

28th May, 2013

To,

Deptt. of Corporate Services- Listing
National Stock Exchange of India Limited
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (E)
Mumbai – 400 051

Sub: Press Release

Dear Sir/Madam,

Kindly find enclosed herewith a press release relating to announcement of audited financial results of the Company for the year ended 31st March, 2013.

You are requested to take note of the same.

Thanking you,

Yours faithfully,

For **Aurionpro Solutions Limited**


Mehul Raval
Company Secretary

Aurionpro

Banking Solutions

Consulting ☐ Software Development ☐ Outsourcing

**AURIONPRO SOLUTIONS LTD. ANNOUNCES AUDITED QUARTER AND YEAR ENDED
MARCH 2013 RESULTS.**

May 28, 2013 – Mumbai, India

FINANCIAL PERFORMANCE

- Consolidated revenue for the year is Rs. 568.64 Crores. Compared with the year ended 11-12 (Rs.482.65 Crores), this represents an annualized growth rate of 17.82%.
- Consolidated EBIT for the year is Rs. 91.25 Crores.
- Consolidated Net Profit for the year is Rs. 45.82 Crores.
- As a result, the EPS (Diluted) for the year ended 31st March, 2013 is Rs. 28.03 compared to Rs. 27.27 (Diluted) for the year ended 31st March, 2012.

Consolidated performance includes standalone numbers for all subsidiaries of the Company for the quarter, including Aurionpro Solutions Pte. Ltd., Singapore, Integro Technologies Pte. Ltd, Singapore, Integro Technologies SDN. BHD, aurionPro Solutions INC, USA, aurionPro Solutions SPC, Bahrain, E2E Infotech Limited, UK, Aurionpro Solutions (Hong Kong) Limited, Auroscient Outsourcing Limited, India, Aurofidel Outsourcing Limited, India, SENA Systems Pvt Ltd, India, Aurionpro Solutions PTY Ltd, Australia, Aurionpro SCM Pte Ltd, Singapore, Kairoleaf Analytics Pte Ltd, Singapore, PT Aurionpro Solutions, Indonesia, Enline PLC, UK in the quarter ended 31st March, 2013.

Commenting on the results, Amit Sheth, Aurionpro's Managing Director, said "We began the 2012-2013 fiscal year in excellent shape and succeeded in building on that foundation to achieve consistent revenue growth over our previous fiscal year. Despite a European business climate that continued to be challenging, we were able to make significant advances across all business lines, including expansion into several new geographies. Our investments in streamlining our operations, delivery, and marketing organizations are also bearing fruit, and we expect the improved efficiencies will yield increased profitability over the next few years."



Review of Operations & New Initiatives

Fiscal year 2012-2013 was an exciting, productive, and very active time period for Aurionpro as the company focused on improving organizational efficiencies, growing our client-base geographically, strengthening and evolving our product portfolio, and identifying investment opportunities that will position the company for expansion as the global economy continues to recover. Significant achievements in support of this strategy included continued operational streamlining initiatives, aggressive sales and marketing efforts, a heavy focus around the development and advancement of our cloud and mobile solutions, and a pair of strategic acquisitions, all of which magnifies the business momentum that we bring to the upcoming fiscal year.

In the area of operational streamlining, programs initiated in the previous year were broadened to more effectively support and grow our core business lines. Specifically, the consolidation of all technology delivery organizations was completed in order to improve efficiencies, focus on reusable technology components, and reduce employee downtime. Similarly, consolidation across global finance teams continued in order to simplify controls and regulatory compliance, while better enabling global metrics tracking. In addition, the corporate marketing function completed the centralization of its efforts in order to increase enterprise-wide consistency. As part of this initiative, the company introduced a refreshed logo and identity system to increase visibility and better represent the maturity and personality of the company. This re-branding initiative has created a positive impact in the way customers, partners, and employees view the organization, and is expected to be a great platform to better position our industry-leading offerings well into the future.

On the technology and product development front, two strategic areas with explosive growth potential were focused on: cloud and mobile solutions. These efforts continue to progress across Aurionpro's supply chain management and banking businesses, with the introduction of new offerings that will help maintain our leadership positions in these areas. As a showcase of this emphasis on leading-edge technologies, Aurionpro's SCMProFit product has been re-architected for delivery as a service via the Microsoft Azure cloud platform. This SaaS-based solution, along with Aurionpro's other mobile and innovative internet banking offerings, is being delivered to high-profile companies across Asia.

Cloud and mobile efforts have also been a strategic focus across Aurionpro's SENA division, which released two cloud-based solutions and two mobile offerings in advance of the 2012 Oracle OpenWorld annual conference. These innovative solutions, which respectively provide SaaS-based delivery and mobile access to the core functionality of Oracle's Identity Management and WebCenter software product suites, are generating a great deal of interest. In recognition of this commitment to build such innovative solutions, as well as the consistent successes deploying Oracle's Identity Management and WebCenter solutions, aurionPro SENA was awarded two Oracle 2012 Excellence Award Honorable Mentions.

Aurionpro expanded the company's capabilities, product portfolio, and geographic reach with two strategic acquisitions during the previous fiscal year. The first, Enline plc, is the leading U.K.-based Oracle Identity Management systems implementer and a natural

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extension to Aurionpro's SENA division. The Enline business will fortify the company's leadership position across the Oracle ecosystem, including infrastructure solutions and managed services offerings, and will act as a base for Aurionpro's European expansion plans.

Soon after the purchase of Enline, Aurionpro signed an agreement to acquire SEEinfobiz Pvt. Ltd., a Mumbai-based technology solutions company that delivers complex e-statement and unified customer communication solutions to the banking, telecom, insurance, and logistics industries. This transaction is expected to expand Aurionpro's software product portfolio while also adding an enviable list of BFSI and telecom customers to an already substantial client base.

In parallel to the recent acquisitions, strong sales of Aurionpro's existing software products and consulting offerings continued steadily across all of our business lines. This organic growth has been highlighted by a number of new client wins that have helped to solidify existing markets while enabling expansion into new ones, including Cambodia, Kenya, and Sudan. The combination of consistent and balanced organic and inorganic growth, along with a strong focus on next generation software and services offerings, is expected to drive Aurionpro successfully into the future.

Looking ahead, Mr. Sheth added, "Fiscal year 2012-2013 was punctuated by a number of achievements and strategic activities that took a tremendous amount of commitment to accomplish. This has built significant business momentum into our next fiscal year, which will concentrate on narrowing our focus on our most scalable, IP-based software and expert-level services businesses that will enable us to achieve revenue and margin growth targets."

About Aurionpro

Aurionpro Solutions (NSE: AURIONPRO) (BSE: 532668) is a publicly traded technology company that helps Fortune 1000 companies to be more efficient through domain-driven software and consulting offerings. Employing more than 1250 individuals across North America, Asia, and Europe, the company has been recognized by Deloitte, Forbes, and the 2011 FinTech 100 as one of the world's fastest growing technology companies. For more information, visit www.aurionpro.com.

For further information and queries please contact on;

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For Aurionpro Solutions Limited

Mehul Raval
Company Secretary