    | 499.781            | 465.909           |
| - Other Current Assets from Related Parties                |       | 30.000             | -                 |
| - Other Current Assets from Third Parties                  |       | 469.781            | 465.909           |
| <b>Subtotal</b>                                            |       | <b>16.753.714</b>  | <b>12.683.956</b> |
| Non-current Assets Classified as Held for Sale             | 25    | 128.490            | -                 |
| <b>Current Assets</b>                                      |       | <b>16.882.204</b>  | <b>12.683.956</b> |
| Financial Investments                                      |       | 799                | 798               |
| Trade Receivables                                          |       | 1.867              | 1.619             |
| - Trade Receivables Due from Third Parties                 |       | 1.867              | 1.619             |
| Other Receivables                                          | 9     | 74.314             | 76.654            |
| - Other Receivables from Related Parties                   | 26    | 25.551             | 21.394            |
| - Other Receivables from Third Parties                     |       | 48.763             | 55.260            |
| Derivative Financial Assets                                | 8     | 4.091              | -                 |
| Investments in Subsidiaries, Joint Ventures and Associates | 10    | -                  | 62.013            |
| Investment Property                                        |       | 8.097              | 145.224           |
| Property, Plant and Equipment                              | 12    | 13.286.466         | 12.006.521        |
| Right of Use Assets                                        | 11    | 366.882            | 396.115           |
| Intangible Assets                                          |       | 20.690.318         | 19.524.195        |
| - Goodwill                                                 | 14    | 3.255.019          | 3.221.352         |
| - Other Intangible Assets                                  | 13    | 17.435.299         | 16.302.843        |
| Prepaid Expenses                                           | 17    | 480.713            | 358.813           |
| Deferred Tax Asset                                         | 22    | 1.026.504          | 694.454           |
| Other Non-Current Assets                                   | 18    | 4.846              | 6.113             |
| <b>Non-Current Assets</b>                                  |       | <b>35.944.897</b>  | <b>33.272.519</b> |
| <b>TOTAL ASSETS</b>                                        |       | <b>52.827.101</b>  | <b>45.956.475</b> |

The accompanying notes form an integral part of these condensed consolidated financial statements.

**Convenience Translation into English of Consolidated Financial Statements Originally Issued in Turkish**  
**Anadolu Efes Biracılık ve Malt Sanayii Anonim Şirketi**

**CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION**  
**AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

|                                                                    |       | Unaudited          | Audited           |
|--------------------------------------------------------------------|-------|--------------------|-------------------|
|                                                                    | Notes | September 30, 2020 | December 31, 2019 |
| <b>LIABILITIES</b>                                                 |       |                    |                   |
| Current Borrowings                                                 | 7     | 1.685.850          | 757.458           |
| - Current Borrowings from Third Parties                            |       | 1.685.850          | 757.458           |
| - Banks Loans                                                      | 7a    | 1.685.660          | 757.458           |
| - Lease Liabilities                                                | 7b    | 190                | -                 |
| Current Portion of Non-Current Borrowings                          | 7     | 632.320            | 1.539.089         |
| - Current Portion of Non-Current Borrowings from Third Parties     |       | 632.320            | 1.539.089         |
| - Banks Loans                                                      | 7a    | 462.750            | 882.925           |
| - Lease Liabilities                                                | 7b    | 111.979            | 130.523           |
| - Issued Debt Instruments                                          | 7a    | 57.591             | 525.641           |
| Trade Payables                                                     |       | 7.056.857          | 5.293.722         |
| - Trade Payables to Related Parties                                | 26    | 767.633            | 486.304           |
| - Trade Payables to Third Parties                                  |       | 6.289.224          | 4.807.418         |
| Employee Benefit Obligations                                       |       | 90.449             | 81.955            |
| Other Payables                                                     | 9     | 2.324.280          | 1.423.121         |
| - Other Payables to Third Parties                                  |       | 2.324.280          | 1.423.121         |
| Derivative Financial Liabilities                                   | 8     | 66.568             | 13.360            |
| Deferred Income (Deferred Income Other Than Contract Liabilities)  | 17    | 184.550            | 44.010            |
| Current Tax Liabilities                                            |       | 271.659            | 29.714            |
| Current Provisions                                                 |       | 259.701            | 174.064           |
| - Current Provisions for Employee Benefits                         |       | 189.731            | 115.224           |
| - Other Current Provisions                                         |       | 69.970             | 58.840            |
| Other Current Liabilities                                          | 18    | 167.627            | 213.122           |
| <b>Current Liabilities</b>                                         |       | <b>12.739.861</b>  | <b>9.569.615</b>  |
| Long-Term Borrowings                                               | 7     | 10.193.443         | 8.253.494         |
| - Long-term Borrowings from Third Parties                          |       | 10.193.443         | 8.253.494         |
| - Banks Loans                                                      | 7a    | 2.336.434          | 1.622.498         |
| - Lease Liabilities                                                | 7b    | 301.071            | 315.528           |
| - Issued Debt Instruments                                          | 7a    | 7.555.938          | 6.315.468         |
| Trade Payables                                                     |       | 59.763             | 71.923            |
| - Trade Payables to Third Parties                                  |       | 59.763             | 71.923            |
| Other Payables                                                     | 9     | 424.015            | 412.438           |
| - Other Payables to Third Parties                                  |       | 424.015            | 412.438           |
| Liabilities due to Investments Accounted for Using Equity Method   | 10    | 32.348             | -                 |
| Deferred Income (Deferred Income Other Than Contract Liabilities)  | 17    | 1.894              | 2.128             |
| Non-Current Provision                                              |       | 213.124            | 188.435           |
| - Non-Current Provision for Employee Benefits                      |       | 213.124            | 188.435           |
| Deferred Tax Liabilities                                           | 22    | 3.263.496          | 3.073.271         |
| Other Non-Current Liabilities                                      | 18    | 206.260            | 211.759           |
| <b>Non-Current Liabilities</b>                                     |       | <b>14.394.343</b>  | <b>12.213.448</b> |
| <b>Equity Attributable to Equity Holders of the Parent</b>         |       | <b>13.045.677</b>  | <b>12.970.407</b> |
| Issued Capital                                                     | 15    | 592.105            | 592.105           |
| Inflation Adjustment on Capital                                    | 15    | 63.583             | 63.583            |
| Share Premium (Discount)                                           |       | 1.364.733          | 2.434.374         |
| Put Option Revaluation Fund Related with Non-controlling Interests |       | 6.773              | 6.773             |
| Other Accumulated Comprehensive Income (Loss) that will not be     |       |                    |                   |
| Reclassified in Profit or Loss                                     |       | (27.978)           | (27.978)          |
| -Revaluation and Remeasurement Gain/Loss                           |       | (27.978)           | (27.978)          |
| Other Accumulated Comprehensive Income (Loss) that will be         |       |                    |                   |
| Reclassified in Profit or Loss                                     |       | 4.938.956          | 4.522.459         |
| - Currency Translation Differences                                 |       | 7.012.554          | 5.712.414         |
| - Gains (Losses) on Hedge                                          |       | (2.073.598)        | (1.189.955)       |
| Restricted Reserves Appropriated from Profits                      | 15    | 372.939            | 372.939           |
| Prior Years' Profits or Losses                                     |       | 5.006.152          | 3.984.648         |
| Current Period Net Profit or Losses                                |       | 728.414            | 1.021.504         |
| <b>Non-Controlling Interests</b>                                   |       | <b>12.647.220</b>  | <b>11.203.005</b> |
| <b>Total Equity</b>                                                |       | <b>25.692.897</b>  | <b>24.173.412</b> |
| <b>TOTAL LIABILITIES</b>                                           |       | <b>52.827.101</b>  | <b>45.956.475</b> |

The accompanying notes form an integral part of these condensed consolidated financial statements.

**CONDENSED CONSOLIDATED INTERIM STATEMENT OF PROFIT OR LOSS  
FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

|                                                                                |       | Unaudited                           |                                  |                                     |                                  |
|--------------------------------------------------------------------------------|-------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|                                                                                |       | Restated (Note 2)                   |                                  |                                     |                                  |
|                                                                                | Notes | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
| Revenue                                                                        | 4     | 20.323.648                          | 8.739.913                        | 18.064.482                          | 7.037.920                        |
| Cost of Sales (-)                                                              |       | (12.706.131)                        | (5.192.816)                      | (11.297.423)                        | (4.264.632)                      |
| <b>GROSS PROFIT (LOSS)</b>                                                     |       | <b>7.617.517</b>                    | <b>3.547.097</b>                 | <b>6.767.059</b>                    | <b>2.773.288</b>                 |
| General Administrative Expenses (-)                                            |       | (1.440.804)                         | (509.566)                        | (1.286.779)                         | (482.111)                        |
| Sales, Distribution and Marketing Expenses (-)                                 |       | (3.756.343)                         | (1.446.696)                      | (3.564.650)                         | (1.311.654)                      |
| Other Income from Operating Activities                                         | 19    | 843.038                             | 300.079                          | 385.791                             | 152.472                          |
| Other Expenses from Operating Activities (-)                                   | 19    | (1.053.126)                         | (414.513)                        | (479.683)                           | (144.568)                        |
| <b>PROFIT (LOSS) FROM OPERATING ACTIVITIES</b>                                 |       | <b>2.210.282</b>                    | <b>1.476.401</b>                 | <b>1.821.738</b>                    | <b>987.427</b>                   |
| Investment Activity Income                                                     | 20    | 407.708                             | 20.493                           | 577.005                             | 283.571                          |
| Investment Activity Expenses (-)                                               | 20    | (51.744)                            | (23.140)                         | (97.664)                            | (12.523)                         |
| Income/ (Loss) from Associates                                                 | 10    | (223.967)                           | (153.806)                        | (62.044)                            | (22.969)                         |
| <b>PROFIT (LOSS) BEFORE FINANCING INCOME<br/>(EXPENSE)</b>                     |       | <b>2.342.279</b>                    | <b>1.319.948</b>                 | <b>2.239.035</b>                    | <b>1.235.506</b>                 |
| Finance Income                                                                 | 21    | 1.573.842                           | 614.532                          | 931.462                             | 410.167                          |
| Finance Expenses (-)                                                           | 21    | (2.035.062)                         | (687.683)                        | (1.526.418)                         | (566.038)                        |
| <b>PROFIT (LOSS) FROM CONTINUING<br/>OPERATIONS, BEFORE TAX</b>                |       | <b>1.881.059</b>                    | <b>1.246.797</b>                 | <b>1.644.079</b>                    | <b>1.079.635</b>                 |
| Tax (Expense) Income, Continuing Operations                                    | 4     | (526.746)                           | (279.374)                        | (477.844)                           | (192.355)                        |
| - Current Period Tax (Expense) Income                                          |       | (626.163)                           | (327.772)                        | (381.369)                           | (150.523)                        |
| - Deferred Tax (Expense) Income                                                |       | 99.417                              | 48.398                           | (96.475)                            | (41.832)                         |
| <b>PROFIT/(LOSS) FROM CONTINUING<br/>OPERATIONS</b>                            | 4     | <b>1.354.313</b>                    | <b>967.423</b>                   | <b>1.166.235</b>                    | <b>887.280</b>                   |
| <b>PROFIT/(LOSS) FROM DISCONTINUED<br/>OPERATIONS</b>                          | 25    | <b>(4.422)</b>                      | <b>201</b>                       | <b>3.647</b>                        | <b>1.960</b>                     |
| <b>Profit/(Loss) Attributable to</b>                                           |       | <b>1.349.891</b>                    | <b>967.624</b>                   | <b>1.169.882</b>                    | <b>889.240</b>                   |
| - Non-Controlling Interest                                                     |       | 621.477                             | 507.594                          | 331.622                             | 303.894                          |
| - Owners of Parent                                                             |       | 728.414                             | 460.030                          | 838.260                             | 585.346                          |
| <b>Earnings / (Loss) Per Share (Full TRL)</b>                                  | 23    | <b>1,2302</b>                       | <b>0,7769</b>                    | <b>1,4157</b>                       | <b>0,9886</b>                    |
| <b>Earnings / (Loss) Per Share From<br/>Continuing Operations (Full TRL)</b>   | 23    | <b>1,2377</b>                       | <b>0,7766</b>                    | <b>1,4096</b>                       | <b>0,9853</b>                    |
| <b>Earnings / (Loss) Per Share From<br/>Discontinued Operations (Full TRL)</b> | 23    | <b>(0,0075)</b>                     | <b>0,0003</b>                    | <b>0,0062</b>                       | <b>0,0033</b>                    |

The accompanying notes form an integral part of these condensed consolidated financial statements.

**CONDENSED CONSOLIDATED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

|                                                                                                                  | Unaudited                           |                                  |                                     |                                  |
|------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|                                                                                                                  | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
| <b>PROFIT/(LOSS)</b>                                                                                             | <b>1.349.891</b>                    | <b>967.624</b>                   | 1.169.882                           | 889.240                          |
| <b>OTHER COMPREHENSIVE INCOME</b>                                                                                |                                     |                                  |                                     |                                  |
| <b>Other Comprehensive Income that will not be Reclassified to Profit or Loss</b>                                | -                                   | -                                | -                                   | -                                |
| Gains (Losses) on Remeasurements Defined Benefit Plans                                                           | -                                   | -                                | -                                   | -                                |
| Taxes Relating to Components of Other Comprehensive Income that will not be Reclassified to Other Profit or Loss | -                                   | -                                | -                                   | -                                |
| - <i>Deferred Tax Income (Expense)</i>                                                                           | -                                   | -                                | -                                   | -                                |
| <b>Other Comprehensive Income that will be Reclassified to Profit or Loss</b>                                    | <b>1.358.179</b>                    | <b>1.014.637</b>                 | 974.072                             | (771.026)                        |
| Currency Translation Differences                                                                                 | <b>2.398.605</b>                    | <b>1.466.759</b>                 | 1.383.733                           | (774.026)                        |
| Other Comprehensive Income (Loss) Related with Cash Flow Hedges                                                  | <b>258.823</b>                      | <b>223.330</b>                   | (199.806)                           | (107.513)                        |
| Other Comprehensive Income (Loss) Related with Hedges of Net Investment in Foreign Operations (Note 27)          | <b>(1.637.860)</b>                  | <b>(845.726)</b>                 | (326.665)                           | 111.713                          |
| Taxes Relating to Components of Other Comprehensive Income that will be Reclassified to Other Profit or Loss     | <b>338.611</b>                      | <b>170.274</b>                   | 116.810                             | (1.200)                          |
| - <i>Deferred Tax Income (Expense)</i>                                                                           | <b>338.611</b>                      | <b>170.274</b>                   | 116.810                             | (1.200)                          |
| <b>OTHER COMPREHENSIVE INCOME (LOSS)</b>                                                                         | <b>1.358.179</b>                    | <b>1.014.637</b>                 | 974.072                             | (771.026)                        |
| <b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>                                                                         | <b>2.708.070</b>                    | <b>1.982.261</b>                 | 2.143.954                           | 118.214                          |
| <b>Total Comprehensive Income Attributable to</b>                                                                |                                     |                                  |                                     |                                  |
| - Non-Controlling Interest                                                                                       | <b>1.563.159</b>                    | <b>1.285.667</b>                 | 987.426                             | 244.058                          |
| - Owners of Parent                                                                                               | <b>1.144.911</b>                    | <b>696.594</b>                   | 1.156.528                           | (125.844)                        |

The accompanying notes form an integral part of these condensed consolidated financial statements.

Convenience Translation into English of Consolidated Financial Statements Originally Issued in Turkish  
Anadolu Efes Biracılık ve Malt Sanayii Anonim Şirketi

**CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY  
FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

|                                                    |                                            | Other Accumulated Comprehensive Income that will not be reclassified in Profit or Loss |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
|----------------------------------------------------|--------------------------------------------|----------------------------------------------------------------------------------------|---------------------------------|------------------------|--------------------------------------------------------------------|-------------------------------------------------|----------------------------------|-------------------------|-----------------------------------------------|--------------------------------|-----------------------------------|-------------|---------------------------|--------------|
|                                                    |                                            | Other Accumulated Comprehensive Income that will be reclassified in Profit or Loss     |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
|                                                    |                                            | Retained Earnings                                                                      |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
|                                                    |                                            | Equity                                                                                 |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
|                                                    |                                            | Attributable to Equity Holders of the Parent                                           |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
|                                                    |                                            | Non-Controlling Interests                                                              |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
|                                                    |                                            | Total Equity                                                                           |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
|                                                    |                                            | Issued Capital                                                                         | Inflation Adjustment on Capital | Share Premium/Discount | Put Option Revaluation Fund Related with Non-controlling Interests | Revaluation and Remeasurement Gain/ (Loss) (**) | Currency Translation Differences | Gains (Losses) on Hedge | Restricted Reserves Appropriated from Profits | Prior Years' Profits or Losses | Current Period Net Profit or Loss | Equity      | Non-Controlling Interests | Total Equity |
| Previous Period<br>(1 January – 30 September 2019) | Beginning Balances                         | 592.105                                                                                | 63.583                          | 2.765.214              | 6.773                                                              | (23.464)                                        | 4.118.213                        | (674.866)               | 342.931                                       | 3.996.332                      | (11.684)                          | 11.175.137  | 9.952.952                 | 21.128.089   |
|                                                    | Transfers                                  | -                                                                                      | -                               | (30.008)               | -                                                                  | -                                               | -                                | -                       | 30.008                                        | (11.684)                       | 11.684                            | -           | -                         | -            |
|                                                    | Total Comprehensive Income (Loss)          | -                                                                                      | -                               | -                      | -                                                                  | -                                               | 630.664                          | (312.396)               | -                                             | -                              | 838.260                           | 1.156.528   | 987.426                   | 2.143.954    |
|                                                    | Profit (Loss)                              | -                                                                                      | -                               | -                      | -                                                                  | -                                               | -                                | -                       | -                                             | -                              | 838.260                           | 838.260     | 331.622                   | 1.169.882    |
|                                                    | Other Comprehensive Income (Loss)          | -                                                                                      | -                               | -                      | -                                                                  | -                                               | 630.664                          | (312.396)               | -                                             | -                              | -                                 | 318.268     | 655.804                   | 974.072      |
|                                                    | Dividends                                  | -                                                                                      | -                               | (300.832)              | -                                                                  | -                                               | -                                | -                       | -                                             | -                              | -                                 | (300.832)   | (149.312)                 | (450.144)    |
|                                                    | Increase (Decrease) from Other Changes (*) | -                                                                                      | -                               | -                      | 412                                                                | -                                               | -                                | -                       | -                                             | -                              | -                                 | 412         | (412)                     | -            |
|                                                    | Ending Balances                            | 592.105                                                                                | 63.583                          | 2.434.374              | 7.185                                                              | (23.464)                                        | 4.748.877                        | (987.262)               | 372.939                                       | 3.984.648                      | 838.260                           | 12.031.245  | 10.790.654                | 22.821.899   |
|                                                    |                                            |                                                                                        |                                 |                        |                                                                    |                                                 |                                  |                         |                                               |                                |                                   |             |                           |              |
| Current Period<br>(1 January – 30 September 2020)  | Beginning Balances                         | 592.105                                                                                | 63.583                          | 2.434.374              | 6.773                                                              | (27.978)                                        | 5.712.414                        | (1.189.955)             | 372.939                                       | 3.984.648                      | 1.021.504                         | 12.970.407  | 11.203.005                | 24.173.412   |
|                                                    | Transfers                                  | -                                                                                      | -                               | -                      | -                                                                  | -                                               | -                                | -                       | -                                             | 1.021.504                      | (1.021.504)                       | -           | -                         | -            |
|                                                    | Total Comprehensive Income (Loss)          | -                                                                                      | -                               | -                      | -                                                                  | -                                               | 1.300.140                        | (883.643)               | -                                             | -                              | 728.414                           | 1.144.911   | 1.563.159                 | 2.708.070    |
|                                                    | Profit (Loss)                              | -                                                                                      | -                               | -                      | -                                                                  | -                                               | -                                | -                       | -                                             | -                              | 728.414                           | 728.414     | 621.477                   | 1.349.891    |
|                                                    | Other Comprehensive Income (Loss)          | -                                                                                      | -                               | -                      | -                                                                  | -                                               | 1.300.140                        | (883.643)               | -                                             | -                              | -                                 | 416.497     | 941.682                   | 1.358.179    |
|                                                    | Dividends                                  | -                                                                                      | -                               | (1.069.641)            | -                                                                  | -                                               | -                                | -                       | -                                             | -                              | -                                 | (1.069.641) | (118.944)                 | (1.188.585)  |
|                                                    | Ending Balances                            | 592.105                                                                                | 63.583                          | 1.364.733              | 6.773                                                              | (27.978)                                        | 7.012.554                        | (2.073.598)             | 372.939                                       | 5.006.152                      | 728.414                           | 13.045.677  | 12.647.220                | 25.692.897   |

(\*) Non-controlling interest share put option liability.

(\*\*) Gains (Losses) on Remeasurements of Defined Benefit Plans.

The accompanying notes form an integral part of these condensed consolidated financial statements.

**CONDENSED CONSOLIDATED INTERIM STATEMENT OF CASH FLOWS  
FOR THE NINE-MONTH PERIOD ENDED SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

|                                                                                                       | Notes | Unaudited                           |                                     |
|-------------------------------------------------------------------------------------------------------|-------|-------------------------------------|-------------------------------------|
|                                                                                                       |       | 1 January-<br>September 30,<br>2020 | 1 January-<br>September 30,<br>2019 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                           |       | <b>4.402.418</b>                    | <b>3.048.060</b>                    |
| Profit/ (Loss) from Continuing Operation for the Period                                               |       | <b>1.354.313</b>                    | 1.166.235                           |
| Profit/ (Loss) from Discontinued Operation for the Period                                             |       | <b>(4.422)</b>                      | 3.647                               |
| <b>Adjustments to Reconcile Profit (Loss)</b>                                                         |       | <b>2.750.017</b>                    | <b>2.000.423</b>                    |
| Adjustments for Depreciation and Amortization Expense                                                 | 4     | <b>1.426.768</b>                    | 1.289.554                           |
| Adjustments for Impairment Loss (Reversal)                                                            | 29    | <b>83.700</b>                       | 115.440                             |
| Adjustments for Provisions                                                                            | 29    | <b>59.905</b>                       | 72.794                              |
| Adjustments for Interest (Income) Expenses                                                            | 29    | <b>331.948</b>                      | 254.006                             |
| Adjustments for Foreign Exchange Losses (Gains)                                                       |       | <b>406.698</b>                      | 127.699                             |
| Adjustments for Fair Value (Gains) Losses on Derivative Financial Instruments                         | 29    | <b>4.270</b>                        | 119.305                             |
| Adjustments for Undistributed Profits of Investments Accounted for Using Equity Method                | 10    | <b>223.967</b>                      | 62.044                              |
| Adjustments for Tax (Income) Expenses                                                                 |       | <b>526.746</b>                      | 478.850                             |
| Other Adjustments for Non-Cash Items                                                                  |       | -                                   | 105                                 |
| Adjustments for Losses (gains) on Disposal of Non-Current Assets                                      | 20    | <b>(27.594)</b>                     | (5.613)                             |
| Transfer of currency translation differences previously accounted as other comprehensive income       | 20    | <b>(279.931)</b>                    | (467.516)                           |
| Other Adjustments to Reconcile Profit (loss)                                                          |       | <b>(6.460)</b>                      | (46.245)                            |
| <b>Change in Working Capital</b>                                                                      |       | <b>544.841</b>                      | <b>218.754</b>                      |
| Adjustments for Decrease (Increase) in Trade Receivables                                              |       | <b>(889.798)</b>                    | (1.352.301)                         |
| Adjustments for Decrease (Increase) in Other Receivables Related with Operations                      |       | <b>(134.403)</b>                    | (239.189)                           |
| Adjustments for Decrease (Increase) in Inventories                                                    |       | <b>(559.450)</b>                    | (445.740)                           |
| Adjustments for increase (decrease) in Trade Payables                                                 |       | <b>1.656.801</b>                    | 2.023.892                           |
| Adjustments for increase (decrease) in Other Operating Payables                                       |       | <b>471.691</b>                      | 232.092                             |
| <b>Cash Flows Generated from Operations</b>                                                           |       | <b>4.644.749</b>                    | <b>3.389.059</b>                    |
| Payments Related with Provisions for Employee Benefits                                                |       | <b>(38.140)</b>                     | (35.770)                            |
| Income Taxes (Paid) Return                                                                            |       | <b>(204.191)</b>                    | (305.229)                           |
| <b>CASH FLOWS (USED IN) INVESTING ACTIVITIES</b>                                                      |       | <b>(1.189.482)</b>                  | <b>(1.277.405)</b>                  |
| Cash Outflows Arising From Purchase of Shares or Capital Increase of Associates and/or Joint Ventures | 10    | <b>(126.392)</b>                    | -                                   |
| Proceeds from Sales of Property, Plant, Equipment                                                     |       | <b>76.237</b>                       | 83.894                              |
| Cash Outflows Arising from Purchase of Property, Plant, Equipment and Intangible Assets               | 12,13 | <b>(1.139.327)</b>                  | (1.361.299)                         |
| <b>CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES</b>                                                 |       | <b>(1.209.717)</b>                  | <b>(1.271.035)</b>                  |
| Proceeds from Borrowings                                                                              | 7a    | <b>4.361.796</b>                    | 1.754.440                           |
| Repayments of Borrowings                                                                              | 7a    | <b>(4.790.359)</b>                  | (2.022.207)                         |
| Payments of Lease Liabilities                                                                         | 7b    | <b>(136.746)</b>                    | (99.917)                            |
| Dividends Paid                                                                                        |       | <b>(571.321)</b>                    | (450.144)                           |
| Interest Paid                                                                                         | 7a    | <b>(486.562)</b>                    | (420.700)                           |
| Interest Received                                                                                     |       | <b>179.557</b>                      | 185.193                             |
| Other inflows (outflows) of cash                                                                      | 29    | <b>233.918</b>                      | (217.700)                           |
| <b>NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS BEFORE CURRENCY TRANSLATION DIFFERENCES</b> |       | <b>2.003.219</b>                    | <b>499.620</b>                      |
| <b>Effect of Currency Translation Differences on Cash And Cash Equivalents</b>                        |       | <b>584.271</b>                      | <b>104.882</b>                      |
| <b>NET (DECREASE) / INCREASE IN CASH AND CASH EQUIVALENTS</b>                                         |       | <b>2.587.490</b>                    | <b>604.502</b>                      |
| <b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>                                       |       | <b>5.796.125</b>                    | <b>4.756.359</b>                    |
| <b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>                                             | 5     | <b>8.383.615</b>                    | <b>5.360.861</b>                    |

The accompanying notes form an integral part of these condensed consolidated financial statements.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 1. GROUP’S ORGANIZATION AND NATURE OF ACTIVITIES**

**General**

Anadolu Efes Biracılık ve Malt Sanayii A.Ş. (Anadolu Efes, the Company) was established in İstanbul in 1966. Certain shares of Anadolu Efes are listed on the Borsa İstanbul (BIST).

The registered office of the Company is located at the address “Fatih Sultan Mehmet Mahallesi, Balkan Caddesi No:58, Buyaka E Blok, Tepeüstü, Ümraniye - İstanbul”.

The Company, its subsidiaries and joint ventures will be referred to as the “Group”. The average number of permanent personnel employed in the Group is 16.954 (December 31, 2019 – 17.138).

The consolidated financial statements of the Group approved by the Board of Directors of the Company and signed by the Chief Financial Officer, Nusret Orhun Köstem and Finance Director, Kerem İşeri were issued on November 5, 2020. General Assembly and specified regulatory bodies have the right to make amendments to statutory financial statements after issue.

**Nature of Activities of the Group**

The operations of the Group consist of production, bottling, selling and distribution of beer under a number of trademarks and also production, bottling, distribution and selling of sparkling and still beverages with The Coca- Cola Company (TCCC) trademark.

The Group owns and operates twenty one breweries; three in Turkey, eleven in Russia and seven in other countries (December 31, 2019 - twenty one breweries; three in Turkey, eleven in Russia and seven in other countries). The Group makes production of malt in two locations in Turkey and three locations in Russia (December 31, 2019 – production of malt in two locations in Turkey and three locations in Russia). Entities carrying out the relevant activities will be referred as “Beer Operations”.

The Group has ten facilities in Turkey, sixteen facilities in other countries for sparkling and still beverages production (December 31, 2019 - ten facilities in Turkey, sixteen facilities in other countries). Entities carrying out the relevant activities will be referred as “Soft Drink Operations”.

The Group also has joint control over Anadolu Etap Penkon Gıda ve Tarım Ürünleri San. ve Tic. A.Ş. (Anadolu Etap), which undertakes production and sales of fruit juice concentrates, purees and fresh fruit sales in Turkey and Syrian Soft Drink Sales & Dist. LLC (SSDSD), which undertakes distribution and sales of sparkling and still beverages in Syria.

**List of Shareholders**

As of September 30, 2020 and December 31, 2019, the composition of shareholders and their respective percentage of ownership can be summarized as follows:

|                               | September 30, 2020 |               | December 31, 2019 |               |
|-------------------------------|--------------------|---------------|-------------------|---------------|
|                               | Amount             | (%)           | Amount            | (%)           |
| AG Anadolu Grubu Holding A.Ş. | 254.892            | 43,05         | 254.892           | 43,05         |
| AB Inbev Harmony Ltd.         | 142.105            | 24,00         | 142.105           | 24,00         |
| Publicly traded and other     | 195.108            | 32,95         | 195.108           | 32,95         |
|                               | <b>592.105</b>     | <b>100,00</b> | <b>592.105</b>    | <b>100,00</b> |

The Company is controlled by AG Anadolu Grubu Holding A.Ş., the parent company.

**Convenience Translation into English of Consolidated Financial Statements Originally Issued in Turkish**  
**Anadolu Efes Biracılık ve Malt Sanayii Anonim Şirketi**

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 1. GROUP’S ORGANIZATION AND NATURE OF ACTIVITIES (continued)**

**List of Subsidiaries and Joint Ventures**

The subsidiaries included in the consolidation and their effective shareholding rates at September 30, 2020 and December 31, 2019 are as follows:

| Subsidiary                                                                                          | Country         | Principal Activity                                           | Segment            | Effective Shareholding And Voting Rights % |                   |
|-----------------------------------------------------------------------------------------------------|-----------------|--------------------------------------------------------------|--------------------|--------------------------------------------|-------------------|
|                                                                                                     |                 |                                                              |                    | September 30, 2020                         | December 31, 2019 |
| Efes Breweries International N.V. (EBI)                                                             | The Netherlands | Managing foreign investments in breweries                    | International Beer | 100,00                                     | 100,00            |
| JSC FE Efes Kazakhstan Brewery (Efes Kazakhstan)                                                    | Kazakhstan      | Production and marketing of beer                             | International Beer | 100,00                                     | 100,00            |
| International Beers Trading LLP (IBT)                                                               | Kazakhstan      | Marketing of beer                                            | International Beer | 100,00                                     | 100,00            |
| Efes Vitanta Moldova Brewery S.A. (Efes Moldova)                                                    | Moldova         | Production and marketing of beer and low alcoholic drinks    | International Beer | 96,87                                      | 96,87             |
| JSC Lomisi (Efes Georgia)                                                                           | Georgia         | Production and sales of beer and carbonated soft drinks      | International Beer | 100,00                                     | 100,00            |
| PJSC Efes Ukraine (Efes Ukraine)                                                                    | Ukraine         | Production and marketing of beer                             | International Beer | 99,94                                      | 99,94             |
| Efes Trade BY FLLC (Efes Belarus)                                                                   | Belarus         | Marketing and distribution of beer                           | International Beer | 100,00                                     | 100,00            |
| Efes Holland Technical Management Consultancy B.V. (EHTMC)                                          | The Netherlands | Leasing of intellectual property and similar products        | International Beer | 100,00                                     | 100,00            |
| AB InBev Efes B.V. (AB InBev Efes)                                                                  | The Netherlands | Investment company                                           | International Beer | 50,00                                      | 50,00             |
| JSC AB Inbev Efes <sup>(1)</sup>                                                                    | Russia          | Production and marketing of beer                             | International Beer | 50,00                                      | 50,00             |
| PJSC AB Inbev Efes Ukraine <sup>(1)</sup>                                                           | Ukraine         | Production and marketing of beer                             | International Beer | 49,36                                      | 49,36             |
| LLC Vostok Solod <sup>(2)</sup>                                                                     | Russia          | Production of malt                                           | International Beer | 50,00                                      | 50,00             |
| LLC Bosteels Trade <sup>(2)</sup>                                                                   | Russia          | Selling and distribution of beer                             | International Beer | 50,00                                      | 50,00             |
| LLC Inbev Trade <sup>(2)</sup>                                                                      | Russia          | Production of malt                                           | International Beer | 50,00                                      | 50,00             |
| Euro-Asien Brauerein Holding GmbH (Euro-Asien) <sup>(1)</sup>                                       | Germany         | Investment company                                           | International Beer | 50,00                                      | 50,00             |
| Bevmar GmbH <sup>(1)</sup>                                                                          | Germany         | Investment company                                           | International Beer | 50,00                                      | 50,00             |
| Efes Pazarlama ve Dağıtım Ticaret A.Ş. (Ef-Pa) <sup>(3)</sup>                                       | Turkey          | Marketing and distribution company of the Group in Turkey    | Turkey Beer        | 100,00                                     | 100,00            |
| Cypex Co. Ltd. (Cypex)                                                                              | Northern Cyprus | Marketing and distribution of beer                           | Other              | 99,99                                      | 99,99             |
| Efes Deutschland GmbH (Efes Germany)                                                                | Germany         | Marketing and distribution of beer                           | Other              | 100,00                                     | 100,00            |
| Coca-Cola İçecek A.Ş. (CCI) <sup>(4)</sup>                                                          | Turkey          | Production of Coca-Cola products                             | Soft Drinks        | 50,26                                      | 50,26             |
| Coca-Cola Satış ve Dağıtım A.Ş. (CCSD)                                                              | Turkey          | Distribution and selling of Coca-Cola and Mahmudiye products | Soft Drinks        | 50,25                                      | 50,25             |
| Mahmudiye Kaynak Suyu Ltd. Şti. (Mahmudiye)                                                         | Turkey          | Filling and selling of natural spring water                  | Soft Drinks        | 50,26                                      | 50,26             |
| J.V. Coca-Cola Almaty Bottlers LLP (Almaty CC)                                                      | Kazakhstan      | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 50,26                                      | 50,26             |
| Azerbaijan Coca-Cola Bottlers LLC (Azerbaijan CC)                                                   | Azerbaijan      | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 50,19                                      | 50,19             |
| Coca-Cola Bishkek Bottlers CJSC (Bishkek CC)                                                        | Kyrgyzstan      | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 50,26                                      | 50,26             |
| CCI International Holland B.V. (CCI Holland)                                                        | The Netherlands | Investment company of CCI                                    | Soft Drinks        | 50,26                                      | 50,26             |
| Tonus Turkish-Kazakh Joint Venture LLP (Tonus)                                                      | Kazakhstan      | Investment company of CCI                                    | Soft Drinks        | 50,26                                      | 50,26             |
| The Coca-Cola Bottling Company of Jordan Ltd. (Jordan CC)                                           | Jordan          | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 45,23                                      | 45,23             |
| Turkmenistan Coca-Cola Bottlers Ltd. (Turkmenistan CC)                                              | Turkmenistan    | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 29,90                                      | 29,90             |
| Sardkar for Beverage Industry Ltd. (SBIL)                                                           | Iraq            | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 50,26                                      | 50,26             |
| Waha Beverages B.V.                                                                                 | The Netherlands | Investment company of CCI                                    | Soft Drinks        | 40,22                                      | 40,22             |
| Coca-Cola Beverages Tajikistan LLC (Coca Cola Tacikistan)                                           | Tajikistan      | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 50,26                                      | 50,26             |
| Al Waha for Soft Drinks, Juices, Mineral Water, Plastics, and Plastic Caps Production LLC (Al Waha) | Iraq            | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 40,22                                      | 40,22             |
| Coca-Cola Beverages Pakistan Ltd (CCBPL)                                                            | Pakistan        | Production, distribution and selling of Coca Cola products   | Soft Drinks        | 24,96                                      | 24,96             |

| Joint Ventures                                                                            | Country | Principal Activity                                                                         | Segment     | Effective Shareholding And Voting Rights % |                   |
|-------------------------------------------------------------------------------------------|---------|--------------------------------------------------------------------------------------------|-------------|--------------------------------------------|-------------------|
|                                                                                           |         |                                                                                            |             | September 30, 2020                         | December 31, 2019 |
| Anadolu Etap Penkon Gıda ve Tarım Ürünleri San ve Tic. A.Ş. (Anadolu Etap) <sup>(5)</sup> | Turkey  | Production and sales of fruit juice concentrates and sales of purees and fresh fruit sales | Other       | 76,22                                      | 71,70             |
| Syrian Soft Drink Sales & Dist. LLC (SSDSD)                                               | Syria   | Distribution and sales of Coca-Cola products                                               | Soft Drinks | 25,13                                      | 25,13             |

(1) Subsidiaries that AB Inbev Efes B.V. directly participates.

(2) Subsidiaries of JSC AB Inbev Efes.

(3) The Company’s beer operations in Turkey form the Turkey Beer Operations together with Ef-Pa.

(4) Shares of CCI are currently traded on BIST.

(5) Capital increase was made in Anadolu Etap in March 2020. As a result of this transaction, the Group’s shareholding and voting rights in Anadolu Etap increased from 71,70% to 76,22%. Anadolu Etap, which is currently being accounted to Group’s financials with equity method and continued to be accounted by using equity method, as the current governance structure and agreements among the shareholders of the Anadolu Etap does not allow any shareholder to fully control and consolidate.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 1. GROUP'S ORGANIZATION AND NATURE OF ACTIVITIES (continued)**

**Work Environments and Economic Conditions of Subsidiaries and Joint Ventures in Foreign Countries**

Certain countries, in which consolidated subsidiaries and joint ventures operate, have undergone substantial political and economic changes in recent years. Accordingly, such markets do not possess well-developed business infrastructures and the Group's operations in such countries might carry risks, which are not typically associated with those in more developed markets. Uncertainties regarding the political, legal, tax and/or regulatory environment, including the potential for adverse changes in any of these factors, could significantly affect the commercial activities of subsidiaries and joint ventures.

**Effect of COVID-19 Outbreak on Group Operations**

Group has been implementing several contingency plans to mitigate the potential negative impacts of COVID-19 on the Group's operations and financial statements. It has been some partial hitches in sales process due to curfews and due to closure of some sales channels in countries that Group operates in parallel with the effects on global markets in terms of macro-economic uncertainty. Meanwhile Group has taken series of actions to minimize capital expenditures, expenses and inventory and has reviewed current cash flow strategies to maintain strong balance sheet and liquidity figures. Lifting of curfews and decreasing in restrictions regarding to pandemic has positive effect on both market demand and Group's operations.

Group management has evaluated the potential effects of COVID-19 and has reviewed the key assumptions concerning the future and other key sources of estimation uncertainty on the financial statements as of September 30, 2020. In this concept, Group has performed impairment test for financial assets, inventories, property, plant and equipment, goodwill and bottling rights and did not anticipate any material impairment loss as of September 30, 2020.

Nature and level of risks arising from financial instruments, and risk management policies of the Group has been presented in Note 27.

**NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

**2.1 Basis of Preparation and Presentation of Consolidated Financial Statements**

The Group companies, which operate in Turkey, keep their accounting books and their statutory financial statements in Turkish Lira in accordance with the Generally Accepted Accounting Principles in Turkey accepted by the Capital Markets Board (CMB), Turkish Commercial Code, Tax Legislation and the Uniform Chart of Accounts issued by the Ministry of Finance. The foreign subsidiaries and joint ventures keep their accounting books and statutory financial statements in their local currencies and in accordance with the rules and regulations of the countries in which they operate.

The consolidated financial statements are based on the statutory financial statements of the Group's subsidiaries and joint ventures and presented in TRL in accordance with CMB Financial Reporting Standards with certain adjustments and reclassifications for the purpose of fair presentation. Such adjustments are primarily related to application of consolidation accounting, accounting for business combinations, accounting for deferred taxes on temporary differences, accounting for employment termination benefits on an actuarial basis and accruals for various expenses. Except for the financial assets and liabilities, derivative instruments carried from their fair values and assets and liabilities included in business combinations application, financial statements are prepared on historical cost basis.

In accordance with the CMB's "Communiqué on Financial Reporting in Capital Market" Numbered II-14.1 (Communiqué), promulgated in the Official Gazette numbered 28676 dated June 13, 2013, effective from interim periods beginning after September 30, 2013, listed companies are required to prepare their financial statements in conformity with Turkey Accounting/Financial Reporting Standards (TAS/IFRS) as prescribed in the CMB Communiqué. The financial statements and explanatory notes are presented using the compulsory standard formats as published by the Communiqué.

In accordance with the TAS, the entities are allowed to prepare a complete or condensed set of interim financial statements in accordance with TAS 34, "Interim Financial Reporting". In this respect, the Group has preferred to prepare condensed consolidated financial statements in the interim periods and prepared the aforementioned condensed consolidated financial statements in compliance with CMB Financial Reporting Standards.

Furthermore, in accordance with the Communiqué and announcements regarding the explanations of the Communiqué, guarantee pledge mortgage table, foreign currency position table, total export and total import amounts and hedging amount of total foreign currency liabilities are presented in the condensed consolidated financial statement disclosures (Note 16, 27).

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS  
(continued)**

**2.2 Functional and Reporting Currency**

Functional and reporting currency of the Company and its subsidiaries, joint ventures located in Turkey is Turkish Lira.

**Functional Currency of Significant Subsidiaries Located in Foreign Countries**

| Subsidiary / Joint Venture | Local Currency           | Functional Currency |      |
|----------------------------|--------------------------|---------------------|------|
|                            |                          | 2020                | 2019 |
| EBI                        | European Currency (EURO) | USD                 | USD  |
| JSC AB Inbev Efes          | Russian Ruble (RUR)      | RUR                 | RUR  |
| PJSC AB Inbev Efes Ukraine | Ukraine Hryvnya (UAH)    | UAH                 | UAH  |
| AB InBev Efes B.V.         | European Currency (EURO) | USD                 | USD  |
| Efes Kazakhstan            | Kazakh Tenge (KZT)       | KZT                 | KZT  |
| Efes Moldova               | Moldovan Leu (MDL)       | MDL                 | MDL  |
| Efes Georgia               | Georgian Lari (GEL)      | GEL                 | GEL  |
| EHTMC                      | EURO                     | USD                 | USD  |
| Efes Germany               | EURO                     | EURO                | EURO |
| Almaty CC                  | Kazakh Tenge (KZT)       | KZT                 | KZT  |
| Tonus                      | Kazakh Tenge (KZT)       | KZT                 | KZT  |
| Azerbaijan CC              | Azerbaijani Manat (AZN)  | AZN                 | AZN  |
| Turkmenistan CC            | Turkmenistan Manat (TMT) | TMT                 | TMT  |
| Bishkek CC                 | Kyrgyz Som (KGS)         | KGS                 | KGS  |
| TCCBCJ                     | Jordan Dinar (JOD)       | JOD                 | JOD  |
| SIBL                       | Iraqi Dinar (IQD)        | IQD                 | IQD  |
| SSDSD                      | Syrian Pound (SYP)       | SYP                 | SYP  |
| CCBPL                      | Pakistan Rupee (PKR)     | PKR                 | PKR  |
| CCI Holland                | EURO                     | USD                 | USD  |
| Waha B.V.                  | EURO                     | USD                 | USD  |
| Al Waha                    | Iraqi Dinar (IQD)        | IQD                 | IQD  |
| Tacikistan CC              | Tajikistani Somoni (TJS) | TJS                 | TJS  |

**2.3 Seasonality of Operations**

Due to higher beverage consumption during the summer season, the condensed consolidated interim financial results may include the effects of the seasonal variations. Therefore, the results of business operations for the first nine months up to September 30, 2020 may not necessarily constitute an indicator for the results to be expected for the overall fiscal year.

**2.4 Significant Accounting Estimates and Decisions**

Preparation of consolidated financial statements requires management to make estimations and assumptions which may affect the reported amounts of assets and liabilities as of the statement of financial position date, the disclosure of contingent assets and liabilities and the reported amounts of income and expenses during the financial period. The accounting assessments, estimates and assumptions are reviewed considering past experiences, other factors and reasonable expectations about future events under current conditions. Although the estimations and assumptions are based on the best estimates of the management's existing incidents and operations, they may differ from the actual results.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS  
(continued)**

**2.5 Comparative Information and Restatement of Prior Period Financial Statements**

In order to allow the determination of the financial position and performance trends, the Group's financial statements are prepared in comparison with the previous period. As presented in KAP declarations dated January 21, 2020 and 1 April 2020, sales and distribution activities of the non-ready to drink tea Doğadan brand in Turkey has been terminated as of 30 April 2020. The Group has performed restatements in the consolidated income statement for the period ended 30 September, 2019, in order to conform to the presentation of financial statements for the period ended September 30, 2020.

In order to provide comparative information in the interim consolidated financial statements as of September 30, 2020, items related with Doğadan brand are reclassified as discontinued operations in accordance with TFRS 5 in the interim consolidated income statement as of September 30, 2019.

Restatements in consolidated income statement as of September 30, 2019 are summarized below;

|                                                       | <b>Reported<br/>30 September<br/>2019</b> | <b>TFRS 5-<br/>Reclassifications<br/>Related with<br/>Discontinued<br/>Operations</b> | <b>Restated<br/>30 September<br/>2019</b> |
|-------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------|-------------------------------------------|
| Revenue                                               | 18.231.396                                | (166.914)                                                                             | 18.064.482                                |
| Cost of Sales (-)                                     | (11.445.863)                              | 148.440                                                                               | (11.297.423)                              |
| Sales, Distribution and Marketing Expenses (-)        | (3.578.471)                               | 13.821                                                                                | (3.564.650)                               |
| - Current Period Tax Expense (-)                      | (382.375)                                 | 1.006                                                                                 | (381.369)                                 |
| <b>PROFIT/(LOSS) FROM DISCONTINUED<br/>OPERATIONS</b> | -                                         | 3.647                                                                                 | 3.647                                     |

**2.6 Changes in Accounting Policies**

**Adoption of new and revised Turkish Financial Reporting Standards**

**Standards, amendments and interpretations applicable as at 30 September 2020**

**Amendments to TAS 1 and TAS 8 Definition of Material**

Effective from Annual periods beginning on or after 1 January 2020. These amendments to TAS 1, 'Presentation of financial statements', and TAS 8, 'Accounting policies, changes in accounting estimates and errors', and consequential amendments to other TFRSs:

- use a consistent definition of materiality throughout TFRSs and the Conceptual Framework for Financial Reporting;
- clarify the explanation of the definition of material; and
- incorporate some of the guidance in TAS 1 about immaterial information.

**Amendments to TFRS 3 Definition of a Business**

Effective from Annual periods beginning on or after 1 January 2020. The definition of "business" is important because the accounting for the acquisition of an activity and asset group varies depending on whether the group is a business or only an asset group. The definition of "business" in TFRS 3 Business Combinations standard has been amended. With this change:

- By confirming that a business should include inputs and a process; clarified that the process should be essential and that the process and inputs should contribute significantly to the creation of outputs.
- The definition of a business has been simplified by focusing on the definition of goods and services offered to customers and other income from ordinary activities.
- An optional test has been added to facilitate the process of deciding whether a company acquired a business or a group of assets.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

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**NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS  
(continued)**

**2.6 Changes in Accounting Policies (continued)**

**Adoption of new and revised Turkish Financial Reporting Standards (continued)**

**Standards, amendments and interpretations applicable as at 30 September 2020 (continued)**

**Amendments to TFRS 9, TAS 39 and TFRS 7 – Interest rate benchmark reform**

Effective from Annual periods beginning on or after 1 January 2020. These amendments provide certain reliefs in connection with interest rate benchmark reform. The reliefs relate to hedge accounting and have the effect that IBOR reform should not generally cause hedge accounting to terminate. However, any hedge ineffectiveness should continue to be recorded in the income statement. Given the pervasive nature of hedges involving IBOR-based contracts, the reliefs will affect companies in all industries.

**Amendments to TFRS 16 COVID-19 Related Rent Concessions**

The changes in COVID-19 Related Rent Concessions (Amendment to TFRS 16) brings practical expedient which allows a lessee to elect not to assess whether a COVID-19-related rent concession is a lease modification. The practical expedient applies only to rent concessions occurring as a direct consequence of COVID-19 and only if all of the following conditions are met:

- the change in lease payments results in revised consideration for the lease that is substantially the same as, or less than, the consideration for the lease immediately preceding the change;
- any reduction in lease payments affects only payments originally due on or before 30 September 2021 (a rent concession would meet this condition if it results in reduced lease payments on or before 30 September 2021 and increased lease payments that extend beyond 30 September 2021); and
- there are no substantive changes to other terms and conditions of the lease.

The amendment is effective for annual reporting periods beginning on or after 1 June 2020. Earlier application is permitted.

**Standards, amendments and interpretations that are issued but not effective as at 30 September 2020**

**TFRS 17 Insurance Contracts**

TFRS 17 requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. TFRS 17 supersedes TFRS 4 Insurance Contracts as of 1 January 2021.

**Amendments to TAS 1 Classification of Liabilities as Current or Non-Current**

The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current (due or potentially due to be settled within one year) or non-current.

Amendments to TAS 1 are effective for annual reporting periods beginning on or after 1 January 2022 and earlier application is permitted.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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**NOTE 2. BASIS OF PRESENTATION OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS  
(continued)**

**2.6 Changes in Accounting Policies (continued)**

**Adoption of new and revised Turkish Financial Reporting Standards (continued)**

**Standards, amendments and interpretations that are issued but not effective as at 30 September 2020  
(continued)**

**Amendments to TFRS 3 *Reference to the Conceptual Framework***

The amendments update an outdated reference to the Conceptual Framework in TFRS 3 without significantly changing the requirements in the standard.

The amendments are effective for annual periods beginning on or after 1 January 2022. Early application is permitted if an entity also applies all other updated references (published together with the updated *Conceptual Framework*) at the same time or earlier.

**Amendments to TAS 16 *Proceeds before Intended Use***

The amendments prohibit deducting from the cost of an item of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the cost of producing those items, in profit or loss.

The amendments are effective for annual periods beginning on or after 1 January 2022. Early application is permitted.

**Amendments to TAS 37 *Onerous Contracts – Cost of Fulfilling a Contract***

The amendments specify that the ‘cost of fulfilling’ a contract comprises the ‘costs that relate directly to the contract’. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract or an allocation of other costs that relate directly to fulfilling contracts.

The amendments published today are effective for annual periods beginning on or after 1 January 2022. Early application is permitted.

**Annual Improvements to TFRS Standards 2018-2020 Cycle**

**Amendments to TFRS 1 *First time adoption of International Financial Reporting Standards***

The amendment permits a subsidiary that applies paragraph D16(a) of TFRS 1 to measure cumulative translation differences using the amounts reported by its parent, based on the parent’s date of transition to TFRSs.

**Amendments to TFRS 9 *Financial Instruments***

The amendment clarifies which fees an entity includes in assessing whether to derecognize a financial liability. An entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other’s behalf.

**Amendments to TAS 41 *Agriculture***

The amendment removes the requirement in paragraph 22 of TAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique. This will ensure consistency with the requirements in TFRS 13.

The amendments to TFRS 1, TFRS 9, and TAS 41 are all effective for annual periods beginning on or after 1 January 2022. Early application is permitted.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

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**NOTE 3. BUSINESS COMBINATIONS**

**Transactions Related with 2020**

The Company's ownership in Anadolu Etap has been increased to 76,22% from 71,70% on 6 March 2020 following the capital increase by TRL126.392. Anadolu Etap, which is currently being consolidated to Group's financials statements by using the equity method, will continue to be accounted by using equity method, as the current governance structure and agreements among the shareholders of the Anadolu Etap does not allow any shareholder to fully control and consolidate.

**Transactions Related with 2019**

In December 2019, below transactions have been realized related with Anadolu Etap.

- a) The Company, Burlingtown LLP and Özgörkey Holding A.Ş. (Özgörkey Holding), have signed a share purchase agreement for the acquisition of Burlingtown LLP's 39,7% stake in Anadolu Etap by Anadolu Efes and Özgörkey on a pro rata basis on 4 December 2019. Following the completion of the share transfer on 6 December 2019, the Company's currently held 39,70% ownership in Anadolu Etap, increased to 65,84%.
- b) The Company's ownership in Anadolu Etap has been increased to 71,70% from 65,84% on 27 December 2019 following the capital increase by TRL114.000.

Anadolu Etap, is currently being consolidated to Group financial statements by using the equity method and continued to be consolidated in the same way, as the current governance structure and agreements among the shareholders of Anadolu Etap does not allow any shareholder to fully control and consolidate.

**NOTE 4. SEGMENT REPORTING**

The management monitors the operating results of its three business units separately for the purpose of making decisions about the resource allocation and performance assessment. The three operating segments are Turkey Beer Operations (Turkey Beer), International Beer Operations (International Beer) and Soft Drinks Operations (Soft Drinks).

Segment performance is evaluated based on profit from operations before depreciation, amortization and non-cash expenses (EBITDA). EBITDA has been determined as the optimum indicator by the Group management for the evaluation of the performance of the operating segments by considering the comparability with the entities in the same business.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
AS AT SEPTEMBER 30, 2020**

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 4. SEGMENT REPORTING (continued)**

The Group's segment reporting in accordance with TFRS 8 is disclosed as follows:

|                                       | Turkey<br>Beer   | International<br>Beer | Soft<br>Drinks    | Other <sup>(1)</sup> and<br>Eliminations | Total             |
|---------------------------------------|------------------|-----------------------|-------------------|------------------------------------------|-------------------|
| <b>January 1 – September 30, 2020</b> |                  |                       |                   |                                          |                   |
| Revenues                              | 1.679.768        | 7.399.715             | 11.206.893        | 61.390                                   | 20.347.766        |
| Inter-segment revenues                | (22.345)         | (1.495)               | (278)             | -                                        | (24.118)          |
| <b>Total Revenues</b>                 | <b>1.657.423</b> | <b>7.398.220</b>      | <b>11.206.615</b> | <b>61.390</b>                            | <b>20.323.648</b> |
| <b>EBITDA</b>                         | <b>266.766</b>   | <b>1.028.860</b>      | <b>2.620.032</b>  | <b>(34.415)</b>                          | <b>3.881.243</b>  |
| Financial Income / (Expense)          | 68.747           | (283.105)             | (110.437)         | (136.425)                                | (461.220)         |
| Tax (Expense) Income                  | (46.709)         | (5.470)               | (450.637)         | (23.930)                                 | (526.746)         |
| Profit / (loss) for the period        | 94.235           | (95.533)              | 1.486.921         | (131.310)                                | 1.354.313         |
| <b>Capital expenditures</b>           | <b>194.764</b>   | <b>486.821</b>        | <b>456.909</b>    | <b>833</b>                               | <b>1.139.327</b>  |
| <b>July 1 – September 30, 2020</b>    |                  |                       |                   |                                          |                   |
| Revenues                              | 833.251          | 2.917.433             | 4.972.556         | 27.515                                   | 8.750.755         |
| Inter-segment revenues                | (10.233)         | (478)                 | (131)             | -                                        | (10.842)          |
| <b>Total Revenues</b>                 | <b>823.018</b>   | <b>2.916.955</b>      | <b>4.972.425</b>  | <b>27.515</b>                            | <b>8.739.913</b>  |
| <b>EBITDA</b>                         | <b>233.851</b>   | <b>449.995</b>        | <b>1.406.176</b>  | <b>(4.901)</b>                           | <b>2.085.121</b>  |
| Financial Income / (Expense)          | 15.685           | (18.698)              | (16.227)          | (53.911)                                 | (73.151)          |
| Tax (Expense) Income                  | (50.022)         | (4.588)               | (237.613)         | 12.849                                   | (279.374)         |
| Profit / (loss) for the period        | 136.016          | 97.817                | 937.142           | (203.552)                                | 967.423           |
| <b>Capital expenditures</b>           | <b>110.830</b>   | <b>106.366</b>        | <b>117.642</b>    | <b>855</b>                               | <b>335.693</b>    |
|                                       | Turkey<br>Beer   | International<br>Beer | Soft<br>Drinks    | Other <sup>(1)</sup> and<br>Eliminations | Total             |
| <b>January 1 – September 30, 2019</b> |                  |                       |                   |                                          |                   |
| Revenues                              | 1.660.611        | 6.506.414             | 9.858.293         | 68.049                                   | 18.093.367        |
| Inter-segment revenues                | (27.840)         | (876)                 | (169)             | -                                        | (28.885)          |
| <b>Total Revenues</b>                 | <b>1.632.771</b> | <b>6.505.538</b>      | <b>9.858.124</b>  | <b>68.049</b>                            | <b>18.064.482</b> |
| <b>EBITDA</b>                         | <b>272.928</b>   | <b>913.597</b>        | <b>2.008.327</b>  | <b>(20.505)</b>                          | <b>3.174.347</b>  |
| Financial Income / (Expense)          | (84.632)         | (184.244)             | (249.626)         | (76.454)                                 | (594.956)         |
| Tax (Expense) Income                  | 1.110            | (171.451)             | (232.004)         | (75.499)                                 | (477.844)         |
| Profit / (loss) for the period        | 33.075           | (23.194)              | 949.757           | 206.597                                  | 1.166.235         |
| <b>Capital expenditures</b>           | <b>201.528</b>   | <b>504.942</b>        | <b>653.509</b>    | <b>1.320</b>                             | <b>1.361.299</b>  |
| <b>July 1 – September 30, 2019</b>    |                  |                       |                   |                                          |                   |
| Revenues                              | 741.968          | 2.432.264             | 3.847.851         | 28.076                                   | 7.050.159         |
| Inter-segment revenues                | (11.818)         | (362)                 | (59)              | -                                        | (12.239)          |
| <b>Total Revenues</b>                 | <b>730.150</b>   | <b>2.431.902</b>      | <b>3.847.792</b>  | <b>28.076</b>                            | <b>7.037.920</b>  |
| <b>EBITDA</b>                         | <b>193.960</b>   | <b>351.545</b>        | <b>869.396</b>    | <b>(7.343)</b>                           | <b>1.407.558</b>  |
| Financial Income / (Expense)          | (28.670)         | (128.545)             | 28.287            | (26.943)                                 | (155.871)         |
| Tax (Expense) Income                  | (20.216)         | (14.452)              | (108.524)         | (49.163)                                 | (192.355)         |
| Profit / (loss) for the period        | 94.616           | 36.871                | 602.472           | 153.321                                  | 887.280           |
| <b>Capital expenditures</b>           | <b>61.531</b>    | <b>166.477</b>        | <b>193.754</b>    | <b>36</b>                                | <b>421.798</b>    |

(1) Includes other subsidiaries included in the consolidation of the Group, investments in subsidiaries and headquarter income and expenses.

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 4. SEGMENT REPORTING (continued)**

|                           | <b>Turkey<br/>Beer</b> | <b>International<br/>Beer</b> | <b>Soft<br/>Drinks</b> | <b>Other <sup>(1)</sup>and<br/>Eliminations</b> | <b>Total</b> |
|---------------------------|------------------------|-------------------------------|------------------------|-------------------------------------------------|--------------|
| <b>September 30, 2020</b> |                        |                               |                        |                                                 |              |
| Segment assets            | 10.326.123             | 18.978.489                    | 20.749.809             | 2.772.680                                       | 52.827.101   |
| Segment liabilities       | 3.256.265              | 7.297.830                     | 11.013.683             | 5.566.425                                       | 27.134.203   |
| Investment in associates  | -                      | -                             | -                      | (32.348)                                        | (32.348)     |
| <b>December 31, 2019</b>  |                        |                               |                        |                                                 |              |
| Segment assets            | 9.503.327              | 18.185.044                    | 15.959.755             | 2.308.349                                       | 45.956.475   |
| Segment liabilities       | 2.020.516              | 6.715.143                     | 8.590.406              | 4.456.998                                       | 21.783.063   |
| Investment in associates  | -                      | -                             | -                      | 62.013                                          | 62.013       |

(1) Includes other subsidiaries included in the consolidation of the Group, investments in subsidiaries and adjustments.

For the nine-month periods ended September 30, 2020 and 2019, reconciliation of EBITDA to the consolidated Profit/Loss from Continuing Operations and its components are as follows:

|                                                                | <b>1 January -<br/>30 September<br/>2020</b> | <b>1 July –<br/>30 September<br/>2020</b> | <b>1 January -<br/>30 September<br/>2019</b> | <b>1 July –<br/>30 September<br/>2019</b> |
|----------------------------------------------------------------|----------------------------------------------|-------------------------------------------|----------------------------------------------|-------------------------------------------|
| EBITDA                                                         | 3.881.243                                    | 2.085.121                                 | 3.174.347                                    | 1.407.558                                 |
| Depreciation and amortization expenses                         | (1.426.768)                                  | (488.707)                                 | (1.289.554)                                  | (417.158)                                 |
| Provision for retirement pay liability                         | (33.522)                                     | (11.885)                                  | (45.536)                                     | (19.805)                                  |
| Provision for vacation pay liability                           | (14.511)                                     | 3.213                                     | (17.259)                                     | 3.258                                     |
| Foreign exchange gain/(loss) from operating activities         | (190.288)                                    | (108.186)                                 | 1.545                                        | 11.893                                    |
| Rediscount interest income/(expense) from operating activities | 998                                          | (692)                                     | 2.066                                        | 3.134                                     |
| Other                                                          | (6.870)                                      | (2.463)                                   | (3.871)                                      | (1.453)                                   |
| <b>PROFIT (LOSS) FROM OPERATING ACTIVITIES</b>                 | <b>2.210.282</b>                             | <b>1.476.401</b>                          | <b>1.821.738</b>                             | <b>987.427</b>                            |
| Investment Activity Income                                     | 407.708                                      | 20.493                                    | 577.005                                      | 283.571                                   |
| Investment Activity Expenses (-)                               | (51.744)                                     | (23.140)                                  | (97.664)                                     | (12.523)                                  |
| Income/(Loss) from Associates                                  | (223.967)                                    | (153.806)                                 | (62.044)                                     | (22.969)                                  |
| <b>PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)</b>         | <b>2.342.279</b>                             | <b>1.319.948</b>                          | <b>2.239.035</b>                             | <b>1.235.506</b>                          |
| Finance Income                                                 | 1.573.842                                    | 614.532                                   | 931.462                                      | 410.167                                   |
| Finance Expenses (-)                                           | (2.035.062)                                  | (687.683)                                 | (1.526.418)                                  | (566.038)                                 |
| <b>PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX</b>    | <b>1.881.059</b>                             | <b>1.246.797</b>                          | <b>1.644.079</b>                             | <b>1.079.635</b>                          |

**CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS  
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(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

**NOTE 5. CASH AND CASH EQUIVALENTS**

|                                                         | September 30, 2020 | December 31, 2019 |
|---------------------------------------------------------|--------------------|-------------------|
| Cash on hand                                            | 5.964              | 3.433             |
| Bank accounts                                           |                    |                   |
| - Time deposits                                         | 6.852.559          | 5.064.833         |
| - Demand deposits                                       | 1.343.483          | 599.839           |
| Other                                                   | 181.609            | 128.020           |
| <b>Cash and cash equivalents in cash flow statement</b> | <b>8.383.615</b>   | <b>5.796.125</b>  |
| Expected credit loss (-)                                | (780)              | -                 |
| Interest income accrual                                 | 8.795              | 18.596            |
|                                                         | <b>8.391.630</b>   | <b>5.814.721</b>  |

As of September 30, 2020, annual interest rates of the TRL denominated time deposits vary between 11,5% and 13,00% and have maturity between 1 - 63 days (December 31, 2019 - 7,60% - 14,10%; maturity between 2-76 days). Annual interest rates of the US Dollars (USD) and, Euro (EURO), and other currency denominated time deposits vary between 0,20% and 9,00% and have maturity between 1-78 days (December 31, 2019– annual interest rates of the US Dollars (USD) and, Euro (EURO), and other currency time deposits vary between 0,5% - 18,00%; maturity between 2-304 days).

As of September 30, 2020, other item contains credit card receivables amounting to TRL173.990 (December 31, 2019 – TRL115.689).

As of September 30, 2020, the Group has designated its bank deposits amounting to TRL609.897, equivalent of thousand USD54.704 and thousand EURO20.023 for the future raw material purchases, operational and interest expense related payments in the scope of hedge accounting (December 31, 2019 – TRL125.789, equivalent of thousand USD18.992, thousand EURO1.950).

**NOTE 6. FINANCIAL INVESTMENTS**

|                                                    | September 30, 2020 | December 31, 2019 |
|----------------------------------------------------|--------------------|-------------------|
| Time deposits with maturity more than three months | 222.112            | 382.542           |
| Expected credit loss (-)                           | -                  | (2.262)           |
|                                                    | <b>222.112</b>     | <b>380.280</b>    |

As of September 30, 2020, time deposits with maturities over 3 months are composed of USD, KZT and TRL with 32 and 266 days maturity and have 0,20% - 2,50% interest rates for USD, and 9,50% for KZT, 8,50%, 8,65% and 8,85% for TRL (As of December 31, 2019 time deposits with maturities over 3 months made for 148 days is denominated in TRL interest rate is 11,40%, 32 and 91 days period are denominated in USD and KZT and interest rates are for USD 0,80%- 3,00% and for KZT 10,00% respectively).

**NOTE 7. SHORT AND LONG TERM BORROWINGS**

**a) Bank Loans, issued debt instruments and other borrowings**

|                                                            | September 30, 2020 | December 31, 2019 |
|------------------------------------------------------------|--------------------|-------------------|
| Short-term Bank Loans (Third Parties)                      | 1.685.660          | 757.458           |
| Current Portion of Bank Loans (Third Parties)              | 462.750            | 882.925           |
| Current Portion of Issued Debt Instruments (Third Parties) | 57.591             | 525.641           |
| Long-term Bank Loans (Third Parties)                       | 2.336.434          | 1.622.498         |
| Long-term Issued Debt Instruments (Third Parties)          | 7.555.938          | 6.315.468         |
|                                                            | <b>12.098.373</b>  | <b>10.103.990</b> |

## CONDENSED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS AT SEPTEMBER 30, 2020

(Currency– Unless otherwise indicated thousands of Turkish Lira (TRL))

### NOTE 7. SHORT AND LONG TERM BORROWINGS (continued)

#### a) Bank Loans, issued debt instruments and other borrowings (continued)

As of September 30, 2020, total borrowings consist of principal (finance lease obligations included) amounting to TRL11.996.910 (December 31, 2019– TRL10.020.683) and interest expense accrual amounting to TRL101.463 (December 31, 2019 – TRL83.307). As of September 30, 2020 and December 31, 2019, total amount of borrowings and the effective interest rates are as follows:

|                                                   | September 30, 2020 |                             |                                | December 31, 2019 |                             |                                |
|---------------------------------------------------|--------------------|-----------------------------|--------------------------------|-------------------|-----------------------------|--------------------------------|
|                                                   | Amount             | Weighted average fixed rate | Weighted average floating rate | Amount            | Weighted average fixed rate | Weighted average floating rate |
| <b>Short-term Borrowings</b>                      |                    |                             |                                |                   |                             |                                |
| TRL denominated borrowings                        | 1.039.335          | 6,06%                       | -                              | 5.415             | -                           | -                              |
| Foreign currency denominated borrowings (USD)     | 142.066            | 3,00%                       | Libor + 1,75%                  | 108.771           | -                           | Libor + 1,75%                  |
| Foreign currency denominated borrowings (EURO)    | 228.646            | 1,35%                       | -                              | 146.326           | 1,75%                       | -                              |
| Foreign currency denominated borrowings (Other)   | 275.613            | 8,70%                       | Kibor + 0,89%                  | 496.946           | 12,32%                      | Kibor + 0,32%                  |
|                                                   | 1.685.660          |                             |                                | 757.458           |                             |                                |
| <b>Short-term portion of long term borrowings</b> |                    |                             |                                |                   |                             |                                |
| TRL denominated borrowings                        | 6.852              | 11,66%                      | -                              | 9.448             | 11,79%                      | -                              |
| Foreign currency denominated borrowings (USD)     | 65.495             | 3,69%                       | Libor+2,50%                    | 925.150           | 3,79%                       | Libor + 1,52%                  |
| Foreign currency denominated borrowings (EURO)    | 140.901            | 1,50%                       | Euribor + 2,15%                | 330.591           | 1,40%                       | Euribor + 1,75%                |
| Foreign currency denominated borrowings (Other)   | 307.093            | 7,29%                       | -                              | 143.377           | 7,53%                       | -                              |
|                                                   | 520.341            |                             |                                | 1.408.566         |                             |                                |
| <b>Total</b>                                      | <b>2.206.001</b>   |                             |                                | <b>2.166.024</b>  |                             |                                |
| <b>Long-term Borrowings</b>                       |                    |                             |                                |                   |                             |                                |
| TRL denominated borrowings                        | 889.000            | 11,71%                      | -                              | 889.000           | 11,92%                      | -                              |
| Foreign currency denominated borrowings (USD)     | 7.584.047          | 3,82%                       | Libor+2,50%                    | 5.760.913         | 3,82%                       | Libor + 2,50%                  |
| Foreign currency denominated borrowings (EURO)    | 985.524            | 1,50%                       | Euribor + 2,22%                | 789.084           | 1,50%                       | Euribor + 2,24%                |
| Foreign currency denominated borrowings (Other)   | 433.801            | 6,79%                       | -                              | 498.969           | 7,85%                       | -                              |
| <b>Total</b>                                      | <b>9.892.372</b>   |                             |                                | <b>7.937.966</b>  |                             |                                |
| <b>Grand Total</b>                                | <b>12.098.373</b>  |                             |                                | <b>10.103.990</b> |                             |                                |

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**NOTE 7. SHORT AND LONG TERM BORROWINGS (continued)**

**a) Bank loans, issued debt instruments and other borrowings (continued)**

Repayments of long-term borrowings are scheduled as follows:

|                    | <b>September 30, 2020</b> | <b>December 31, 2019</b> |
|--------------------|---------------------------|--------------------------|
| Between 1 -2 years | <b>762.498</b>            | 678.945                  |
| Between 2-3 years  | <b>4.468.966</b>          | 3.642.786                |
| Between 3-4 years  | <b>1.177.477</b>          | 837.624                  |
| Between 4-5 years  | <b>3.483.431</b>          | 2.778.611                |
|                    | <b>9.892.372</b>          | 7.937.966                |

The movement of borrowings as of September 30, 2020 and 2019 is as follows:

|                                                    | <b>2020</b>        | <b>2019</b> |
|----------------------------------------------------|--------------------|-------------|
| Balance at January 1                               | <b>10.103.990</b>  | 9.228.680   |
| Proceeds from Borrowings                           | <b>4.361.796</b>   | 1.754.440   |
| Repayments of Borrowings                           | <b>(4.790.359)</b> | (2.022.207) |
| Interest and Borrowing Expense                     | <b>471.643</b>     | 407.544     |
| Interest Paid                                      | <b>(486.562)</b>   | (420.700)   |
| Foreign Exchange (Gain)/Loss                       | <b>2.376.720</b>   | 374.919     |
| Finance Lease Obligations Classified under TFRS 16 | -                  | (4.134)     |
| Currency Translation Differences                   | <b>61.145</b>      | 219.621     |
| <b>Balance at September 30</b>                     | <b>12.098.373</b>  | 9.538.163   |

For the nine-month periods ended September 30, 2020 and 2019, net interest on cross currency swap contracts of CCI is TRL24.386 (September 30, 2019 – TRL25.100).

**b) Lease Liabilities**

|                                                      | <b>September 30, 2020</b> | <b>December 31, 2019</b> |
|------------------------------------------------------|---------------------------|--------------------------|
| Short term Lease Liabilities (Third Parties)         | <b>190</b>                | -                        |
| Current Portion of Lease Liabilities (Third Parties) | <b>111.979</b>            | 130.523                  |
| Long term Lease Liabilities (Third Parties)          | <b>301.071</b>            | 315.528                  |
|                                                      | <b>413.240</b>            | 446.051                  |

The movement of lease liabilities as of September 30, 2020 and 2019 is as follows:

|                                                        | <b>2020</b>      | <b>2019</b> |
|--------------------------------------------------------|------------------|-------------|
| Balance at January 1                                   | <b>446.051</b>   | 315.762     |
| Additions                                              | <b>62.759</b>    | 172.635     |
| Repayments (-)                                         | <b>(136.746)</b> | (99.917)    |
| Disposals (-)                                          | <b>(31.515)</b>  | (4.240)     |
| Interest expense                                       | <b>38.905</b>    | 37.017      |
| Gain arising from the termination of lease liabilities | -                | (165)       |
| Finance lease obligations classified under TFRS 16     | -                | 3.371       |
| Foreign exchange gain/loss                             | <b>6.064</b>     | (877)       |
| Currency translation differences                       | <b>27.722</b>    | 9.963       |
| <b>Balance at September 30</b>                         | <b>413.240</b>   | 433.549     |

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**NOTE 8. DERIVATIVE INSTRUMENTS**

**a) Cross currency swaps**

As of September 30, 2020, Soft Drink Operations have a cross currency swap contract with a total amount of USD150 million signed on January 16, 2018 and due on September 19, 2024, for the probability of exchange rate exposure in the long term. Spot intrinsic total value of the options under this transaction is TRL601.200 (December 31, 2019-TRL321.030).

**b) Currency option contracts**

As of September 30, 2020, the Beer Operations do not have currency option contracts (31 December 2019 – TRL273.249).

As of September 30, 2020, Soft Drink Operations hold a derivate financial instrument of option contracts signed on November 29, 2019 and with a total nominal amount of USD24 million, due December 1, 2020, signed March 3, 2020, with a total nominal amount USD23 million, due December 1, 2020 for protection against cash flow risk. Total nominal value is TRL69.101 (December 31, 2019 - TRL142.565).

**c) Interest rate swaps**

As of September 30 2020, Beer Operations have no interest rate swap agreement (31 December 2019 – TRL255.429).

**d) Commodity swap contracts**

As of September 30, 2020, Soft Drink Operations have 14 sugar swap transactions with a total nominal amount of TRL7.226 for 2.662 tonnes. The total of these sugar swap contracts is designated as hedging instruments in cash flow hedges related to forecasted cash flow, for the high probability purchases of production material exposed to sugar price risk for the 2020 and 2021. (December 31, 2019 – TRL4.545).

As of September 30, 2020, Soft Drink Operations have 12 aluminium swap transactions with a total nominal amount of TRL213.776 for 17.064 tonnes. The total of these aluminium swap contracts are designated as hedging instruments in cash flow hedges related to forecasted cash flow, for the high probability purchases of production material exposed to can price risk for the year 2020,2021 and 2022 (31 December 2019 – None).

As of September 30, 2020, Beer Operations have 130 commodity swap and 4 commodity option contracts with a total nominal amount of TRL358.879 for 20.364 tonnes of aluminium, 17.156 tonnes of plastic and 1.875 tonnes of corn. 9.614 tonnes of aluminium and 633 tonnes of plastic commodity swap and option contracts are designated as hedging instruments in cash flow hedges related to forecasted cash flow, for the highly probable purchases of production materials exposed to can and plastic price risk (December 31, 2019– TRL44.825).

**e) Currency forwards**

As of September 30, 2020, Soft Drink Operations have FX forward transactions, dated October 9, 2019 with a total nominal amount of TRL140.543, for a forward purchase contract amounting USD18 million. The total of these FX forward contracts is designated as cash flow hedges related to forecasted cash flow, because of the foreign exchange value of loan repayments exposed to foreign currency risk (December 31, 2019 – TRL108.028).

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**NOTE 8. DERIVATIVE INSTRUMENTS (continued)**

**e) Currency forwards (continued)**

As of September 30, 2020, Beer Operations have FX forward transactions with a total nominal amount of TRL2.238.768, for forward contracts amounting to USD140 million and EURO126 million. The total of these FX forward contracts are designated as cash flow hedges related to forecasted cash flow, for the high probability purchases of raw material, trade goods and operational expenses, exposed to foreign currency risk.

**f) Swap contracts**

As of September 30, 2020, Soft Drink Operations hold a derivate financial instrument of option contracts signed on February 11, 2020 and for protection against cash flow risk, with a total nominal amount of EURO25,03 million, due January 13, 2021. Total nominal value is TRL228.533.

The effective portion of change is in fair value of derivative instruments designated as hedging instruments in cash flow hedges is recognized in the consolidated statement of comprehensive income. The Group calculates the fair values of financial instruments that do not have an active market by using market data, using similar transactions, reference to fair value of similar instruments and discounted cash flow analysis.

|                           | September 30, 2020 |                                | December 31, 2019 |                               |
|---------------------------|--------------------|--------------------------------|-------------------|-------------------------------|
|                           | Nominal Value      | Fair Value Asset / (Liability) | Nominal Value     | Fair Value Asset/ (Liability) |
| Currency option contracts | 69.101             | 6.362                          | 415.814           | (7.099)                       |
| Interest rate swaps       | -                  | -                              | 255.429           | 4                             |
| Commodity swap contracts  | 579.881            | 30.260                         | 49.370            | 931                           |
| Currency forwards         | 2.379.311          | 186.657                        | 138.028           | (3.704)                       |
| Swap contracts            | 228.533            | (58.461)                       | -                 | -                             |
|                           | 3.256.826          | 164.818                        | 858.641           | (9.868)                       |

**NOTE 9. OTHER RECEIVABLES AND PAYABLES**

**a) Other Current Receivables**

|                                                                 | September 30, 2020 | December 31, 2019 |
|-----------------------------------------------------------------|--------------------|-------------------|
| Receivables from related party (Not 26)                         | 116.667            | 75.375            |
| Sublease receivables from related party (Not 26) <sup>(1)</sup> | 8.337              | 27.303            |
| Due from personnel                                              | 17.325             | 16.789            |
| Receivables from tax office                                     | 17.379             | 14.675            |
| Deposits and guarantees given                                   | 5.417              | 2.114             |
| Other                                                           | 38.875             | 29.399            |
|                                                                 | 204.000            | 165.655           |

**b) Other Non-Current Receivables**

|                                                                 | September 30, 2020 | December 31, 2019 |
|-----------------------------------------------------------------|--------------------|-------------------|
| Deposits and guarantees given                                   | 43.974             | 51.850            |
| Sublease receivables from related party (Not 26) <sup>(1)</sup> | 25.551             | 21.394            |
| Other                                                           | 4.789              | 3.410             |
|                                                                 | 74.314             | 76.654            |

**c) Other Current Payables**

|                               | September 30, 2020 | December 31, 2019 |
|-------------------------------|--------------------|-------------------|
| Taxes other than income taxes | 1.273.549          | 1.095.671         |
| Dividends payable             | 620.710            | 2.031             |
| Deposits and guarantees taken | 407.550            | 310.606           |
| Other                         | 22.471             | 14.813            |
|                               | 2.324.280          | 1.423.121         |

(1) Subleases from related parties has been recorded according to TFRS 16 which are related with the management building and leased on behalf of the parent company AG Anadolu Group A.Ş. and the subsidiaries.

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**NOTE 9. OTHER RECEIVABLES AND PAYABLES (continued)**

**d) Other Non-Current Payables**

|                               | <b>September 30, 2020</b> | <b>December 31, 2019</b> |
|-------------------------------|---------------------------|--------------------------|
| Deposits and guarantees taken | <b>424.015</b>            | 410.573                  |
| Other non-current payables    | -                         | 1.865                    |
|                               | <b>424.015</b>            | 412.438                  |

**NOTE 10. INVESTMENTS IN ASSOCIATES**

|                                 | <b>September 30, 2020</b> |                       | <b>December 31, 2019</b> |                       |
|---------------------------------|---------------------------|-----------------------|--------------------------|-----------------------|
|                                 | <b>Ownership</b>          | <b>Carrying Value</b> | <b>Ownership</b>         | <b>Carrying Value</b> |
| Anadolu Etap <sup>(1) (2)</sup> | <b>76,22%</b>             | <b>(32.348)</b>       | %71,70                   | 62.013                |
| SSDSD <sup>(3)</sup>            | <b>25,13%</b>             | -                     | %25,13                   | -                     |
|                                 |                           | <b>(32.348)</b>       |                          | 62.013                |

Relating to investment in associates, Total assets and liabilities as of September 30, 2020 and December 31, 2019 and profit/(loss) for the period of as of September 30, 2020 and September 30, 2019 are as follows:

|                                    | <b>Anadolu Etap</b>      |                         | <b>SSDSD</b>             |                         |
|------------------------------------|--------------------------|-------------------------|--------------------------|-------------------------|
|                                    | <b>30 September 2020</b> | <b>31 December 2019</b> | <b>30 September 2020</b> | <b>31 December 2019</b> |
| Total Assets                       | <b>1.851.623</b>         | 1.642.386               | <b>540</b>               | 1.380                   |
| Total Liabilities                  | <b>1.894.060</b>         | 1.555.897               | <b>11.633</b>            | 9.317                   |
| <b>Net Assets</b>                  | <b>(42.437)</b>          | 86.489                  | <b>(11.093)</b>          | (7.937)                 |
| <b>Group's Share (%)</b>           | <b>76,22%</b>            | 71,70%                  | <b>25,13%</b>            | 25,13%                  |
| <b>Group's Share of Net Assets</b> | <b>(32.348)</b>          | 62.013                  | <b>(5.575)</b>           | (3.989)                 |

  

|                                                      | <b>Anadolu Etap</b>                 |                                      | <b>SSDSD</b>                         |                                      |
|------------------------------------------------------|-------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
|                                                      | <b>1 January- 30 September 2020</b> | <b>1 January – 30 September 2019</b> | <b>1 January – 30 September 2020</b> | <b>1 January – 30 September 2019</b> |
| <b>Group's Share of Profit/(Loss) for the period</b> | <b>(220.753)</b>                    | (61.780)                             | <b>(3.214)</b>                       | (264)                                |

The movement of investments in associates as of September 30, 2020 and 2019 are as follows:

|                                  | <b>2020</b>      | <b>2019</b> |
|----------------------------------|------------------|-------------|
| Balance at January 1             | <b>62.013</b>    | 71.195      |
| Income / Loss from associates    | <b>(223.967)</b> | (62.044)    |
| Capital increases <sup>(1)</sup> | <b>126.392</b>   | -           |
| Other                            | <b>3.214</b>     | 264         |
| <b>Balance at September 30</b>   | <b>(32.348)</b>  | 9.415       |

- (1) The Company's ownership in Anadolu Etap has been increased to 76,22% from 71,70% on 6 March 2020 following the capital increase by TRL126.392. Anadolu Etap, which is currently being consolidated to Group's financial statements by using with equity method, will continue to be consolidated by using equity method, as the current governance structure and agreements among the shareholders of the Anadolu Etap does not allow any shareholder to fully control and consolidate
- (2) Losses exceeding the Group's share in Anadolu Etap, has been continued to be accounted as "Liabilities due to Investments Accounted for Using Equity Method" in consolidated financial statements in accordance with TAS 28 regarding the Project Completion Guarantee given for the payment obligations of Anadolu Etap.
- (3) SSDSD, which has been accounted by using equity method in CCI financial statements, is accounted as investment in associates in Group's financial statements.

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**NOTE11. RIGHT USE OF ASSET**

For the nine-month periods ended September 30, 2020 and 2019, movement on right use of asset are as follows:

| <b>Current year</b>     | <b>Net Book Value<br/>January 1, 2020</b> | <b>Additions</b> | <b>Leasing<br/>Modification</b> | <b>Depreciation</b> | <b>Disposals, net</b> | <b>Currency translation<br/>differences, net</b> | <b>Net Book Value<br/>September 30, 2020</b> |
|-------------------------|-------------------------------------------|------------------|---------------------------------|---------------------|-----------------------|--------------------------------------------------|----------------------------------------------|
| Land                    | 34.403                                    | 7.033            | 530                             | (1.780)             | (6.725)               | 2.478                                            | 35.939                                       |
| Buildings               | 213.563                                   | 12.112           | 444                             | (37.557)            | (10.435)              | 23.602                                           | 201.729                                      |
| Machinery and equipment | 22.598                                    | 30.533           | -                               | (7.616)             | (14.263)              | 178                                              | 31.430                                       |
| Vehicles                | 120.080                                   | 12.962           | -                               | (41.544)            | (1.992)               | 3.447                                            | 92.953                                       |
| Other                   | 5.471                                     | 2.160            | -                               | (3.226)             | (1)                   | 427                                              | 4.831                                        |
|                         | <b>396.115</b>                            | <b>64.800</b>    | <b>974</b>                      | <b>(91.723)</b>     | <b>(33.416)</b>       | <b>30.132</b>                                    | <b>366.882</b>                               |

| <b>Previous year</b>    | <b>Net Book Value<br/>January 1, 2019</b> | <b>Additions</b> | <b>Leasing<br/>Modification</b> | <b>Depreciation</b> | <b>Disposals, net</b> | <b>Currency translation<br/>differences, net</b> | <b>Net Book Value<br/>September 30, 2019</b> |
|-------------------------|-------------------------------------------|------------------|---------------------------------|---------------------|-----------------------|--------------------------------------------------|----------------------------------------------|
| Land                    | 26.964                                    | 5.443            | -                               | (1.490)             | -                     | 5.074                                            | 35.991                                       |
| Buildings               | 181.073                                   | 40.092           | -                               | (28.263)            | (2.152)               | 3.328                                            | 194.078                                      |
| Machinery and equipment | 12.649                                    | 11.001           | -                               | (5.260)             | -                     | 1.067                                            | 19.457                                       |
| Vehicles                | 27.655                                    | 135.905          | -                               | (28.154)            | (6.013)               | 331                                              | 129.724                                      |
| Other                   | 6.536                                     | 2.249            | -                               | (2.727)             | -                     | (43)                                             | 6.015                                        |
|                         | <b>254.877</b>                            | <b>194.690</b>   | <b>-</b>                        | <b>(65.894)</b>     | <b>(8.165)</b>        | <b>9.757</b>                                     | <b>385.265</b>                               |

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### NOTE 12. PROPERTY, PLANT AND EQUIPMENT

For the nine-month periods ended September 30, 2020 and 2019, movement on property, plant and equipment are as follows:

|                            | Net Book Value<br>January 1, 2020 | Additions | Depreciation | Disposals,<br>net | Currency<br>translation<br>differences, net | Impairment /<br>(Impairment<br>reversal), net | Transfers, net | Net Book Value<br>September 30,<br>2020 |
|----------------------------|-----------------------------------|-----------|--------------|-------------------|---------------------------------------------|-----------------------------------------------|----------------|-----------------------------------------|
| <b>Current year</b>        |                                   |           |              |                   |                                             |                                               |                |                                         |
| Land and land improvements | 650.317                           | 450       | (9.413)      | (1.567)           | 72.152                                      | -                                             | 4.477          | 716.416                                 |
| Buildings                  | 3.011.706                         | 1.759     | (107.666)    | (140)             | 393.140                                     | (10.467)                                      | 87.275         | 3.375.607                               |
| Machinery and equipment    | 5.408.625                         | 109.265   | (534.696)    | (13.317)          | 729.932                                     | 20.362                                        | 269.106        | 5.989.277                               |
| Vehicles                   | 113.680                           | 5.534     | (23.343)     | (279)             | 18.561                                      | (95)                                          | 11.443         | 125.501                                 |
| Other tangibles            | 2.312.680                         | 387.316   | (586.376)    | (33.054)          | 211.309                                     | (19.082)                                      | 210.273        | 2.483.066                               |
| Leasehold improvements     | 4.528                             | 351       | (1.099)      | -                 | 667                                         | -                                             | 2.399          | 6.846                                   |
| Construction in progress   | 504.985                           | 565.203   | -            | (269)             | 108.655                                     | (31)                                          | (588.790)      | 589.753                                 |
|                            | 12.006.521                        | 1.069.878 | (1.262.593)  | (48.626)          | 1.534.416                                   | (9.313)                                       | (3.817)        | 13.286.466                              |
| <b>Previous year</b>       |                                   |           |              |                   |                                             |                                               |                |                                         |
|                            | Net Book Value<br>January 1, 2019 | Additions | Depreciation | Disposals,<br>net | Currency<br>translation<br>differences, net | Impairment /<br>(Impairment<br>reversal), net | Transfers, net | Net Book Value<br>September 30,<br>2019 |
| Land and land improvements | 628.693                           | 5.814     | (5.687)      | (12.171)          | 17.274                                      | -                                             | 10.209         | 644.132                                 |
| Buildings                  | 2.613.124                         | 26.411    | (89.704)     | (13.843)          | 202.430                                     | -                                             | 101.029        | 2.839.447                               |
| Machinery and equipment    | 5.033.682                         | 154.185   | (530.436)    | (19.609)          | 350.136                                     | 379                                           | 224.729        | 5.213.066                               |
| Vehicles                   | 91.853                            | 8.320     | (14.278)     | (2.860)           | 4.165                                       | -                                             | -              | 87.200                                  |
| Other tangibles            | 1.879.001                         | 408.525   | (537.826)    | (26.846)          | 84.453                                      | (2.910)                                       | 354.155        | 2.158.552                               |
| Leasehold improvements     | 5.537                             | 112       | (699)        | -                 | (667)                                       | -                                             | 271            | 4.554                                   |
| Construction in progress   | 501.542                           | 655.085   | -            | (2.950)           | 54.657                                      | (28.508)                                      | (661.886)      | 517.940                                 |
|                            | 10.753.432                        | 1.258.452 | (1.178.630)  | (78.279)          | 712.448                                     | (31.039)                                      | 28.507         | 11.464.891                              |

As of September 30, 2020, there is a pledge on property, plant and equipment of TRL153.165 (December 31, 2019 – TRL123.211) for loans of CCI. This amount is disclosed in Commitments and Contingencies note under guarantees, pledges and mortgages (GPMs) table (Note 16).

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### NOTE 13. OTHER INTANGIBLE ASSETS

For the nine-month periods ended September 30, 2020 and 2019, movement on other intangible assets are as follows:

| Current year             | Net Book Value<br>January 1, 2020 | Additions | Amortization | Disposals,<br>net | Currency<br>translation<br>differences, net | Impairment /<br>(Impairment<br>reversal),net | Transfers, net | Net Book Value<br>September 30,<br>2020 |
|--------------------------|-----------------------------------|-----------|--------------|-------------------|---------------------------------------------|----------------------------------------------|----------------|-----------------------------------------|
| Bottling contracts       | 9.803.808                         | -         | -            | -                 | 975.785                                     | -                                            | -              | 10.779.593                              |
| Licence agreements       | 5.455.560                         | -         | -            | -                 | 125.570                                     | -                                            | -              | 5.581.130                               |
| Brands                   | 743.706                           | -         | -            | -                 | 28.393                                      | -                                            | -              | 772.099                                 |
| Rights                   | 99.249                            | 125       | (52.481)     | (10)              | 2.349                                       | -                                            | 13.888         | 63.120                                  |
| Construction in progress | 60.186                            | 33.312    | -            | -                 | -                                           | -                                            | (24.903)       | 68.595                                  |
| Other intangible assets  | 140.334                           | 36.012    | (20.608)     | -                 | 4.949                                       | -                                            | 10.075         | 170.762                                 |
|                          | 16.302.843                        | 69.449    | (73.089)     | (10)              | 1.137.046                                   | -                                            | (940)          | 17.435.299                              |

| Previous year            | Net Book Value<br>January 1, 2019 | Additions | Amortization | Disposals,<br>net | Currency<br>translation<br>differences, net | Impairment /<br>(Impairment<br>reversal),net | Transfers, net | Net Book Value<br>September 30,<br>2019 |
|--------------------------|-----------------------------------|-----------|--------------|-------------------|---------------------------------------------|----------------------------------------------|----------------|-----------------------------------------|
| Bottling contracts       | 9.226.672                         | -         | -            | -                 | 264.749                                     | -                                            | -              | 9.491.421                               |
| Licence agreements       | 4.358.568                         | -         | -            | -                 | 699.553                                     | (16.868)                                     | -              | 5.041.253                               |
| Brands                   | 602.119                           | -         | -            | -                 | 89.462                                      | -                                            | -              | 691.581                                 |
| Rights                   | 10.483                            | 2.215     | (15.590)     | -                 | 2.925                                       | (9.352)                                      | 63.247         | 53.928                                  |
| Construction in progress | 41.110                            | 93.513    | -            | -                 | -                                           | -                                            | (74.726)       | 59.897                                  |
| Other intangible assets  | 104.591                           | 7.119     | (23.601)     | -                 | 13.745                                      | -                                            | 14.844         | 116.698                                 |
|                          | 14.343.543                        | 102.847   | (39.191)     | -                 | 1.070.434                                   | (26.220)                                     | 3.365          | 15.454.778                              |

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**NOTE 14. GOODWILL**

For the nine-month period ended September 30, 2020 and 2019, movements of the goodwill during the period are as follows:

|                                  | 2020             | 2019             |
|----------------------------------|------------------|------------------|
| At January 1                     | 3.221.352        | 2.612.996        |
| Currency translation differences | 33.667           | 360.997          |
| <b>At September 30</b>           | <b>3.255.019</b> | <b>2.973.993</b> |

**NOTE 15. CAPITAL RESERVES AND OTHER EQUITY ITEMS**

The legal reserves consist of first and second legal reserves in accordance with the Turkish Commercial Code. The first legal reserve is appropriated out of the statutory net income at the rate of 5%, until the total reserve reaches a maximum of 20% of the Company's issued capital (inflation-restated issued capital in accordance with the communiqués and resolution of CMB). The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's issued capital (inflation-restated capital in accordance with CMB). The legal reserves are not available for distribution unless they exceed 50% of the issued capital, other than that legal reserves cannot be used.

Quoted companies distribute dividend according to the Communiqué No: II-19.1 which is effective from 1 February 2014 of the CMB.

Companies distribute dividend within the framework of the profit distribution policies determined by the general assemblies and in accordance with the related legislation by the decision of the general assembly. Within the scope of the communiqué, a minimum distribution ratio has not been determined. Companies pay dividends as specified in articles of incorporation and in profit distribution policies.

Inflation adjustment to shareholders' equity and carrying amount of extraordinary reserves can only be netted-off against prior years' losses and used as an internal source for capital increase. However, when inflation adjustment to shareholders' equity is used for cash dividend distribution, it is subject to income tax.

Dividend distribution of companies has been regulated until 31 December 2020 with the provisional Article 12 of Law on Mitigating of Effects of Coronavirus (Covid-19) Outbreak on Economic and Social Life and the Law on Amendment of Certain Laws (the Law) dated April 17, 2020, and numbered 7244. According to this regulation, only up to twenty-five percent of the net profit of fiscal year 2019 can be distributed, previous years' profits and free reserve funds cannot be subjected to the distribution of dividend and the board of directors cannot be authorized to distribute advance dividends by general assembly.

For September 30, 2020 and December 31, 2019, nominal amounts, equity restatement differences and restated value of equity are as follows:

|                           | 30 September 2020 |                                       |                    | 31 December 2019  |                                       |                    |
|---------------------------|-------------------|---------------------------------------|--------------------|-------------------|---------------------------------------|--------------------|
|                           | Nominal<br>Amount | Inflation<br>Adjustment<br>on Capital | Restated<br>Amount | Nominal<br>Amount | Inflation<br>Adjustment<br>on Capital | Restated<br>Amount |
| Issued capital            | 592.105           | 63.583                                | 655.688            | 592.105           | 63.583                                | 655.688            |
| Legal reserves            | 372.939           | 74.729                                | 447.668            | 372.939           | 74.729                                | 447.668            |
| Extraordinary<br>reserves | 877               | 25.831                                | 26.708             | 877               | 25.831                                | 26.708             |

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**NOTE 16. COMMITMENTS AND CONTINGENCIES ASSET and LIABILITIES**

**Parent Company (Anadolu Efes) and Subsidiaries Included in Consolidation**

As of September 30, 2020 and December 31, 2019 guarantees, pledges and mortgages (GPMs) given in favor of the parent company and subsidiaries included in full consolidation are as follows:

| 30 September 2020                                                                                           |                         |                             |                                         |                                         |                                         |                                         |                                                   |
|-------------------------------------------------------------------------------------------------------------|-------------------------|-----------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------------------|---------------------------------------------------|
| Current year                                                                                                | Total TRL<br>Equivalent | Original<br>Currency<br>TRL | Original<br>Currency<br>Thousand<br>USD | Original<br>Currency<br>Thousand<br>EUR | Original<br>Currency<br>Thousand<br>UAH | Original<br>Currency<br>Thousand<br>PKR | Other<br>Foreign<br>Currency<br>TRL<br>Equivalent |
| A. GPMs given on behalf of the Company's legal personality                                                  | 320.604                 | 145.566                     | 181                                     | 257                                     | 30.126                                  | 2.809.346                               | 30.583                                            |
| B. GPMs given in favor of subsidiaries included in full consolidation <sup>(1)</sup>                        | 1.007.185               | -                           | 13.600                                  | 55.502                                  | 540.321                                 | 734.233                                 | 210.705                                           |
| C. GPMs given by the Company for the liabilities of 3rd parties in order to run ordinary course of business | -                       | -                           | -                                       | -                                       | -                                       | -                                       | -                                                 |
| D. Other GPMs                                                                                               | 740.569                 | 24.649                      | -                                       | 78.432                                  | -                                       | -                                       | -                                                 |
| i. GPMs given in favor of parent company                                                                    | -                       | -                           | -                                       | -                                       | -                                       | -                                       | -                                                 |
| ii. GPMs given in favor of group companies not in the scope of B and C above <sup>(2)</sup>                 | 740.569                 | 24.649                      | -                                       | 78.432                                  | -                                       | -                                       | -                                                 |
| iii. GPMs given in favor of third party companies not in the scope of C above                               | -                       | -                           | -                                       | -                                       | -                                       | -                                       | -                                                 |
| Total                                                                                                       | 2.068.358               | 170.215                     | 13.781                                  | 134.191                                 | 570.447                                 | 3.543.579                               | 241.288                                           |
| Ratio of other GPMs over the Company's equity (%)                                                           | 2,9                     |                             |                                         |                                         |                                         |                                         |                                                   |
| 31 December 2019                                                                                            |                         |                             |                                         |                                         |                                         |                                         |                                                   |
| Previous year                                                                                               | Total TRL<br>Equivalent | Original<br>Currency<br>TRL | Original<br>Currency<br>Thousand<br>USD | Original<br>Currency<br>Thousand<br>EUR | Original<br>Currency<br>Thousand<br>UAH | Original<br>Currency<br>Thousand<br>PKR | Other<br>Foreign<br>Currency<br>TRL<br>Equivalent |
| A. GPMs given on behalf of the Company's legal personality                                                  | 277.182                 | 138.104                     | 181                                     | 255                                     | 52.216                                  | 2.667.000                               | 20.916                                            |
| B. GPMs given in favor of subsidiaries included in full consolidation <sup>(1)</sup>                        | 719.515                 | -                           | 54.998                                  | 48.182                                  | -                                       | 1.376.939                               | 19.563                                            |
| C. GPMs given by the Company for the liabilities of 3rd parties in order to run ordinary course of business | -                       | -                           | -                                       | -                                       | -                                       | -                                       | -                                                 |
| D. Other GPMs                                                                                               | 19.457                  | 19.457                      | -                                       | -                                       | -                                       | -                                       | -                                                 |
| i. GPMs given in favor of parent company                                                                    | -                       | -                           | -                                       | -                                       | -                                       | -                                       | -                                                 |
| ii. GPMs given in favor of group companies not in the scope of B and C above <sup>(2)</sup>                 | 19.457                  | 19.457                      | -                                       | -                                       | -                                       | -                                       | -                                                 |
| iii. GPMs given in favor of third party companies not in the scope of C above                               | -                       | -                           | -                                       | -                                       | -                                       | -                                       | -                                                 |
| Total                                                                                                       | 1.016.154               | 157.561                     | 55.179                                  | 48.437                                  | 52.216                                  | 4.043.939                               | 40.479                                            |
| Ratio of other GPMs over the Company's equity (%)                                                           | 0,1                     |                             |                                         |                                         |                                         |                                         |                                                   |

- (1) Consists of the GPMs given in favor of subsidiaries included in full consolidation for their borrowings. These financial liabilities are included in short-term and long-term borrowings in consolidated financial statements.
- (2) Includes the GPMs given in favor of Anadolu Etap which is the Group's investment accounted by using equity method. The Company has given a Project Completion Guarantee (Guarantee) for Anadolu Etap's payment obligations according to the loan agreement signed by Anadolu Etap with European Bank For Reconstruction and Development (EBRD) amounting to EURO102,9 million. The guarantee that has been given by Anadolu Efes is limited with Anadolu Efes' share in Anadolu Etap as determined by Article 12 of the Corporate Governance Communiqué.

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**NOTE 16. COMMITMENTS AND CONTINGENCIES (continued)**

**Murabaha**

CCBPL has signed Murabaha facility agreements with Habib Bank Limited and Standard Chartered Bank (Banks). Based on these agreements, the Banks and CCBPL agree that they shall enter into a series of sugar and resin purchase transactions from time to time on the dates and in the amounts to be agreed between them subject to the terms of this agreement. As of September 30, 2020, CCBPL has USD4,7 million sugar purchase commitment to the Banks until the end of June 2021 and has USD3,9 million sugar purchase commitment to the Banks until the end of September 2021 (December 31, 2019 - CCBPL has USD84 million sugar purchase commitment to the Banks until the end of March 2020 and has USD3,2 million sugar purchase commitment to the Banks until the end of September 2020).

**Tax and Legal Matters**

Legislation and regulations regarding taxation and foreign currency transactions in most of the territories in which the Group operates out of Turkey continue to evolve as a result of the transformation from command to market oriented economy managed by the government. The various legislation and regulations are not always clearly written and the interpretation related with the implementation of these regulations is subject to the opinions of the local, regional and national tax authorities, the Central Bank and Ministry of Finance. Tax declarations, together with other legal compliance areas (as examples, customs and currency control) are subject to review and investigation by a number of authorities, who are enabled by law to impose significant fines, penalties and interest charges. These facts may create tax risks in the territories in which the Group operates substantially more so than typically found in countries with more developed tax systems.

As per the change in governing law in Pakistan, “Capacity Tax” was started to be applied as of July 9, 2013, replacing “Sales and Excise Tax”. CCBPL fulfilled all the obligations as per the new law and change in regulations.

As of May 2014, “Capacity Tax” application was cancelled by the constitutional court and the law has been reverted to “Sales and Excise Tax”. After this withdrawal, CCBPL fulfilled all the obligations again according to “Sales and Excise Tax” system.

After the withdrawal, Federal tax office in Pakistan requested PKR3.505 million (equivalent to USD21,2 million) additional tax payment from CCBPL, by arguing that “Sales and Excise Tax” should be applied retrospectively by considering the period before the cancellation of “Capacity Tax” application. Company Management objected and litigated this request, since withdrawal decisions of constitutional court could not be applied retrospectively in principle. In the opinion of Management, the outcome of the litigation will be favourable (December 31, 2019 - PKR3.505 million, equivalent to USD22,6 million).

**Litigations against the Group**

As of September 30, 2020, according to the legal opinion taken by the administration in response to 15 lawsuits filed against JSC AB Inbev Efes, in the event of loss the estimated compensation will be million TRL4.027. In the opinion given by the legal counsel of the Group, it is stated that there is low probability of losing the cases and so no provision has been made in the financial statements.

CCI and subsidiaries in Turkey are involved on an ongoing basis in 212 litigations arising in the ordinary course of business as of September 30, 2020 with an amount of TRL15.334 (December 31, 2019 – 214 litigations - TRL11.532). As of September 30, 2020, no court decision has been granted yet.

As of September 30, 2020, CCBPL has tax litigations. If the claims are resulted against CCBPL, the tax liability would be PKR5.125 million, equivalent to USD30,9 million (December 31, 2019 - PKR1.478 million, equivalent to USD9,5 million).

Group management does not expect any adverse consequences related with these litigations that would materially affect Group’s operation results, financial status and liquidity.

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**NOTE 17. PREPAID EXPENSES AND DEFERRED INCOME**

**a) Short Term Prepaid Expenses**

|                             | <b>September 30, 2020</b> | <b>December 31, 2019</b> |
|-----------------------------|---------------------------|--------------------------|
| Prepaid sales expenses      | <b>288.523</b>            | 417.635                  |
| Advances given to suppliers | <b>269.586</b>            | 181.900                  |
| Prepaid insurance expenses  | <b>21.336</b>             | 13.021                   |
| Prepaid rent expenses       | <b>6.827</b>              | 6.797                    |
| Prepaid other expenses      | <b>23.804</b>             | 20.593                   |
|                             | <b>610.076</b>            | 639.946                  |

**b) Long Term Prepaid Expenses**

|                             | <b>September 30, 2020</b> | <b>December 31, 2019</b> |
|-----------------------------|---------------------------|--------------------------|
| Prepaid sales expenses      | <b>442.917</b>            | 320.448                  |
| Prepaid rent expenses       | <b>23.014</b>             | 23.329                   |
| Advances given to suppliers | <b>7.438</b>              | 10.469                   |
| Prepaid other expenses      | <b>7.344</b>              | 4.567                    |
|                             | <b>480.713</b>            | 358.813                  |

**c) Short Term Deferred Income (Deferred Income Other Than Contract Liabilities)**

|                 | <b>September 30, 2020</b> | <b>December 31, 2019</b> |
|-----------------|---------------------------|--------------------------|
| Advances taken  | <b>184.432</b>            | 44.010                   |
| Deferred income | <b>118</b>                | -                        |
|                 | <b>184.550</b>            | 44.010                   |

**d) Long Term Deferred Income (Deferred Income Other Than Contract Liabilities)**

|                 | <b>September 30, 2020</b> | <b>December 31, 2019</b> |
|-----------------|---------------------------|--------------------------|
| Deferred income | <b>1.894</b>              | 2.128                    |
|                 | <b>1.894</b>              | 2.128                    |

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**NOTE 18. OTHER ASSETS AND LIABILITIES**

**a) Other Current Assets**

|                                                                      | September 30, 2020 | December 31, 2019 |
|----------------------------------------------------------------------|--------------------|-------------------|
| Value Added Tax (VAT) deductible or to be transferred                | 218.099            | 281.269           |
| Restricted cash                                                      | 125.367            | 12.619            |
| Deferred VAT and other taxes                                         | 79.678             | 146.974           |
| Other Current Assets from related parties (Anadolu Efes Spor Kulübü) | 30.000             | -                 |
| Other                                                                | 46.637             | 25.047            |
|                                                                      | <b>499.781</b>     | <b>465.909</b>    |

**b) Other Non-Current Assets**

|                              | September 30, 2020 | December 31, 2019 |
|------------------------------|--------------------|-------------------|
| Deferred VAT and other taxes | 669                | 739               |
| Other                        | 4.177              | 5.374             |
|                              | <b>4.846</b>       | <b>6.113</b>      |

**c) Other Current Liabilities**

|                              | September 30, 2020 | December 31, 2019 |
|------------------------------|--------------------|-------------------|
| Deferred VAT and other taxes | 84.143             | 148.153           |
| Put option liability         | 18.427             | 14.019            |
| Other                        | 65.057             | 50.950            |
|                              | <b>167.627</b>     | <b>213.122</b>    |

As of September 30, 2020, the obligation of TRL18.427 results from the buying option carried, for the purchase of 12,5% of Turkmenistan CC shares from Day Investment Ltd., with a consideration of USD2.360 thousand. USD amount is converted with the official USD purchase rate announced by Central Bank of Republic of Turkey and resulting TRL amount is reflected under other current liabilities (December 31, 2019 - TRL14.019).

**d) Other Non-Current Liabilities**

|                              | September 30, 2020 | December 31, 2019 |
|------------------------------|--------------------|-------------------|
| Put option liability         | 202.939            | 209.204           |
| Deferred VAT and other taxes | 500                | 500               |
| Other                        | 2.821              | 2.055             |
|                              | <b>206.260</b>     | <b>211.759</b>    |

According to the put option signed with European Refreshments (ER), which became effective after the completion of Al Waha acquisition and exercisable between December 31, 2016 and 2021, ER has an option to sell (and CCI will have an obligation to buy) its remaining 19,97% participatory shares in Waha B.V.. This obligation is recorded as put option liability in the Group's consolidated financial statements. Based on the contract, fair value of the put option liability is calculated using discounted cash flow method as TRL202.939 and the amount is recorded under "other non-current liabilities" account (December 31, 2019 – TRL209.204).

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**NOTE 19. OTHER OPERATING INCOME / EXPENSES**

**a) Other Operating Income**

|                                                               | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|---------------------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Foreign exchange gains arising from operating activities      | 683.519                             | 266.282                          | 251.958                             | 108.098                          |
| Rent income                                                   | 27.283                              | 9.131                            | 23.871                              | 9.148                            |
| Income from scrap and other materials                         | 27.772                              | 11.532                           | 26.706                              | 10.088                           |
| Reversal of provision for inventory<br>Obsolescence (Note 29) | 15.020                              | 3.308                            | 8.426                               | 671                              |
| Insurance compensation income                                 | 6.664                               | 880                              | 5.049                               | 3.500                            |
| Reversal of provision for expected credit loss<br>(Note 29)   | 3.159                               | (1.934)                          | 9.240                               | 6.119                            |
| Rediscount income                                             | 2.926                               | -                                | 6.930                               | 3.150                            |
| Other income                                                  | 76.695                              | 10.880                           | 53.611                              | 11.698                           |
|                                                               | <b>843.038</b>                      | <b>300.079</b>                   | <b>385.791</b>                      | <b>152.472</b>                   |

**b) Other Operating Expenses**

|                                                           | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|-----------------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Foreign exchange losses arising from operating activities | (873.807)                           | (374.468)                        | (250.413)                           | (96.205)                         |
| Provision for expected credit loss (Note 29)              | (45.621)                            | -                                | (30.519)                            | (17.454)                         |
| Provision for inventory obsolescence (Note 29)            | (36.710)                            | (5.587)                          | (45.328)                            | (10.698)                         |
| Donations                                                 | (6.988)                             | (1.411)                          | -                                   | -                                |
| Depreciation and amortization                             | (3.797)                             | (1.008)                          | (4.203)                             | (1.335)                          |
| Rediscount expense                                        | (1.928)                             | (692)                            | (4.864)                             | (16)                             |
| Administrative fines                                      | (1.099)                             | (164)                            | (69.997)                            | (316)                            |
| Other expenses                                            | (83.176)                            | (31.183)                         | (74.359)                            | (18.544)                         |
|                                                           | <b>(1.053.126)</b>                  | <b>(414.513)</b>                 | <b>(479.683)</b>                    | <b>(144.568)</b>                 |

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**NOTE 20. INVESTMENT ACTIVITY INCOME / EXPENSE**

**a) Investment activity income**

|                                                                                                       | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|-------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Transfer of currency translation differences<br>previously accounted as other comprehensive<br>income | 279.931                             | -                                | 467.516                             | 277.240                          |
| Gain on put option valuation                                                                          | 72.046                              | 8.912                            | -                                   | -                                |
| Gain on sale of fixed assets                                                                          | 47.613                              | 11.407                           | 43.111                              | 4.470                            |
| Reversal of provision for fixed assets                                                                | 8.118                               | 174                              | -                                   | -                                |
| Other                                                                                                 | -                                   | -                                | 66.378                              | 1.861                            |
|                                                                                                       | <b>407.708</b>                      | <b>20.493</b>                    | <b>577.005</b>                      | <b>283.571</b>                   |

**b) Investment activity expense**

|                                                  | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|--------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Provision for impairment on tangible assets      | (27.666)                            | (20.099)                         | (31.039)                            | -                                |
| Loss on sale of fixed assets                     | (20.019)                            | (2.032)                          | (34.910)                            | (11.673)                         |
| Cost of relocating property, plant and equipment | (126)                               | -                                | (1.807)                             | (375)                            |
| Provision for impairment on intangible assets    | -                                   | -                                | (26.220)                            | (103)                            |
| Loss on sale of intangible assets                | -                                   | -                                | (2.588)                             | -                                |
| Other                                            | (3.933)                             | (1.009)                          | (1.100)                             | (372)                            |
|                                                  | <b>(51.744)</b>                     | <b>(23.140)</b>                  | <b>(97.664)</b>                     | <b>(12.523)</b>                  |

**NOTE 21. FINANCE INCOME / EXPENSE**

**a) Finance Income**

|                                                          | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|----------------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Foreign exchange gain                                    | 1.292.184                           | 500.780                          | 740.742                             | 346.305                          |
| Interest income                                          | 172.790                             | 66.700                           | 182.539                             | 61.213                           |
| Gain on derivative transactions                          | 99.996                              | 45.008                           | -                                   | -                                |
| Interest income from subleases                           | 5.810                               | 1.712                            | 8.016                               | 2.484                            |
| Gain arising from the termination of<br>lease agreements | 800                                 | 332                              | 165                                 | 165                              |
| Other                                                    | 2.262                               | -                                | -                                   | -                                |
|                                                          | <b>1.573.842</b>                    | <b>614.532</b>                   | <b>931.462</b>                      | <b>410.167</b>                   |

**b) Finance Expense**

|                                 | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|---------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Foreign exchange loss           | (1.149.606)                         | (415.442)                        | (845.756)                           | (298.903)                        |
| Interest and borrowing expense  | (471.643)                           | (154.596)                        | (407.544)                           | (123.561)                        |
| Loss on derivative transactions | (326.460)                           | (84.746)                         | (161.380)                           | (99.882)                         |
| Interest expense from leases    | (38.905)                            | (12.253)                         | (37.017)                            | (13.373)                         |
| Other financial expenses        | (48.448)                            | (20.646)                         | (74.721)                            | (30.319)                         |
|                                 | <b>(2.035.062)</b>                  | <b>(687.683)</b>                 | <b>(1.526.418)</b>                  | <b>(566.038)</b>                 |

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**NOTE 22. TAX ASSETS AND LIABILITIES**

The Group is subject to taxation in accordance with the tax regulations and the legislation effective in the countries in which the Group companies operate.

**Different corporate tax rates of subsidiaries are as follows:**

|                 | September 30, 2020 | December 31, 2019 |
|-----------------|--------------------|-------------------|
| Turkey          | 22%                | 22%               |
| The Netherlands | 25%                | 25%               |
| Russia          | 20%                | 20%               |
| Kazakhstan      | 20%                | 20%               |
| Moldova         | 12%                | 12%               |
| Georgia         | -                  | -                 |
| Ukraine         | 18%                | 18%               |
| Azerbaijan      | 20%                | 20%               |
| Kyrgyzstan      | 10%                | 10%               |
| Pakistan        | 29%                | 29%               |
| Iraq            | 15%                | 15%               |
| Jordan          | 16%                | 14%               |
| Turkmenistan    | 8%                 | 8%                |
| Tajikistan      | 13%                | 13%               |

As of September 30, 2020 and December 31, 2019 consolidated deferred tax assets and liabilities calculated by using effective tax rates are summarized as below:

|                        | September 30, 2020 | December 31, 2019 |
|------------------------|--------------------|-------------------|
| Deferred tax asset     | 1.026.504          | 694.454           |
| Deferred tax liability | (3.263.496)        | (3.073.271)       |
|                        | (2.236.992)        | (2.378.817)       |

|                                                      | Asset              |                   | Liability          |                   | Net                |                   |
|------------------------------------------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|
|                                                      | September 30, 2020 | December 31, 2019 | September 30, 2020 | December 31, 2019 | September 30, 2020 | December 31, 2019 |
| PP&E and intangible assets and right of use assets   | -                  | -                 | (3.717.311)        | (3.554.745)       | (3.717.311)        | (3.554.745)       |
| Inventories                                          | 13.453             | 18.738            | -                  | -                 | 13.453             | 18.738            |
| Carry forward losses                                 | 963.463            | 856.743           | -                  | -                 | 963.463            | 856.743           |
| Retirement pay liability and other employee benefits | 54.788             | 48.089            | -                  | -                 | 54.788             | 48.089            |
| Other provisions and accruals                        | 372.281            | 194.674           | -                  | -                 | 372.281            | 194.674           |
| Unused investment discounts                          | 74.772             | 72.855            | -                  | -                 | 74.772             | 72.855            |
| Derivative financial instruments                     | 1.562              | -                 | -                  | (15.171)          | 1.562              | (15.171)          |
|                                                      | 1.480.319          | 1.191.099         | (3.717.311)        | (3.569.916)       | (2.236.992)        | (2.378.817)       |

As of September 30, 2020, total investments made for Bursa, Elazığ, Köyceğiz, Çorlu, Ankara, Mersin, İzmir and Mahmutiye production line investments under the scope of investment incentives are amounting to TRL261.384 (December 31, 2019, TRL259.308) with a total tax advantage of TRL74.772 (December 31, 2019, TRL72.855) and tax advantage calculated from the beginning date of the incentives by considering the future advantages is amounting to TRL3.149 (December 31, 2019 - TRL3.149).

**NOTE 23. EARNINGS PER SHARE**

Basic earnings per share is calculated by dividing the net income for the period attributable to ordinary shareholders by the weighted average number of ordinary shares outstanding during the period. Weighted average number of shares represents the number of shares as a result of capital increase and adjusted number of shares at the beginning period multiplied with the time-weighting factor. Time weighting factor is calculated by dividing the number of days that the shares are available by the total number of days of the period.

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**NOTE 23. EARNINGS PER SHARE (continued)**

Following table illustrates the net income and share figures used in earnings per share calculation:

|                                                              | <b>1 January -<br/>30 September<br/>2020</b> | <b>1 July –<br/>30 September<br/>2020</b> | <b>1 January -<br/>30 September<br/>2019</b> | <b>1 July –<br/>30 September<br/>2019</b> |
|--------------------------------------------------------------|----------------------------------------------|-------------------------------------------|----------------------------------------------|-------------------------------------------|
| Weighted average number of shares (full value)               | <b>592.105.263</b>                           | <b>592.105.263</b>                        | 592.105.263                                  | 592.105.263                               |
| Net income/ (loss) for the owners of parent                  | <b>728.414</b>                               | <b>460.030</b>                            | 838.260                                      | 585.346                                   |
| Earnings/ (losses) per share (full TRL)                      | <b>1,2302</b>                                | <b>0,7769</b>                             | 1,4157                                       | 0,9886                                    |
| Net income/ (loss) for the owners of parent                  | <b>728.414</b>                               | <b>460.030</b>                            | 838.260                                      | 585.346                                   |
| Net income/ (loss) from discontinued operations              | <b>(4.422)</b>                               | <b>201</b>                                | 3.647                                        | 1.960                                     |
| Net income/ (loss) from continuing operations                | <b>732.836</b>                               | <b>459.829</b>                            | 834.613                                      | 583.386                                   |
| Earning/ (losses) from continuing operations<br>(full TRL)   | <b>1,2377</b>                                | <b>0,7766</b>                             | 1,4096                                       | 0,9853                                    |
| Net income/ (loss) from discontinued operations              | <b>(4.422)</b>                               | <b>201</b>                                | 3.647                                        | 1.960                                     |
| Earning/ (losses) from discontinued operations<br>(full TRL) | <b>(0,0075)</b>                              | <b>0,0003</b>                             | 0,0062                                       | 0,0033                                    |

There have been no other transactions involving ordinary shares or potential ordinary shares between the financial statement date and the date of approval of these financial statements.

**NOTE 24. DISTRIBUTION OF EARNINGS**

Dividend distribution of companies has been regulated until 31 December 2020 with the provisional Article 12 of Law on Mitigating of Effects of Coronavirus (Covid-19) Outbreak on Economic and Social Life and the Law on Amendment of Certain Laws (the Law) dated April 17, 2020, and numbered 7244 (Note 15). Within the framework of the limitations on dividend distribution and other relevant legislation, Board of Directors' proposal for dividend distribution dated February 27, 2020 was rejected at the 2019 Ordinary General Assembly and it was decided not to distribute any profit by our shareholders.

Within the framework of the Communiqué published on the Official Gazette dated 17 May 2020 and numbered 31130 by the Ministry of Trade and in accordance with the conformity opinion received from the Ministry of Trade; Extraordinary General Assembly meeting was held on July 9, 2020, General Assembly has approved a cash dividend proposal of gross TRL1,7740 (net TRL1,5079) per each share including redeemed shares with 1 TL nominal value amounting to a total of TRL1.069.641 to be distributed from the released legal reserves, realizing a 177,40% gross dividend distribution for the period January-December 2019. As a result of the decision, Anadolu Efes has distributed dividend amounting to a total of TRL452.377 in the first nine-month period of 2020, related with the year ended as of December 31, 2019 (2019, for a gross amount of full TRL0,5068 per share, amounting to a total of TRL300.832).

In 2020, dividend payment amounting to TRL118.944 (December 31, 2019 – TRL149.312) has been made to non-controlling interests.

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**NOTE 25. NON-CURRENT ASSETS CLASSIFIED as HELD for SALE and DISCONTINUED OPERATIONS**

**a) Assets Held for Sale**

In 2013, a program was initiated to optimize the production facilities in Russia, and it was decided to suspend beer and malt production activities in Moscow as of January 1, 2014. After 2014, relevant facilities were used as storage areas, and in 2020, JSC AB Inbev Efes decided to sell these facilities. Net book value of the aforementioned non-current assets is TRL 128.490; Land, land improvements and other fixed assets that were accounted as investment property and property, plant and equipment before the relevant decision are classified under assets held for sale. Sale of the related non-current assets is subject to certain prerequisites. As of the reporting period, the transactions related with the prerequisites are ongoing, the transaction is not closed yet and the advance payment received has been recognized as restricted cash under “Other Current Assets” and advances received under “Short Term Deferred Income”.

**b) Discontinued Operations**

Agreement has been reached between The Coca-Cola Company and CCI on the preliminary discussions to revisit the sales and distribution model of Doğadan brand, the non-ready to drink tea in CCI's portfolio. According to the agreement, CCI sales and distribution activities of Doğadan brand terminated as of 30 April 2020.

In the interim consolidated financial statements as of September 30, 2020 and in order to be consistent to be with current year's presentation interim consolidated income statement as of September 30, 2019, Doğadan is classified as non-current assets held for sale in accordance with TFRS 5.

|                                                              | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|--------------------------------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
| Revenue                                                      | 60.021                              | 167                              | 166.914                             | 60.109                           |
| Cost of Sales                                                | (57.693)                            | -                                | (148.440)                           | (52.866)                         |
| Sales, Distribution and Marketing Expenses                   | (4.762)                             | 237                              | (13.821)                            | (4.732)                          |
| Other Operating Expenses                                     | (1.742)                             | (150)                            | -                                   | -                                |
| <b>Profit (Loss) from Discontinued Operations Before Tax</b> | <b>(4.176)</b>                      | <b>254</b>                       | <b>4.653</b>                        | <b>2.511</b>                     |
| Tax (Expense) / Income from Discontinued Operations          | (246)                               | (53)                             | (1.006)                             | (551)                            |
| <b>Profit / (Loss) from Discontinued Operations</b>          | <b>(4.422)</b>                      | <b>201</b>                       | <b>3.647</b>                        | <b>1.960</b>                     |

**NOTE 26. RELATED PARTY BALANCES AND TRANSACTIONS**

**a) Balances with Related Parties**

**Due from Related Parties**

|                                              | September 30, 2020 | December 31, 2019 |
|----------------------------------------------|--------------------|-------------------|
| Migros Group Companies <sup>(2)</sup>        | 317.027            | 230.936           |
| AB InBev Group Companies <sup>(3)</sup>      | 193.620            | 125.960           |
| AG Anadolu Grubu Holding A.Ş. <sup>(1)</sup> | 33.888             | 48.697            |
| Other                                        | 15.744             | 9.263             |
|                                              | <b>560.279</b>     | <b>414.856</b>    |

**Due to Related Parties**

|                                         | September 30, 2020 | December 31, 2019 |
|-----------------------------------------|--------------------|-------------------|
| AB InBev Group Companies <sup>(3)</sup> | 718.746            | 473.482           |
| Anadolu Efes Spor Kulübü                | 29.993             | -                 |
| Oyex Handels GmbH <sup>(2)</sup>        | 16.152             | 8.277             |
| Other                                   | 2.742              | 4.545             |
|                                         | <b>767.633</b>     | <b>486.304</b>    |

(1) The shareholder of the Group

(2) Related party of AG Anadolu Grubu Holding A.Ş. (a shareholder)

(3) Related parties of AB Inbev Harmony Ltd. (a shareholder)

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**NOTE 26. RELATED PARTY BALANCES AND TRANSACTIONS (continued)**

**b) Transactions with Related Parties**

**Purchases of Goods, Services and Donations**

|                                                |                                        | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|------------------------------------------------|----------------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|                                                | <b>Nature of transaction</b>           |                                     |                                  |                                     |                                  |
| AB InBev Group Companies <sup>(3)</sup>        | Service and purchase of trade goods    | 134.984                             | 55.267                           | 145.325                             | 51.139                           |
| Anadolu Efes Spor Kulübü                       | Service                                | 73.500                              | 29.000                           | 78.250                              | 32.500                           |
| Oyex Handels GmbH <sup>(2)</sup>               | Purchase of materials and fixed assets | 43.034                              | 16.010                           | 39.743                              | 9.628                            |
| AG Anadolu Grubu Holding A.Ş. <sup>(1)</sup>   | Consultancy service                    | 36.716                              | 10.867                           | 33.865                              | 12.275                           |
| Efestur Turizm İşletmeleri A.Ş. <sup>(2)</sup> | Travel and accommodation               | 4.046                               | 1.149                            | 11.966                              | 4.078                            |
| Other                                          |                                        | 1.618                               | 270                              | 14.976                              | 5.189                            |
|                                                |                                        | <b>293.898</b>                      | <b>112.563</b>                   | <b>324.125</b>                      | <b>114.809</b>                   |

**Financial Income and Expense**

|                                              |                                | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|----------------------------------------------|--------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|                                              | <b>Nature of transaction</b>   |                                     |                                  |                                     |                                  |
| AG Anadolu Grubu Holding A.Ş. <sup>(1)</sup> | Interest Income from Subleases | 5.810                               | 1.712                            | 8.016                               | 2.484                            |
| Brandbev SARL <sup>(3)</sup>                 | Interest Expense               | -                                   | -                                | (35.205)                            | (10.685)                         |
| Çelik Motor Ticaret A.Ş.                     | Interest Expense from Leases   | (228)                               | (144)                            | (501)                               | (191)                            |
|                                              |                                | <b>5.582</b>                        | <b>1.568</b>                     | <b>(27.690)</b>                     | <b>(8.392)</b>                   |

**Revenue and Other Income / (Expenses), Net**

|                                         |                              | 1 January -<br>30 September<br>2020 | 1 July –<br>30 September<br>2020 | 1 January -<br>30 September<br>2019 | 1 July –<br>30 September<br>2019 |
|-----------------------------------------|------------------------------|-------------------------------------|----------------------------------|-------------------------------------|----------------------------------|
|                                         | <b>Nature of transaction</b> |                                     |                                  |                                     |                                  |
| Migros Group Companies <sup>(2)</sup>   | Sales income                 | 644.389                             | 282.115                          | 624.629                             | 247.460                          |
| AB InBev Group Companies <sup>(3)</sup> | Other income                 | 33.821                              | 15.689                           | 31.916                              | 6.734                            |
| Other                                   | Other income                 | 83                                  | 4                                | 2.317                               | 1.386                            |
|                                         |                              | <b>678.293</b>                      | <b>297.808</b>                   | <b>658.862</b>                      | <b>255.580</b>                   |

(1) The shareholder of the Group

(2) Related party of AG Anadolu Grubu Holding A.Ş. (a shareholder)

(3) Related parties of AB Inbev Harmony Ltd. (a shareholder)

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**NOTE 26. RELATED PARTY BALANCES AND TRANSACTIONS (continued)**  
**Director’s remuneration**

As of September 30, 2020 and 2019, total benefits to Anadolu Efes Board of Directors are TRL413 and TRL359, respectively. Remuneration and similar benefits received by total executive members of the Board of Directors and executive directors are as follows:

|                              | <b>1 January -<br/>30 September<br/>2020</b> | <b>1 July –<br/>30 September<br/>2020</b> | <b>1 January -<br/>30 September<br/>2019</b> | <b>1 July –<br/>30 September<br/>2019</b> |
|------------------------------|----------------------------------------------|-------------------------------------------|----------------------------------------------|-------------------------------------------|
| Short-term employee benefits | 37.447                                       | 9.835                                     | 27.102                                       | 7.975                                     |
| Post-employment benefits     | -                                            | -                                         | -                                            | -                                         |
| Other long term benefits     | 1.452                                        | -                                         | 782                                          | -                                         |
| Termination benefits         | -                                            | -                                         | -                                            | -                                         |
| Share-based payments         | -                                            | -                                         | -                                            | -                                         |
|                              | <b>38.899</b>                                | <b>9.835</b>                              | <b>27.884</b>                                | <b>7.975</b>                              |

**NOTE 27. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS**

**a) Interest Rate Risk**

The Group’s principal financial instruments comprise bank borrowings, finance leases, cash and short-term deposits. The main purpose of these financial instruments is to raise funds for the Group’s operations. Besides, The Group has various other financial instruments such as trade debtors and trade creditors, which arise directly from its operations.

The main risks arising from the Group’s financial instruments can be identified as foreign currency risk, credit risk, interest rate risk, price risk and liquidity risk. The Group management reviews and agrees policies for managing each of these risks. The Group also monitors the market price risk arising from all financial instruments.

**b) Foreign Currency Risk**

Foreign currency risk generally arises from the EURO and USD denominated assets and liabilities of the Group. The Group has transactional currency exposures. Such exposures arise from sales or purchases of goods and services or borrowings of the Group in currencies other than the functional currency. The Group manages short term foreign currency risk by balancing foreign currency denominated assets and liabilities. The Group designates certain part of its bank deposits for the future raw material purchases, operational expense and interest related payments Note 5 Group’s foreign currency liability consists of mainly long term liabilities. The Group also conducts foreign exchange forward transactions and cross currency swap transactions in order to hedge its foreign currency risk as stated in Note 8. Accordingly, in the short term foreign currency risk that may arise from fluctuation of foreign currencies are relatively limited.

**Convenience Translation into English of Consolidated Financial Statements Originally Issued in Turkish**  
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**NOTE 27. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)**

**b) Foreign Currency Risk (continued)**

Net foreign currency exposure for the consolidated Group companies as of September 30, 2020 and December 31, 2019 are presented below:

| <b>Foreign Currency Position Table</b>                                                                      |                                                               |                         |                                 |                          |                                 |                                                      |
|-------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|-------------------------|---------------------------------|--------------------------|---------------------------------|------------------------------------------------------|
| <b>September 30, 2020</b>                                                                                   |                                                               |                         |                                 |                          |                                 |                                                      |
|                                                                                                             | <b>Total TRL<br/>Equivalent<br/>(Functional<br/>Currency)</b> | <b>Thousand<br/>USD</b> | <b>Total TRL<br/>Equivalent</b> | <b>Thousand<br/>EURO</b> | <b>Total TRL<br/>Equivalent</b> | <b>Other Foreign<br/>Currency TRL<br/>Equivalent</b> |
| 1. Trade Receivables and Due from Related Parties                                                           | 247.397                                                       | 19.276                  | 150.508                         | 9.884                    | 90.220                          | 6.669                                                |
| 2a. Monetary Financial Assets (Cash and cash equivalents included)                                          | 3.628.135                                                     | 417.113                 | 3.256.822                       | 34.630                   | 316.106                         | 55.207                                               |
| 2b. Non- monetary Financial Assets                                                                          | 131.206                                                       | 16.781                  | 131.026                         | 20                       | 180                             | -                                                    |
| 3. Other Current Assets and Receivables                                                                     | 17.784                                                        | -                       | -                               | 1.943                    | 17.736                          | 48                                                   |
| <b>4. Current Assets (1+2+3)</b>                                                                            | <b>4.024.522</b>                                              | <b>453.170</b>          | <b>3.538.356</b>                | <b>46.477</b>            | <b>424.242</b>                  | <b>61.924</b>                                        |
| 5. Trade Receivables and Due from Related Parties                                                           | -                                                             | -                       | -                               | -                        | -                               | -                                                    |
| 6a. Monetary Financial Assets                                                                               | -                                                             | -                       | -                               | -                        | -                               | -                                                    |
| 6b. Non-monetary Financial Assets                                                                           | -                                                             | -                       | -                               | -                        | -                               | -                                                    |
| 7. Other                                                                                                    | 4.374                                                         | 524                     | 4.091                           | 31                       | 283                             | -                                                    |
| <b>8. Non-Current Assets (5+6+7)</b>                                                                        | <b>4.374</b>                                                  | <b>524</b>              | <b>4.091</b>                    | <b>31</b>                | <b>283</b>                      | <b>-</b>                                             |
| <b>9. Total Assets (4+8)</b>                                                                                | <b>4.028.896</b>                                              | <b>453.694</b>          | <b>3.542.447</b>                | <b>46.508</b>            | <b>424.525</b>                  | <b>61.924</b>                                        |
| 10. Trade Payables and Due to Related Parties                                                               | (1.527.258)                                                   | (113.646)               | (887.350)                       | (63.513)                 | (579.754)                       | (60.154)                                             |
| 11. Short- term Borrowings and Current Portion of Long- term Borrowings                                     | (606.462)                                                     | (28.866)                | (225.383)                       | (41.747)                 | (381.071)                       | (8)                                                  |
| 12a. Monetary Other Liabilities                                                                             | (6.451)                                                       | (8)                     | (62)                            | (699)                    | (6.381)                         | (8)                                                  |
| 12b. Non-monetary Other Liabilities                                                                         | (128.184)                                                     | (16.417)                | (128.184)                       | -                        | -                               | -                                                    |
| <b>13. Current Liabilities (10+11+12)</b>                                                                   | <b>(2.268.355)</b>                                            | <b>(158.937)</b>        | <b>(1.240.979)</b>              | <b>(105.959)</b>         | <b>(967.206)</b>                | <b>(60.170)</b>                                      |
| 14. Trade Payables and Due to Related Parties                                                               | (46)                                                          | -                       | -                               | (5)                      | (46)                            | -                                                    |
| 15. Long-Term Borrowings                                                                                    | (8.598.256)                                                   | (972.258)               | (7.591.394)                     | (110.299)                | (1.006.820)                     | (42)                                                 |
| 16 a. Monetary Other Liabilities                                                                            | -                                                             | -                       | -                               | -                        | -                               | -                                                    |
| 16 b. Non-monetary Other Liabilities                                                                        | (202.941)                                                     | (25.991)                | (202.941)                       | -                        | -                               | -                                                    |
| <b>17. Non-Current Liabilities (14+15+16)</b>                                                               | <b>(8.801.243)</b>                                            | <b>(998.249)</b>        | <b>(7.794.335)</b>              | <b>(110.304)</b>         | <b>(1.006.866)</b>              | <b>(42)</b>                                          |
| <b>18. Total Liabilities (13+17)</b>                                                                        | <b>(11.069.598)</b>                                           | <b>(1.157.186)</b>      | <b>(9.035.314)</b>              | <b>(216.263)</b>         | <b>(1.974.072)</b>              | <b>(60.212)</b>                                      |
| <b>19. Off Statement of Financial Position Derivative Items' Net Asset/(Liability) Position (19a+19b)</b>   | <b>6.853.677</b>                                              | <b>819.324</b>          | <b>6.397.282</b>                | <b>50.000</b>            | <b>456.395</b>                  | <b>-</b>                                             |
| <b>19a. Total Hedged Assets (*)</b>                                                                         | <b>6.853.677</b>                                              | <b>819.324</b>          | <b>6.397.282</b>                | <b>50.000</b>            | <b>456.395</b>                  | <b>-</b>                                             |
| <b>19b. Total Hedged Liabilities</b>                                                                        | <b>-</b>                                                      | <b>-</b>                | <b>-</b>                        | <b>-</b>                 | <b>-</b>                        | <b>-</b>                                             |
| <b>20. Net Foreign Currency Asset / (Liability) Position (9+18+19)</b>                                      | <b>(187.025)</b>                                              | <b>115.832</b>          | <b>904.415</b>                  | <b>(119.755)</b>         | <b>(1.093.152)</b>              | <b>1.712</b>                                         |
| <b>21. Monetary Items Net Foreign Currency Asset / (Liability) Position (1+2a+5+6a+10+11+12a+14+15+16a)</b> | <b>(6.862.941)</b>                                            | <b>(678.389)</b>        | <b>(5.296.859)</b>              | <b>(171.749)</b>         | <b>(1.567.746)</b>              | <b>1.664</b>                                         |
| <b>22. Total Fair Value of Financial Instruments Used to Manage the Foreign Currency Position</b>           | <b>191.056</b>                                                | <b>8.944</b>            | <b>69.834</b>                   | <b>13.280</b>            | <b>121.223</b>                  | <b>-</b>                                             |
| <b>23. Total value of Hedged Foreign Currency Assets</b>                                                    | <b>-</b>                                                      | <b>-</b>                | <b>-</b>                        | <b>-</b>                 | <b>-</b>                        | <b>-</b>                                             |

| <b>Foreign Currency Position Table</b>                                                                      |                                 |                         |                                 |                          |                                 |                                       |
|-------------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------|---------------------------------|--------------------------|---------------------------------|---------------------------------------|
| <b>December 31, 2019</b>                                                                                    |                                 |                         |                                 |                          |                                 |                                       |
|                                                                                                             | <b>Total TRL<br/>Equivalent</b> | <b>Thousand<br/>USD</b> | <b>Total TRL<br/>Equivalent</b> | <b>Thousand<br/>EURO</b> | <b>Total TRL<br/>Equivalent</b> | <b>Other Foreign<br/>Currency TRL</b> |
| 1. Trade Receivables and Due from Related Parties                                                           | 171.337                         | 19.874                  | 118.057                         | 7.358                    | 48.938                          | 4.342                                 |
| 2a. Monetary Financial Assets (Cash and cash equivalents included)                                          | 1.921.549                       | 307.788                 | 1.828.324                       | 10.004                   | 66.533                          | 26.692                                |
| 2b. Non- monetary Financial Assets                                                                          | 160.168                         | 24.429                  | 145.111                         | 2.264                    | 15.057                          | -                                     |
| 3. Other Current Assets and Receivables                                                                     | 25.500                          | -                       | -                               | 3.834                    | 25.500                          | -                                     |
| <b>4. Current Assets (1+2+3)</b>                                                                            | <b>2.278.554</b>                | <b>352.091</b>          | <b>2.091.492</b>                | <b>23.460</b>            | <b>156.028</b>                  | <b>31.034</b>                         |
| 5. Trade Receivables and Due from Related Parties                                                           | -                               | -                       | -                               | -                        | -                               | -                                     |
| 6a. Monetary Financial Assets                                                                               | -                               | -                       | -                               | -                        | -                               | -                                     |
| 6b. Non-monetary Financial Assets                                                                           | -                               | -                       | -                               | -                        | -                               | -                                     |
| 7. Other                                                                                                    | -                               | -                       | -                               | -                        | -                               | -                                     |
| <b>8. Non-Current Assets (5+6+7)</b>                                                                        | <b>-</b>                        | <b>-</b>                | <b>-</b>                        | <b>-</b>                 | <b>-</b>                        | <b>-</b>                              |
| <b>9. Total Assets (4+8)</b>                                                                                | <b>2.278.554</b>                | <b>352.091</b>          | <b>2.091.492</b>                | <b>23.460</b>            | <b>156.028</b>                  | <b>31.034</b>                         |
| 10. Trade Payables and Due to Related Parties                                                               | (1.038.947)                     | (102.564)               | (609.249)                       | (57.671)                 | (383.549)                       | (46.149)                              |
| 11. Short- term Borrowings and Current Portion of Long- term Borrowings                                     | (1.263.835)                     | (132.434)               | (786.686)                       | (71.744)                 | (477.141)                       | (8)                                   |
| 12a. Monetary Other Liabilities                                                                             | (8.013)                         | (974)                   | (5.785)                         | (335)                    | (2.228)                         | -                                     |
| 12b. Non-monetary Other Liabilities                                                                         | (14.019)                        | (2.360)                 | (14.019)                        | -                        | -                               | -                                     |
| <b>13. Current Liabilities (10+11+12)</b>                                                                   | <b>(2.324.814)</b>              | <b>(238.332)</b>        | <b>(1.415.739)</b>              | <b>(129.750)</b>         | <b>(862.918)</b>                | <b>(46.157)</b>                       |
| 14. Trade Payables and Due to Related Parties                                                               | (9.973)                         | -                       | -                               | (1.499)                  | (9.969)                         | (4)                                   |
| 15. Long-Term Borrowings                                                                                    | (6.574.241)                     | (971.939)               | (5.773.513)                     | (120.393)                | (800.686)                       | (42)                                  |
| 16 a. Monetary Other Liabilities                                                                            | -                               | -                       | -                               | -                        | -                               | -                                     |
| 16 b. Non-monetary Other Liabilities                                                                        | (209.204)                       | (35.218)                | (209.204)                       | -                        | -                               | -                                     |
| <b>17. Non-Current Liabilities (14+15+16)</b>                                                               | <b>(6.793.420)</b>              | <b>(1.007.157)</b>      | <b>(5.982.719)</b>              | <b>(121.892)</b>         | <b>(810.655)</b>                | <b>(46)</b>                           |
| <b>18. Total Liabilities (13+17)</b>                                                                        | <b>(9.118.234)</b>              | <b>(1.245.489)</b>      | <b>(7.398.458)</b>              | <b>(251.642)</b>         | <b>(1.673.573)</b>              | <b>(46.203)</b>                       |
| <b>19. Off Statement of Financial Position Derivative Items' Net Asset/(Liability) Position (19a+19b)</b>   | <b>4.973.484</b>                | <b>781.279</b>          | <b>4.640.954</b>                | <b>50.000</b>            | <b>332.530</b>                  | <b>-</b>                              |
| <b>19a. Total Hedged Assets (*)</b>                                                                         | <b>4.973.484</b>                | <b>781.279</b>          | <b>4.640.954</b>                | <b>50.000</b>            | <b>332.530</b>                  | <b>-</b>                              |
| <b>19b. Total Hedged Liabilities</b>                                                                        | <b>-</b>                        | <b>-</b>                | <b>-</b>                        | <b>-</b>                 | <b>-</b>                        | <b>-</b>                              |
| <b>20. Net Foreign Currency Asset / (Liability) Position (9+18+19)</b>                                      | <b>(1.866.196)</b>              | <b>(112.119)</b>        | <b>(666.012)</b>                | <b>(178.181)</b>         | <b>(1.185.015)</b>              | <b>(15.169)</b>                       |
| <b>21. Monetary Items Net Foreign Currency Asset / (Liability) Position (1+2a+5+6a+10+11+12a+14+15+16a)</b> | <b>(6.802.123)</b>              | <b>(880.249)</b>        | <b>(5.228.852)</b>              | <b>(234.280)</b>         | <b>(1.558.102)</b>              | <b>(15.169)</b>                       |
| <b>22. Total Fair Value of Financial Instruments Used to Manage the Foreign Currency Position</b>           | <b>(3.708)</b>                  | <b>(573)</b>            | <b>(3.403)</b>                  | <b>-</b>                 | <b>-</b>                        | <b>(305)</b>                          |
| <b>23. Total value of Hedged Foreign Currency Assets</b>                                                    | <b>-</b>                        | <b>-</b>                | <b>-</b>                        | <b>-</b>                 | <b>-</b>                        | <b>-</b>                              |

(\*) In order to hedge foreign exchange risk arising from the translation of net investments in the subsidiaries operating in the Netherlands to Turkish Lira, the USD denominated bonds and the borrowings denominated in EURO have been designated as hedges of net investment risk.

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**NOTE 27. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)**

**b) Foreign Currency Risk (continued)**

The information regarding the export and import figures realized as of September 30, 2020 and 2019 is as follows:

|              | <b>1 January -<br/>30 September<br/>2020</b> | <b>1 July –<br/>30 September<br/>2020</b> | <b>1 January -<br/>30 September<br/>2019</b> | <b>1 July –<br/>30 September<br/>2019</b> |
|--------------|----------------------------------------------|-------------------------------------------|----------------------------------------------|-------------------------------------------|
| Total Export | 514.462                                      | 215.223                                   | 430.049                                      | 182.126                                   |
| Total Import | 3.989.109                                    | 1.455.593                                 | 3.323.119                                    | 1.107.165                                 |

The following table demonstrates the sensitivity analysis of foreign currency as of September 30, 2020 and 2019:

| Foreign Currency Position Sensitivity Analysis                 |                                        |                                        |                                        |                                        |
|----------------------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|
|                                                                | September 30, 2020 <sup>(*)</sup>      |                                        | September 30, 2019 <sup>(*)</sup>      |                                        |
|                                                                | Income / (Loss)                        |                                        |                                        |                                        |
|                                                                | Increase of<br>the foreign<br>currency | Decrease of the<br>foreign<br>currency | Increase of<br>the foreign<br>currency | Decrease of<br>the foreign<br>currency |
| <b>Increase / decrease in USD by 10%:</b>                      |                                        |                                        |                                        |                                        |
| USD denominated net asset / (liability)                        | (541.799)                              | 541.799                                | (493.515)                              | 493.515                                |
| USD denominated hedging instruments (-)                        | 639.728                                | (639.728)                              | 442.134                                | (442.134)                              |
| <b>Net effect in USD</b>                                       | <b>97.929</b>                          | <b>(97.929)</b>                        | <b>(51.381)</b>                        | <b>51.381</b>                          |
| <b>Increase / decrease in EURO by 10%:</b>                     |                                        |                                        |                                        |                                        |
| EURO denominated net asset / (liability)                       | (156.775)                              | 156.775                                | (170.337)                              | 170.337                                |
| EURO denominated hedging instruments (-)                       | 45.639                                 | (45.639)                               | 61.836                                 | (61.836)                               |
| <b>Net effect in EURO</b>                                      | <b>(111.136)</b>                       | <b>111.136</b>                         | <b>(108.501)</b>                       | <b>108.501</b>                         |
| <b>Increase / decrease in other foreign currencies by 10%:</b> |                                        |                                        |                                        |                                        |
| Other foreign currency denominated net asset / (liability)     | 166                                    | (166)                                  | 42.540                                 | (42.540)                               |
| Other foreign currency hedging instruments (-)                 | -                                      | -                                      | -                                      | -                                      |
| <b>Net effect in other foreign currency</b>                    | <b>166</b>                             | <b>(166)</b>                           | <b>42.540</b>                          | <b>(42.540)</b>                        |
| <b>TOTAL</b>                                                   | <b>(13.041)</b>                        | <b>13.041</b>                          | <b>(117.342)</b>                       | <b>117.342</b>                         |

(\*) Monetary assets and liabilities eliminated in scope of consolidation are not included.

**c) Foreign Currency Hedge of Net Investments in Foreign Operations**

The Group designated bond issued amounting to USD500 million and EURO50 million as a hedging instrument in order to hedge its foreign currency risk arising from the translation of net assets of its subsidiary located in Netherlands, Efes Breweries International (whose main activity is facilitating foreign investments in breweries).

CCİ designated USD319 million out of USD denominated bond issued amounting to USD500 million as a hedging instrument in order to hedge its foreign currency risk arising from the translation of net assets of its subsidiary located in Netherlands, CCI Holland and Waha B.V.

The effective part of the change in the value of the bonds and loans designated as hedging of net investments amounting to TRL1.637.860 (TRL1.277.531 - including deferred tax effect) is recognized as “Gains (Losses) on Hedge” under Equity and to “Other Comprehensive Income (Loss) Related with Hedges of Net Investment in Foreign Operations” under Other Comprehensive Income (31 December 2019 – TRL572.837 (TRL426.815 - including deferred tax effect)).

**d) Liquidity Risk**

Liquidity risk is the risk that an entity will be unable to meet its net funding requirements. The risk is mitigated by matching the cash in and out flow volume supported by committed lending limits from qualified credit institutions. The Group also reduces the risk by preferring long-term debt.

**e) Price Risk**

This is a combination of currency, interest and market risks which the Group manages through natural hedges that arise from offsetting the same currency receivables and payables, interest bearing assets and liabilities. Market risk is closely monitored by the management using the available market information and appropriate valuation methods.

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**NOTE 27. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)**

**f) Credit Risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by limiting transactions with specific counterparties and assessing the creditworthiness of the counterparties.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location.

The Group seeks to manage its credit risk exposure through diversification of sales activities to avoid undue concentrations of risks with individuals or groups of customers in specific locations or businesses. The Group keeps guarantees for a part of its receivables by means of DDS (Direct Debit System). The Group also obtains guarantees from the customers when appropriate and keep considerable portion of the receivables secured with guarantees or receivable insurance.

Maximum exposure to credit risk and aging of financial assets past due but not impaired as of September 30, 2020 and 31 December 2019 are disclosed as below:

| Current Year                                                                                            | Receivables              |                        |                          |                        | Deposits  | Derivative Instruments |
|---------------------------------------------------------------------------------------------------------|--------------------------|------------------------|--------------------------|------------------------|-----------|------------------------|
|                                                                                                         | Trade Receivables        |                        | Other Receivables        |                        |           |                        |
|                                                                                                         | Due from related parties | Due from third parties | Due from related parties | Due from third parties |           |                        |
| Maximum exposure to credit risk at the end of reporting period (A+B+C+D+E)                              |                          |                        |                          |                        |           |                        |
| - Maximum credit risk secured by guarantees                                                             | 409.724                  | 3.153.241              | 150.555                  | 127.759                | 8.416.997 | 231.386                |
|                                                                                                         | 283.272                  | 1.481.555              | -                        | -                      | -         | -                      |
| A. Net carrying amount of financial assets that are neither past due nor impaired                       |                          |                        |                          |                        |           |                        |
| B. Carrying amount of financial assets whose term has been renegotiated, otherwise past due or impaired | 395.051                  | 3.002.129              | 150.555                  | 127.759                | 8.416.997 | 231.386                |
| C. Net carrying amount of financial assets past due but not impaired                                    |                          |                        |                          |                        |           |                        |
| - Under guarantee, securities and credit insurance                                                      | 14.673                   | 160.369                | -                        | -                      | -         | -                      |
| D. Net carrying amount of financial assets impaired                                                     |                          |                        |                          |                        |           |                        |
| - past due (gross carrying value)                                                                       | -                        | 68.902                 | -                        | -                      | -         | -                      |
| - impaired (-)                                                                                          | -                        | (9.257)                | -                        | -                      | -         | -                      |
| - Net carrying amount of financial assets under guarantee, securities and credit insurance              | -                        | 153.034                | -                        | -                      | -         | -                      |
| - not past due (gross carrying value)                                                                   | -                        | (162.291)              | -                        | -                      | -         | -                      |
| - impaired (-)                                                                                          | -                        | (9.257)                | -                        | -                      | -         | -                      |
| - Net carrying amount of financial assets under guarantee, securities and credit insurance              | -                        | -                      | -                        | -                      | -         | -                      |
| E. Off- balance sheet items which include credit risk                                                   |                          |                        |                          |                        |           |                        |
|                                                                                                         | -                        | -                      | -                        | -                      | -         | -                      |
|                                                                                                         |                          |                        |                          |                        |           |                        |
| Current Year                                                                                            | Trade Receivables        | Other Receivables      | Deposits                 | Derivative Instruments |           |                        |
| Past due between 1-30 days                                                                              | 119.946                  | -                      | -                        | -                      |           | -                      |
| Past due between 1-3 months                                                                             | 16.546                   | -                      | -                        | -                      |           | -                      |
| Past due between 3-12 months                                                                            | 4.660                    | -                      | -                        | -                      |           | -                      |
| Past due for more than 1 year                                                                           | 19.217                   | -                      | -                        | -                      |           | -                      |

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**NOTE 27. NATURE AND LEVEL OF RISKS ARISING FROM FINANCIAL INSTRUMENTS (continued)**

| Previous Year                                                                                           | Receivables              |                        |                          |                        | Deposits  | Derivative Instruments |
|---------------------------------------------------------------------------------------------------------|--------------------------|------------------------|--------------------------|------------------------|-----------|------------------------|
|                                                                                                         | Trade Receivables        |                        | Other Receivables        |                        |           |                        |
|                                                                                                         | Due from related parties | Due from third parties | Due from related parties | Due from third parties |           |                        |
| Maximum exposure to credit risk at the end of reporting period (A+B+C+D+E)                              | 290.784                  | 2.438.036              | 102.678                  | 118.237                | 6.101.695 | 3.492                  |
| - Maximum credit risk secured by guarantees                                                             | 184.614                  | 1.160.129              | -                        | -                      | -         | -                      |
|                                                                                                         | -                        | -                      | -                        | -                      | -         | -                      |
| A. Net carrying amount of financial assets that are neither past due nor impaired                       | 284.757                  | 2.329.579              | 102.678                  | 102.342                | 6.101.695 | 3.492                  |
| B. Carrying amount of financial assets whose term has been renegotiated, otherwise past due or impaired | -                        | -                      | -                        | -                      | -         | -                      |
| C. Net carrying amount of financial assets past due but not impaired                                    | 6.027                    | 110.208                | -                        | 15.895                 | -         | -                      |
| - Under guarantee, securities and credit insurance                                                      | -                        | 47.494                 | -                        | -                      | -         | -                      |
| D. Net carrying amount of financial assets impaired                                                     | -                        | (1.751)                | -                        | -                      | -         | -                      |
| - past due (gross carrying value)                                                                       | -                        | 114.132                | -                        | -                      | -         | -                      |
| - impaired (-)                                                                                          | -                        | (115.883)              | -                        | -                      | -         | -                      |
| - Net carrying amount of financial assets under guarantee, securities and credit insurance              | -                        | (1.751)                | -                        | -                      | -         | -                      |
| - not past due (gross carrying value)                                                                   | -                        | -                      | -                        | -                      | -         | -                      |
| - impaired (-)                                                                                          | -                        | -                      | -                        | -                      | -         | -                      |
| - Net carrying amount of financial assets under guarantee, securities and credit insurance              | -                        | -                      | -                        | -                      | -         | -                      |
| E. Off- balance sheet items which include credit risk                                                   | -                        | -                      | -                        | -                      | -         | -                      |

| Previous Year                 | Trade Receivables | Other Receivables | Deposits | Derivative Instruments |
|-------------------------------|-------------------|-------------------|----------|------------------------|
| Past due between 1-30 days    | 76.896            | -                 | -        | -                      |
| Past due between 1-3 months   | 14.272            | -                 | -        | -                      |
| Past due between 3-12 months  | 3.726             | -                 | -        | -                      |
| Past due for more than 1 year | 15.314            | -                 | -        | -                      |

**g) Capital Risk Management**

The Group's policy is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value. The Group periodically measures Net Debt to EBITDA ratio to maintain capital risk management. Net Debt is calculated by deducting cash and cash equivalents and deposits over three months from total borrowing.

**NOTE 28. FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES and DISCLOSURES of HEDGE ACCOUNTING)**

**Fair Value**

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable, willing parties in an arm's length transaction. The optimum fair value of a financial instrument is the quoted market value, if any.

The financial assets and liabilities which are denominated in foreign currencies are evaluated by the foreign exchange rates prevailing on the date of balance sheet which approximate to market rates. The following methods and assumptions were used to estimate the fair value of each class of financial instrument of the Group for which it is practicable to estimate a fair value:

**a) Financial Assets**

The fair values of certain financial assets carried at cost in the consolidated financial statements, including cash and cash equivalents plus the respective accrued interest and other financial assets are considered to approximate their respective carrying values due to their short-term nature and negligible credit losses. The carrying value of trade receivables along with the related allowance for unearned income and uncollectibility are estimated to be their fair values.

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**NOTE 28. FINANCIAL INSTRUMENTS (FAIR VALUE DISCLOSURES and DISCLOSURES of HEDGE ACCOUNTING) (continued)**

**b) Financial Liabilities**

Trade payables and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature. The bank borrowings are stated at their amortized costs and transaction costs are included in the initial measurement of loans and bank borrowings. The fair value of bank borrowings are considered to state their respective carrying values since the interest rate applied to bank loans and borrowings are updated periodically by the lender to reflect active market price quotations. The carrying value of trade payables along with the related allowance for unrealized cost is estimated to be their fair values.

**Derivative Instruments, Risk Management Objectives and Policies**

Derivative instruments and hedging transactions are explained in Note 5, Note 8 and Note 27.

**NOTE 29. EXPLANATORY INFORMATION ON STATEMENT OF CASH FLOWS**

**a) Adjustments for Impairment Loss (Reversal)**

|                                                                                                              | <b>January 1 –<br/>September 30,<br/>2020</b> | <b>January 1 –<br/>September 30,<br/>2019</b> |
|--------------------------------------------------------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Adjustments for impairment loss (reversal of impairment) of inventories (Note 19)                            | <b>21.690</b>                                 | 36.902                                        |
| Adjustments for impairment loss (reversal of impairment) of intangible assets, (Note 20, Note 13)            | -                                             | 26.221                                        |
| Adjustments for impairment loss (reversal of impairment) of property, plant and equipment (Note 20, Note 12) | <b>19.548</b>                                 | 31.038                                        |
| Adjustments for impairment loss (reversal of impairment) of receivables (Note 19)                            | <b>42.462</b>                                 | 21.279                                        |
|                                                                                                              | <b>83.700</b>                                 | 115.440                                       |

**b) Adjustments for (Reversal of) Provisions Related with Employee Benefits**

|                                        | <b>January 1 –<br/>September 30,<br/>2020</b> | <b>January 1 –<br/>September 30,<br/>2019</b> |
|----------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Provision for vacation pay liability   | <b>14.511</b>                                 | 17.259                                        |
| Provision for retirement pay liability | <b>33.522</b>                                 | 45.536                                        |
| Provision for seniority bonus          | <b>11.872</b>                                 | 9.999                                         |
|                                        | <b>59.905</b>                                 | 72.794                                        |

**c) Adjustments for Interest (Income) Expenses**

|                                                                 | <b>January 1 –<br/>September 30,<br/>2020</b> | <b>January 1 –<br/>September 30,<br/>2019</b> |
|-----------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Adjustments for interest expenses (Note 21)                     | <b>471.643</b>                                | 407.544                                       |
| Adjustments for interest expense on lease liabilities (Note 21) | <b>38.905</b>                                 | 37.017                                        |
| Adjustments for interest income (Note 21)                       | <b>(178.600)</b>                              | (182.539)                                     |
| Adjustments for interest income on lease liabilities (Note 21)  | -                                             | (8.016)                                       |
|                                                                 | <b>331.948</b>                                | 254.006                                       |

**d) Cash Flows from (used in) Financing Activities**

|                                                              | <b>January 1 –<br/>September 30,<br/>2020</b> | <b>January 1 –<br/>September 30,<br/>2019</b> |
|--------------------------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Income / (loss) from cash flow hedge                         | <b>73.489</b>                                 | (238.398)                                     |
| Change in time deposits with maturity more than three months | <b>160.429</b>                                | 20.698                                        |
|                                                              | <b>233.918</b>                                | (217.700)                                     |

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**NOTE 29. EXPLANATORY INFORMATION ON STATEMENT OF CASH FLOWS (continued)**

**e) Adjustments for Fair Value (Gains) Losses on Derivative Financial Instruments**

|                                                    | <b>January 1 –<br/>September 30,<br/>2020</b> | <b>January 1 –<br/>September<br/>30, 2019</b> |
|----------------------------------------------------|-----------------------------------------------|-----------------------------------------------|
| Adjustments for fair value                         |                                               |                                               |
| (gains) losses on derivative financial instruments | <b>76.316</b>                                 | 119.305                                       |
| Adjustments for put option revaluation             | <b>(72.046)</b>                               | -                                             |
|                                                    | <b>4.270</b>                                  | 119.305                                       |

**NOTE 30. EVENTS AFTER REPORTING PERIOD**

None.

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