

Statement of Consolidated Unaudited Results for the Quarter Ended 30th June 2013

(Amt in Rs. Cr.)

	Particulars	Quarter ended (30/06/2013)	Preceding Quarter ended (31/03/2013)	Corresponding Quarter ended (30/06/2012)	Previous year ended (31/03/2013)
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	Income from operations				
	(a) Net sales/income from operations (Net of excise duty)	1,651.10	1,531.09	1,461.97	6,146.38
	(b) Other operating income	5.42	12.56	9.29	29.74
	Total income from operations (net)	1,656.52	1,543.65	1,471.26	6,176.12
2	Expenses				
	(a) Cost of materials consumed	632.80	632.95	627.96	2,422.11
	(b) Purchases of stock-in-trade	190.24	152.58	145.58	599.22
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(15.68)	(45.66)	(41.90)	(1.99)
	(d) Advertising & Publicity	254.22	191.92	229.21	836.98
	(e) Employee benefits expense	131.25	120.90	112.20	471.23
	(f) Depreciation and amortisation expense	28.71	28.16	26.70	112.40
	(g) Other expenses	222.81	218.11	184.52	818.77
	Total expenses	1,444.35	1,298.96	1,284.27	5,258.72
3	Profit / (Loss) from operations before other income, finance costs and exceptional items	212.17	244.69	186.99	917.40
4	Other income	36.59	22.98	26.34	94.50
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items	248.76	267.67	213.33	1,011.90
6	Finance costs	13.30	14.98	21.26	58.90
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items	235.46	252.69	192.07	953.00
8	Exceptional items	-	-	(4.66)	(4.66)
9	Profit / (Loss) from ordinary activities before tax	235.46	252.69	187.41	948.34
10	Tax expense	48.42	50.68	37.77	182.63
11	Net Profit / (Loss) from ordinary activities after tax	187.04	202.01	149.64	765.71
12	Extraordinary items	-	-	-	0.08
13	Net Profit / (Loss) for the period	187.04	202.01	149.64	765.79
14	Share of profit / (loss) of associates	-	-	-	-
15	Minority interest	1.03	1.46	0.24	2.37
16	Net Profit / (Loss) after taxes, minority interest and share of profit / (loss) of associates	186.01	200.55	149.40	763.42

17	Paid-up equity share capital (Face Value of Re 1 Each)	174.36	174.29	174.28	174.29
18	Reserve excluding Revaluation Reserves				1,945.60
19.i	Earnings per share (before extraordinary items) (of ` Re 1 /- each) (not annualised):				
	(a) Basic	1.07	1.15	0.86	4.38
	(b) Diluted	1.06	1.14	0.85	4.35
19.ii	Earnings per share (after extraordinary items) (of ` Re 1 /- each) (not annualised):				
	(a) Basic	1.07	1.15	0.86	4.38
	(b) Diluted	1.06	1.14	0.85	4.35

Select Information for the Quarter Ended 30th June 2013

	Particulars	Quarter ended (30/06/2013)	Preceding Quarter ended (31/03/2013)	Corresponding Quarter ended (30/06/2012)	Previous year ended (31/03/2013)
A	PARTICULARS OF SHAREHOLDING				
1	Public shareholding				
	- Number of shares	546,893,011	546,196,161	546,039,833	546,196,161
	- Percentage of shareholding	31.37	31.34	31.33	31.34
2	Promoters and Promoter Group Shareholding				
	a) Pledged / Encumbered				
	- Number of shares	300,000	300,000	600,000	300,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.03	0.03	0.05	0.03
	- Percentage of shares (as a % of the total share capital of the company)	0.02	0.02	0.03	0.02
	b) Non - encumbered				
	- Number of shares	1,196,438,850	1,196,438,850	1,196,138,850	1,196,438,850
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	99.97	99.97	99.95	99.97
	- Percentage of shares (as a % of the total share capital of the company)	68.62	68.65	68.63	68.65

	Particulars	Quarter ended (30.06.2013)
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	NIL
	Received during the quarter	8
	Disposed of during the quarter	6
	Remaining unresolved at the end of the quarter	2

**Consolidated Unaudited Segment wise Revenue, Results and Capital Employed
for the Quarter ended on 30th June, 2013**

(Amount in Rs.Cr.)

	PARTICULARS	Quarter ended (30/06/2013)	Preceding Quarter ended (31/03/2013)	Corresponding Quarter ended (30/06/2012)	Previous year ended (31/03/2013)
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1.	<u>Segment Revenue</u>				
	A. Consumer Care Business	1343.15	1289.68	1174.81	5141.89
	B. Foods Business	249.96	192.68	211.52	744.88
	C. Retail Business	16.86	15.83	13.27	59.97
	D. Other Segments	41.13	32.90	62.37	199.64
	Net Sales/Income from Operations	1651.10	1531.09	1461.97	6146.38
2.	<u>Segment Results Profit / Loss(-) Before Tax and Interest</u>				
	A. Consumer Care Business	277.63	294.99	239.74	1147.98
	B. Foods Business	38.32	30.17	33.39	115.05
	C. Retail Business	(0.90)	(1.39)	(2.40)	(9.53)
	D. Other Segments	2.54	2.00	4.37	14.91
	Sub Total	317.59	325.77	275.10	1268.41
	Less:Interest & Financial Expenses	13.30	14.98	21.26	58.90
	Less:Unallocable expenditure net off unallocable income	68.83	58.10	61.77	256.51
	Profit / (Loss) Before Tax	235.46	252.69	192.07	953.00
	Exceptional Item			(4.66)	(4.66)
	Profit/(Loss) from Ordinary Activities before Tax	235.46	252.69	187.41	948.34
	Less:- Tax Expenses	48.42	50.68	37.77	182.63
	Profit / (Loss) After Tax	187.04	202.01	149.64	765.71
	Extraordinary items				0.08
	Net Profit/(Loss) for the period	187.04	202.01	149.64	765.79
	Minority Interest	1.03	1.46	0.24	2.37
	Net Profit/(Loss) after minority Interest	186.01	200.55	149.40	763.42
3.	<u>Capital Employed(Segment Assets-Segment Liabilities)</u>				
	A. Consumer Care Business	1327.28	1314.98	1167.01	1314.98
	B. Foods Business	289.52	259.63	219.37	259.63
	C. Retail Business	16.97	17.84	3.40	17.84
	D. Other Segments	33.92	32.16	41.84	32.16
	Unallocated capital employed	569.75	470.60	348.35	470.60
	Total	2237.44	2095.21	1779.97	2095.21

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Notes :

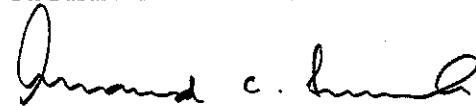
- 1 Dabur Lanka (Pvt) Ltd, a wholly owned subsidiary, incorporated in Sri Lanka was set up with the object of manufacturing and selling consumer care and food products with a proposed fixed capital outlay of Rs 88.80 crores approximately. Till date Rs 41.18 crores have been contributed towards equity participation and Rs 47.62 crores have been raised through long term bank borrowings. Out of this Rs 75.59 crores have been spent on the ongoing project and the balance amount is lying as unutilized. The project has commenced the commercial production on 8th July'2013 i.e. subsequent to end of the quarter.
- 2 Dabur Consumer Care (Pvt.) Ltd., a newly formed wholly owned subsidiary, has been incorporated in Sri Lanka on 19th April'2013 with the object of buying, selling and manufacturing consumer care products.
- 3 The paid up capital has been increased by Rs. 0.07 cr. pursuant to allotment of 696850 equity shares of Re. 1 each, on exercise of stock options by employees.
- 4 Pursuant to disposal of the entire stake of Weikfield International (UAE) LLC by Dabur International Ltd in quarter ended June'12, the former no longer forms part of the group. However this does not have material impact on the profitability for the quarter.
- 5 Long term investment in fixed deposits worth Rs.15 crores has been encashed during the quarter.
- 6 Deferred Tax & Employee related dues covered under AS 15 have been provided on estimated basis.
- 7 Final dividend @ 85% (i.e. Re 0.85 per share having par value of Re 1 each) has been paid for the financial year 2012-13 aggregating Rs 173.33 cr including dividend tax subsequent to the end of quarter.
- 8 Standalone Results as on 30.06.2013 are as under -

(Amount in Rs. Cr)

	Quarter ended (30/06/2013)	Preceding Quarter ended (31/03/2013)	Corresponding Quarter ended (30/06/2012)	Previous year ended (31/03/2013)
Net Sales/Income from Operations	1126.02	1096.82	1017.03	4349.39
Profit Before Tax	169.72	203.92	151.32	749.67
Profit After Tax	130.89	159.67	118.92	590.98

- 9 Previous period figures have been regrouped / rearranged wherever necessary to conform to classification of this period.
- 10 The above results, duly reviewed by the Audit Committee, have been approved by the Board of Directors in its meeting held on 24th July, 2013.
- 11 Statutory Auditors have completed review of standalone Financial Results & Segment Report for the quarter ended on 30th June 2013.

By order of the Board
For Dabur India Limited



(Dr. Anand C. Burman)
Chairman

Place : New Delhi
Date : 24th July 2013

The standalone financial results of the company for the quarter ended on 30th June 2013 have been filed with the Stock Exchanges where the company's shares are listed and are available on company's website www.dabur.com.

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G. BASU & Co.
CHARTERED ACCOUNTANTS

BASU HOUSE
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KOLKATA - 700 072

AUDITORS' REPORT

To the Board of Directors,
Dabur India Limited.

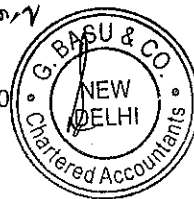
We have reviewed the accompanying statement of unaudited financial results of Dabur India Limited for the quarter ended on June 30, 2013 except for the disclosures regarding "Public share holding" and "promoter and promoters group share holding" which have been traced from disclosures made by management and have not been audited by us. This statement is the responsibility of the Company's management and has been approved by the Board of Directors on even date i.e. 24th July, 2013. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the standard on Review Engagement (SRE) 2400, Engagement to Review financial statement issued by Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to enquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For G. BASU & COMPANY
Chartered Accountants
Firm Registration No. 301174E

ANIL KUMAR
Partner
Membership No.00 9390

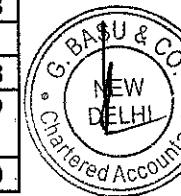


24th July, 2013

Dabur India Limited
Statement of Standalone Unaudited Results for the Quarter Ended 30th June 2013

(Amt in Rs. Cr.)

	Particulars	Quarter ended (30/06/2013)	Preceding Quarter ended (31/03/2013)	Corresponding Quarter ended (30/06/2012)	Previous year ended (31/03/2013)
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	Income from operations				
	(a) Net sales/income from operations (Net of excise duty)	1,122.39	1,094.04	1,012.66	4,334.18
	(b) Other operating income	3.63	2.78	4.37	15.21
	Total income from operations (net)	1,126.02	1,096.82	1,017.03	4,349.39
2	Expenses				
	(a) Cost of materials consumed	415.81	441.17	391.90	1,658.05
	(b) Purchases of stock-in-trade	186.55	141.75	165.98	630.29
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2.55)	(10.63)	(6.92)	25.83
	(d) Advertising & Publicity	149.21	115.71	131.93	502.37
	(e) Employee benefits expense	76.45	72.27	64.55	281.24
	(f) Depreciation and amortisation expense	18.47	18.89	17.92	73.24
	(g) Other expenses	138.67	130.89	122.43	497.19
	Total expenses	982.61	910.05	887.79	3,668.21
3	Profit / (Loss) from operations before other income, finance costs and exceptional items	143.41	186.77	129.24	681.18
4	Other income	30.14	23.93	23.77	86.89
5	Profit / (Loss) from ordinary activities before finance costs and exceptional items	173.55	210.70	153.01	768.07
6	Finance costs	3.83	6.78	1.69	18.40
7	Profit / (Loss) from ordinary activities after finance costs but before exceptional items	169.72	203.92	151.32	749.67
8	Exceptional items	-	-	-	-
9	Profit / (Loss) from ordinary activities before tax	169.72	203.92	151.32	749.67
10	Tax expense	38.83	44.25	32.40	158.69
11	Net Profit / (Loss) from ordinary activities after tax	130.89	159.67	118.92	590.98
12	Extraordinary items	-	-	-	-
13	Net Profit / (Loss) for the period	130.89	159.67	118.92	590.98
17	Paid-up equity share capital (Face Value of Re 1 Each)	174.36	174.29	174.28	174.29
18	Reserve excluding Revaluation Reserves				1,416.00



19.i	Earnings per share (before extraordinary items) (of ` Re 1 /- each) (not annualised):				
	(a) Basic	0.75	0.92	0.68	3.39
	(b) Diluted	0.75	0.91	0.68	3.37
19.ii	Earnings per share (after extraordinary items) (of ` Re 1 /- each) (not annualised):				
	(a) Basic	0.75	0.92	0.68	3.39
	(b) Diluted	0.75	0.91	0.68	3.37

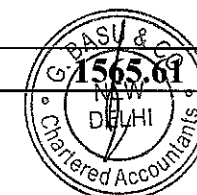
Select Information for the Quarter Ended 30th June 2013

	Particulars	Quarter ended (30/06/2013)	Preceding Quarter ended (31/03/2013)	Corresponding Quarter ended (30/06/2012)	Previous year ended (31/03/2013)
A	PARTICULARS OF SHAREHOLDING				
1	Public shareholding				
	- Number of shares	546,893,011	546,196,161	546,039,833	546,196,161
	- Percentage of shareholding	31.37	31.34	31.33	31.34
2	Promoters and Promoter Group Shareholding				
	a) Pledged / Encumbered				
	- Number of shares	300,000	300,000	600,000	300,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.03	0.03	0.05	0.03
	- Percentage of shares (as a % of the total share capital of the company)	0.02	0.02	0.03	0.02
	b) Non - encumbered				
	- Number of shares	1,196,438,850	1,196,438,850	1,196,138,850	1,196,438,850
	- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	99.97	99.97	99.95	99.97
	- Percentage of shares (as a % of the total share capital of the company)	68.62	68.65	68.63	68.65

	Particulars	Quarter ended (30.06.2013)
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	NIL
	Received during the quarter	8
	Disposed of during the quarter	6
	Remaining unresolved at the end of the quarter	2



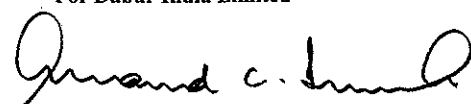
Standalone Unaudited Segment wise Revenue, Results and Capital Employed for the Quarter Ended on 30th June, 2013 (Amount in Rs.Cr.)					
	PARTICULARS	Quarter ended (30/06/2013)	Preceding Quarter ended (31/03/2013)	Corresponding Quarter ended (30/06/2012)	Previous year ended (31/03/2013)
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1.	<u>Segment Revenue</u>				
	A. Consumer Care Business	862.83	891.33	767.63	3473.67
	B. Foods Business	219.48	171.39	184.18	666.12
	C. Other Segments	40.08	31.32	60.85	194.39
	Net Sales/Income from Operations	1122.39	1094.04	1012.66	4334.18
2.	<u>Segment Results Profit / Loss(-) Before Tax and Interest</u>				
	A. Consumer Care Business	212.49	247.49	186.41	922.88
	B. Foods Business	25.53	18.46	23.46	83.17
	C. Other Segments	2.31	1.46	3.62	13.67
	Sub Total	240.33	267.41	213.49	1019.72
	Less:Interest & Financial Expenses	3.83	6.78	1.69	18.40
	Less:Unallocable expenditure net off unallocable income	66.78	56.71	60.48	251.65
	Profit / (Loss) Before Tax	169.72	203.92	151.32	749.67
	Exceptional Item				
	Profit/(Loss) from Ordinary Activities before Tax	169.72	203.92	151.32	749.67
	Less:- Tax Expenses	38.83	44.25	32.40	158.69
	Profit / (Loss) After Tax	130.89	159.67	118.92	590.98
	Extraordinary items				
	Net Profit/(Loss) for the period	130.89	159.67	118.92	590.98
3.	<u>Capital Employed(Segment Assets-Segment Liabilities)</u>				
	A. Consumer Care Business	745.53	748.52	722.14	748.52
	B. Foods Business	156.00	140.68	148.60	140.68
	C. Other Segments	27.68	26.11	35.50	26.11
	Unallocated capital employed	774.64	650.30	469.47	650.30
	Total	1703.85	1565.61	1375.71	1565.61



Notes :

- 1 Final dividend @ 85% (i.e. Re 0.85 per share having par value of Re 1 each) has been paid for the financial year 2012-13 aggregating Rs 173.33 cr including dividend tax subsequent to the end of quarter.
- 2 The paid up capital has been increased by Rs. 0.07 cr. pursuant to allotment of 696850 equity shares of Re. 1 each, on exercise of stock options by employees.
- 3 Long term investment in fixed deposits worth Rs.15 crores has been encashed during the quarter.
- 4 Deferred Tax & Employee related dues covered under AS 15 have been provided on estimated basis.
- 5 Previous period figures have been regrouped / rearranged wherever necessary to conform to classification of this period.
- 6 The above results, duly reviewed by the Audit Committee, have been approved by the Board of Directors in its meeting held on 24th July, 2013.
- 7 Statutory Auditors have completed review of this Financial Results & Segment Report for the quarter ended on 30th June 2013.

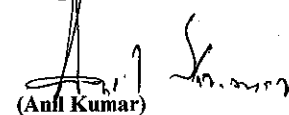
By order of the Board
For Dabur India Limited



(Dr. Anand C. Burman)
Chairman

Place : New Delhi
Date : 24th July 2013

For G Basu & Co
Chartered Accountants
Firm Registration No : 301174E



(Anil Kumar)

Partner

Membership No. : 009390

