



## Astrocast partners with UnaBiz on end-to-end Satellite IoT solution

**Astrocast and UnaBiz partner to develop and deploy end-to-end IoT solution for asset tracking and monitoring.**

Lausanne, Switzerland/ Singapore, February 9, 2022 – [Astrocast](#), the most advanced global nanosatellite IoT network, today announces a partnership with massive IoT service provider, [UnaBiz](#), to develop an end-to-end IoT solution for asset tracking and monitoring. This collaboration combines Astrocast's connectivity technologies with UnaBiz's custom design expertise in IoT sensors and data platform services.

As part of this partnership:

- UnaBiz will extend its [UnaInside](#) services to Astrocast's customers, providing them with a quick turnaround platform for their hardware requirements, such as high-quality product design, fast prototyping services and mass production.
- Astrocast will provide its direct-to-satellite data service offering, as well as hardware and consulting services to UnaBiz.
- UnaBiz will facilitate the on-boarding of Astrocast-enabled devices on [UnaConnect](#), an ISO27001 certified IoT device management data platform that currently manages close to a million IoT devices.

Further, the jointly developed custom-designed asset tracking and monitoring solution caters for multiple applications, including, satellite-only applications and hybrid applications, where data can be transmitted via Astrocast's direct-to-satellite network and other LPWA networks.

All hybrid solutions will be seamlessly integrated on UnaBiz's data platform, UnaConnect, to provide businesses with a secure, cost-effective, and highly scalable way of managing multiple-sensor technology globally. The pair expects prototype development, proof of concept and field-testing to reach completion by Q2, with a view to go-to-market in Q4, 2022.

Commenting on the partnership, Fabien Jordan, CEO of Astrocast, says, "UnaBiz is a perfect partner to join our fast-growing ecosystem of solutions providers. We are excited to extend the reach of our SatLoT services to a wider market in multiple verticals across Asia Pacific, Europe and South Africa, enabling more businesses in these regions to benefit from a disruptive technology that opens so many possibilities."

Henri Bong, Co-Founder & Co-CEO of UnaBiz concludes, "The Satellite-IoT market is growing rapidly. UnaBiz is pleased to partner with Astrocast and leverage its cost-effective, low-power, bidirectional direct-to-satellite services to complement existing LPWAN projects that we are currently driving in the market."

- END -





## Notes to editor

- Astrocast recently launched its cost-effective, bidirectional satellite IoT service hosting a special event on Tuesday, 1 February 2022. If you would be interested in catching up on the event, please follow this link: <https://youtu.be/wZ478QJSjKs>
- Astrocast SA, floated its shares on the [Euronext Growth market in Oslo](#) in August 2021.

## About Astrocast

Astrocast SA is the most advanced global nanosatellite IoT network to tackle challenges in industries such as Agriculture & Livestock, Oil, Gas & Mining, Maritime, Environmental, Connected Vehicles, and IoT Devices. The Astrocast network enables companies to monitor, track, assess, and communicate with critical remote assets from anywhere in the world. In partnership with Airbus, CEA/LETI, the European Space Agency, and Thuraya, Astrocast developed Astronode S, a cutting-edge module featuring low profile L-band antenna, ultra-low power consumption, and a small form factor. Founded in 2014 by a renowned team of experts, Astrocast designs, builds, and tests all its products in-house, from the satellites to the terminals. In addition to this, Astrocast is listed on the [Euronext Growth market in Oslo](#). For more information visit [www.astrocast.com](http://www.astrocast.com)

## About UnaBiz

UnaBiz is a proven massive IoT service provider who specialises in sensor product design, manufacturing, and data platform services across a hybrid of low-power wide-area (LPWA) technologies such as Sigfox, LTE-M, NB-IoT and LoRa, to power business growth. Based in Singapore, Taiwan and Japan, UnaBiz has deployed over 1 million sensors globally in 28 countries, focusing on Smart Cities applications such as Smart Metering, Facilities Management, Asset Management and Asset Tracking. The company envisions a closely connected world powered by simple technology because we believe in “Less is More”. By uniting people and technology, UnaBiz aims to create an impact on a massive scale, to help every person and every organisation on the planet live smarter, simpler, and more sustainably.

For more information please visit [www.unabiz.com](http://www.unabiz.com) or follow us on [LinkedIn](#) and [Twitter](#).

Media Contact Astrocast

Fatima Vigil, Head of Marketing

[media@astrocast.com](mailto:media@astrocast.com)

Media Contact UnaBiz

Fu Shuhui, Head of Communications

[shuhui.fu@unabiz.com](mailto:shuhui.fu@unabiz.com)