

Navin Fluorine International Limited



Result Update Presentation

Q3 FY15



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NFIL – An Introduction



9M FY15
Financials

Revenue

Rs. 400 Crs.

EBITDA
Margin

11.2%

PAT Margin

8.2%

Largest Integrated Specialty Fluoro-chemical Company in India

- ❖ Diversified portfolio of advanced fluorine derivatives with wide range of applications
- ❖ Business Segments - Refrigerants, Inorganic Fluorides, Specialty Fluoro Chemicals & CRAMS
- ❖ Manufacturing facilities at Surat, Gujarat & Dewas, Madhya Pradesh
- ❖ Strong clientele including several Fortune 500 companies
- ❖ Accredited with ISO 9001, ISO 14001, OSHAS 18001
- ❖ Certified “Responsible Care” company

“Fluorination, your partner for life”



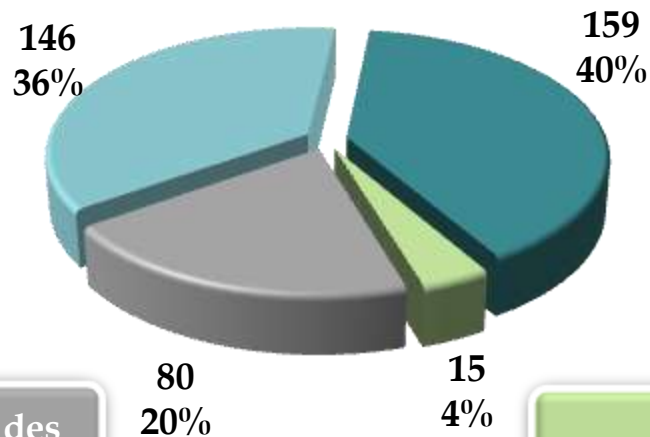
Business Segments

Refrigerant Gases



Revenue : 9M FY15
[Rs. 400 Crs.]

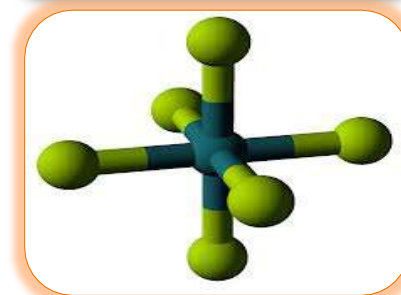
Specialty Chemicals



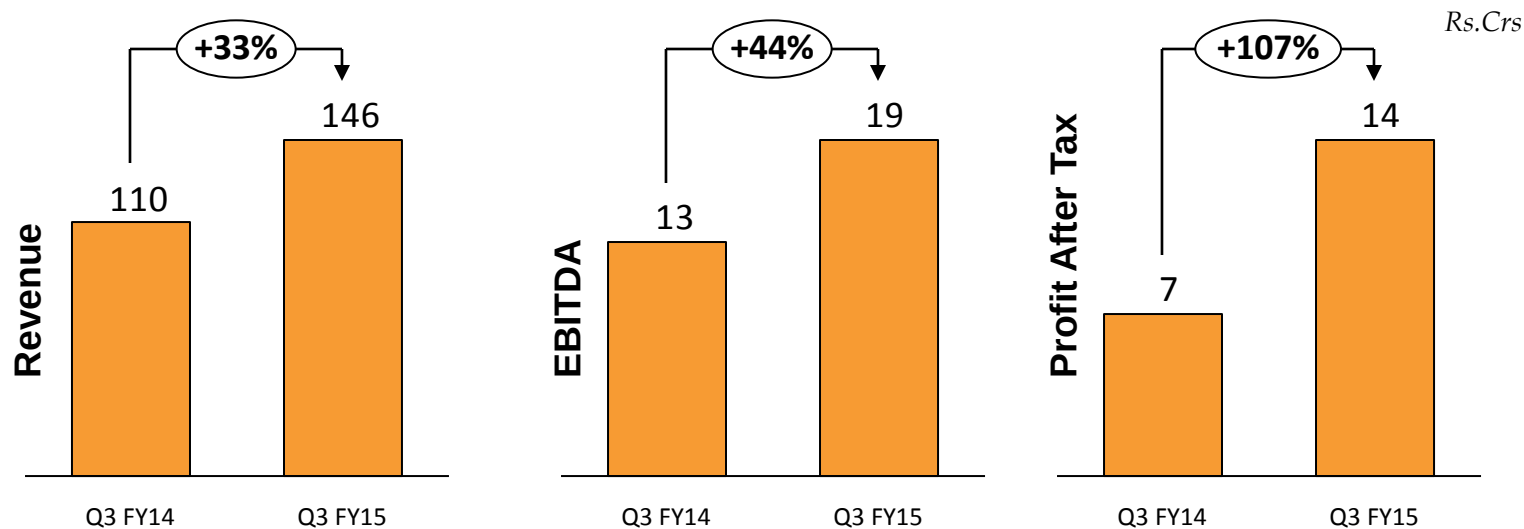
Inorganic Fluorides



CRAMS



Performance Highlights – Q3 FY15



- ❖ Revenue driven by strong traction across all business segments
- ❖ Margin Improvement on account of operating leverage
- ❖ Based on current order book visibility, CRAMS outlook looks positive

Standalone Profitability Statement

Rs. Crs.	Q3 FY15	Q3 FY14	YoY%	9M FY15	9M FY14	YoY%
Revenue	146	110	33%	400	325	23%
Raw Material	75	51		198	151	
Employee Expenses	15	12		46	37	
Other Expenses	37	34		112	90	
EBITDA	19	13	44%	45	47	(5%)
<i>Margin</i>	<i>12.9%</i>	<i>11.9%</i>		<i>11.2%</i>	<i>14.6%</i>	
Other Income	5	3		14	16	
Interest Expenses	0	1		1	4	
Depreciation	5	5		13	15	
PBT	19	10		45	44	
Tax	5	3		12	12	
Profit After Tax	14	7	107%	33	33	1%
<i>Margin</i>	<i>9.7%</i>	<i>6.2%</i>		<i>8.2%</i>	<i>10.0%</i>	



Greenfield Facility at Dahej for Specialty Chemicals

- ❖ JV with Piramal Enterprises Ltd (PEL)
 - 51% PEL stake
 - 49% NFIL stake
- ❖ Facility to develop, manufacture & sell specialty Fluorochemicals
- ❖ Initial investment, including site development, ~Rs. 120 Crs
- ❖ Site Development and regulatory approvals under process
- ❖ Expected to come on-stream by FY16



Bhoomi Pujan at Dahej

Strong Investments portfolio

- ❖ **Investment of Rs. 171 Crs.**
 - Investment in Debt Mutual Fund & FMP of Rs. 124 Crs.
 - Investment in Properties of Rs. 47 Crs.

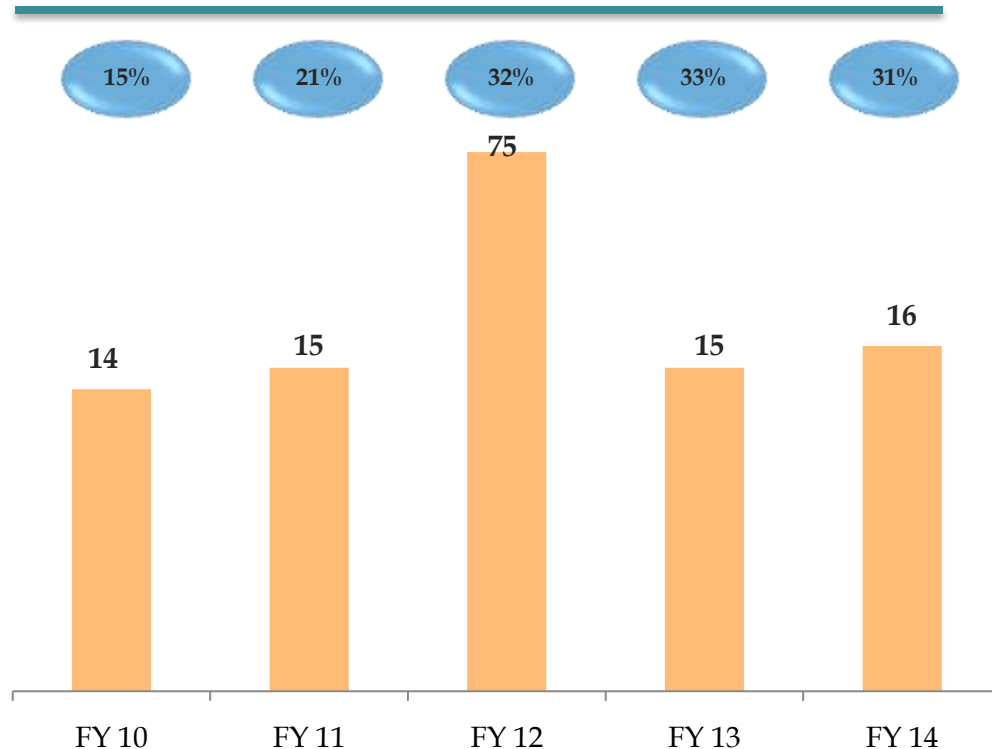
- ❖ **Generated Income of Rs. 14 Crs in 9M FY15**
 - Rental Income – Rs. 8 Crs
 - Treasury Income – Rs. 6 Crs

- ❖ **Strong Cash & Cash Equivalents**
 - Deployment in Revenue Earning Instruments
 - War Chest to be used for various business opportunities



Dividend History

Dividend Per Share (Rs.)



● Pay out Ratio

Consistent Dividend Payout

- ❖ Continuous Dividend since last 10 years
- ❖ Special Dividend of Rs. 60 per share in FY 12
- ❖ Payout Ratio of more than 30% in last 3 years

Interim Dividend declared of Rs. 7.50 per share in Oct'2014



For further information, please contact:

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