

Date: 1st June 2016

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of May 2016.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of May 2016.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**



Authorised Signatory

Encl.: As above

Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV								
	May 15		May 16		Ytd 2015-16		Ytd 2016-17		Month		YTD		May 15		May 16		Ytd 2015-16		Ytd 2016-17		Month		YTD		May 15		May 16		Ytd 2015-16		Ytd 2016-17		Month		YTD		May 15		May 16		Ytd 2015-16		Ytd 2016-17		
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI					
N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																													
A Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																													
A2: Max. Mass exceeding 3.5 tonnes but not exceeding 7.5 tonnes			497	645	928	1227	30%	32%				61	153	199	295	151%			79%	958	798	1087	43%	39%									558	798	1087	1512									
A3: Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes			1131	1465	2318	2964	30%	34%				59	110	129	209	232%			118%	2321	209	2412	49%	48%									1744	1744	2552	3415	4885	1744	2552	3415	4885				
L/MD TOTAL			1628	2110	3146	4191	30%	33%				116	442	269	794				195%	1744	2552	3415	4885	46%	46%																				
M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																													
A Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																													
A1: No. of seats including driver exceeding 9 but not exceeding 13																																													
A2: No. of seats including driver exceeding 13			826	1004	1668	1913	22%	15%				76	107	134	174	41%			30%	902	1111	1802	2087	23%	16%							902	1111	1802	2087										
B Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																													
B1: No. of seats including driver exceeding 9 but not exceeding 13																																													
B2: No. of seats including driver exceeding 13			411	436	892	893	6%	0%				11	245	26	333	2127%			1181%	422	681	918	1226	61%	34%							422	681	918	1226										
Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																													
C2: No. of seats including driver exceeding 13			149	71	209	149	-52%	-29%				37	13	52	17	-65%			-67%	186	84	261	166	0%	0%							186	84	261	166										
BUS TOTAL			1386	1511	2769	2955	9%	7%				124	365	212	524	194%			147%	1510	1876	2981	3479	24%	17%							1510	1876	2981	3479										
N3 Category: Max Mass exceeding 12 tonnes (Goods Carrier)																																													
A Max. Mass not exceeding 16.2 tonnes			285	493	553	1015	73%	84%				60	116	87	198	93%			128%	345	609	640	1213	77%	90%							345	609	640	1213										
A1: Max. Mass exceeding 12 tonnes but not exceeding 16.2 tonnes																																													
C Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)			286	67	457	57	587	157	908	95	60%	-15%	55%	-39%	37	79	102	169	0%	66%	323	67	536	157	1077	95	66%	-15%	56%	-39%	390	593	584	846	1172										
B2: Haulage Tractor (Tractor - Semi Trailer) Trailer			32	6	134	4	65	8	277	5	319%	-32%	326%	-39%	8	3	10	5	0%	0%	40	6	137	4	75	8	282	5	243%	-33%	276%	-39%	46	141	83	83	297								
(6) Max. Mass exceeding 16.2 tonnes			603	73	1084	61	1205	165	2200	100	79.8%	-16.4%	82.6%	-38.4%	105	198	199	372	88.6%	86.9%	708	73	1282	61	1404	165	2572	100	81.1%	-16.4%	83.2%	-39.4%	781	1343	1569	2672									
GRAND TOTAL			3617	73	4705	61	1202	165	9346	100	30.1%	-16.4%	31.3%	-38.4%	345	198	680	1690	191.3%	148.5%	3962	73	5710	61	7800	165	11036	100	44.1%	-16.4%	41.5%	-39.4%	4035	5771	7965	11138									