

Date: 1st April 2018

On-line intimation

To

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai-400 001

The Secretary
National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai-400 051

Ref: **Release of information to SIAM with respect to sale volume of VE Commercial Vehicles Limited for the month of March 2018.**

Dear Sir/ Madam,

Please find enclosed herewith information being released to Society of Indian Automobile Manufacturers (SIAM) in respect of sale volume of VE Commercial Vehicles Limited, an unlisted subsidiary of Eicher Motors Limited for the month of March 2018.

You are requested to take the same on your records.

Thanking you,

for **Eicher Motors Limited**



Authorised Signatory

Encl.: As above

Category	Domestic Sale								Dom Growth %				Export Sale								Exp Growth %				Total Sale (Dom+Exp)								Total Growth %				Total Sales VECV																																	
	Mar 17		Mar 18		Ytd 2016-17		Ytd 2017-18		Month		YTD		Mar 17		Mar 18		Ytd 2016-17		Ytd 2017-18		Month		YTD		Mar 17		Mar 18		Ytd 2016-17		Ytd 2017-18		Month		YTD		Mar 17		Mar 18		Ytd 2016-17		Ytd 2017-18																											
	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI	ETB	VTI																												
	N2 Category : Max Mass exceeding 3.5 tonnes but not exceeding 12 tonnes (Goods Carrier)																																																																					
IV A	Max. Mass exceeding 3.5 tonnes but not exceeding 12 tonnes																																																																					
	874		1296		8526		10885		48%		28%		159		320		1642		1769		101%		8%		1033		1616		10168		12654		56%		24%		1033		1616		10168		12654																											
	2073		3151		17501		22125		52%		26%		231		400		2256		2877		73%		28%		2304		3551		19757		25002		54%		27%		2304		3551		19757		25002																											
	LMD TOTAL		2947		4447		26027		33010		27%		390		720		3898		4646		85%		19%		3337		5167		29925		37656		55%		26%		3337		5167		29925		37656																											
V A	M3 Category : More than 8+1 seats and Max Mass exceeding 5 tonnes (Passenger Carrier)																																																																					
	Max. Mass exceeding 5 tonnes but not exceeding 7.5 tonnes																																																																					
	A1: No. of seats including driver exceeding 9 but not exceeding 13																																																																					
B	952		897		6286		5623		-6%		-11%		42		84		806		609		100%		-24%		994		981		7092		6232		-1%		-12%		994		981		7092		6232																											
	Max. Mass exceeding 7.5 tonnes but not exceeding 12 tonnes																																																																					
	B1: No. of seats including driver exceeding 9 but not exceeding 13																																																																					
	488		479		3403		3050		-2%		-10%		75		33		982		657		-56%		-33%		563		512		4385		3707		-9%		-15%		563		512		4385		3707																											
	Max Mass exceeding 12 tonnes but not exceeding 16.2 tonnes(Passenger Carrier)																																																																					
	C2: No. of seats including driver exceeding 13																																																																					
	BUS TOTAL		377		77		2581		1821		-80%		-29%		2		1		243		330		-50%		30%		379		78		2824		2151		0%		0%		379		78		2824		2151																									
VI	N3 Category : Max Mass exceeding 12 tonnes (Goods Carrier)																																																																					
A	Max. Mass not exceeding 16.2 tonnes																																																																					
	558		774		5015		5105		39%		2%		114		194		1356		1654		70%		22%		672		968		6371		6759		44%		6%		672		968		6371		6759																											
	C Max. Mass exceeding 16.2 tonnes (Rigid Vehicles)																																																																					
B2	783		224		1077		166		4643		1106		6017		1045		3050		-26%		30%		-6%		53		211		592		1015		0%		71%		836		224		1288		166		5235		1106		7032		1045		54%		-26%		34%		-6%		1060		1454		6341		8077			
	Haulage Tractor (Tractor - Semi Trailer Trailer)																																																																					
	(3) Max. Mass exceeding 35.2 tonnes																																																																					
	HD TOTAL		1646		239		2080		166		11109		1163		12372		1055		26.4%		-30.5%		11.4%		-9.3%		169		427		2106		2759		152.7%		31.0%		1815		239		2507		166		13215		1163		15131		1055		38.1%		-30.5%		14.5%		-9.3%		2054		2673		14378		16186	
	GRAND TOTAL		6410		239		7980		166		49406		1163		55876		1055		24.5%		-30.5%		13.1%		-9.3%		678		1265		8035		9001		86.6%		12.0%		7088		239		8245		166		57441		1163		64877		1055		30.4%		-30.5%		12.9%		-9.3%		7327		8411		58604		65932	