

Godrej Consumer Products Ltd.
Regd. Office : Godrej One,
4th Floor, Pirojshanagar,
Eastern Express Highway,
Vikhroli (E), Mumbai 400 079, India.
Tel. : +91-22-2518 8010/8020/8030
Fax: +91-22-2518 8040
Website : www.godrejcp.com
CIN : L24246MH2000PLC129806

May 8, 2018

BSE Ltd
Corporate Relations Department
1st Floor, Rotunda Bldg., P.J. Towers,
Dalal Street, Mumbai 400 023.

Scrip Code : 532424

The National Stock Exchange of India Ltd
Exchange Plaza, 4th Floor,
Bandra-Kurla Complex, Mumbai 400 050

Dear Sir,

Sub: Outcome of Board Meeting-May 8, 2018

At the meeting of the Board of Directors of the Company held today, the Board has:

1. Taken on record the Audited Financial Results for the year ended March 31, 2018. The said results are enclosed herewith.
2. Declared an interim dividend @ Rs. 7/- per share (700% on the shares of the face value of Re. 1/- each). As intimated earlier the Record Date for ascertaining the names of the shareholders who will be entitled to receive the said dividend is May 16, 2018. The dividend will be paid on May 30, 2018.

Declaration with respect to the Financial Results for year ended 31st March, 2018

We hereby declare that in the Audited Financial Results and the Audited Consolidated Financial Results for the financial year ended 31st March, 2018 which have been approved by the Board of Directors of the Company at the meeting held today, i.e. May 8, 2018, the Statutory Auditors have not expressed any modified opinion(s) in their Audit Report.

The above declaration is made in pursuant to Regulation 33 (3) (d) of the Securities Exchange and Board of India (Listing Obligations and disclosure Requirements) Regulations, 2015, as amended.

The Exchanges are also informed that the Board meeting commenced at 12 noon and the results were approved by 12:15 pm and the Board Meeting continued thereafter for other matters.



The Godrej logo, featuring the word 'Godrej' in a stylized, colorful script font.

Godrej Consumer Products Ltd.
Regd. Office : Godrej One,
4th Floor, Pirojshanagar,
Eastern Express Highway,
Vikhroli (E), Mumbai 400 079, India.
Tel. : +91-22-2518 8010/8020/8030
Fax: +91-22-2518 8040
Website : www.godrejcp.com
CIN : L24246MH2000PLC129806

Convening of AGM:

The Board has convened the 18th Annual General Meeting of the members of the Company. The details of date and venue are given below:

Date : Monday, July 30, 2018
Venue : Godrej One
Pirojshanagar, Eastern Express Highway,
Vikhroli (E), Mumbai 400 079

The time of the Annual General Meeting will be informed later when the notice of the meeting is filed. We shall forward to the exchange the requisite copies of the AGM notice and the Annual Report as soon as they are issued.

These communications are in compliance with the listing regulations and other provisions as applicable.

Yours faithfully,
For Godrej Consumer Products Ltd.

V Srinivasan

V Srinivasan
Chief Financial Officer & Company Secretary



cc: 1) National Securities Depository Ltd.
2) The Central Depository Services (India) Ltd.

Godrej

Independent Auditor's Report on Audited Annual Standalone Financial Results of Godrej Consumer Products Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

**To the Board of Directors of
Godrej Consumer Products Limited**

We have audited the accompanying annual standalone financial results of Godrej Consumer Products Limited for the year ended 31 March 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the quarter ended 31 March 2018 and the corresponding quarter ended in the previous year as reported in these standalone financial results are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the end of the third quarter of the relevant financial year. Also, the figures up to the end of the third quarter had only been reviewed and not subjected to audit.

These annual standalone financial results have been prepared on the basis of the annual standalone financial statements and reviewed quarterly standalone financial results upto the end of the third quarter which are the responsibility of the Company's management. Our responsibility is to express an opinion on these annual standalone financial results based on our audit of the annual standalone financial statements which have been prepared in accordance with the recognition and measurement principles laid down in the Companies (Indian Accounting Standards) Rules, 2015 as per Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

The comparative standalone financial results of the Company for the quarter and year ended 31 March 2017 included in this Statement had been audited by the predecessor auditor who had expressed an unmodified opinion thereon vide their report dated 9 May 2017. Our opinion is not modified in respect of this matter.



**Independent Auditor's Report on Audited Annual Standalone Financial Results of Godrej Consumer Products Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
(Continued)**

In our opinion and to the best of our information and according to the explanations given to us, these standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- (ii) give a true and fair view of the net profit and other comprehensive income and other financial information for the year ended 31 March 2018.

For **B S R & Co. LLP**
Chartered Accountants
Firm's Registration No.:101248W/W-100022



Vijay Mathur
Partner
Membership No. 046476

Place: Mumbai
Date: 8 May 2018

B S R & Co. LLP

Chartered Accountants

5th Floor, Lodha Excelus,
Apollo Mills Compound
N. M. Joshi Marg, Mahalaxmi
Mumbai - 400 011
India

Telephone +91 (22) 4345 5300
Fax +91 (22) 4345 5399

Independent Auditor's Report on Audited Consolidated Annual Financial Results of Godrej Consumer Products Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of
Godrej Consumer Products Limited

We have audited the accompanying consolidated annual financial results of Godrej Consumer Products Limited ('the Company') for the year ended 31 March 2018, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the quarter ended 31 March 2018 and the corresponding quarter ended in the previous year as reported in these consolidated financial results are the balancing figures between consolidated audited figures in respect of the full financial year and the published year to date consolidated figures up to the end of the third quarter of the relevant financial year. Also, the figures up to the end of the third quarter had only been reviewed and not subjected to audit.

These consolidated annual financial results have been prepared from consolidated annual financial statements and reviewed quarterly consolidated financial results upto the end of the third quarter which are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial results based on our audit of such consolidated annual financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in the Companies (Indian Accounting Standards) Rules, 2015 as per Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statements of 51 subsidiaries included in the consolidated annual financial results, whose annual financial statements reflect total assets of Rs. 16,815.52 crore as at 31 March 2018 as well as total revenues of Rs. 7,441.31 crore for the year ended 31 March 2018. These annual financial statements and other financial information have been audited by other auditors whose reports have been furnished to us by the management and our opinion on the consolidated annual financial results, to the extent they have been derived from such annual financial statements is based solely on the reports of such other auditors. Our opinion is not modified in respect of this matter.



Independent Auditor's Report on Audited Consolidated Annual Financial Results of Godrej Consumer Products Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

The consolidated annual financial results also include the Group's share of net profit of Rs. 1.08 crore for the year ended 31 March 2018, as considered in the consolidated annual financial statements, in respect of one associate and one joint venture whose financial information have not been audited by us. These financial information are unaudited and have been furnished to us by the Management and our opinion on the consolidated annual financial results, in so far as it relates to the amounts included in respect of this associate and joint venture is based solely on such unaudited financial information. In our opinion and according to the information and explanations given to us by the Management, these financial information are not material to the Group. Our opinion is not modified in respect of this matter.

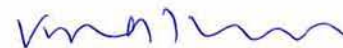
The comparative consolidated financial results of the Company for the quarter and year ended 31 March 2017 included in these consolidated annual financial results had been audited by the predecessor auditor who had expressed an unmodified opinion thereon as per their report dated 9 May 2017. Our opinion is not modified in respect of this matter.

In our opinion and to the best of our information and according to the explanations given to us and based on consideration of reports of other auditors on separate financial statements and on the other financial information and management accounts of the subsidiaries, associate and joint venture as aforesaid, these consolidated annual financial results:

- (i) include the annual financial results of the entities mentioned in Annexure 1 ;
- (ii) have been presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- (iii) give a true and fair view of the consolidated net profit and other comprehensive income and other financial information for the year ended 31 March 2018.

Place: Mumbai
Date: 8 May 2018

For **B S R & Co LLP**
Chartered Accountants
Firm's Registration No.101248W/W-100022



Vijay Mathur
Partner

Membership No. 046476

Annexure 1

List of subsidiaries, joint venture and associates

- 1 Godrej Netherland B.V. ("GNBV") (Netherlands)**
 - 1.1 Godrej (UK) Ltd ("GUKL") (UK)
 - 1.1.1 Godrej Consumer Products (UK) Limited (UK)
 - 1.2 Godrej Consumer Investments (Chile) Spa ("GCIC Spa") (Chile)
 - 1.2 A Godrej Holdings (Chile) Limitada ("GHCL") (Chile)
 - 1.2 A(i) Cosmetica National (Chile)
- 2 Godrej South Africa Proprietary Limited [erstwhile Rapidol (Proprietary) Limited] (South Africa)**
- 3 Godrej SON Holdings Inc. ("GSONHI") (USA)**
 - 3.1 Strength of Nature LLC ("SON") (USA)
 - 3.1.1 Strength of Nature South Africa Proprietary Limited (South Africa)
 - 3.1.2 Old Pro International, Inc. ("OPI") (USA)
- 4 Godrej Consumer Products Holding (Mauritius) Limited ("GCPHML") (Mauritius)**
 - 4.1 Indovest Capital ("IC") (Labuan)
 - 4.2 Godrej Global Mideast FZE ("GGME") (Sharjah)
 - 4.3 Godrej Indonesia IP Holdings Ltd ("GIIPHL") (Mauritius)
 - 4.3(i) Godrej Mid East Holding Limited ("GMEHL") (Dubai)
 - 4.3(ii) Godrej Consumers Products Malaysia Limited ("GCPMAL") (Labuan)
 - 4.4 Godrej Consumer Products Dutch Cooperatief UA (Netherlands) ("GCPDC UA")
 - 4.4(i) Godrej Consumer Products (Netherlands) B.V. ("GCPN BV") (Netherlands)
 - 4.4(ii) Godrej Consumer Holdings (Netherlands) B.V. ("GCHN BV") (Netherlands)
 - 4.4(ii) (a) PT Indomas Susemi Jaya (Indonesia)
 - 4.4(ii) (b) PT Intrasari Raya (Indonesia)
 - 4.4(ii) (c) PT Megasari Makmur (Indonesia)
 - 4.4(ii) (d) PT Ekamas Sarijaya (Indonesia)
 - 4.4(ii) (e) PT Sarico Indah (Indonesia)
 - 4.4(ii) (f) Laboratoria Cuenca ("LC") (Argentina)
 - 4.4(ii) (f)(1) Consell (Argentina)
 - 4.4(ii) (f)(2) Deciral S.A. (Uruguay)
 - 4.4(ii) (f)(3) Godrej Peru SAC (Peru)
 - 4.4(ii) (g) Issue Brazil Limited (Brazil)
 - 4.4(ii) (h) Panamar Producciones SA ("PP") (Argentina)
 - 4.4(ii) (i) Argencos SA (Argentina)
 - 4.5 Godrej Easy IP Holdings (FZC) (Dubai)*
 - 4.6 Godrej Household Products Bangladesh Pvt. Ltd. ("GHPBPL") (Bangladesh)
- 5 Godrej Household Products Lanka Pvt. Ltd. ("GHPLPL") (Sri Lanka)**
- 6 Godrej Consumer Products Bangladesh Limited ("GCPBL") (Bangladesh)**



- 7 Godrej Mauritius Africa Holdings Limited ("GMAHL") (Mauritius)**
- 7.1 Darling Trading Company Mauritius Limited (Mauritius)
- 7.1 (i) Godrej Consumer Products International FZCO ("GCPI") (Dubai)
- 7.2 Godrej Africa Holdings Limited ("GAHL")
- 7.2 (i) Frika Weave (Pty) Ltd (South Africa)
- 7.2 (ii) Kinky Group (Proprietary) Limited
- 7.2 (iii) Lorna Nigeria Limited (Nigeria)
- 7.2 (iv) Weave Ghana (Ghana) [100% by GAHL]
- 7.2 (v) Weave Trading Mauritius Pvt. Ltd. ("WTMPL") (Mauritius)
- 7.2 (v) (a) Hair Trading (Offshore) S.A.L. (Lebanon)
- 7.2 (v) (b) Godrej International Trading Company ("GITC") (Sharjah)
- 7.2 (vi) Godrej West Africa Holdings Limited ("GWAHL") (Mauritius)
- 7.2 (vi) (a) Subinite (Pty) Ltd (South Africa)
- 7.2 (vi) (b) Weave IP Holdings Mauritius Pvt. Ltd. ("WIPHMPL") (Mauritius)
- 7.2 (vi) (c) Weave Mozambique Limitada (Mozambique)
- 7.2 (vii) Godrej Nigeria Limited (Nigeria)
- 7.2 (viii) Godrej Hair Care Nigeria Limited (Nigeria)
- 7.2 (ix) Godrej Household Insecticide Nigeria Ltd (Nigeria)
- 7.2 (x) Godrej Hair Weave Nigeria Ltd (Nigeria)
- 8 Godrej East Africa Holdings Limited ("GEAHL") (Mauritius) [100% by GCPL]**
- 8.1 DGH II Mauritius Pvt Ltd ("DGH 2") (Mauritius)
- 8.1 (i) Style Industries Pvt Ltd (Kenya)
- 8.2 Charm Industries Limited (Kenya)
- 8.3 Canon Chemicals Limited (Kenya)
- 9 Godrej Tanzania Holdings Limited ("GTHL") (Mauritius) [100% by GCPL]**
- 9.1 DGH Tanzania Limited ("DGH-T") (Mauritius)
- 9.1 (a) Sigma Hair Industries Ltd. (Tanzania)
- 9.2 Hair Credentials Zambia Limited (Zambia)
- 9.3 Belaza Mozambique LDA (Mozambique)
- 9.4 DGH Uganda ("DGH-U")
- 9.4 (a) Style Industries Uganda Limited (Uganda)
- 9.5 Weave Senegal (Senegal)
- 10 Bhabani Blunt Hair Dressing Private Limited (**)**

* joint venture

** associate company

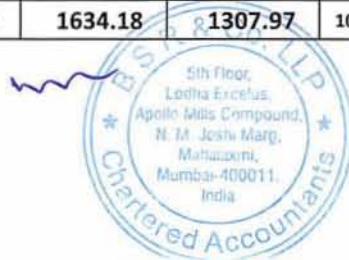


GODREJ CONSUMER PRODUCTS LIMITED

Regd. Office: Godrej One, 4th Floor, Pirojshanagar, Eastern Express Highway, Vikhroli (E), Mumbai 400 079 www.godrejcp.com, CIN : L24246MH2000PLC129806

(₹ Crore)

CONSOLIDATED							STANDALONE				
Quarter ended			Year Ended		Sr.	PARTICULARS	Quarter ended			Year Ended	
31-Mar-18 (Audited)	31-Dec-17 (Unaudited)	31-Mar-17 (Audited)	31-Mar-18 (Audited)	31-Mar-17 (Audited)	No.		31-Mar-18 (Audited)	31-Dec-17 (Unaudited)	31-Mar-17 (Audited)	31-Mar-18 (Audited)	31-Mar-17 (Audited)
2494.41	2603.71	2480.17	9861.74	9583.70	1	Revenue from Operations					
34.48	26.59	9.32	75.25	25.10		a) Sales (refer note no.8)	1329.30	1394.74	1325.82	5256.36	5013.69
2528.89	2630.30	2489.49	9936.99	9608.80		b) Other Operating Income	40.46	30.30	28.80	98.38	75.30
28.99	35.93	25.70	107.55	75.30		Total Revenue from Operations	1369.76	1425.04	1354.62	5354.74	5088.99
2557.88	2666.23	2515.19	10044.54	9684.10	2	Other Income	21.36	18.52	19.48	73.90	63.60
					3	Total Income (1+2)	1391.12	1443.56	1374.10	5428.64	5152.59
965.13	944.55	883.84	3646.23	3801.91	4	Expenses					
135.47	153.64	110.09	572.13	463.94		a) Cost of Raw Materials including Packing Material Consumed	504.97	524.57	468.35	1884.96	1834.77
(63.00)	28.14	39.79	56.00	(133.33)		b) Purchases of Stock-in-Trade	48.49	66.49	58.61	247.41	216.26
-	-	99.68	93.72	340.89		c) Changes in Inventories of Finished Goods, Work-in-Progress and Stock-in-Trade	(16.85)	(28.30)	0.72	46.24	(3.79)
274.76	280.17	252.08	1057.41	988.46		d) Excise Duty (refer note no.8)	-	-	99.68	93.72	340.89
42.24	38.64	37.93	160.74	145.22		e) Employee Benefits Expenses	102.51	99.71	80.08	355.51	299.01
40.14	39.61	36.91	155.68	141.57		f) Finance Costs	12.64	12.62	12.12	51.88	36.06
181.56	226.32	155.10	810.27	718.14		g) Depreciation and Amortization Expenses	16.27	16.36	14.70	63.31	56.68
8.16	9.70	4.39	29.06	15.68		h) Other Expenses					
429.93	398.78	403.12	1605.06	1515.39		(i) Advertisement and Publicity	138.74	167.92	113.37	613.07	528.22
2014.39	2119.55	2022.93	8186.30	7997.87		(ii) Foreign Exchange Loss (net)	0.09	0.22	0.95	1.08	0.95
543.49	546.68	492.26	1858.24	1686.23		(iii) Others	201.46	198.94	196.34	782.45	736.37
193.81	(2.31)	7.25	179.56	0.08		Total Expenses	1008.32	1058.53	1044.92	4139.63	4045.42
0.29	0.32	(0.03)	1.08	0.82	5	Profit / (Loss) before Exceptional items, Share of Profit of Equity Accounted Investees and Tax (3-4)	382.80	385.03	329.18	1289.01	1107.17
737.59	544.69	499.48	2038.88	1687.13	6	Exceptional Items (net) (refer note no.2)	-	-	-	-	-
102.66	126.97	106.25	392.50	369.17	7	Share of Profit of Equity Accounted Investees (net of income tax)	-	-	-	-	-
17.74	(12.15)	5.65	12.20	9.99	8	Profit / (Loss) before Tax (5+6+7)	382.80	385.03	329.18	1289.01	1107.17
617.19	429.87	387.58	1634.18	1307.97	9	Tax Expense					
						a) Current Tax	84.57	84.67	70.48	283.28	235.40
						b) Deferred Tax	3.10	1.29	7.97	5.86	24.05
					10	Profit / (Loss) after Tax (8-9)	295.13	299.07	250.73	999.87	847.72



NG

GODREJ CONSUMER PRODUCTS LIMITED

Regd. Office: Godrej One, 4th Floor, Pirojshanagar, Eastern Express Highway, Vikhroli (E), Mumbai 400 079 www.godrejcp.com, CIN : L24246MH2000PLC129806

(₹ Crore)

CONSOLIDATED							STANDALONE				
Quarter ended			Year Ended		Sr.	PARTICULARS	Quarter ended			Year Ended	
31-Mar-18 (Audited)	31-Dec-17 (Unaudited)	31-Mar-17 (Audited)	31-Mar-18 (Audited)	31-Mar-17 (Audited)	No.		31-Mar-18 (Audited)	31-Dec-17 (Unaudited)	31-Mar-17 (Audited)	31-Mar-18 (Audited)	31-Mar-17 (Audited)
					11	Other Comprehensive Income					
(3.84)	3.73	(5.89)	(5.24)	(12.95)	a)	(i) Items that will not be reclassified to profit or loss Remeasurements of defined benefit plans	(5.02)	2.59	(7.13)	(4.60)	(11.78)
2.87	(1.44)	2.80	2.63	6.60	(ii)	Income tax relating to items that will not be reclassified to profit or loss	2.86	(1.44)	3.99	2.63	6.59
90.22	(80.81)	22.74	45.48	(90.67)	b)	(i) Items that will be reclassified to profit or loss Exchange differences in translating the financial statements of foreign operations	-	-	-	-	-
(0.63)	(0.99)	0.58	(5.92)	13.20		Effective portion of gains and loss on hedging instruments in a cash flow hedge	-	-	-	-	(1.16)
-	-	-	-	0.41	(ii)	Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	0.41
88.62	(79.51)	20.23	36.95	(83.41)		Other Comprehensive Income	(2.16)	1.15	(3.14)	(1.97)	(5.94)
705.81	350.36	407.81	1671.13	1224.56	12	Total Comprehensive Income (10+11)	292.97	300.22	247.59	997.90	841.78
617.19	429.87	387.58	1634.18	1304.08	13	Net Profit / (Loss) attributable to :					
-	-	-	-	3.89	a)	Owners of the company	295.13	299.07	250.73	999.87	847.72
					b)	Non-Controlling interests	-	-	-	-	-
88.62	(79.51)	20.23	36.95	(83.41)	14	Other comprehensive income attributable to :					
-	-	-	-	-	a)	Owners of the company	(2.16)	1.15	(3.14)	(1.97)	(5.94)
					b)	Non-Controlling interests	-	-	-	-	-
705.81	350.36	407.81	1671.13	1220.67	15	Total comprehensive income attributable to :					
-	-	-	-	3.89	a)	Owners of the company	292.97	300.22	247.59	997.90	841.78
68.13	68.13	34.06	68.13	34.06	b)	Non-Controlling interests	-	-	-	-	-
			6190.18	5267.89	16	Paid-up Equity Share Capital (Face value per share: ₹ 1)	68.13	68.13	34.06	68.13	34.06
					17	Reserves excluding Revaluation Reserves				4573.46	4339.55
9.060	6.309	5.690	23.987	19.145	18	Earnings per share (of ₹ 1 each) (Not Annualised)					
9.057	6.308	5.689	23.981	19.140	a)	Basic (₹)	4.332	4.390	3.681	14.676	12.445
					b)	Diluted (₹)	4.331	4.389	3.680	14.673	12.442



GODREJ CONSUMER PRODUCTS LIMITED

STATEMENT OF ASSETS AND LIABILITIES

₹ Crore

Consolidated		Particulars	Standalone	
(Audited)	(Audited)		(Audited)	(Audited)
As at March 31, 2018	As at March 31, 2017		As at March 31, 2018	As at March 31, 2017
		A ASSETS		
		1 Non-current assets		
1066.36	942.58	(a) Property, Plant and Equipment	489.68	457.43
82.08	95.11	(b) Capital work-in-progress	50.58	37.03
4718.87	4662.56	(c) Goodwill	2.48	2.48
2529.77	2477.75	(d) Other Intangible assets	821.90	823.59
1.80	2.32	(e) Intangible assets under development	1.80	2.32
		(f) Financial Assets		
36.32	35.24	(i) Investments in subsidiaries and associates	2949.61	2785.54
105.20	216.51	(ii) Investments	105.20	216.51
18.87	19.28	(iii) Loans	16.32	15.33
9.57	5.35	(iv) Others	4.27	12.08
100.04	96.28	(g) Deferred tax assets (Net)	-	-
64.89	59.77	(h) Other non-current assets	46.01	35.92
61.26	45.73	(i) Non-Current Tax Assets (Net)	19.66	20.67
8795.03	8658.48	Sub-total-Non-Current Assets	4507.51	4408.90
		2 Current assets		
1577.72	1412.50	(a) Inventories	576.25	561.92
		(b) Financial Assets		
855.76	681.79	(i) Investments	847.65	652.86
1245.50	1028.74	(ii) Trade receivables	248.58	209.33
898.02	895.05	(iii) Cash and cash equivalents	86.11	88.00
62.19	17.61	(iv) Bank balances other than (iii) above	12.00	10.45
2.89	3.61	(v) Loans	0.25	0.11
199.11	190.04	(vi) Others	193.24	176.35
326.49	142.22	(c) Other Current Assets	152.49	47.70
-	6.49	(d) Non Current Assets held for sale	-	6.49
5167.68	4378.05	Sub-total-Current Assets	2116.57	1753.21
13962.71	13036.53	Total - Assets	6624.08	6162.11
		B EQUITY AND LIABILITIES		
		1 Equity		
68.13	34.06	(a) Equity Share capital	68.13	34.06
		(b) Other Equity		
6190.18	5267.89	Equity attributable to the owners of the parent	4573.46	4339.55
6258.31	5301.95	Sub-total-Shareholder's funds	4641.59	4373.61
		2 LIABILITIES		
		Non-current liabilities		
		(a) Financial Liabilities		
2380.32	3108.25	(i) Borrowings	-	-
753.95	911.24	(ii) Other financial liabilities	-	-
98.24	80.57	(b) Provisions	51.66	40.95
304.72	286.11	(c) Deferred tax liabilities (Net)	228.46	224.24
2.37	1.05	(d) Other non-current liabilities	17.75	27.32
3539.60	4387.22	Sub-total-Non-current liabilities	297.87	292.51
		3 Current liabilities		
		(a) Financial Liabilities		
140.51	232.55	(i) Borrowings	-	148.97
2356.85	1723.90	(ii) Trade payables	1452.92	1120.36
1285.39	1022.64	(iii) Other financial liabilities	39.00	34.18
311.36	302.54	(b) Other current liabilities	154.81	155.55
47.82	58.14	(c) Short Term Provisions	36.93	35.72
22.87	7.59	(d) Current Tax Liabilities (Net)	0.96	1.21
4164.80	3347.36	Sub-total-current liabilities	1684.62	1495.99
13962.71	13036.53	Total Equity and Liabilities	6624.08	6162.11

AF



Annexure I
Reporting of Segment wise Revenue, Results, Assets and Liabilities along with the quarterly results

(₹ Crore)

Particulars	Quarter ended			Year ended	
	31-Mar-18	31-Dec-17	31-Mar-17	31-Mar-18	31-Mar-17
	(Audited)	(Unaudited)	(Audited)	(Audited)	(Audited)
1. Segment Revenue					
a) India	1,369.76	1,425.04	1,354.62	5,354.74	5,088.99
b) Indonesia	345.60	364.36	389.34	1,354.48	1,527.61
c) Africa (including Strength of Nature)	516.57	598.56	489.16	2,184.97	2,032.12
d) Others	326.22	264.33	298.96	1,139.65	1,076.01
Less: Intersegment eliminations	(29.26)	(21.99)	(42.59)	(96.85)	(115.93)
Revenue from Operations	2,528.89	2,630.30	2,489.49	9,936.99	9,608.80
2. Segment results (Profit)(+)/ Loss (-) before tax, interest & exceptional items					
a) India	395.44	397.65	341.31	1,340.89	1,143.23
b) Indonesia	96.80	99.81	84.22	334.46	309.92
c) Africa (including Strength of Nature)	46.06	64.82	59.42	241.16	282.00
d) Others	51.18	31.30	45.54	127.69	116.74
Less: Intersegment eliminations	(3.75)	(8.26)	(0.30)	(25.22)	(20.44)
Total	585.73	585.32	530.19	2,018.98	1,831.45
Less: 1) Finance Cost	(42.24)	(38.64)	(37.93)	(160.74)	(145.22)
2) Exceptional Items	193.81	(2.31)	7.25	179.56	0.08
3) Share of Profit of Equity Accounted Investees (net of income tax)	0.29	0.32	(0.03)	1.08	0.82
Total Profit Before Tax	737.59	544.69	499.48	2,038.88	1,687.13
			As at March 31, 2018	As at December 31, 2017	As at March 31, 2017
3. Segment Assets					
a) India			3,708.79	3,431.69	3,410.89
b) Indonesia			2,543.56	2,432.93	2,326.03
c) Africa (including Strength of Nature)			6,403.15	6,334.27	6,146.46
d) Others			1,399.52	1,303.08	1,264.48
Less: Intersegment Eliminations			(92.31)	(100.40)	(111.33)
			13,962.71	13,401.57	13,036.53
4. Segment Liabilities					
a) India			1,982.49	1,689.97	1,639.53
b) Indonesia			347.40	336.38	327.94
c) Africa (including Strength of Nature)			656.69	516.72	397.30
d) Others			320.65	279.05	271.62
Less: Intersegment Eliminations			(95.09)	(101.96)	(117.04)
			3,212.14	2,720.16	2,519.35



✍

GODREJ CONSUMER PRODUCTS LIMITED

Regd. Office: Godrej One, 4th Floor, Pirojshanagar, Eastern Express Highway, Vikhroli, Mumbai 400 079 www.godrejcp.com

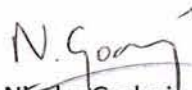
AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2018

Notes

- 1 The above results which are published in accordance with Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on May 8, 2018. The financial results are in accordance with the Indian Accounting Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013, read with the relevant Rules thereunder. These results have been subjected to an audit by the Statutory Auditors of the Company who have expressed an unmodified opinion thereon.
- 2 Exceptional Items include an amount of ₹ 194.99 crore on account of change in earnout liability of a subsidiary for the quarter and year ended March 31, 2018 and ₹ 1.18 crore for the quarter and ₹ 15.43 crore for the year ended March 31, 2018 towards restructuring costs incurred by certain subsidiaries of the Company.
- 3 The Scheme of Amalgamation of Godrej Consumer Products US Holding Limited and Godrej Consumer Products Mauritius Limited (wholly owned subsidiaries of Godrej Consumer Products Limited) with Godrej Consumer Products Limited was sanctioned by the Hon'ble National Company Law Tribunal (NCLT), Mumbai Bench on 8th March, 2018. The appointed date of the Scheme is October 1, 2016 and the Scheme is effective from the date of filing of the copy of NCLT order with the Registrar of Companies i.e. March 26, 2018.
- 4 During the year to date, the Company has issued and allotted bonus shares in the ratio of 1 equity share of face value ₹ 1 each for every share held. Total number of bonus shares so issued is 340,600,816 equity shares of face value ₹ 1 each. As a result the calculation of basic and diluted earnings per share for all relevant periods presented has been adjusted.
- 5 During the year ended, the Company has granted 111,829 new stock grants to eligible employees under the Employee Stock Grant Scheme (ESGS) and the Company has allotted 127,886 equity shares upon exercise of stock grants under the ESGS.
- 6 The Board has declared an interim dividend of ₹ 7 per share (700% on the face value of ₹ 1 each) for the year ended March 31, 2018. The record date for the same has been fixed as May 16, 2018 and the dividend shall be paid on May 30, 2018.
- 7 Segment information as per Ind-AS 108, 'Operating segments' is disclosed in Annexure-I
- 8 Sales for the quarter ended March 31, 2018 and quarter ended December 31, 2017 is net of Goods and Service Tax (GST). However, sales till period ended June 30, 2017 and comparative period is gross of Excise Duty.
- 9 The figures for the quarter ended March 31, are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the respective financial years.
- 10 Previous period's figures have been regrouped and reclassified wherever necessary to conform with the classification adopted in these financial results.

Place: Mumbai
Date: May 8, 2018

By Order of the Board
For Godrej Consumer Products Limited


Nisaba Godrej
Executive Chairperson



Performance Update - 4Q FY18

May 8, 2018



PERFORMANCE UPDATE

- 1 *Executive Summary - Key Highlights*
- 2 Business Overview - India
- 3 Business Overview - International

4Q FY18 FINANCIAL PERFORMANCE

Growth y-y	Consolidated Business	India Business	International Business
Net Sales	1%	flat	1%
Net Sales – Constant Currency	3%	flat	6%
Net Sales – Comparable*	4%	7%	1%
Net Sales – Constant Currency – Comparable*	6%	7%	6%
EBITDA	11%	22%	(4%)
EBITDA – Constant Currency	14%	22%	2%
Net Profit	59%	18%	143%
Net Profit without exceptional and one-off items	12%	18%	3%

*Assuming GST in the base quarter sales

EXCEPTIONAL ITEMS

	4QFY18			4QFY17		
	Consolidated	India	International	Consolidated	India	International
Reported net profit	617	295	320	388	251	131
<i>Exceptional and One-off post tax</i>						
Restructuring cost	1		1	3		3
Revaluation of payout liability	(195)		(195)			
Call / Put option liability, and acquisition related expenses / reversals				(13)		(13)
Net Profit without exceptional and one-off items	423	295	126	378	251	122

BRIDGE BETWEEN REPORTED TO OPERATING EBITDA

	India	International	Indonesia	Africa, USA & ME	LATAM	Europe
4QFY18 Reported EBITDA Margin	29.4%	17.9%	26.8%	12.2%	26.2%	12.4%
Business support charges, Royalty & Technical fees (₹ crore)	(7.1)	7.1	1.3	4.2	1.0	0.4
4QFY18 Adjusted EBITDA Margin	28.8%	18.5%	27.2%	13.0%	26.8%	12.7%
4QFY17 Adjusted EBITDA Margin	25.2%*	19.6%	23.5%	17.0%	29.5%	15.0%
Change in EBITDA Margin (bps)	370*	(100)	370	(400)	(270)	(230)

*Assuming GST in the base quarter sales

KEY BALANCE SHEET DATA

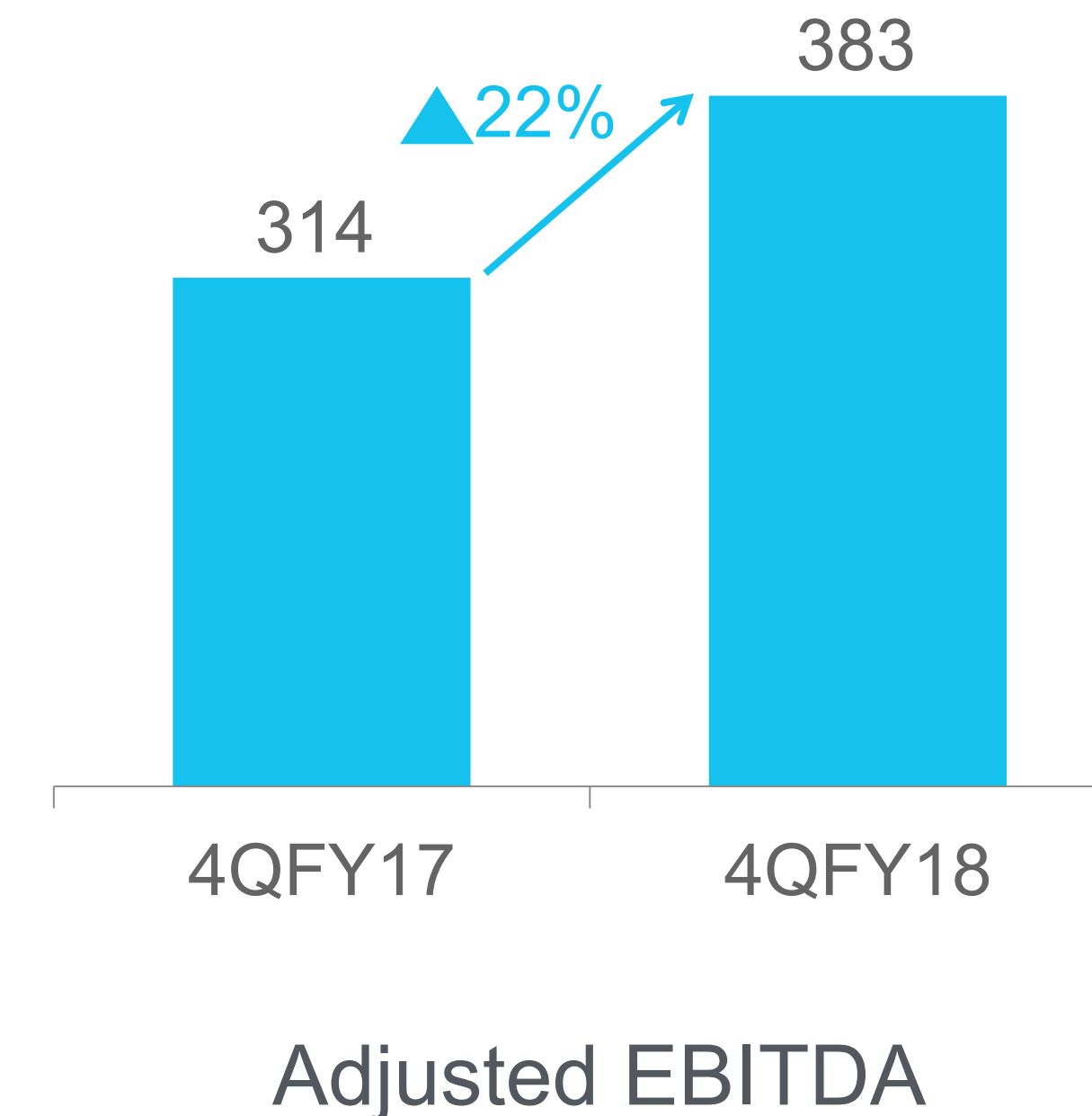
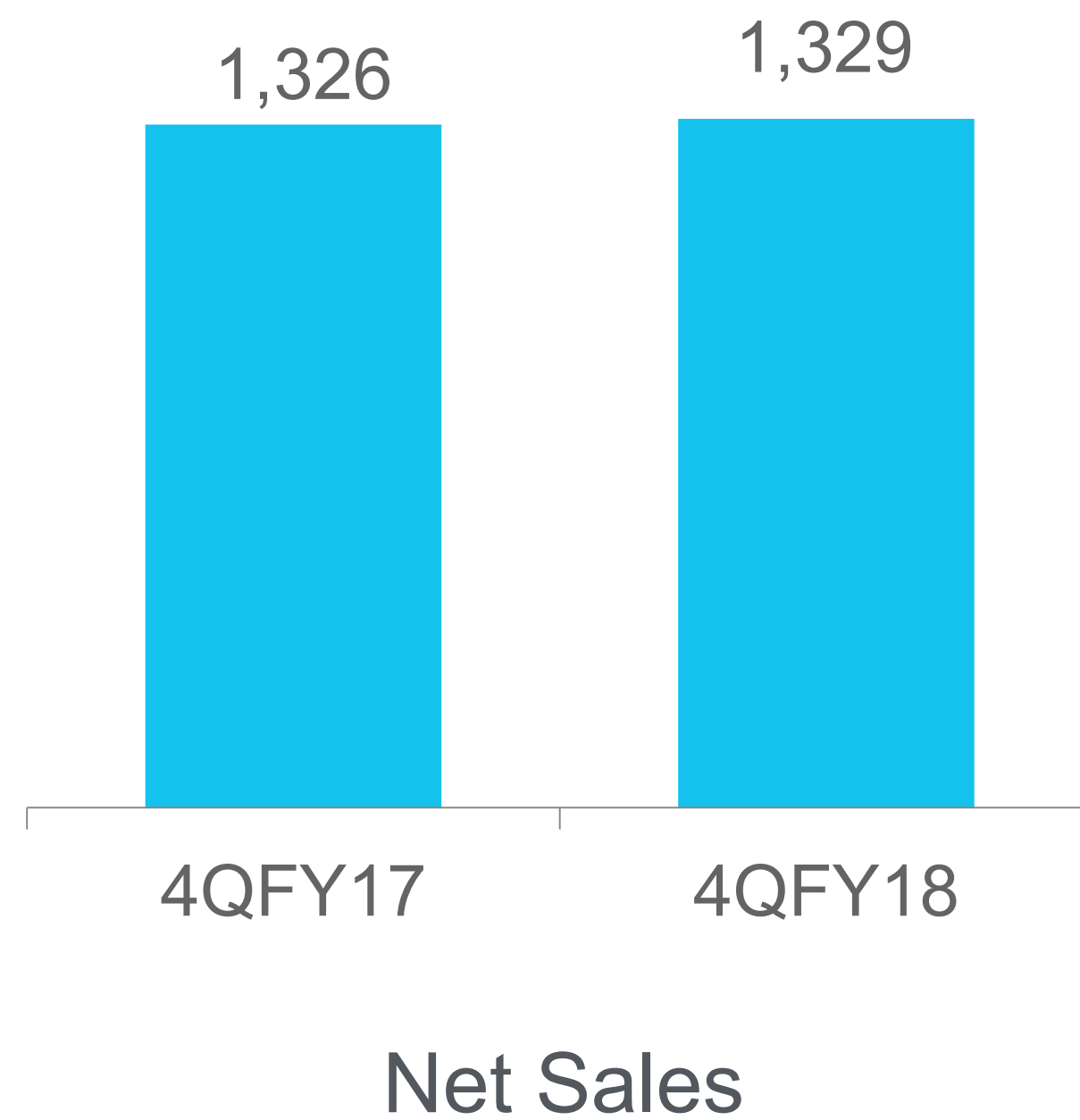
Particulars	Units	March 31, 2018	March 31, 2017
Working Capital ex-Cash & Equivalents	₹ crore	395	484
Working Capital	Days	15	18
Cash & Equivalents	₹ crore	1,921	1,811
Debt denominated in INR	₹ crore	-	149
Debt denominated in USD	₹ crore	3,294 (USD 505m)	3,840 (USD 592m)
Debt denominated in other currencies	₹ crore	200	12
Total Debt	₹ crore	3,494	4,001
Other Financial Liabilities	₹ crore	1,000	1,214
Shareholder's Equity	₹ crore	6,258	5,302
Capital Employed	₹ crore	10,752	10,517
Net Debt / Equity	x	0.41	0.64
ROE	%	26.1	24.6
ROCE	%	18.8	17.4
Operating ROCE	%	56.5	53.5

PERFORMANCE UPDATE

- 1 Executive Summary - Key Highlights
- 2 *Business Overview - India*
- 3 Business Overview - International

COMPETITIVE SALES GROWTH WITH ROBUST MARGIN EXPANSION

- Sales growth of 7%* driven by volume growth of 6%
- Secondary sales growth of 10% was much higher than primary sales growth of 7% led by our initiative to increase our channel partners ROI
- EBITDA growth of 22% along with 22% growth in A&P investments



VOLUME LED SALES GROWTH

India Business	Sales ₹ crore	Growth* year-on-year
Household Insecticides	585	(5%)
Soaps	412	19%
Hair Colours	161	3%
Other Brands	148	34%
Unbranded and Exports	92	10%
Total	1,399	7%
Sales and trade promotion spends, etc. to be netted off from Sales as per Ind AS	(69)	5%
Sales	1,329	7%
Branded Volume Growth	-	6%

*Comparable growth assuming GST in the base quarter sales

SUBDUED QUARTER FOR HOUSEHOLD INSECTICIDES

- Sales decline of 5%* due to adverse season in January – February 2018; however, average growth rates back to double-digits for March – April 2018
- Launched higher efficacy liquid vapouriser towards end of the quarter
- Initial response encouraging to Goodknight PowerChip launch
- Personal Repellents scaling up well with double-digit market share in out of home segment



CHANNEL ADJUSTMENT ISSUES IMPACT HAIR COLOURS GROWTH

- Sales growth of 3%* behind 33%* sales growth in 3QFY18 (driven by channel up-stocking post GST led MRP cuts)
- Sales growth of 18%* in 2HFY18
- Godrej Expert Rich Crème continues to improve penetration and gain market share



ROBUST DOUBLE-DIGIT GROWTH MOMENTUM SUSTAINED IN SOAPS

- Sales growth of 19%* led by strong double-digit volume growth
- Continue to gain market share
- Effective micro-marketing initiatives, variants strategy and strong on-ground execution supported by healthy brand investments driving growth in Godrej No. 1 and Cinthol



STEP UP IN INNOVATION MOMENTUM



PREMIUMISING OUR PORTFOLIO

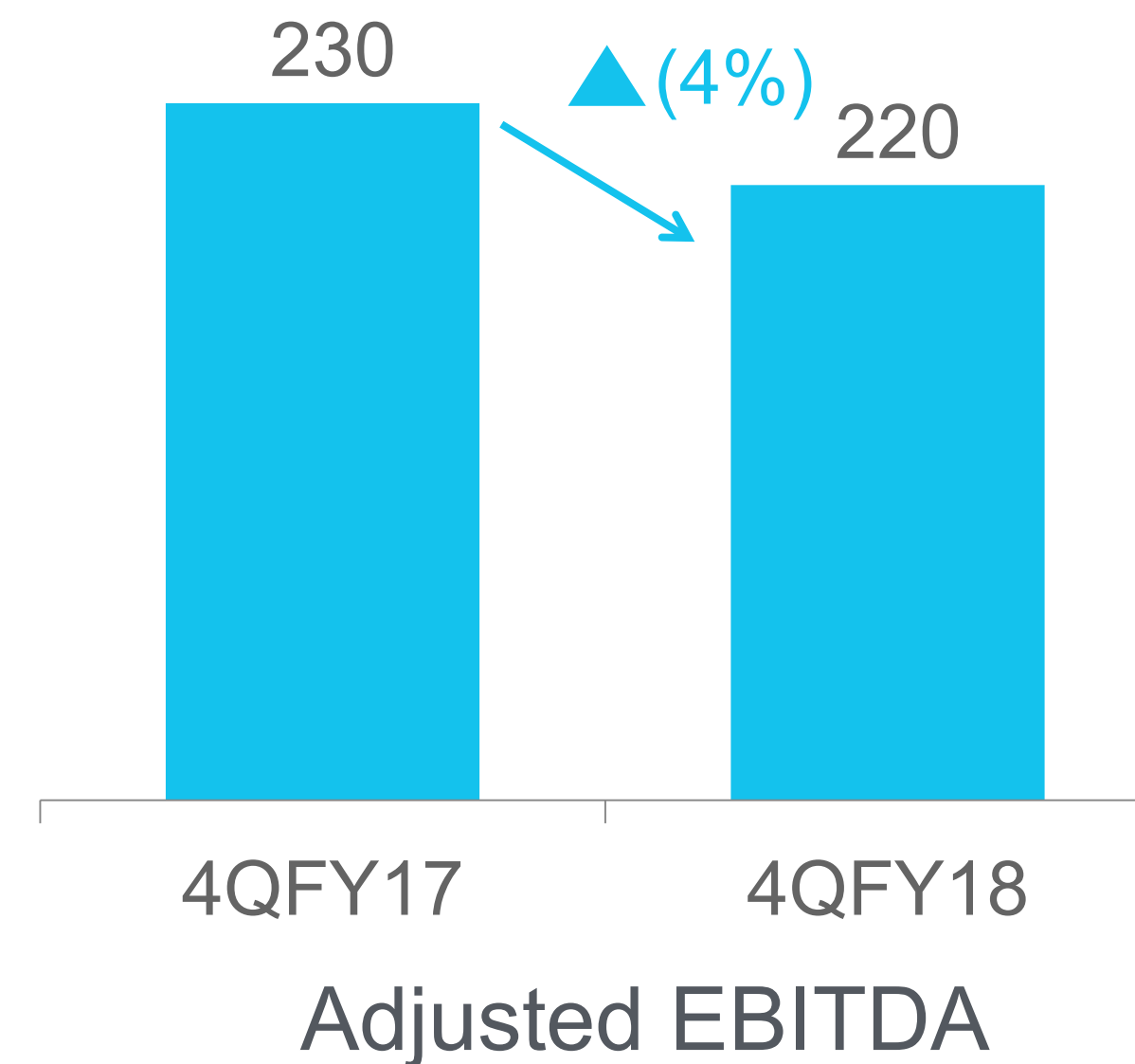
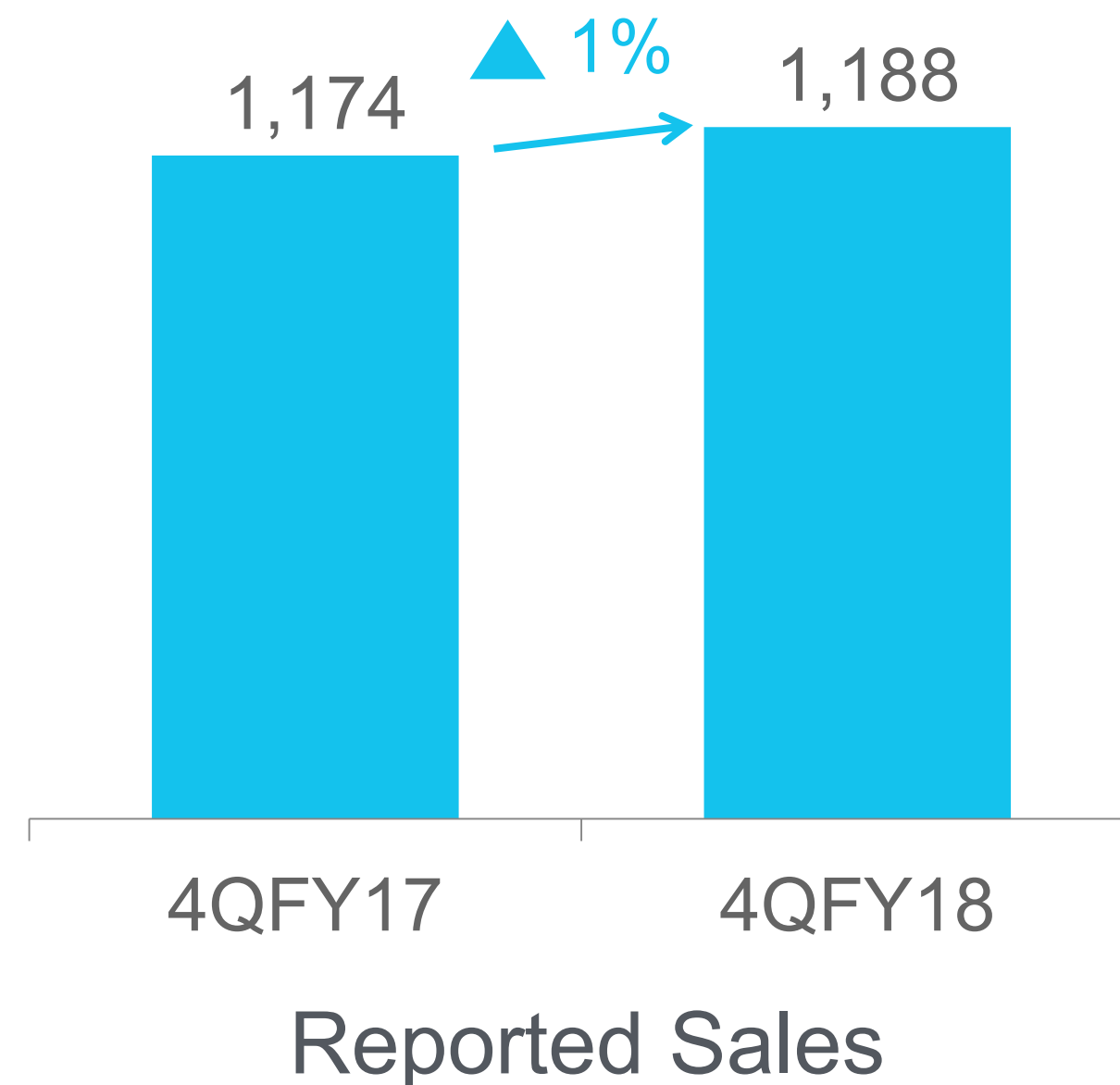


PERFORMANCE UPDATE

- 1 Executive Summary - Key Highlights
- 2 Business Overview - India
- 3 *Business Overview - International*

MIXED PERFORMANCE IN INTERNATIONAL BUSINESS

- International business delivers constant currency sales growth of 6% driven by Africa, Latin America and Europe
- Adjusted EBITDA margin of 18.5% decreases by 100 bps year-on-year



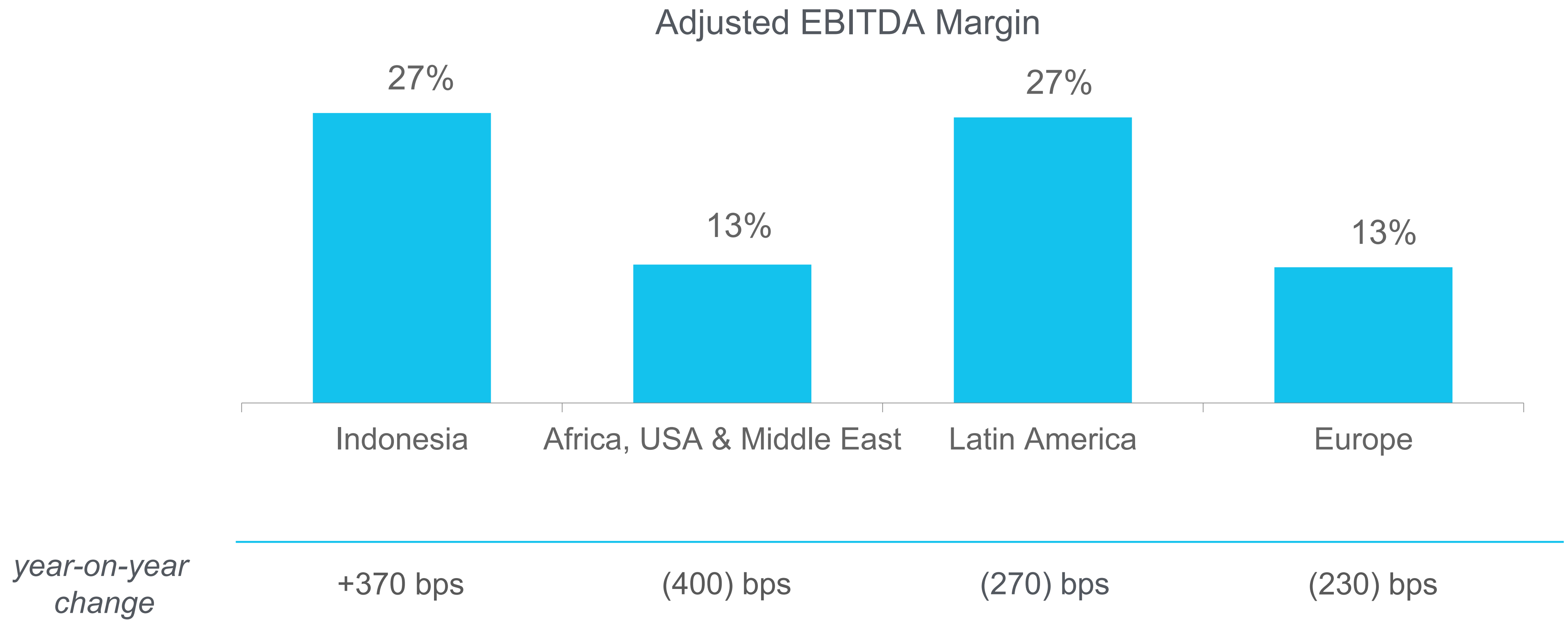
All values in ₹ crore

STRONG GROWTH IN LATIN AMERICA AND EUROPE

International Business	Sales ₹ crore	Growth year-on-year	Constant Currency Growth year-on-year
Indonesia	345	(11%)	(6%)
Africa, USA & Middle East	517	5%	7%
Latin America	179	8%	28%
Europe	117	20%	11%
Others**	30	(3%)	4%
Total Net Sales	1,188	1%	6%

** Others include Sri Lanka and Bangladesh

ROBUST MARGIN EXPANSION IN INDONESIA OFFSET BY OTHER GEOGRAPHIES



SUSTAINED ROBUST MARGIN EXPANSION IN INDONESIA AND MARKET SHARE GAINS IN HOUSEHOLD INSECTICIDES

- Indonesia constant currency sales decline by 6%
- Growth partially impacted by inventory reduction with key modern retail channel partners
- Regained all lost market share in Household Insecticides with exit market share of over 50%
- Recently launched premium range of Hit Expert receiving encouraging traction
- Adjusted EBITDA margin increases by 370 bps despite higher A&P investments (up 160 bps y-y) led by rationalised trade promotion spends and Project PI (cost savings initiative)



WEAK QUARTER IN AFRICA, USA & MIDDLE EAST

- Africa, USA & Middle East constant currency sales increase by 7% led entirely by volume
- Sales in the quarter were impacted by continuing sluggishness in Kenya; business ex-Kenya grew in double-digits in constant currency terms
- Adjusted EBITDA margin decreases by 400 bps y-y due to scale de-leverage and upfront investments to scale up the business



RECOVERY IN LATIN AMERICA GROWTH

- Sales growth recovers with constant currency growth of 28%
- Adjusted EBITDA margin decreases by 270 bps y-y due to increase in marketing and sales promotion investments



HEALTHY SALES GROWTH IN EUROPE

- Constant currency sales increase by 11% led by strong performance in own brands
- Adjusted EBITDA margin decreases by 230 bps y-y due to one-time reversal of A&P provisions in base quarter



4Q FY2018 PERFORMANCE SNAPSHOT

	India			Consolidated		
	4QFY17	4QFY18	Y/Y	4QFY17	4QFY18	Y/Y
Sales*	1,246	1,329	7%	2,401	2,494	4%
Gross Profit	698	793	13%	1,347	1,457	8%
<i>Gross Margin %*</i>	<i>56.0%</i>	<i>59.6%</i>	<i>360 bps</i>	<i>56.1%</i>	<i>58.4%</i>	<i>230 bps</i>
EBITDA	314	383	22%	546	605	11%
<i>EBITDA Margin %*</i>	<i>25.2%</i>	<i>28.8%</i>	<i>370 bps</i>	<i>22.7%</i>	<i>24.3%</i>	<i>150 bps</i>
Net Profit	251	295	18%	388	617	59%
<i>Net Profit Margin %*</i>	<i>20.1%</i>	<i>22.2%</i>	<i>210 bps</i>	<i>16.1%</i>	<i>24.7%</i>	<i>860 bps</i>
EPS (₹)	3.68	4.33	18%	5.69	9.06	59%

*Comparable numbers assuming GST in the base quarter sales
All values in ₹ crore

FY2018 PERFORMANCE SNAPSHOT

	India			Consolidated		
	FY17	FY18	Y/Y	FY17	FY18	Y/Y
Sales*	4,771	5,256	10%	9,341	9,862	6%
Gross Profit	2,626	2,984	14%	5,110	5,494	8%
<i>Gross Margin %*</i>	<i>55.0%</i>	<i>56.8%</i>	<i>170 bps</i>	<i>54.7%</i>	<i>55.7%</i>	<i>100 bps</i>
EBITDA	1,073	1,303	21%	1,913	2,096	10%
<i>EBITDA Margin %*</i>	<i>22.5%</i>	<i>24.8%</i>	<i>230 bps</i>	<i>20.5%</i>	<i>21.3%</i>	<i>80 bps</i>
Net Profit	848	1,000	18%	1,304	1,634	25%
<i>Net Profit Margin %*</i>	<i>17.8%</i>	<i>19.0%</i>	<i>120 bps</i>	<i>14.0%</i>	<i>16.6%</i>	<i>260 bps</i>
EPS (₹)	12.44	14.68	18%	19.14	23.99	25%

*Comparable numbers assuming GST in the base quarter sales

All values in ₹ crore

WE HAVE BEEN CONSISTENTLY RECOGNISED AS A GREAT PLACE TO WORK



Ranked #1 FMCG company in India in 2017

Amongst the top 25 places to work in Asia in 2018

Recognised among the top 10 places to work in Manufacturing Sector in 2018 in India



Ranked among the Best Employers in India in 2017



Godrej South Africa has been certified amongst the Top Employers of South Africa in 2017

OTHER RECOGNITIONS



FTSE4Good Emerging Index is an extension to the FTSE4Good Index series, which is designed to measure the performance of companies demonstrating strong Environmental, Social and Governance ESG practices

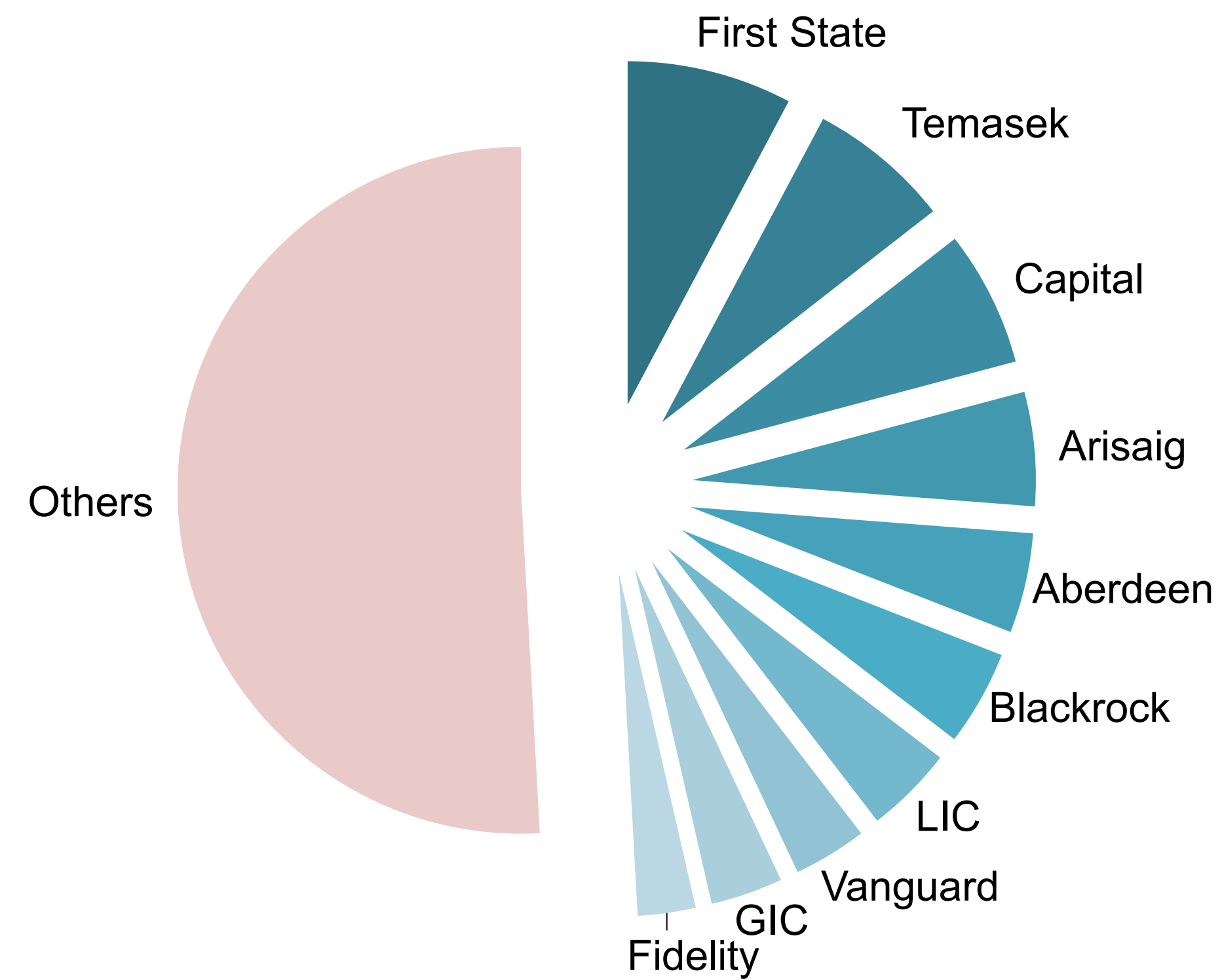
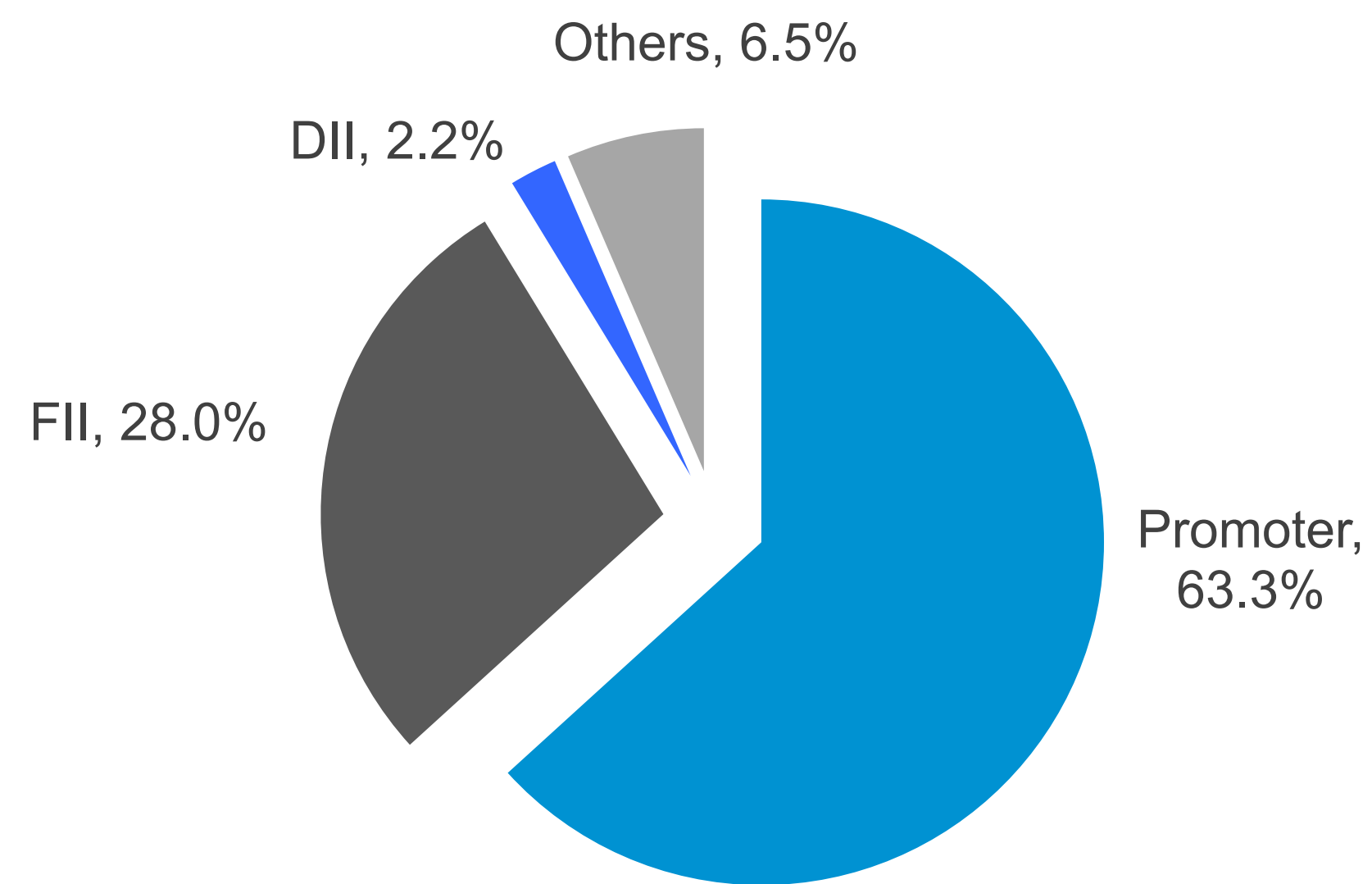


GCPL efforts to mitigate climate change have been recognised by CDP with GCPL being ranked A- on CDP India A List 2017



Received Porter Prize for Creating Shared Value 2016

SHAREHOLDING PATTERN



Major investors

WE REMAIN LASER FOCUSED ON EXECUTING OUR KEY PRIORITIES

- #1 Extending leadership in our core categories
- #2 Capitalising on international growth potential
- #3 Accelerating innovation and renovation
- #4 Building a future ready sales system
- #5 Making our supply chain best in class
- #6 Building an agile and high performance culture
- #7 Strengthening our commitment to Godrej Good & Green

CONTACT US

To know more, visit:
www.godrejcp.com

V Srinivasan

Email: v.srinivasan@godrejcp.com

Tel: +91 22 2519 4316

Sameer Shah

Email: sa.shah@godrejcp.com

Tel: +91 22 2519 4467

Tapan Joshi

Email: tapan.joshi@godrejcp.com

Tel: +91 22 2519 5433

DISCLAIMER

Some of the statements in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results might differ substantially from those expressed or implied. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.



THANK YOU FOR YOUR TIME AND CONSIDERATION

PRESS RELEASE

4Q FY 2018 results – Consolidated net profit growth of 59%

Mumbai, May 8, 2018: Godrej Consumer Products Limited (GCPL), a leading emerging markets FMCG company, today announced its financial results for the quarter ended March 31, 2018.

FINANCIAL OVERVIEW

4Q FY 2018 FINANCIAL PERFORMANCE SUMMARY:

- 4Q FY 2018 consolidated constant currency sales increased by 6%* year-on-year
 - India business sales growth of 7%* year-on-year, led by 6% volume growth
 - International business sales growth of 6% year-on-year, on a constant currency basis
- 4Q FY 2018 consolidated constant currency EBITDA increased by 14%
- 4Q FY 2018 consolidated net profit and EPS (without exceptional items) increased by 12%
- The board has declared an interim dividend of 700% (INR 7.00 per share)

*Comparable growth assuming GST in the base quarter sales

CHAIRPERSON'S COMMENTS

Commenting on the financial performance of 4Q FY 2018, Ms. Nisaba Godrej, Executive Chairperson, GCPL, said:

"During fiscal year 2018, our focused strategy and balanced portfolio enabled us to deliver competitive, profitable growth, despite tough operating conditions in a few of our categories and geographies. Our constant currency sales increased by 9% and EBITDA increased by 12%, led by robust gross margin expansion. We continue to make healthy investments in strengthening our brands and enhancing our capabilities for sustainable future growth.*

In the fourth quarter of fiscal year 2018, we had a mixed performance with relatively softer sales growth, while sustaining robust EBITDA growth. Our India business delivered a competitive 7% comparable growth, driven by a volume growth of 6%. Our secondary sales growth was higher at 10%. The performance in our international portfolio was relatively muted due to the weakness in Indonesia and Africa. However, we expect to see a strong turnaround in growth rates in fiscal year 2019. We are planning for significant new launches and go-to-market initiatives across clusters. Overall, we are confident of delivering a stronger performance in fiscal year 2019.

We remain relentlessly focused on becoming more agile, increasing the pace of innovations, enhancing our go-to-market approach and investing in our key talent, to continue to outperform the market and deliver industry-leading returns."

*Comparable growth assuming GST in the base quarter sales

BUSINESS REVIEW – INDIA

Performance Highlights

- 4Q FY 2018 India sales increased by 7%* to INR 1,329 crore
- 4Q FY 2018 Adjusted EBITDA increased by 22% to INR 383 crore
- 4Q FY 2018 net profit increased by 18% to INR 295 crore

Category Review

Household Insecticides

Household Insecticides had a subdued quarter with a sales decline of 5%* due to an adverse season in January-February 2018. However, our average growth rates are back to double digits for March-April 2018. Our recent launch in Personal Repellents is scaling up well, with double-digit market share in out of home segment. Towards the end of the quarter, we also launched a higher efficacy liquid vapouriser under the Goodknight brand.

Soaps

Soaps continued its strong, double-digit growth momentum and delivered a growth of 19%*. This was led by strong double-digit volume growth. This robust growth was driven by effective micro-marketing initiatives, variants-led strategy and strong on-ground execution. It was supported by healthy brand investments driving growth in Godrej No. 1 and Cinthol. We have also continued to gain market share during the quarter.

Hair Colours

Our Hair Colours business grew by 3%, following 33% growth in 3QFY18, driven by channel up-stocking post GST led MRP cuts. However, sales growth in 2HFY18 stood at 18%. Godrej Expert Rich Crème continues to improve penetration and gain market share.

Air Fresheners

Godrej aer continues to maintain its leadership position in the overall Air Care market and gain share, aided by innovations and strong execution.

*Comparable growth assuming GST in the base quarter sales

BUSINESS REVIEW – INTERNATIONAL

Indonesia

Our Indonesia business sustained its robust margin expansion and regained all lost market share in Household Insecticides, with exit market share of over 50%. Constant currency sales declined by 6% during the quarter. Our growth was partially impacted by inventory reduction with key modern retail channel partners. The recently launched premium range of Hit Expert is receiving encouraging traction. Our adjusted EBITDA margin increased by 370 bps, despite higher A&P investments (up 160 bps year-on-year). This was led by rationalised trade promotion spends and Project PI (a cost savings initiative).

Africa, USA and Middle East

Our Africa, USA and Middle East business had a relatively weak quarter with constant currency sales growth of 7% led entirely by volume. Sales in the quarter was impacted by continuing sluggishness in Kenya; the business excluding Kenya grew in double-digits in constant currency terms. Our adjusted EBITDA margin declined by 400 bps year-on-year due to scale de-leverage and upfront investments to scale up the business.

Latin America

We saw a recovery in performance in our Latin America business with 28% constant currency sales growth. Our adjusted EBITDA margin declined by 270 bps year-on-year due to an increase in marketing and sales promotion investments.

Europe

Our Europe business delivered a healthy sales growth of 11% in constant currency terms. The performance was led by strong growth in our own brands. Our adjusted EBITDA margin declined by 230 bps year-on-year due to a one-time reversal of A&P provisions in the base quarter.

ABOUT GODREJ CONSUMER PRODUCTS

Godrej Consumer Products is a leading emerging markets company. As part of the 120-year young Godrej Group, we are fortunate to have a proud legacy built on the strong values of trust, integrity and respect for others. At the same time, we are growing fast and have exciting, ambitious aspirations.

Today, our Group enjoys the patronage of 1.1 billion consumers globally, across different businesses. In line with our 3 by 3 approach to international expansion at Godrej Consumer Products, we are building a presence in 3 emerging markets (Asia, Africa, Latin America) across 3 categories (home care, personal wash, hair care). We rank among the largest household insecticide and hair care players in emerging markets. In household insecticides, we are the leader in India, the second largest player in Indonesia and are expanding our footprint in Africa. We are the leader in serving the hair care needs of women of African descent, the number one player in hair colour in India and Sub-Saharan Africa, and among the leading players in Latin America. We rank number two in soaps in India and are the number one player in air fresheners and wet tissues in Indonesia.

But for us, it is very important that besides our strong financial performance and innovative, much-loved products, we remain a good company. Approximately 23 per cent of the promoter holding in our Group is held in trusts that invest in the environment, health and education. We are also bringing together our passion and purpose to make a difference through our 'Good & Green' approach to create a more inclusive and greener India.

At the heart of all of this, is our talented team. We take much pride in fostering an inspiring workplace, with an agile and high performance culture. We are also deeply committed to recognising and valuing diversity across our teams.

For further information, please contact:

V Srinivasan

Email: v.srinivasan@godrejcp.com

Tel: +91 22 2519 4316

Sameer Shah

Email: sa.shah@godrejcp.com

Tel: +91 22 2519 4467

Tapan Joshi

Email: tapan.joshi@godrejcp.com

Tel: +91 22 2519 5433

Disclaimer:

The financials disclosed above may differ from the reported financials to reflect the real business financial performance. Some of the statements in this communication may be forward looking statements within the meaning of applicable laws and regulations. Actual results might differ substantially from those expressed or implied. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.