



SEC/SE/225/16-17  
Chennai, 02 February, 2017

The Listing Department  
National Stock Exchange of India Ltd  
Exchange Plaza,  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051

SQS India BFSI Limited  
6A, Sixth Floor, Prince Infocity-II  
No. 283/3 & 283/4,  
Rajiv Gandhi Salai (OMR)  
Kandanchavadi, Chennai 600096, India  
Phone: +91 44 4392 3200  
Fax: +91 44 4392 3258  
info-india@sqs.com  
www.sqs-bfsi.com  
CIN: L64202TN1998PLC066604

**Sub: Outcome of the Meeting of Board of Directors held on February 02, 2017**  
**Ref: Company Symbol: SQSBFSI**

---

Dear Sir/Madam,

The Meeting of Board of Directors of SQS India BFSI Limited was held on Thursday, February 02, 2017. The Board of Directors of the Company has inter-alia:

1. Considered and approved the Unaudited Financial Statements of the Company for the quarter and nine months ended December 31, 2016. Copy of the Unaudited Financial Statements, Standalone and Consolidated, along with the Limited Review Reports from the Statutory Auditors for the said period are attached herewith.
2. Has allotted 5,000 Equity Shares to an Employee of the Company under "Thinksoft – Employee Stock Option Scheme 2011".

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated September 09, 2015, we would like to inform that the meeting of the Board of Directors of the Company commenced at 11.30 a.m. and concluded at 4.00 p.m.

You are requested to take the above on record and oblige.

Thanking you,

Yours faithfully,  
For SQS India BFSI Limited

S. Sampath Kumar  
Company Secretary and Compliance Officer  
FCS No.3838



**SQS India BFSI Limited**
**CIN No:L64202TN1998PLC066604**
**Registered & Corporate office : 6A, Sixth Floor, Prince Infocity II, No. 283/3 & 283/4,**
**Rajiv Gandhi Salai (OMR), Kandanchavadi, Chennai-600 096, INDIA.**
**Website: www.sqs-bfsi.com;Tel: +91 44 4392 3200;Fax: +91 44 4392 3258**

**Statement of Consolidated Unaudited Financial Results for the Quarter and Nine months ended 31st December 2016**
**(Rupees in Millions)**

| Sr. No | Particulars                                                                                          | Unaudited for the Quarter ended |            |            | Unaudited Nine Months ended |            | Audited year ended |
|--------|------------------------------------------------------------------------------------------------------|---------------------------------|------------|------------|-----------------------------|------------|--------------------|
|        |                                                                                                      | 31.12.2016                      | 30.09.2016 | 31.12.2015 | 31.12.2016                  | 31.12.2015 | 31.03.2016         |
|        | <b>Part I</b>                                                                                        |                                 |            |            |                             |            |                    |
| 1      | Income from Operations                                                                               |                                 |            |            |                             |            |                    |
|        | a. Net Sales/Income from Operations                                                                  | 609                             | 684        | 671        | 2,024                       | 1,919      | 2,642              |
|        | b. Other Operating Income                                                                            | -                               | -          | -          | -                           | -          | -                  |
|        | Total Income from Operations (Net)                                                                   | 609                             | 684        | 671        | 2,024                       | 1,919      | 2,642              |
| 2      | Expenses                                                                                             |                                 |            |            |                             |            |                    |
|        | a. Employee benefit expense                                                                          | 391                             | 410        | 433        | 1,239                       | 1,234      | 1,676              |
|        | b. Depreciation and amortisation expense                                                             | 15                              | 13         | 11         | 38                          | 33         | 41                 |
|        | c. Other expenses                                                                                    | 144                             | 170        | 112        | 457                         | 308        | 425                |
|        | Total Expenses                                                                                       | 550                             | 593        | 556        | 1,734                       | 1,575      | 2,142              |
| 3      | Profit/(Loss) from operations before other income, finance costs and exceptional Items (1-2)         | 59                              | 91         | 115        | 290                         | 344        | 500                |
| 4      | Other Income                                                                                         | 1                               | 1          | 1          | 6                           | 62         | 65                 |
| 5      | Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4)              | 60                              | 92         | 116        | 296                         | 406        | 565                |
| 6      | Finance Costs                                                                                        | -                               | -          | -          | 1                           | 2          | 3                  |
| 7      | Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5-6)        | 60                              | 92         | 116        | 295                         | 404        | 562                |
| 8      | Exceptional Items                                                                                    | -                               | -          | -          | -                           | -          | -                  |
| 9      | Profit/(Loss) from ordinary activities before tax (7+8)                                              | 60                              | 92         | 116        | 295                         | 404        | 562                |
| 10     | Tax expenses                                                                                         | 22                              | 33         | 42         | 108                         | 141        | 193                |
| 11     | Net Profit/(Loss) from ordinary activities after tax (9-10)                                          | 38                              | 59         | 74         | 187                         | 263        | 369                |
| 12     | Extraordinary items (net of tax expense)                                                             | -                               | -          | -          | -                           | -          | -                  |
| 13     | Net Profit/(Loss) for the period (11-12)                                                             | 38                              | 59         | 74         | 187                         | 263        | 369                |
| 14     | Share of Profit/(Loss) of associates                                                                 | -                               | -          | -          | -                           | -          | -                  |
| 15     | Minority Interest                                                                                    | -                               | -          | -          | -                           | -          | -                  |
| 16     | Net Profit/(Loss) after taxes, Minority interest and share of profit/(Loss) of associates( 13-14-15) | 38                              | 59         | 74         | 187                         | 263        | 369                |
| 17     | Paid-up Equity Share Capital of Rs 10/- each                                                         | 107                             | 107        | 106        | 107                         | 106        | 106                |
| 18     | Reserves excluding Revaluation Reserves (as per balance sheet of previous accounting year)           | -                               | -          | -          | -                           | -          | 982                |
| 19     | Earnings Per Share (before and after extraordinary items)                                            |                                 |            |            |                             |            |                    |
|        | i) Basic EPS before/after extraordinary items (not annualized) (Face value of Rs. 10 each)           | 3.58                            | 5.51       | 6.94       | 17.58                       | 24.87      | 34.85              |
|        | ii) Diluted EPS before/after extraordinary items (not annualized) (Face value of Rs.10 each)         | 3.57                            | 5.49       | 6.89       | 17.52                       | 24.68      | 34.62              |

**Notes :-**

- In terms of AS-17, issued by ICAI, the companies operations fall under single segment namely Information Technology Services.
- Other Income ( Sl. no. 4) and Other Expenditure ( Sl. No.2c) above includes Net Foreign Exchange Gain/(Loss) for the period as detailed below:

**Rupees in Millions**

| Particulars              | Unaudited for the Quarter ended |            |            | Unaudited Nine Months ended |            | Audited year ended |
|--------------------------|---------------------------------|------------|------------|-----------------------------|------------|--------------------|
|                          | 31.12.2016                      | 30.09.2016 | 31.12.2015 | 31.12.2016                  | 31.12.2015 | 31.03.2016         |
| Net Exchange Gain/(Loss) | (24)                            | (30)       | (7)        | (66)                        | 54         | 55                 |

- The consolidated financial results include the results of 100% subsidiaries SQS BFSI Inc., USA, SQS BFSI PTE. LTD, Singapore, Thinksoft Global Services (Europe) GmbH i.L. , Germany, SQS BFSI FZE, UAE and SQS BFSI UK Ltd, UK.
- The above financial results have been reviewed by the Audit committee and approved by the Board of Directors in the meeting held on 2nd February 2017. The Statutory auditors have carried out the Limited review of Financial results for the quarter ending 31st December, 2016.
- Investors desirous of viewing the Standalone Financial results can access the Company's website (www.sqs-bfsi.com) or on the websites of BSE (www.bseindia.com) or NSE (www.nseindia.com).
- The prior period's figures have been regrouped/reclassified wherever necessary to conform to current quarter/period's classification.

By order of the Board  
For SQS India BFSI Ltd

*Aarti Arvind*

Aarti Arvind  
Managing Director & CEO

Place: Chennai  
Date: 2nd February 2017

**PKF SRIDHAR & SANTHANAM LLP**  
**CHARTERED ACCOUNTANTS**

**Review Report to the Board of Directors of SQS India BFSI Limited**

We have reviewed the accompanying statement of 'unaudited consolidated financial results' of M/s. SQS India BFSI Limited for the period ended 31<sup>st</sup> December 2016 herein after referred to as 'Statement'. This statement is the responsibility of the Company's Management and has been prepared by the Management on the basis of separate interim financial statements and other financial information regarding components, for the period under review and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Review of Interim Financial Information performed by the Independent Auditor of the Entity* issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

We report that the above referred 'statement' has been prepared by M/s SQS India BFSI Limited's management in accordance with the requirement of Accounting Standard (AS) 21, Consolidated Financial Statement notified pursuant to the Companies (Accounting Standards) Rules, 2014.

We did not review the interim financial information of **Four** subsidiaries included in the un-audited consolidated financial results whose interim financial information reflect (net of inter-company transactions) the total revenue of Rs. Nil and Net profit after tax of Rs.17.3 Million for the current nine months ended December 31, 2016. These unaudited financial statements and other financial information of these subsidiaries have been reviewed by other auditors whose reports have been furnished to us, and our report on the financial results, to the extent they have been derived from such interim financial statement is based solely on the report of such other auditors.

We also did not review the interim financial information of **One** subsidiary (Thinksoft Global Services GMBH, Germany which is in the process of winding up) included in the un-audited consolidated financial results whose interim financial information reflect (net of inter-company transactions) the total revenue of Rs.Nil and Net Loss after tax of Rs. 0.4 Million for the current nine months ended December 31, 2016. This subsidiary's interim financial information are not reviewed and have been furnished to us by the Management and our opinion on the consolidated interim financial statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary is based solely on such unaudited interim financial information.



91/92, VII Floor, Dr.Radhakrishnan Road, Mylapore, Chennai- 600004, India  
Tel: +91 44 28112985 – 88 Fax: +91 44 28112989 Email: sands@pkfindia.in Web: [www.pkfindia.in](http://www.pkfindia.in)

**PKF SRIDHAR & SANTHANAM has been converted into a limited liability partnership PKF SRIDHAR & SANTHANAM LLP FROM 21ST APRIL 2015.**  
**REGISTRATION NO. WITH ICAI IS 003990S/S200018**

**PKF SRIDHAR & SANTHANAM LLP**  
**CHARTERED ACCOUNTANTS**

In our opinion and according to the information and explanations given to us by the Management, this interim financial information is not material to the Group.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited consolidated financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For PKF Sridhar & Santhanam LLP  
Chartered Accountants  
Firm's Regn. No. 003990S/S200018



  
T.V. Balasubramanian  
Partner  
Membership No. 027251

Place: Chennai  
Date: 2<sup>nd</sup> Feb 2017

**SQS India BFSI Limited**

CIN No:L64202TN1998PLC066604

Registered & Corporate office : 6A, Sixth Floor, Prince Infocity II, No. 283/3 & 283/4,  
Rajiv Gandhi Salai (OMR), Kandanchavadi, Chennai-600 096, INDIA.

Website: www.sqs-bfsi.com;Tel: +91 44 4392 3200;Fax: +91 44 4392 3258


**Statement of Standalone Unaudited Financial Results for the Quarter and Nine months ended 31st December 2016**

(Rupees in Millions)

| Sr.<br>No | Particulars                                                                                            | Unaudited for the Quarter ended |            |            | Unaudited Nine Months ended |            | Audited year ended |
|-----------|--------------------------------------------------------------------------------------------------------|---------------------------------|------------|------------|-----------------------------|------------|--------------------|
|           |                                                                                                        | 31.12.2016                      | 30.09.2016 | 31.12.2015 | 31.12.2016                  | 31.12.2015 | 31.03.2016         |
|           | <b>Part I</b>                                                                                          |                                 |            |            |                             |            |                    |
| 1         | Income from Operations                                                                                 |                                 |            |            |                             |            |                    |
|           | a. Net Sales/Income from Operations                                                                    | 609                             | 684        | 671        | 2,024                       | 1,919      | 2,642              |
|           | b. Other Operating Income                                                                              | -                               | -          | -          | -                           | -          | -                  |
|           | Total Income from Operations (Net)                                                                     | 609                             | 684        | 671        | 2,024                       | 1,919      | 2,642              |
| 2         | Expenses                                                                                               |                                 |            |            |                             |            |                    |
|           | a. Employee benefit expense                                                                            | 257                             | 276        | 270        | 825                         | 757        | 1,061              |
|           | b. Depreciation and amortisation expense                                                               | 15                              | 13         | 10         | 38                          | 32         | 40                 |
|           | c. Onsite delivery expenses                                                                            | 140                             | 149        | 163        | 434                         | 451        | 594                |
|           | d. Other expenses                                                                                      | 149                             | 159        | 125        | 462                         | 375        | 497                |
|           | Total Expenses                                                                                         | 561                             | 597        | 568        | 1,759                       | 1,615      | 2,192              |
| 3         | Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2)           | 48                              | 87         | 103        | 265                         | 304        | 450                |
| 4         | Other Income                                                                                           | 1                               | 1          | 1          | 5                           | 50         | 51                 |
| 5         | Profit/(Loss) from ordinary activities before finance costs and exceptional items (3+4)                | 49                              | 88         | 104        | 270                         | 354        | 501                |
| 6         | Finance Costs                                                                                          | 1                               | -          | -          | 1                           | 2          | 2                  |
| 7         | Profit/(Loss) from ordinary activities after finance costs but before exceptional items (5-6)          | 48                              | 88         | 104        | 269                         | 352        | 499                |
| 8         | Exceptional Items                                                                                      | -                               | -          | -          | -                           | -          | -                  |
| 9         | Profit/ (Loss) from ordinary activities before tax (7+8)                                               | 48                              | 88         | 104        | 269                         | 352        | 499                |
| 10        | Tax expenses                                                                                           | 18                              | 31         | 40         | 99                          | 130        | 180                |
| 11        | Net Profit/ (Loss) from ordinary activities after tax (9-10)                                           | 30                              | 57         | 64         | 170                         | 222        | 319                |
| 12        | Extraordinary items (net of tax expense )                                                              | -                               | -          | -          | -                           | -          | -                  |
| 13        | Net Profit/ (Loss) for the period (11-12)                                                              | 30                              | 57         | 64         | 170                         | 222        | 319                |
| 14        | Share of Profit/ ( Loss) of associates                                                                 | -                               | -          | -          | -                           | -          | -                  |
| 15        | Minority Interest                                                                                      | -                               | -          | -          | -                           | -          | -                  |
| 16        | Net Profit/(Loss) after taxes, Minority interest and share of profit / (Loss) of associates( 13-14-15) | 30                              | 57         | 64         | 170                         | 222        | 319                |
| 17        | Paid-up Equity Share Capital of Rs 10/- each                                                           | 107                             | 107        | 106        | 107                         | 106        | 106                |
| 18        | Reserves excluding Revaluation Reserves (as per balance sheet of previous accounting year)             | -                               | -          | -          | -                           | -          | 764                |
| 19        | Earnings Per Share (before and after extraordinary items)                                              |                                 |            |            |                             |            |                    |
|           | i) Basic EPS before/after extraordinary items (not annualized) ( Face value of Rs. 10 each)            | 2.89                            | 5.34       | 6.04       | 15.99                       | 21.03      | 30.09              |
|           | ii) Diluted EPS before/after extraordinary items (not annualized) (Face value of Rs.10 each)           | 2.88                            | 5.32       | 5.99       | 15.94                       | 20.87      | 29.90              |

**Notes :-**

- In terms of AS-17, issued by ICAI, the companies operations fall under single segment namely Information Technology Services.
- Other Income (Sl. no. 4) and Other Expenditure (Sl. No.2d) above includes Net Foreign Exchange Gain/(Loss) for the period as detailed below:

Rupees in Millions

| Particulars                | Unaudited for the Quarter ended |            |            | Unaudited Nine Months ended |            | Audited year ended |
|----------------------------|---------------------------------|------------|------------|-----------------------------|------------|--------------------|
|                            | 31.12.2016                      | 30.09.2016 | 31.12.2015 | 31.12.2016                  | 31.12.2015 | 31.03.2016         |
| Net Exchange Gain / (Loss) | (24)                            | (22)       | (6)        | (57)                        | 44         | 43                 |

- The above financial results have been reviewed by the Audit committee and approved by the Board of Directors in the meeting held on 2nd February 2017. The Statutory auditors have carried out the Limited review of Financial results for the quarter ending 31st December 2016.
- The prior period's figures have been regrouped / reclassified wherever necessary to conform to current quarter / period's classification.

By order of the Board  
For SQS India BFSI Ltd

Aarti Arvind

Managing Director &amp; CEO

Place: Chennai

Date: 2nd February 2017



**PKF SRIDHAR & SANTHANAM LLP**  
**CHARTERED ACCOUNTANTS**

**Review Report to the Board of Directors of SQS India BFSI Limited**

We have reviewed the accompanying statement of unaudited financial results of M/s. SQS India BFSI Limited for the period ended 31<sup>st</sup> December 2016. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, *Review of Interim Financial Information performed by the Independent Auditor of the Entity* issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For PKF Sridhar & Santhanam LLP  
Chartered Accountants

Firm's Regn. No. 003990S/S200018



T.V.Balasubramanian  
Partner

Membership No. 027251

Place: Chennai

Date: 2<sup>nd</sup> Feb 2017

91/92, VII Floor, Dr.Radhakrishnan Road, Mylapore, Chennai- 600004, India  
Tel: +91 44 28112985 – 88 Fax: +91 44 28112989 Email: sands@pkfindia.in Web: [www.pkfindia.in](http://www.pkfindia.in)

**PKF SRIDHAR & SANTHANAM has been converted into a limited liability partnership PKF SRIDHAR & SANTHANAM LLP FROM 21ST APRIL 2015.**  
**REGISTRATION NO. WITH ICAI IS 003990S/S200018**