

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET  
ANONİM ŞİRKETİ**

**CONVENIENCE TRANSLATION INTO ENGLISH OF  
CONDENSED FINANCIAL STATEMENTS FOR THE  
INTERIM PERIOD 1 JANUARY – 31 MARCH 2019**

**(ORIGINALLY ISSUED IN TURKISH)**

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**NOTES TO THE CONDENSED FINANCIAL STATEMENTS**  
**FOR THE INTERIM PERIOD 1 JANUARY - 31 MARCH 2019**

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**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM BALANCE SHEETS AS OF 31 MARCH 2019 AND 31 DECEMBER 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>Footnotes</b>	<b>31 March 2019</b>	<b>31 December 2018</b>	<b>Audited</b>
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
Cash and Cash Equivalents	4	86.027	120.847	
Trade Receivables		1.125.388	1.480.213	
Trade Receivables Due From Related Parties	6	1.123.821	1.476.111	
Trade Receivables Due From Unrelated Parties	7	1.567	4.102	
Other Receivables		1.160.422	867.676	
Other Receivables Due From Related Parties	6	1.009.419	703.884	
Other Receivables Due From Unrelated Parties	8	151.003	163.792	
Derivative Financial Assets		11.590	2.028	
Derivative Financial Assets Held for Trading	26	9.379	2.028	
Derivative Financial Assets Held for Hedging	26	2.211	-	
Inventories	9	698.999	579.054	
Prepayments		11.083	12.623	
Prepayments to Unrelated Parties	10	11.083	12.623	
Current Tax Assets		306	-	
Other Current Assets		4.672	830	
Other Current Assets Due From Unrelated Parties	17	4.672	830	
<b>TOTAL CURRENT ASSETS</b>		<b>3.098.487</b>	<b>3.063.271</b>	

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM BALANCE SHEETS AS OF 31 MARCH 2019 AND 31 DECEMBER 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		<b>Audited</b>	
	<b>Footnotes</b>	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>NON-CURRENT ASSETS</b>			
Property, Plant and Equipments		1.454.805	1.435.364
Land and Premises	11	192.824	192.824
Land Improvements	11	40.526	40.833
Buildings	11	439.531	438.634
Machinery and Equipments	11	701.287	692.549
Vehicles	11	224	221
Fixtures and Fittings	11	27.246	27.102
Leasehold Improvements	11	5.732	5.713
Construction in Progress	11	47.435	37.488
Right of Use Assets	12	68.667	-
Intangible Assets and Goodwill		153.262	146.867
Other Rights	13	67	69
Capitalized Development Costs	13	143.696	137.167
Other Intangible Assets	13	9.499	9.631
Prepayments		55.351	39.590
Prepayments to Unrelated Parties	10	55.351	39.590
<b>TOTAL NON-CURRENT ASSETS</b>		<b>1.732.085</b>	<b>1.621.821</b>
<b>TOTAL ASSETS</b>		<b>4.830.572</b>	<b>4.685.092</b>

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM BALANCE SHEETS AS OF 31 MARCH 2019 AND 31 DECEMBER 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>Footnotes</b>	<b>31 March 2019</b>	<b>31 December 2018</b>	<b>Audited</b>
<b>LIABILITIES</b>				
<b>CURRENT LIABILITIES</b>				
Current Borrowings		709.474	366.515	
Current Borrowings from Related Parties		3.777	-	
Lease Liabilities	6	3.777	-	
Current Borrowings From Unrelated Parties		705.697	366.515	
Bank Loans	5	697.914	365.864	
Lease Liabilities	5	7.783	651	
Current Portion of Non-current Borrowings		54.006	287.078	
Current Portion of Non-current Borrowings from Unrelated Parties		54.006	287.078	
Bank Loans	5	54.006	287.078	
Trade Payables		1.798.943	1.901.077	
Trade Payables to Related Parties	6	55.864	50.250	
Trade Payables to Unrelated Parties	7	1.743.079	1.850.827	
Employee Benefit Obligations	16	45.890	31.196	
Other Payables		121.425	130.423	
Other Payables to Related Parties	6	121.425	130.423	
Derivative Financial Liabilities		2.527	20.129	
Derivative Financial Liabilities Held for Trading	26	2.527	19.314	
Derivative Financial Liabilities Held for Hedging	26	-	815	
Current Tax Liabilities, Current	24	541	716	
Current Provisions		3.069	3.190	
Other Current Provisions	14	3.069	3.190	
Other Current Liabilities		9.398	6.802	
Other Current Liabilities to Unrelated Parties	17	9.398	6.802	
<b>TOTAL CURRENT LIABILITIES</b>		<b>2.745.273</b>	<b>2.747.126</b>	

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM BALANCE SHEETS AS OF 31 MARCH 2019 AND 31 DECEMBER 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>Footnotes</b>	<b>31 March 2019</b>	<b>31 December 2018</b>	<b>Audited</b>
<b>NON-CURRENT LIABILITIES</b>				
Long Term Borrowings		58.615	111	
Long Term Borrowings From Related Parties		36.614	-	
Lease Liabilities	6	36.614	-	
Long Term Borrowings From Unrelated Parties		22.001	111	
Lease Liabilities	5	22.001	111	
Trade Payables		15.157	14.531	
Trade Payables to Unrelated Parties	7	15.157	14.531	
Non-current Provisions		40.145	38.713	
Non-current Provisions for Employee Benefits	16	40.145	38.713	
Deferred Tax Liabilities	24	74.660	73.036	
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>188.577</b>	<b>126.391</b>	
<b>TOTAL LIABILITIES</b>		<b>2.933.850</b>	<b>2.873.517</b>	

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM BALANCE SHEETS AS OF 31 MARCH 2019 AND 31 DECEMBER 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>Footnotes</b>	<b>31 March 2019</b>	<b>31 December 2018</b>	<b>Audited</b>
<b>EQUITY</b>				
<b>Equity Attributable to Owners of Parent</b>		<b>1.896.722</b>	<b>1.811.575</b>	
Issued Capital	18	190.000	190.000	
Inflation Adjustments on Capital	18	9.734	9.734	
Share Premium (Discount)	18	109.031	109.031	
Other Accumulated Comprehensive Income (Loss) that will not be Reclassified in Profit or Loss		407.658	409.958	
Gains (Losses) on Revaluation and Remeasurement		407.658	409.958	
Increases (Decreases) on Revaluation of Property, Plant and Equipment		415.839	417.527	
Gains (Losses) on Remeasurements of Defined Benefit Plans		(8.181)	(7.569)	
Other Accumulated Comprehensive Income (Loss) that will be Reclassified in Profit or Loss		1.724	(636)	
Gains (Losses) on Hedge		1.724	(636)	
Gains (Losses) on Cash Flow Hedges		1.724	(636)	
Restricted Reserves Appropriated From Profits		118.206	118.206	
Legal Reserves	18	118.206	118.206	
Prior Years' Profits or Losses	18	976.970	352.721	
Current Period Net Profit Or Loss		83.399	622.561	
<b>TOTAL EQUITY</b>		<b>1.896.722</b>	<b>1.811.575</b>	
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>4.830.572</b>	<b>4.685.092</b>	

Financial statements for the period 1 January – 31 March 2019 were approved by the Board of Directors of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. on 30 April 2019.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR**  
**THE PERIODS 1 JANUARY - 31 MARCH 2019 AND 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		<b>1 January - 31 March</b>	<b>1 January - 31 March</b>
	<b>Footnotes</b>	<b>2019</b>	<b>2018</b>
<b>PROFIT OR LOSS</b>			
Revenue	19	1.385.110	1.053.028
Cost of Sales	19	(1.237.672)	(907.036)
<b>GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS</b>		<b>147.438</b>	<b>145.992</b>
<b>GROSS PROFIT (LOSS)</b>		<b>147.438</b>	<b>145.992</b>
General Administrative Expenses	21	(14.071)	(12.013)
Marketing Expenses	21	(20.915)	(14.599)
Research and Development Expense	21	(11.118)	(8.818)
Other Income from Operating Activities	22	114.735	60.710
Other Expenses from Operating Activities	22	(151.877)	(63.774)
<b>PROFIT (LOSS) FROM OPERATING ACTIVITIES</b>		<b>64.192</b>	<b>107.498</b>
<b>PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)</b>		<b>64.192</b>	<b>107.498</b>
Finance Income	23	120.842	47.179
Finance Costs	23	(99.983)	(71.224)
<b>PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX</b>		<b>85.051</b>	<b>83.453</b>
Tax (Expense) Income, Continuing Operations		(1.652)	944
Current Period Tax (Expense) Income	24	(541)	(906)
Deferred Tax (Expense) Income	24	(1.111)	1.850
<b>PROFIT (LOSS) FROM CONTINUING OPERATIONS</b>		<b>83.399</b>	<b>84.397</b>
<b>PROFIT (LOSS)</b>		<b>83.399</b>	<b>84.397</b>
<b>Earnings Per Share with a TL 1 of Par Value</b>	25	<b>0,44</b>	<b>0,44</b>

The accompanying notes are an integral part of these financial statements.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR**  
**THE PERIODS 1 JANUARY - 31 MARCH 2019 AND 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>OTHER COMPREHENSIVE INCOME</b>		
Other Comprehensive Income that will not be Reclassified to Profit or Loss	(612)	(275)
Gains (Losses) on Remeasurements of Defined Benefit Plans	(765)	(344)
Taxes Relating to Components of Other Comprehensive Income that will not be Reclassified to Profit or Loss	153	69
Taxes Relating to Remeasurements of Defined Benefit Plans	153	69
Other Comprehensive Income that will be Reclassified to Profit or Loss	2.360	(10.634)
Other Comprehensive Income (Loss) Related with Cash Flow Hedges	3.026	(13.632)
Gains (Losses) on Cash Flow Hedges	3.026	(13.632)
Taxes Relating to Components of Other Comprehensive Income that will be Reclassified to Profit or Loss	(666)	2.998
Taxes Relating to Cash Flow Hedges	(666)	2.998
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>	<b>1.748</b>	<b>(10.909)</b>
<b>TOTAL COMPREHENSIVE INCOME (LOSS)</b>	<b>85.147</b>	<b>73.488</b>

## VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ

## CONDENSED INTERIM STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIODS 1 JANUARY - 31 MARCH 2019 AND 2018

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

				Increases (Decreases) on Revaluation of Property, Plant and Equipment	Gains (Losses) on Remeasure- ments of Defined Benefit Plans	Gains (Losses) on Revaluations and Remeasurem- ents	Other Accumulated Compre- hensive Income that will not be Reclassified in Profit or Loss	Cash Flow Hedges	Reserve Of Gains or Losses on Hedge	Other Accumulated Compre- hensive Income that will be Reclassified in Profit or Loss	Restricted Reserves Appropriated From Profits	Prior Years' Profits or Losses	Net Profit or Loss	Retained Earnings	Equity attributable to owners of parent	Equity
Issued Capital	Inflation Adjustments on Capital	Share Premiums or Discounts														
<b>Previous Period</b>																
<b>1 January -31 March 2018</b>																
<b>Equity at Beginning of Period</b>	190.000	9.734	109.031	-	(6.203)	(6.203)	(6.203)	(1.352)	(1.352)	(1.352)	111.627	304.066	295.234	599.300	1.012.137	1.012.137
Transfers	-	-	-	-	-	-	-	-	-	-	(16.471)	311.705	(295.234)	16.471	-	-
Total Comprehensive Income (Loss)	-	-	-	-	(275)	(275)	(275)	(10.634)	(10.634)	(10.634)	-	-	84.397	84.397	73.488	73.488
Profit (Loss)	-	-	-	-	-	-	-	-	-	-	-	-	84.397	84.397	84.397	84.397
Other Comprehensive Income	-	-	-	-	(275)	(275)	(275)	(10.634)	(10.634)	(10.634)	-	-	-	-	(10.909)	(10.909)
Other Comprehensive Income (Loss)	-	-	-	-	(275)	(275)	(275)	(10.634)	(10.634)	(10.634)	-	-	-	-	(10.909)	(10.909)
Dividends Paid	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Equity at End of Period</b>	190.000	9.734	109.031	-	(6.478)	(6.478)	(6.478)	(11.986)	(11.986)	(11.986)	95.156	615.771	84.397	700.168	1.085.625	1.085.625
<b>Current Period</b>																
<b>1 January -31 March 2019</b>																
<b>Equity at Beginning of Period</b>	190.000	9.734	109.031	417.527	(7.569)	409.958	409.958	(636)	(636)	(636)	118.206	352.721	622.561	975.282	1.811.575	1.811.575
Transfers	-	-	-	-	(1.688)	(612)	(2.300)	(2.300)	2.360	2.360	2.360	-	622.561	(622.561)	-	-
Total Comprehensive Income (Loss)	-	-	-	-	(1.688)	-	(1.688)	(1.688)	-	-	-	1.688	83.399	85.087	85.147	85.147
Profit (Loss)	-	-	-	-	(1.688)	-	(1.688)	(1.688)	-	-	-	1.688	83.399	85.087	83.399	83.399
Other Comprehensive Income	-	-	-	-	-	(612)	(612)	(612)	2.360	2.360	2.360	-	-	-	1.748	1.748
Other Comprehensive Income (Loss)	-	-	-	-	-	(612)	(612)	(612)	2.360	2.360	2.360	-	-	-	-	-
Dividends Paid	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Equity at End of Period</b>	190.000	9.734	109.031	415.839	(8.181)	407.658	407.658	1.724	1.724	1.724	118.206	976.970	83.399	1.060.369	1.896.722	1.896.722

The accompanying notes are an integral part of these financial statements.

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM STATEMENTS OF CASH FLOWS FOR THE PERIODS**  
**1 JANUARY - 31 MARCH 2019 AND 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>Footnotes</b>	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES</b>		<b>253.466</b>	<b>196.672</b>
Profit (Loss)		83.399	84.397
Profit (Loss) from Continuing Operations		83.399	84.397
<b>Adjustments to Reconcile Profit (Loss)</b>		<b>26.416</b>	<b>59.771</b>
Adjustments for Depreciation and Amortisation Expense	11	60.318	35.670
Adjustments for Impairment Loss (Reversal of Impairment Loss)		(752)	(255)
Adjustments for Impairment Loss (Reversal of Impairment Loss) of Inventories	9	(752)	(255)
Adjustments for Provisions		2.012	2.085
Adjustments for (Reversal of) Provisions Related with Employee Benefits	16	2.133	2.085
Adjustments for (Reversal of) Lawsuit and/or Penalty Provisions	14	(121)	-
Adjustments for Interest (Income) Expenses		(43.691)	(12.767)
Adjustments for Interest Income	23	(61.277)	(24.016)
Adjustments for Interest Expense	23	17.586	11.249
Adjustments for Unrealised Foreign Exchange Losses (Gains)		47.844	43.403
Adjustments for Fair Value Losses (Gains)		(24.138)	(5.898)
Adjustments for Fair Value (Gains) Losses on Derivative Financial Instruments		(24.138)	(5.898)
Adjustments for Tax (Income) Expenses		1.652	(944)
Adjustments for Losses (Gains) on Disposal of Non-Current Assets		(108)	(79)
Adjustments for Losses (Gains) Arised From Sale of Tangible Assets		(108)	(79)
Other Adjustments to Reconcile Profit (Loss)	4	(16.721)	(1.444)

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM STATEMENTS OF CASH FLOWS FOR THE PERIODS**  
**1 JANUARY - 31 MARCH 2019 AND 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>Footnotes</b>	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>Changes in Working Capital</b>		<b>146.140</b>	<b>54.330</b>
Adjustments for Decrease (Increase) in Trade Accounts Receivable		354.825	(60.005)
Decrease (Increase) in Trade Accounts Receivables from Related Parties	6	352.290	(60.591)
Decrease (Increase) in Trade Accounts Receivables from Unrelated Parties	7	2.535	586
Adjustments for Decrease (Increase) in Other Receivables Related with Operations		12.789	(7.332)
Decrease (Increase) in Other Unrelated Party Receivables Related with Operations	8	12.789	(7.332)
Adjustments for Decrease (Increase) in Inventories	9	(119.193)	(123.072)
Decrease (Increase) in Prepaid Expenses	10	(14.221)	11.130
Adjustments for Increase (Decrease) in Trade Accounts Payables		(101.508)	222.240
Increase (Decrease) in Trade Accounts Payables to Related Parties	6	5.614	10.305
Increase (Decrease) in Trade Accounts Payables to Unrelated Parties	7	(107.122)	211.935
Increase (Decrease) in Employee Benefit Liabilities	16	14.694	4.147
Other Adjustments for Other Increase (Decrease) in Working Capital		(1.246)	7.222
Decrease (Increase) in Other Assets Related with Operations	17	(3.842)	2.527
Increase (Decrease) in Other Payables Related with Operations	17	2.596	4.695
<b>Cash Flows from (used in) Operations</b>		<b>255.955</b>	<b>198.498</b>
Payments Related with Provisions for Employee Benefits	16	(1.466)	(1.643)
Income Taxes refund (Paid)	24	(1.023)	(183)

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
**CONDENSED INTERIM STATEMENTS OF CASH FLOWS FOR THE PERIODS**  
**1 JANUARY - 31 MARCH 2019 AND 2018**

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	<b>Footnotes</b>	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES</b>		<b>(388.412)</b>	<b>(139.738)</b>
Proceeds from Sales of Property, Plant, Equipment and Intangible Assets		228	101
Proceeds from Sales of Property, Plant and Equipment		228	101
Purchase of Property, Plant, Equipment and Intangible Assets		(83.105)	(155.197)
Purchase of Property, Plant and Equipment	11	(70.602)	(144.530)
Purchase of Intangible Assets	13	(12.503)	(10.667)
Cash Advances and Loans Made to Other Parties		(305.535)	15.358
Cash Advances and Loans Made to Related Parties	6	(305.535)	15.358
<b>CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES</b>		<b>83.405</b>	<b>6.234</b>
Proceeds from Borrowings		545.400	156.251
Proceeds from Loans		545.519	156.320
Proceeds from Other Financial Borrowings		(119)	(69)
Repayments of Borrowings		(462.222)	(128.140)
Loan Repayments		(462.222)	(128.140)
Decrease in Other Payables to Related Parties		(34.759)	(33.593)
Payments of Lease Liabilities		(5.338)	-
Interest Paid		(20.953)	(12.300)
Interest Received		61.277	24.016
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFORE EFFECT OF EXCHANGE RATE CHANGES</b>		<b>(51.541)</b>	<b>63.168</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>(51.541)</b>	<b>63.168</b>
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	4	103.283	65.190
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>		<b>51.742</b>	<b>128.358</b>

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**NOTE 1 – COMPANY'S ORGANISATION AND NATURE OF OPERATIONS**

Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. (the "Company" or "Vestel Beyaz Eşya") was incorporated in 1997 under the Turkish Commercial Code and its head office is located at Levent 199, Büyükdere Caddesi No: 199, 34394 Şişli / İstanbul.

The Company started its operations in 1999 and produces refrigerators, room air conditioning units, washing machines, cookers, dishwashers and water heaters. The Company's production facilities occupy 412.000 square meters of enclosed area located in Manisa Organized Industrial Zone on total area of 483.000 square meters.

The Company is a member of Vestel Group of Companies which are under the control of the Zorlu Family. The Company performs its foreign sales and domestic sales via Vestel Ticaret A.Ş. which is also a member of Vestel Group of Companies.

The Company is registered to Capital Market Board and its shares have been quoted to Borsa İstanbul ("BİST") since 21 April 2006.

As of 31 March 2019, the number of personnel employed was 7.746 (31 December 2018: 7.401).

As of balance sheet dates, the shareholders of the Company and their percentage shareholdings were as follows:

	<b>Shareholding %</b>
Vestel Elektronik Sanayi ve Ticaret A.Ş.	95,18
Other shareholders	4,82
	<b>100,00</b>

As of 31 March 2019, 59.800.000 shares of the Company have been quoted at the Borsa İstanbul ("BİST") (31,5 % of its share capital; 31 December 2018: 31,5 %).

**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS**

**2.1 Basis of presentation**

**2.1.1 Statement of compliance**

The accompanying financial statements are prepared in accordance with the Communiqué Serial II, No: 14.1, "Principals of Financial Reporting in Capital Markets" published in the Official Gazette numbered 28676 on 13 June 2013. According to the article 5 of the Communiqué, financial statements are prepared in accordance with Turkish Accounting Standards / Turkish Financial Reporting Standards ("IAS" / "IFRS") and its addendum and interpretations ("IFRIC") issued by the Public Oversight Accounting and Auditing Standards Authority ("POAASA") Turkish Accounting Standards Board.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

The Company prepared its condensed interim financial statements for the period ended 31 March 2019 in accordance with ("IAS") 34 "Interim Financial Reporting" in the framework of the Communiqué Serial II, No: 14.1, and its related announcement. The condensed interim financial statements and its accompanying notes are presented in compliance with the format recommended by CMB including its mandatory information.

In compliance with the IAS 34, entities have preference in presenting their interim financial statements whether full set or condensed. In this framework, the Company preferred to present its interim financial statements in condensed.

The Company's condensed interim financial statements do not include all disclosure and notes that should be included at year-end financial statements. Therefore the condensed interim financial statements should be examined together with 31 December 2018 financial statements.

The Company maintains its accounting records and prepares its statutory financial statements in accordance with the Turkish Commercial Code ("TCC"), tax legislation and the uniform chart of accounts issued by the Ministry of Finance. The financial statements, except for the financial assets and liabilities presented with their fair values, are maintained under historical cost conversion in TL. These financial statements are based on the statutory records which are maintained under historical cost conversion, with the required adjustments and reclassifications reflected for the purpose of fair presentation in accordance with the IAS/IFRS.

With the decision 11/367 taken on 17 March 2005, the CMB announced that, effective from 1 January 2005, the application of inflation accounting is no longer required for the companies operating in Turkey and preparing their financial statements in accordance with CMB Financial Reporting Standards. Accordingly, IAS 29, "Financial Reporting in Hyperinflationary Economies" issued by the IASB, has not been applied in the financial statements for the accounting year commencing from 1 January 2005.

**2.2 Comparative information and restatement of prior period financial statements**

Financial statements of the Company have been prepared comparatively with the preceding financial period, in order to enable determination of trends in financial position and performance. Comparative figures are reclassified, where necessary, to conform to changes in presentation in the financial statements.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

Disclosures related to impacts of IFRS 9 and IFRS 15 adoption:

Impact of changes in IFRS 9 and IFRS 15 on financial statements as of 31 March 2018 as follows:

**Impact on financial statements as of 31 March 2018**

	<b>Amounts before the adoption</b>	<b>Impact of the adoption (*)</b>	<b>Amounts after the adoption</b>
<b>Profit or Loss and Other Comprehensive Income</b>			
Sales	1.040.822	12.206	1.053.028
Cost of Sales	(901.465)	(5.571)	(907.036)
Other Incomes from Operating Activities	72.916	(12.206)	60.710
Other Expenses from Operating Activities	(69.345)	5.571	(63.774)

(\*) Impact of adjustments on forward purchases and sales

Transition to IFRS 16 "Leases":

The Company has applied IFRS 16 "Leases" standard as of 1 January 2019. The Company has accounted the effect of transition based on the simplified approach, therefore, prior year financial statements are not restated. With this approach, all right of use assets have been measured by lease liabilities amount (adjusted by the amount of prepaid or accrued lease payments) as of transition date.

The Company has recognised lease liabilities at the date of initial application for leases previously classified as an operating lease applying IAS 17. The Company has measured that lease liability at the present value of the remaining lease payments, discounted using incremental borrowing rate at the date of initial application.

Impact of IFRS 16 application on balance sheet and profit or loss statement for the three months period ended 31 March 2019 is as follows:

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

	Effects Excluded 31 March 2019	IFRS-16 Effects	IFRS-16 31 March 2019
<b>ASSETS</b>			
<b>TOTAL CURRENT ASSETS</b>	<b>3.098.487</b>	-	<b>3.098.487</b>
<b>NON-CURRENT ASSETS</b>			
Right of Use Assets	-	68.667	68.667
Non-Current Assets Other than Above	1.663.418	-	1.663.418
<b>TOTAL NON-CURRENT ASSETS</b>	<b>1.663.418</b>	<b>68.667</b>	<b>1.732.085</b>
<b>TOTAL ASSETS</b>	<b>4.761.905</b>	<b>68.667</b>	<b>4.830.572</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Lease Liabilities	643	10.917	11.560
Current Liabilities Other than Above	2.733.713	-	2.733.713
	<b>2.734.356</b>	<b>10.917</b>	<b>2.745.273</b>
<b>NON-CURRENT LIABILITIES</b>			
Lease Liabilities	-	58.615	58.615
Deferred Tax Liabilities	74.833	(173)	74.660
Non-Current Liabilities Other than Above	55.302	-	55.302
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>130.135</b>	<b>58.442</b>	<b>188.577</b>
<b>TOTAL LIABILITIES</b>	<b>2.864.491</b>	<b>69.359</b>	<b>2.933.850</b>
<b>EQUITY</b>			
Current Period Net Profit Or Loss	84.091	(692)	83.399
Equity Other than Above	1.813.323	-	1.813.323
<b>TOTAL EQUITY</b>	<b>1.897.414</b>	<b>(692)</b>	<b>1.896.722</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>4.761.905</b>	<b>68.667</b>	<b>4.830.572</b>

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

	Effects Excluded 31 March 2019	IFRS-16 Effects	IFRS-16 31 March 2019
<b>PROFIT OR LOSS</b>			
Revenue	1.385.110	-	1.385.110
Cost of Sales	(1.239.841)	2.169	(1.237.672)
<b>GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS</b>			
	<b>145.269</b>	<b>2.169</b>	<b>147.438</b>
<b>GROSS PROFIT (LOSS)</b>			
Operating Expenses	(83.246)	-	(83.246)
<b>PROFIT (LOSS) FROM OPERATING ACTIVITIES</b>			
	<b>62.023</b>	<b>2.169</b>	<b>64.192</b>
<b>PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)</b>			
	<b>62.023</b>	<b>2.169</b>	<b>64.192</b>
Finance Income	120.842	-	120.842
Finance Costs	(96.949)	(3.034)	(99.983)
<b>PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX</b>			
	<b>85.916</b>	<b>(865)</b>	<b>85.051</b>
Tax (Expense) Income, Continuing Operations	(1.825)	173	(1.652)
<b>PROFIT (LOSS) FROM CONTINUING OPERATIONS</b>			
	<b>84.091</b>	<b>(692)</b>	<b>83.399</b>
<b>PROFIT (LOSS)</b>			
Earnings Per Share with a TL 1 of Par Value	<b>0,44</b>	<b>(0,004)</b>	<b>0,44</b>

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

**2.3 Restatement and errors in the accounting estimates**

Major changes in accounting policies are applied retrospectively and any major accounting errors that have been detected are corrected and the financial statements of the previous period are restated. Changes in accounting policies resulting from the initial implementation of a new standard, if any, are implemented retrospectively or prospectively in accordance with the transition provisions. If changes in accounting estimates are related to only one period, they are recognized in the period when changes are applied; if changes in estimates are related to future periods, they are recognized both in the period where the change is applied and future periods prospectively.

**2.4. Amendments in Turkey Financial Reporting Standards**

**a) New standards, amendments and interpretations issued and effective for the financial year beginning 31 March 2019:**

- **Amendment to IFRS 9, 'Financial instruments';** effective from annual periods beginning on or after 1 January 2019. This amendment confirm that when a financial liability measured at amortised cost is modified without this resulting in de-recognition, a gain or loss should be recognised immediately in profit or loss. The gain or loss is calculated as the difference between the original contractual cash flows and the modified cash flows discounted at the original effective interest rate. This means that the difference cannot be spread over the remaining life of the instrument which may be a change in practice from IAS 39.
- **IFRS 16, 'Leases';** effective from annual periods beginning on or after 1 January 2019. This standard replaces the current guidance in IAS 17 and is a far-reaching change in accounting by lessees in particular. Under IAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). IFRS 16 now requires lessees to recognise a lease liability reflecting future lease payments and a 'right of use asset' for virtually all lease contracts. The IASB has included an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. At the very least, the new accounting model for lessees is expected to impact negotiations between lessors and lessees. Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

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- **IFRIC 23, 'Uncertainty over income tax treatments'**; effective from annual periods beginning on or after 1 January 2019. This IFRIC clarifies how the recognition and measurement requirements of IAS 12 'Income taxes', are applied where there is uncertainty over income tax treatments. The IFRS IC had clarified previously that IAS 12, not IAS 37 'Provisions, contingent liabilities and contingent assets', applies to accounting for uncertain income tax treatments. IFRIC 23 explains how to recognize and measure deferred and current income tax assets and liabilities where there is uncertainty over a tax treatment.

An uncertain tax treatment is any tax treatment applied by an entity where there is uncertainty over whether that treatment will be accepted by the tax authority. For example, a decision to claim a deduction for a specific expense or not to include a specific item of income in a tax return is an uncertain tax treatment if its acceptability is uncertain under tax law. IFRIC 23 applies to all aspects of income tax accounting where there is an uncertainty regarding the treatment of an item, including taxable profit or loss, the tax bases of assets and liabilities, tax losses and credits and tax rates.

- **Annual improvements 2015-2017**, effective from annual periods beginning on or after 1 January 2019. These amendments include minor changes to:
  - IFRS 3, 'Business combinations', the Company remeasures its previously held interest in a joint operation when it obtains control of the business.
  - IFRS 11, 'Joint arrangements', the Company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
  - IAS 12, 'Income taxes' the Company accounts for all income tax consequences of dividend payments in the same way.
  - IAS 23, 'Borrowing costs' the Company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.
- **Amendments to IAS 19, 'Employee benefits'** on plan amendment, curtailment or settlement', effective from annual periods beginning on or after 1 January 2019. These amendments require an entity to:
  - use updated assumptions to determine current service cost and net interest for the remainder of the period after a plan amendment, curtailment or settlement; and
  - recognise in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognised because of the impact of the asset ceiling.

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**b) Standards, amendments and interpretations that are issued but not effective as at 31 March 2019:**

- **Amendments to IAS 1 and IAS 8 on the definition of material;** effective from Annual periods beginning on or after 1 January 2020. These amendments to IAS 1, 'Presentation of financial statements', and IAS 8, 'Accounting policies, changes in accounting estimates and errors', and consequential amendments to other IFRSs:
  - i) use a consistent definition of materiality throughout IFRSs and the Conceptual Framework for Financial Reporting;
  - ii) clarify the explanation of the definition of material; and
  - iii) incorporate some of the guidance in IAS 1 about immaterial information.
- **Amendments to IFRS 3 - definition of a business;** effective from Annual periods beginning on or after 1 January 2020. This amendment revises the definition of a business. According to feedback received by the IASB, application of the current guidance is commonly thought to be too complex, and it results in too many transactions qualifying as business combinations.

The Company, will assess the impact of amendments disclosed above and apply as of effective date.

**2.5. Summary of significant accounting policies**

**2.5.1 Revenue**

The Company recognizes revenue in accordance with IFRS 15 "Revenue from contracts with customers" standard by applying the following five step model:

- Identification of customer contracts
- Identification of performance obligations
- Determination of transaction price in the contract
- Allocation of price to performance obligations
- Recognition of revenue when the performance obligations are fulfilled.

Revenue from sale of goods is recognized when all the following conditions are satisfied:

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

- (a) The parties to the contract have approved the contract (in writing, orally or in accordance with other customary business practices) and are committed to perform their respective obligations,
- (b) Company can identify each party's rights regarding the goods or services to be transferred,
- (c) Company can identify the payment terms for the goods or services to be transferred,
- (d) The contract has commercial substance,
- (e) It is probable that Company will collect the consideration to which it will be entitled in exchange for the goods or services that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, an entity shall consider only the customer's ability and intention to pay that amount of consideration when it is due.

**2.5.2 Inventories**

Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the method most appropriate to the particular class of inventory. Company uses moving weighted average method for costing.

Net realizable value represents the estimated selling price less all estimated costs of completion and costs necessary to make a sale. When the net realizable value of inventory is less than cost, the inventory is written down to the net realizable value and the expense is included in statement of income in the period the write-down or loss occurred.

When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of changed economic circumstances, the amount of the write-down is reversed. The reversal amount is limited to the amount of the original write-down

**2.5.3 Property, plant and equipment**

Land, land improvements and buildings are stated at fair value, based on valuations performed at 31 December 2018 by professional independent valuer Çelen Kurumsal Gayrimenkul Değerleme ve Danışmanlık A.Ş.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

Property, plant and equipment except for land, land improvements and buildings acquired before 1 January 2005 are carried at cost in the equivalent purchasing power of TL as at 31 December 2004 and items acquired after 1 January 2005 are carried at cost, less accumulated amortization and impairment losses, if any.

Any revaluation increase arising on the revaluation of such land, land improvements and buildings is credited in equity to the revaluation reserve, except to the extent that it reverses a revaluation decrease for the same asset previously recognized in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. A decrease in carrying amount arising on the revaluation of such land, land improvements and buildings is charged to profit or loss to the extent that it exceeds the balance, if any, held in the properties revaluation reserve relating to a previous revaluation of that asset. Depreciation on revalued land improvements and buildings is charged to profit or loss.

Each period, the difference between depreciation based on the revalued carrying amount of the asset (the depreciation charged to the statements of comprehensive income) and the depreciation based on the asset's original cost is transferred from revaluation reserves to the retained earnings.

Land is not depreciated. Plant and equipment are carried at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and properties under construction, over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Gains or losses on disposals of property, plant and equipment are determined by reference to their carrying amounts and are included in the related income and expense accounts, as appropriate. On the disposal of revalued assets, amounts in the revaluation reserve relating to that asset are transferred to the retained earnings.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

Subsequent costs such as repairs and maintenance or part replacement of plant and equipment are included in the asset's carrying value or recognized as separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company. All other costs are charged to the statements of comprehensive income during the financial period in which they are incurred.

**Right of use assets:**

The cost of the right-of-use asset comprises:

- a) the amount of the initial measurement of the lease liability,
- b) any lease payments made at or before the commencement date, less any lease incentives received,
- c) any initial direct costs incurred by the Company

To apply the cost model, the Company measures the right-of-use asset at cost less any accumulated depreciation and any accumulated impairment losses and adjusted for any remeasurement of the lease liability. The Company applies the depreciation requirements in IAS 16 Property, Plant and Equipment in depreciating the right-of-use asset.

**2.5.4 Intangible assets**

**a) Research and development costs**

Research costs are recognized as expense in the period in which they are incurred. An intangible asset arising from development (or from the development phase of an internal project) if and only if an entity can demonstrate all of the following:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale;
- Its intention to complete the intangible asset and use or sell it;
- Its ability to use or sell the intangible asset;
- How the intangible asset will generate probable future economic benefits;
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset, and
- Its ability to measure reliably the expenditure attributable to the intangible asset during its development

Other development costs are recognized as expense as incurred. If it is not possible to distinguish the research phase from the development phase of an internal project, the entity treats the expenditure on that project as if it were incurred in the research phase only.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

**b) Rights and other intangible fixed assets**

Rights and other intangible assets consist acquired computer software, computer software development costs and other identifiable rights. Rights and other intangible assets are recognized at their acquisition costs and are amortized on a straight line basis over their expected useful lives which are less than five years.

**2.5.5 Financial instruments**

**a) Financial assets**

The Company classifies its financial assets into the following specified categories: financial assets as at fair value through profit or loss, loans and receivables and available for sale financial assets. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Financial assets carried at amortized cost:

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest, whose payments are fixed or predetermined, which are not actively traded and which are not derivative instruments are measured at amortized cost.

The Company's financial assets carried at amortized cost comprise "trade receivables" and "cash and cash equivalents" in the statement of financial position.

Company has applied simplified approach and used impairment matrix for the calculation of impairment on its receivables carried at amortized cost, since they do not comprise of any significant finance component. In accordance with this method, if any provision to the trade receivables as a result of a specific event, Company measures expected credit loss from these receivables by the life-time expected credit loss. The calculation of expected loss is performed based on the past experience of the Company and its expectations for the future indications.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

**Financial assets carried at fair value:**

Assets that are held by the management for collection of contractual cash flows and for selling the financial assets are measured at their fair value.

**Impairment of financial assets:**

Impairment of the financial and contractual assets measured by using "Expected credit loss model". The impairment model applies for amortized financial and contractual assets.

Company has preferred to apply "simplified approach" for the recognition of impairment losses on trade receivables, carried at amortised cost and that do not comprise of any significant finance component (those with maturity less than 12 months). In accordance with the simplified approach, Company measures the loss allowances regarding its trade receivables at an amount equal to "lifetime expected credit losses" except incurred credit losses in which trade receivables are already impaired for a specific reason.

**b) Financial liabilities**

Financial liabilities are measured initially at fair value. Transaction costs which are directly related to the financial liability are added to the fair value.

**c) Derivative financial instruments and hedge accounting**

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value.

The derivative instruments of the Group mainly consist of foreign exchange forward contracts. These derivative transactions, even though providing effective economic hedges under risk accounting, do not generally qualify for hedge accounting under the specific rules and are therefore treated as derivatives held for trading in the financial statements. The fair value changes for these derivatives are recognised in the consolidated profit or loss statement.

The hedging transactions of the Company that qualify for hedge accounting are accounted regarding to IFRS 9. As IFRS 9 does not change the general principles of how an entity accounts for effective hedges, applying the hedging requirements of IFRS 9 will not have a significant impact on Group's financial statements.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

**Cash flow hedges:**

As long as a cash flow hedge meets the qualifying criteria, the hedging relationship shall be accounted for as follows:

- (a) the separate component of equity associated with the hedged item (cash flow hedge reserve) is adjusted to the lower of the following (in absolute amounts):
  - (i) the cumulative gain or loss on the hedging instrument from inception of the hedge; and
  - (ii) the cumulative change in fair value (present value) of the hedged item (i.e. the present value of the cumulative change in the hedged expected future cash flows) from inception of the hedge.
- (b) the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge shall be recognised in other comprehensive income.
- (c) any remaining gain or loss on the hedging instrument is hedge ineffectiveness that shall be recognised in profit or loss.

**2.5.6 Foreign currency transactions**

Transactions in foreign currencies during the period are recorded at the rates of exchange prevailing on the dates of the transactions. Monetary items denominated in foreign currencies are translated to TL at the rates prevailing on the balance sheet date. Exchange differences on foreign currency denominated monetary assets and liabilities are recognized in profit or loss in the period in which they arise except for the effective portion of the foreign currency hedge of net investments in foreign operations. Non-monetary items which are denominated in foreign currency and measured with historical costs are translated using the exchange rates at the dates of initial transactions.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

**2.5.7 Provisions, contingent assets and liabilities**

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

Possible assets or obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the company are not included in the financial statements and treated as contingent assets or liabilities.

**2.5.8 Related parties**

Shareholders, key management personnel and board members, their close family members and companies controlled, jointly controlled or significantly influenced by them and Zorlu Holding Group companies are considered and referred to as related parties.

**2.5.9 Taxation on income**

Tax expense for the period comprises current and deferred tax. Tax is recognized in the income statement, except to the extent that it relates to items directly recognized in equity. In that case, tax is recognized in shareholders' equity.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which is used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Investment incentives that are conducive to payment of corporate taxes at reduced rates are subject to deferred tax calculation when there is reasonable assurance that the Company will benefit from the related incentive.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

**2.5.10 Employee benefits**

Employment termination benefits, as required by the Turkish Labor Law and the laws applicable in the countries where the subsidiaries operate, represent the estimated present value of the total reserve of the future probable obligation of the Company arising in case of the retirement of the employees. According to Turkish Labor Law and other laws applicable in Turkey, the Company is obliged to pay employment termination benefits to all personnel in cases of termination of employment without due cause, call for military service, be retired or death upon the completion of a minimum one year service. Provision for employment termination benefits as of 31 December 2018 is calculated in accordance with the assumptions used by the independent actuarial firm and is recorded in the financial statements at its net present value. Employment termination benefits are considered as being part of defined retirement benefit plan as per IAS 19. All actuarial gains and losses are recognized in statements of income.

**2.5.11 Government grants**

Government grants, including non-monetary grants at fair value, are recognized in financial statements when there is reasonable assurance that the entity will comply with the conditions attaching to them, and the grants will be received.

Incentives for research and development activities are recognized in financial statements when they are authorized by the related institutions.

**2.5.12 Earnings per share**

Earnings per share disclosed in the statement of income is determined by dividing net income attributable to equity holder of the parent by the weighted average number of such shares outstanding during the year concerned.

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

**2.5.13 Statement of cash flows**

In the statement of cash flows, cash flows are classified into three categories as operating, investment and financing activities. Cash flows from operating activities are those resulting from the Company's production and sales activities. Cash flows from investment activities indicate cash inflows and outflows resulting from property, plant and equipments and financial investments. Cash flows from financing activities indicate the resources used in financing activities and the repayment of these resources. Cash and cash equivalents comprise of cash in hand accounts, bank deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash with maturities equal or less than three months.

**2.5.14 Offsetting**

All items with significant amounts and nature, even with similar characteristics, are presented separately in the financial statements. Insignificant amounts are grouped and presented by means of items having similar substance and function. When the nature of transactions and events necessitate offsetting, presentation of these transactions and events over their net amounts or recognition of the assets after deducting the related impairment are not considered as a violation of the rule of non-offsetting. As a result of the transactions in the normal course of business, revenue other than sales are presented as net if the nature of the transaction or the event qualify for offsetting.

**2.5.15 Events after the balance sheet date**

Events after the balance sheet date, announcements related to net profit or even declared after other selective financial information has been publicly announced; include all events that take place between the balance sheet date and the date when balance sheet was authorized for issue.

In the case that events require a correction to be made on the balance sheet date, the Company makes the necessary corrections to the financial statements. Moreover, the events that occur subsequent to the balance sheet date and that do not require a correction to be made are disclosed in accompanying notes, where the decisions of the users of financial statements are affected.

**2.5.16 Going concern**

The Company prepared financial statements in accordance with the going concern assumption.

**2.6. Critical accounting estimates and judgments**

Preparation of financial statements requires the use of estimates and assumptions that may affect the amount of assets and liabilities recognized as of the balance sheet date, disclosures of contingent assets and liabilities and the amount of revenue and expenses reported. Although these estimates and assumptions rely on the Company management's best knowledge about current events and transactions, actual outcomes may differ from those estimates and assumptions. Significant estimates of the Company management are as follows:

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**NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)**

i. Revaluation of lands, buildings and land improvements

Land, land improvements and buildings are stated at fair value, based on valuations performed at 31 December 2018 by professional independent valuer Çelen Kurumsal Gayrimenkul Değerleme ve Danışmanlık A.Ş. (Note 11).

As there were no recent similar buying/selling transactions nearby, revaluations of land were based on the method of reference comparison whereas revaluations of buildings and land improvements and machinery and equipment were based on the method of cost approach and based on the following valuation techniques and assumptions:

- Revaluations of land were based on the method of reference comparison whereas revaluations of buildings and land improvements were based on the method of cost approach, considering existing utilization of the aforementioned property, plant and equipments are consistent to the highest and best use approach.
- In the market reference comparison method, current market information was utilized, taking into consideration the comparable property in the market in recent past in the region, price adjustment was made within the framework of criteria that could affect market conditions, and accordingly an average m<sup>2</sup> sale value was determined for the lands subject to the valuation. The similar pieces of land found were compared in terms of location, size, settlement status, physical conditions, real estate marketing firms were consulted for up-to-date valuation of the estate market, also, current information and experience of the professional valuation company was utilized.
- In the cost approach method, fair value of the buildings and land improvements was calculated by considering recent re-construction costs and related depreciation. In the cost approach method, above explained market reference comparison method was used in calculation of the land value, one of the components.

The carrying values of land, land improvements and buildings do not necessarily reflect the amounts that would result from the outcome of a sales transaction between independent parties.

As of initial recognition and as of balance sheet date, the Company performs impairment assessment for buildings and land improvements of which valuations are based on cost approach, accordance with the IAS 36 "Impairment of Assets", and no impairment indicator is identified.

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**NOTE 3 - SEGMENT REPORTING**

Operating segments are identified on the same basis as financial information is reported internally to the Company's chief operating decision maker. The Company Board of Directors has been identified as the Company's chief operating decision maker who is responsible for allocating resources between segments and assessing their performances. The Company management determines operating segments by reference to the reports reviewed by the Board of Directors to make strategic decisions.

The Management believes that the Company operates in a single industry sector as the risks and returns for the activities do not show any material difference because the scope of activity covers only the production of white goods and the production processes and classes of customers are similar. As a result all information related to the industrial segment has been fully presented in the attached financial statements.

The Management has decided to use geographical segments for segment reporting considering the fact that risks and returns are affected by the differences in geographical regions.

**Geographical segments**

	<b>1 January - 31 March</b>	<b>1 January - 31 March</b>
<b>Segment revenue</b>	<b>2019</b>	<b>2018</b>
Turkey	181.658	306.236
Europe	908.356	515.008
Other	296.547	232.125
 Gross sales	 1.386.561	 1.053.369
Discounts (-)	(1.451)	(341)
 <b>Net sales</b>	 <b>1.385.110</b>	 <b>1.053.028</b>

Other segment sales mainly comprise of sales to Asian and African countries.

The amount of export is 1.204.903 thousand TL for the period ended 31 March 2019. (1 January-31 March 2018: 747.133 thousand TL). Export sales are denominated in EURO, and USD as 94,3%, and 5,7% of total export respectively (1 January-31 March 2018: 93,2% EUR, 6,8% USD).

The carrying value of segment assets and costs incurred in order to obtain these assets are not separately disclosed since all assets of the company are located in Turkey.

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**NOTE 4 – CASH AND CASH EQUIVALENTS**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Cash	181	300
Bank deposits		
- Demand deposits	51.561	102.983
Blocked deposits	34.285	17.564
<b>Cash and cash equivalents</b>	<b>86.027</b>	<b>120.847</b>

**NOTE 5 – FINANCIAL LIABILITIES**

	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>Short - term financial liabilities</b>		
Short term bank loans	697.914	365.864
Short term portion of long term bank loans	54.006	287.078
Lease liabilities	11.560	651
	<b>763.480</b>	<b>653.593</b>
<b>Long - term financial liabilities</b>		
Lease liabilities	58.615	111
	<b>58.615</b>	<b>111</b>

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**NOTE 5 – FINANCIAL LIABILITIES (Cont'd)**

Details of the Company's short term bank loans are given below:

	31 March 2019			31 December 2018		
Currency	Weighted average of effective interest rates per annum	Original currency	TL Equivalent	Weighted average of effective interest rates per annum	Original currency	TL Equivalent
- EUR	3,24%	89.158	563.369	1,38%	49.572	298.823
- TL	25,74%	134.545	134.545	24,86%	67.041	67.041
<b>697.914</b>			<b>365.864</b>			

Details of the Company's long term bank loans are given below:

	31 March 2019			31 December 2018		
Currency	Weighted average of effective interest rates per annum	Original currency	TL Equivalent	Weighted average of effective interest rates per annum	Original currency	TL Equivalent
- EUR	-	-	-	3,80%	38.737	233.508
- TL	18,08%	54.006	54.006	18,10%	53.570	53.570
<b>Short term portion</b>			<b>54.006</b>			<b>287.078</b>

Guarantees given for the bank loans obtained are disclosed in note 14.

As of 31 March 2019 and 31 March 2018, reconciliation of net financial debt is as below:

	31 March 2019	31 March 2018
<b>Net financial debt as of 1 January</b>	<b>550.421</b>	<b>466.301</b>
Cash inflows from loans	545.519	156.320
Cash outflows from loan payments	(475.067)	(133.745)
Payments of lease liabilities	69.413	(69)
Unrealized Fx gain/loss	22.082	33.352
Accrued interest	6.444	4.554
Change in cash and cash equivalents	51.541	(63.168)
<b>Net financial debt at the end of the period</b>	<b>770.353</b>	<b>463.545</b>

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**NOTE 6 – RELATED PARTY DISCLOSURES**

**a) Short term trade receivables from related parties**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Vestel Ticaret A.Ş.	1.124.862	1.481.423
	1.124.862	1.481.423
Unearned interest on receivables (-)	(1.041)	(5.312)
	<b>1.123.821</b>	<b>1.476.111</b>

The receivables result from the Company's foreign and domestic sales performed via Vestel Ticaret A.Ş. which is also a member of Vestel Group Companies.

**b) Short term trade payables to related parties**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Vestel Elektronik Sanayi ve Ticaret A.Ş.	51.958	44.299
Vestel Ticaret A.Ş.	-	3.667
Vestel Holland B.V.	2.920	2.738
Other related parties	986	420
	55.864	51.124
Unearned interest on payables (-)	-	(874)
	<b>55.864</b>	<b>50.250</b>

**c) Other short term receivables from related parties**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Vestel Elektronik Sanayi ve Ticaret A.Ş.	<b>1.009.419</b>	<b>703.884</b>

The Company's interest rate of other receivables in TL is 30% (31 December 2018: TL %36).

**d) Other short term liabilities to related parties**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Vestel Elektronik Sanayi ve Ticaret A.Ş.	<b>121.425</b>	<b>130.423</b>

The Company's interest rate of other payables in EUR is Euribor +3,20, USD is 9% (31 December 2018: Euribor +3,20).

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**NOTE 6 – RELATED PARTY DISCLOSURES (Cont'd)**

**e) Lease liabilities to related parties**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Vestel Elektronik Sanayi ve Ticaret A.Ş.	<b>40.391</b>	-

**f) Transactions with related parties**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>Sales</b>		
Vestel Ticaret A.Ş.	1.341.641	1.040.182
Vestel Elektronik Sanayi ve Ticaret A.Ş.	15.111	3.750
	<b>1.356.752</b>	<b>1.043.932</b>
<b>Purchases and operating expenses</b>		
Vestel Holland B.V.	18.498	12.776
Vestel Elektronik Sanayi ve Ticaret A.Ş.	61.604	50.770
Other related parties	3.656	2.573
	<b>83.758</b>	<b>66.119</b>
<b>Other operating income</b>		
Vestel Ticaret A.Ş.	70.563	58.948
Other related parties	1.334	187
	<b>71.897</b>	<b>59.135</b>
<b>Other operating expense</b>		
Vestel Ticaret A.Ş.	13.949	4.482
Other related parties	149	476
	<b>14.098</b>	<b>4.958</b>

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**NOTE 6 – RELATED PARTY DISCLOSURES (Cont'd)**

**g) Transactions with related parties (cont'd)**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>Financial income</b>		
Vestel Elektronik Sanayi ve Ticaret A.Ş.	59.235	23.407
	<b>59.235</b>	<b>23.407</b>
<b>Financial expense</b>		
Vestel Elektronik Sanayi ve Ticaret A.Ş.	3.339	11.166
	<b>3.339</b>	<b>11.166</b>

**h) Guarantees received from and given to related parties are disclosed in note 14.**

**i) Compensation paid to key management including directors, the Chairman of Board of Directors, general managers and assistant general managers.**

Compensation paid to key management for the three months period ended 31 March 2019 is 1.391 thousand TL (1 January -31 March 2018: 791 thousand TL).

**VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ**  
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**NOTE 7 – TRADE RECEIVABLES AND PAYABLES**

	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>Short - term trade receivables</b>		
Trade receivables		
- Related parties (note 6)	1.124.862	1.481.423
- Other parties	1.853	4.517
	1.126.715	1.485.940
Unearned interest expense (-)		
- Related parties (note 6)	(1.041)	(5.312)
- Other parties	-	(139)
Allowance for doubtful receivables (-)	(286)	(276)
<b>Total short - term trade receivables</b>	<b>1.125.388</b>	<b>1.480.213</b>

The Company provides allowance for doubtful receivables based on historical experience.

	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>Short term trade payables</b>		
Trade payables		
- Related parties (note 6)	55.864	51.124
- Other parties	1.743.125	1.857.966
	1.798.989	1.909.090
Unearned interest income (-)		
- Related parties (note 6)	-	(874)
- Other parties	(46)	(7.139)
<b>Total short term trade payables</b>	<b>1.798.943</b>	<b>1.901.077</b>
<b>Long term trade payables</b>		
Trade payables		
- Other parties	15.405	15.028
	15.405	15.028
Unearned interest income (-)		
- Other parties	(248)	(497)
<b>Total long term trade payables</b>	<b>15.157</b>	<b>14.531</b>

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**NOTE 8 – OTHER RECEIVABLES**

	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>Short - term other receivables</b>		
Other receivables from related parties (note 6)	1.009.419	703.884
VAT receivable	141.853	155.464
Deposits and guarantees given	7.815	6.849
Other receivables	1.335	1.479
	<b>1.160.422</b>	<b>867.676</b>

**NOTE 9 – INVENTORIES**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Raw materials	427.780	362.841
Work in process	16.948	10.344
Finished goods	255.713	208.063
	<b>700.441</b>	<b>581.248</b>
Provision for impairment on inventories (-)	(1.442)	(2.194)
	<b>698.999</b>	<b>579.054</b>

As of 31 March 2019 the Company does not have inventories pledged as security for liabilities (31 December 2018: None).

Cost of the inventory included in the cost of sales for the current period amounts to 1.057.718 thousand TL (1 January – 31 March 2018: 784.054 thousand TL).

Allocation of provision for impairment on inventories in terms of inventory type is as follows:

	<b>31 March 2019</b>	<b>31 December 2018</b>
Finished goods and merchandise	1.442	2.194
	<b>1.442</b>	<b>2.194</b>

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**NOTE 9 – INVENTORIES (Cont'd)**

Movement of inventory impairment on inventories is as follows:

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>Opening balance, 1 January</b>	<b>2.194</b>	<b>1.175</b>
Current year additions	2.194	920
Realised due to sale of inventory	(2.946)	(1.175)
<b>Balance at 31 March</b>	<b>1.442</b>	<b>920</b>

**NOTE 10 – PREPAID EXPENSES**

	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>Prepaid expenses in current assets</b>		
Order advances given	5.763	6.815
Prepaid expenses	5.246	5.701
Business advances given	74	107
	<b>11.083</b>	<b>12.623</b>
<b>Prepaid expenses in non-current assets</b>		
Advances given for fixed asset purchases	54.727	38.694
Prepaid expenses	624	896
	<b>55.351</b>	<b>39.590</b>

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**NOTE 11 – PROPERTY, PLANT AND EQUIPMENT**

	<b>1 January 2019</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfer</b>	<b>31 March 2019</b>
<b>Cost or revaluation</b>					
Land	192.824	-	-	-	192.824
Land improvements	40.833	31	-	-	40.864
Buildings	438.634	3.590	-	136	442.360
Leasehold improvements	10.100	106	-	243	10.449
Plant and machinery	1.499.154	45.434	(690)	8.945	1.552.843
Motor vehicles	600	25	-	-	625
Furniture and fixtures	69.513	1.684	(113)	461	71.545
Construction in progress	37.488	19.732	-	(9.785)	47.435
	<b>2.289.146</b>	<b>70.602</b>	<b>(803)</b>	<b>-</b>	<b>2.358.945</b>
<b>Accumulated depreciation</b>					
Land improvements	-	338	-	-	338
Buildings	-	2.829	-	-	2.829
Leasehold improvements	4.387	330	-	-	4.717
Plant and machinery	806.605	45.636	(685)	-	851.556
Motor vehicles	379	22	-	-	401
Furniture and fixtures	42.411	2.000	(112)	-	44.299
	<b>853.782</b>	<b>51.155</b>	<b>(797)</b>	<b>-</b>	<b>904.140</b>
<b>Net book value</b>	<b>1.435.364</b>				<b>1.454.805</b>

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**NOTE 11 – PROPERTY, PLANT AND EQUIPMENT (Cont'd)**

	<b>1 January 2018</b>	<b>Additions</b>	<b>Disposals</b>	<b>Transfer</b>	<b>31 March 2018</b>
<b>Cost</b>					
Land	39.063	-	-	-	39.063
Land improvements	3.275	-	-	-	3.275
Buildings	71.623	190	-	44.479	116.292
Leasehold improvements	7.514	73	(8)	130	7.709
Plant and machinery	1.056.638	46.312	(2.399)	24.085	1.124.636
Motor vehicles	589	-	-	-	589
Furniture and fixtures	54.285	1.595	(40)	328	56.168
Construction in progress	83.051	96.360	-	(69.022)	110.389
	<b>1.316.038</b>	<b>144.530</b>	<b>(2.447)</b>	-	<b>1.458.121</b>
<b>Accumulated depreciation</b>					
Land improvements	2.431	15	-	-	2.446
Buildings	30.785	637	-	-	31.422
Leasehold improvements	3.444	202	(4)	-	3.642
Plant and machinery	689.240	28.511	(2.384)	-	715.367
Motor vehicles	340	22	-	-	362
Furniture and fixtures	36.596	1.331	(37)	-	37.890
	<b>762.836</b>	<b>30.718</b>	<b>(2.425)</b>	-	<b>791.129</b>
<b>Net book value</b>	<b>553.202</b>				<b>666.992</b>

Additions to property, plant and equipment in the period 1 January – 31 March 2019 and 2018 mainly consist of machinery and equipment investments made to refrigerator, washing machine, cooker, dishwasher and air conditioner factories.

Useful lives of property, plant and equipment is as follows:

	<u>Useful life</u>
Land improvements	8 - 35 years
Buildings	25 - 50 years
Leasehold improvements	5 years
Plant and machinery	5 - 20 years
Motor vehicles	5 years
Furniture and fixtures	5 - 10 years

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**NOTE 11 – PROPERTY, PLANT AND EQUIPMENT (Cont'd)**

Allocation of period depreciation and amortization expenses is as follows:

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Cost of sales	52.373	29.994
Research and development expenses	7.375	5.254
Marketing, selling and distribution expenses	152	115
General administrative expenses	418	307
	<b>60.318</b>	<b>35.670</b>

**NOTE 12 – RIGHT OF USE ASSETS**

	<b>1 January 2019</b>	<b>Effect of change in accounting policies</b>	<b>31 March 2019</b>
		<b>Additions</b>	
<b>Cost</b>			
Land and buildings	-	40.682	-
Machinery	-	31.154	-
	<b>-</b>	<b>71.836</b>	<b>-</b>
			<b>71.836</b>
<b>Accumulated amortization</b>			
Land and buildings	-	-	1.017
Machinery	-	-	2.152
	<b>-</b>	<b>-</b>	<b>3.169</b>
			<b>3.169</b>
<b>Net book value</b>	<b>-</b>	<b>71.836</b>	<b>-</b>
			<b>68.667</b>

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**NOTE 13 – INTANGIBLE ASSETS**

	<b>1 January 2019</b>	<b>Additions</b>	<b>Disposals</b>	<b>31 March 2019</b>
<b>Cost</b>				
Rights	6.429	-	-	6.429
Development cost	244.701	12.279	(114)	256.866
Other intangible assets	16.127	224	-	16.351
	<b>267.257</b>	<b>12.503</b>	<b>(114)</b>	<b>279.646</b>
<b>Accumulated amortization</b>				
Rights	6.360	2	-	6.362
Development cost	107.534	5.636	-	113.170
Other intangible assets	6.496	356	-	6.852
	<b>120.390</b>	<b>5.994</b>	<b>-</b>	<b>126.384</b>
<b>Net book value</b>	<b>146.867</b>			<b>153.262</b>

	<b>1 January 2018</b>	<b>Additions</b>	<b>Disposals</b>	<b>31 March 2018</b>
<b>Cost</b>				
Rights	6.376	-	-	6.376
Development cost	197.197	10.389	-	207.586
Other intangible assets	13.762	278	-	14.040
	<b>217.335</b>	<b>10.667</b>	<b>-</b>	<b>228.002</b>
<b>Accumulated amortization</b>				
Rights	6.357	1	-	6.358
Development cost	87.391	4.683	-	92.074
Other intangible assets	5.373	268	-	5.641
	<b>99.121</b>	<b>4.952</b>	<b>-</b>	<b>104.073</b>
<b>Net book value</b>	<b>118.214</b>			<b>123.929</b>

Development costs, incurred by the Company on development projects relating to refrigerators, split air conditioners, washing machines, cookers and dish washers are capitalized as intangible assets when it is probable that costs will be recovered through future commercial activity and only if the cost can be measured reliably.

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**NOTE 13 – INTANGIBLE ASSETS (Cont'd)**

Useful lives of intangible assets are as follows:

	<u>Useful life</u>
Rights	3 - 15 years
Development cost	2 - 10 years
Other intangible assets	2 - 15 years

**NOTE 14 – PROVISIONS, CONTINGENT ASSETS AND LIABILITIES**

**a) Provisions**

	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>Short - term provisions</b>		
Provision for lawsuit risks	3.069	3.190

**b) Guarantees received by the Company**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Guarantee letters	37.671	27.062
Cheques and notes	6.307	6.879
Collaterals and pledges	5.601.899	5.269.273
	<b>5.645.877</b>	<b>5.303.214</b>

Vestel Elektronik Sanayi ve Ticaret A.Ş. and Vestel Ticaret A.Ş. has given guarantees to various banks on behalf of the Company for its forward contracts and bank borrowings.

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**NOTE 14 – PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Cont'd)**

**c) Collaterals, pledges and mortgages ("CPM's") given by the Company are as follows:**

<b>CPM's given by the Group</b>	<b>USD ('000)</b>	<b>EUR ('000)</b>	<b>TL</b>	<b>TL Equivalent</b>
<b>31 March 2019</b>				
A. CPM's given on behalf of its own legal entity	-	4.000	33.160	58.435
B. CPM's given on behalf of fully consolidated subsidiaries	-	-	-	-
C. CPM's given on behalf of third parties for ordinary course of business	-	-	-	-
D. Total amount of other CPM's given	1.008.140	44.487	907.894	6.863.212
i. Total amount of CPM's given on behalf of the parent company	722.288	-	667.835	4.733.159
ii. Total amount of CPM's given to on behalf of other group companies which are not in scope of B and C.	285.852	44.487	240.059	2.130.053
iii. Total amount of CPM's given on behalf of third parties which are not in scope of C.	-	-	-	-
<b>Total</b>	<b>1.008.140</b>	<b>48.487</b>	<b>941.054</b>	<b>6.921.647</b>

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**NOTE 14 – PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Cont'd)**

<u>CPM's given by the Group</u>	<b>USD ('000)</b>	<b>EUR ('000)</b>	<b>TL</b>	<b>TL Equivalent</b>
<b>31 December 2018</b>				
A. CPM's given on behalf of its own legal entity	-	7.420	41.916	86.642
B. CPM's given on behalf of fully consolidated subsidiaries	-	-	-	-
C. CPM's given on behalf of third parties for ordinary course of business	-	-	-	-
D. Total amount of other CPM's given	1.008.140	44.487	907.894	6.479.785
i. Total amount of CPM's given on behalf of the parent company	722.288	-	667.835	4.467.720
ii. Total amount of CPM's given to on behalf of other group companies which are not in scope of B and C.	285.852	44.487	240.059	2.012.065
iii. Total amount of CPM's given on behalf of third parties which are not in scope of C.	-	-	-	-
<b>Total</b>	<b>1.008.140</b>	<b>51.907</b>	<b>949.810</b>	<b>6.566.427</b>

The Company has given collaterals to various banks on behalf of Vestel Elektronik Sanayi and Ticaret A.Ş. Vestel Ticaret A.Ş. and Vestel Holland BV for their forward contracts and bank loans obtained.

Proportion of other CPM's given by the Company to its equity 362 % as of 31 March 2019 (31 December 2018: 358%).

**NOTE 15 – COMMITMENTS**

As of the balance sheet date the Company has committed to realize exports amounting to 483.307 thousand USD (31 December 2018: 615.687 thousand USD) due to the export and investment incentive certificates obtained.

As of 31 March 2019 the Company has forward foreign currency purchase contract that amounts to 55.819 thousand TL, 24.707 thousand EUR and 132.327 thousand USD against forward foreign currency sales contract that amounts to 66.385 thousand EUR, 10.304 thousand USD and 475.756 thousand TL (31 December 2018: 347.064 thousand TL, 41.714 thousand EUR and 158.639 thousand USD against forward foreign currency sales contract that amounts to 109.555 thousand EUR, 23.681 thousand USD and 669.358 thousand TL sales contracts).

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**NOTE 16 – EMPLOYEE BENEFITS**

**Liabilities for employee benefits:**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Due to personnel	30.406	23.224
Social security payables	15.484	7.972
	<b>45.890</b>	<b>31.196</b>

**Long term provisions for employee benefits:**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Provision for employment termination benefits	<b>40.145</b>	<b>38.713</b>

Under Turkish law, the Company is required to pay employment termination benefits to each employee whose employment is terminated without due caus. In addition, under the existing Social Security Law No. 506, clause No. 60, amended by the Labor Laws dated 6 March 1981, No. 2422 and 25 August 1999, No. 4447, the Company is also required to pay termination benefits to each employee who has earned the right to retire by receiving termination indemnities.

The amount payable is the equivalent of one month's gross salary for each year of service and is limited to a maximum of TL 6.017,60 TL / year as of 31 March 2019 (31 December 2018: 5.434,42 TL/year).

The provision for employee termination benefits is not funded.

The provision is calculated by estimating the present value of the future obligation of the company arising from retirement of employees. Turkish Accounting Standards No: 19 ("Employee Benefits") requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined employee plans. Accordingly actuarial assumptions were used in the calculation of the total liability which is described below:

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. An expected inflation rate and appropriate discount rate should both be determined, the net of these being real discount rate. Consequently in the accompanying financial statements as at 31 March 2019 the provision is calculated by estimating the present value of the future obligation of the company arising from retirement of employees. As of 31 March 2019 provision is calculated based on real discount rate of 5,45% (31 December 2018: 5,45%) assuming 10 % annual inflation rate and 15,99% discount rate.

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**NOTE 16 – EMPLOYEE BENEFITS (Cont'd)**

The movements in the provision for employment termination benefit are as follows:

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>Balance at 1 January</b>	<b>38.713</b>	<b>31.749</b>
Increase during the year	486	1.122
Payments during the year	(1.466)	(1.643)
Actuarial (gain) /loss	765	343
Interest expense	1.647	963
<b>Balance at 31 March</b>	<b>40.145</b>	<b>32.534</b>

**NOTE 17 – OTHER ASSETS AND LIABILITIES**

	<b>31 March 2019</b>	<b>31 December 2018</b>
<b>Other current assets</b>		
VAT carried forward	117	221
Other	4.555	609
	<b>4.672</b>	<b>830</b>
<b>Other current liabilities</b>		
Taxes and dues payable	4.209	6.280
Advances received	452	108
Other	4.737	414
	<b>9.398</b>	<b>6.802</b>

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**NOTE 18 – CAPITAL, RESERVES AND OTHER EQUITY ITEMS**

**a) Paid in capital**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Shares of par value TL 1 each		
Issued share capital	190.000	190.000

As of 31 March 2019 and 31 December 2018 the shareholding structure is as follows:

	<b>Shareholding</b>		<b>Amount</b>	
	<b>31 March 2019</b>	<b>31 December 2018</b>	<b>31 March 2019</b>	<b>31 December 2018</b>
Vestel Elektronik Sanayi ve Ticaret A.Ş. (with Board of Directors Members)	95,18%	95,18%	180.834	180.834
Shares held by public	4,82%	4,82%	9.166	9.166
	<b>100,00%</b>	<b>100,00%</b>	<b>190.000</b>	<b>190.000</b>

**b) Adjustments to share capital**

Adjustment to share capital (restated to 31 December 2004 purchasing power of money) is the difference between restated share capital and historical share capital.

	<b>31 March 2019</b>	<b>31 December 2018</b>
Adjustment to share capital	<b>9.734</b>	<b>9.734</b>

**c) Share Premium**

Share premium account refers the difference between par value of the company's shares and the amount of the company received for newly issued shares. The share premium account is disclosed under equity as a separate line item and may not be distributed. It may be used in capital increase.

	<b>31 March 2019</b>	<b>31 December 2018</b>
Share premium	<b>109.031</b>	<b>109.031</b>

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**NOTE 18 – CAPITAL, RESERVES AND OTHER EQUITY ITEMS (Cont'd)**

**d) Restricted reserves ("Legal reserves")**

The legal reserves consist of first and second legal reserves appropriated in accordance with the Turkish Commercial Code ("TCC"). The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches a maximum of 20% of the Company's share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company's share capital. Under TCC, the legal reserves can only be used to offset losses and are not available for any other usage unless they exceed 50% of paid in share capital.

	<b>31 March 2019</b>	<b>31 December 2018</b>
Legal reserves	<b>118.206</b>	<b>118.206</b>

**e) Retained earnings**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Extraordinary reserves	282.356	282.356
Previous year's profits	694.614	70.365
	<b>976.970</b>	<b>352.721</b>

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**NOTE 18 – CAPITAL, RESERVES AND OTHER EQUITY ITEMS (Cont'd)**

**f) Dividend distribution**

For quoted companies dividends are distributed in accordance with the Communiqué Serial II -19.1 on "Principals Regarding Distribution of Interim Dividends" issued by the CMB effective from 1 February 2014.

Companies distribute dividends in accordance with their dividend payment policies settled and dividend payment decision taken in general assembly and in conformity with relevant legislations. The communiqué does not state a minimum dividend rate. Companies distribute dividends in accordance with the method defined in their dividend policy or articles of association. Additionally, dividend can be distributed in fixed or variable installments and dividend advances can be paid over the profit on interim financial statements.

Unless the general reserves that has to be appropriated in accordance with TCC or the dividend to shareholders as determined in the articles of association or dividend policy are set aside; no decision can be taken to set aside other reserves, to transfer reserves to the subsequent year or to distribute dividends to holders of usufruct right certificates, to board of directors members or to employees; and no dividend can be distributed to those unless the determined dividend to shareholders is paid in cash.

On the other hand, in accordance with the Articles of Association of the Company, up to 5% of retained earnings after dividend distribution could be allocated to the Board of Directors or used for certain reasons designated by the Board of Directors when necessary.

- Based on the approval of the General Assembly, up to %3 of retained earnings after dividend distribution could be allocated to plant investments designated in accordance with article of 468 in TCC,
- Up to %5 of retained earnings after dividend distribution could be allocated to the Board of Directors as necessary,
- Up to %5 of retained earnings after dividend distribution could be allocated to donations, bonuses etc.

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**NOTE 19 – SALES**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Domestic sales	181.658	306.057
Overseas sales	1.204.903	747.312
<b>Gross sales</b>	<b>1.386.561</b>	<b>1.053.369</b>
Less: Sales discounts	(1.451)	(341)
<b>Net sales</b>	<b>1.385.110</b>	<b>1.053.028</b>
Cost of sales	(1.237.672)	(907.036)
<b>Gross profit</b>	<b>147.438</b>	<b>145.992</b>

**NOTE 20 – EXPENSES BY NATURE**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Raw materials, supplies and finished goods	1.111.972	835.611
Changes in finished goods, work in process and trade goods	(54.254)	(51.557)
Personnel expenses	104.673	76.727
Depreciation and amortization	60.318	35.670
Other	61.067	46.015
	<b>1.283.776</b>	<b>942.466</b>

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**NOTE 21 – GENERAL ADMINISTRATIVE EXPENSES, MARKETING EXPENSES, RESEARCH AND DEVELOPMENT EXPENSES**

**a) General administrative expenses:**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Personnel expenses	2.715	2.046
Consultancy and IT expenses	5.596	4.309
Rent and office expenses	1.571	1.292
Travelling expense	448	286
Energy expenses	180	201
Depreciation and amortization	418	307
External benefits and services	37	28
Other	3.106	3.544
	<b>14.071</b>	<b>12.013</b>

**b) Marketing expenses:**

Personnel expenses	4.436	3.387
Transportation expenses	11.476	7.927
Tax and duties	2.455	1.485
Insurance expenses	498	361
Depreciation and amortization	152	115
Other	1.898	1.324
	<b>20.915</b>	<b>14.599</b>

**c) Research and development expenses:**

Depreciation and amortization	7.375	5.254
Personnel expenses	1.982	1.680
Other	1.761	1.884
	<b>11.118</b>	<b>8.818</b>

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**NOTE 22 – OTHER INCOME AND EXPENSE FROM OPERATING ACTIVITIES**

<b>a) Other operating income</b>	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Credit finance gains arising from trading activities	7.141	477
Foreign exchange gains arising from trading activities	105.961	58.984
Other income	1.633	1.249
	<b>114.735</b>	<b>60.710</b>

  

<b>b) Other operating expenses</b>	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Debit finance charges arising from trading activities	9.934	6.173
Foreign exchange expenses arising from trading activities	137.626	55.863
Other expenses	4.317	1.738
	<b>151.877</b>	<b>63.774</b>

**NOTE 23 – FINANCIAL INCOME AND FINANCIAL EXPENSE**

**a) Financial income:**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Foreign exchange gains	15.220	1.717
Gains on derivative financial instruments	44.345	21.446
Interest income	61.277	24.016
	<b>120.842</b>	<b>47.179</b>

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**NOTE 23 – FINANCIAL INCOME AND FINANCIAL EXPENSE (Cont'd)**

**b) Financial expense:**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Foreign exchange losses	40.042	45.310
Losses on derivative financial instruments	42.337	14.615
Interest expense	17.586	11.249
Other finance expenses	18	50
	<b>99.983</b>	<b>71.224</b>

**NOTE 24 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES)**

	<b>31 March 2019</b>	<b>31 December 2018</b>
Corporation and income taxes	6.054	5.512
Prepaid taxes	(5.819)	(4.796)
<b>Current income tax liabilities - net</b>	<b>235</b>	<b>716</b>
Deffered tax liabilities	(74.660)	(73.036)
<b>Deferred tax assets / (liabilities)</b>	<b>(74.660)</b>	<b>(73.036)</b>

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding back non-deductible expenses and by deducting other exempt income. In addition to corporate taxes, companies should also calculate income withholding taxes on any dividends distributed at the rate of 15%, except for companies receiving dividends who are resident companies in Turkey. Undistributed dividends incorporated in share capital are not subject to income withholding taxes.

In Turkey, advance tax returns are filed on a quarterly basis at the rate of %20, until the 14th day of the following month and paid until the 17th day. Advance tax returns files within the year are offset against corporate income tax calculated over the annual taxable corporate income.

According to the Corporate Tax Law, 50% of the capital gains arising from the sale of tangible assets and investments in equity shares owned for at least two years are exempted from corporate tax on the condition that such gains are reflected in the equity.

Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back.

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**NOTE 24 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Cont'd)**

There is no procedure for a final and definitive agreement on tax assessments. Tax returns are filed between 1-25 April following the close of the accounting year to which they relate. Tax authorities may however examine such returns and the underlying accounting records and may revise assessment within five years.

In accordance with the regulation numbered 7061, published in Official Gazette on 5 December 2017, corporate tax rate for the years 2018, 2019 and 2020 has increased from 20% to 22%. Therefore, deferred tax assets and liabilities as of 31 March 2019 are calculated with 22% tax rate for the temporary differences which will be realized in 2018, 2019 and 2020, and with 20% tax for those which will be realized after 2021 and onwards.

As of 1 January – 31 March 2019 and 2018 tax expense in the statement of income is as follows:

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Current period tax expense	(541)	(906)
Deferred tax benefit / (expense)	(1.111)	1.850
<b>Total tax expense</b>	<b>(1.652)</b>	<b>944</b>

Due to modernization, plant extension and investments incentive documents in Manisa Organized Industrial Zone, the Company has reduced rate of corporate tax advantage.

**Deferred tax assets and liabilities**

The Company recognizes deferred tax assets and liabilities based upon temporary differences arising between their financial statements prepared in accordance with CMB Communiqué II, No. 14.1 and their statutory financial statements. These temporary differences usually result from the recognition of revenue and expenses in different reporting periods for CMB Financial Reporting Standards and tax purposes.

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**NOTE 24 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Cont'd)**

The breakdown of cumulative temporary differences and the resulting deferred tax assets and liabilities provided using principal tax rate as of the balance sheet dates is as follows:

	Cumulative temporary differences		Deferred tax	
	31 March 2019	31 December 2018	31 March 2019	31 December 2018
<b>Deferred tax assets</b>				
Employment termination benefits	(40.145)	(38.713)	8.029	7.743
Maddi ve maddi olmayan duran varlıkların kayıtlı değerleri ile vergi matrahları arasındaki net fark	(5.215)	-	1.043	-
Provision for impairment on inventories	(1.442)	(2.194)	317	483
Derivative financial instruments	(2.527)	(20.129)	556	4.428
Other	(19.277)	(13.114)	4.241	2.885
			<b>14.186</b>	<b>15.539</b>

	Cumulative temporary differences		Deferred tax	
	31 March 2019	31 December 2018	31 March 2019	31 December 2018
<b>Deferred tax liabilities</b>				
Useful life and valuation differences on property, plant and equipment and intangible assets	-	8.480	-	(1.696)
Revaluation of tangible fixed assets	500.578	502.688	(84.739)	(85.161)
Derivative financial instruments	11.590	2.028	(2.550)	(446)
Other	7.785	6.360	(1.557)	(1.272)
			<b>(88.846)</b>	<b>(88.575)</b>
<b>Deferred tax assets / (liabilities) - net</b>			<b>(74.660)</b>	<b>(73.036)</b>

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**NOTE 24 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Cont'd)**

The movement of net deferred tax assets and liabilities is as follows:

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
<b>Opening balance, 1 January</b>	<b>(73.036)</b>	<b>5.681</b>
Tax expense recognized in income statement	(1.111)	1.850
Recognized in shareholders' equity	(513)	3.067
<b>Deferred tax liabilities at the end of the period, net</b>	<b>(74.660)</b>	<b>10.598</b>

**NOTE 25- EARNINGS PER SHARE**

	<b>1 January - 31 March 2019</b>	<b>1 January - 31 March 2018</b>
Net (loss) / income attributable to equity holders of the parent	83.399	84.397
Weighted number of ordinary shares with a TL 1 of par value (thousand shares)	190.000	190.000
	<b>0,44</b>	<b>0,44</b>

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**NOTE 26 – DERIVATIVE INSTRUMENTS**

	<b>31 March 2019</b>		<b>31 December 2018</b>	
	<b>Contract amount</b>	<b>Fair Value Assets / (Liabilities)</b>	<b>Contract amount</b>	<b>Fair Value Assets / (Liabilities)</b>
<b><u>Derivative financial assets:</u></b>				
<b>Held for trading</b>				
Forward foreign currency transactions	499.110	9.379	287.560	2.028
<b>Cash flow hedge</b>				
Forward foreign currency transactions	268.531	2.211	-	-
<b><u>Derivative financial liabilities:</u></b>				
<b>Held for trading</b>				
Forward foreign currency transactions	189.084	(2.527)	1.000.866	(19.314)
<b>Cash flow hedge</b>				
Forward foreign currency transactions	-	-	144.675	(815)
	<b>956.725</b>	<b>9.063</b>	<b>1.433.101</b>	<b>(18.101)</b>

**NOTE 27 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT**

**Foreign currency risk:**

The Company is exposed to exchange rate risk due to its foreign currency denominated transactions. The main principle of foreign currency risk management is to maintain foreign exchange position at the level that minimizes the impact of foreign exchange fluctuations.

Derivative instruments are used in foreign currency risk management where necessary. In this respect the Company mainly prefers using foreign exchange forward contracts.

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**NOTE 27 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont'd)**

<b>31 March 2019</b>	<b>USD</b>	<b>EUR</b>	<b>Other (TL Equivalent)</b>	<b>TL Equivalent</b>
1. Trade receivables	10.520	145.139	-	976.315
2a. Monetary financial assets (including cash and cash equivalents)	-	-	-	-
	127	13.371	84	85.287
2b. Non-monetary financial assets	-	-	-	-
3. Other	118	4.600	-	29.731
<b>4. Current assets (1+2+3)</b>	<b>10.765</b>	<b>163.110</b>	<b>84</b>	<b>1.091.333</b>
5. Trade receivables	-	-	-	-
6a. Monetary financial assets	-	-	-	-
6b. Non-monetary financial assets	207	4.777	-	31.350
7. Other	-	-	-	-
<b>8. Non-current assets (5+6+7)</b>	<b>207</b>	<b>4.777</b>	-	<b>31.350</b>
<b>9. Total assets (4+8)</b>	<b>10.972</b>	<b>167.887</b>	<b>84</b>	<b>1.122.683</b>
10. Trade payables	150.532	86.190	723	1.392.595
11. Financial liabilities	-	89.158	-	563.369
12a. Other monetary liabilities	5.510	14.309	-	121.428
12b. Other non-monetary liabilities	-	-	-	-
<b>13. Current liabilities (10+11+12)</b>	<b>156.042</b>	<b>189.657</b>	<b>723</b>	<b>2.077.392</b>
14. Trade payables	-	2.261	-	14.287
15. Financial liabilities	-	-	-	-
16a. Other monetary liabilities	-	-	-	-
16b. Other non-monetary liabilities	-	-	-	-
<b>17. Non-current liabilities (14+15+16)</b>	<b>-</b>	<b>2.261</b>	-	<b>14.287</b>
<b>18. Total liabilities (13+17)</b>	<b>156.042</b>	<b>191.918</b>	<b>723</b>	<b>2.091.679</b>
<b>19. Off-balance sheet derivative instruments/ net asset (liability) position (19a+19b)</b>	<b>122.023</b>	<b>(41.678)</b>	-	<b>423.439</b>
19a. Hedged total assets	132.327	24.707	-	900.908
19b. Hedged total liabilities	(10.304)	(66.385)	-	(477.469)
<b>20. Net foreign currency asset/ (liability) position (9-18+19)</b>	<b>(23.047)</b>	<b>(65.709)</b>	<b>(639)</b>	<b>(545.557)</b>
<b>21. Net foreign currency monetary asset/ (liability) position (19a+19b)</b>	<b>(145.395)</b>	<b>(33.408)</b>	<b>(639)</b>	<b>(1.030.077)</b>
<b>22. Fair value of financial instruments used in foreign currency hedging</b>	-	-	-	<b>9.063</b>
23. Export	12.711	186.835	-	1.204.903
24. Import	64.379	42.119	152	599.790

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**NOTE 27 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont'd)**

<b>31 December 2018</b>	<b>USD</b>	<b>EUR</b>	<b>Other (TL Equivalent)</b>	<b>TL Equivalent</b>
1. Trade receivables	13.135	195.171	-	1.245.593
2a. Monetary financial assets (including cash and cash equivalents)	-	-	-	-
	183	12.657	80	77.339
2b. Non-monetary financial assets	-	-	-	-
3. Other	-	-	-	-
<b>4. Current assets (1+2+3)</b>	<b>13.318</b>	<b>207.828</b>	<b>80</b>	<b>1.322.932</b>
5. Trade receivables	-	-	-	-
6a. Monetary financial assets	-	-	-	-
6b. Non-monetary financial assets	160	2.783	-	17.618
7. Other	-	-	-	-
<b>8. Non-current assets (5+6+7)</b>	<b>160</b>	<b>2.783</b>	-	<b>17.618</b>
<b>9. Total assets (4+8)</b>	<b>13.478</b>	<b>210.611</b>	<b>80</b>	<b>1.340.550</b>
10. Trade payables	185.034	83.146	519	1.475.168
11. Financial liabilities	-	88.309	-	532.325
12a. Other monetary liabilities	-	21.636	-	130.422
12b. Other non-monetary liabilities	-	-	-	-
<b>13. Current liabilities (10+11+12)</b>	<b>185.034</b>	<b>193.091</b>	<b>519</b>	<b>2.137.915</b>
14. Trade payables	-	2.261	-	13.629
15. Financial liabilities	-	-	-	-
16a. Other monetary liabilities	-	-	-	-
16b. Other non-monetary liabilities	-	-	-	-
<b>17. Non-current liabilities (14+15+16)</b>	<b>-</b>	<b>2.261</b>	-	<b>13.629</b>
<b>18. Total liabilities (13+17)</b>	<b>185.034</b>	<b>195.352</b>	<b>519</b>	<b>2.151.544</b>
<b>19. Off-balance sheet derivative instruments/ net asset (liability) position (19a+19b)</b>	<b>134.958</b>	<b>(67.841)</b>	-	<b>301.055</b>
19a. Hedged total assets	158.639	41.714	-	1.086.036
19b. Hedged total liabilities	(23.681)	(109.555)	-	(784.981)
<b>20. Net foreign currency asset/ (liability) position (9-18+19)</b>	<b>(36.598)</b>	<b>(52.582)</b>	<b>(439)</b>	<b>(509.939)</b>
<b>21. Net foreign currency monetary asset/ (liability) position (=1+2a+5+6a-10-11-12a-14-15-16a)</b>	<b>(171.716)</b>	<b>12.476</b>	<b>(439)</b>	<b>(828.612)</b>
<b>22. Fair value of financial instruments used in foreign currency hedging</b>	-	-	-	<b>(18.101)</b>
23. Export	74.243	711.036	-	4.477.939
24. Import	305.596	197.115	1.878	2.545.901

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**NOTE 27 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont'd)**

As of 31 March 2019 and 31 December 2018, sensitivity analysis of foreign exchange rate tables is presented below, secured portions include impact of derivative instruments.

	<b>Gain / Loss</b>		<b>Equity</b>	
	<b>Foreign exchange appreciation</b>	<b>Foreign exchange depreciation</b>	<b>Foreign exchange appreciation</b>	<b>Foreign exchange depreciation</b>
<b>31 March 2019</b>				
<b>+/- 10% fluctuation of USD rate:</b>				
USD net asset / liability	(81.834)	81.834	(81.834)	81.834
Secured portion from USD risk (-)	41.790	(41.790)	68.547	(68.547)
<b>USD net effect</b>	<b>(40.044)</b>	<b>40.044</b>	<b>(13.287)</b>	<b>13.287</b>
<b>+/- 10% fluctuation of EUR rate:</b>				
EUR net asset / liability	(21.109)	21.109	(21.109)	21.109
Secured portion from EUR risk (-)	(41)	41	(26.577)	26.577
<b>EUR net effect</b>	<b>(21.150)</b>	<b>21.150</b>	<b>(47.686)</b>	<b>47.686</b>
<b>+/- 10% fluctuation of other currency rates:</b>				
Other currencies net asset / liability	(64)	64	(64)	64
Secured portion from other currency risk (-)	-	-	-	-
<b>Other currency net effect</b>	<b>(64)</b>	<b>64</b>	<b>(64)</b>	<b>64</b>

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**NOTE 27 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont'd)**

	<b>Gain / Loss</b>		<b>Equity</b>	
	<b>Foreign exchange appreciation</b>	<b>Foreign exchange depreciation</b>	<b>Foreign exchange appreciation</b>	<b>Foreign exchange depreciation</b>
<b>31 December 2018</b>				
<b>+/- 10% fluctuation of USD rate:</b>				
USD net asset / liability	(90.338)	90.338	(90.338)	90.338
Secured portion from USD risk (-)	56.569	(56.569)	70.977	(70.977)
<b>USD net effect</b>	<b>(33.769)</b>	<b>33.769</b>	<b>(19.361)</b>	<b>19.361</b>
<b>+/- 10% fluctuation of EUR rate:</b>				
EUR net asset / liability	7.520	(7.520)	7.520	(7.520)
Secured portion from EUR risk (-)	(26.755)	26.755	(41.244)	41.244
<b>EUR net effect</b>	<b>(19.235)</b>	<b>19.235</b>	<b>(33.724)</b>	<b>33.724</b>
<b>+/- 10% fluctuation of other currency rates:</b>				
Other currencies net asset / liability	(44)	44	(44)	44
Secured portion from other currency risk (-)	-	-	-	-
<b>Other currency net effect</b>	<b>(44)</b>	<b>44</b>	<b>(44)</b>	<b>44</b>