

Audited Financial Results for the Year ended on 31st March, 2011

Amount in ₹ Crores

	CONSOLIDATED					
	9 Months ended (Unaudited)	Quarter ended (Unaudited)	Quarter ended (Unaudited)	Change %	Year ended (Audited)	Change %
	31.12.2010	31.03.2011	31.03.2010		31.03.2011	31.03.2010
Gross Sales/Income from Operations	2992.63	1117.22	855.07	30.7	4109.85	3415.77
Less: Excise Duty	23.42	9.00	6.49		32.42	25.30
a) Net Sales/Income from Operations	2969.21	1108.22	848.58	30.6	4077.43	3390.47
b) Other Operating Income	25.62	7.40	9.67		33.02	25.25
Total Income	2994.83	1115.62	858.25	30.0	4110.45	3415.72
Expenditure:						
a) (Increase)/Decrease in Stock in Trade & Work in Progress	(88.33)	(33.23)	22.79		(121.56)	(10.28)
b) Consumption of Materials	1305.50	501.33	318.30		1806.83	1331.26
c) Purchase of Traded Goods	199.05	20.94	43.23		219.99	229.77
d) Advertising & Publicity	407.14	127.42	115.61		534.56	493.48
e) Employee cost	230.77	91.45	75.40		322.22	284.74
f) Depreciation	13.03	18.74	13.08		62.41	50.27
g) Amortisation	365.99	6.19	1.79		19.22	5.94
h) Other expenditure	2476.82	927.56	701.53	32.2	3404.38	2817.56
Total Expenditure:	518.01	188.06	156.72	20.0	706.07	598.16
Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	15.86	16.28	7.48		32.14	22.97
Other Income	533.87	204.34	164.20		738.21	621.13
Profit before Interest & Exceptional Items (3+4)	14.43	15.91	5.16		30.34	20.21
Interest and Financial Charges	519.44	188.43	159.04		707.87	600.92
Profit after Interest but before Exceptional Items (5-6)	519.44	188.43	159.04		707.87	600.92
Exceptional Item						
Profit/(Loss) from Ordinary Activities before Tax (7+8)	519.44	188.43	159.04	18.5	707.87	600.92
Tax Expenses	97.58	41.40	25.81		138.98	100.47
Net Profit/(Loss) from Ordinary Activities after Tax (9-10)	421.86	147.03	133.23	10.4	568.89	500.45
Extraordinary Items (net of tax expenses)						
Net Profit/(Loss) for the period (11-12)	421.86	147.03	133.23		568.89	500.45
Provision for Taxation for Earlier years						
Net Profit/(Loss) (13-14)	421.86	147.03	133.23		568.89	500.45
Minority Interest-(Profit)/Loss	0.29	0.03	(0.00)		0.32	(0.81)
Net Profit/(Loss) after minority Interest (15-16)	421.57	147.01	133.23	8.5	568.58	503.23
Paid-up Equity Share Capital (Face Value of Re 1 Each)	174.07	174.07	86.90		174.07	86.90
Reserves excluding Revaluation Reserves as on 31.03.2011						
Basic EPS (in Rs. Not annualized)	2.42	0.84	0.78		3.27	2.90
Diluted EPS (in Rs. Not annualized)	2.41	0.84	0.78		3.25	2.89
Public shareholding:-						
Number of shares	544080948	544084948	269237905		544084948	269237905
Percentage of shareholding	31.26	31.26	31.03		31.26	31.03
Promoters and promoter group Shareholding						
a) Pledged/Encumbered						
Number of shares			25060001			25060001
Percentage of shares (as a % of the total shareholding of promoter and promoter group)			4.19			4.19
Percentage of shares (as a % of the total share capital of the company)			2.90			2.90
b) Non-Encumbered						
Number of shares	1196632850	1196638850	573287924		1196638850	573287924
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	95.81		100.00	95.81
Percentage of shares (as a % of the total share capital of the company)	68.74	68.74	66.07		68.74	66.07

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PARTICULARS	CONSOLIDATED				
	9 Months ended (Unaudited)	Quarter ended (Unaudited)	Quarter ended (Unaudited)	Year ended (Audited)	Year ended (Audited)
	31.12.2010	31.03.2011	31.03.2010	31.03.2011	31.03.2010
<u>Segment Revenue</u>					
A. Consumer Care Business	2323.65	873.30	639.30	3196.95	2624.52
B. Consumer Health Business	229.14	86.07	76.81	315.21	279.55
C. Foods Business	368.43	126.44	115.61	494.87	415.80
D. Retail Business	13.80	6.70	2.40	20.50	9.18
E. Others	57.61	24.71	20.95	82.32	86.72
Gross Sales/Income from Operations	2992.63	1117.22	855.07	4109.85	3415.77
<u>Segment Results Profit / Loss(-) Before Tax and Interest</u>					
A. Consumer Care Business	602.96	216.50	186.63	819.63	719.50
B. Consumer Health Business	52.84	25.01	21.12	77.85	73.62
C. Foods Business	69.83	21.95	20.14	91.78	72.52
D. Retail Business	(6.89)	(2.25)	(2.29)	(9.14)	(9.35)
E. Others	2.35	3.61	0.02	5.96	5.95
Sub Total	721.09	264.82	225.62	986.08	862.24
Less: Interest & Financial Expenses	14.43	15.91	5.16	30.34	20.21
Less: Other Unallocable expenditure net off unallocable income	187.22	60.48	61.42	247.87	241.11
Profit / (Loss) Before Tax	519.44	188.43	159.04	707.87	600.92
Less:- Tax Expenses	97.58	41.40	25.81	138.98	100.47
Profit / (Loss) After Tax	421.86	147.03	133.23	568.89	500.45
Provision for Taxation for Earlier years		(0.01)	(2.24)	(0.01)	(1.97)
Net Profit/(Loss)	421.86	147.04	135.47	568.90	502.42
Minority Interest	0.29	0.03		0.32	(0.81)
Net Profit/(Loss) after minority Interest	421.57	147.01	135.47	568.58	503.23
<u>Capital Employed (Segment Assets-Segment Liabilities)</u>					
A. Consumer Care Business	781.62	792.77	560.06	792.77	560.06
B. Consumer Health Business	91.56	85.44	68.86	85.44	68.86
C. Foods Business	162.76	168.34	168.90	168.34	168.90
D. Retail Business	6.58	3.69	12.49	3.69	12.49
E. Others	30.33	30.33	32.03	30.33	32.03
Others Unallocated capital employed	196.21	209.52	90.31	209.52	90.31
Total	1269.06	1290.09	932.65	1290.09	932.65

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DABUR INDIA LIMITED (CONSOLIDATED)

STATEMENT OF ASSETS AND LIABILITIES

₹ in Crore

Particulars	Year ended 31.03.2011	Year ended 31.03.2010
	Audited	Audited
SHAREHOLDERS FUNDS :		
(a) Capital	174	87
(b) Reserves and Surplus	1217	848
MINORITY INTEREST	4	4
LOAN FUNDS	1051	179
DEFERRED TAX LIABILITY (NET)	19	11
TOTAL	2465	1129
FIXED ASSETS	1542	677
INVESTMENTS	427	264
CURRENT ASSETS, LOANS		
AND ADVANCES		
(a) Inventories	709	426
(b) Sundry Debtors	355	120
(c) Cash and Bank balances	272	192
(d) Loans and Advances	516	367
	1852	1105
Less : Current Liabilities and Provision		
(a) Liabilities	714	467
(b) Provisions	743	453
	1457	920
NET CURRENT ASSETS	395	185
MISCELLANEOUS EXPENDITURE (NOT WRITTEN	101	3
OFF OR ADJUSTED)		
TOTAL	2465	1129

Notes :

1 Pursuant to the acquisition (w.e.f Jan 1, 2011) of the entire ownership in Namaste Laboratories LLC alongwith three other entities i.e., Hair Rejuvenation & Revitalization Nigeria Ltd., Healing Hair Laboratories International LLC and Urban Laboratories International LLC, at a consideration of Rs 438 cr. *, the results of these entities have been consolidated in the above statement.

* The additional consideration not exceeding Rs. 177 cr. that may be payable over a period of four years subject to the achievement of stipulated business targets, as per the terms of the Earn-out agreement, has been considered in the above results.

2 The Company has paid interim dividend @ 50% (i.e. Re 0.50 per share having par value of Re 1 each) for the financial year 2010-11 aggregating Rs. 101.50 cr. (including tax on dividend) on 10th November 2010. The Company has declared final dividend @ 65% (i.e. Re 0.65 per share having par value of Rs 1 each) for the financial year 2010-11 aggregating to Rs. 131.50 cr. (including tax on dividend).

figures in crores

	Nine months ended		Quarter ended		Quarter ended		Year ended		Year ended	
	(Unaudited)		(Unaudited)		(Unaudited)		(Audited)		(Audited)	
	31.12.2010	31.03.2011	31.03.2011	31.03.2010	31.03.2011	31.03.2010	31.03.2011	31.03.2010	31.03.2011	31.03.2010
Gross Sales/Income from Operations	2466.21	829.15	829.15	736.42	3295.36	736.42	3295.36	2879.54	3295.36	2879.54
Profit Before Tax	431.99	164.28	164.28	131.15	596.27	131.15	596.27	527.02	596.27	527.02
Profit After Tax	342.89	128.54	128.54	107.98	471.43	107.98	471.43	433.14	471.43	433.14

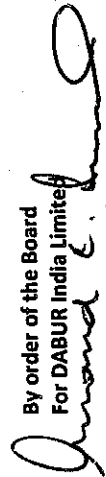
3 Standalone Results as on 31.03.2011 are as under -

4 Corresponding figures of previous year/period have been regrouped wherever considered necessary to correspond to current year/period classification.

5 Information on investor complaints for the quarter in numbers :
Opening - Nil Received - 5 Disposed of - 5 Closing - NIL

6 The above results, duly reviewed by the Audit Committee, have been approved by the Board of Directors in its meeting held on 27th April 2011

Place : New Delhi
Date : 27th April 2011

By order of the Board
For DABUR India Limited

(Dr. Anand C. Burman)
Chairman

Note: The Standalone financial results of the company for the quarter/year ended 31st March 2011 have been filed with the Stock Exchanges where the company's shares are listed and are available on company's website www.dabur.com

Audited Financial Results for the Year ended on 31st March, 2011

Amount in ₹ Crores

STANDALONE						
PARTICULARS	9 Months ended (Unaudited)	Quarter ended (Unaudited)	Quarter ended (Unaudited)	Change %	Year ended (Audited)	Change %
	31.12.2010	31.03.2011	31.03.2010		31.03.2010	
Gross Sales/Income from Operations	2466.21	829.15	726.42	14.1	2879.54	14.4
Less: Excise Duty	22.24	8.75	5.97		23.58	
1 a) Net Sales/Income from Operations	2443.97	820.40	720.45	13.9	2855.96	14.3
b) Other Operating Income	18.12	5.18	7.85		18.63	
Total Income	2462.09	825.58	728.30	13.4	2874.59	14.4
2 Expenditure:						
a) (Increase)/Decrease in Stock in Trade & Work in Progress	(50.09)	(28.22)	31.48		(9.68)	
b) Consumption of Materials	934.50	339.55	225.97		988.10	
c) Purchase of Traded Goods	350.03	104.88	98.39		395.51	
d) Advertising & Publicity	315.36	74.83	92.18		390.03	
e) Employee cost	170.23	60.61	56.63		212.34	
f) Depreciation	28.08	9.65	8.23		31.91	
g) Amortisation	11.18	5.42	1.86		5.66	
h) Other expenditure	278.96	99.66	85.00		343.21	
Total Expenditure:	2038.25	666.38	599.74	11.1	2357.08	14.7
3 Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	423.84	159.20	128.56	23.8	517.51	12.7
4 Other Income	17.68	8.48	6.19		23.00	
5 Profit before Interest & Exceptional Items (3+4)	441.52	167.68	134.75		540.51	
6 Interest and Financial Charges	9.53	3.40	3.60		13.49	
7 Profit after Interest but before Exceptional Items (5-6)	431.99	164.28	131.15		527.02	
8 Exceptional Item						
9 Profit/(Loss) from Ordinary Activities before Tax (7+8)	431.99	164.28	131.15	25.3	527.02	13.1
10 Tax Expenses	89.10	35.75	23.22		93.70	
11 Net Profit/(Loss) from Ordinary Activities after Tax (9-10)	342.89	128.53	107.93	19.1	433.32	8.8
12 Extraordinary items (net of tax expenses)	342.89	128.53	107.93		433.32	
13 Net Profit/(Loss) for the period (11-12)		(0.01)	(0.05)		0.18	
14 Provision for Taxation for Earlier years						
15 Net Profit/(Loss) (13-14)	342.89	128.54	107.98		433.14	
16 Minority Interest-Profit/(Loss)						
17 Net Profit/(Loss) after minority Interest (15-16)	342.89	128.54	107.98	19.0	433.14	8.8
18 Paid-up Equity Share Capital (Face Value of Re 1 Each)	174.07	174.07	86.90		86.90	
19 Reserves excluding Revaluation Reserves as on 31.03.2011		977.09	927.09		662.48	
20 Basic EPS (in Rs. Not annualized)	1.97	0.74	0.62		2.50	
21 Diluted EPS (in Rs. Not annualized)	1.96	0.73	0.62		2.49	
22 Public shareholding:-						
Number of shares	544090948	544084948	269237905		269237905	
Percentage of shareholding	31.26	31.26	31.03		31.03	
23 Promoters and promoter group Shareholding						
a) Pledged/Encumbered			25060001		25060001	
Number of shares			4.19		4.19	
Percentage of shares (as a % of the total shareholding of promoter and promoter group)			2.90		2.90	
Percentage of shares (as a % of the total share capital of the company)						
b) Non-Encumbered						
Number of shares	1196632850	1196638850	573287924		573287924	
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	95.81		95.81	
Percentage of shares (as a % of the total share capital of the company)	68.74	68.74	66.07		66.07	

