



May 28, 2014

National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra East, Mumbai – 400051

Subject: OUTCOME OF BOARD MEETING OF THE COMPANY HELD ON WEDNESDAY MAY 28, 2014

Scrip Code: NSE - ESCORTS

Dear Sir,

The Board of Directors in its meeting held on May 28, 2014 approved the following:

1. Recommended the Final Dividend of Rs. 0.60 (6%) per equity share, subject to the approval of the Shareholders.
2. Approved the Audited Annual Results for the eighteen months period ended on March 31, 2014 as per Clause 41 of the Listing Agreement. Copy of the same is enclosed along with press release in this regard.

The information as required by Clause 20(b) of the Listing Agreement is already provided in the above stated Annual Financial Results.

Kindly take the same on record.

Thanking you.

Yours faithfully,
For Escorts Limited


G.B. Mathur
Executive Vice President – Company
Secretary & Strategic Advisor

ESCORTS LIMITED

Corporate Secretariat

Corporate Centre: 15/5, Mathura Road, Faridabad - T21 003, Haryana, India
Phone : +91-129-2250222, Fax : +91-129-2250060, 2250058
E-mail : corpsect@ndb.vsnl.net.in, Website : www.escortsgroup.com



ESCORTS LIMITED

Statement of Standalone & Consolidated Financial Results
For The Quarter and Eighteen Months Ended 31st March, 2014

PART I								Rs. In Lakhs	
		Standalone Results						Consolidated Results	
Sl. No.	Particulars	3 Months ended	Preceding 3 months ended	Correspondin g 3 months ended in the previous year	For the Eighteen Months ended		Previous Year ended	For the Period / Year ended	
		31/03/14	31/12/13	31/03/13	31/03/14	31/03/13	30/09/12	31/03/14	30/09/12
		Unaudited	Unaudited	Unaudited	Audited	Unaudited	Audited	Audited	Audited
1	Income from Operations								
	(a) Net Sales/Income from Operations (Net of excise duty)	97,717.21	115,444.75	99,713.14	626,761.20	590,085.97	387,772.55	643,578.14	400,249.36
	(b) Other Operating Income	574.28	514.00	351.08	2,389.35	2,184.32	1,615.51	6,596.01	4,696.80
	Total Income from Operations (Net)	98,291.49	115,958.75	100,064.22	629,150.55	592,270.29	389,388.06	650,174.15	404,946.16
2	Expenses								
	(a) Cost of Materials Consumed	70,438.78	77,388.04	64,544.72	422,415.32	400,007.57	267,459.84	435,971.95	277,345.18
	(b) Purchases of Stock-in-Trade	4,216.86	2,060.26	3,701.70	30,373.72	32,102.01	22,773.37	31,848.28	23,386.75
	(c) Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade	(3,924.66)	4,553.98	4,002.61	(1,741.34)	(892.18)	(5,781.01)	(1,975.45)	(5,635.01)
	(d) Employee Benefits Expenses	11,138.26	11,436.57	11,168.21	66,734.90	63,098.42	40,612.42	69,031.22	41,978.68
	(e) Depreciation & Amortisation Expenses	1,523.87	1,452.20	1,309.10	8,322.16	7,454.24	4,842.52	8,596.65	5,022.42
	(f) Other Expenses	11,843.45	13,420.49	11,219.59	73,243.61	69,005.66	46,100.37	76,603.48	48,916.86
	Total Expenses	95,236.56	110,311.54	95,945.93	599,348.37	570,775.72	376,007.51	620,076.13	391,014.88
3	Profit / (Loss) from Operations before Other Income, Finance Cost and Exceptional Items (1-2)	3,054.93	5,647.21	4,118.29	29,802.18	21,494.57	13,380.55	30,098.02	13,931.28
4	Other Income	1,103.12	1,584.53	1,106.49	8,141.17	7,355.47	4,890.05	8,286.11	4,828.59
5	Profit / (Loss) from Ordinary Activities before Finance Cost and Exceptional Items (3+4)	4,158.05	7,231.74	5,224.78	37,943.35	28,850.04	18,270.60	38,384.13	18,759.87
6	Finance Cost	1,347.29	1,552.09	2,171.88	11,066.68	13,960.89	9,644.14	11,219.67	9,701.91
7	Profit / (Loss) from Ordinary Activities after Finance Cost but before Exceptional Items (5-6)	2,810.76	5,679.65	3,052.90	26,876.67	14,889.15	8,626.46	27,164.46	9,057.96
8	Exceptional Items	(447.47)	0.44	(71.43)	(363.68)	(152.49)	(168.23)	(347.38)	(136.22)
9	Profit / (Loss) from Ordinary Activities before Tax (7-8)	3,258.23	5,679.21	3,124.33	27,240.35	15,041.64	8,794.69	27,511.84	9,194.18
10	Tax Expense	79.82	1,123.50	(623.13)	2,751.10	1,520.09	1,834.52	2,821.09	1,874.25
11	Net Profit / (Loss) from ordinary activities after Tax (9-10)	3,178.41	4,555.71	3,747.46	24,489.25	13,521.55	6,960.17	24,690.75	7,319.93
12	Extraordinary Items (net of tax expense)	-	-	-	-	-	-	-	-
13	Net Profit / (Loss) for the period (11-12)	3,178.41	4,555.71	3,747.46	24,489.25	13,521.55	6,960.17	24,690.75	7,319.93
14	Minority Interest							19.65	(61.45)
15	Net Profit / (Loss) after taxes and minority Interest (13-14)	3,178.41	4,555.71	3,747.46	24,489.25	13,521.55	6,960.17	24,671.10	7,381.38
16	Paid-up equity share capital (Face Value Rs. 10/- each)	12,257.69	12,257.69	12,257.69	12,257.69	12,257.69	12,257.69	12,257.69	12,257.69
	Less: Amount recoverable from Escorts Employees Benefit & Welfare Trust	331.36	331.36	331.36	331.36	331.36	331.36	331.36	331.36
	Paid-up equity share capital (Face Value Rs. 10/- each)	11,926.33	11,926.33	11,926.33	11,926.33	11,926.33	11,926.33	11,926.33	11,926.33
17	Reserves excluding Revaluation Reserves as per balance sheet	-	-	-	170,536.09	-	144,839.05	171,011.81	147,989.08
18.i	Earnings Per Share (before extraordinary items) of Rs. 10 each (not annualised):								
	(a) Basic (Rs.)	2.67	3.82	3.14	20.53	11.34	5.84	20.69	6.19
	(b) Diluted (Rs.)	2.66	3.82	3.14	20.53	11.34	5.84	20.68	6.19
18.ii	Earnings Per Share (after extraordinary items) of Rs. 10 each (not annualised):								
	(a) Basic (Rs.)	2.67	3.82	3.14	20.53	11.34	5.84	20.69	6.19
	(b) Diluted (Rs.)	2.66	3.82	3.14	20.53	11.34	5.84	20.68	6.19

PART II

Select Information for the Quarter and Eighteen Months ended 31/03/2014

Sl. No.	Particulars	Standalone Results						Consolidated	
		3 Months ended	Preceding 3 months ended	Corresponding 3 months ended	For the Eighteen Months ended		Previous Year ended	For the Eighteen Months ended	
		31/03/14	31/12/13	31/03/13	31/03/14	31/03/13	30/09/12	31/03/14	30/09/12
		Unaudited	Unaudited	Unaudited	Audited	Unaudited	Audited	Audited	Audited
A	PARTICULARS OF SHAREHOLDING								
1	Public shareholding								
	- Number of shares	71,132,128	71,131,838	71,121,838	71,132,128	71,121,838	71,121,838	71,132,128	71,121,838
	- Percentage of shareholding (%)	58.03	58.03	58.02	58.03	58.02	58.02	58.03	58.02
2	Promoters and Promoter Group Shareholding			-					
a)	Pledged / Encumbered			-					
	Number of shares	NIL	NIL	NIL	NIL	NIL	5,000,000	NIL	5,000,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	9.72	NIL	9.72
	- Percentage of shares (as a % of the total share capital of the company)	NIL	NIL	NIL	NIL	NIL	4.08	NIL	4.08
(b)	Non - encumbered								
	Number of shares	51,444,750	51,445,040	51,455,040	51,444,750	51,455,040	46,455,040	51,444,750	46,455,040
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	90.28	100.00	90.28
	- Percentage of shares (as a % of the total share capital of the company)	41.97	41.97	41.98	41.97	41.98	37.90	41.97	37.90

B	Investor Complaints	3 Months ended 31/03/14
	- Pending at the beginning of the quarter	Nil
	- Received during the quarter	7
	- Disposed of during the quarter	7
	- Remaining unresolved at the end of the quarter	Nil

Statement of Assets and Liabilities		Rs. In Lakhs			
		Standalone		Consolidated	
Particular		As at	As at	As at	As at
		31/03/14	30/09/12	31/03/14	30/09/12
EQUITY AND LIABILITIES					
1 Shareholders' Funds					
a. Share Capital		11,926.33	11,926.33	11,926.33	11,926.33
b. Reserves & Surplus		171,211.00	149,468.95	174,627.78	152,618.19
Sub-total - Shareholders Funds		183,137.33	161,395.28	186,554.11	164,544.52
2 Minority Interest					
				1,775.10	1,139.74
3 Non-current Liabilities					
a. Long-term Borrowings		14,430.06	16,965.07	14,524.54	16,972.46
b. Deferred Tax Liability (Net)		-	-	4,176.28	4,931.99
c. Other Long-term Liabilities		2,961.90	2,471.48	2,991.87	2,502.15
d. Long-term Provisions		11,821.69	11,762.58	11,967.64	11,873.42
Sub-total - Non-current Liabilities		29,213.65	31,199.13	33,660.33	36,280.02
4 Current Liabilities					
a. Short-term Borrowings		20,609.93	29,028.65	20,702.29	29,028.16
b. Trade Payables		82,966.28	84,842.95	86,961.35	88,123.40
c. Other Current Liabilities		25,153.23	28,442.13	26,347.73	29,291.79
d. Short-term Provisions		8,189.82	8,105.87	8,217.63	8,123.49
Sub-total - Current Liabilities		136,919.26	150,419.60	142,229.00	154,566.84
Total Equity and Liabilities		349,270.24	343,014.01	364,218.54	356,531.12
ASSETS					
1 Non Current Assets					
a. Fixed Assets		168,004.44	165,274.31	169,241.26	166,160.30
b. Non-current Investments		37,807.56	38,225.68	36,756.64	36,709.22
c. Deferred Tax Assets (Net)		736.75	(280.72)	5,528.41	4,998.60
d. Long-term Loans and Advances		1,604.26	2,560.50	2,806.73	3,624.00
e. Other Non-current Assets		10,610.43	9,816.91	11,408.73	10,098.13
Sub-total - Non-Current Assets		218,763.44	215,596.68	225,741.77	221,590.25
2 Current Assets					
a. Current Investment		342.20	364.54	445.69	583.26
b. Inventories		55,097.13	49,661.24	58,710.51	52,435.76
c. Trade Receivables		35,240.82	45,491.98	37,245.32	47,719.92
d. Cash and Cash Equivalents		16,077.08	13,057.23	16,957.47	14,517.00
e. Short-term Loans and Advances		23,385.34	18,671.50	24,349.68	19,426.96
f. Other current assets		364.23	170.84	768.10	257.97
Sub-total - Current Assets		130,506.80	127,417.33	138,476.77	134,940.87
Total Assets		349,270.24	343,014.01	364,218.54	356,531.12

For ESCORTS LIMITED

(RAJAN NANDA)
CHAIRMANPlace : Faridabad
Date : 28/05/2014

Registered Office :: SCO 232 1st Floor , Sector 20, Panchkula, Haryana -134109



ESCORTS LIMITED

Segment Wise Revenue, Results And Capital Employed, For The Quarter and Eighteen Months ended 31st March, 2014

(Rs. In Lakhs)

Sl. No.	Particulars	3 Months ended	Preceding 3 months ended	Corresponding 3 months ended	For the Eighteen Months ended			Consolidated	
		31/03/14	31/12/13	31/03/13	31/03/14	31/03/13	30/09/12	For the Eighteen Months ended	For the Year ended
		Unaudited	Unaudited	Unaudited	Audited	Unaudited	Audited	Audited	Audited
1	Segment Revenue:								
	a) Agri Machinery Products	80,221.53	97,197.47	75,602.31	512,331.48	451,347.37	291,175.86	530,391.15	306,543.90
	b) Auto Ancillary Products	3,054.60	2,941.61	4,431.44	21,058.40	22,500.06	14,318.76	21,058.40	14,318.76
	c) Railway Equipments	4,512.77	3,323.08	4,559.50	25,577.98	22,204.52	14,880.27	25,577.98	14,880.27
	d) Construction Equipments	11,048.92	13,087.04	16,735.14	76,319.60	104,494.97	74,859.13	76,319.60	74,859.13
	e) Others	7.59	0.01	0.03	23.54	336.22	320.29	5,841.93	3,478.64
	f) Unallocated	153.76	107.29	108.50	673.91	689.42	525.14	673.91	525.14
	Total	98,999.17	116,656.50	101,436.92	635,984.91	601,572.56	396,079.45	659,862.97	414,605.84
	Less: Inter Segment Revenue	853.84	513.77	1,189.59	5,169.48	7,100.79	5,104.07	8,126.11	8,287.12
	Net Segment Revenue	98,145.33	116,142.73	100,247.33	630,815.43	594,471.77	390,975.38	651,736.86	406,318.72
2	Segment Results:								
	a) Agri Machinery Products	6,299.72	9,180.89	6,474.45	49,644.30	37,075.02	22,657.08	49,409.37	23,094.14
	b) Auto Ancillary Products	(709.51)	(941.72)	(218.10)	(2,962.52)	(1,637.00)	(1,183.00)	(2,962.52)	(1,183.00)
	c) Railway Equipments	448.19	128.13	347.69	1,455.52	841.61	936.42	1,455.52	936.42
	d) Construction Equipments	(989.33)	(263.61)	(77.62)	(3,222.21)	(516.53)	135.28	(3,222.21)	135.28
	e) Others	(21.42)	(23.19)	(27.46)	(143.79)	131.75	168.49	531.92	220.69
	Total	5,027.65	8,080.50	6,498.96	44,771.30	35,894.85	22,714.27	45,212.08	23,203.53
	Less :								
	- Finance Cost	1,347.29	1,552.09	2,171.88	11,066.68	13,960.89	9,644.14	11,219.67	9,701.91
	- Exceptional Items	(447.47)	0.44	(71.43)	(363.68)	(152.49)	(168.23)	(347.38)	(136.22)
	- Other unallocable expenditure (Net of unallocable income)	869.60	848.76	1,274.18	6,827.95	7,044.81	4,443.67	6,827.95	4,443.66
	Total Profit Before Tax	3,258.23	5,679.21	3,124.33	27,240.35	15,041.64	8,794.69	27,511.84	9,194.18
3	Capital Employed (Segment Assets – Segment Liabilities)								
	a) Agri Machinery Products	92,781.17	88,898.18	90,276.11	92,781.17	90,276.11	90,970.62	95,018.03	92,860.17
	b) Auto Ancillary Products	2,174.98	2,719.16	4,145.79	2,174.98	4,145.79	5,429.97	2,174.98	5,429.97
	c) Railway Equipments	10,029.03	8,879.25	9,183.87	10,029.03	9,183.87	8,572.38	10,029.02	8,572.38
	d) Construction Equipments	18,169.29	21,172.06	16,337.58	18,169.29	16,337.58	9,768.38	18,169.29	9,768.38
	e) Others	616.26	(127.28)	(67.90)	616.26	(67.90)	(47.61)	5,191.79	4,266.64
	f) Unallocated	88,580.25	90,040.36	71,754.89	88,580.25	71,754.89	77,900.67	87,230.15	76,134.75
	Total	212,350.98	211,581.73	191,630.34	212,350.98	191,630.34	192,594.41	217,813.26	197,032.29

Notes :

- The above results were reviewed by the Audit committee at its meeting held on May 28, 2014 and were approved and taken on record by the Board of Directors at its meeting held on May 28, 2014.
- The Board of Directors has recommended a Dividend @ 18% i.e. Rs. 1.80 per Equity Share of Rs. 10/- each, for the eighteen months period ended March 31, 2014 inclusive of an interim dividend @12% i.e., Rs. 1.20 per Equity Share of Rs. 10 each already paid by the Company in October, 2013, subject to the Shareholders approval at the ensuing Annual General Meeting.
- Tax expense comprise of current tax, deferred tax liabilities / assets and MAT credit entitlement, if any.
- The Accounting Year of the Company has been extended by 6 months i.e. upto March 31, 2014 as approved by the Board of Directors in their meeting held on October 2, 2013 and by Registrar of Companies vide its letter dated October 7, 2013.
- The figures of the last quarter represent the difference between the audited figures in respect of the full financial year and published year to date figures up to the 5th Quarter of the financial year.
- Consolidated Results for the period ended 31 March 2014 are for 18 months period thus not comparable with previous year numbers.
- Figures for the previous periods have been regrouped/restated, wherever necessary, to correspond with the figures of current period.

Place : Faridabad
Date : 28/05/2014

Registered Office :: SCO 232 1st Floor , Sector 20, Panchkula, Haryana -134109

For ESCORTS LIMITED

(RAJAN NANDA)
CHAIRMAN



PRESS RELEASE

ESCORTS FY12-14 PROFIT UP 81% AT RS. 245 CRORE

18 MONTH HIGHLIGHTS

Tractor volumes up by 8.9% to 1,00,833 in 18M ended Mar'14 from 92,543 in 18M ended Mar'13

Revenue up by 6.2% at Rs. 6,291.5 crore as compared to Rs. 5,922.7 crore

EBIDTA up by 31.7% to Rs. 381.2 crore as compared to Rs. 289.5 crore

Material cost down by 112 bps to 71.7% in 18M ended Mar'14 as compared to 72.8% in 18M ended Mar'13

Financial charges down by Rs. 28.9 crore to Rs. 110.7 crore from Rs. 139.6 crore in 18M ended Mar'13

PBT at Rs. 272.4 crore as compared to Rs. 150.4 crore

EPS at Rs. 20.53 in 18 months ended Mar'14 as compared to Rs. 11.34 in 18 months ended Mar'13

- Revenue up 6.2% at Rs. 6,291 crore
- EBIDTA for FY12-14 up by 31.7% at Rs. 381 crore
- Q6 Profit of extended year at Rs. 32 crore
- Q6 tractor volume up 5.4% at 15,556

New Delhi, May 28, 2014: Escorts Limited today reported a 81.2% growth in profit to Rs. 244.9 crore for the 18 months ended March 2014 as compared to Rs. 135.2 crore in the 18 months ended March 2013. The total tractor volume sales went up by 8.9% at 1,00,833 in current period as compared to 92,543 in the 18 months ended March 2013. EBITDA was up by 117 bps from 4.9 % in the 18 months ended March 2013 to 6.1 % in current fiscal. Profit Before Tax as a percentage to sales went up by 179 bps from 2.5% to 4.3%.

The company has extended its financial year to align with the April-March fiscal calendar. Accordingly, financial year 2012-13 is closed on March 31, 2014. The fiscal year was of 18 months and the Jan-March 2014 quarter is accordingly the sixth quarter of the fiscal.

The company's net profit in Q6 stood at Rs. 31.8 crore. The company's domestic tractor market share went up to 11.1% in the current quarter as compared to 10.4% in the preceding quarter. Escorts' total tractor market (domestic + export) share went up to 10.1% as compared to 9.6% in last quarter.

Speaking on the results, Chairman Mr. Rajan Nanda said, "The 18 month fiscal has been a mixed bag of strong growth followed by a slowdown in the last quarter as a result of crop damage due to unseasonal rains, elections and a slow economy. The past year has seen variable market situations both in the tractor and construction equipment. The advent of a strong and stable policy environment with focus on agriculture and construction would go a

long way in creating the conditions for faster, stable growth. The construction sector, in particular, would benefit from major government programs and an investor-friendly environment. Similarly, we expect



railways modernization and a fillip to the automotive industry to improve the market for our products. We are taking the confidence in our tractors to the world and have recently launched category-creating new products in the European, South East Asian and South African markets.”

Mr. Nikhil Nanda, Managing Director, Escorts Ltd, said, “Escorts will maintain its operational focus

Q6 HIGHLIGHTS

Tractor volumes up by 5.4% at 15,556 as against 14,764 in last year

EBIDTA at Rs. 45.8 crore in current quarter

EBIDTA margin at 4.7%

PBT up from Rs. 31.2 crore last year to Rs. 32.6 crore

PAT at Rs. 31.9 crore

EPS for Q6 at Rs. 2.67

through internal restructuring, reduction of headcount and outsourcing. Tight cost management, and enrichment of the product mix will remain our goal to achieve higher EBITDA margins. It’s the customer who drives our business and we are working with global design houses to introduce the next generation tractors. Our plan to manufacture the Ferrari Tractor in India and for global markets is at an advanced stage.”

SEGMENT WISE PERFORMANCE

Escorts Agri Machinery

The positive performance of the Escorts Agri Machinery was reflected in tractor volumes going up by 8.9% to 100,833 units this fiscal as compared to 92,543 in the 18 months ended March 2013. In the current quarter, tractor volumes went up by 5.4% to 15,556 units as compared to 14,764 tractors in the corresponding quarter.

Escorts Construction Equipment

Construction Equipment volumes in the 18 months ended March 2014 was at 4,789 units. Total sales in the sixth quarter stood at 677 units as against 1,113 units in the corresponding quarter last year. The continued slowdown in the construction and infrastructure industry has impacted all players and the economy. A stronger government-led agenda should provide the necessary impetus to realizing the potential for high double digit growth in this segment.

Escorts Auto Products

Escorts Auto Products in Q6 recorded revenue of Rs. 30.6 crore in the quarter ended March 2014 as against Rs. 29.4 crore in the preceding quarter. Revenues for the 18 months ended March 2014 stood at Rs. 210.6 crore.

Escorts Railway Products

Escorts Railway Products posted strong growth during the fiscal with revenues for the 18 months rising to Rs. 255.8 crore as against Rs. 222 crore in the 18 months ended March 2013. In the current quarter, revenue went up 35.8% at Rs. 45.1 crore as against Rs. 33.2 crore in the preceding quarter.



The audited accounts of the 18 months ended March, 2014 has been approved by the Board of Escorts Limited.

Note for Editors: Escorts Limited has extended its financial year by 6 months i.e. up to 31st March 2014 as approved by the Board of Directors in their meeting held on 2nd October 2013. The results reported are for 18 months ended 31st March 2014. From now Escorts will follow an April- March fiscal year.

For further information kindly contact:

Rajeev Dass
VP Corporate Affairs & Communications
Escorts Limited
Email id: rajeev.dass@escorts.co.in