



Hindustan Unilever Limited

Hindustan Unilever Limited
Unilever House
B D Sawant Marg
Chakala, Andheri East
Mumbai 400 099

Tel: +91 (22) 3983 0000
Web: www.hul.co.in

31st October, 2013

Stock Code: BSE: 500696
NSE: HINDUNILVR
ISIN: INE030A01027

BSE Limited,
Corporate Relationship Department,
2nd Floor, New Trading Wing,
Rotunda Building, P.J. Towers,
Dalal Street,
Mumbai – 400 001

National Stock Exchange of India Ltd,
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra – Kurla Complex,
Bandra (E),
Mumbai – 400 051

Re: Result of Postal Ballot with respect to the Appointment of MD and CEO

Dear Sir / Madam,

This is further to our letter dated 1st October, 2013 intimating the completion of dispatch of Postal Ballot Notice dated 24th September, 2013 along with Postal Ballot Form to the shareholders of the Company.

In this regard, please note that Mr. S. N. Ananthasubramanian, Practising Company Secretary, who was appointed as the Scrutinizer for the aforesaid Postal Ballot process has submitted his report to the Chairman today. In accordance with the said report, the shareholders have approved the Special Resolution as embodied in the Postal Ballot Notice dated 24th September, 2013, for the appointment of Mr. Sanjiv Mehta as the Managing Director and Chief Executive Officer of the Company for the period of five years with effect from 10th October, 2013, with an overwhelming majority of 99.52% votes as detailed hereunder:

Votes in favour of the Resolution	: 1,72,22,71,204
Votes against the Resolution	: 82,24,078

The results of the Postal Ballot were accordingly announced today.

We enclose herewith

- Detailed Results of Postal Ballot in the format as prescribed under Clause 35A of the Listing Agreement and
- Certified True Copy of the special resolution as approved by the Shareholders.

You are requested to take the above documents on your records

Thanking You.

Yours faithfully,

For Hindustan Unilever Limited

Dev Bajpai

Executive Director, Legal & Corporate Affairs and Company Secretary

CC: National Securities Depository Limited
CC: Central Depository Services (India) Limited



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Postal Ballot Results

(As per Clause 35A of Listing Agreement)

Details of Agenda: Appointment of Mr. Sanjiv Mehta as the Managing Director and Chief Executive Officer of the Company for the period of five years with effect from 10th October, 2013.

Resolution required: Special Resolution

Mode of Voting: Postal Ballot & E-voting

Promoter/Public	No. of shares held (1)	No. of votes polled [§] (2)	% of Votes Polled on outstanding shares (3)=[(2)/(1)]*100	No. of Votes – in favour (4)	No. of Votes– against (5)	% of Votes in favour on votes polled (6)=[(4)/(2)]*100	% of Votes against on votes polled (7)=[(5)/(2)]*100
Promoter and Promoter Group	145,44,12,858	145,44,12,858	100.00	145,44,12,858	0	100.00	0.00
Public – Institutional Holders	39,67,87,524	26,82,39,460	67.60	26,00,96,166	81,43,294	96.96	3.04
Public-Others	31,13,68,635	78,42,964	2.52	77,62,180	80,784	98.97	1.03
Total	216,25,69,017	173,04,95,282	80.02	172,22,71,204	82,24,078	99.52	0.48

[§]Excludes 279 invalid votes consisting of 21,96,957 Shares

For Hindustan Unilever Limited

Dev Bajpai

Executive Director, Legal & Corporate Affairs
and Company Secretary



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**CERTIFIED TRUE COPY OF THE SPECIAL RESOLUTION PASSED BY
SHAREHOLDERS THROUGH POSTAL BALLOT ON 31ST OCTOBER, 2013**

"RESOLVED THAT pursuant to the provisions of Sections 269, 309 and other applicable provisions, if any, of the Companies Act, 1956 (the Act) read with Schedule XIII of the said Act, (including any statutory modification(s) or re-enactment thereof for the time being in force) and subject to such consents and permissions as may be required, approval be and is hereby accorded to the appointment of Mr. Sanjiv Mehta as the Managing Director and Chief Executive Officer (CEO) of the Company for a period of five years, with effect from October 10, 2013.

RESOLVED FURTHER THAT subject to the provisions of Sections 198 and 309 of the Companies Act, 1956, Mr. Sanjiv Mehta as Managing Director and CEO of the Company, be paid such remuneration comprising salary, performance linked bonus, commission on profits and perquisites/benefits, as may be determined by the Board or a duly constituted Committee thereof from time to time within the maximum limits approved by the members of the Company."

**CERTIFIED TO BE TRUE EXTRACT
HINDUSTAN UNILEVER LIMITED**

**DEV BAJPAI
EXECUTIVE DIRECTOR, LEGAL &
CORPORATE AFFAIRS AND
COMPANY SECRETARY**