

**NEW DELHI**

**PRESS RELEASE**

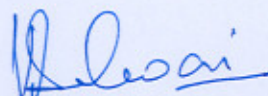
Dt.: 15<sup>th</sup> May 2012

MMTC, the largest international trading company of India, has recorded a turnover of Rs. 65,882.37 crores during 2011-12 which includes exports of Rs. 2,045.45 crores, imports of Rs. 61,020.21 crores and domestic trade of Rs. 2,816.71 crores.

During the period, MMTC posted trading profit of Rs. 278.31 crores and a net profit after tax from ordinary activities of Rs.136.94 crore as against the corresponding net profit after tax from ordinary activities of Rs.112.77 crores last fiscal registering a growth of over 21%. However, the company had to make adhoc provision of Rs.113.46 crores in Q3 pending completion of internal investigation/special audit on account of certain acts of commission & omission pertaining to recoverables from debtors towards earlier years. This adhoc provision has resulted in MMTC's bottom line slipping from profit after tax of Rs. 136.94 crores from ordinary activities to net profit of Rs. 23.48 crores during the year. The company's net worth rose to a level of about Rs. 1403 crores, with zero long-term debts.

During Q4 the company earned a net profit after tax amounting to Rs.89.47 crores as against the corresponding net profit after tax amounting to Rs.15.35 crores earned last fiscal.

The above financial results for the year 2011-12 were taken on record in the company's Board meeting held on 15.5.2012.



Mahohar Balwani  
GM & Company Secretary

**Limited Review Report**

**TO THE BOARD OF DIRECTORS  
MMTC LTD.**

1. We have reviewed the accompanying statement of unaudited financial results of MMTC Limited for the period ended 31<sup>st</sup> March, 2012. This statement is the responsibility of the Company's management and has been approved by its Board of Directors/committee of Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.
2. We conducted our review in accordance with the standard on Review Engagement (SRE) 2400, Engagements to Review Financial Statements issued by the institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
3. *The Company has made an adhoc provision of Rs. 113.46 crores on account of certain acts of commission & omission pertaining to recoverable from debtors at RO Chennai. (Refer item no. 12 of the unaudited financial results)*
4. Based on our review conducted as above read with paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **JAIN KAPILA ASSOCIATES**  
**CHARTERED ACCOUNTANTS**  
FRN: 000287N



D.K.Kapila  
Partner  
M.No.-016905

Date: 15/5/2012  
Place: New Delhi

**MMTC LIMITED**  
(A Govt of India Enterprise)  
Core - 1, Scope Complex  
7, Institutional Area, Lodhi Road  
New Delhi - 110 003.



**PART I**

**Statement of Standalone Unaudited Results for the Quarter and for the Year Ended 31/03/2012**

(₹ in Crores)

|        | Particulars                                                                                            | Three months ended (31/03/2012) | Preceding three months ended (31/12/2011) | Corresponding three months ended (31/03/2011) in the previous year | Year to date figures for current period ended (31/03/2012) | Year to date figures for the previous year ended (31/03/2011) | Previous year ended (31/03/2011) |
|--------|--------------------------------------------------------------------------------------------------------|---------------------------------|-------------------------------------------|--------------------------------------------------------------------|------------------------------------------------------------|---------------------------------------------------------------|----------------------------------|
|        |                                                                                                        | (Unaudited)                     | (Unaudited)                               | (Unaudited)                                                        | (Unaudited)                                                | (Unaudited)                                                   | (Audited)                        |
| 1      | Income from operations                                                                                 |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|        | (a) Net sales/income from operations (Net of excise duty)                                              | 10618.32                        | 18898.98                                  | 21335.69                                                           | 65882.37                                                   | 68886.93                                                      | 68854.49                         |
|        | (b) Other operating income                                                                             | 322.04                          | 14.90                                     | (135.44)                                                           | 442.78                                                     | 146.34                                                        | 201.51                           |
|        | <b>Total income from operations (net)</b>                                                              | <b>10940.36</b>                 | <b>18913.88</b>                           | <b>21200.25</b>                                                    | <b>66325.15</b>                                            | <b>69033.27</b>                                               | <b>69056.00</b>                  |
| 2      | Expenses                                                                                               |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|        | (a) Cost of materials consumed                                                                         | 131.47                          | 107.00                                    | 112.00                                                             | 598.59                                                     | 426.07                                                        | 426.07                           |
|        | (b) Purchases of stock-in-trade                                                                        | 10221.61                        | 18715.91                                  | 19583.48                                                           | 64587.77                                                   | 64246.11                                                      | 64587.38                         |
|        | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade                      | 318.27                          | (290.41)                                  | 750.55                                                             | (267.45)                                                   | 1651.39                                                       | 1489.09                          |
|        | (d) Employee benefits expense                                                                          | 34.34                           | 46.73                                     | 54.12                                                              | 184.79                                                     | 180.69                                                        | 183.76                           |
|        | (e) Depreciation and amortisation expense                                                              | 2.73                            | 3.15                                      | 3.04                                                               | 11.84                                                      | 13.00                                                         | 12.47                            |
|        | (f) Other expenses                                                                                     | 187.51                          | 335.53                                    | 703.35                                                             | 1178.30                                                    | 2264.17                                                       | 2284.79                          |
|        | <b>Total expenses</b>                                                                                  | <b>10895.93</b>                 | <b>18917.91</b>                           | <b>21206.54</b>                                                    | <b>66293.84</b>                                            | <b>68781.43</b>                                               | <b>68983.56</b>                  |
| 3      | <b>Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>  | <b>44.43</b>                    | <b>(4.03)</b>                             | <b>(6.29)</b>                                                      | <b>31.31</b>                                               | <b>51.84</b>                                                  | <b>72.44</b>                     |
| 4      | Other income                                                                                           | 142.09                          | 186.60                                    | 140.74                                                             | 703.53                                                     | 483.91                                                        | 510.38                           |
| 5      | <b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3+4)</b>       | <b>186.52</b>                   | <b>182.57</b>                             | <b>134.45</b>                                                      | <b>734.84</b>                                              | <b>535.75</b>                                                 | <b>582.82</b>                    |
| 6      | Finance costs                                                                                          | 75.21                           | 149.80                                    | 114.96                                                             | 553.28                                                     | 361.92                                                        | 391.04                           |
| 7      | <b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5-6)</b> | <b>111.31</b>                   | <b>32.77</b>                              | <b>19.49</b>                                                       | <b>181.56</b>                                              | <b>173.83</b>                                                 | <b>191.78</b>                    |
| 8      | Exceptional items                                                                                      | -                               | 0.00                                      | 0.00                                                               | 0.00                                                       | 0.00                                                          | 0.00                             |
| 9      | <b>Profit / (Loss) from ordinary activities before tax (7-8)</b>                                       | <b>111.31</b>                   | <b>32.77</b>                              | <b>19.49</b>                                                       | <b>181.56</b>                                              | <b>173.83</b>                                                 | <b>191.78</b>                    |
| 10     | Tax expense                                                                                            | 21.84                           | 10.62                                     | 4.14                                                               | 44.62                                                      | 61.06                                                         | 70.14                            |
| 11     | <b>Net Profit / (Loss) from ordinary activities after tax (9-10)</b>                                   | <b>89.47</b>                    | <b>22.15</b>                              | <b>15.35</b>                                                       | <b>136.94</b>                                              | <b>112.77</b>                                                 | <b>121.64</b>                    |
| 12     | Extraordinary items (net of tax expense)                                                               | 0.00                            | 113.46                                    | 0.00                                                               | 113.46                                                     | 0.00                                                          | 0.00                             |
| 13     | <b>Net Profit / (Loss) for the period (11-12)</b>                                                      | <b>89.47</b>                    | <b>(91.31)</b>                            | <b>15.35</b>                                                       | <b>23.48</b>                                               | <b>112.77</b>                                                 | <b>121.64</b>                    |
| 14     | Paid-up equity share capital (Face Value of the Share Re. 1/-)                                         | 100.00                          | 100.00                                    | 100.00                                                             | 100.00                                                     | 100.00                                                        | 100.00                           |
| 15     | Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year                |                                 |                                           |                                                                    |                                                            |                                                               | 1279.74                          |
| 16. i  | Earnings per share (before extraordinary items) (of ₹ 1/- each) (not annualised):                      |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|        | (a) Basic                                                                                              | 0.89                            | 0.22                                      | 0.15                                                               | 1.37                                                       | 1.13                                                          | 1.22                             |
|        | (b) Diluted                                                                                            | 0.89                            | 0.22                                      | 0.15                                                               | 1.37                                                       | 1.13                                                          | 1.22                             |
| 16. ii | Earnings per share (after extraordinary items) (of ₹ 1/- each) (not annualised):                       |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|        | (a) Basic                                                                                              | 0.89                            | (0.91)                                    | 0.15                                                               | 0.23                                                       | 1.13                                                          | 1.22                             |
|        | (b) Diluted                                                                                            | 0.89                            | (0.91)                                    | 0.15                                                               | 0.23                                                       | 1.13                                                          | 1.22                             |

**PART II**

**Information for the Quarter and year ended 31/03/2012**

|   | Particulars                                                                                 | Three months ended (31/03/2012) | Preceding three months ended (31/12/2011) | Corresponding three months ended (31/03/2011) in the previous year | Year to date figures for current period ended (31/03/2012) | Year to date figures for the previous year ended (31/03/2011) | Previous year ended (31/03/2011) |
|---|---------------------------------------------------------------------------------------------|---------------------------------|-------------------------------------------|--------------------------------------------------------------------|------------------------------------------------------------|---------------------------------------------------------------|----------------------------------|
| A | <b>PARTICULARS OF SHAREHOLDING</b>                                                          |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
| 1 | Public shareholding                                                                         |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | -Number of shares                                                                           | 6688000                         | 6688000                                   | 6688000                                                            | 6688000                                                    | 6688000                                                       | 6688000                          |
|   | -Percentage of shareholding                                                                 | 0.67                            | 0.67                                      | 0.67                                                               | 0.67                                                       | 0.67                                                          | 0.67                             |
| 2 | Promoters and Promoter Group Shareholding                                                   |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | a) Pledged / Encumbered                                                                     |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | -Number of shares                                                                           |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | -Percentage of shares (as a % of the total shareholding of promoter and promoter group)     |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | -Percentage of shares (as a % of the total share capital of the company)                    |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | b) Non - encumbered                                                                         |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | -Number of shares                                                                           | 993312000                       | 993312000                                 | 993312000                                                          | 993312000                                                  | 993312000                                                     | 993312000                        |
|   | -Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group) | 100.00                          | 100.00                                    | 100.00                                                             | 100.00                                                     | 100.00                                                        | 100.00                           |
|   | -Percentage of shares (as a % of the total share capital of the company)                    | 99.33                           | 99.33                                     | 99.33                                                              | 99.33                                                      | 99.33                                                         | 99.33                            |
| B | <b>INVESTOR COMPLAINTS</b>                                                                  |                                 |                                           |                                                                    |                                                            |                                                               |                                  |
|   | Pending at the beginning of the quarter                                                     |                                 | 1                                         |                                                                    |                                                            |                                                               |                                  |
|   | Received during the quarter                                                                 |                                 | 2                                         |                                                                    |                                                            |                                                               |                                  |
|   | Disposed of during the quarter                                                              |                                 | 3                                         |                                                                    |                                                            |                                                               |                                  |
|   | Remaining unresolved at the end of the quarter                                              |                                 | NIL                                       |                                                                    |                                                            |                                                               |                                  |

## PART III

## Segmentwise Revenue, Results and Capital Employed

| Particulars                                                                               | 3 months ended<br>(31/03/2012) | Preceding 3<br>months ended<br>(31/12/2011) | Corresponding<br>3 months ended<br>(31/03/2011) in<br>the previous<br>year | Year to date<br>figures for<br>current period<br>ended<br>(31/03/2012) | Year to date<br>figures for<br>the previous<br>year ended<br>(31/03/2011) | (₹ in Crores)<br>Previous year<br>ended<br>(31/03/2011) |
|-------------------------------------------------------------------------------------------|--------------------------------|---------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------------------|---------------------------------------------------------------------------|---------------------------------------------------------|
|                                                                                           | (Unaudited)                    | (Unaudited)                                 | (Unaudited)                                                                | (Unaudited)                                                            | (Unaudited)                                                               | (Audited)                                               |
| <b>Segment Revenue (net sales from each segment)</b>                                      |                                |                                             |                                                                            |                                                                        |                                                                           |                                                         |
| a) Precious Metals                                                                        | 7795.24                        | 11724.72                                    | 16349.61                                                                   | 51131.76                                                               | 50559.12                                                                  | 50685.29                                                |
| b) Metals                                                                                 | 728.75                         | 469.95                                      | 627.46                                                                     | 2353.57                                                                | 2043.33                                                                   | 2060.12                                                 |
| c) Minerals & Ores                                                                        | 218.88                         | 327.50                                      | 968.89                                                                     | 1079.05                                                                | 3015.25                                                                   | 3018.77                                                 |
| d) Hydrocarbon                                                                            | 1183.32                        | 419.89                                      | 2533.96                                                                    | 3525.68                                                                | 9525.81                                                                   | 9509.89                                                 |
| e) Agro Products                                                                          | 504.73                         | 681.04                                      | 709.66                                                                     | 2033.57                                                                | 1590.72                                                                   | 1623.57                                                 |
| f) Fertilizers                                                                            | 186.10                         | 5273.20                                     | 141.46                                                                     | 5748.88                                                                | 1939.37                                                                   | 1939.37                                                 |
| g) Others                                                                                 | 1.30                           | 2.68                                        | 4.65                                                                       | 10.06                                                                  | 13.33                                                                     | 17.48                                                   |
| <b>TOTAL</b>                                                                              | <b>10618.32</b>                | <b>18898.98</b>                             | <b>21335.69</b>                                                            | <b>65882.37</b>                                                        | <b>68686.93</b>                                                           | <b>68854.49</b>                                         |
| Less: Inter Segment revenue                                                               | NIL                            | NIL                                         | NIL                                                                        | NIL                                                                    | NIL                                                                       | NIL                                                     |
| <b>Net Sales</b>                                                                          | <b>10618.32</b>                | <b>18898.98</b>                             | <b>21335.69</b>                                                            | <b>65882.37</b>                                                        | <b>68686.93</b>                                                           | <b>68854.49</b>                                         |
| <b>Segment Results</b><br>(Profit +)/Loss(-) before tax and interest<br>from each segment |                                |                                             |                                                                            |                                                                        |                                                                           |                                                         |
| a) Precious Metals                                                                        | 30.82                          | 17.53                                       | 18.34                                                                      | 91.37                                                                  | 54.91                                                                     | 74.94                                                   |
| b) Metals                                                                                 | 19.34                          | 11.70                                       | 15.09                                                                      | 53.61                                                                  | 46.60                                                                     | 47.00                                                   |
| c) Minerals & Ores                                                                        | 8.20                           | 8.46                                        | 27.75                                                                      | 29.45                                                                  | 113.76                                                                    | 118.10                                                  |
| d) Hydrocarbon                                                                            | 9.79                           | 7.65                                        | 16.22                                                                      | 51.65                                                                  | 80.67                                                                     | 81.77                                                   |
| e) Agro Products                                                                          | 16.68                          | 7.03                                        | (11.11)                                                                    | 29.65                                                                  | (4.94)                                                                    | (10.15)                                                 |
| f) Fertilizers                                                                            | 5.08                           | 7.27                                        | 4.46                                                                       | 14.85                                                                  | 10.59                                                                     | 9.82                                                    |
| g) Others                                                                                 | 0.47                           | 1.74                                        | 1.47                                                                       | 7.73                                                                   | 8.11                                                                      | 8.49                                                    |
| <b>TOTAL</b>                                                                              | <b>90.38</b>                   | <b>61.38</b>                                | <b>72.22</b>                                                               | <b>278.31</b>                                                          | <b>309.70</b>                                                             | <b>329.97</b>                                           |
| Less : i) Interest(Net)                                                                   | (10.70)                        | (27.72)                                     | (21.52)                                                                    | (78.50)                                                                | (95.44)                                                                   | (103.19)                                                |
| ii) Other un-allocable expenditure<br>net off unallocable income                          | (10.23)                        | 56.33                                       | 74.25                                                                      | 175.25                                                                 | 231.31                                                                    | 241.38                                                  |
| <b>Profit from ordinary activities before tax</b>                                         | <b>111.31</b>                  | <b>32.77</b>                                | <b>19.49</b>                                                               | <b>181.56</b>                                                          | <b>173.83</b>                                                             | <b>191.78</b>                                           |
| <b>Capital Employed</b>                                                                   | <b>888.02</b>                  | <b>798.55</b>                               | <b>1104.34</b>                                                             | <b>888.02</b>                                                          | <b>1104.34</b>                                                            | <b>864.54</b>                                           |
| a) Precious Metals                                                                        | 133.20                         | 119.78                                      | 165.65                                                                     | 133.20                                                                 | 165.65                                                                    | 129.67                                                  |
| b) Metals                                                                                 | 44.40                          | 39.93                                       | 55.22                                                                      | 44.40                                                                  | 55.22                                                                     | 43.23                                                   |
| c) Minerals & Ores                                                                        | 488.42                         | 439.19                                      | 607.38                                                                     | 488.42                                                                 | 607.38                                                                    | 475.50                                                  |
| d) Hydrocarbon                                                                            | 88.80                          | 79.86                                       | 110.43                                                                     | 88.80                                                                  | 110.43                                                                    | 86.45                                                   |
| e) Agro Products                                                                          | 44.40                          | 39.93                                       | 55.22                                                                      | 44.40                                                                  | 55.22                                                                     | 43.23                                                   |
| f) Fertilizers                                                                            | 44.40                          | 39.93                                       | 55.22                                                                      | 44.40                                                                  | 55.22                                                                     | 43.23                                                   |
| g) Others                                                                                 | 44.40                          | 39.93                                       | 55.22                                                                      | 44.40                                                                  | 55.22                                                                     | 43.23                                                   |

## Note:

- (1) The financial results are based on the accounts drawn in accordance with generally accepted accounting principles consistently followed in compliance with the mandatory Accounting Standards and are reported in the format prescribed by SEBI.
- (2) Other Expenditure amounting to ₹ 187.51 crores includes ₹ 12.14 crores towards Administrative Expenses and balance represents other operating expenses.
- (3) Other income includes an amount of ₹ 20.83 crores being excess sale realisation of silver in earlier year kept in silver adjustment account which is not required to be carried forward consequent upon award of decree in favour of the company.
- (4) Extraordinary items represent ad-hoc provision of ₹ 113.46 crores pending completion of internal investigation/special audit on account of certain acts of commission and omission pertaining to recoverable from debtors towards earlier years at Regional Office Chennai
- (5) Provision for deferred tax on the income for the period, if any, which is adjustable against unrecognized deferred tax assets as at 31.3.2012 shall be accounted for on reassessment of unrecognized assets in the audited accounts.
- (6) In term of Notification No. CIR/CFD/DIL/4/2012 dated 16th April, 2012 of SEBI prescribing revised format, previous quarters/year's figures have been re-grouped /re-arranged accordingly and to make them comparable.
- (7) The financial results have been reviewed by Audit Committee & approved by the Board of Directors at the meeting held on 15th May, 2012 & limited review of the same has been carried-out by Statutory Auditors of the company.

BY ORDER OF THE BOARD OF DIRECTORS

  
 (VIJAYLAXMI JOSHI)  
 CHAIRMAN & MANAGING DIRECTOR

 Place: New Delhi  
 Dated: 15th May 2012