



For Immediate Release

January 29<sup>th</sup>, 2013

**Shree Renuka Sugars Limited  
Announces**

**Performance for the Quarter ended 30<sup>th</sup> September 2012 for Subsidiaries**

Y-o-Y crushing for the quarter increased by 27% to 4.6 million tons  
Crushing for the season 2012-13 in Brazil units concluded with combined crushing of 9.5 million tons, 15% higher as compared to last season 2011-12  
EBITDA for RdB and RVDI at Rs. 2,104 million and Rs. 1,375 million respectively

**Mumbai**, India, January 29<sup>th</sup>, 2013 – Shree Renuka Sugars Limited (referred to as “Shree Renuka” or the “Company”, NSE: RENUKA, BSE: 532670), one of the largest integrated sugar and bio-energy producers globally, announces its performance for quarter ended 30<sup>th</sup> September 2012 for its Brazilian subsidiaries, in accordance with Indian GAAP.

Commenting on the results and performance, **Mr. Narendra Murkumbi, Vice Chairman and Managing Director of Shree Renuka Sugars Limited** said:

*“Our Brazilian units saw a much better performance during the quarter ending 30<sup>th</sup> September 2012 in terms of capacity utilization due to high number of dry days and higher cane availability. Y-o-Y yields achieved at Renuka do Brasil S/A has been higher by 12% at around 67 tonnes per hectare.*

*Our Brazilian mills have ended the crushing season for 2012-13 in early January 2013 with total cane crushing number of 9.5 million tons for Renuka do Brasil S/A and Renuka Vale do Ivaí S/A combined which is an improvement of 15% from the previous season. Additionally 350,000 tons of cane has been carried forward to the start of crushing season 2013-14.*

*Financially as well, the quarter ending 30<sup>th</sup> September 2012 has shown improved performance from both the subsidiaries with reported EBITDA margins of 22% and 42% at Renuka do Brasil S/A and Renuka Vale do Ivaí S/A respectively.*

*We have been continuously focussing on increasing the availability of cane at both the subsidiaries and effect of the same will be seen in coming seasons.*

*As published earlier, the company has reported a net profit of Rs.77 million for its standalone business for the quarter ended 30<sup>th</sup> September 2012 with an EBITDA of Rs. 1,128 million.”*

sugar

ethanol

power



### Financial Highlights of Brazilian Subsidiaries

| (Rs. Million)                  | Renuka do Brasil S/A        |                             | Renuka Vale do Ivaí S/A     |                             |
|--------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|
|                                | Quarter ended<br>30-09-2012 | Quarter ended<br>30-09-2011 | Quarter ended<br>30-09-2012 | Quarter ended<br>30-09-2011 |
| Net Sales                      | 9,425                       | 6,883                       | 3,267                       | 2,214                       |
| Operational EBITDA             | 2,104                       | 1,197                       | 1,375                       | 1,009                       |
| EBITDA Margin (%)              | 22%                         | 17%                         | 42%                         | 46%                         |
| Net Profit                     | (422)                       | (6,116)                     | 312                         | (284)                       |
| Net Profit Margin (%)          | -                           | -                           | 10%                         | -                           |
| Forex Gain/(loss)              | (484)                       | (4,457)                     | (241)                       | (1,101)                     |
| Net Profit w/o Forex variation | 62                          | (1,659)                     | 553                         | 817                         |

Our trading subsidiary Renuka DMCC, which is based out of Dubai, has reported Net sales of Rs. 6,281 million and Net profit of Rs. 13 million.

### Economic Environment

Global raw sugar prices dropped during the quarter ending 30<sup>th</sup> September 2012 from USD 22 cents/lbs to USD 20 cents/lbs on account of higher production of sugar from Brazil coupled with low import demand. The domestic ethanol price remained stable for the quarter ended September 2012. The Brazil anhydrous ethanol price (FOB) for exports has traded in the range USD 680/m<sup>3</sup> to USD 730/m<sup>3</sup> during the quarter ended September 2012.

The 2012/13 sugarcane crush in Brazil's Centre-South region surpassed the 519 million tons that UNICA estimated in September. Better weather conditions and greater availability of sugarcane allowed mills to postpone the end of the season. As of 1<sup>st</sup> January, mills in Centre-South Brazil have crushed a total of 531 million tons of cane, 7.7% higher than same time last year. Crushing is practically concluded in Center-South Brazil with just 10 units in operation. Sugar production increased by 8.8% to 34 million tons and ethanol production increased by 3.6% to 21 billion litres compared to last year. 49.6% of the juice was diverted towards sugar production compared to 48.4% last season. The early estimate for the Centre-South 2013-14 cane crop is pegged at 585 million tons by UNICA.

| Source: UNICA       | Units             | As on 1 <sup>st</sup> January |         |          |
|---------------------|-------------------|-------------------------------|---------|----------|
|                     |                   | 2012/13                       | 2011/12 | % Change |
| <b>Cane Crushed</b> | mn tons           | 531                           | 493     | 7.7%     |
| <b>Sugar</b>        | mn tons           | 34.1                          | 31.3    | 8.8%     |
| <b>Ethanol</b>      | mn m <sup>3</sup> | 21.3                          | 20.5    | 3.6%     |
| <b>ATR</b>          | Kg/ton            | 136                           | 138     | (1.5%)   |
| <b>% Sugar</b>      |                   | 49.6%                         | 48.4%   |          |



### Operating Performance of Brazilian Subsidiaries

Brazilian subsidiaries have improved operating performance during the quarter ended 30<sup>th</sup> September 2012 on account of higher crushing. Total of 4.6 million tons of cane was crushed during the quarter ended 30<sup>th</sup> September 2012 by Renuka do Brasil S/A and Renuka Vale do Ivai S/A which is 139% higher than the previous quarter and 27% higher than same quarter last year. The sucrose recovery or ATR for the quarter increased to 136 kg/ton compared to last quarter ATR of 116 kg/ton.

| RdB and RVdI    | Units               | July - September |      | October - December |      | For the Season |      |
|-----------------|---------------------|------------------|------|--------------------|------|----------------|------|
|                 |                     | 2012             | 2011 | 2012               | 2011 | 2012           | 2011 |
| Cane Crushed    | mn tons             | 4.6              | 3.6  | 2.9                | 1.2  | 9.5            | 8.3  |
| Sugar           | '000 tons           | 379              | 289  | 214                | 93   | 725            | 553  |
| Ethanol         | '000 m <sup>3</sup> | 136              | 118  | 129                | 40   | 272            | 287  |
| ATR             | Kg/ton              | 136              | 138  | 131                | 134  | 130            | 129  |
| Energy Exported | Mn units            | 110              | 76   | 131                | 40   | 314            | 205  |
| Sugar Mix       | %                   | 65%              | 62%  | 59%                | 59%  | 63%            | 56%  |

We have completed the 2012-13 crushing season at our Brazilian units. Our mills crushed a total of 9.5 million tons of cane this season compared to 8.3 million tons last season which is an increase of 15%. Sugar has been the more profitable product and the company has devoted approximately 63% of total ATR towards the sugar production viz-a-viz 56% compared to last season. Sugar production during the season stood at 725,054 tons compared to 553,612 tons last season, which is 31% higher.

Our Brazilian mills produced 272 million liters of ethanol in the season compared to 287 million litres last season. Of the total ethanol produced, 96% was anhydrous ethanol, a higher remunerative product as compared to hydrous ethanol during the season. Energy sales during the season stood at 314 million units, which is 53% higher than the last season.



**Notes:**

1. Net Sales: Includes other operating income and is after excise duties
2. Operating EBITDA: Earnings before interest, taxes and depreciation; includes other income and excludes foreign exchange gain/loss
3. Net Profit: Includes extraordinary items and after minority interest
4. All financial margins are calculated based on Net Sales
5. Net Worth: Share Capital and Reserves and Surplus
6. Basic EPS: Each share face value of Rs. 1.00; Based on 667 million shares outstanding on a weighted average basis

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For further information on Shree Renuka visit [www.renukasugars.com](http://www.renukasugars.com)

**The Company will host a conference call to discuss quarter ended 30<sup>th</sup> September 2012 earnings for Brazil subsidiaries at 17:30 hours IST on Friday, February 1<sup>st</sup>, 2013. To participate, please use the following dial-in numbers:**

Primary Number +91-22-3065 0060

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***Safe Harbour***

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