



DATE : October 20, 2016
REF. : PIL/DVN/L- 301/2016-17

Security Code No.: 522205	Company Code- PRAJIND
BOMBAY STOCK EXCHANGE LIMITED PHIROZE JEEJEEBHOY TOWERS, 25TH FLOOR, DALAL STREET, MUMBAI - 400 001 Fax: 022- 22723121/3719/2037/2039/2041/2061	NATIONAL STOCK EXCHANGE OF INDIA LTD. EXCHANGE PLAZA, 5TH FLOOR, PLOT NO. C/1, G BLOCK, BANDRA-KURLA COMPLEX, BANDRA (EAST), MUMBAI - 400 051 Fax: 022 – 66418124/25/26, 2659 8237 / 38

Dear Sir / Madam,

Kindly put the enclosed "Results Release and Presentation" on your bulletin board for sharing with Investors.

Thanking you,

Yours faithfully,

For PRAJ INDUSTRIES LIMITED

**DATTATRAYA NIMBOLKAR
COMPANY SECRETARY**

Encl: As above



Praj announces Q2 & H1 FY2016-17 results

Pune, October 20, 2016: Praj Industries (Praj), the global process engineering and solutions provider for bioethanol, alcohol & brewery, water & wastewater and process equipment, announced its unaudited financial results for Q2 & H1 FY 2016-17.

Performance Review for Q2 FY17 - Consolidated:

Please note that the numbers are reported in compliance with IND AS. For the sake of comparison, previous quarters are also adjusted for IND AS.

- Income from operations stood at Rs 205.79 crore (Q2 FY16: Rs 209.55 crore, Q1 FY17: Rs 204.93 crore)
- PBT is at Rs. 6.28 crore for the period (Q2 FY16: Rs 5.43 crore, Q1 FY17: Rs 4.90 crore)
- PAT (after minority interest) is at Rs 3.04 crore (Q2 FY16: Rs 5.01 crore, Q1 FY17: Rs 4.11 crore)

Performance Review for H1 FY17 - Consolidated:

- Income from operations stood at Rs 410.72 crore (H1 FY16: Rs 415.48 crore)
- PBT is at Rs 11.18 crore for the period (H1 FY16: Rs 18.67 crore)
- PAT (after minority interest) is at Rs 7.15 crore (H1 FY16: Rs 13.65 crore)

“We are pleased to report a stable performance during the first half of the fiscal, especially considering the sluggishness in industrial capex across the macro-economic landscape. We are particularly pleased with acceleration in the biofuel space in India, which we believe, will help consolidate the ethanol blending program. The market prospects look significant for all our key business lines and Praj is well-placed to capitalize on potential opportunities, given its distinct business model and technology leadership position”, said **Mr. Gajanan Nabar, CEO & MD, Praj Industries.**



Key Developments

- The consolidated order backlog as on September 30, 2016 stood at Rs 1025 crore, which comprised 72% orders from domestic market.
- With supply of 900 mn liter ethanol so far, India reaches 3.2% blending ratio. With various initiatives driven by Ministry of Petroleum & Natural Gas (MOPNG), a positive eco-system is in place for higher blends.
- Praj Industries set to be the key Indian technology provider for 2nd generation (2G) ethanol projects. Indian Oil Corporation Limited (IOCL) has selected Praj as its technology partner for setting up three 2G bio-ethanol plants.

Praj Industries Limited:

Praj is a global process solutions company driven by innovation and integration capabilities, offers solutions to add significant value to bio-ethanol facilities, brewery plants, water & wastewater treatment systems, critical process equipment & systems, HiPurity solutions and bio-products. Over the past 3 decades, Praj has focused on environment, energy and agri process led applications. Praj has been a trusted partner for process engineering, plant & critical equipment and systems with over 600 references across five continents. Solutions offered by Praj are backed by its state of the art R&D Centre called Matrix. Led by an accomplished and caring leadership, Praj is a socially responsible corporate citizen. Praj is listed on the Bombay and National Stock Exchanges of India.

For more information, visit www.praj.net.

BSE: 522205; NSE: PRAJIND; Bloomberg: PRJ@IN; Reuters: PRAJBO; CIN: CIN: L27101PN1985PL0038031

For further information, please contact:

Surendra Khairnar / Priyanka Watane

Praj Industries Ltd.

Phone : 020 2294 1000

Email: surendrakhairnar@praj.net /

priyankawatane@praj.net

Mayank Vaswani / Shikha Kshirsagar

CDR, India

Phone : 022 6645 1230 / 43

Email: mayank@cdr-india.com /

shikha@cdr-india.com

***Note:** Some of the statements made in the release could be forward-looking in nature. Such forward-looking statements remain subject to risks and contingencies particularly concerning but not limited to governmental policies, economic developments and technological factors. This may cause actual performance to differ materially from that observed through the relevant forward-looking statement. Praj Industries will not in any way be responsible for action taken based on such forward-looking statements and undertakes no commitment to update these forward-looking statements publicly, to reflect changed realities*

Praj Industries Limited

Q2 and H1 FY17 Results

Safe Harbor



Certain statements in this communication concerning our future growth prospects are forward-looking statements, which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in our industry of operations including those factors which may affect our cost advantage, wage increases, our ability to attract and retain highly skilled professionals, cost overruns on contracts, client concentration, our ability to manage our international operations, our ability to successfully complete and integrate potential acquisitions, liability for damages on our contracts, the success of the companies in which Praj Industries Ltd. has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India and unauthorized use of our intellectual property and general economic conditions affecting our industry. Praj Industries Ltd. may, from time to time, make additional written and oral forward-looking statements, including our reports to shareholders. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Contents

- Key developments
- Performance - Q2 and H1 FY 17
- Shareholding pattern as of 30th Sept, 2016

Key developments

Key developments

- Passage of Constitutional Amendment Bill of GST and the rate cut announced by RBI - precursors of efficient business processes and a healthy economy
- Decreasing trend in industrial growth in the first half of fiscal - challenging environment persists for capital goods sector, investments only in pockets

Ethanol business -

- India stands at 3.2% blending achieved so far
- First generation ethanol, produced from molasses (a by-product of sugar mills), will continue to contribute to the ethanol blending program, besides serving beverage and industrial demand, in the coming sugar season 2016-17
- India intends to curtail oil imports by 10% by 2022 - a positive eco-system for 2nd generation ethanol in the making for higher blends
- The Cabinet Committee on Economic Affairs approves mechanism for revision of ethanol price for sugar season 2016-17 - a welcome move, more clarity in the pricing
- IOCL selects Praj as technology partner for setting up three 2G ethanol plants in India
- Work Praj's 2nd generation Integrated Bio-refinery demo plant on track

Key Developments

Global ethanol market developments -

- Argentina continues to offer greenfield and modernization opportunities
- Ecuador expected to announce long term ethanol policy
- 5.8% mandate under discussion in Mexico
- Indonesia taking positive steps to develop local sugar industry
- Myanmar in the process of preparing tax structure and environmental norms for distillery industry
- In Vietnam, PetroVietnam seeks tax exemption on cassava based fuel ethanol and reduction in VAT
- Drought and El Niño effect have led to rise in feedstock prices and hence, delayed investment decisions in certain geographies
- Modernization business model catching momentum

Brewery business

- Maintained market share
- Projects affected due to drought situation in some key states and imposed liquor ban in Bihar

Praj HiPurity Systems

- Enhanced enquiry basket due to stringent FDA scrutiny and Indian pharma's focus on biosimilars

Key Developments

Critical process equipment & systems

- Organization of Petroleum Exporting Countries (OPEC) agrees to modest decrease in oil production - positive for firming up of oil prices and coming back into the investment range
- Early signs of investments moving toward downstream from upstream

Organization related

- Mr. Pramod Chaudhari, Executive Chairman of Praj, appointed as the president of Mahratta Chamber of Commerce Industries & Agriculture (MCCIA) - one of the most active chambers of Commerce in India, instrumental in promoting number of institutions in Pune

Performance - Q2 and H1 FY 17

At a glance



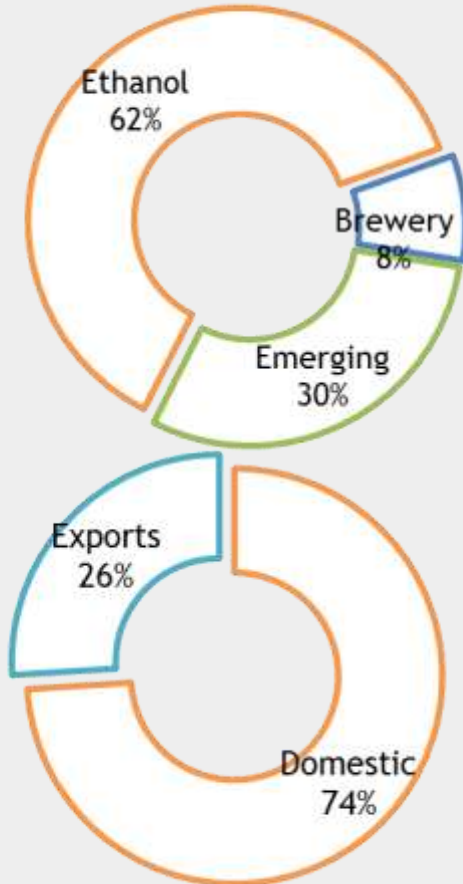
Financials : Figures in Rs cr

	Q2 FY 17	Q1 FY 17	Q2 FY 16	H1 FY 17	H1 FY 16
Operating income	205.79	204.93	209.55	410.72	415.48
EBITDA (excl other income)	6.08	6.79	10.92	12.87	24.25
PBT	6.28	4.90	5.43	11.18	18.67
PAT (after minority interest)	3.04	4.11	5.01	7.15	13.65
Order Intake	200	280	369	480	531

Note - all figures on consolidated basis, i.e. Praj Industries India, its local execution companies and subsidiaries.
All the numbers are reported in compliance with IND AS.

Order intake

Q2 FY17 : Rs 200 cr



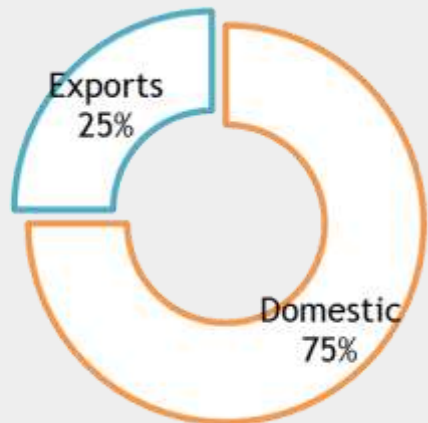
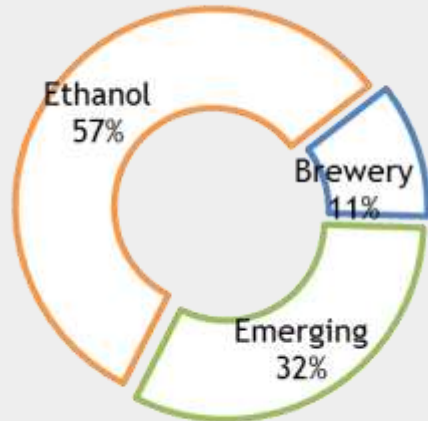
H1 FY17 : Rs 480 cr



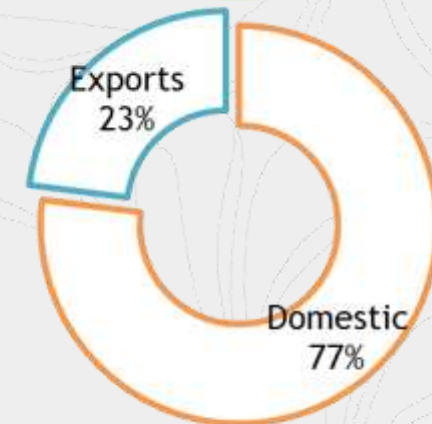
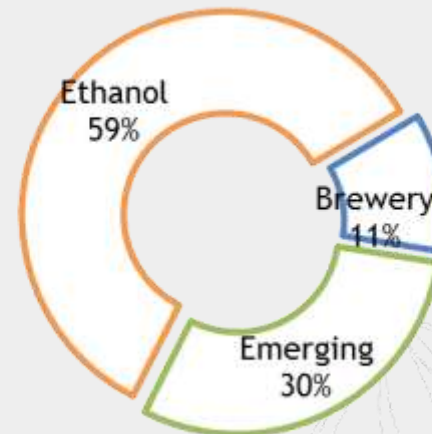
Order book inclined towards domestic orders
 Several bright spots in the international markets however, lower capital activity
 owing to various factors

Revenue

Q2 FY17 : Rs 205.79 cr

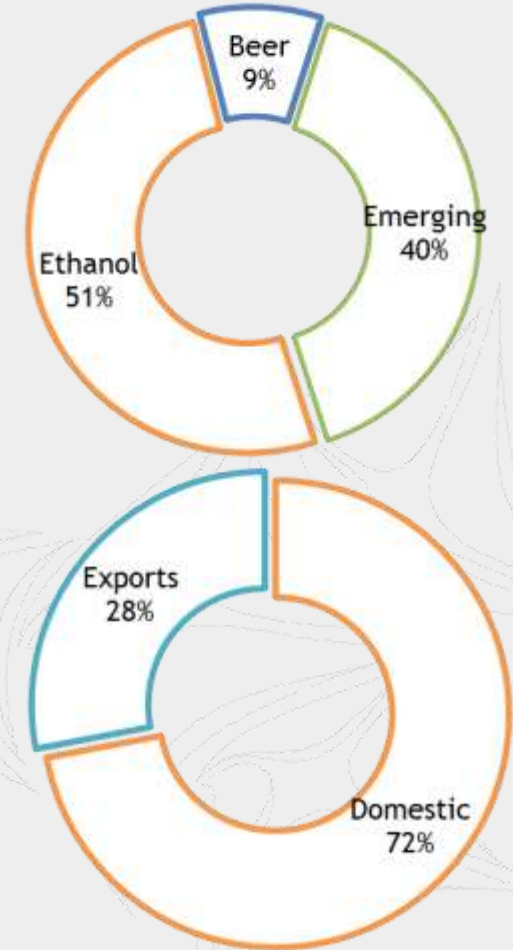
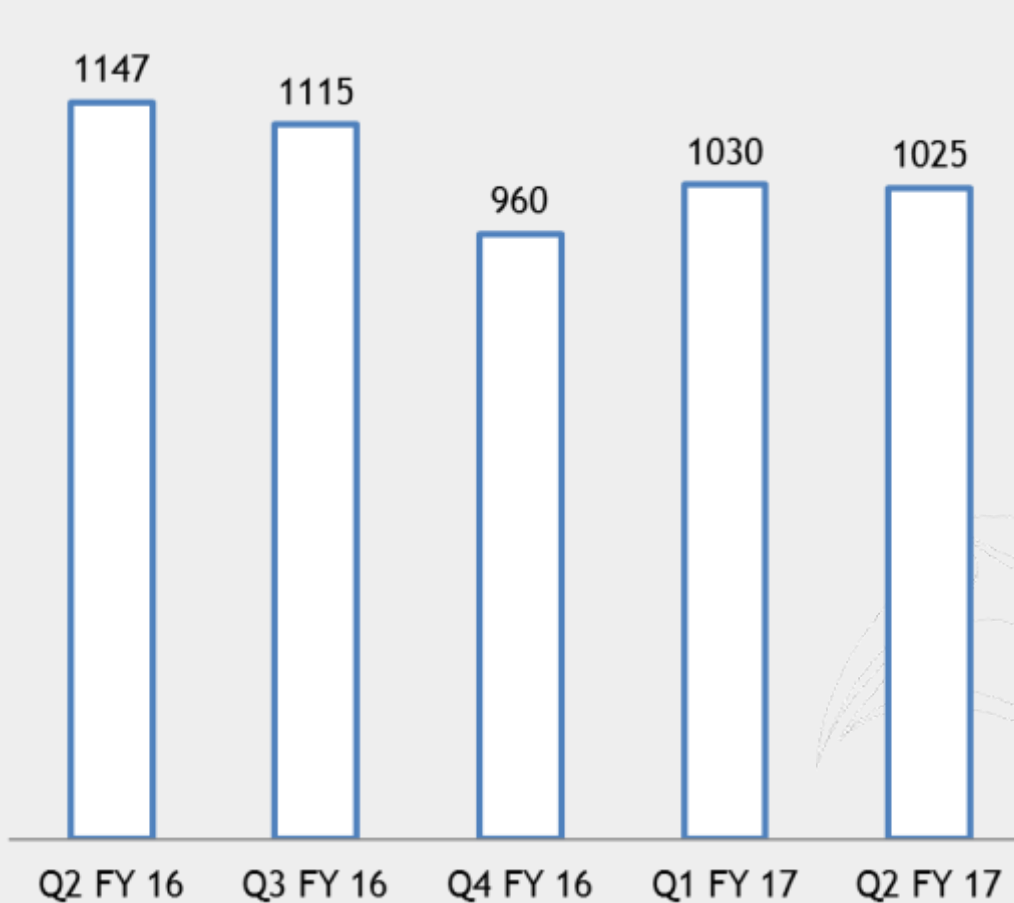


H1 FY17 : Rs 410.72 cr



Higher domestic sale as compared to the corresponding quarter and H1 FY16

Order backlog (at the end of each quarter, values in Rs cr)



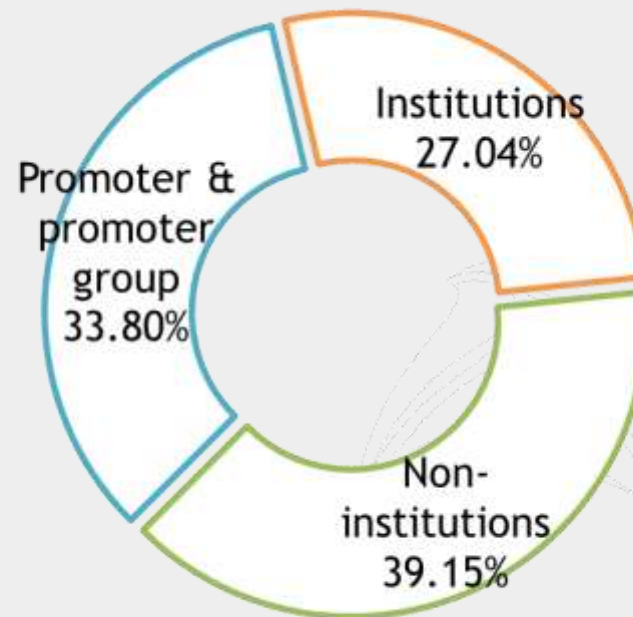
Note - Emerging businesses include Critical Process Equipment and Systems, Water and Waste-water Treatment Division and Praj HiPurity Systems.

Shareholding pattern as of Sept 2016

Shareholding pattern



As of
30th Sept, 2016



For further information, please contact -

Surendra Khairnar/ Priyanka Watane
Praj Industries Ltd.

Phone : 020 2294 1000

Email: surendrakhairnar@praj.net /
priyankawatane@praj.net