TRIDENTGROUP™
Excellence in nature

E-212, Kitchlu Nagar
Ludhiana-141001
Punjab, India

Talk: +91 161 5039999
Fax: +91 161 5038800
Visit: tridentindia.com

TRIDENT/CS/2020
June 24, 2020

The Manager Listing Department National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051	The Manager Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001
Scrip Code:- TRIDENT	Scrip Code:- 521064

Dear Sir/ Madam

Sub: Intimation of Schedule of Virtual Investor Conference

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find below the proposed schedule of "Virtual Investor Conference Meeting" in which the Company will participate:

Day/Date	Details	Organizer	Mode of Participation
Thursday, June 25, 2020	2nd Virtual MidCap Conference, 2020	Equirus Securities	Digital/ Microsoft Teams

Further, the copy of the latest presentation that would be used during the above Conference is also enclosed herewith.

Please note that Dates/Participants are subject to changes. Changes may happen due to exigencies on the part of Analyst/Institutional Investor/Company.

Submitted for your information and records.

Thanking you,
Yours sincerely,
For **Trident Limited**

Deep Kaur

TRIDENT LIMITED ★ SANGHERA-148101, INDIA ★

(Ramandeep Kaur)
Company Secretary
ICSI Membership No.: F9160

Encl: as above

Trident Limited

Investor Presentation June 2020

TRIDENT™

HOME | DECOR | DESIGN

The World's Finest

soft comfort

Colors

EPITOME

HOME elegance

ARTIZE

Dusk & Dawn

feather touch

INDULGENCE™

ORGANICA™

Safe Harbour

*This presentation has been prepared by Trident Limited (the "**Company**") for general information purposes only, without regard to any specific objectives, suitability, financial situations and needs of any particular person and does not constitute any recommendation or form part of any offer or invitation, directly or indirectly, in any manner, or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or commitment therefor. This presentation does not solicit any action based on the material contained herein. Nothing in this presentation is intended by the Company to be construed as legal, accounting or tax advice.*

This presentation has been prepared by the Company based upon information available in the public domain. *This presentation has not been approved and will not or may not be reviewed or approved by any statutory or regulatory authority in India or by any Stock Exchange in India. This presentation may include statements which may constitute forward-looking statements. The actual results could differ materially from those projected in any such forward-looking statements because of various factors. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events, or otherwise.*

This presentation contains certain forward-looking statements relating to the business, financial performance, strategy and results of the Company and/ or the industry in which it operates. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, sometimes identified by the words including, without limitation "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements, including those cited from third party sources, contained in this presentation are based on numerous assumptions and are uncertain and subject to risks. A multitude of factors including, but not limited to, changes in demand, competition and technology, can cause actual events, performance or results to differ significantly from any anticipated development. Neither the Company nor its affiliates or advisors or representatives nor any of its or their parent or subsidiary undertakings or any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments. Forward-looking statements speak only as of the date of this presentation and are not guarantees of future performance. As a result, the Company expressly disclaims any obligation or undertaking to release any update or revisions to any forward-looking statements in this presentation as a result of any change in expectations or any change in events, conditions, assumptions or circumstances on which these forward looking statements are based. Given these uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements.

The information contained in these materials has not been independently verified. None of the Company, its directors, promoter or affiliates, nor any of its or their respective employees, advisers or representatives or any other person accepts any responsibility or liability whatsoever, whether arising in tort, contract or otherwise, for any errors, omissions or inaccuracies in such information or opinions or for any loss, cost or damage suffered or incurred howsoever arising, directly or indirectly, from any use of this presentation or its contents or otherwise in connection with this presentation, and makes no representation or warranty, express or implied, for the contents of this presentation including its accuracy, fairness, completeness or verification or for any other statement made or purported to be made by any of them, or on behalf of them, and nothing in this presentation or at this presentation shall be relied upon as a promise or representation in this respect, whether as to the past or the future. Past performance is not a guide for future performance. The information contained in this presentation is current, and if not stated otherwise, made as of the date of this presentation. The Company undertakes no obligation to update or revise any information in this presentation as a result of new information, future events or otherwise. Any person/ party intending to provide finance/ invest in the shares/ businesses of the Company shall do so after seeking their own professional advice and after carrying out their own due diligence procedure to ensure that they are making an informed decision.

This presentation is not a prospectus, a statement in lieu of a prospectus, an offering circular, an advertisement or an offer document under the Companies Act, 2013, as amended, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, or any other applicable law in India.

This presentation is strictly confidential and may not be copied or disseminated, in whole or in part, and in any manner or for any purpose. No person is authorized to give any information or to make any representation not contained in or inconsistent with this presentation and if given or made, such information or representation must not be relied upon as having been authorized by any person. Failure to comply with this restriction may constitute a violation of the applicable securities laws. Neither this document nor any part or copy of it may be distributed, directly or indirectly, in the United States. The distribution of this document in certain jurisdictions may be restricted by law and persons in to whose possession this presentation comes should inform themselves about and observe any such restrictions. By reviewing this presentation, you agree to be bound by the foregoing limitations. You further represent and agree that you are located outside the United States and you are permitted under the laws of your jurisdiction to receive this presentation.

This presentation is not an offer to sell or a solicitation of any offer to buy the securities of the Company in the United States or in any other jurisdiction where such offer or sale would be unlawful. Securities may not be offered, sold, resold, pledged, delivered, distributed or transferred, directly or indirectly, in to or within the United States absent registration under the Securities Act, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with any applicable securities laws of any state or other jurisdiction of the United States. The Company's securities have not been and will not be registered under the United States Securities Act of 1933, as amended.

Who We Are

Who We Are

USD 1 BILLION Business Group

One of The **LEADING INTEGRATED HOME TEXTILE MANUFACTURERS** in The World

One of The **LEADING YARN PRODUCERS** in India

Committed to the **SOCIETY, ENVIRONMENT, SUSTAINABILITY AND WOMEN EMPOWERMENT**

BEST TECHNOLOGY in Towels, Bed Linen, And Bath Robes Segment

One of The **FASTEST GROWING COMPANIES** in India

Recipient of Several **CORPORATE & CUSTOMER PARTNER AWARDS**

Our Products

Yarn

- 100% cotton combed yarn
- 100% cotton compact yarn
- Open-end yarn
- Core-spun yarn
- Blended yarn
- Zero twist yarn
- Air rich yarn
- Slub yarn
- Certified cotton yarn
- Melange yarn
- Speciality in others

Bath Linen

- Luxury organic
- Spa & hotel beach
- Designer jacquard
- Dobby texture bath mats
- Checkered waffle
- Infants & kids bath rugs

Bed Linen

- Solid/ printed sheets
- Top-up sheets duvets
- Comforters fitted sheets
- Pillow cases quilts
- Decorative pillows
- Coverlets dohars

Paper

- Branded copier paper
- Writing and printing maplitho paper
- Bible and offset print paper
- Bond paper
- Stiffener paper
- Cartridge paper
- Index paper
- Watermark paper
- Drawing paper
- Digital printing paper

Global Presence

US Office:
295, Fifth Avenue,
Suite 612, New York,
NY 10016, USA

UK Office:
Trident Europe Ltd.
First Floor, Sovereign House
Stockport Road,
Cheadle, Cheshire,
England – SK82EA

Global footprint in over 100 countries, 6 continents

Evolution

Textiles

1990 - 95
- Inception
- Set-up 1st Spinning Unit Facility

1996 - 00
- Entered Home Textile with 1st Towel Manufacturing Unit
- Set up Spinning Unit - II

2001 - 05
- Augmented Towel with Unit –II set up
- Spinning with Unit-III set up

2006 - 10
- Set-up Towel Unit – III;
- Added Spinning Units– IV, V & VI

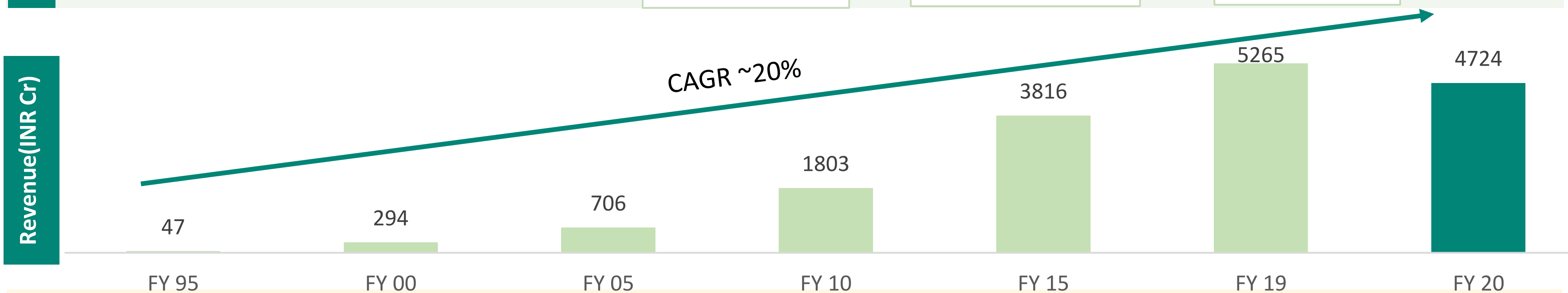
2011 - 16
- Set-up Towel Unit-IV & First Bed Linen Unit
- Added Spinning Units - VII, VIII, IX & X
- Launched Textile Brands

Paper

2001 - 05
- Acquired Paper Manufacturing Facility along with Captive Power

2006 - 10
- Set-up Paper Unit II
- Set-up Captive Power Facility

2011 - 16
- Launched Paper Brands



Transformed from a Pure Play Yarn Player to an Integrated Textiles and Paper Manufacturer

Overview

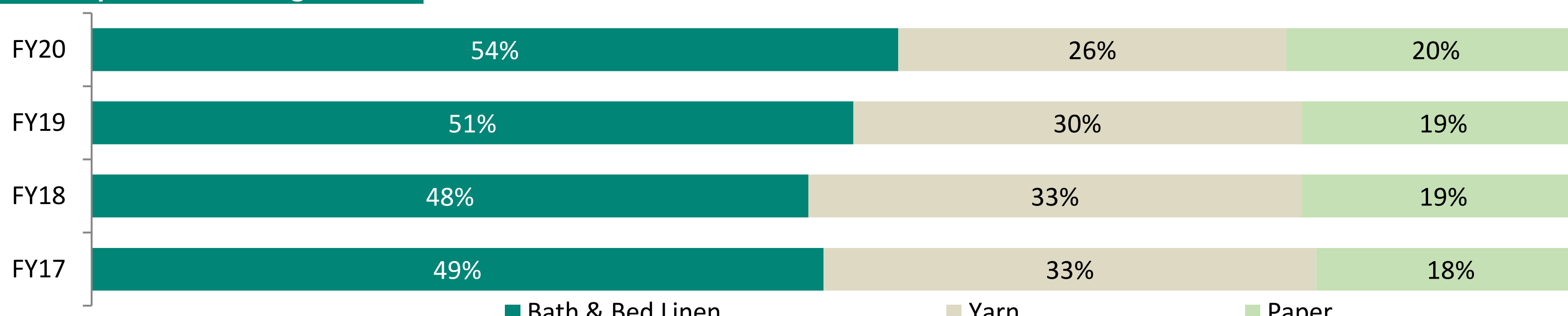
Textiles

Largest Player in terms of Terry Towel Capacity & One of the largest players in Home Textile Space in India

Paper

Highest Operating Margin among Key Listed Players in India

Revenue Split between segments



One of the Leading Business Groups with interest in Textiles and Paper

Snapshot

Key Market Statistics	22-Jun-2020
BSE Ticker	521064
NSE Ticker	Trident
Bloomberg Code	TRID:IN
Reuters	TRIE.NS
Market Price (Rs)	6.95
Market Cap (INR Crore / USD Mn)	3542/ 472
Number of Outstanding Shares (Crore)	509.60*
Face Value	Rs. 1 per share
52-week High / Low (Rs.)	8.40/3.05

Shareholding Pattern – 31st Mar, 2020

Category	Mar, 2020	Dec, 2019
Promoters	71.06%	71.06%
Public	28.94%	28.94%

Global Presence

Corporate Office :	Ludhiana, Punjab
Manufacturing Facilities at:	Sanghera & Dhaula, Punjab Budni, Madhya Pradesh
Marketing Offices (India):	Mumbai, Gurgaon Kolkata, Bengaluru
Marketing Offices (Intl.):	New York, United States Cheshire, United Kingdom

**Each equity share having face value of Rs 10 each has been split into 10 equity shares with face value of Rs 1 each. Accordingly previous year figures have been recomputed*

Best in Class Brands

Nectarsoft	soft comfort	INDULGENCE	HIS & HER
Colors	TRIDENT CLASSIC	EPITOME	ORGANICA
HOME elegance	ARTIZE	Macaron COLLECTION	Everyday
Home ESSENTIALS	finesse Finest zero twist towels	Dusk & Dawn	feather touch

Essential Range to Luxury Range category with established brands in more than 400 Multi Brand Outlets

Certified with International Standards

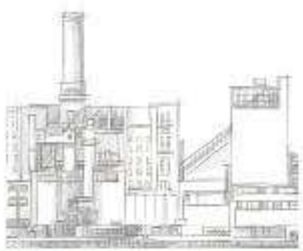
COTTON CERTIFICATIONS

COTTON EGYPT ASSOCIATION · EGYPTIAN COTTON · ACCREDITED GOLD SEAL & DNA

GLOBAL ORGANIC TEXTILE STANDARD · GOTS ·

BCI Better Cotton Initiative™ BetterCotton.org

SUPIMA® WORLD'S FINEST COTTONS



FACTORY CERTIFICATIONS

OEKO-TEX® CONFIDENCE IN TEXTILES MADE IN GREEN

FAIRTRADE

ISO 14001-2004 Certified Environmental Management Systems

ISO

ISO 9000:2000

Sedex

C-TPAT

Online Presence

Strong Customer Relationships provide Opportunities to Increase Business Share and Cross-sell Products

Financial Highlights

Key Highlights - P&L

FY20

Metric	FY20	Change	FY19
TOTAL INCOME (INR CR)	4724	-10%	FY19: 5265
PBT (INR CR)	421	-23%	FY19 : 547
EBIDTA (INR CR)	865	-15%	FY19 : 1023
PAT (INR CR)	342	-8%	FY19 : 371
EBIT (INR CR)	532	-19%	FY19 : 659
EPS (INR)	0.67	-8%	FY19 : 0.73

- **Cash Flow from operations have significantly increased to INR 1209.4 Crores in FY20 on account of reduction in inventories and receivables** amounting to INR 479.8 Crores owing to following initiatives:
  - ✓ Channel finance facility for domestic customers
  - ✓ Non-recourse discounting for export customers
- Reduction in tax outgo due to adoption of new tax rates under Section 115BAA of the Income Tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019
- **As on end of March 2020, the company had cash surplus of Rs 622 Crores** which includes cash and cash equivalents of Rs 318 Crores and unutilized working capital limits of Rs 304 Crores.

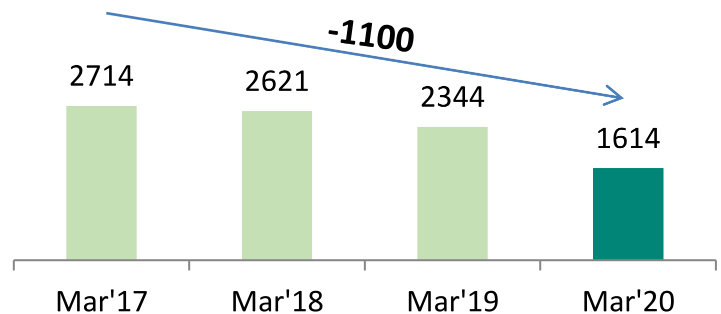
Key Highlights - B/S

as on Mar 31, 2020

NET DEBT (INR CR) 1614 -729Cr **FY19: 2344**	**LT DEBT (INR CR)** 1051 -243Cr **FY19 : 1294**
NET DEBT/EQUITY 0.5 **FY19 : 0.8**	**NET DEBT/EBIDTA** 1.9 **FY19 : 2.3**
REPAYMENT (INR CR) 273 **FY19: 432**	**CASH PROFIT (INR CR)** 675 **FY19 : 735**

- Company has opted for moratorium of interest/ instalments for the quarter ended Mar 2020
- With stabilization of operations, the company is looking at reduction of its net debt through prepayment of high cost loans
- Net Debt reduced significantly in FY20 to reach level of INR 1614.4 Crores as compared to previous year on account of decrease in working capital utilization and increase in cash and cash equivalents

Net Debt (INR CR)



P&L Statement (S)

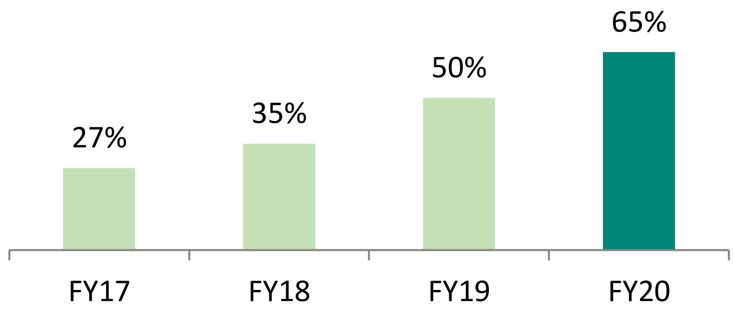
Particulars	Q4 FY20	Q3 FY20	*Shift*	FY20	FY19	*Shift*
Total Income	**997.3**	**1091.4**	**-8.6%**	**4723.9**	**5265.3**	**-10.3%**
EBITDA	152.0	153.7	-1.1%	865.3	1023.1	-15.4%
EBITDA %	15.2%	14.1%	-116bps	18.3%	19.4%	-111bps
Depreciation	81.5	82.2	-0.8%	333.3	363.9	-8.4%
EBIT	**70.4**	**71.5**	**-1.4%**	**532.0**	**659.2**	**-19.3%**
Finance Cost	27.8	23.4	18.5%	110.8	112.3	-1.3%
Profit Before Tax	42.7	48.0	-11.2%	421.2	546.9	-23.0%
Profit After Tax	**39.6**	**41.9**	**-5.6%**	**341.8**	**370.9**	**-7.8%**
EPS (INR)	0.08	0.08	--	0.67	0.73	-8.2%
Cash Profit	**121.1**	**124.1**	**-2.4%**	**675.1**	**734.8**	**-8.1%**

Dividend Payout

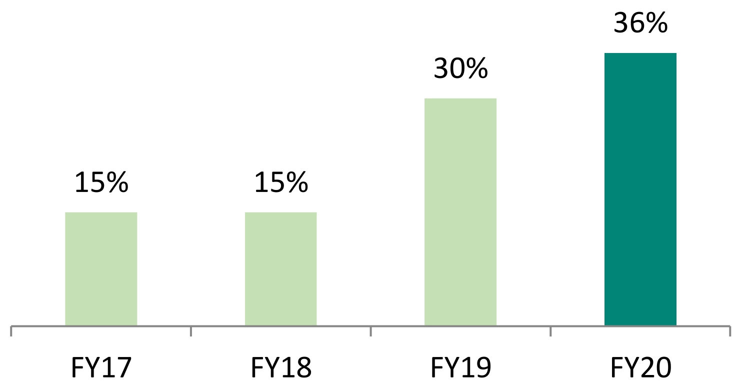
Year	Total Div%	Div. Amt. (INR Per Share)	Type	%age
FY20	**36%**	**0.36/-**	3rd Interim	18%
			2nd Interim	9%
			1st Interim	9%
FY19	**30%**	**0.30/-**	Final	6%
			3rd Interim	12%
			2nd Interim	6%
			1st Interim	6%
FY18	**15%**	**0.15/-**	Final	3%
			2nd Interim	6%
			1st Interim	6%
FY17	**15%**	**0.15/-**	Final	3%
			2nd Interim	6%
			1st Interim	6%

**Dividend Distribution Policy is available at www.tridentindia.com*

Dividend Payout Ratio

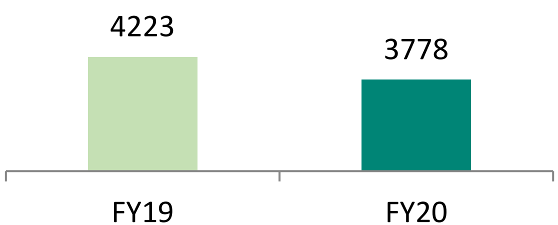


Historical Dividends (%age of Face Value)

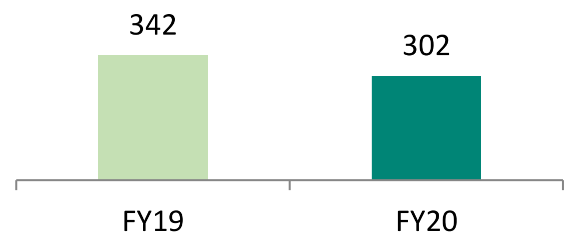


Textile - Financials

Sales (INR Crores)

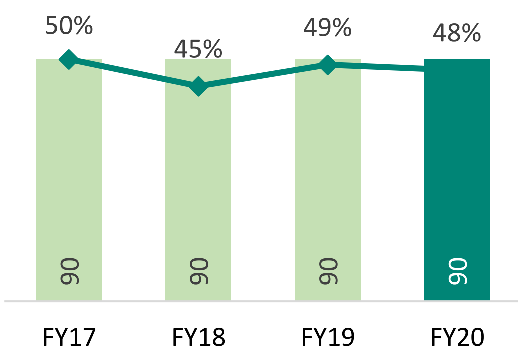


EBIT (INR Crores)

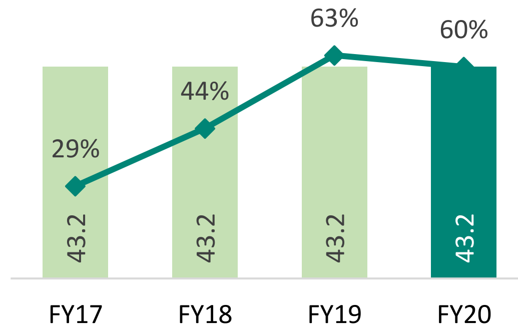


Capacity Utilization

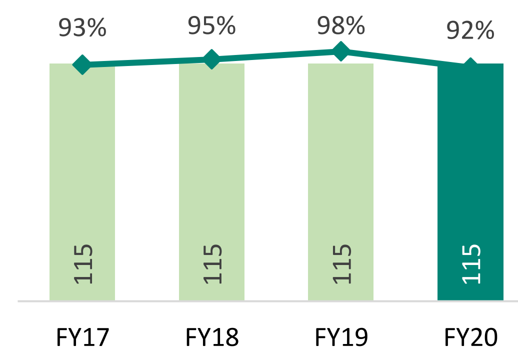
Towel *(In 000' tons)*



Bed Linen *(In mn. meters)*



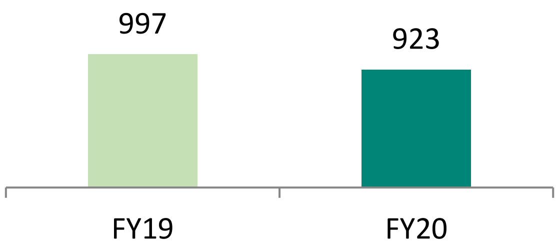
Yarn *(In 000' tons)*



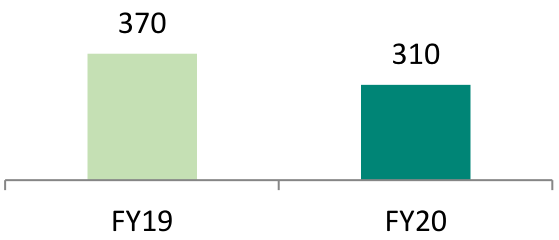
Capacity *Utilization*

Paper - Financials

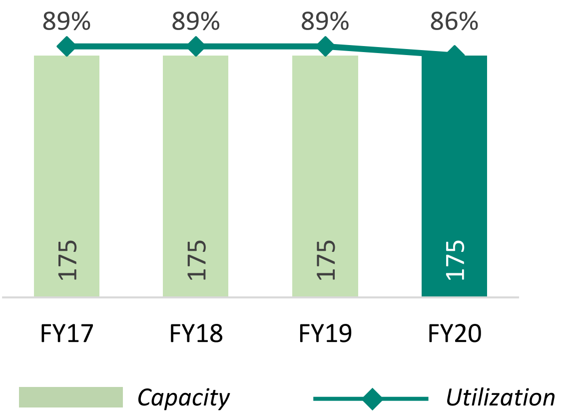
Sales (INR Crores)



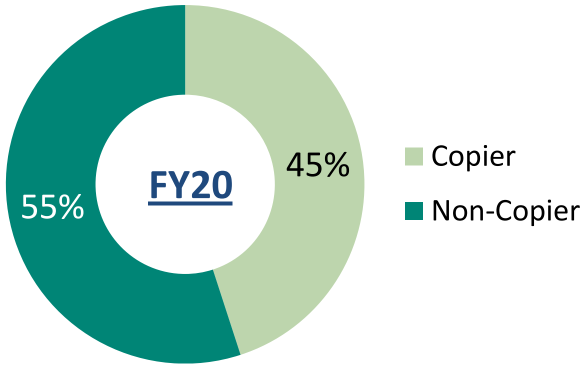
EBIT (INR Crores)



Capacity Utilization (Tonnage Basis)

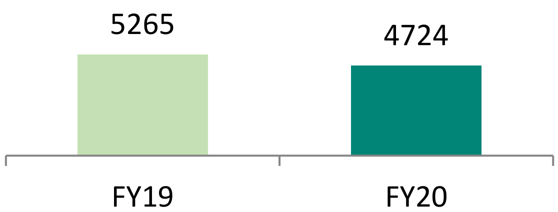


Copier v/s Non-Copier

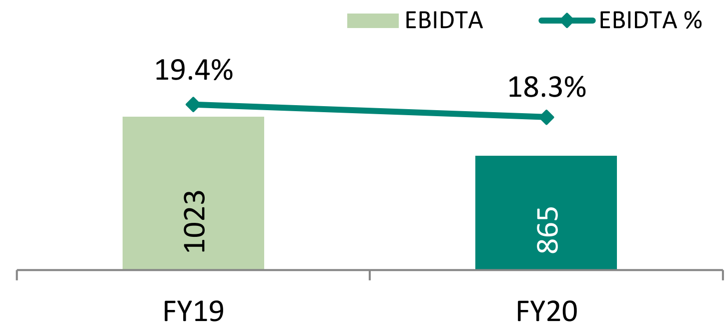


Financial Performance

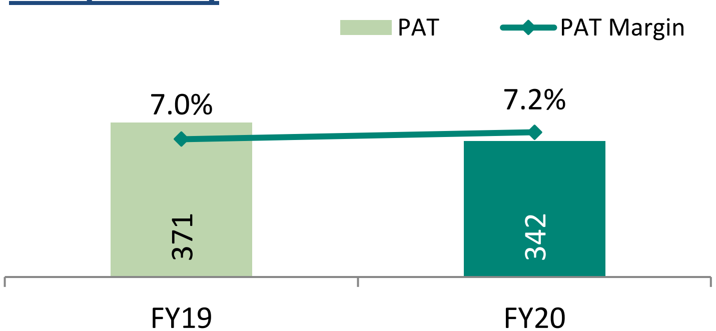
Revenue (INR Cr)



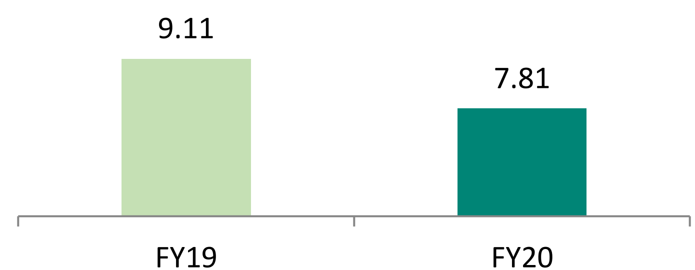
EBIDTA (INR Cr)



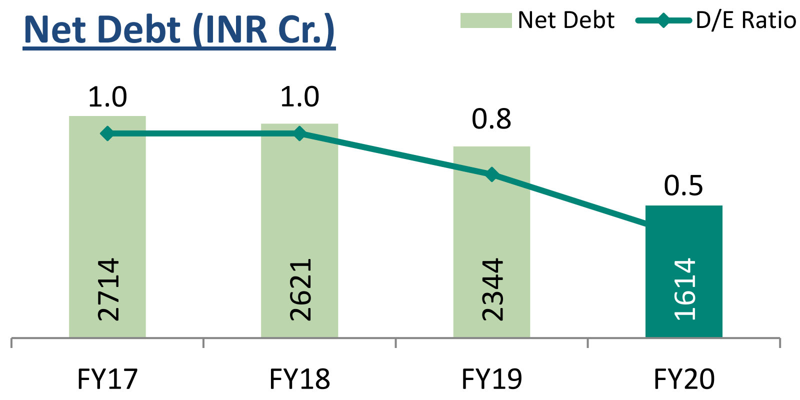
PAT (INR Cr)

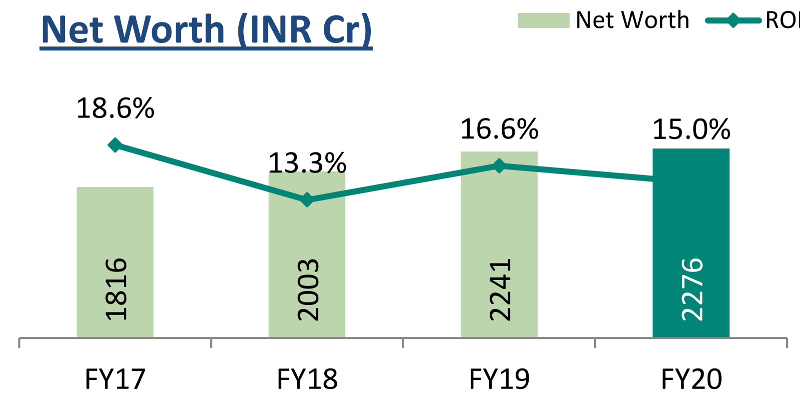


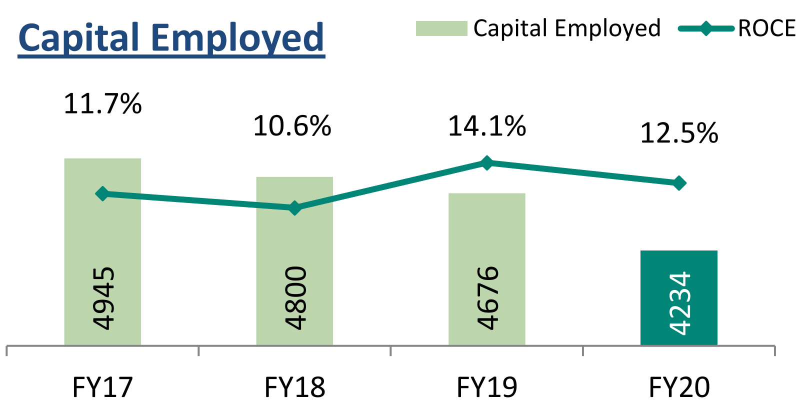
Interest Coverage Ratio

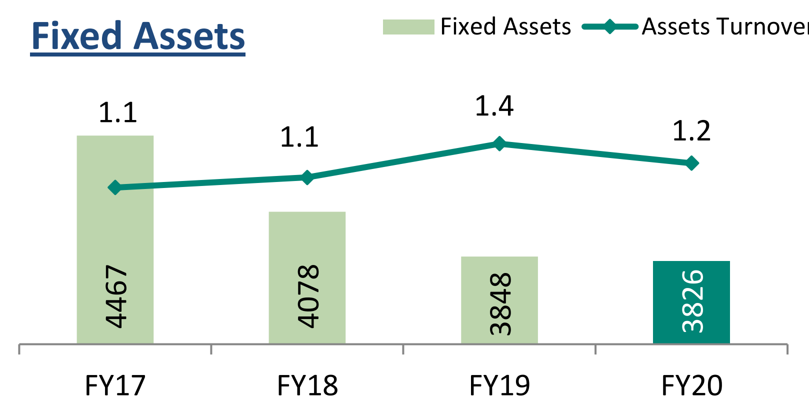


Financial Performance









**Excludes fair valuation of land as per IND – AS and exceptional items*

Key Ratios

Particulars (INR crore)	FY20	FY19	FY18
Return on Capital Employed*	**12.5%**	**14.1%**	10.6%
Return on Equity*	**15.0%**	**16.6%**	13.3%
Interest Coverage	**7.8**	**9.1**	7.7
Net Debt to Equity	**0.5**	**0.8**	1.0
Net Debt / EBITDA	**1.9**	**2.3**	2.9

**Excludes fair valuation of land as per IND – AS and exceptional items*

Credit Rating:

- **CRISIL AA-/ CARE AA-** (LT Bank Facilities)
- **CRISIL A1+/ CARE A1+** (ST Bank Facilities)

CP Rating:

- **CRISIL A1+/ IND A1+**

Balance Sheet (S)

Particulars (INR crore)	As on Mar 31, 2020	As on Mar 31, 2019
Source of Funds		
Equity	**2966.9**	**2931.3**
Equity Share Capital	*509.6*	*509.6*
Other Equity	*2457.3*	*2421.7*
Non-Current Liabilities	**1058.2**	**1361.9**
Borrowings	*689.1*	*953.6*
Deferred Tax Liabilities	*336.7*	*408.3*
Other Non Current Liabilities	*32.4*	*--*
Current Liabilities	**1693.3**	**1810.1**
Financial Liabilities	*1626.9*	*1755.3*
Provisions	*21.3*	*19.2*
Other Current Liabilities	*45.0*	*35.5*
TOTAL	**5718.4**	**6103.2**

Particulars (INR crore)	As on Mar 31, 2020	As on Mar 31, 2019
Application of Funds		
Non Current Assets	**3975.0**	**4080.0**
Property, Plant & Equipment	*3573.4*	*3672.5*
Capital Work-in-Progress	*140.8*	*131.8*
Intangible Assets	*42.5*	*43.5*
Right of Use Assets	*69.3*	
Financial Assets	*124.4*	*133.2*
Other Non Current Assets	*24.5*	*99.0*
Current Assets	**1743.4**	**2023.2**
Inventories	*912.0*	*1000.9*
Financial Assets		
- Investments	*-*	*66.9*
- Trade Receivables	*278.5*	*662.0*
- Cash & Cash Equivalents	*318.3*	*9.5*
- Other Bank Balances	*19.0*	*15.6*
- Other Financial Assets	*107.0*	*158.1*
Other Current Assets	*108.5*	*110.1*
TOTAL	**5718.4**	**6103.2**

Combating Covid-19

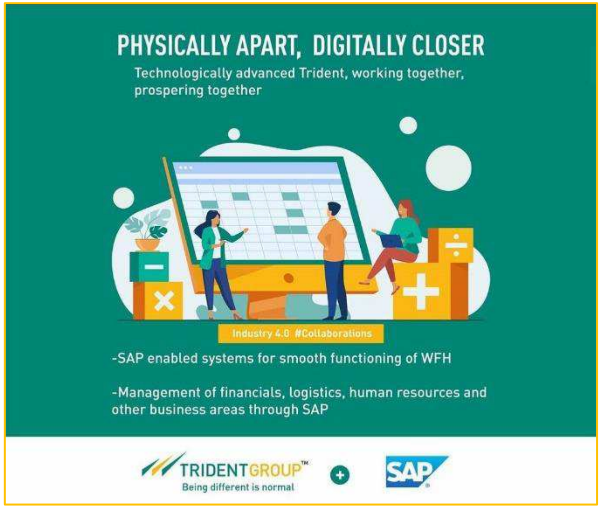
Manufacturing Operations

- ✓ Manufacturing operations were kept on hold since last week of March 2020 and were restarted only after due approval from statutory authorities in phased manner from 3rd week of April 2020
- ✓ All round maintenance was carried out for the plants during the period of shutdown
- ✓ Currently all the plants are operational
- ✓ Limited impact on availability of workforce as both the manufacturing locations have residential complexes within premises
- ✓ Company maintained regular touch with its vendors & customers during lockdown with assistance in shape of extended credit period, order deferment, logistics support etc.
- ✓ Anti-Covid product launches and upgradation of existing product portfolio
- ✓ Gradual ramp up of capacity utilization in month of April & May 2020

Segment	UoM	Production	
		Apr 20	May 20
Bath Linen	MT	731	2125
Bed Linen	Mn. Mtrs	0.42	1.51
Yarn	MT	1115	4386
Paper	MT	2645	9851

Employee Related Initiatives

Physically Apart, Digitally Closer



- SAP enabled systems for smooth functioning of WFH
- Management of financials, logistics, human resources and other business areas through SAP

- Microsoft Office 365
- Secure email access through browser
- Secure VPN access to 600+ users

- Launched Cisco Webex for 2000+ employees
- More than 20,000 man-hours of virtual meetings conducted

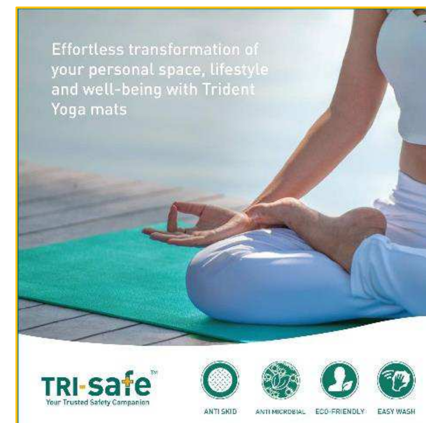
Innovation- Bath Accessories

Bathing Kit

Bathrobe

Bath Towel

Terry Yoga Mat



Standardized Anti-Microbial Treatment

Innovation- Medicare Accessories

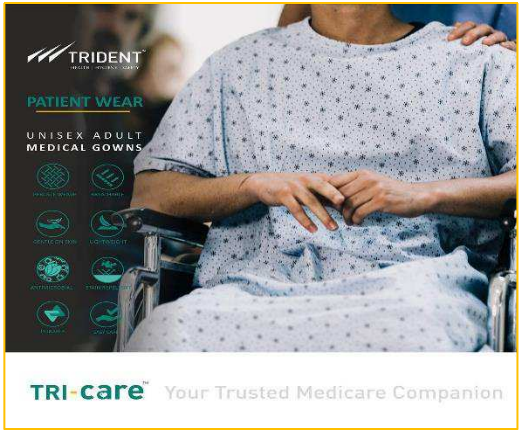
Body Suit

Mattress Protector

Mask

Cotton Rolls

Patient Wear



Hospital Curtains

Innovation-Trident Paper

Carry Paper

Stationary Paper

Stiffener Paper

Antimicrobial Copier Paper

Way Forward

- Life under Covid-19 is very different with social distancing and work from home becoming the norm
- Gradual opening up of economies around the world has created pent-up demand. Company is looking at capturing the same through innovative offerings and increased customer interactions
- Home furnishing demand under wellness category is getting enhanced customer focus. *Introduction of Anti-microbial treatment as standard across Bath Linen category has received very good response from export customers*
- Company has already started working on Unified Supply Chain concept to streamline the sourcing to sales strategy
- Creation of E-commerce sales as separate vertical to cater the increased demand of products through online mode

Thank You

For more information about us, please visit
www.tridentindia.com

Abhinav Gupta/ Ankit Mahajan
Investor Relations, Trident Limited
Tel: +91 161 5039 999
Fax: +91 161 5039 900
Email: abhinavgupta@tridentindia.com; ankitmahajan@tridentindia.com