

18th February 2020

To,
Deptt. Of Corporate Services- Listing
National Stock Exchange of India Limited
Exchange Plaza, Plot no. C/1, G Block,
Bandra-Kurla Complex, Bandra (East)
Mumbai – 400 051

Sub: Press Release

Dear Sir/Madam,

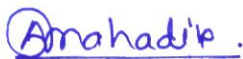
Please find attached a Press Release by Cyberinc Corporation, a cybersecurity arm of the Company based in USA, titled as **"Cyberinc Expands North American Channel Program, Adding Tech Data as a Principal Distributor of the Isla Isolation Platform"**.

Kindly take this on your record.

Thanking you,

Yours faithfully,

For Aurionpro Solutions Limited



Authorised Signatory





Cyberinc Expands North American Channel Program, Adding Tech Data as a Principal Distributor of the Isla Isolation Platform

Partnership with Cyberinc Broadens Tech Data's Security Portfolio with the Leading Remote Browser Isolation Platform

San Ramon, CA, February 18, 2020 — [Cyberinc](#), a pioneer in isolation-based cybersecurity solutions, today announced an agreement with [Tech Data](#) (Nasdaq:TECD), a leading global distributor of IT products, services and solutions, to bring the company's innovative Zero Trust-based Isla Isolation Platform to Tech Data's network of channel partners in the United States. The agreement with Tech Data will enable more resellers to offer protection against web, email and document-based threats to their customers.

With the addition of Cyberinc's Isla remote browser isolation solution, Tech Data now offers the premiere [remote browser isolation](#) solution on the market. Browser isolation is powerful technology that prevents breaches *before* they happen, while easing the burden on IT and security teams and elevating their efficiency and productivity. With Cyberinc's recently announced Isla Isolation Platform version 5, Tech Data is enabling partners to provide one of the strongest isolation security offerings available with the most flexible deployment options.

"By partnering with Cyberinc, we're able to further strengthen our world-class portfolio of security vendors and products and positively impact our partners' ability to grow," said Alex Ryals, Vice President, [Security Solutions](#), North America, Tech Data. "Remote browser isolation provides one of the strongest proactive security measures to prevent threats from reaching desktop devices, significantly reducing the attack surface. Cyberinc's offerings can help our partners looking to provide stronger defenses against the ever-evolving threat landscape and enable them to simplify and scale their security."

In the July 31, 2019 Gartner [Hype Cycle for Endpoint Security, 2019](#) (Gartner subscription required), it is stated: "Most attacks are delivered via the public internet either through web browsing or emailed links that trick the user into visiting malicious sites. Simply removing (or more strongly, isolating) the browser from the end user's desktop significantly improves enterprise security posture. Through 2022, organizations that isolate high-risk internet browsing and access to URLs in email will experience a 70% reduction in attacks that compromise end-user systems. Notably, remote browser isolation can thwart ransomware attacks, blocking their ability to encrypt the users' files on their devices or in enterprise file shares, neither of which are directly accessible from the remote browser session."¹

"We believe that Tech Data offers tremendous value to its channel partners working to protect their business customers with the strongest cybersecurity products and services available. As such, Tech Data will be a key partner in broadening the market adoption of Isla," said Tracy Hickox, Vice President, North American Channel Sales for Cyberinc. "As a channel-first provider of isolation-based security, Cyberinc is dedicated to keeping the world safe from internet-based cyber-attacks. With the Isla Isolation Platform, partners can deliver enhanced security through product subscription sales or managed security services, making our channel program a great way for partners to grow their business by delivering a safer internet to companies of all sizes across the U.S."

Partners participating in Cyberinc's North American Channel Program are entitled to a number of benefits, including:

- Comprehensive opportunity registration program with sales and technical support for partners during every step to ensure success
- New customer sales incentive bonus
- Business Development Funds (BDF) including funding for enablement, marketing and lead-generation campaigns, and customer-facing events

The agreement between Cyberinc and Tech Data takes effect immediately.

Cyberinc is exhibiting at RSA 2020 in booth #5571. Additionally, Cyberinc CTO Neil Daswani is presenting "Hacked! Lessons from Big Name Breaches" on February 25th at 2:40pm. To schedule a meeting with Cyberinc executives at the event or for more information, contact/visit <https://cyberinc.com/rsa-2020/>.

¹Gartner "Hype Cycle for Endpoint Security, 2019," Dionisio Zumerle, John Girard, 31 July 2019

About Cyberinc

Cyberinc is a leader and pioneer in isolation-based security. Based in the San Francisco Bay Area, Cyberinc helps companies experience a safer internet by proactively stopping web, email, and document-based threats which account for roughly 90% of external information security attacks targeted at end users on the internet. The company's flagship Isla platform uses cutting-edge isolation technology to neutralize threats and prevent them before they have a chance to act, simplifying organizations' security strategy and delivering immediate protection. Cyberinc is trusted by businesses of all sizes and governments around the world. More information can be found at cyberinc.com.

A product demo can be scheduled [here](#). Find Cyberinc on [Twitter](#), [LinkedIn](#) and [Facebook](#).

About Tech Data

Tech Data connects the world with the power of technology. Our end-to-end portfolio of products, services and solutions, highly specialized skills, and expertise in next-generation technologies enable channel partners to bring to market the products and solutions the world needs to connect, grow and advance. Tech Data is ranked No. 88 on the Fortune 500® and has been named one of Fortune's World's Most Admired Companies for 10 straight years. To find out more, visit www.techdata.com or follow us on [Twitter](#), [LinkedIn](#), [Facebook](#) and [Instagram](#).

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