



मंगलूर रिफाइनरी एण्ड पेट्रोकेमिकल्स लिमिटेड
MANGALORE REFINERY AND PETROCHEMICALS LIMITED

(ऑयल एण्ड नेचुरल गैस कॉर्पोरेशन लिमिटेड की सहायक कंपनी) • (A Subsidiary of Oil and Natural Gas Corporation Limited)
एल.जी.एफ., मर्कन्टाइल हाऊस, 15, के. जी. मार्ग, नई दिल्ली-110001 • LGF, Mercantile House, 15, K.G. Marg, New Delhi-110001
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Ref.: Secretarial/1.128/659

31st January, 2013

Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400 001. Fax No.022-22722037/39/41

The National Stock Exchange of India Limited
Exchange Plaza,
Bandra-Kurla Complex
Bandra (E), Mumbai – 400 051. Fax No.022-26598237/38/8347/48, 66418125

Sir,

Sub.: Press Release of 176th Board Meeting.

We are enclosing herewith a copy of Press release of the 176th Board Meeting held on 31st January, 2013 for your information and record.

Thanking you,

Yours faithfully,
For **MANGALORE REFINERY & PETROCHEMICALS LTD.**


DINESH MISHRA
COMPANY SECRETARY

Encl : a/a

MANGALORE REFINERY AND PETROCHEMICALS LIMITED
(A subsidiary of ONGC)

PRESS RELEASE

New Delhi, 31st January, 2013

MRPL records higher throughput and Turnover during the reporting quarter and nine months of 2012-13.

The Board of Directors of Mangalore Refinery and Petrochemicals Limited, a subsidiary Company of ONGC and a Category I Mini Ratna, approved its un-audited results for the third quarter of Financial Year 2012-13. The company with additional 3MMTPA crude unit could get a 25% increase in throughput. It also achieved 37% increase in the turnover as compared to the corresponding quarter.

PERFORMANCE OF Q3:

Particulars	Q3	
	2012-13	2011-12
Throughput (MMT)	3.81	3.04
Exports (MMT)	2.15	1.40
Turnover (₹ In Crore)	18,758	13,647
Export Turnover (₹ In Crore)	10,251	5,943
EBITA (₹ In Crore)	(60)	321
PAT (₹ In Crore)	(360)	110
GRM (US\$ / BBL) (₹ In Crore)	1.89 291	7.24 868

GRM Variance Analysis		
Operating Margin (₹ In Crore)	504	140
\$/bbl	3.27	1.17
Inventory Gain / (Loss) (₹ In Crore)	(213)	728
\$/bbl	(1.38)	6.07
GRM (₹ In Crore)	291	868
\$/bbl	1.89	7.24
Net Exchange Gain / (Loss) (₹ In Crore)	(257)	(440)
\$/bbl	(1.66)	(3.67)

The Company has posted negative EBITA during the quarter in view of inventory and exchange losses, though it has earned an operating margin.

FINANCIAL PERFORMANCE REVIEW AND ANALYSIS:

a. For Quarter 3:

MRPL keeping with market trend has posted an operating margin of \$ 3.27 /bbl before considering the inventory loss of Rs 213 Crore. The physical performance in the 3rd Quarter of 2012-13 was higher with a crude throughput of 3.81 MMT. However there is a negative PAT of ₹360 Crore (after considering ₹155 Crore as depreciation, ₹78 Crore as Interest Cost, Net Foreign Exchange loss of ₹257 crore) primarily due to exchange and inventory loss as compared to corresponding quarter of 2011-12. The profit and expenses for the corresponding quarter of 2011-12 are PAT of ₹110 Crore (after considering ₹117 Crore as depreciation, ₹42 crore as Interest Cost and Foreign Exchange loss of ₹440 crore).

MRPL during the quarter has achieved GRM of USD 1.89 /bbl as compared to USD 7.24 /bbl during the corresponding quarter of last year 2011-12. The GRM has been lower during the quarter mainly on account of inventory loss . In addition the impact of all the secondary processing units of Phase III projects not becoming operational, resulting in increase of product export with lesser realization and the capitalized units depreciation, interest cost being charged to revenue.

b. For Nine Months:

The company posted an operating margin of USD 3.15 /bbl as against USD 3.50 /bbl in the corresponding period. The reduction in margin for the period was mainly due to exchange loss of Rs 622 Crore and Inventory loss of Rs 229 Crore. The PAT for the nine months of FY 2012-13 is also negative at ₹695 crore as against profit of ₹ 307 crore of the corresponding nine months of FY 2011-12.

MRPL has achieved a turnover of ₹ 49,371 Crore (Exports ₹ 23,664 Crore) for the nine months period ended 31st December, 2012 as against ₹40,561 Crore (Exports ₹ 16,523 Crore) during the earlier period, showing an increase of 22% on the total turnover and increase of 43% on the export turnover.

Dept. of Public Enterprises , Govt. of India has assessed MRPL 's performance for the year 2011-12 as excellent based on performance criteria under the MOU signed with ONGC.

MARKETING INITIATIVES:

- A. The company continued to retain its strong market presence in its Refinery zone and continued to expand its marketing network in South India, in respect of sale of petroleum products such as Bitumen, CRMB, Furnace Oil, Mixed Xylene and Sulphur.
- B. MRPL is gearing up for increasing its domestic sale of HSD / MS for direct customers in view of recent changes in the pricing policy of these products.
- C. MRPL had been continuing its limited presence in Retail Marketing of auto fuels and is in the process of expanding its retail network with Petrol oriented retail outlets in its refinery zone.
- D. The long term contract for supply of petroleum product to STC, Mauritius has been satisfactorily running for the third successive year.
- E. The joint venture of MRPL and Shell India "Shell MRPL Aviation Fuel Services Limited" for marketing of ATF to both domestic and International Airlines at Indian Airports is running smoothly.

PHASE III REFINERY PROJECT:

The progressive commissioning schedule of MRPL Phase III Expansion project is progressing well and only few units are remaining to be commissioned. The overall project progress as on 15th January, 2013 is 97.80 %. The commissioning of DHDT has been completed during this quarter. The trial operation of One of the Gas Turbine Generator has been started, however the progress of CPP by BHEL continues to be critical and has delayed the commissioning schedule. The overall progress of Polypropylene Project has reached 85% as on 15th January, 2013.

SPM IMPLEMENTATION:

The Single Point Mooring System was taken for trial operation on 03.01.2013 and is expected to be fully operational by end February 2013.

Speaking on the occasion Shri Sudhir Vasudeva, Chairman while complimenting the Team MRPL for achieving an excellent physical performance during the period, expressed words of caution as the Company has incurred losses after a decade of profitable operation as result of adverse market condition and high volatility of crude and product prices and exchange rate variation. He also thanked all the stakeholders for their unstinted support and confidence in MRPL and wished the company will overcome this position in the shortest possible time.