



EICHER MOTORS LIMITED

Corporate Office:
#96, Sector - 32, Gurgaon-122 001
Haryana, India
Telephone: +91-124-4415600
Fax: +91-124-4415997
Website: www.eicher.in

Ref: L&S/EML-9

June 2, 2014

Through: email / Blue Dart courier

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Dear Sir,

Sub.: Clause 36 - Release of communication to media with respect of sales volumes of VE Commercial Vehicles Limited, a subsidiary of the Company for the month of May, 2014

Pursuant to Clause 36 of the Listing Agreement, please find attached copy of the communication being released to media in respect of sales volumes of VE Commercial Vehicles Limited, a subsidiary of the Company for the month of May, 2014.

You are requested to take the same on your records.

Thanking you,

Yours faithfully,
for **Eicher Motors Limited**


Manhar Kapoor
Company Secretary

Encl.: As above

Category	Domestic Sale		Export Sale		Dom. Growth %		Export Sale		Exp. Growth %		Total Sale (Dom+Exp)		Total Growth %	
	May 13	Ytd 2013	May 14	Ytd 2013	Month	YTD	May 13	Ytd 2013	Month	YTD	May 13	Ytd 2013	Month	YTD
IV N2 Category : Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)														
A Max. Mass exceeding 3.5 tonnes but not exceeding 7.2 tonnes														
A1: Max. Mass exceeding 3.5 tonnes but not exceeding 5 tonnes														
A2: Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes	442	2373	77	95	1%	0%	77	152	23%	180%	519	533	2769	3%
A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes	1391	1094	51	249	-22%	-36%	51	192	368%	195%	1442	1333	9417	-8%
L/M/D TOTAL	1833	1622	128	344	-17%	-29%	128	344	169%	168%	1961	1866	9227	-5%
V M3 Category : More than 8+1 seats and Max. Mass exceeding 5 tonnes (Passenger Carrier)														
A Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes														
A1: No. of seats including driver exceeding 9 but not exceeding 13	627	598	0	102	-5%	-2%	0	102	#DIV/0!	226%	627	700	2270	12%
A2: No. of seats including driver exceeding 13														
B Max. Mass exceeding 7.5 tonnes but not exceeding 13 tonnes														
B1: No. of seats including driver exceeding 9 but not exceeding 13	432	500	0	0	16%	-12%	0	0	#DIV/0!	1165%	432	500	1901	16%
B2: No. of seats including driver exceeding 13														
C2: No. of seats including driver exceeding 13	181	54	28	57	-70%	-85%	28	57	-100%	-81%	209	54	595	0%
Max. Mass exceeding 12 tonnes but not exceeding 18.2 tonnes (Passenger Carrier)	1240	1152	28	102	-7%	-13%	28	102	264%	203%	1268	1254	4737	-1%
BUS TOTAL														
VI N3 Category : Max. Mass exceeding 12 tonnes (Goods Carrier)														
A Max. Mass not exceeding 16.2 tonnes														
A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes	224	206	38	148	-8%	-26%	38	148	259%	224%	252	354	1727	35%
C Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)														
B1 Max. Mass exceeding 16.2 tonnes	172	175	3	22	2%	-21%	3	22	61	0%	175	197	1507	13%
B2 Single Trailer /Trailer + Semi Trailer /Trailer														
(c) Max. Mass exceeding 16.2 tonnes	19	9	2	5	-53%	29%	2	5	51	0%	21	14	78	117
HD TOTAL	415	390	43	175	-6.0%	-22.4%	43	175	283	307.0%	459	565	3313	23.4%
GRAND TOTAL	3488	3064	195	621	-12.2%	-24.2%	195	621	2386	212.1%	3687	3685	19992	-0.1%

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The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

Dear Sir,

Sub.: Clause 36 - Release of communication to media with respect of sales volumes of VE Commercial Vehicles Limited, a subsidiary of the Company for the month of May, 2014

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Category	Domestic Sale			Export Sale			Exp. Growth %			Total Sale (Doms+Exp)			Total Growth %			
	May 13	May 14	Ytd 2013	Ytd 2014	May 13	May 14	Ytd 2013	Ytd 2014	Month	YTD	May 13	May 14	Ytd 2013	Ytd 2014	Month	YTD
IV N2 Category - Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																
A Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																
A1 Max Mass exceeding 3.5 tonnes but not exceeding 5 tonnes																
A2 Max Mass exceeding 5 tonnes but not exceeding 7 tonnes	442	436	2373	2274	77	95	152	425	23%	180%	519	533	2525	2799	5%	11%
A3 Max Mass exceeding 7 tonnes but not exceeding 12 tonnes	1391	1094	6726	5961	51	249	162	567	398%	196%	1442	1333	9417	6426	-8%	-32%
LAND TOTAL	1833	1522	11598	8235	128	344	344	992	169%	188%	1961	1866	11942	9227	-5%	-23%
V M3 Category - More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																
A Max Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																
A1 No. of seats including driver exceeding 9 but not exceeding 13	627	598	2165	2117	0	102	105	342	#DIV/0!	226%	627	700	2270	2459	12%	8%
A2 No. of seats including driver exceeding 13																
B Max Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																
B1 No. of seats including driver exceeding 9 but not exceeding 13																
B2 No. of seats including driver exceeding 13	432	500	1888	1654	0	0	13	167	#DIV/0!	1185%	432	500	1901	1831	19%	-4%
C Max Mass exceeding 12 tonnes but not exceeding 18.2 tonnes (Passenger Carrier)																
C2 No. of seats including driver exceeding 13	181	54	509	180	28	0	57	22	-100%	-61%	209	54	566	202	0%	0%
BUS TOTAL	1240	1182	4562	3961	28	102	175	531	264%	203%	1288	1254	4737	4492	-1%	-5%
VI N3 Category - Max Mass exceeding 12 tonnes (Goods Carrier)																
A Max Mass not exceeding 16.2 tonnes	224	206	1485	1105	38	148	232	751	209%	224%	252	354	1727	1857	35%	8%
A1 Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes																
C Max Mass exceeding 16.2 tonnes (Rigid Vehicles)	172	175	1484	1179	3	22	23	61	0%	163%	175	197	1507	1240	13%	-18%
B2 Max Mass exceeding 16.2 tonnes																
(*) Max. Mass exceeding 35.2 tonnes	19	9	51	66	2	5	38	51	0%	0%	21	14	79	117	-33%	48%
HD TOTAL	415	390	3030	2351	43	175	283	853	307.0%	204.9%	458	565	3313	3214	23.4%	-3.0%
GRAND TOTAL	3488	3064	19190	14547	199	621	862	3368	212.1%	197.5%	3687	3685	19992	16933	-0.1%	-15.3%