Press Release

Britannia's Consolidated Sales for the quarter grew 4% while Net profit grew 23%

Mumbai, November 5th, 2025:

Britannia's Consolidated Sales for the Quarter ended 30th September 2025 stands at Rs 4,752 Crores, growing 4.1% and Net Profit stands at Rs 655 Crores, growing 23% on a year-on-year basis.

Commenting on the performance, Mr. Varun Berry, Executive Vice-Chairman, Managing Director & Chief Executive Officer, said:

"Our Revenue during the quarter registered a reasonable growth of 4.1% with the profits growing by 23.2%, driven by relatively stable commodity prices and sustained efforts to optimise costs across the value chain. The recent GST rate rationalization announced by the Government is a welcome step towards stimulating consumer demand and uplifting the overall economic sentiment in the country. However, transitional challenges arising from the GST-related changes in Supply Chain, Trade and Channels had a short-term impact on business during the latter part of the quarter, which is expected to get normalized progressively in the coming quarter.

The adjacent bakery categories of Rusk, Wafers, and Croissants continued to deliver double-digit growth for consecutive quarters despite the transitionary headwinds, driven by strong momentum in the e-commerce channel - also aiding the in-home consumption of our indulgent and impulse product range of Fudge It Cakes, Pure Magic Stars and Tarts, Jim Jam, Little Hearts amongst others.

Looking ahead, we aim to drive the business through healthy volume-led growth as we continue to strengthen our presence across different geographies with regional-consumer centric product and distribution strategies, price competitiveness while leveraging our brand strength to sustain market leadership amidst the proliferation of multiple local players in different states and regions."

The Company is pleased to announce that the Board of Directors of the Company, at their meeting held today, i.e 5th November 2025, have approved the appointment of Mr. Rakshit Hargave as an Additional Whole-Time Director and Chief Executive Officer, designated as Executive Director and Chief Executive Officer of the Company for a term of 5 years, subject to the approval of Members of the Company. His appointment shall be effective from the date of his joining the Company on 15th December 2025.

For more details, please contact:

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