

No. NBCC/BS (98)/2015-16

February 17, 2016

The Vice-President,
Listing Department,
National Stock Exchange of India Ltd.,
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

NSE Symbol: NBCC/EQ

The General Manager,
Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400 001

Scrip Code: 534309

Sub: Investor Road Show & Edelweiss Securities Ltd. Conference

Sir

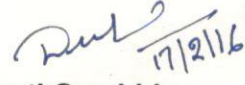
Pursuant to Regulation 30 read with Part A of schedule III and Regulation 46(2) the Securities and Exchange Board of India (**Listing Obligations and Disclosure Requirements**) Regulations, 2015 and our letter dated February 15, 2016 in respect of intimation of NBCC Road Show & Edelweiss Securities Ltd conference on February 15-16, 2016, the Presentation made in Investor Road Show & Edelweiss Securities Ltd Conference is attached herewith.

The aforesaid information is also available on the website of the company at
<http://www.nbccindia.com/nbccindia/nroot/njsp/InvestorNotices.jsp>

This is for your information and record. Kindly acknowledge receipt.

Thanking You,

Yours Sincerely,
For National Buildings Construction Corporation Limited


Deepti Gambhir
Company Secretary
F-4984



निगम कार्यालय
CORPORATE OFFICE

एन.बी.सी.सी. भवन, लोधी रोड, नई दिल्ली-110003
NBCC Bhawan, Lodhi Road, New Delhi-110 003

दूरभाष ईपीएबीएक्स/Tel EPABX : 91-11-43591555, 24367314-15

National Buildings Construction Corporation Limited

(A Government of India Enterprise)



NBCC - 'Navratna' Enterprise: Market Leader



A Navratna CPSE

Industry Leader: National Buildings Construction Corporation

Strong Support and projects from the Government of India

- Founded in 1960
- “Navratna” Company; Conferred status in June 2014
- ISO 9001– 2008 certification for Consultancy & PMC

One of Largest PSEs in the construction sector in India

- One of Largest PSEs in construction sector in India.
- Excellent Grading, consecutively since last 11 years (except in FY 2012-13).

Pan-India presence

- PMC & Real Estate projects - PAN India

Integrated Operations

- Project Management Consultancy (PMC)
- Real Estate Development
- EPC contracting

Leader in PMC and Re-development Projects

- NBCC has executed many landmark projects in the PMC segment which contributes ~80% of its annual revenue
- NBCC has strong expertise in re-development projects

Earned a niche for itself in construction of Green buildings

- Received the prestigious Gold Rating under LEED India for new construction, awarded by Indian Green buildings Council (IGBC)

Driven by a Management team that has delivered results

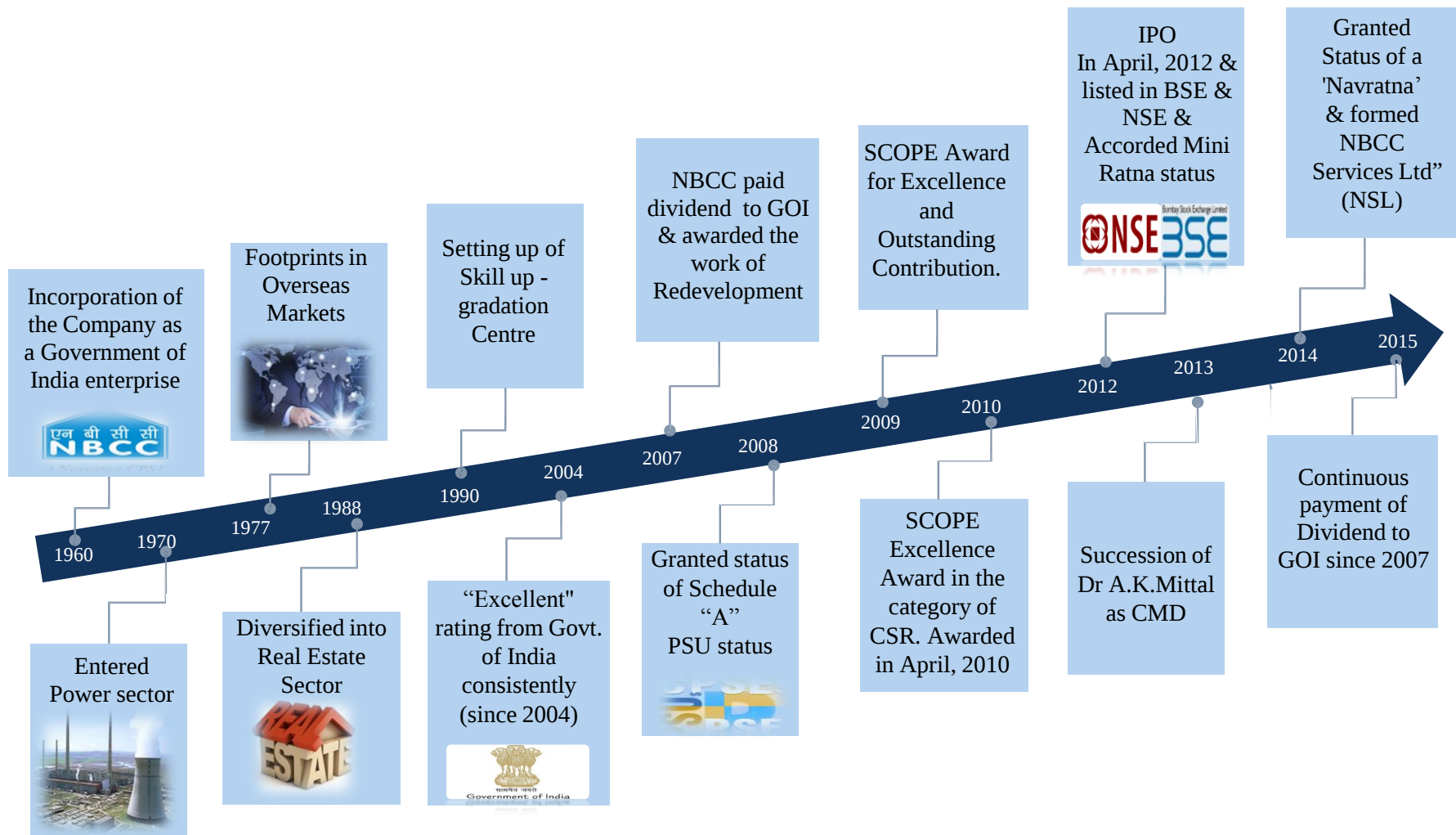
- Consistent growth and profitability
- Gross Sales in FY 2014-15 approx Rs. 4632 Cr.
- CAGR in last 10 Yrs is 21%.



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Ministry of Urban Development
Government of India



Journey from Incorporation to Market Leader....





Turkey



Nepal



Maldives



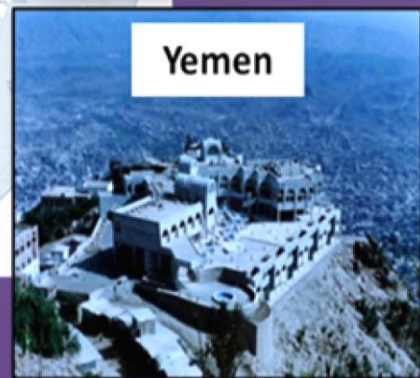
Botswana



Libya

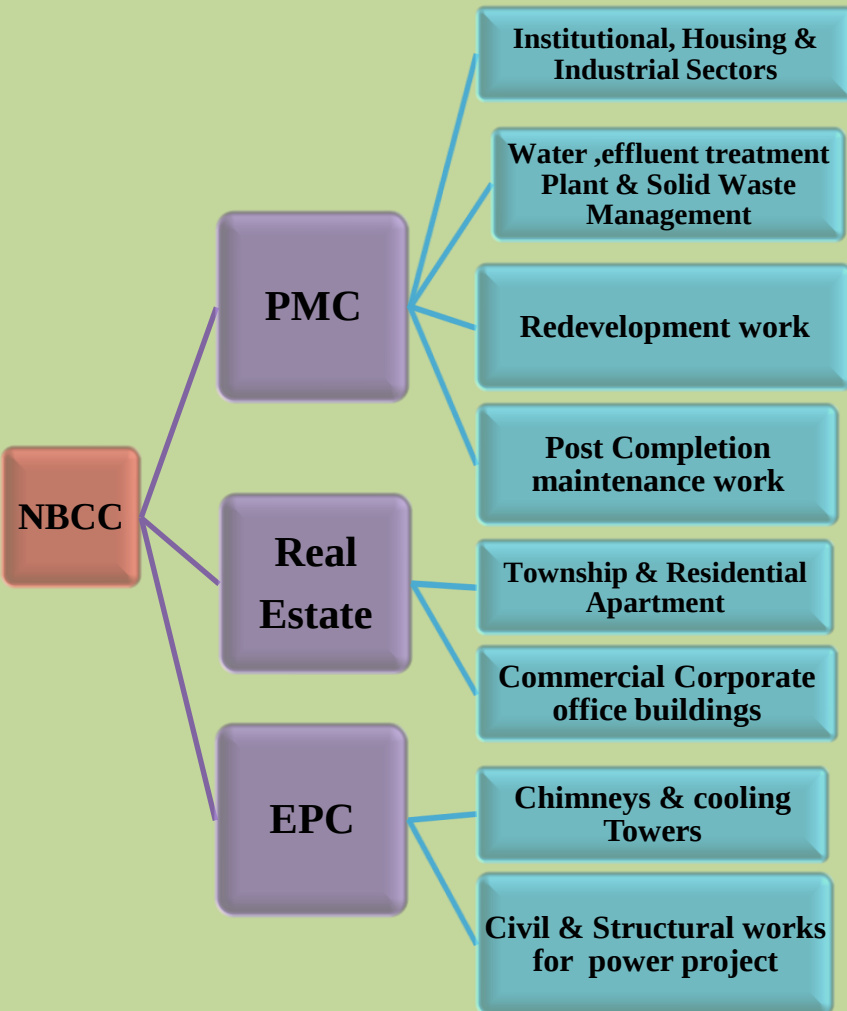


Yemen





Business Overview



- **Blue-chip Government owned company**
- **Navratna Enterprise** under the Ministry of Urban Devp.
- **Leader** in its own right in the construction space; company boasts of a unique **business model** .
- **Leader & the only experienced company in the Re-development segment.**
- **NBCC as a PMC (concept to commissioning)**
 - PMC contributes about 70% of its annual revenue.
 - PMC is the company's core strength
 - Areas covered include Roads, Hospitals/Medical Colleges, Institutions, Offices, Airports, Bridges, Industrial & Environmental Structures etc.
- **Added thrust in Real Estate giving a whole new dimension**
 - The Real estate development division focuses on residential and commercial complexes
- **EPC - Infrastructure Segment**
 - Executing projects such as Chimneys, Cooling Towers, and various types of Power Plant Works.
- **Notified as a Public Works Organization (PWO)**
 - Explicitly, a construction agency covered under Rule 126 (2) of GFRs, as per which Government Department(s)/ PSUs and Autonomous Bodies can entrust works to NBCC on nomination basis.

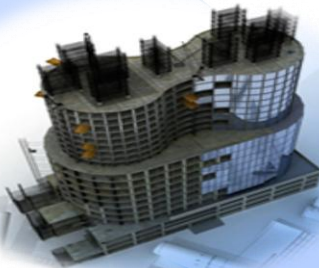
- Concept and design.
- Technical specifications, drawings and estimates.
- Preparation of Tender and Tendering.

Pre Construction Phase



Construction Phase

- Preparation and monitoring execution as per CPM / PERT Charts.
- Contract Management.
- Formulation and Implementation of QAP.
- Status reporting.



Post Construction Phase

- Separate Maintenance Wing of experienced engineering workforce.
- Proven Expertise in maintenance of Housing Projects (eg: New Moti-Bagh).

**POST
CONSTRUCTION PHASE**





Disruptive Innovations : Development/Re - development of Government Properties

- Redevelopment of Government properties has been identified as one of the key strategies to overcome housing shortage as well as to monetise vacant land lying with government agencies.
- The strategy involves optimum utilization of existing land parcels by applying a higher Floor Area Ratio (FAR)
- Redevelopment and densification of these properties ensure that shortage of housing units can be effectively tackled
- **Self financing mode:** The model ensures that no funding support is required from the government for redevelopment of these properties. This is done by utilising the available land as a resource and raising the funds required for meeting the project expenses through leasing of commercial office space constructed on a part of this land.
- **Considerable resource generation:** The land remains with the original owner i.e. government agency. The entire project management is taken care of by NBCC. The flats developed can be given on long-term lease (30-99 years) to PSUs/general public
- **Win-win for every stake holder:** The model ensures availability of a larger housing pool on the same piece of land. It also ensures that the original land owner does not have to spend its own money to develop the land.

RE-DEVELOPMENT WORKS UNDER NBCC



REDEVELOPMENT OF EAST KIDWAI NAGAR: MoUD has entrusted NBCC the project of re-development of existing General Pool Residential Accommodation (GPRA) at East Kidwai Nagar, New Delhi on land admeasuring 86 acres. Estimated cost of the Re-development project is approx Rs 5000 Cr inclusive of maintenance cost for 30 years.



NEW MOTI BAGH: NBCC has successfully executed the work of “Redevelopment of Netaji Nagar (Part) & Moti Bagh (East)” Project in the year 2012. This complex is rated as **India's First Largest Green Home Complex** with **Silver Rating** by IGBC. The complex, spread in 119 Acres, has modern villas & apartments for senior Govt. officers.

- Kidwai Nagar (East) has been identified as one of the colonies for redevelopment as General Pool Residential Accommodation (GPRA) on 27/07/1993 under Approved Zone D in Master Plan of Delhi by DDA .
- Redeveloped space available for lease to central government departments/ministries, PSUs, autonomous bodies etc.
- Cost of construction to be met through lease of entire office space and 10% of residential space for a period of 30 years.
- Office complex: 4 towers (2 towers of G+10, 2 towers of G+4).
- Residential complex: 78 Towers (33 towers of G+6; 45 towers of G+14).
- Achieved density of 134 DU/Ha against permissible density of 175-250 Du/ Ha.
- Only 24% ground coverage for redevelopment; open area over 76% space

Existing structures



Existing structures



Planned development



Planned development



Planned commercial space



Planned commercial space



- New Delhi Delhi has about 30 government colonies which cover ~1,100 hectares of prime land. These colonies, which are mainly used to provide housing for central government employees, were built 50-60 years ago.
- Population density in most of these colonies is less than 300 people per hectare (ppha)
-
- Redevelopment of these colonies can significantly increase the available pool of housing stock
- NBCC, being a pioneer in this field stands to benefit handsomely from this development
- Private real estate developers cannot participate in the redevelopment of government colonies. In the PSU space, only NBCC has the required expertise in realty development.
- This ensures that NBCC has established a near monopoly as far as such projects are concerned.

- Various government arms have vacant land parcels which can be monetised to generate resources for the land owner
- NBCC with wide experience in the real estate development field is the natural partner for such a purpose
- NBCC is in talks with various government arms to develop their land and has already entered into agreements with some of them
- **Total pipeline for development/redevelopment projects stands at more than Rs. 50,000 Cr Approx.**

Development of Govt land: Goldmine for NBCC



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AIIMS	Agreement entered for re-development of AIIMS land in a project worth Rs. 5800 Cr
Waqf Board (NAWADCO)	NAWADCO has a huge land bank of ~0.5-0.6mn acres spread across the country which will be developed by NBCC in a phase wise manner
State governments of Rajasthan and Odisha	NBCC will Execute various re-developmental works and construction projects in these states
DDA	NBCC will develop first smart sub-city at Karkardooma in East Delhi based on T.O.D. norms
Indian Railways	Involvement in the station redevelopment programme
Air India	Development of real estate projects on land owned by Air India situated at various places all over India.
Indian Institute of Public Administration (IIPA)	Redevelopment of IIPA campus, Delhi



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Government of India

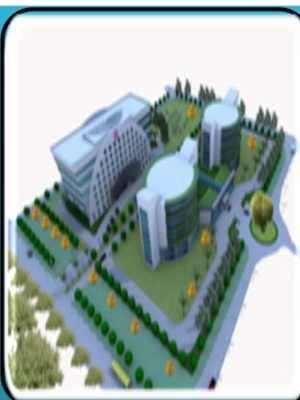




**Re-
development of
GPRAs at
Sarojini Nagar,
Kasturba
Nagar,
Tyagraj
Nagar And
more.**



**Projects with
DDA/other
Real Estate
Projects.**



**Re-
development of
Govt Printing
Presses at
various
locations.**



**Re-
Development
of AIIMS
land
(project of
~INR 5800
cr) &
Development
of Trauma
centre at
AIIMS .**



**India Trade
Promotion Organisation**

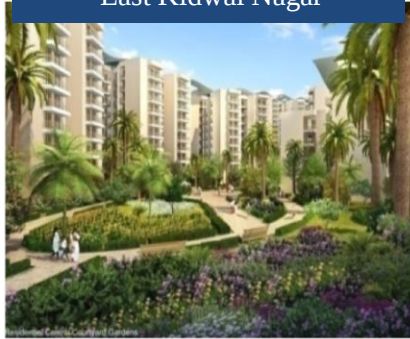
**Re-development
of Pragati
Maidan (ITPO)**



Sectors & Major Segments

Real Estate- Residential & Redevelopment

East Kidwai Nagar



New Motibagh Housing



Residential Tower, Gurgaon



NBCC Tower, BKG Place



NBCC Towers, Okhla



NBCC Plaza, Pragati Vihar



Institutional Projects

Housing For Joint Secretaries,
New Delhi



Staff Quarters, HAL



Housing For Indian Army



Mass Housing Projects

Power Projects

Cooling Tower



Power Transmission



Oil Berth & Jetty



Mysore Airport, Karnataka



Seelampur Metro Station, New Delhi



Safdarjung Flyover, New Delhi



Transport Sector

100 Bed Hospital, Haryana



AIIMS, New Delhi



Medical College, Mewat



Health Sector

Institutional Projects

Intellectual Property Office,
Mumbai



CBI HQ buildings, New Delhi



Aayakar Bhawan, Noida



Educational Projects

IIT Roorkee



SVNIT

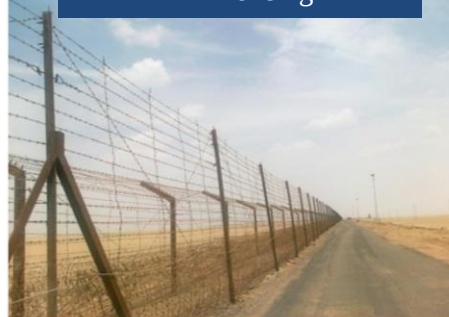


IIT Roorkee

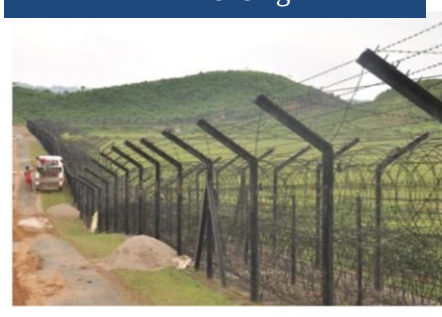


Border Fencing/ Border Roads

IPB Fencing



IBB Fencing



IBB Fencing



Projects for Ministries of GOI

- Ministry of Urban Development
- Ministry of Housing and Poverty Alleviation
- Ministry of Home Affairs
- Ministry of Defence
- Ministry of Rural Development
- Ministry of Commerce & Industry
- Ministry of Labour & Employment
- Ministry of Information and Broadcasting
- Ministry of Petroleum & Natural Gas
- Ministry of Power
- Ministry of New & Renewable Energy
- Ministry of External Affairs
- Ministry of Finance



Ministry of Housing and Urban Poverty Alleviation



Ministry of External Affairs

Government of India

Ministry of Home Affairs



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Government of India

Ministry of New and Renewable Energy

Renewable Energy is Green, Clean and Sustainable

Projects for some Autonomous Bodies



शरीरमाद्यं खलु धर्मसाधनम्

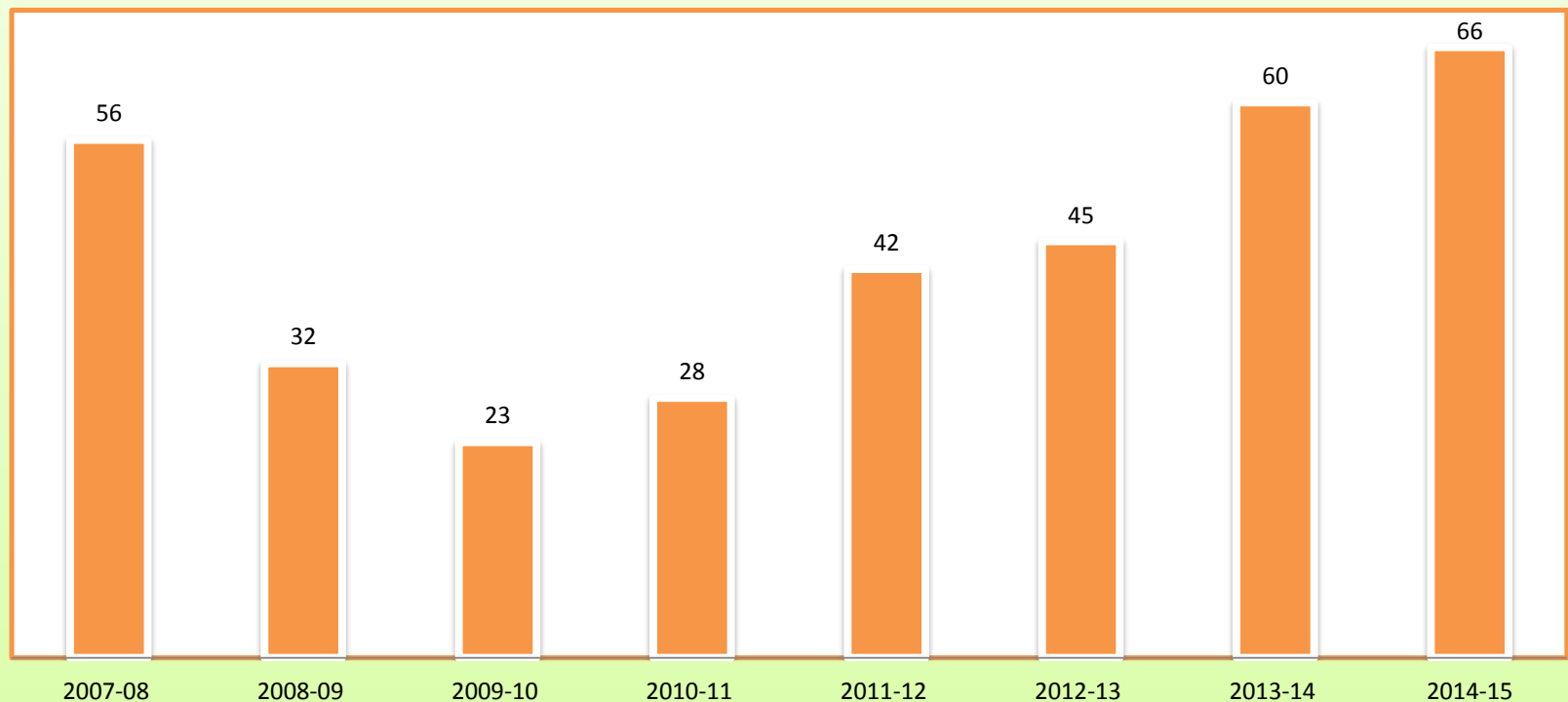




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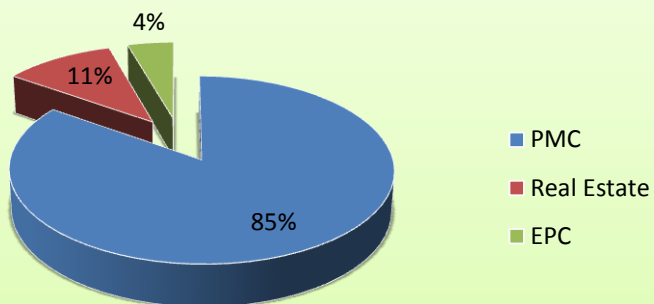
Financial Growth

Dividend amount (INR Cr)

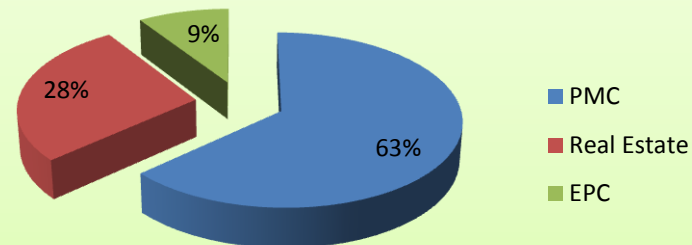


Dividend Policy: Minimum 20% of PAT/ Equity, whichever is higher

Segment Revenue



Segment Profit



Business Segment	Segment Revenue (INR Cr)	Segment Profit (INR Cr)
PMC	3917	248
Real Estate	497	107
EPC	207	36



Experienced Management

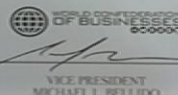


WORLD BUSINESS LEADER
AWARDED TO

**National Buildings Construction
Corporation Limited**

For being a successful leader who works in an innovative,
knowledgeable and systematic manner.

Given in the city of Houston, Texas, in May of the year two thousand and fifteen.



WORLD LEADER BUSINESSPERSON
AWARDED TO

Dr. Anoop Kumar Mittal

For being a successful leader who works in an innovative,
knowledgeable and systematic manner.

Given in the city of Houston, Texas, in May of the year two thousand and fifteen.





Dr. Anoop Kumar Mittal
Chairman-cum-Managing Director
32+ Year Experience



Mr. S K Chaudhary
Director (Projects)
31+ Years Experience



Mr. Durga Shanker Mishra
Addl. Secretary (MoUD)
30+ Years Experience



Mr. S K Pal
Director (Finance)
30+ Years Experience



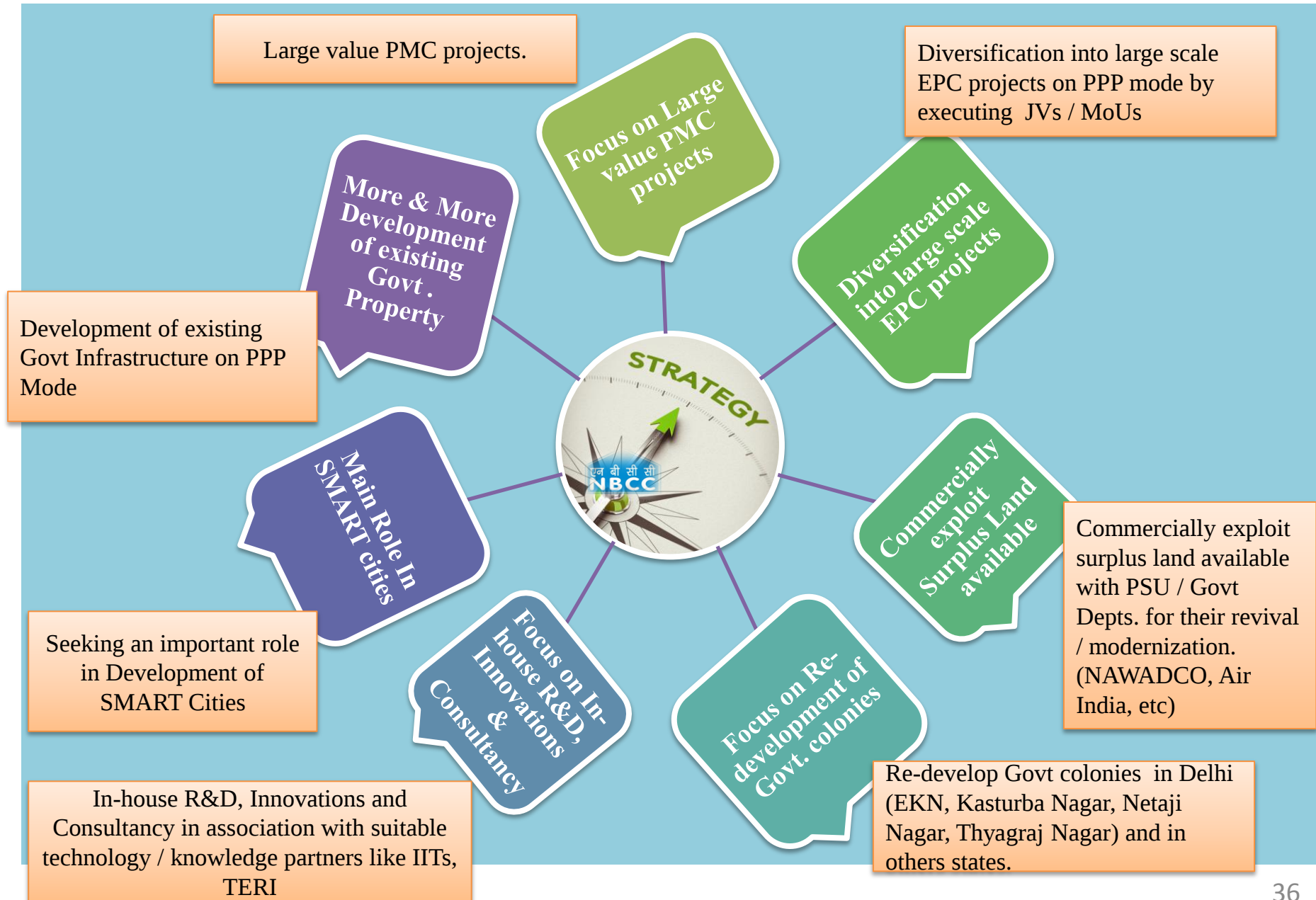
Mrs. Jhanja Tripathy
Nominee Director
29+ Years Experience



Shri Rajendra Chaudhari
Director (Commercial)
30+ Years Experience



Business Outlook & Strategy



Key Initiative/Events for R & D and Sustainable Development

"Sustainable Development is the pathway to the future we want for all. While complacency stands to bring in doom, elements of consistency followed through work ethos shall always spark progress in leaps and bounds."



Conclave for sustainable Development



NBCC National Conclave on Construction to achieve sustainable infrastructure development



Reduction of water consumption in construction with IIT Delhi and Sponsored research to premier institutes i.e. IIT Delhi, IIT Roorkee, IIT Chennai.

Innovation In Construction



Set up a Centre for Innovation and R&D in Corporate Office with NBCC Research & Development Fund



IIT Roorkee-NBCC Research & Development Centre on Sustainable Civil Infrastructure



MOU with CIDB



MOU with Construction Industry Development Board of Malaysia (CIDB) for information sharing and exchange of expertise, skills & technical know-how and joint execution /development of large infra projects in India & abroad.

MOU with TERI



MOU with TERI for Green buildings.



MOU with HUDCO



MOU with HUDCO for Technology Transfer for faster construction of low cost housing.

MOU with MECON Ltd

•MOU with MECON Ltd with an objective to co-operate and participate in tenders, bids and contracts related to Engineering/EPC/turnkey infrastructure projects in India & abroad.



MOU with Telecommunications Consultants India Ltd (TCIL)

•MOU with Telecommunications Consultants India Ltd (TCIL) to co-operate and jointly participate in tenders, bids and contracts related to Engineering/EPC/turnkey projects in India & abroad.



MOU with National Waqf Development Corporation (NAWADCO)

•MOU with National Waqf Development Corporation (NAWADCO) under which NBCC shall be responsible for PMC from concept to completion including formulation of marketing methodology etc.



MOU with Delhi Development Authority (DDA)

•MOU with Delhi Development Authority (DDA) under which NBCC shall be responsible for developing properties on TOD concept on self sustaining financial model without any financial contribution of DDA.



MOU with Housing and Urban Development Corporation (HUDCO)

•MOU with Housing and Urban Development Corporation Limited (HUDCO) under which NBCC shall be responsible for PMC from concept to completion including formulation of marketing methodology etc.



Key International Partnerships

MOU with Hill International Project Management (India) Pvt Ltd

- MOU with Hill International Project Management (India) Pvt. Ltd, having its Corporate office at New Jersey (USA) and its branch in India.
- Collaborate in jointly providing project and construction management consultancy services to projects as per mutual agreement in India and other countries.



MOU with Al Nabà Services LLC of the Al Nabà Group

- NBCC entered into MOU with Al Nabà Services LLC of the Al Nabà Group, for joint pursuit for execution of Construction Projects of mutual interest in Oman, UAE and other countries.
- Al Naba is reputed for its multifaceted business and commercial activities.



NBCC entered into MOU with Scomi Engineering Bhd, Malaysia

- NBCC entered into MOU with Scomi Engineering Bhd, Malaysia a complete strategic solutions provider for the urban transit systems
- The MoU is related to offering end-to-end solutions including design, fabrication and integration of monorail rolling stock and related electro-mechanical systems with the objective to associate for execution of projects for construction of Monorails / MRTS in India and abroad.



Strategic partnership with MoBE, China Railway Engineering Corporation & Amona Group

- NBCC formed strategic partnership by entering into Memorandum of Business Exploration (MoBE) with Malaysian Joint Venture Company China Railway Engineering Corporation (M) Sdn Bhd & Amona Group for exploration of Re-development around New Delhi Railway Station.





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Thank you

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