



Hindustan Unilever Limited

HINDUSTAN UNILEVER LIMITED

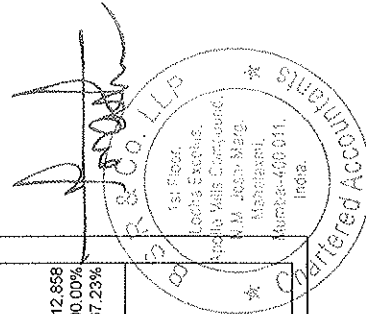
UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2015

Particulars	Unaudited Results for the Quarter ended		Unaudited Results for the Quarter ended 31st March 2015	Audited Results for the Year ended 31st March 2015
	2015	2014		
1.a. Net Sales from Operations (Net of excise duty)	7,97,337	7,57,078	7,55,500	30,17,050
1.b. Other Operating Income	13,176	14,556	12,063	63,512
1. Total Income from operations (net) [1.a. + 1.b.]	8,10,513	7,71,634	7,67,563	30,80,562
2. Expenses [sum of (a) to (g)]	6,67,363	6,46,652	6,42,797	25,88,407
a) Cost of materials consumed	2,83,778	3,10,282	2,92,918	11,86,731
b) Purchases of stock-in-trade	1,02,224	90,146	91,399	3,69,796
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	4,197	(1,465)	(1,622)	5,828
d) Employee benefits expense	36,350	33,567	38,842	1,57,869
e) Depreciation and amortisation expense	7,493	6,672	7,052	28,689
f) Advertising & Promotions	1,15,339	94,488	1,02,789	3,87,494
g) Other expenses	1,17,982	1,12,962	1,11,419	4,52,000
3. Profit from operations before other income, finance costs and exceptional items (1-2)	1,43,150	1,24,982	1,24,766	4,92,155
4. Other income	10,861	20,211	9,841	61,839
5. Profit from ordinary activities before finance costs and exceptional items (3+4)	1,54,011	1,45,193	1,34,607	5,53,994
6. Finance costs	7	625	-	1,682
7. Profit from ordinary activities after finance costs but before exceptional items (5-6)	1,54,004	1,44,568	1,34,607	5,52,312
8. Exceptional items - net credit (charge)	976	3,964	17,940	66,430
9. Profit from Ordinary Activities Before Tax (7+8)	1,54,980	1,48,532	1,52,547	6,18,742
10. Tax expense	40,066	42,847	50,739	1,87,216
11. Net Profit from Ordinary Activities After Tax (9-10)	1,05,914	1,05,685	1,01,808	4,31,526
12. Extraordinary items	-	-	-	-
13. Net Profit for the period (11+12)	1,05,914	1,05,685	1,01,808	4,31,526
17. Paid up Equity Share Capital (face value Re. 1 per share)	21,638	21,631	21,635	21,635
18. Reserves excluding Revaluation Reserve as per balance sheet				3,50,776
19.i Earnings Per Share (EPS) before extraordinary items (of Re. 1/- each) (not annualised):				
(a) Basic - Rs.	4.90	4.89	4.71	19.95
(b) Diluted - Rs.	4.89	4.88	4.70	19.94
19.ii Earnings Per Share (EPS) after extraordinary items (of Re. 1/- each) (not annualised):				
(a) Basic - Rs.	4.90	4.89	4.71	19.95
(b) Diluted - Rs.	4.89	4.88	4.70	19.94
A. PARTICULARS OF SHAREHOLDING				
1. Public Shareholding				
- Number of Shares	70,93,99,722	70,86,94,942	70,90,51,993	70,90,51,993
- Percentage of Shareholding	32.78%	32.76%	32.77%	32.77%
2. Promoters and Promoter Group Shareholding				
a) Pledged/Encumbered				
- Number of shares				
- Percentage of shares (as a % of the total shareholding of promoters and promoter group)				
- Percentage of shares (as a % of the total share capital of the company)				
b) Non-Encumbered				
- Number of shares				
- Percentage of shares (as a % of the total shareholding of promoters and promoter group)				
- Percentage of shares (as a % of the total share capital of the company)				
B. INVESTOR COMPLAINTS				
Quarter ended 30th June 2015				
Pending at the beginning of the quarter				
Received during the quarter				
Disposed of during the quarter				
Remaining unresolved at the end of the quarter				

B. INVESTOR COMPLAINTS

Pending at the beginning of the quarter
Received during the quarter
Disposed of during the quarter
Remaining unresolved at the end of the quarter

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SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

Particulars	Unaudited Results for the Quarter ended		Unaudited Results for the Quarter 31st March	Audited Results for the year 31st March
	2015	2014		
Segment Revenue (Sales and Other operating Income)				
- Soaps and Detergents	3,85,441	3,84,758	3,87,371	14,87,661
- Personal Products	2,40,557	2,15,956	2,24,968	9,00,653
- Beverages	91,490	83,656	97,615	3,63,149
- Packaged Foods	60,794	54,378	47,683	1,89,180
- Others (includes Exports, Water, Infant Care Products, etc)	31,246	30,291	29,470	1,31,291
Total Segment Revenue	8,09,528	7,69,039	7,87,107	30,71,934
Less: Inter Segment Revenue	-	-	-	-
Net Segment Revenue	8,09,528	7,69,039	7,87,107	30,71,934
Segment Results (Profit before tax and interest from ordinary activities)				
- Soaps and Detergents	59,796	53,180	48,825	2,03,365
- Personal Products	71,299	59,665	62,452	2,42,435
- Beverages	14,353	13,825	18,161	61,456
- Packaged Foods	5,438	5,905	2,540	8,317
- Others (includes Exports, Water, Infant Care Products, etc)	(456)	(1,545)	(763)	(1,548)
Total Segment Results	1,50,430	1,30,330	1,31,195	5,14,025
Less: Finance Costs	(7)	(625)	-	(1,682)
Add/(Less): Other unallocable income net of unallocable expenditure	4,557	18,327	21,352	1,06,399
Total Profit Before Tax from ordinary activities	1,54,980	1,48,532	1,52,547	6,18,742
Capital Employed (Segment assets less Segment liabilities)				
- Soaps and Detergents	(33,500)	(43,424)	(12,333)	(12,333)
- Personal Products	(39,544)	(61,803)	(42,760)	(42,760)
- Beverages	36,442	24,359	37,720	37,720
- Packaged Foods	22,810	15,741	21,592	21,592
- Others (includes Exports, Water, Infant Care Products, etc)	(1,802)	(1,052)	(2,457)	(2,457)
Total Capital Employed in segments	(15,594)	(65,978)	1,762	1,762
Add: Unallocable corporate assets less corporate liabilities	4,94,415	5,00,383	3,70,716	3,70,716
Total Capital Employed	4,78,821	4,34,404	3,72,478	3,72,478

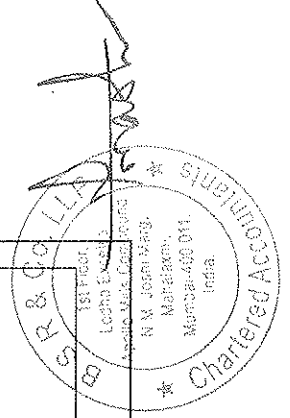
Notes on Segment Information:

1. Segment Revenue, Results and Capital Employed figures represent amounts identifiable to each of the segments. Other "unallocable income net of unallocable expenditure" mainly includes interest, dividend, gain on sale of investments (net), expenses on common services not directly identifiable to individual segments, corporate expenses and exceptional items.

Capital Employed figures are as at 30th June, 2015, 30th June, 2014 and 31st March, 2015. Unallocable corporate assets less corporate liabilities mainly represent investment of surplus funds and cash and bank.

2. Previous period figures have been re-grouped/reclassified wherever necessary, to conform to this period's classification.

Registered Office : Unilever House, B.D. Sawant Marg, Chakala, Andheri East, Mumbai 400 099. CIN : L15140MH1933PLC002030. Tel : +91 (22) 3983 0000.



Notes:

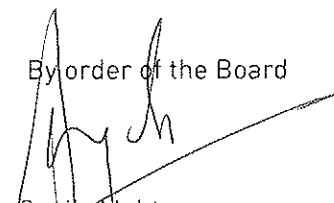
1. Net Sales grew by 5.3% during the quarter with Domestic Consumer Business (FMCG + Water) growing by 5.4%.
2. Operating Profit (Profit from Operations before Other Income, Finance costs and Exceptional Items) for the quarter at Rs. 143,150 lakhs (JQ'14: Rs. 124,982 lakhs) grew by 14.5%.
3. Profit after tax before Exceptional Items (refer note 6 and 7 below) for the quarter is at Rs.105,278 lakhs (JQ'14: Rs. 101,968 lakhs) grew by 3.2%.
4. Employee benefit expense for the base quarter JQ'14 included a one-time credit of an amount of Rs 3,244 Lakhs on account of adjustments for un-utilized pension corpus relating to earlier years; JQ'15: Nil.
5. Other income includes interest income, dividend income and net gain on sale of other non trade current investments aggregating to Rs. 10,861 lakhs (JQ'14: Rs. 8,810 lakhs) and net gain on sale of non current investments Rs Nil (JQ'14: Rs. 10,622 lakhs) and interest on income tax refunds of Rs. Nil (JQ'14: Rs. 779 lakhs).
6. Exceptional items, net credit in JQ'15 include profit on sale of surplus properties Rs. 1,077 lakhs (JQ'14: Rs. 4,015 lakhs) and restructuring expenses Rs. 101 lakhs (JQ'14: Rs 51 lakhs).
7. Taxation for the base quarter JQ'14 included net write back of excess tax provisions of earlier years amounting to Rs.1,056 lakhs; JQ'15 : Nil.
8. Previous period figures have been re-grouped/reclassified wherever necessary, to conform to this period's classification.
9. The text of the above statement was approved by the Board of Directors at their meeting held on 21st July, 2015.

Limited Review: The Limited Review by the Statutory Auditors for the quarter as required under clause 41 of the Listing Agreement has been completed and the related Report is being forwarded to the Stock Exchanges. This Report does not have any impact on the above Results and Notes which need to be explained.

For more details, visit our website at <http://www.hul.co.in>.

Place: Mumbai
Date: 21st July, 2015

By order of the Board


Sanjiv Mehta
Managing Director & CEO
[DIN: 06699923]

